

# Pattern of Shareholding

As of December 31, 2020

Number of Shareholders	Shareholdings' Slab		Total Shares Held
238	1	to 100	9,417
231	101	to 500	70,976
433	501	to 1000	306,620
410	1001	to 5000	970,814
138	5001	to 10000	962,390
45	10001	to 15000	547,180
12	15001	to 20000	209,673
17	20001	to 25000	385,718
11	25001	to 30000	302,403
13	30001	to 35000	417,628
4	35001	to 40000	147,831
2	40001	to 45000	82,054
4	45001	to 50000	196,554
2	55001	to 60000	117,293
3	60001	to 65000	187,306
1	65001	to 70000	67,500
2	70001	to 75000	146,470
3	75001	to 80000	234,845
2	85001	to 90000	174,921
1	100001	to 105000	104,362
1	105001	to 110000	108,040
2	110001	to 115000	223,665
1	115001	to 120000	115,617
1	120001	to 125000	124,665
1	135001	to 140000	137,942
1	145001	to 150000	145,559
1	155001	to 160000	158,000
2	160001	to 165000	330,000
1	165001	to 170000	165,315
1	170001	to 175000	173,937
1	215001	to 220000	216,600
1	255001	to 260000	260,000
1	340001	to 345000	341,344
1	425001	to 430000	425,247
1	685001	to 690000	685,091
1	745001	to 750000	747,994
1	1040001	to 1045000	1,044,005
1	1265001	to 1270000	1,269,431
1	1325001	to 1330000	1,329,300
1	1345001	to 1350000	1,348,882
1	5610001	to 5615000	5,611,592
1	16155001	to 16160000	16,158,703
1	50495001	to 50500000	50,500,864
<u>1597</u>			<u>87,263,748</u>

# Pattern of Shareholdings

As at December 31, 2020

Categories of Shareholders	Number of Shareholders	Shares held	Percentage
<b>1. Directors, Chief Executive Officer, their spouse and minor children:</b>	<b>10</b>	<b>198,991</b>	<b>0.23%</b>
Kamal A. Chinoy		78,045	
Javed Ahmed		1,084	
Sultan Ali Akbar Allana		695	
Shahid Ghaffar		605	
Rafiuddin Zakir Mahmood		601	
John Joseph Metcalf		695	
Amyr Currimbhoy		550	
Sagheer Mufti		549	
Saba Kamal		550	
Hina Javed		115,617	
<b>2. Associated Companies, Undertakings &amp; related parties:</b>	<b>4</b>	<b>72,956,250</b>	<b>83.60%</b>
Aga Khan Fund for Economic Development S.A. Switzerland*		50,500,864	
Habib Bank Limited - Treasury Division		16,158,703	
Jubilee General Insurance Company Limited		5,611,592	
The Aga Khan University Foundation		685,091	
<b>3. Public Sector Companies &amp; Corporations</b>	<b>1</b>	<b>691</b>	<b>0.00%</b>
Investment Corporation of Pakistan		691	
<b>4. Banks, Development Financial Institutions &amp; Non Banking Financial Institutions</b>	<b>3</b>	<b>1,361,162</b>	<b>1.56%</b>
MCB Bank Limited - Treasury		22,162	
The Bank of Punjab-Treasury Division		9,700	
National Bank of Pakistan		1,329,300	
<b>5. Insurance Companies</b>	<b>3</b>	<b>1,282,112</b>	<b>1.47%</b>
EFU General Insurance Limited		1,269,431	
The Premier Insurance Company of Pakistan		691	
Asia Insurance Company Limited		11,990	
<b>6. Modarabas and Mutual Funds</b>	<b>25</b>	<b>449,966</b>	<b>0.52%</b>
<b>7. Others</b>	<b>98</b>	<b>1,080,613</b>	<b>1.24%</b>
<b>8. Executives</b>	<b>10</b>	<b>90,248</b>	<b>0.10%</b>
Muhammad Sohail Fakhar		64,570	
Shan Rabbani		2,037	
Zahid Barki		12,698	
Faisal Qasim		695	
Najam ul Hassan Janjua		12	
Adeel Ahmed Khan		1,100	
Muhammad Aamir		3,630	
Faiz ul Hassan		2,200	
Muhammad Junaid Ahmed		1,815	
Nadym Chandna		1,491	
<b>9. General Public - Local</b>	<b>1437</b>	<b>6,072,922</b>	<b>6.96%</b>
<b>10. General Public / Companies - Foreign</b>	<b>6</b>	<b>3,770,793</b>	<b>4.32%</b>
Acacia Conservation Fund LP		747,994	
Acacia Partners LP		1,348,882	
Acacia II Partners LP		124,665	
Acacia Institutional Partners LP		1,044,005	
Acacia Conservation Master Fund (offshore) LP		425,247	
Mahmood Ahmed Chaudhry		80,000	
<b>TOTAL</b>	<b>1597</b>	<b>87,263,748</b>	<b>100.00%</b>

\* Excluding 3,475 shares held by Nominee Directors

Categories of Shareholders	Number of Shareholders	Shares held	Percentage
<b>11. Categories of Shareholders</b>			
Individuals	1,457	6,362,161	7.29%
Insurance Companies	4	6,893,704	7.90%
Joint Stock Companies	98	1,080,613	1.24%
Financial Institutions	5	17,520,556	20.08%
Modarbas and Mutual Funds	25	449,966	0.52%
Non Residential Shareholders	7	54,271,657	62.19%
Others	1	685,091	0.79%
<b>TOTAL</b>	<b>1597</b>	<b>87,263,748</b>	<b>100.00%</b>
<b>12. Shareholders holding 5% or more voting interest</b>			
Aga Khan Fund for Economic Development S.A. Switzerland		50,500,864	57.87%
Habib Bank Limited Treasury Division		16,158,703	18.52%
Jubilee General Insurance Company Limited		5,611,592	6.43%

Categories of Shareholders	Designation	Transaction	No. of Shares
<b>13. Trading in shares by the Directors, CEO &amp; Spouse and Executives during the year 2020</b>			
Saba Kamal	Independent (Non-Executive Director)	Purchased	500
Zahid Barki	Group Head Risk Management Compliance & Quality Assurance	Purchased	598
Mumammad Munawar Khalil	Group Head Takaful Retail Distribution	Sold	24,530
Adeel Ahmed Khan	Head of Internal Audit	Purchased	1,000
Nadym Chandna	Head of Training & Development	Purchased	100