

Pattern of Shareholding

As at December 31, 2019

| Number of Shareholders | Shareholdings' Slab | | | Total Shares Held |
|------------------------|---------------------|----|----------|-------------------|
| 208 | 1 | to | 100 | 6,973 |
| 184 | 101 | to | 500 | 56,610 |
| 433 | 501 | to | 1000 | 300,708 |
| 321 | 1001 | to | 5000 | 797,928 |
| 114 | 5001 | to | 10000 | 820,549 |
| 27 | 10001 | to | 15000 | 327,760 |
| 13 | 15001 | to | 20000 | 226,311 |
| 12 | 20001 | to | 25000 | 261,952 |
| 11 | 25001 | to | 30000 | 299,727 |
| 6 | 30001 | to | 35000 | 193,319 |
| 2 | 35001 | to | 40000 | 72,860 |
| 1 | 40001 | to | 45000 | 42,777 |
| 1 | 45001 | to | 50000 | 50,000 |
| 2 | 50001 | to | 55000 | 106,630 |
| 5 | 55001 | to | 60000 | 285,557 |
| 2 | 65001 | to | 70000 | 133,155 |
| 1 | 70001 | to | 75000 | 70,950 |
| 1 | 75001 | to | 80000 | 77,443 |
| 1 | 80001 | to | 85000 | 81,577 |
| 1 | 85001 | to | 90000 | 90,000 |
| 2 | 90001 | to | 95000 | 186,175 |
| 1 | 95001 | to | 100000 | 100,000 |
| 3 | 100001 | to | 105000 | 305,522 |
| 1 | 105001 | to | 110000 | 105,107 |
| 1 | 110001 | to | 115000 | 113,332 |
| 1 | 125001 | to | 130000 | 125,402 |
| 1 | 130001 | to | 135000 | 132,327 |
| 1 | 140001 | to | 145000 | 141,200 |
| 2 | 145001 | to | 150000 | 300,000 |
| 3 | 150001 | to | 155000 | 452,237 |
| 1 | 155001 | to | 160000 | 158,125 |
| 2 | 235001 | to | 240000 | 474,764 |
| 1 | 310001 | to | 315000 | 310,313 |
| 1 | 315001 | to | 320000 | 316,021 |
| 1 | 320001 | to | 325000 | 321,650 |
| 1 | 360001 | to | 365000 | 361,284 |
| 1 | 385001 | to | 390000 | 386,589 |
| 1 | 400001 | to | 405000 | 404,604 |
| 1 | 620001 | to | 625000 | 622,810 |
| 1 | 675001 | to | 680000 | 679,995 |
| 1 | 945001 | to | 950000 | 949,096 |
| 1 | 1150001 | to | 1155000 | 1,154,029 |
| 1 | 1225001 | to | 1230000 | 1,226,257 |
| 1 | 5100001 | to | 5105000 | 5,101,448 |
| 1 | 14685001 | to | 14690000 | 14,689,730 |
| 1 | 45905001 | to | 45910000 | 45,909,877 |
| 1379 | | | | 79,330,680 |

Pattern of Shareholding

As at December 31, 2019

| Categories of Shareholders | Number of Shareholders | Shares Held | Percentage |
|--|------------------------|-------------------|---------------|
| 1. Directors, Chief Executive Officer, their spouse and minor children: | 9 | 180,404 | 0.23% |
| Kamal A. Chinoy | | 70,950 | |
| Javed Ahmed | | 986 | |
| Sultan Ali Allana | | 632 | |
| Shahid Ghaffar | | 550 | |
| R. Zakir Mahmood | | 547 | |
| John Joseph Metcalf | | 632 | |
| Amyr Currimbhoy | | 500 | |
| Sagheer Mufti | | 500 | |
| Hina Javed | | 105,107 | |
| 2. Associated Companies, Undertakings & related parties: | 4 | 66,323,865 | 83.60% |
| Aga Khan Fund for Economic Development S.A. Switzerland* | | 45,909,877 | |
| Habib Bank Limited - Treasury Division | | 14,689,730 | |
| Jubilee General Insurance Company Limited | | 5,101,448 | |
| The Aga Khan University Foundation | | 622,810 | |
| 3. NIT and ICP | 1 | 629 | 0.00% |
| Investment Corporation of Pakistan | | 629 | |
| 4. Public Sector Companies & Corporations | - | - | |
| 5. Banks, Development Financial Institutions & Non Banking Financial Institutions | 1 | 20,148 | 0.03% |
| MCB Bank Limited - Treasury | | 20,148 | |
| 6. Insurance Companies | 3 | 1,165,558 | 1.47% |
| EFU General Insurance Limited | | 1,154,029 | |
| The Premier Insurance Company of Pakistan | | 629 | |
| Asia Insurance Company Limited | | 10,900 | |
| 7. Modarbas and Mutual Funds | 2 | 7,424 | 0.01% |
| First Equity Modarba | | 3,777 | |
| CDC - Trustee AKD Index Tracker Fund | | 3,647 | |
| 8. Others | 88 | 1,242,805 | 1.57% |

Pattern of Shareholding

As at December 31, 2019

| Categories of Shareholders | Number of Shareholders | Shares Held | Percentage |
|--|------------------------|-------------------|----------------|
| 9. Executives | 10 | 102,710 | 0.13% |
| Muhammad Sohail Fakhar | | 58,700 | |
| Muhammad Munawar Khalil | | 22,300 | |
| Shan Rabbani | | 1,852 | |
| Zahid Barki | | 11,000 | |
| Faisal Qasim | | 632 | |
| Najam ul Hassan Janjua | | 11 | |
| Muhammad Aamir | | 3,300 | |
| Faiz ul Hassan | | 2,000 | |
| Muhammad Junaid Ahmed | | 1,650 | |
| Nadym Chandna | | 1,265 | |
| 10. General Public - Local | 1251 | 5,478,309 | 6.91% |
| - Foreign | 10 | 4,808,828 | 6.06% |
| ACACIA Partners LP | | 1,226,257 | |
| ACACIA Institutional Partners LP | | 949,096 | |
| ACACIA II Partners LP | | 113,332 | |
| ACACIA Conservation Master Fund-Offshore Ltd. | | 386,589 | |
| Florida Retirement System | | 404,604 | |
| Aberdeen Institutional Commingled Funds LLC | | 361,284 | |
| Aberdeen Frontier Markets Investment Company Limited | | 321,650 | |
| Aberdeen Standard SICAV I-Frontier Markets Equity Fund | | 316,021 | |
| ACACIA Conesevation Fund LP | | 679,995 | |
| Mahmood Ahmed Chaudhry | | 50,000 | |
| TOTAL | 1379 | 79,330,680 | 100.00% |

*Excluding 1264 shares held by Nominee Directors

Pattern of Shareholding

As at December 31, 2019

| Categories of Shareholders | Designation | Transaction | No. of Shares |
|---|-------------|-------------|---------------|
| 11. Trading in shares by the Directors, CEO & Spouse and Executives during the year 2019 | - | - | - |

| 12. Categories of Shareholders as at December 31, 2019 | Number of Shareholders | Shares Held | Percentage |
|--|------------------------|-------------------|----------------|
| Individuals | 1,270 | 5,761,423 | 7.26% |
| Insurance Companies | 4 | 6,267,006 | 7.90% |
| Joint Stock Companies | 88 | 1,242,805 | 1.57% |
| Financial Institutions | 4 | 60,620,384 | 76.41% |
| Modarbas and Mutual Funds | 2 | 7,424 | 0.01% |
| Non Residential Shareholders | 10 | 4,808,828 | 6.06% |
| Others | 1 | 622,810 | 0.79% |
| TOTAL | 1,379 | 79,330,680 | 100.00% |

13. Shareholders holding 5% or more voting interest

| | | |
|---|------------|--------|
| Aga Khan Fund for Economic Development S.A. Switzerland | 45,909,877 | 57.87% |
| Habib Bank Limited - Treasury Division | 14,689,730 | 18.52% |
| Jubilee General Insurance Company Limited | 5,101,448 | 6.43% |