# Jubilee LIFE INSURANCE



### **Our Vision**

Enabling people to overcome uncertainty.

### **Our Mission**

To provide solutions that protect the future of our customers.

### **Our Core Values**

- Teamwork
- Integrity
- Excellence
- Passion

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### **Company Information**

#### **Board of Directors**

Kamal A. Chinoy

Chairman (Independent Non Executive Director) **Amyn Currimbhoy** 

Director (Independent Non Executive Director)

R. Zakir Mahmood

Director (Non Independent Non Executive Director) **Ayaz Ahmed** 

Director (Non Independent Non Executive Director)

**Board Committees** 

**Audit Committee** 

Amyn Currimbhoy

John Joseph Metcalf

Ayaz Ahmed

Najam Ul Hassan Janjua

Chairman

Member

Member

Secretary

**Finance & Investment Committee** 

Ayaz Ahmed Chairman
R. Zakir Mahmood Member
John Joseph Metcalf Member
Javed Ahmed Member
Shan Rabbani Member

Lilly R. Dossabhoy Member/Secretary

**John Joseph Metcalf** 

Director (Non Independent Non Executive Director)

Sultan Ali Akbar Allana

Director (Non Independent Non Executive Director)

**Javed Ahmed** 

Managing Director & Chief Executive Officer (Executive Director)

Human Resource, Ethics
& Nomination Committee

Kamal A. Chinoy
John Joseph Metcalf
R. Zakir Mahmood
Member
Member
Majam Ul Hassan Janjua
Chairman
Member
Member
Secretary

**Risk Management Committee** 

John Joseph Metcalf
Ayaz Ahmed
Member
R. Zakir Mahmood
Member
Javed Ahmed
Member
Shan Rabbani
Secretary

**Technical Committee** 

John Joseph Metcalf
Ayaz Ahmed
Member
Member

Shan Rabbani Member/Secretary

#### Management

**Javed Ahmed** 

Managing Director & Chief Executive Officer

**Muhammad Sohail Fakhar** 

Group Head Corporate, Marketing & Administration

**Farhan Akhter Faridi** 

**Group Head Retail Distribution** 

**Muhammad Kashif Naqvi** 

Head of Technology, Data Management, Planning & Execution

Najam ul Hassan Janjua

Company Secretary & Head of Legal Department

Faiz ul Hassan

**Head of Corporate Business Distribution** 

**Muahmmad Aamir** 

**Head of Corporate Business Operations** 

**Company Secretary / Compliance Officer** 

**Head of Internal Audit** 

Rating of the Company

**Insurer Financial Strength (IFS) Rating** 

Outlook

**Rating Agency** 

**Rating Date** 

Lilly R. Dossabhoy

**Chief Financial Officer** 

**Zahid Barki** 

Group Head Technology, Quality Assurance & Projects

**Muhammad Munawar Khalil** 

Group Head, Human Resource Management & Development

Shan Rabbani

Head of Retail Operations, Product Management & Actuarial

**Nadym Chandna** 

Head of Takaful

**Faisal Qasim** 

Head of Information Security & Quality Assurance

Najam ul Hassan Janjua

**Adeel Ahmed Khan** 

"AA+" (Double A plus)

"Stable"

**JCR-VIS** 

**September 23, 2016** 

#### **Management Committees**

#### **Management Committee**

Chairman **Javed Ahmed Zahid Barki** Member **Muhammad Sohail Fakhar** Member **Muhammad Munawar Khalil** Member Farhan Akhter Faridi Member Lilly R. Dossabhoy Member Shan Rabbani Member **Kashif Naavi** Secretary

#### **Underwriting & Reinsurance Committee**

Javed Ahmed Chairman
Muhammad Sohail Fakhar Member
Shan Rabbani Member
Muhammad Aamir Member
Raja Naveed Secretary

#### **Procurement Committee**

Lilly R. Dossabhoy Chairperson
Muhammad Sohail Fakhar Member
Muhammad Munawar Khalil Member
Kashif Naqvi Member

Najam Ul Hassan Janjua Member / Secretary

#### **Claims Committee**

Javed Ahmed Chairman
Zahid Barki Member
Farhan Akhter Faridi Member
Muhammad Munawar Khalil Member
Muhammad Junaid Ahmed Secretary

#### **Risk Management & Compliance Committee**

Javed Ahmed Chairman
Zahid Barki Member
Lilly R. Dossabhoy Member
Shan Rabbani Member
Najam Ul Hassan Janjua Secretary

#### **Investment Management Committee**

Javed Ahmed Chairman
Lilly R. Dossabhoy Member
Shan Rabbani Member
Kashif Naqvi Member

Asif Mobin Member/Secretary

#### **IT Steering Committee**

Javed Ahmed Chairman
Zahid Barki Member
Farhan Akhter Faridi Member
Shan Rabbani Member

Kashif Naqvi Member/Secretary

Appointed Actuary Nauman Associates

249-CCA- Sector FF, Phase IV, DHA, Lahore, Pakistan.

Tel: +92(42)35741827-29

Auditors KPMG Taseer Hadi & Co., Chartered Accountants

Engagement Partner: Syed IftikharAnjum

Sheikh Sultan Trust Building No. 2, Beaumont Road, Karachi-75530, Pakistan.

Tel: +92 (21) 35685847 Fax: +92 (21) 35685095

Web: www.kpmg.com.pk

Registered Office 26-D, 3rd Floor, Kashmir Plaza, Jinnah Avenue, Blue Area, Islamabad, Pakistan.

Tel: +92 (51) 2206930-6 Fax: +92(51) 2825372 Web: www.jubileelife.com E-mail: info@jubileelife.com

Head Office 74/1-A, Lalazar, M. T. Khan Road, Karachi -74000

Tel: +92 (21) 35205095

Web: www.jubileelife.com E-mail: info@jubileelife.com

Bankers Habib Bank Limited (Conventional & Islamic Window)

Standard Chartered Bank (Pakistan) Limited (Conventional & Islamic Window)

Registrar & Share Transfer Office Central Depository Company of Pakistan Limited

CDC House, 99-B, Block-B, S.M.C.H.S., Main Shahra-e-Faisal, Karachi-74400, Pakistan.

Tel: +92 (21) 111-111-500

Shariah Advisor Mufti Zeeshan Abdul Aziz

Legal Advisors Kabraji & Talibuddin

Advocates & Legal Counsellors, 406-407, 4th Floor, The Plaza at Do Talwar, Block 9, Clifton, Karachi-75600

Tel: +92 (21) 35838871-6 Fax: +92(21)35838879

### **Directors' Review**

The Board of Directors of Jubilee Life Insurance Company Limited have pleasure in presenting to the members, the condensed interim financial information (un-audited) of the Company for the quarter ended March 31, 2017.

The Company continued to focus on business development through multiple distribution channels and commitment towards maintaining high service and persistency standards, enabling it to achieve significant growth in premium revenue as well as profitability.

First quarter of 2017 has turned out to be a period of exceptional growth. The Gross Written Premium (GWP) during the quarter was Rs.10,999 million which is 39% higher than the premium of Rs.7,905 million for the comparative quarter of 2016. All distribution channels have shown good increase in premium revenue. Business written through Window Family Takaful Operations has shown extra ordinary increase since launch. Aggregate Gross Written Contribution for all three lines of WTF was Rs.1,148 million, as against Rs.50 million in the comparative quarter of 2016. This reflects the level of trust and confidence our participants have reposed in us, for which we are grateful.

Consequent to higher business volumes, the outgoings on claims and expenses have also recorded increase, but the overall claims and expense ratios are at a satisfactory level.

The combined revenue account of all classes has yielded a surplus of Rs.803 million during the quarter ended March 31, 2017, as compared to Rs.582 million during the comparative quarter of 2016, i.e. an increase of 38%.

After surplus transfer of Rs.625 million from the revenue account, the profit and loss account shows a pre-tax profit of Rs.677 million which is 27% higher than the amount of Rs.531 million for the comparative quarter of 2016. The after tax profit has increased to Rs.461 million which is 23% higher than the corresponding figure of Rs.375 million during the corresponding quarter of 2016.

The basic and diluted Earnings Per Share (EPS) for the quarter ended March 31, 2017 is Rs.5.82 which is 23% higher than the corresponding figure of Rs.4.73 during the comparative quarter of 2016.

As evident from the results, the Company continues to make good progress and we look forward to maintaining a healthy pace of growth during the remaining part of the year.

On behalf of the Board of Directors

Kamal A. Chinoy

Karachi: April 27, 2017

## ڈائر یکٹرزی جائزہ ربورٹ

جو بلی لائف انشورنس کمپنی لمیٹڈ کے بورڈ آف ڈائر یکٹرز بصدمسرت اپنے ممبران کیلئے کمپنی کے سہ ماہی مختتمہ 31 مارچ 2017 کامختصرعبوری مالی گوشوارہ (غیرمحاسبہ) پیش کررہے ہیں۔

سمینی نے کثیر الجہتی تقسیم کارذ رائع، بہترین خدمات کی فراہمی اورمعیار کو برقر ارر کھنے کے عزم پڑمل پیراہو کرا قساط بیمہ سے ہونے والی آمدنی (Premium Revenue) کے ساتھ ساتھ منافع میں خاطرخواہ اضافہ حاصل کیا۔

2017 کی پہلی سہ ماہی کے دوران خاطر خواہ ترقی دیکھنے میں آئی۔ موجودہ سہ ماہی کے دوران مجموئی اقساط بیمہ سے ہونے والی آمدنی 10,999 ملین روپے سے 2017 کی پہلی سہ ماہی کے دوران خاطر خواہ ترقی دیکھنے میں آئی۔ موجودہ سہ ماہی کے دوران خاطر خواہ اضافہ دیکھنے میں آئی ہے۔ ونڈ وقیملی تکافل آپریشنز (Window Family Takaful Operations) سے حاصل ہونے والی آمدنی میں آغاز سے ہی خاطر خواہ اضافہ دیکھنے میں آغاز سے ہی خوابی کٹٹری بیوٹن (Contribution) آمدنی 1,148 ملین روپے ریکارڈ کی گئی ، جبکہ پچھلے سال اسی سہ ماہی میں آمدنی 50 ملین روپے تھی۔ یہ مارے پارسپنٹس (Participants) کے ہم پر بھروسے اورا طمینان کی غمازی کرتا ہے جس کے لئے ہم ان کے بے حدمشکور ہیں۔

اگر چہ کاروبار کے بڑے جم کے لحاظ سے دعوں (claim) کی ادائیگی اور دیگراخراجات میں بھی اضافیہ ہوا، کیکن مجموعی طور پر دعووں (claim) کی ادائیگی اور دیگراخراجات کی شرح تسلی بخش سطح پر رہی۔

سه ماہی نختہ 31 مارچ 2017 کے دوران میں تمام کاروباری شعبہ جات کے مجموعی آمدنی کے حساب (Revenue Account) میں 803 ملین روپے اضافی وصول ہوئے جو کہ گزشتہ سال اسی عرصے کے دوران میں وصول ہونے والے 582 ملین اضافی روپے کے مقابلے میں %38 زیادہ ہیں۔

آمدنی کے حساب (Revenue Account) سے 625 ملین روپے منافع کی اضافی رقم منتقل کرنے کے بعد نفع نقصان کے اکاؤنٹ (Profit and Loss Account) میں قبل ازئیکس منافع ہوں 677 ملین روپے ہے جو کہ گزشتہ سال سافع کی رقم 375 ملین روپے ہے جو کہ گزشتہ سال کے اس عرصے کے منافع کی رقم 375 ملین کے منافع کے منافع کی رقم 375 ملین کے منافع کی رقم 375 ملین کے منافع کی رقم 375 ملین کے منافع کی رقم

ند کورہ سہ ماہی مختتمہ 31 مارچ 2017 میں فی حصص آمدنی 5.82روپے ہوئی جو کہ گزشتہ سال کی اسی مدت کی آمدنی کی رقم 4.73روپے سے %23 زیادہ ہے۔

نتائج سے ظاہر ہوا ہے کہ مینی ترقی کی راہ پر گامزن ہے اور ہمیں امید ہے کہ سال کے بقیہ عرصے میں اسی رفتار سے ترقی کا ممل جاری رہے گا۔

ازطرف بورد آف دائر يكثرز

pmullus,

كراچى: 27 اپريل 2017

ایم ڈی اور تی ای او

### **Condensed Interim Balance Sheet (Un-audited)**

As at March 31, 2017

	_	Statutory Funds							Aggr	egate
Note	Share holders' fund	Individual Life Unit Linked	Conventional Business	Accident & Health Business	Overseas Group Life & Health Business	Individual Family Takaful	Group Family Takaful	Accident & Health Family Takaful	March 31, 2017 (Un-audited)	December 31, 2016 (Audited)
Share capital and reserves Authorised share capital 200,000,000 ordinary shares of Rs. 10 each	2,000,000	-	-	-	(Rupe	es in '000)	-	-	2,000,000	2,000,000
Issued, subscribed and paid-up share capital 79,330,680 (2016: 72,118,800) ordinary shares of Rs. 10 each Accumulated surplus 4 Net shareholders' equity	793,307 3,898,206 <b>4,691,513</b>	<u> </u>	<u> </u>	<u>:</u>		<u> </u>	·		793,307 3,898,206 4,691,513	721,188 4,348,344 5,069,532
Balance of statutory funds [including policyholders' liabilities / technical reserves Rs. 96.22 billion (2016: Rs. 90.38 billion)] 5	-	94,557,457	796,112	1,673,875	108,779	2,014,604	28,153	61,310	99,240,290	93,196,728
<b>Deferred Liabilities</b> Staff retirement benefits	-	-	-	-	-		-	-		18,275
Creditors and accruals  Outstanding claims  Premium / contribution received in advance  Amounts due to reinsurers / retakaful  Amounts due to agents  Accrued expenses  Taxation - provision less payments  Other creditors and accruals Inter-fund payable  Other liabilities  Dividend Payable  Unclaimed dividend  Total liabilities  Continuonary & commitments	114,798 35,860 69,647 10,460 230,765	328,489 455,575 - 367,547 672,978 - 322,535 - 2,147,124	423,763 58,304 2,051 23,272 42,240 - 2,431 - 552,061	346,044 104,962 6,128 12,075 23,316 - 15,472 4,061 512,058	35,777 - - - 40 - - 480 36,297	6,247 94,838 8,534 116,693 99,972 - 19,137 47,785 <b>393,206</b>	2,801 1,795 8,012 103 35 - - 695 13,441	3,938 134 -	1,153,023 733,559 24,725 523,628 953,513 35,860 429,222 68,766 3,922,296	1,013,155 681,986 79,186 684,162 918,341 59,486 245,159 56,312 3,737,787
Dividend Payable Unclaimed dividend Total liabilities  Najam Unit Hassecretary Najam Unit Hassecretary	829,366 18,433 <b>1,078,564</b>	96,704,581	1,348,173	2,185,933	145,076	2,407,810	41,594	98,654	829,366 18,433 104,010,385	18,639 96,971,429
Contingency & commitments 7										
Total equity and liabilities	5,770,077	96,704,581	1,348,173	2,185,933	145,076	2,407,810	41,594	98,654	108,701,898	102,040,961

The annexed notes 1 to 19 form an integral part of these condensed interim financial statements.

Kamal A. Chinoy Chairman Amyn Currimbhoy
Director

Ayaz Ahmed Director

### **Condensed Interim Balance Sheet (Un-audited)**

As at March 31, 2017

		41			Statutory	Funds				Aggro	egate
	Note	Share holders' fund	Individual Life Unit Linked	Conventional Business	Accident & Health Business	Overseas Group Life & Health Business	Individual Family Takaful	Group Family Takaful	Accident & Health Family Takaful	March 31, 2017 (Un-audited)	December 31, 2016 (Audited)
	0					(Rupe	es in '000)				
Cash and bank deposits Cash and others Current and other accounts Deposits maturing within 12 months	8	811 717,961 - <b>718,772</b>	32,546 2,033,981 10,116,000 <b>12,182,527</b>	583 102,004 101,000 <b>203,587</b>	1,025 7,819 100,000 108,844	10,475 - 10,475	10,018 855,007 110,000 <b>975,025</b>	278 22,218 - <b>22,496</b>	154 24,371 - 24,525	45,415 3,773,836 10,427,000 14,246,251	43,308 4,360,753 8,927,000 13,331,061
Unsecured advances to employees		8,556	-	-	-	-	-	-	-	8,556	9,152
Investments Government securities Other fixed income securities Listed equities and closed-ended mutual funds Investment in an associate Open-ended mutual funds	9	2,745,070 - 818,006 89,153 - 3,652,229	40,335,968 1,029,846 40,997,459 - 1,177,481 <b>83,540,75</b> 4	787,793 - 46,085 - - 833,878	1,482,659 - 32,259 - - - 1,514,918	83,921 - - - - - 83,921	415,820 239,663 764,399 - - 1,419,882	15,323 - - - - 15,323	40,329 - - - - - 40,329	45,906,883 1,269,509 42,658,208 89,153 1,177,481 91,101,234	43,640,227 1,011,161 39,807,991 86,114 1,394,760 85,940,253
Deferred taxation		21,623	-	-	-	-	-	-	-	21,623	25,686
Other assets - current Premiums / Contributions due but unpaid Investment income due but outstanding Investment income accrued Amounts due from reinsurers / retakaful Prepayments Sundry receivables Inter-fund receivable	10	14,663 2,495 - 35,446 62,890 - 115,494	180,591 432,502 35,199 85,779 180,251 66,978	270,184 - 7,481 7,440 - 23,815 1,788 310,708	505,482 - 10,311 374 2,382 43,622 - 562,171	47,538  3,142  - 50,680	989 9,113 - 1,205 1,596 - 12,903	3,410 - 110 - - 255 - 3,775	32,223 - 291 - - 1,286 - 33,800	858,837 196,243 462,303 46,155 124,812 313,715 68,766 2,070,831	486,491 62,417 939,642 51,627 90,811 312,918 56,312 2,000,218
Fixed assets	11	,	,	,			,	5,7.7.5	22,222		_,,
Tangible assets Capital work-in-progress Furniture, fixtures, office equipment, computers and v	vehicles	592,169 530,964			-			-		592,169 530,964	152,983 434,186
Intangible assets Computer softwares		130,270 1,253,403								130,270 1,253,403	147,422 734,591
Total assets		5,770,077	96,704,581	1,348,173	2,185,933	145,076	2,407,810	41,594	98,654	108,701,898	102,040,961
The annexed notes 1 to 19 form an integral part of th	nese condense		statements.				10.0				.)

Chairman

Director

Ayaz Ahmed Director

### **Condensed Interim Profit And Loss Account (Un-audited)**

For the Quarter ended March 31, 2017

		For the Quarter	Ended March 31,
	Note	2017 (Un-audited)	2016 (Un-audited)
		(Rupe	es in '000)
Investment income not attributable to statutory funds Return on Government securities Return on other fixed income securities and deposits Dividend income		37,158 2,453 18,338 57,949	41,089 2,023 42,989 86,101
Gain on disposal of investments		23,297	-
(Impairment) / Reversal of impairment in the value of investments Government securities		610	83
Total investment income		81,856	86,184
Investment related expenses		(61)	(5)
Net investment income		81,795	86,179
Other revenues Gain on disposal of fixed assets Share in profit of an associate (including exchange gain / (loss)) Others		853 3,039 (13) 3,879	166 1,757 (27) 1,896
Total investment income and other revenues		85,674	88,075
Expenses not attributable to statutory funds		(33,516)	(31,802)
Profit before appropriation of surplus to shareholders' fund		52,158	56,273
Surplus appropriated to shareholders' fund from ledger account D		625,000	475,000
Profit before tax		677,158	531,273
Taxation Profit after tax	12	(215,811) 461,347	(156,138) 375,135
		(R	upees)
Basic and diluted earnings per share	13	5.82	4.73
The annexed notes 1 to 19 form an integral part of these condensed interim financial statements.			

The annexed notes 1 to 19 form an integral part of these condensed interim financial statements.

Kamal A. Chinoy Chairman Amyn Currimbhoy Director Ayaz Ahmed
Director

Javed Ahmed
Managing Director &
Chief Executive Officer

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### Condensed Interim Statement of Changes In Equity (Un-audited)

For the Quarter ended March 31, 2017

		Ne	t accumulated surp	lus	
	Share Capital	Accumulated Surplus	Capital contribution (to) / from Statutory funds	Net accumulated surplus	Total
			(Rupees in '000) -		
Balance as at January 01, 2016	721,188	3,439,049	(250,000)	3,189,049	3,910,237
Profit for the quarter ended March 31, 2016	-	375,135	-	375,135	375,135
Transactions with the owners recorded directly in equity Final cash dividend for the year ended December 31, 2015 @ 105% (Rs.10.50 per share)	-	(757,247)	-	(757,247)	(757,247)
Balance as at March 31, 2016	721,188	3,056,937	(250,000)	2,806,937	3,528,125
Balance as at January 01, 2017	721,188	4,573,344	(225,000)	4,348,344	5,069,532
Profit for the quarter ended March 31, 2017	-	461,347	-	461,347	461,347
Transactions with the owners recorded directly in equity Final cash dividend for the year ended December 31, 2016 @ 115% (Rs.11.50 per share)	-	(829,366)	-	(829,366)	(829,366)
Issue of bonus shares for the year ended December 31, 2016 @ 10%	72,119	(72,119)	-	(72,119)	-
Capital contributed to statutory fund - note 5	-	-	(10,000)	(10,000)	(10,000)
Balance as at March 31, 2017	793,307	4,133,206	(235,000)	3,898,206	4,691,513

The annexed notes 1 to 19 form an integral part of these condensed interim financial statements.

**Ayaz Ahmed** Director

### **Condensed Interim Cash Flow Statement (Un-audited)**

For the Quarter ended March 31, 2017

	al	Statutory Funds							Aggregate		
Note	Share holders' fund	Individual Life Unit Linked	Conventional Business	Accident & Health Business	Overseas Group Life & Health Business	Individual Family Takaful	Group Family Takaful	Accident & Health Family Takaful	For the Quarter E 2017 (Un-audited)	2016 (Un-audited)	
Operating cash flows					(Kupe	es in '000)					
a) Underwriting activities											
Premium / contribution received Reinsurance premium / retakaful contribution paid Claims paid Surrenders paid Reinsurance / retakaful and other recoveries received Commissions paid Commissions received	- - - - - -	8,261,597 (106,757) (263,959) (2,450,667) 40,051 (1,121,199) 15,902	555,866 (389,258) (329,980) - 198,947 (27,913) 6,792	768,951 (71,696) (499,800) - 12,374 (25,437) 11,131	5 (6,628) (406) - - - -	1,033,670 (7,318) (2,712) (2,993) 250 (321,269) 2,900	22,040 (4,077) (3,300) - 2,934 (206)	35,675 (20,925) - (1,125)	10,677,804 (585,734) (1,121,082) (2,453,660) 254,556 (1,497,149) 36,725	7,749,692 (329,179) (912,428) (1,406,883) 319,620 (970,590) 30,465	
Net cash inflow / (outflow) from underwriting activities		4,374,968	14,454	195,523	(7,029)	702,528	17,391	13,625	5,311,460	4,480,697	
b) Other operating activities											
Income tax paid General management expenses paid Other operating receipts Other operating payments Unsecured advances Inter-fund transactions	(235,374) (39,226) 26,216 (1,594) 596 122,667	(917,224) 168,712 - - (134,003)	(29,138) - (12,559) - (25,810)	(67,739) 12,236 - - 6,409	(1,274) - (5) - (3,147)	(143,272) 4,184 - - 30,560	(1,728) - (2) - (13)	(6,113) - 9 - 3,337	(235,374) (1,205,714) 211,348 (14,151) 596	(261,696) (883,268) (89,113) 22,746 1,409	
Net cash outflow from other operating activities	(126,715)	(882,515)	(67,507)	(49,094)	(4,426)	(108,528)	(1,743)	(2,767)	(1,243,295)	(1,209,922)	
Total cash inflow / (outflow) from all operating activities	(126,715)	3,492,453	(53,053)	146,429	(11,455)	594,000	15,648	10,858	4,068,165	3,270,775	
Investment activities											
Profit / return received Dividends received Payments for investments Proceeds from disposal of investments Fixed capital expenditure Proceeds from disposal of fixed assets	60,945 4,577 (1,496,649) 1,249,474 (586,924) 3,579	1,383,821 239,639 (25,505,255) 24,373,996	31,152 - (98,871) 249,530 - -	41,069 - (355,663) 241,820 - -	1,377 - (34,749) 46,214 - -	11,613 2,383 (931,709) 168,034	201 - (9,204) 1,031 - -	745 - (18,977) 1,032 - -	1,530,923 246,599 (28,451,077) 26,331,131 (586,924) 3,579	1,794,450 125,131 (7,073,336) 3,817,224 (46,201) 412	
Total cash (outflow) / inflow from investing activities	(764,998)	492,201	181,811	(72,774)	12,842	(749,679)	(7,972)	(17,200)	(925,769)	(1,382,320)	

### **Condensed Interim Cash Flow Statement (Un-audited)**

For the Quarter ended March 31, 2017

		Statutory Funds								Aggregate	
Note	Share holders' fund	Individual Life Unit Linked	Conventional Business	Accident & Health Business	Overseas Group Life & Health Business	Individual Family Takaful	Group Family Takaful	Accident & Health Family Takaful	For the Quarter E 2017 (Un-audited)	nded March 31, 2016 (Un-audited)	
					(Rupe	es in '000)					
Financing activities Dividend paid Capital contributed from shareholders' fund Qard-e-Hasna received from Operators' Sub Fund by PTF Qard-e-Hasna from Operators' Sub Fund to PTF Surplus appropriated to shareholders' fund Total cash inflow / (outflow) from financing activities	(206) (10,000) - - 625,000 <b>614,794</b>	(460,000)	(30,000)	(135,000)	- - - - -	- - - -	10,000 8,000 (8,000) -		(206) - 8,000 (8,000) - (206)	(206) - - - - - (206)	
Net cash (outflow) / inflow from all activities	(276,919)	3,524,654	98,758	(61,345)	1,387	(155,679)	17,676	(6,342)	3,142,190	1,888,249	
Cash and cash equivalents at beginning of the period	995,691	3,742,873	104,829	120,189	9,088	1,045,704	4,820	30,867	6,054,061	3,279,823	
Cash and cash equivalents at end of the period 8	718,772	7,267,527	203,587	58,844	10,475	890,025	22,496	24,525	9,196,251	5,168,072	
Reconciliation to profit and loss account											
Operating cash flows Depreciation expense Amortisation expense Share of profit from associate Profit on disposal of fixed assets Increase / (decrease) in assets other than cash (Increase) in liabilities Profit / (loss) on sale of investments Revaluation gain / (loss) on investments Investment income Capital contributed from shareholders' fund Profit after taxation									4,068,165 (48,244) (17,142) 3,039 853 409,467 (6,209,796) 1,136,143 (325,147) 1,434,009 10,000 461,347	3,270,775 (37,388) (7,898) 1,757 166 48,719 (4,496,387) 35,403 29,497 1,530,491	

The annexed notes 1 to 19 form an integral part of these condensed interim financial statements.

Kamal A. Chinoy

. Chinoy Amyn Currimb

Ayaz Ahmed Director

### **Condensed Interim Revenue Account (Un-audited)**

For the Quarter ended March 31, 2017

			Statutory Funds						Aggregate	
	Note	Individual Life Unit Linked	Conventional Business	Accident & Health Business	Overseas Group Life & Health Business	Individual Family Takaful	Group Family Takaful	Accident & Health Family Takaful	For the Quarter E 2017 (Un-audited)	nded March 31, 2016 (Un-audited)
						(Rupees in '00	00)			
Income										
Premiums / Contributions less reinsurances / retakaful Net investment income Total net income		8,118,690 2,071,576 <b>10,190,266</b>	310,444 17,409 <b>327,853</b>	901,279 39,782 <b>941,061</b>	5,573 1,413 <b>6,986</b>	1,083,853 44,980 <b>1,128,833</b>	12,073 73 <b>12,146</b>	35,354 209 <b>35,563</b>	10,467,266 2,175,442 12,642,708	7,505,955 1,510,372 9,016,327
Claims and expenditures										
Claims net of reinsurance / retakaful recoveries Management expenses less recoveries Total claims and expenditures		2,687,252 1,921,238 <b>4,608,490</b>	214,857 51,979 <b>266,836</b>	529,068 94,163 <b>623,231</b>	2,106 1,362 <b>3,468</b>	8,850 439,118 <b>447,968</b>	2,933 2,061 <b>4,994</b>	20,422 8,737 <b>29,159</b>	3,465,488 2,518,658 5,984,146	2,218,575 1,715,373 3,933,948
Excess / (deficit) of income over claims and expenditures		5,581,776	61,017	317,830	3,518	680,865	7,152	6,404	6,658,562	5,082,379
Add: Policyholders' liabilities / technical reserves at beginning of the period Less: Policyholders' liabilities / technical reserves at end of the period Surplus / (deficit)	5	88,071,291 93,048,947 <b>604,120</b>	436,800 430,970 <b>66,847</b>	769,688 972,936 114,582	3,518	1,079,690 1,743,213 17,342	1,095 5,485 <b>2,762</b>	16,515 28,601 <b>(5,682)</b>	90,375,079 96,230,152 803,489	60,290,220 64,790,689 581,910
Movement in policyholders' liabilities / technical reserves		4,977,656	(5,830)	203,248	-	663,523	4,390	12,086	5,855,073	4,500,469
Transfers (to) / from shareholders' fund Surplus appropriated to shareholders' fund Capital contributed from shareholders' fund Qard-e-Hasna from Operators' Sub Fund to PTF Qard-e-Hasna received from Operators' Sub Fund by PTF Net transfer (to) / from shareholders' fund		(460,000) - - - - (460,000)	(30,000) - - - - (30,000)	(135,000) - - - - (135,000)	- - -	- - - -	10,000 (8,000) 8,000 <b>10,000</b>		(625,000) 10,000 (8,000) 8,000 (615,000)	(475,000) - - - - (475,000)
Balance of statutory funds at beginning of the period		89,435,681	765,095	1,491,045	105,261	1,333,739	11,001	54,906	93,196,728	62,205,691
Balance of statutory funds at end of the period	5	94,557,457	796,112	1,673,875	108,779	2,014,604	28,153	61,310	99,240,290	66,813,070

### **Condensed Interim Revenue Account (Un-audited)**

For the Quarter ended March 31, 2017

					Aggregate					
	Note	Individual Life Unit Linked	Conventional Business	Accident & Health Business	Overseas Group Life & Health Business	Individual Family Takaful	Group Family Takaful	Accident & Health Family Takaful	For the Quarter I 2017 (Un-audited)	nded March 31, 2016 (Un-audited)
						(Rupees in '00	0)			
Represented by:	5									
Capital contributed by shareholders' fund		-	-	-	50,000	130,000	20,000	35,000	235,000	250,000
Money ceded to Waqf at the beginning of the period		-	-	-	-	500	-	-	500	500
Policyholders' liabilities / technical reserves'		93,048,947	430,970	972,936	-	1,743,213	5,485	28,601	96,230,152	64,790,689
Qard-e-Hasna from Operators' Sub Fund to PTF		-	-	-	-	-	(8,000)	-	(8,000)	-
Qard-e-Hasna received from Operators' Sub Fund by PTF		-	-	-	-	-	8,000	-	8,000	-
Retained earnings on other than participating business		1,508,510	365,142	700,939	58,779	140,891	2,668	(2,291)	2,774,638	1,771,881
Balance of statutory funds		94,557,457	796,112	1,673,875	108,779	2,014,604	28,153	61,310	99,240,290	66,813,070

The annexed notes 1 to 19 form an integral part of these condensed interim financial statements.

Kamal A. Chinoy

Amyn Currimbhoy

Ayaz Ahmed Director

### **Condensed Interim Statement of Premiums (Un-audited)**

For the Quarter ended March 31, 2017

				Statutor	y Funds				Aggre	gate
	м.	Individual	Conventional	Accident	Overseas	Individual	Group	Accident &	For the Quarter E	
	Note	Life Unit Linked	Business	& Health Business	Group Life & Health	Family Takaful	Family Takaful	Health Family Takaful	2017 (Un-audited)	2016 (Un-audited)
					Business				(On-addition)	(On-abanca)
					(	(Rupees in '00	0)			
Gross premiums / contributions										
Regular premiums / contributions individual policies *										
First year		1,863,494	52	2,169	-	641,514	-	-	2,507,229	1,470,097
Second year renewal		1,364,117	46	-	-	12,134	-	-	1,376,297	1,392,769
Subsequent years renewal		3,761,128	289	-	-	-	-	-	3,761,417	3,040,367
Single premiums / contributions individual policies		1,209,812	-	_	_	436,543	_	_	1,646,355	617,529
Group policies without cash values		-	675,350	965,664	8,268	-	22,605	35,354	1,707,241	1,383,903
Total gross premiums / contributions		8,198,551	675,737	967,833	8,268	1,090,191	22,605	35,354	10,998,539	7,904,665
Less: Reinsurance premiums / Retakaful contribution ceded										
On individual life first year business		(13,824)	(10)	-	-	(6,189)	-	-	(20,023)	(10,332)
On individual life second year business		(9,390)	(6)	-	-	(140)	-	-	(9,536)	(6,460)
On individual life subsequent renewal business		(56,647)	(98)	1	-	-	-	-	(56,744)	(45,009)
On single premiums / contributions individual policies		-	-	-	-	(9)	-	-	(9)	(2)
On group policies		-	(365,179)	(66,555)	(2,695)	-	(10,532)	-	(444,961)	(336,907)
Total reinsurance premiums / retakaful contributions ceded		(79,861)	(365,293)	(66,554)	(2,695)	(6,338)	(10,532)	-	(531,273)	(398,710)
Net premiums / contributions		8,118,690	310,444	901,279	5,573	1,083,853	12,073	35,354	10,467,266	7,505,955

<sup>\*</sup> Individual policies are those underwritten on an individual basis and include joint life policies underwritten as such.

The annexed notes 1 to 19 form an integral part of these condensed interim financial statements.

Kamal A. Chinoy Chairman Amyn Currimbho

Ayaz Ahmed
Director

### **Condensed Interim Statement of Claims (Un-audited)**

For the Quarter ended March 31, 2017

			Statutory	Funds				Aggre	gate
	Individual	Conventional	Accident	Overseas	Individual	Group	Accident &	For the Quarter E	nded March 31,
	Life Unit Linked	Business	& Health Business	Group Life & Health Business	Family Takaful	Family Takaful	Health Family Takaful	2017 (Un-audited)	2016 (Un-audited)
Gross claims				(	Rupees in '00	0)			
Claims under individual policies by death by insured event other than death by maturity by surrender by partial withdrawal Total gross individual policy claims	274,672 1,677 26,321 1,890,165 560,502 2,753,337	- - - -	210 - - - 210	- - -	6,107 - 1,693 1,300 <b>9,100</b>			280,779 1,887 26,321 1,891,858 561,802 2,762,647	231,778 3,229 2,537 1,034,281 372,602 1,644,427
Claims under group policies									
by death by insured event other than death bonus in cash experience refund Total group policy claims		339,757 6,209 - 33,587 <b>379,553</b>	520,229 - 21,010 541,239	1,720 - 2,718 4,438	- - - -	5,800 67 - - 5,867	20,422 - - 20,422	345,557 548,647 - 57,315 951,519	274,070 481,637 - 17,120 772,827
Total gross claims	2,753,337	379,553	541,449	4,438	9,100	5,867	20,422	3,714,166	2,417,254
Less: Reinsurance / retakaful recoveries									
On individual life first year business claims On individual life second year business claims On individual life renewal business claims On group claims On experience refund of premiums / contributions Total reinsurance / retakaful recoveries	(14,356) (9,961) (41,768) - - (66,085)	(152,502) (12,194) (164,696)	(12,381)	(1,720) (612) (2,332)	(250) - - - - - (250)	(2,934)	- - - - -	(14,606) (9,961) (41,768) (169,537) (12,806) (248,678)	(10,385) (8,738) (52,600) (128,716) 1,760 (198,679)
Net claims	2,687,252	214,857	529,068	2,106	8,850	2,933	20,422	3,465,488	2,218,575

The annexed notes 1 to 19 form an integral part of these condensed interim financial statements.

Chairman

Director

Ayaz Ahmed

Director

**Javed Ahmed** Managing Director &

Chief Executive Officer

### **Condensed Interim Statement of Expenses (Un-audited)**

For the Quarter ended March 31, 2017

		Statutory Funds							Aggre	Aggregate	
	Note	Individual Life Unit Linked	Conventional Business	Accident & Health Business	Overseas Group Life & Health Business	Individual Family Takaful	Group Family Takaful	Accident & Health Family Takaful	For the Quarter E 2017 (Un-audited)	2016 (Un-audited)	
						(Rupees in '00	00)				
Acquisition costs											
Remuneration to insurance / takaful intermediaries individual policies:											
Commission on first year premiums / contributions		768,854	8	434	-	254,068	-	_	1,023,364	659,135	
Commission on second year premiums / contributions		64,089	5	-	-	1,133	-	_	65,227	67,787	
Commission on subsequent renewal premiums / contributions		80,686	14	-	-	-	-	-	80,700	66,205	
Commission on single premiums / contributions		23,898	-	-	-	8,598	-	-	32,496	11,648	
		937,527	27	434	-	263,799	-	-	1,201,787	804,775	
Remuneration to insurance / takaful intermediaries on group policies:											
Commission		-	30,609	30,895	-	-	196	2,406	64,106	62,758	
Branch overheads											
Salaries & allowances and other branch overheads		403,176	8,945	23,520	-	59,773	1,007	3,357	499,778	380,132	
Overriding commission		54,251	-	-	-	16,471	-	-	70,722	47,967	
-		457,427	8,945	23,520	_	76,244	1,007	3,357	570,500	428,099	
Other acquisition costs											
Policy stamps		40,677	72	3,687	-	10,182	22	11	54,651	29,560	
Others		431	1_	291		58			781	1,379	
Total acquisition costs		1,436,062	39,654	58,827	-	350,283	1,225	5,774	1,891,825	1,326,571	
Administration expenses	14										
Salaries, allowances and other benefits		134,175	9,436	23,913	399	29,188	330	729	198,170	180,830	
Travelling expenses		5,081	176	1,219	12	1,216	12	26	7,742	6,335	
Auditors' remuneration		739	57	64	1	275	14	41	1,191	1,172	
Actuary's fees		2,176	342	252	_	372	41	73	3,256	5,428	
Medical fees		487	82	182	-	149	9	30	939	1,641	
Advertisements		217,694	2,400	3,600	772	43,253	120	1,522	269,361	67,048	
Printing and stationery		11,035	470	2,352	7	2,628	19	115	16,626	19,891	
Depreciation		27,225	1,239	2,654	86	3,119	68	198	34,589	24,641	

Continued ......

### **Condensed Interim Statement of Expenses (Un-audited)**

For the Quarter ended March 31, 2017

			Statutor	y Funds				Aggregate		
	Individual	Conventional	Accident	Overseas	Individual	Group	Accident &	For the Quarter E	nded March 31,	
Note	Life Unit Linked	Business	& Health Business	Group Life & Health Business	Family Takaful	Family Takaful	Health Family Takaful	2017 (Un-audited)	2016 (Un-audited)	
					(Rupees in '000	)				
Administration expenses (Continued)										
Amortisation	14,155	480	1,092	18	841	5	38	16,629	7,524	
Rent expense	19,065	1,069	2,678	6	2,165	44	100	25,127	21,676	
Legal and professional charges	2,823	196	227	4	727	4	15	3,996	2,378	
Supervision fees	9,323	768	1,098	7	1,239	26	40	12,501	15,810	
Utilities	7,064	503	936	3	879	23	47	9,455	7,893	
Entertainment	2,155	134	380	8	491	5	13	3,186	2,003	
Vehicle running	725	79	578	5	278	7	16	1,688	2,628	
Repairs and maintenance	18,571	776	1,354	13	1,528	38	87	22,367	22,134	
Bank charges and brokerage	3,315	63	776	2	134	5	37	4,332	3,459	
Training expenses	2,883	164	241	14	348	8	17	3,675	4,217	
Postages, telegrams and telephone	15,069	515	817	4	1,298	15	36	17,754	16,074	
Staff welfare	3,202	78	213	1	358	8	17	3,877	3,608	
General insurance	4,070	46	145	-	1,242	27	49	5,579	3,644	
Doubtful debts	-	43	1,694	-	-	8	(283)	1,462	(1,387)	
Miscellaneous expenses	46	1	2	_	7	-	-	56	619	
	501,078	19,117	46,467	1,362	91,735	836	2,963	663,558	419,267	
Gross management expenses	1,937,140	58,771	105,294	1,362	442,018	2,061	8,737	2,555,383	1,745,838	
Commission from reinsurers	(15,902)	(6,792)	(11,131)	-	(2,900)	-	-	(36,725)	(30,465)	
Net management expenses	1,921,238	51,979	94,163	1,362	439,118	2,061	8,737	2,518,658	1,715,373	

The annexed notes 1 to 19 form an integral part of these condensed interim financial statements.

Chairman

**Ayaz Ahmed** Director

### **Condensed Interim Statement of Investment Income (Un-audited)**

For the Quarter ended March 31, 2017

			Statutory	Funds				Aggregate	
	Individual Life Unit Linked	Conventional Business	Accident & Health Business	Overseas Group Life & Health Business	Individual Family Takaful	Group Family Takaful	Accident & Health Family Takaful	For the Quarter E 2017 (Un-audited)	nded March 31, 2016 (Un-audited)
				(	Rupees in '000	0)			
Investment income									
Government securities Other fixed income securities and deposits Dividends Gain on sale of investments Amortisation of premium Unrealised gain on investments Other income Total  Reversal for impairment in the value of available for sale investments	775,333 169,799 410,030 1,111,427 (66,277) (273,615) - 2,126,697	15,364 5,019 - (7) (3,786) - - 16,590	23,743 3,732 - - (1,930) - 13,940 39,485	1,287 90 - - - - - (5) 1,372	2,862 12,527 3,229 1,427 (1,277) 29,903 - 48,671	98 52 - (1) (22) - - 127	377 152 - - (91) - 9	819,064 191,371 413,259 1,112,846 (73,383) (243,712) 13,944 2,233,389	862,065 120,479 508,828 35,403 (50,926) 88,880 2,267
Government securities Other fixed income securities and deposits Listed equities and closed-ended mutual funds	303 - (3,051)	822 - -	299 - -	41 - -	(2,311) (935)	(54) - -	(238) - -	(1,138) (935) (3,051)	(123) - -
Less: Investment related expenses	(1,620)	(3)	(2)	-	(26)	-	-	(1,651)	(1,102)
Less: Tax on dividend under FTR	(50,753)	-	-	-	(419)	-	-	(51,172)	(55,399)
Net investment income	2,071,576	17,409	39,782	1,413	44,980	73	209	2,175,442	1,510,372

The annexed notes 1 to 19 form an integral part of these condensed interim financial statements.

Chairman

Director

Director

**Javed Ahmed** Managing Director & Chief Executive Officer

www.jubileelife.com

### Notes to and Forming Part of the Condensed Interim Financial Information (Un-audited)

For the Quarter ended March 31, 2017

#### 1 STATUS AND NATURE OF BUSINESS

1.1 Jubilee Life Insurance Company Limited (the Company) was incorporated in Pakistan on June 29, 1995 as a Public Limited Company under the Companies Ordinance, 1984. Its shares are quoted on the Pakistan Stock Exchange. The Company started its business on June 20, 1996. The addresses of its registered and principal office are 26 - D, 3rd Floor, Kashmir Plaza, Jinnah Avenue, Blue Area, Islamabad and Jubilee Life Insurance Building, 74/1-A, Lalazar, M.T Khan Road, Karachi, respectively.

The Company is engaged in life insurance, carrying on non-participating business. In accordance with the requirements of the Insurance Ordinance, 2000 the Company has established a shareholders' fund and following statutory funds in respect of each class of its life insurance business:

- Individual Life Unit Linked
- Conventional Business
- Accident & Health
- Overseas Group Life and Health Business
- Individual Family Takaful (note 1.2)
- Group Family Takaful (note 1.2)
- Accident & Health Family Takaful (note 1.2)
- 1.2 The Company was issued the Certificate of authorization for commencement of Window Takaful Operations under Rule 6 of the Takaful Rules, 2012 by the Securities and Exchange Commission of Pakistan (SECP) vide Authorization Reference no. 7 dated June 17, 2015 and the Company launched the Window Takaful Operations on July 13, 2015.
- **1.3** The Company is a subsidiary of Aga Khan Fund For Economic Development, S.A., Switzerland.

#### 2 BASIS OF PRESENTATION

This condensed financial information has been prepared in accordance with the requirements of International Accounting Standard 34 (IAS 34), "Interim Financial Reporting" as applicable in Pakistan, provisions of and directives issued under the Companies Ordinance, 1984 and the Insurance Ordinance, 2000. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 and the Insurance Ordinance, 2000 have been followed. The condensed financial information does not include all the information required in the annual financial statements. Accordingly, this condensed interim financial information should be read in conjunction with the annual financial statements for the year ended December 31, 2016.

#### 3 SIGNIFICANT ACCOUNTING POLICIES & FINANCIAL RISK MANAGEMENT / JUDGEMENTS AND ESTIMATES

The significant accounting policies and methods of computation adopted in the preparation of this condensed interim financial information are those applied in the preparation of the annual financial statements of the Company for the year ended December 31, 2016.

The significant accounting policies and methods of computation adopted in the preparation of this condensed interim financial information are those applied in the preparation of the annual financial statements of the Company for the year ended December 31, 2016. The financial risk management objectives and policies are consistent with those disclosed in the financial statements of the Company for the year ended December 31, 2016. In preparing this condensed financial information, the management has made judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates. The significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty are the same as those that applied to the financial statements for the year ended December 31, 2016.

#### 4 ANALYSIS OF ACCUMULATED SURPLUS AS SHOWN IN BALANCE SHEET

	2017 (Un-audited)	2016 (Audited)
	(R	upees in '000)
Accumulated surplus in statement of changes in equity at beginning of the period	4,348,344	3,189,049
Add: Profit for the period	461,347	2,107,898
Less: Dividend	(829,366)	(973,603)
Less: Issue of bonus shares	(72,119)	-
Accumulated surplus in statement of changes in equity ignoring effect of capital transfers at end of the period	3,908,206	4,323,344
Capital withdrawn from statutory fund - net	-	50,000
Capital transfers to statutory fund - net	(10,000)	(25,000)
Accumulated surplus	3,898,206	4,348,344

December 31

Maych 21

#### 5 MOVEMENT IN EQUITY OF STATUTORY FUNDS

			Statutory	/ Funds				Aggregate	
	Individual Life Unit Linked	Conventional Business	Accident & Health Business	Overseas Group Life & Health Business	Individual Family Takaful	Group Family Takaful	Accident & Health Family Takaful	March 31, 2017 (Un-audited)	March 31, 2016 (Un-audited)
					(Rupees in '00	0)			
Policyholders' liabilities / Technical reserves									
Balance at beginning of the period	88,071,291	436,800	769,688	-	1,079,690	1,095	16,515	90,375,079	60,290,220
Increase during the period	4,977,656	(5,830)	203,248		663,523	4,390	12,086	5,855,073	4,500,469
Balance at end of the period - note 6	93,048,947	430,970	972,936	-	1,743,213	5,485	28,601	96,230,152	64,790,689
Retained earnings on other than participating business									
Balance at beginning of the period	1,364,390	328,295	721,357	55,261	123,549	(94)	3,391	2,596,149	1,664,971
Surplus / (deficit) for the period	604,120	66,847	114,582	3,518	17,342	2,762	(5,682)	803,489	581,910
Surplus appropriated to shareholders' fund	(460,000)	(30,000)	(135,000)	-	-	-	-	(625,000)	(475,000)
Balance at end of the period	1,508,510	365,142	700,939	58,779	140,891	2,668	(2,291)	2,774,638	1,771,881
Capital contributed by shareholders' fund									
Balance at beginning of the period	-	-	-	50,000	130,000	10,000	35,000	225,000	250,000
Money ceded to Waqf	-	-	-	-	500	-	-	500	500
Capital contributed during the period	-	-	-	-	-	10,000	-	10,000	-
Qard-e-Hasna from Operator's Sub Fund to PTF	-	-	-	-	-	(8,000)	-	(8,000)	-
Qard-e-Hasna received from Operator's Sub Fund by PTF	-	-	-	-	-	8,000	-	8,000	-
Balance at end of the period	-		-	50,000	130,500	20,000	35,000	235,500	250,500
Balance of statutory fund at end of the period	94,557,457	796,112	1,673,875	108,779	2,014,604	28,153	61,310	99,240,290	66,813,070

<sup>5.1</sup> Balances in retained earnings are principally maintained in accordance with the SEC Insurance Rules, 2002 to meet solvency margins.

#### 6 POLICYHOLDERS' LIABILITIES / TECHNICAL RESERVES

Life Unit Linked   Business   & Health Family Clun-audited   & Health Gusiness   & Health Business   & Health Family Clun-audited   & Health Gusiness   & Health Gusiness   & Health Family Clun-audited   & Health Gusiness   &			Statutory Funds							Aggregate	
Actuarial liability relating to future events 92,593,787 515,533 754,883 - 1,737,067 9,956 24,857 95,636,083 64,270,067 Provision for outstanding reported daims payable over a period exceeding twelve months 305,960 137,951 472 444,383 384,857 Provision for incurred but not reported daims 295,962 163,534 265,012 148 25,899 1,879 3,744 756,178 564,057 93,195,709 817,018 1,019,895 148 1,763,438 11,835 28,601 96,836,644 65,219,045		Life Unit		& Health	Group Life & Health	Family	Family	<b>Health Family</b>	2017	March 31, 2016 (Un-audited)	
Provision for outstanding reported claims payable over a period exceeding twelve months 305,960 137,951 472 444,383 384,895	Gross of reinsurance / retakaful					(Rupees in '000	)				
over a period exceeding twelve months 305,960 137,951 - 472 - 444,383 384,855   Provision for incurred but not reported claims 295,962 163,534 265,012 148 25,899 1,879 3,744 756,178 564,09   93,195,709 817,018 1,019,895 148 1,763,438 11,835 28,601 96,836,644 65,219,04    Net of reinsurance / retakaful   Actuarial liability relating to future events 92,548,464 166,848 711,411 - 1,725,784 4,625 24,857 95,181,989 63,936,48   Provision for outstanding reported claims payable over a period exceeding twelve months 305,960 137,951 - 472 - 444,383 384,8   Provision for incurred but not reported claims 194,523 126,171 261,525 - 16,957 860 3,744 603,780 469,31	Actuarial liability relating to future events	92,593,787	515,533	754,883	-	1,737,067	9,956	24,857	95,636,083	64,270,064	
Net of reinsurance / retakaful         93,195,709         817,018         1,019,895         148         1,763,438         11,835         28,601         96,836,644         65,219,04           Net of reinsurance / retakaful         Actuarial liability relating to future events         92,548,464         166,848         711,411         -         1,725,784         4,625         24,857         95,181,989         63,936,48           Provision for outstanding reported claims payable over a period exceeding twelve months         305,960         137,951         -         -         472         -         -         444,383         384,8           Provision for incurred but not reported claims         194,523         126,171         261,525         -         16,957         860         3,744         603,780         469,31		305,960	137,951			472	-	-	444,383	384,891	
Net of reinsurance / retakaful         Actuarial liability relating to future events       92,548,464       166,848       711,411       -       1,725,784       4,625       24,857       95,181,989       63,936,48         Provision for outstanding reported claims payable over a period exceeding twelve months       305,960       137,951       -       -       472       -       -       444,383       384,8         Provision for incurred but not reported claims       194,523       126,171       261,525       -       16,957       860       3,744       603,780       469,31	Provision for incurred but not reported claims	295,962	163,534	265,012	148	25,899	1,879	3,744	756,178	564,091	
Actuarial liability relating to future events 92,548,464 166,848 711,411 - 1,725,784 4,625 24,857 <b>95,181,989</b> 63,936,480 Provision for outstanding reported claims payable over a period exceeding twelve months 305,960 137,951 472 444,383 384,80 Provision for incurred but not reported claims 194,523 126,171 261,525 - 16,957 860 3,744 603,780 469,31		93,195,709	817,018	1,019,895	148	1,763,438	11,835	28,601	96,836,644	65,219,046	
Provision for outstanding reported claims payable over a period exceeding twelve months         305,960         137,951         -         -         472         -         -         444,383         384,8           Provision for incurred but not reported claims         194,523         126,171         261,525         -         16,957         860         3,744         603,780         469,31	Net of reinsurance / retakaful										
over a period exceeding twelve months 305,960 137,951 472 444,383 384,8  Provision for incurred but not reported claims 194,523 126,171 261,525 - 16,957 860 3,744 603,780 469,31	Actuarial liability relating to future events	92,548,464	166,848	711,411	-	1,725,784	4,625	24,857	95,181,989	63,936,487	
		305,960	137,951	-	-	472	-	-	444,383	384,891	
93,048,947 430,970 972,936 - 1,743,213 5,485 28,601 <mark>96,230,152</mark> 64,790,68	Provision for incurred but not reported claims	194,523	126,171	261,525	-	16,957	860	3,744	603,780	469,311	
		93,048,947	430,970	972,936		1,743,213	5,485	28,601	96,230,152	64,790,689	

Statutory Funds

#### 7 **CONTINGENCY & COMMITMENTS**

#### 7.1 Contingencies

#### 7.1.1 Income tax assessments

In December 2016, the Additional Commissioner Inland Revenue (ACIR) issued notices showing intention to amend the assessments of the Company for TY 2014 and TY 2015. In February 2017, the ACIR has passed assessment orders under section 122(5A) of the Income Tax Ordinance, 2001 for the TY 2014 and TY 2015, raising tax demands of Rs.100.42 million and Rs.85.42 million respectively, mainly by taxing the dividend income at corporate tax rates, on account of one basket income rule. In this context, it is pertinent to mention that by virtue of an amendment through the Finance Act, 2016, Rule 6B of the Fourth Schedule to the Income Tax Ordinance, 2001, was amended whereby in determining the income under the Fourth Schedule, dividend income and capital gains in the profit and loss account of the insurer have been made taxable at the corporate tax rates. The subsequent amendment in the law substantiates the Company's contention that prior to July 1, 2016, these heads of income were taxable at the lower rates prescribed for them. In addition, the ACIR also made certain arbitrary addbacks to income on account of difference between assumed market value and the sale value recovered from employees in respect of motor vehicles sold to them under Company Car Policy, provision for doubtful debts in the Statutory Funds disallowed, and write off of certain uncollectible receivables disallowed. For the TY 2015, the ACIR also erred in not adjusting the determined refund of TY 2013 therein. The Company filed an appeal with the CIR Appeals as well as obtained stay order against demands for the TY 2014 and TY 2015 from Hon'ble High Court of Sindh, as well as rectification application in respect of the apparent mistake. The appeals have been heard by the CIR Appeals, and decision is awaited. No provision has been made in these accounts as the Company is confident that the final outcome will be in its favour.

Aggrogato

#### 7.1.2 Sindh Sales Tax on Corporate Health Insurance

The Sindh Revenue Board (SRB), vide notification no. SRB 3-4/7/2013 dated June 13, 2013, had exempted life and health insurance from the scope of applicability of Sindh Sales Tax on Services (SST), under the Sindh Sales Tax Act, 2011. This exemption was subsequently renewed by the SRB on an annual basis, the latest exemption lapsed on July 1, 2016. The matter for renewal of the exemption had been taken up at the collective level of the Insurance Association of Pakistan with the SRB through tax consultants, and on January 12, 2017, the SRB issued notification no. SRB 3-4/2/2017 exempting life insurance with effect from July 1, 2016, from the scope of SST, uptil June 30, 2017. However, in respect of corporate health insurance, vide notification no. 3-4/3/2017 dated January 12, 2017, the SRB restricted the exemption available to cover only individual health insurance, and made corporate health insurance taxable with effect from July 1, 2016. The insurance industry has taken up the matter again with the SRB and has also approached the Hon'ble Chief Minister, Sindh, for resolution of the matter. In view of the fact that the matter is still under the process of review, the Company and other insurance companies carrying out corporate health insurance have not yet billed their customers for SST for the period from July 1, 2016 to March 31, 2017. The amount not yet billed by the Company works out to Rs.233.51 million for the period July 1, 2016 to March 31, 2017 and would be recoverable from the customers.

#### 7.2 Commitments in respect of capital expenditure

March 31. December 31. 2017 2016 (Un-audited) (Audited) ----- (Rupees in '000) ------77.069 77,069

Not later than one year

#### 8 CASH AND BANK DEPOSITS

CASII AILD DAINE DEI COITO	Chaus			Statutory	y Funds				Aggre	gate
	Share holders' fund	Individual Life Unit	Conventional Business	Accident & Health	Overseas Group Life	Individual Family	Group Family	Accident & Health Family	For the Quarter E	anded March 31, 2016
		Linked		Business	& Health Business	Takaful	Takaful	Takaful	(Un-audited)	(Un-audited)
Cash at banks					· (Rupe	es in '000)				
- in current accounts - in savings accounts	27,816 690,145 717,961	39,559 1,994,422 2,033,981	468 101,536 102,004	7,819 7,819	10,475 10,475	855,007 855,007	22,218 22,218	24,371 24,371	67,843 3,705,993 3,773,836	83,607 3,443,346 3,526,953
Term deposits having maturity of three months	-	5,201,000	101,000	50,000	-	25,000	-	-	5,377,000	1,600,000
Cash and stamps in hand	811	32,546	583	1,025	-	10,018	278	154	45,415	41,119
Cash & cash equivalents	718,772	7,267,527	203,587	58,844	10,475	890,025	22,496	24,525	9,196,251	5,168,072
Reconciliation with balance sheet										
Term deposits having maturity from three to twelve months	-	4,915,000	-	50,000	-	85,000	-	-	5,050,000	3,150,000
Cash and bank deposits	718,772	12,182,527	203,587	108,844	10,475	975,025	22,496	24,525	14,246,251	8,318,072

#### 9 INVESTMENTS

#### 9.1 Government Securities

		Share -	Statutory Funds							Aggregate	
		holders' fund	Individual Life Unit Linked	Conventional Business	Accident & Health Business	Overseas Group Life & Health Business	Individual Family Takaful	Group Family Takaful	Accident & Health Family Takaful	March 31, 2017 (Un-audited)	December 31, 2016 (Audited)
						(Rupe	es in '000)				
	Held-to-maturity										
	Held-to-maturity Available-for-sale	9,983 2,735,398 2,745,381	40,336,081 40,336,081	- 788,499 788,499	9,962 1,473,213 1,483,175	83,979 83,979	- 418,131 418,131	15,377 15,377	- 40,567 40,567	19,945 45,891,245 45,911,190	19,945 43,624,061 43,644,006
	Provision for impairment in value of investments	(311)	(113)	(706)	(516)	(58)	(2,311)	(54)	(238)	(4,307)	(3,779)
		2,745,070	40,335,968	787,793	1,482,659	83,921	415,820	15,323	40,329	45,906,883	43,640,227
9.2	Other fixed income securitie	s									
	Available-for-sale										
	Term Finance Certificates Sukuk Certificates		738,541 291,305 1,029,846				241,077 241,077			738,541 532,382 1,270,923	736,357 275,283 1,011,640
	Provision for impairment in value of investments	-	-	-	-	-	(1,414)	-	-	(1,414)	(479)
		-	1,029,846		-	-	239,663		-	1,269,509	1,011,161
9.3	Listed equities, closed-ende	d and op	en-ende	d mutual f	funds						
	Available-for-sale										
	Listed equities Provision for impairment in value of investments	818,006 - 818,006	41,000,510 (3,051) 40,997,459	46,085 - 46,085	32,259 - 32,259		764,399 - 764,399	-		42,661,259 (3,051) 42,658,208	39,807,991 - 39,807,991
	Units of open-ended mutual funds	-	1,177,481	-	-	-	-	-	-	1,177,481	1,394,760
		818,006	42,174,940	46,085	32,259		764,399	-		43,835,689	41,202,751

#### 9.4 Investment in an associate

	Cl			Statuto	ry Funds				Aggre	gate
	Share holders' fund	Individual Life Unit Linked	Conventional Business	Accident & Health Business	Overseas Group Life & Health Business	Individual Family Takaful	Group Family Takaful	Accident & Health Family Takaful	March 31, 2017 (Un-audited)	December 31, 2016 (Audited)
					(Rupe	es in '000)				
Opening balance Investment made during the period	86,114	-	-	-	-	-	-	-	86,114	51,009 29,187
Share in profit for the period	1,938 88,052	-	-				-		1,938 88,052	3,284 83,480
Less: Exchange gain / (loss)	1,101	-	-	-	-	-	-	-	1,101	2,634
Closing balance	89,153						-		89,153	86,114

**9.5** Listed equities and closed - end funds held under the Shareholders' Fund, Conventional Business and Accident & Health Business are stated at lower of cost and market value, the market value of which was Rs.1,478.19 million, Rs.80.21 million and Rs.56.15 million (December 31, 2016: Rs.1,527.67 million, Rs.78.80 million, and Rs.55.16 million) respectively.

Listed equities held under the Individual Life Unit Linked Fund are stated at market value, the cost of which was Rs.29,394.42 million (December 31, 2016: Rs.26,746.21 million).

Open ended mutual funds held under the Individual Life Unit Linked Fund are stated at market value, the cost of which was Rs.630.42 million (December 31, 2016: Rs.760.40 million).

Equities held under the Individual Family Takaful Fund are stated as market value, the aggregate cost of which was Rs.682.97 million (December 31, 2016: Rs.392.40 million).

#### 10 PREMIUMS / CONTRIBUTIONS DUE BUT UNPAID

r kemioms / Contribotions bol	. DOI OINI		S	tatutory Funds				Aggregate	
	Individual Life Unit Linked	Conventional Business	Accident & Health Business	Overseas Group Life & Health Business	Individual Family Takaful	Group Family Takaful	Accident & Health Family Takaful	March 31, 2017 (Un-audited)	December 31, 2016 (Audited)
Considered good				200000					
Due from related parties - associates Due from others Considered doubtful		43,195 226,988 1,311 271,495	12,088 493,395 9,104 514,586	47,538 - - - 47,538		3,410 9 3,419	32,223 11 32,234	102,821 756,016 10,435 869,272	80,091 406,400 8,973 495,464
Provision for bad & doubtful receivables	-	(1,311)	(9,104)	-	-	(9)	(11)	(10,435)	(8,973)
Net premium due but unpaid		270,184	505,482	47,538		3,410	32,223	858,837	486,491
Reconciliation of provision									
Balance at beginning of the year (Reversal) / provision for bad and doubtful receivables		1,268	7,410 1,694			8	294 (283)	8,973 1,462	5,536 3,437
Balance at end of the period		1,311	9,104			9	11	10,435	8,973

#### 11 FIXED ASSETS

For the Quarter ended
March 31, 2017
(Un-audited)

----- (Rupees in '000) -----

**Additions** 

**Deletions** /

Transfers
For the Quarter ended

March 31, 2016 (Un-audited)

62,196

**Additions** 

------ (Rupees in '000) ------

**Deletions** /

The details of additions and deletions during the period are as under:

#### **Tangible assets**

Furniture, fixtures and fittings Office equipment Computers Motor vehicles Leasehold improvements Capital work in progress

#### Intangibles

Computer software

1,291	707
1,165	441
110,662	15,915
9,800	2,692
25,167	583
539,815	100,628
687,900	120,966
	1,346
407.000	
687,900	122,312

2,951	734
1,112	778
6,694	177
4,471	1,200
603	-
43,893	15,548
59,724	18,437
2,472	32

18,469

#### 12 TAXATION

Current

For the period Prior Years Deferred

#### 13 BASIC AND DILUTED EARNINGS PER SHARE

There is no dilutive effect on the basic earnings per share of the Company, which is based on:

Profit after tax

Weighted average number of ordinary shares outstanding as at period end

Basic earnings per share

13.1 Earning per share for the period ended March 31, 2016 has been restated for the effect of bonus shares issued.

#### For the Quarter Ended

March 31,	March 31,
2017	2016
(Un-audited)	(Un-audited)
	(Rupees in '000)

(211,748)	(159,512)
-	(501)
(4,063)	3,875
(215,811)	(156,138)

#### For the Quarter Ended

March 31, 2017	March 31, 2016
(Un-audited)	(Un-audited)
	(Rupees in '000)

461,347		375,135
/Nlumb	er of shares ir	
amori)	er or shares in	Restated
79,331		79,331
77,001		
	(Rupees)	
5.82		4.73

#### 14 ADMINISTRATION EXPENSES

Administration expenses in respect of Accident and Health Fund are net of common costs amounting to Rs.7.387 million (March 31, 2016: Rs.7.825 million) shared with Jubilee General Insurance Company Limited, an associated undertaking, on account of joint operating activities.

#### 15 TRANSACTIONS WITH RELATED PARTIES

The Company is controlled by Aga Khan Fund for Economic Development, S.A Switzerland, which owns 57.87% (2016: 57.87%) of the Company's shares. Associated undertakings comprise Habib Bank Limited, Jubilee General Insurance Company Limited, and Jubilee Kyrgyzstan Insurance Company (CJSC), Kyrgyzstan, being under the common control of the parent Company. Other associated undertakings are classified due to common directorship.

The related parties comprise related group companies, local associated companies, directors of the Company, companies where directors also hold directorship, key management employees, staff retirement funds and statutory funds.

The details of transactions with related parties, other than those which have been specifically disclosed elsewhere in the financial statements are as follows:

		March 31, 2017 (Un-audited)	March 31, 2016 (Un-audited)
		(Rupe	es in '000)
Relationship with the Company	Nature of transactions		•
i. Associated companies	Group insurance premium Incurred claims against insurance cover	194,118 145,598	133,289 85,000
	Rent of building	9,258	8,181
	Payment for premium against general insurance	5,879	4,355
	Claims lodged against general insurance	<b>68</b>	31
	Purchase of government securities	6,344,362	2,499,899
	Agency commission	636,199	455,627
	Interest income on term deposits	9,475	14,288
	Dividend received		45,407
	Donations	2,500	-
	CDC charges	1,714	1,107
ii. Staff retirement funds	Expense charged for retirement benefit plans	21,826	18,171
··· //	Payments to retirement benefit plans	40,129	39,671
iii. Key management personnel	Salaries and other short-term employee benefits	58,324	55,879
	Post-employment benefits	4,804 244	5,694 269
iv. Directors	Policy premium Director's fee		675
IV. DITECTORS	Director 3 ree	1,200	073

For the Quarter Ended

#### For the Quarter Ended

March 31,	December 31,			
2017	2016			
(Un-audited)	(Audited)			
	Rupees in '000)			

#### TRANSACTIONS WITH RELATED PARTIES ( Continued.........

Re	lationship with the Company	Receivable / (Payable)		
i	Parent Company	Dividend payable	(480,000)	-
ii	Associated companies	Bank account balance	3,184,977	2,785,121
		Investment in shares-Listed equities	3,415,840	3,454,061
		Investment in shares-Unlisted equities	89,153	86,114
		Interest accrued on term deposits	2,927	1,533
		Agency commission payable	(259,426)	(229,395)
		Group premium receivable	102,821	74,551
		Claims lodged & outstanding	(109,459)	(96,705)
		Claims receivable against general insurance policies	222	117
		Receivable against common back office operations	1,121	734
		Advance against claims administration services	7,408	20,454
		Prepaid rent	7,098	16,355
		Advance against CDC charges	3,845	2,499
		General insurance premium payable	(5,986)	-
		Dividend payable	(213,419)	-
		Dividend receivable	43,206	-
iii	Staff retirement funds	Payable to / receivable from retirement benefit plans	-	18,275
iv	Key management personnel	Advance against salary	2,729	1,063
		Temporary Security Deposit	300	300
		Dividend payable	(743)	-
٧	Directors	Dividend payable	(605)	-

These are settled in the ordinary course of business. The receivables and payables are mainly unsecured in nature and bear no interest.

#### 16 WINDOW TAKAFUL OPERATIONS

#### **Condensed Interim Balance Sheet (Un-audited)**

As at March 31, 2017	Statutory Funds				Aggregate	
	Operator's Sub Fund	Individual Family Takaful	Group Family Takaful	Accident & Health Family Takaful	March 31, 2017 (Un-audited)	December 31, 2016 (Audited)
			(Rupe	es in '000)		
Share capital and reserves						
Fund received from Shareholder's Fund	150,000	_	_	-	150,000	150,000
Accumulated Surplus / (Deficit)	178,683	_	_	-	178,683	157,412
Qard-e-Hasna contributed by the Takaful window operator	(45,000)	-	-	-	(45,000)	(37,000)
Net shareholders' equity	283,683	-	-	-	283,683	270,412
Balance of statutory fund including Technical Reserves of Rs.1,777.30 million (2016: Rs. 1,097.3 million)	-	1,758,309	17,343	44,728	1,820,380	1,129,237
Deferred Liabilities						
Staff retirement benefits	-	-	-	-	-	397
Creditors and accruals						
Outstanding claims	18	6,229	2,801	9,902	18,950	13,491
Contributions received in advance	94,838	-	1,795	18,085	114,718	152,346
Amounts due to takaful / re-takaful operators	-	8,534	8,012	-	16,546	11,071
Amounts due to agents	120,734	-	-	-	120,734	160,462
Accrued expenses	100,141	-	-	-	100,141	83,033
Other creditors and accruals	19,088	50	-	-	19,138	15,139
Inter-fund payable	58,925	-	1,478	-	60,403	19,077
	393,744	14,813	14,086	27,987	450,630	454,619
Total liabilities	677,427	1,773,122	31,429	72,715	2,554,693	1,854,665
Commitments	-	-	-	-	-	
Total equity and liabilities	677,427	1,773,122	31,429	72,715	2,554,693	1,854,665

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#### **Condensed Interim Balance Sheet (Un-audited)**

As at March 31, 2017

#### Cash and bank deposits

Cash and others

Current and other accounts

Deposits maturing within 12 months

#### Investments

Government securities

Other fixed income securities

Listed equities

#### Other assets - current

Contibutions due but unpaid

Investment income due but outstanding

Investment income accrued

Prepayments

Sundry receivable

Inter-fund receivable

Total assets

	Statuto	y Funds	Aggregate			
Operator's Sub Fund	Individual Family Takaful	Group Family Takaful	Accident & Health Family Takaful	March 31, 2017 (Un-audited)	December 31, 2016 (Audited)	
		· (Rupe	es in '000)			
10,450	-	-	-	10,450	10,005	
311,037	566,279	15,412	8,867	901,595	1,071,386	
-	110,000	-	-	110,000	110,000	
321,487	676,279	15,412	8,867	1,022,045	1,191,391	
300,736	131,936	12,264	26,535	471,471	153,491	
50,025	189,638	-	-	239,663	36,856	
-	764,399	-	-	764,399	443,993	
350,761	1,085,973	12,264	26,535	1,475,533	634,340	
-	-	3,410	32,223	35,633	16,496	
-	989	-	-	989	562	
2,378	6,857	88	190	9,513	6,006	
1,205	-	-	-	1,205	446	
1,596	-	255	1,286	3,137	3,323	
-	3,024	-	3,614	6,638	2,101	
5,179	10,870	3,753	37,313	57,115	28,934	
677,427	1,773,122	31,429	72,715	2,554,693	1,854,665	

#### 16.1 Condensed Interim Revenue Account (Un-audited)

For the quarter ended March 31, 2017

#### 16.1.1 Participants' Investment Fund (PIF)

n			

Allocated Contribution Takaful Operator's Fee Investment income Total net income

#### **Less: Claims and Expenditures**

Claims net of re-takaful Takaful Operator Fee Bank Charges **Total** 

#### Excess of income over claims and expenditures

Technical reserves at beginning of the period Technical reserves at end of the period Movement in technical reserves

Surplus / (Deficit)

#### **Movement in Technical reserves**

Balance of PIF at beginning of the period

Balance of PIF at end of the period

S	tatutory Funds		Aggregate		
Individual Family Takaful	Group Family Takaful	Accident & Health Family Takaful	For the Qua March 31, 2017 (Un-audited)	March 31, 2016	
	(R	upees in '00			
624,842 500	-	-	624,842 500	9,366	
40,667	-	_	40,667	34	
666,009	-	-	666,009	9,400	
2,994 9,289			2,994 9,289	639	
4	-	-	4	-	
12,287	-	-	12,287	639	
653,722	-	-	653,722	8,761	
1,057,352	-	-	1,057,352	5,083	
1,711,074	-	-	1,711,074	13,844	
(653,722)	-	-	(653,722)	(8,761)	
-	-	-	-	-	
653,722	-	-	653,722	8,761	
1,057,352		-	1,057,352	5,083	
1,711,074	-	-	1,711,074	13,844	

# **Condensed Interim Revenue Account (Un-audited)**

For the quarter ended March 31, 2017

# 16.1.2 Participants' Takaful Fund (PTF)

ш					
ı	n	e	n	m	Δ

Contribution net of re-takaful Investment income

Total net income

# **Less: Claims and Expenditures**

Claims net of re-takaful recoveries Takaful Operator's Fee Mudarib Fee Other Charges Total

# Excess income over claims and expenditures

Technical reserves at beginning of the period Technical reserves at end of the period Movement in technical reserves

# Surplus / (Deficit) before distribution

## **Movement in Technical reserves**

# Transfers from (to)

Qard-e-Hasna contributed by Window Takaful Operator Balance of PTF at beginning of the period

# Balance of PTF at end of the period

	Statutory Funds	Aggregate			
Individual	Group	Accident &	For the Qua	rter ended	
Family Takaful	Family Takaful	Health Family Takaful	March 31, 2017 (Un-audited)	March 31, 2016 (Un-audited)	
		(Rupees in 'O	00)		
32,022	12,073	35,354	79,449	28,518	
417	31	142	590	662	
32,439	12,104	35,496	80,039	29,180	
5,856	2,933	20,422	29,211	4,266	
9,674	3,771	8,048	21,493	6,013	
166	-	-	166	5	
-	13	(264)	(251)	5	
15,696	6,717	28,206	50,619	10,289	
16,743	5,387	7,290	29,420	18,891	
20,444	797	13,619	34,860	1,638	
29,794	3,721	22,813	56,328	20,176	
(9,350)	(2,924)	(9,194)	(21,468)	18,538	
7,393	2,463	(1,904)	7,952	353	
9,350	2,924	9,194	21,468	18,538	
_	8,000	-	8,000	_	
30,492	3,956	37,438	71,886	7,846	
47,235	17,343	44,728	109,306	26,737	

# **Condensed Interim Revenue Account (Un-audited)**

For the quarter ended March 31, 2017

# 16.1.3 Operators' Sub Fund

#### Income

Unallocated contributions Takaful Operator Fee Mudarib Fee Investment income

# **Less: Expenditures**

Acquisition costs
Administration cost
Total Management cost

# Excess / (deficit) of income over expenditures

Technical reserves at beginning of the period Technical reserves at end of the period Movement in technical reserves

# Surplus / (Deficit) for the period

## Movement in technical reserves

Contribution received from Shareholders' Fund Qard-e-Hasna contributed to the Participants' Takaful Fund Balance of Operators' Sub Fund at beginning of the period

# Balance of Operator's Sub Fund at end of the period

St	atutory Funds	Aggregate			
Individual	Group	Accident &	For the Qua	rter ended	
Family Takaful	Family Takaful	Health Family Takaful	March 31, 2017	March 31, 2016	
			(Un-audited)	(Un-audited)	
	(	Rupees in '00	00)		
429,889	-	-	429,889	11,315	
18,963	3,771	8,048	30,782	6,130	
166	-	-	166	5	
3,896	42	66	4,004	1,810	
452,914	3,813	8,114	464,841	19,260	
350,283	1,225	5,774	357,282	12,416	
92,236	824	3,228	96,288	14,281	
442,519	2,049	9,002	453,570	26,697	
10,395	1,764	(888)	11,271	(7,437)	
1,894	298	2,896	5,088	641	
2,345	1,764	5,788	9,897	4,835	
(451)	(1,466)	(2,892)	(4,809)	(4,194)	
9,944	298	(3,780)	6,462	(11,631)	
451	1,466	2,892	4,809	4,194	
-	10,000	-	10,000	-	
-	(8,000)	-	(8,000)	-	
245,894			270,412	98,820	
256,289	10,810	16,584	283,683	91,383	

# 16.2 Condensed Interim Statement of Contribution (Un-audited)

For the	quarter	ended	March	31, 2017	

Gross	Contri	bution
01033	COIIIII	DUIIUII

Regular Contributions- individual policies First year Second year renewal Subsequent years renewal Single Contribution individual policies Non Linked Riders Group policies without Cash values Total Gross Contribution

# Participants' Investment Fund (PIF)

Allocated Regular Contribution Allocated Single Contribution

## **Total Allocated Contribution**

# Participants' Takaful Fund (PTF)

Allocated gross contribution
Add: Retakaful Commission
Less: Retakaful contribution ceded
On individual life first year business
On individual life second year business
On individual life subsequent renewal business
On single contributions individual policies
On group policies
Total retakaful contribution ceded
Net risk contribution of PTF

## **Operators' Sub Fund**

Unallocated regular contribution

Si	tatutory Funds		Aggregate				
Individual Group Family Family Takaful Takaful		Accident & Health Family Takaful	For the Quai March 31, 2017 (Un-audited)	ter ended March 31, 2016 (Un-audited)			
	· (I	Rupees in '00	0)				
637,444	_	_	637,444	13,990			
12,134	-	-	12,134	-			
436,543 4,070	- - - 22,605	- - - 35,354	436,543 4,070 57,959	6,690 316 28,750			
1,090,191	22,605	35,354	1,148,150	49,746			
188,299 436,543	-	:	188,299 436,543	6,676 2,690			
624,842			624,842	9,366			
35,460 2,900	22,605	35,354	93,419 2,900	29,066 35			
(6,189) (140) - (9)	- - - - (10,532)		(6,189) (140) - (9) (10,532)	(97) - - - (486)			
(6,338)	(10,532)	-	(16,870)	(583)			
32,022	12,073	35,354	79,449	28,518			
429,889			429,889	11,315			

# 16.3 Condensed Interim Statement of Claims (Un-audited)

For the quarter ended March 31, 2017

## Gross claims

Claims under individual policies

by death

by insured event other than death

by maturity

by surrender

by partial withdrawal

Total gross individual policy claims

# Claims under group policies

by death

by insured event other than death

bonus in cash

experience refund

Total group policy claims

Total gross claims

# 16.3.1 Participants' Investment Fund

Claims under individual policies

by death

by surrender

by partial withdrawal

# 16.3.2 Participants' Takaful Fund (PTF)

#### Gross claims

Claims under individual policies - by death

Claims under group policies -by insured other than death

## Less: Retakaful recoveries

On individual life first year business claims

On individual life second year business claims

On individual life renewal business claims

On group life claims

On experience refund of contributions

Net claims

	Statutor	y Funds		Aggregate			
	Individual	Group	Accident &	For the Quarter ended			
	Family	Family	Health Family	March 31,	March 31,		
	Takaful	Takaful	Takaful	2017 (Un-audited)	2016 (Un-audited)		
		(	Rupees in '00		(On-addica)		
		(	Kupees III oo	0)			
16.3.1 & 16.3.2	6,107	-	-	6,107	-		
	-	-	-	-	-		
	1,693	-	-	1,693	-		
	1,300		-	1,300			
	9,100	-	-	9,100	-		
		_	_	-			
	-	5,867	20,422	26,289	4,266		
	-	-	-	-	-		
	-	-	-	•	-		
		5,867	20,422	26,289	4,266		
	9,100	5,867	20,422	35,389	4,266		
	1	-	-	1	-		
	1,693	-	-	1,693	-		
	1,300 2,994		-	1,300 2,994			
	2,774			2,774			
	6,106	5,800	-	11,906	-		
	-	67	20,422	20,489	4,266		
	6,106	5,867	20,422	32,395	4,266		
	(250)	-	-	(250)	-		
	'-'	-	-	- '	-		
	-	- (2.024)	-	- (2.024)	-		
	-	(2,934)		(2,934)	-		
	(250)	(2,934)	-	(3,184)	-		
	5,856	2,933	20,422	29,211	4,266		

# 16.4 Condensed Interim Statement of Expenses (Un-audited)

For the quarter ended March 31, 2017

## Operators' Sub Fund

## **Acquisition costs**

## Remuneration to takaful intermediaries on individual policies

Commission on first year contributions

Commission on second year contributions

Commission on subsequent renewal contributions

Commission on single contributions

Remuneration to insurance intermediaries on group policies:

Commission

## **Branch overheads**

Salaries & allowances and other branch overheads

Overriding commission

# Other acquisition costs:

Policy stamps

Others

**Total acquisition cost** 

## **Administration expenses**

Salaries, allowances and other benefits

Travelling expenses

Auditors' fees

Actuary's fees

Medical fees

Advertisements

Printing and stationery

Depreciation

Amortisation

Rent expense

Legal and professional charges

Supervision fees

Utilities

Entertainment

Vehicle running

Repairs and maintenance

Bank charges and brokerage

Training expenses

Postages, telegrams and telephone

Staff welfare

General insurance

Doubtful debts

Miscellaneous expenses

**Gross management expenses** 

Statuto	ry Funds		Aggregate			
Individual Family Takaful	Group Family Takaful	Accident & Health Family Takaful	For the Qua March 31, 2017	rter ended March 31, 2016		
IUKUIUI	lukului	IUKUIUI	(Un-audited)	(Un-audited)		
		(Rupees in 'O				
254,068	_	_	254,068	5,027		
1,133	-	-	1,133	-		
	-	-		-		
8,598	-	-	8,598	5 04 4		
263,799	-	-	263,799	5,064		
-	196	2,406	2,602	215		
		] [				
59,773	1,007	3,357	64,137 16,471	6,077 717		
16,471 76,244	1,007	3,357	80,608	6,794		
10 100		11	10.015	242		
10,182 58	22	11	10,215 58	343		
350,283	1,225	5,774	357,282	12,416		
29,188	330	729	30,247	8,491		
1,216	12	26	1,254	254		
275	14	41	330	251		
372	41	73	486	487		
149 43,253	120	30 1,522	188 44,895	17		
2,628	120	1,322	2,762	952		
3,119	68	198	3,385	585		
841	5	38	884	196		
2,165	44	100	2,309	709		
727	1	15	743	420		
1,239	26	40	1,305	99		
879	23	47	949	224		
491	5	13	509	63		
278	6	16	300	84		
1,528	38	87	1,653	757		
135 348	5 8	19 17	159 373	19		
1,298	15	36	1,349	336		
358	8	17	383	92		
1,242	27	49	1,318	106		
-	-	-	-	-		
507	- 004	2 220	507	14 270		
92,236	824	3,228	96,288	14,278		
442,519	2,049	9,002	453,570	26,694		

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16.5	5 Condensed Interim Statement of Investment Income (Un-audited)		Statutory Funds				Aggregate		
	For the quarter ended March 31, 2017		Individual Family Takaful	Group Family Takaful	Accident & Health Family Takaful	For the Qua March 31, 2017 (Un-audited)	rter ended March 31, 2016 (Un-audited)		
	Participants' Investment Fund (PIF)				(Rupees in 'O(	00)			
	Government securities Other fixed income securities and deposits Dividends Gain on sale of investments Amortisation of premium Unrealised gain on investments Less: Investment related expenses Less: Tax on dividend under FTR Net Investment income of PIF	(a)	7,060 3,229 1,522 (617) 29,903 (26) (419)			15 7,060 3,229 1,522 (617) 29,903 (26) (419) 40,667	- - - - 34 - - - 34		
	Participants' Takaful Fund (PTF)								
	Government securities Other fixed income securities and deposits Gain / (loss) on sale of investments Amortisation of premium Other income Impairment in the value of Investment Other income		21 399 - (3)	47 22 - (11) - (27)	297 90 (1) (71) 9	365 511 (1) (85) 9	- 89 - - 573		
	Net Investment income of PTF	(b)	417	31	142	590	662		
	Operators' Sub Fund								
	Government securities Other fixed income securities and deposits Dividends Gain / (loss) on sale of investments Amortisation of premium Other income Impairment in the value of Investment Government securities Other fixed income securities and deposits		2,826 5,068 - (95) (657) - (2,311) (935)	51 30 - (1) (11) - (27)	(56)	2,957 5,160 - (96) (688) - (2,394) (935)	1,811 - - - - 6,134 - -		
	Net Investment income of OSF	(c)	3,896	42	66	4,004	7,945		
	Net Investment Income	(a+b+c)	44,980	73	208	45,261	8,641		

# 17 FAIR VALUE OF FINANCIAL INSTRUMENTS

# On balance sheet financial instruments

March 31, 2017 (Un-audited)

					Murcii 31, 2017	(On-addited)				
	Held-for- trading	Available-for- sale	Held-to- maturity	Loans and receivables	Other financial liabilities	Total	Level 1	Level 2	Level 3	Total
					(Rupees	s in '000)				
Financial assets measured at fair value										
Market treasury bills	-	18,709,825	-	-	-	18,709,825	-	18,709,825	-	18,709,825
Pakistan investment bonds	-	20,086,276	-	-	-	20,086,276	-	20,086,276	-	20,086,276
Listed equities and close ended funds	-	41,660,796	-	-	-	41,660,796	41,660,796	-	-	41,660,796
GOP-Ijara Sukuks	-	313,977	-	-	-	313,977	-	313,977	-	313,977
Term Finance Certificates	-	1,219,484	-	-	-	1,219,484	-	1,219,484	-	1,219,484
Open ended mutual funds	-	1,177,481	-	-	-	1,177,481	-	1,177,481	-	1,177,481
Financial assets not measured at fair value										
Cash	-	-	-	45,415	-	45,415	-	-	-	-
Current & other accounts	-	-	-	3,773,836	-	3,773,836	-	-	-	-
Deposits maturing within 12 months	-	-	-	10,427,000	-	10,427,000	-	-	-	-
Market treasury bills	-	4,401,298	-	-	-	4,401,298	-	4,400,467	-	4,400,467
GOP - Ijarah Sukuks	-	372,835	-	-	-	372,835	-	366,686	-	366,686
Pakistan investment bonds	-	2,007,035	19,945	-	-	2,026,980	-	2,055,348	-	2,055,348
Listed equities and close ended funds	-	1,000,463	-	-	-	1,000,463	1,717,759	-	-	1,717,759
Term Finance Certificates	-	51,439	-	-	-	51,439	-	50,025	-	50,025
Shares of unlisted associates	-	89,153	-	-	-	89,153	-	-	-	-
Premiums / Contributions due but unpaid	-	-	-	858,837	-	858,837	-	-	-	-
Investment income due but outstanding	-	-	-	196,243	-	196,243	-	-	-	-
Investment income accrued	-	-	-	462,303	-	462,303	-	-	-	-
Amounts due from reinsurers / retakaful	-	-	-	46,155	-	46,155	-	-	-	-
Sundry receivables	-	-	-	313,715	-	313,715	-	-	-	-
		91,090,062	19,945	16,123,504		107,233,511	43,378,555	48,379,568		91,758,123
Financial liabilities not measured at fair value										
Policyholders' Liabilities / technical reserves	-	-	-	-	96,230,152	96,230,152	-	-	-	-
Staff retirement benefits	-	-	-	-	-	-	-	-	-	-
Outstanding claims	-	-	-	-	1,153,023	1,153,023	-	-	-	-
Premium / contribution received in advance	-	-	-	-	733,559	733,559	-	-	-	-
Amounts due to reinsurers / retakaful	-	-	-	-	24,725	24,725	-	-	-	-
Amounts due to agents	-	-	-	-	523,628	523,628	-	-	-	-
Other creditors and accruals	-	-	-	-	429,222	429,222	-	-	-	-
Unclaimed dividend					18,433	18,433				
	-	-	-	-	99,112,742	99,112,742	-	-		-

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# December 31, 2016 (Audited)

					Detelliber 31, 2	o io (Audileu)				
	Held-for- trading	Available-for- sale	Held-to- maturity	Loans and receivables	Other financial liabilities	Total	Level 1	Level 2	Level 3	Total
					(Rupees	in '000)				
Financial assets measured at fair value										
Market treasury bills	_	15,945,870		_	_	15,945,870	_	15,945,870	_	15,945,870
Pakistan investment bonds		20,243,788				20,243,788		20,243,787		20,243,787
Listed equities and close ended funds	_	38,896,646	_	_	_	38,896,646	38,896,646	20,240,707	_	38,896,646
GOP-Ijara Sukuks	_	212,572	_	_	_	212,572	-	212,572	_	212,572
Term Finance Certificates	_	974,784	_	_	_	974,784	_	974,784	_	974,784
Open ended mutual funds	_	1,394,760	_	_	_	1,394,760	_	1,394,760	_	1,394,760
opon ondou morodi ronds		1,071,700				1,071,700		1,071,700		1,071,700
Financial assets not measured at fair value										
Cash	-	-	-	43,308	-	43,308	-	-	-	-
Current & other accounts	-	-	-	4,360,753	-	4,360,753	-	-	-	-
Deposits maturing within 12 months	-	-	-	8,927,000	-	8,927,000	-	-	-	-
Market treasury bills	-	5,051,572	-	-	-	5,051,572	-	5,049,730	-	5,049,730
Pakistan investment bonds	-	2,016,290	19,945	-	-	2,036,235	-	2,066,210	-	2,066,210
GOP - Ijarah Sukuks	-	153,970	-	-	-	153,970	-	154,890	-	154,890
Listed equities and close ended funds	-	911,346	-	-	-	911,346	1,661,630	-	-	1,661,630
Term Finance Certificates	-	36,856	-	-	-	36,856	-	36,377	-	36,377
Shares of unlisted associates	-	86,114	-	-	-	86,114	-	-	-	-
Premiums / Contributions due but unpaid	-	-	-	486,491	-	486,491	-	-	-	-
Investment income due but outstanding	-	-	-	62,417	-	62,417	-	-	-	-
Investment income accrued	-	-	-	939,642	-	939,642	-	-	-	-
Amounts due from reinsurers / retakaful	-	-	-	51,627	-	51,627	-	-	-	-
Sundry receivables	-	-	-	312,918	-	312,918	-	-	-	-
		85,924,568	19,945	15,184,156		101,128,669	40,558,276	46,078,980		86,637,256
For a life lates and light a life of										
Financial liabilities not measured at fair value					00 075 070	00 075 070				
Policyholders' Liabilities / technical reserves	-	-	-	-	90,375,079	90,375,079	-	-	-	-
Staff retirement benefits	-	-	-	-	18,275	18,275	-	-	-	-
Outstanding claims	-	-	-	-	1,013,155	1,013,155	-	-	-	-
Premium / contribution received in advance	-	-	-	-	681,986	681,986	-	-	-	-
Amounts due to reinsurers / retakaful	-	-	-	-	79,186	79,186	-	-	-	-
Amounts due to agents	-	-	-	-	684,162	684,162	-	-	-	-
Other creditors and accruals	-	-	-	-	245,159	245,159	-	-	-	-
Unclaimed dividend					18,639	18,639				
					93,115,641	93,115,641				

The fair value of financial assets and liabilities not carried at fair value is not significantly different from their carrying values since assets and liabilities are short term in nature.

Fair value is an amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction. Consequently, differences may arise between the carrying values and the fair values estimates.

The Company measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: Fair value measurements using inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

#### 18 **GENERAL**

Figures in the condensed interim financial information have been rounded off to the nearest thousand of rupees, unless otherwise stated.

Corresponding figures have been re-arranged and reclassified, wherever necessary for purpose of comparison. However, there were no significant reclassifications in these financial statements.

#### 19 DATE OF AUTHORISATION FOR ISSUE

This condensed interim financial information was authorised for issue on April 27, 2017 by the Board of Directors of the Company.

Director

**Javed Ahmed** Managina Director & Chief Executive Officer

# **Statement of Directors**

# As per the requirement of section 46(6) and section 52(2) (c) of the Insurance Ordinance, 2000

# Section 46(6)

- a) In our opinion, the condensed interim un-audited financial information of Jubilee Life Insurance Company Limited for the quarter ended March 31, 2017, set out in the forms attached to the statements have been drawn up in accordance with the Ordinance and any rules made there under;
- b) Jubilee Life Insurance Company Limited has at all the times in the period complied with the provisions of the Ordinance and the rules made there under relating to paid-up capital, solvency and reinsurance/ retakaful arrangements; and
- c) As at March 31, 2017, Jubilee Life Insurance Company Limited continues to be in compliance with the provisions of the Ordinance and the rules made there under relating to paid-up capital, solvency and reinsurance / retakaful arrangements.

# **Section 52(2) (c)**

d) In our opinion, each statutory fund of Jubilee Life Insurance Company Limited complies with the solvency requirements of the Insurance Ordinance, 2000, and the Insurance Rules, 2002.

Najam Ul Hassan Janjua Secretary

Kamal A. Chinoy Chairman Amyn Currimbhoy

Ayaz Ahmed Director Javed Ahmed
Managing Director &
Chief Executive Officer

# **Statement of Appointed Actuary**

Statement by the appointed actuary required under section 52(2) (a) & (b) of the Insurance Ordinance, 2000

# In my opinion:

- a) the policyholder liabilities and technical reserves in the balance sheet of Jubilee Life Insurance Company Limited as at March 31, 2017 have been determined in accordance with the provisions of the Insurance Ordinance, 2000; and
- b) each statutory fund of the Jubilee Life Insurance Company Limited complies with the solvency requirements of the Insurance Ordinance, 2000.

Nauman A. Cheema

Appointed Actuary of the Company Fellow of the Society of Actuaries (USA) Fellow of the Pakistan Society of Actuaries

### **SOUTH REGION**

Royal Branch Karachi

Office No. 105-A & 106 Asia Pacific Trade Centre, Opposite Drive-In-Cinema, Main Rashid Minhas Road, Karachi. 021-34663421

**Liberty Branch** 

Office No. 105-A & 106
Asia Pacific Trade Centre,
Opposite Drive-In-Cinema,
Main Rashid Minhas Road, Karachi.
021-34663421

Karachi Indus Branch

Office No. 105-A & 106 Asia Pacific Trade Centre, Opposite Drive-In-Cinema, Main Rashid Minhas Road, Karachi. 021-34663421

Nobel Branch Karachi

Office # 109, Asia Pacific Centre, Sub Plot # 250/1/9, Block-19, Gulistan-e-Jauhar, Karachi. 021-34017412

#### **VACANT PREMISES**

B-1 & B-2, Anar Kali Apartment, F.B Area, Block-7, Karachi. 021-36321452-7

Shaheen Branch Karachi

Office No. 601, 6th Floor, Progressive Centre, PECHS, Block 6, Karachi. 021-34322170 Alpha Branch Karachi

Office No. 601, 6th Floor, Progressive Centre, PECHS, Block 6, Karachi. 021-34322170

**Horizon Branch** 

G-5, Adenwella Appartment, GRE325 / 2, Garden East, Karachi. 021-34322170

**Platinum Branch** 

G-5, Adenwella Appartment, GRE325 / 2, Garden East, Karachi. 021-34322170

Imperial Branch Karachi

G-5, Adenwella Appartment, GRE325 / 2, Garden East, Karachi. 021-34322170

Gulshan-e-Iqbal Branch

Plot # 6 / FL-6, 2nd Floor, Block -6, KDA Scheme # 24, Gulshan-e-Iqbal, Karachi. 021-34834216

**Galaxy Branch Karachi** 

Plot # 6 / FL-6, 2nd Floor, Block -6, KDA Scheme # 24, Gulshan-e-lqbal, Karachi. 021-34834216

**Crescent Branch Karachi** 

Office # 302 & 303, 3rd Floor, Arab Busniess Center, Plot # 5, Block # 3, Karachi Cooperative Housing Society, Main Bahadurabad Chowrangi (4 Meenar), Aalamgeer Road, Bahadurabad, Karachi. 021-34123264 Civic Branch

Flat No. 9, Afzal Apartment KDA Scheme, 1-A, Staduim Road, Karachi. 021-34947252

**Empty Location** 

1st Floor, Plot # 20-C, Ittehad Lane - 12, D.H.A., Phase-II Extension, Karachi. 021-35391586

Thandi Sadak Branch, Hyderabad

1st Floor, CC-1 Block, Civic Centre, Thandi Sarak, Hyderabad. 0222-786194

**Mirpurkhas City Branch** 

Adam Tower Mirpurkhas, Plot No. 864/4, Mirpurkhas. 072-3652191

**Khipro Branch** 

Sanghar Road, Opposite Forest Office Khipro. 0235-879969

**Naushehroferoz City Branch** 

2nd Floor, Property located at Near Muhammadi Iron Store & Jalbani Petrol Pump, Naushero Feroz. 024-2448424

Station Road Branch Ghotki

1st Floor , Green Hotel Building near Mian Chowk, Ghotki. 072-3600612 / 3

Daharki Branch

G.T. Road, Near First Micro Finance Bank, Daharki. 072-3644317 **Mehar City Branch** 

Near United Bank Limtied, Mehar District Dadu 025-4730402

**Panoakil Branch** 

Opposite Caltex Petrol Pump, Baiji Chowk, National Highway, Panu Aqil. 071-5691717 / 8

**Khairpur City Branch** 

Opposite Session Court, Katchery Road, Khairpur 024-3714872

**Sukkur City Branch** 

1st Floor, Lala Azam Plaza, Opposite Excise Office, Station Road, Sukkur 071-5614261

**Larkana City Branch** 

1364/2, Block-C, Nawatak Mohallah, Larkana. 074-4057486-7

Larkana Royal Branch

1364/2, Block-C, Nawatak Mohallah, Larkana. 074-4057486-7

Station Road Branch Larkana

1364/2, Block-C, Nawatak Mohallah, Larkana. 074-4057486-7

#### **MULTAN REGION**

Dera Ghazi Khan Branch 2nd Floor, Ejaz Plaza Block # 9, Urdu Bazar Dera Gazi Khan

064-2460250-51

Abdali Road Branch

NIPCO Building, 63-Abdali Road, Multan.

061-4573301-2

**Multan Royal Branch** 

NIPCO Building, 63-Abdali Road, Multan.

061-4573301-2

Rahimyar Khan Branch

24-Model Town, First Floor, City Chowk Hospital, RahimYar Khan. 068-5887601

Sahiwal Branch

1st Floor, Alpha Tower, 276/B-1, High Street, Sahiwal. 040-4220503

#### **CENTRAL REGION**

**Faisalabad City Branch** 

577-B, Peoples Colony, Main Satiana Road, Near Saleemi Chowk, Faisalabad. 041-8720984

Satiana Road Branch

577-B, Peoples Colony, Main Satiana Road, Near Saleemi Chowk, Faisalabad. 041-8720984 G.T. Road Branch 1

Chughtai Centre, G.T. Road, Shaheenabad, Gujranwala. 055-3824735

Club Road Branch Sargodha

405 Club Road, Sargodha. 048-3768468-9

**Hafizabad Branch** 

House # A-1481, Post Office Road, above Aga Khan Laboartary 0547-524879

Okara Branch

2nd Floor, Nasir Plaza, Depalpur Chowk, Okara. 044-2520477

**New Cavalry Branch** 

3rd Floor, Plot No.79, Commercial Area Officers Scheme, Cavalry Ground, Lahore. 042-6619966

**Ravi Branch Lahore** 

2nd & 3rd Floor, Plot # 79, Officers Housing Scheme, Cavalry Ground, Lahore. 042-35941897

Jinnah Branch

2nd & 3rd Floor, Plot # 79, Officers Housing Scheme, Cavalry Ground, Lahore. 042-35941897 **Lahore Pioneer Branch** 

1st Floor, 41 Civic Center, Barkat Market, New Garden Town, Lahore. 042-3597189

**Premier Branch Lahore** 

1st Floor, 41 Civic Center, Barkat Market, New Garden Town, Lahore.

042-35941897

**Defence Branch Lahore** 

1st Floor, 41 Civic Center, Barkat Market, New Garden Town, Lahore.

042-35941896

**Chenab Branch Gujrat** 

B-1 / 421, Iqbal Center, Near Prince Chowk, Khawajgan Road, Gujrat. 0533-535115

**Paris Road Branch** 

2nd Floor, Al Amin Centre, Opposite Sialkot Chamber of Commerce & Industry Paris Road, Sialkot. 052-4265041

Jehlum Buraq Branch

1st & 2nd Floor, Saran Plaza, Near MCB Bank, G.T. Road, Jada, Jehlum 0544-720681-2-3

## **NORTH REGION**

**Twin City Branch** 

2nd Floor, Hall # 3, Bilal Plaza, Grindly Market, Haider Road, Rawalpindi. 051-35111335

Margalla Hills Branch Islamabad

Main Civic Centre, 2nd Floor, Kashmir Plaza, Blue Area, Sector G-6, F-6, Islamabad.

051-2206934

Blue Area Branch Islamabad

Main Civic Centre, 2nd Floor, Kashmir Plaza, Blue Area Sector G-6, F-6, Islamabad. 051-2206934

Cant. Branch Peshawar

Office # UG-422, 1st Floor, Upper Ground Deans Trade Centre, Islamia Road, Peshawar Cantt. 091-5253262

**University Road Branch** 

Office # UG-422, 1st Floor, Upper Ground Deans Trade Centre, Islamia Road, Peshawar Cantt. 091-5253262

**Peshawar Lions Branch** 

Office # UG-436, Main Lobby, Deans Trade Centre, Peshawar Cantt, Peshawar. 091-5250374

## Lakki Marwat (Sub Office)

Upper Ground Floor, Asmat Ali Market, Mian Wali Road, Near Kargal Chowk, Lakki Marwat. 0969-512006

### **Chitral Branch**

Ground Floor, Terichmir View Hotel, Shahi Qilla Road, Main Bazar, Chitral. 0943-412207

## **Kohat (Sub-Office)**

Al-Madina Plaza, Pehzati Chikarkot, Bannu Road, Kohat. 091-5270344

# Mirpur A.K. Branch

1st Floor, Bank Square, Allam Iqbal Road, Mipru AK. 05822-445041 / 44315

### **Muzaffarabad Branch**

2nd Floor, Bilal Shopping Plaza, Upper Adha, Muzaffarabad. 05822-445041 / 443315

#### Kotli Branch

2nd Floor, Ghulastan Plaza, Pirdi Road, Kotli Azad Kashmir. 05826-444475

# **Gilgit Branch**

2nd Floor, ZS-Plaza, Opposite Radio Pakistan, Main Sharah-e-Quaid-e-Azam, Jutial, Gilgit. 05811-457070

## Hunza Branch

1st Floor, Gulzar-e-Hunza Market, Bank Square, Aga Khan Abad, Ali Abad, Main Karakoram Highway, Hunza. 0581-1450092

## **Ghizer Branch**

Shop # 10–17, Ground Floor, Shahbaz Market, Raja Bazar, Near DHQ Hospital, Gahkuch, Ghizer. 05814- 451511

## **Swat Branch**

Zahoor Plaza, 2nd Floor, Main Saidu Sharif, Makan Bagh Near Bank Alfalah Islamic Branch, Mingora, Swat. 0305-5767879 Alamgir Khan

## **BANCASSURANCE OFFICES**

# Karachi Bancassurance

Office # 211-213, 2nd Floor, Business Avenue, Shahrah-e-Faisal, Karachi. 021-34374310

# **Hyderabad Bancassurance**

Building # 97, Mazinine Floor, Opp. Bank Al-Habib, Doctor Line, Saddar Bazar, Hyderabad. 0222-786084

## **Hyderabad Bancassurance**

1st Floor, Noor Place, near KASB Bank, Saddar, Cantonment, Hyderabad. 0222-784784

### **Sukkur Bancasssurance**

1st Floor, Bilal Plaza, Opposite Jatoi House, Military Road Sukkur. 071-5631169

## **Bahawalpur Bancassurance**

Shop # 108, 109 & 110, 1st Floor, Awan Plaza, Andron-e-Ahmed Puri Gate, Bahawalpur. 062-2882237-9

### **Multan Bancassurance**

10-A, Ist. Floor, Twin Towers, Tehsil Chowk, Gulgasht Colony, Near Silk Bank, Bosan Road, Multan. 061-6212052

# **Sahiwal Bancassurance**

1st Floor, Naveed Plaza, Jinnah Road, High Street, Sahiwal. 052-4603161

## Faisalabad Bancassurance

3rd Floor, Office # 09, Legacy Tower, Main Boulevard, Kohinoor City Faisalabad. 041-8555061-3

#### **Lahore Bancassurance**

2nd Floor, Tufail Plaza, 56 Shadman 1, Post Office Shadman, Lahore. 042-37529600, 37421793

## Sargodha Bancassurance

Al-Rehman Trade Centre, 2nd Floor, Office # 55, Sargodha. 048-3768646-7

## **Gujranwala Bancassurance**

3rd Floor, Zaheer Plaza G.T Road, Gujranwala . 055-3736611-3

#### Jehlum Bancassurance

1st Floor, Main G.T. Road, Behind Caltex Petrol Pump, Near HBL Jadah Branch, Jehlum. 0544-720681-3

### **Guirat Bancassurance**

Sadiq Centre, Ground Floor, Left Wing, (G1, G2, G3, G4), Rehman Sahaheed Road, Opposite Total Petrol Pump, Gujrat. 053-3533020-2

#### **Sialkot Bancassurance**

Plot # 16 S, 71/A/1, Moon Tower, Shop # 1,2,3, 2nd Floor, Opp. Mission Hospital, Paris Road, Sialkot. 052-4603161

#### Islamabad Bancassurance

1st & 2nd Floor, Plot # 21, I & T Center, Sector G/6, Main Khayabane-Suharwardi, Aabpara, Islamabad. 051-4602900

## Peshawar Bancassurance

No. 501-502 B, 5th Floor, City Towers, University Road, Peshawar. 091- 5842175-7-9

## **Muzaffarabad Bancassurance**

D-141, Stree # 17, Upper Chittar Housing Scheme, Muzaffarabad, Azad Kashmir. 058-22432195-6

## **Mardan Bancassurance**

1st Floor, Sheikh Enayat Plaza Opposite Askari Bank, The Mall Road Mardan. 0321-5168856

#### **Quetta Bancassurance**

1st Floor, A-7, Swiss Plaza, Jinnah Road, Quetta. 081-2829822 / 2822439

## **TAKAFUL FAMILY LIFE OFFICES**

Karachi, Prime Branch Takaful Takaful Johar Branch Takaful Gulshan Branch Takaful Pioneer Takaful Karachi United Branch Karachi Falcon Branch Takaful Karachi Rehbar Branch

Mezzanine Floor, Alif Residency, SB-8, Block-2, Near Rab Medical, Gulshan-e-Iqbal, Karachi. 021-34984617

Premier 1 Branch Rawalpindi B-DD-83, 1st Floor Minhas Shopping Centre Shamsabad Muree Road, Rawalpindi. 051-4935501-4

#### Takaful Rawal Branch

B-DD-83, 1st Floor Minhas Shopping Centre Shamsabad Muree Road, Rawalpindi. 051-4935501-4

Takaful Rawalpindi Branch

B-DD-83, 1st Floor Minhas Shopping Centre Shamsabad Muree Road, Rawalpindi. 051-4935501-4

**Khyber Branch Takaful** 

2nd Floor, Samad Plaza, Tehkal, Main University Road, Peshawar. 091-5850520 / 5842449

## **Takaful Lahore**

Plot # 217-218, BP GESH, Lahore, 1st Floor at Punjab Bank, Model Town, Link Road, Lahore. 042-35970127

**Takaful Guiranwala** 

Office # 9B, 5th Floor, Bhutta Center, Nigar Chowk, G.T. Road, Gujranwala. 0321-6455819

Star Branch

Office # 9B, 5th Floor, Bhutta Center, Nigar Chowk, G.T. Road, Gujranwala. 0302-8722284

**Takaful Gujrat** 

Majeed Plaza, Near Kids Galaxy School, Rehman Shaheed Road, Gujrat. 0321-8232959

Takaful Sialkot

Al-Yousuf Plaza, Near Munshi Sweets, Ghanta Ghar Chowk, Cantt, Sialkot 0333-8124647

Takaful D.G. Khan

Al-Ajwa Plaza, 1st Floor, Bank Road, Block-1, Dera Ghazi Khan. 064-2470893, 2466500

**Takaful Jhelum** 

3rd Floor, Paswal Arcade, GTS Chowk, Jhelum Cantt. 0300-9585111

**Takaful Chakwal** 

2nd Floor, Abbas Arcade, Opposite Alliance Travell, Talagang Road, Chakwal. 0333-5340595 Takaful Faisalabad

Off # 1, 4th Floor, Media Com Plaza, Jaranwala Road, Near Koh-e-Noor Plaza, Faisalabad. 0321-9669136

**Multan Branch** 

Twin Tower, 2nd Floor, Silk Bank, Tehsil Chowk, Main Bosan Road, Multan. 0302-8422245

**Takaful Bahawalpur Branch** 

First Floor, Mushtaq Memorial Hospital Building, University Chowk, Bahawalpur. 021-34991848

Takaful Sukkur

3rd Floor, Bilal Building, Military Road, Near City Point, Sukkur. 0300-8310604

Takaful Shaikupura

Mian Shopping Mall, Near Trama Center Lahore, Sargodah Road, Sheikhupura. 0300-4283484

**Takaful Kot Momin Branch** 

Al-Aiman Plaza,1st Floor, Opposite NBP, Chenab Bazar Tehsil Kot Momin, District Sargodha. 0346-8721301

**Lions Branch** 

2nd Floor, Rasheed Arcade, Near Wapda Hospital, Rehman Pura Stop, Ichra, Ferozpur Road, Lahore. 0300-8400643 Sargodha Branch

1st Floor, Margalla Plaza, Nalka Stop Road, 47 Pull, Sargodha. 0300-8400643

**Eagle Branch** 

1st Floor, Al Razzaq Plaza, Opposite Children Complex, Near UBL Bank Abdali Road, Multan. 0302-3389896

## **CORPORATE OFFICES**

Corporate Office, Faisalabad Saleemi Tower, 2nd Floor, D-Ground, Faisalabad. 041-8559849

Corporate Office, Lahore

2nd & 3rd Floor, Tufail Plaza, 56 Shadman 1, Post Office Shadman, Lahore. 042-7421793

**Corporate Office Multan** 

10-Å, Ist. Floor, Twin Towers, Tehsil Chowk, Gulgasht Colony, Near Silk Bank, Bosan Road, Multan. 061-6212052

**Corporate Office Rawalpindi** 

1st & 2nd Floor, DD-79, Asad Plaza, Shamsabad, Murree Road. 051- 4935549

**Corporate Office Sialkot** 

Right Wing, 2nd Floor, Moon Tower, Opp. DHL Office, Paris Road, Sialkot. 052-4293529

## **CSD Center Gilgit**

2nd Floor, ZS-Plaza, Opposite Radio Pakistan, Main Sharah-e-Quaid-e-Azam, Jutial, Gilgit. 05811-457070

#### **CSD Center Peshawar**

2nd Floor, Samad Plaza, Tehkal, Main University Road, Peshawar. 091-5850520 / 5842449

### **CSD Center Sukkur**

1st Floor, Lala Azam Plaza, Opposite Excise Office, Station Road, Sukkur. 071-5614261

## **CORPORATE DISTRIBUTION**

## Karachi

2nd Floor, PNSC Building, M.T. Khan Road, Lalazar, Karachi. 021- 35657886

#### Lahore

2nd & 3rd Floor, Tufail Plaza, 56 Shadman 1, Post Office Shadman, Lahore. 042-37529600, 37421793

#### Faisalabad

Saleemi Tower, 2nd Floor, D-Ground, Faisalabad. 041-8559849

# Rawalpindi

1st & 2nd Floor, DD-79, Asad Plaza, Shamsabad, Murree Road, Rawalpindi. 051- 4935549

#### Multan

10-A, Ist Floor, Twin Towers, Tehsil Chowk, Gulgasht Colony, Near Silk Bank, Bosan Road, Multan. 061-6212052

#### Peshawar

2nd Floor, Samad Plaza, Tehkal, Main University Road, Peshawar. 091-5850520 / 5842449

## **OTHER OFFICES / BACK OFFICES**

## **Head Office**

74/1-A Lalazar M.T. Khan Road, Karachi. 021-35205094 -5

## **PNSC 2nd Floor Karachi**

2nd Floor, PNSC Building, M.T. Khan Road, Lalazar, Karachi. 021-35657886

#### PNSC 11th Floor Karachi

11th Floor PNSC Office Lalazar M.T. Khan Road, Karachi. 021-35809200

### Lalazar I.T. Office

36-A/3, 1st Floor, Opposite Beach Luxury Hotel, Lalazar, M.T. Khan Road, Karachi. 021-35205096

# I.T. / Call Center / Approval Center at Lalazar

Building # 36-A/2, Ground, Mezzanine & 1st Floor, Lalazar, M.T. Khan Road, Karachi. 021-35205096 Retail Business Center (RBC) Banglow # 245/6/2/O, Block -6, P.E.C.H.S., Karachi. 021-34315970

# JUBILEELIFE.COM

# **JUBILEE LIFE INSURANCE COMPANY LIMITED**

74/1-A, Lalazar, M.T. Khan Road, Karachi-74000, Pakistan

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E-mail: info@jubileelife.com,

complaints@jubileelife.com

Website: www.jubileelife.com