



Half Yearly Report June 30, 2011

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# Vision

To be Pakistan's leading and most highly reputed life insurance company, enjoying the confidence and trust of its Shareholders, Policyholders, Business Partners and the Communities in which it operates.

# Mission

Shareholders are the backbone of our business. They provide the initial capital which enables the Company to commence the business and to grow the business through retention of profits and by investing additional capital when required. We will strive to achieve above average earnings on their invested capital.

Our Policyholders are our most valuable assets. We will strive to provide them with a full range of life insurance and other products, security of their investment, a satisfactory return on their investments and efficient personal service.

Employees are our Partners enabling us to fulfil our vision and mission. We will endeavour to provide them a fair reward based on their performances and achievements, a good working environment, adequate training and opportunities for self development to empower them to grow and prosper with the company.

The Community in which we exist along with our Shareholders, Policyholders, Employees, etc also deserves our consideration. We will participate and contribute to the uplift and welfare of the community, and the improvement of the environment.



# Company information

BOARD OF DIRECTORS					
Masood Noorani	Chairman				
Javed Ahmed	Managing Director & Chief Executive Officer				
Aly Noor Mahomed Rattansey	Director				
John Joseph Metcalf	Director				
Shahid Mahmood Loan	Director				
Sultan Ali Akbar Allana	Director				
Towfiq Habib Chinoy	Director				
Company Secretary Manzoor Ahmed					
APPOINTED ACTUARY Nauman A. Cheema	Nauman Associates, 7-B, Block F, Gulberg III, Lahore				
AUDITORS Farrukh Rehman	Engagement Partner A. F. Ferguson & Co. Chartered Accountants				
	State Life Building No. 1-C, I. I. Chundrigar Road, P. O. Box 4716 Karachi - 74000, Pakistan.				
BANKERS Habib Bank Limited Standard Chartered Bank (Pakistan) Limited					
REGISTRAR & SHARE TRANSFER OFFICE Central Depository Company of Pakistan	CDC House, 99-B, Block-B, S.M.C.H.S. Main Shahra-e-Faisal Karachi-74400				
LEGAL ADVISORS Kabraji & Talibuddin	64-A/I, Gulshan-e-Faisal, Bath Island, Karachi-75530				
REGISTERED OFFICE	26-D, 3rd Floor, Kashmir Plaza, Jinnah Avenue, Blue Area, Islamabad Tel: (0092)(51) 2206930-6 Fax: (0092)(51) 282537 Web: www.njilife.com E-mail: info@njilife.com				
HEAD OFFICE	74/1-A, Lalazar, M. T. Khan Road, Karachi -74000 Ph:(0092)(21) 35611071-75, 35611802-08 Fax:(0092)(21) 35610959 Web: www.njilife.com E-mail: info@njilife.com				



## Company information

#### **BOARD COMMITTEES**

#### **Audit**

Aly Noor Mahomed Rattansey Chairman

John Joseph Metcalf Member

Shahid Mahmood Loan Member

Adeel Ahmed Khan Secretary / CIA

#### **Human Resource**

Towfiq Habib Chinoy Chairman

Masood Noorani Member

John Joseph Metcalf Member

#### Finance & Investment

Masood NooraniChairmanJaved AhmedMemberJohn Joseph MetcalfMemberShahid Mahmood LoanMemberNurallah MerchantMemberManzoor AhmedMember

#### **Technical**

John Joseph Metcalf Chairman
Javed Ahmed Member
Nurallah Merchant Member

### **MANAGEMENT COMMITTEES**

### Claims

Javed Ahmed Chairman

Nurallah Merchant Member

Manzoor Ahmed Member

Zahid Barki Member

#### Reinsurance

Javed Ahmed Chairman

Nurallah Merchant Member

Zahid Barki Member

Shan Rabbani Member

### **Underwriting**

Javed Ahmed Chairman

Nurallah Merchant Member

Zahid Barki Member

### Compliance

Javed Ahmed Chairman

Nurallah Merchant Member

Manzoor Ahmed Member

Zahid Barki Member

Adeel Ahmed Khan Member

### **Procurement And Disposal**

Nurallah MerchantChairmanManzoor AhmedMemberFaisal QasimMemberMuhammad Munawar KhalilMember



### Directors' Review

The Board of Directors of New Jubilee Life Insurance Company Limited have pleasure in presenting the Condensed Interim Financial Information along with Auditors' Review Report thereon for the half year ended June 30, 2011.

Significant growth has been achieved in premium revenue as well as profitability. The gross premium revenue written during the half year is Rs. 3,899 million which is 44% higher than the corresponding period last year. The claims and expense ratios also remained at a satisfactory level.

The pre-tax profit amounted to Rs. 221 million which is 176% higher than the amount of Rs. 80 million for the same period last year. The after tax profit has also increased to Rs.140 million which is 180% higher than the previous year's figures of Rs. 50 million in 2010.

As evident from the results, the Company is making good progress. We hope that the situation in the country show improvement so that we may be able to maintain this pace of growth.

On behalf of the Board of Directors

**Masood Noorani** 

Chairman

Javed Ahmed

Managing Director & Chief Executive Officer

Karachi: 24th August, 2011



## Auditors' Report to the Members on Review of Interim Financial Information

#### Introduction

We have reviewed the accompanying

- i. condensed interim balance sheet;
- ii. condensed interim profit and loss account;
- iii. condensed interim statement of changes in equity;
- iv. condensed interim cash flow statement;
- v. condensed interim revenue account;
- vi. condensed interim statement of premiums;
- vii. condensed interim statement of claims;
- viii. condensed interim statement of expenses; and
- ix. condensed interim statement of investment income.

of New Jubilee Life Insurance Company Limited together with the notes forming part thereof as at and for the half year ended June 30, 2011 (here-in-after referred to as the "interim financial information"). Management is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this interim financial information based on our review. The figures of the condensed interim financial information for the quarters ended June 30, 2011 and 2010 have not been reviewed, as we are required to review only the cumulative figures for the half year ended June 30, 2011.

#### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements ISRE 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information as of and for the half year ended June 30, 2011 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

Chartered Accountants Karachi

Date: August 26, 2011

Name of the engagement partner: Farrukh Rehman



### **Condensed Interim Balance Sheet**

### as at June 30, 2011 - Unaudited

	Note	Share	St	tatutory Fund	ds	Aggregate		
		holders' Fund	Individual Life Unit Linked	Conven- tional business (Rupees	Accident & Health	June 30, 2011 (Unaudited)	December 31, 2010 (Audited)	
Share capital and reserves		•		(napees	000)		<b></b>	
Authorised share capital								
100,000,000 ordinary shares								
of Rs. 10 each		1,000,000	·				1,000,000	
Issued, subscribed and paid-up share capital								
62,712,000 ordinary shares of Rs. 10 each		627,120	-	-	-	627,120	627,120	
Accumulated surplus	6	568,861	-	-	-	568,861	522,753	
Net shareholders' equity		1,195,981	-	-	-	1,195,981	1,149,873	
Balance of statutory fund								
[including policyholders'								
liabilities Rs. 10.89 billion								
(December 31, 2010:								
Rs. 8.98 billion)]	4	-	10,570,409	379,273	223,909	11,173,591	9,144,236	
Creditors and accruals								
Outstanding claims		-	108,248	315,030	67,473	490,751	502,887	
Premiums received in advance		-	116,769	15,332	11,870	143,971	164,851	
Amounts due to insurers / reinsurers		-	-	25,000	-	25,000	15,206	
Amounts due to agents		-	193,424	21,950	3,135	218,509	201,613	
Accrued expenses		37,809	118,051	12,861	1,005	169,726	128,879	
Other creditors and accruals		9,930	30,425	1,537	849	42,741	18,606	
Inter-fund payable		1,570	-	1,179	1,127	3,876	19,278	
Other liabilities		49,309	566,917	392,889	85,459	1,094,574	1,051,320	
Unclaimed dividend		1,738	-	-	-	1,738	1,044	
Total liabilities		51,047	11,137,326	772,162	309,368	12,269,903	10,196,600	
Total equity and liabilities		1,247,028	11,137,326	772,162	309,368	13,465,884	11 246 472	
rotal equity and naminues		1,24/,020	= = 11,13/,320		=======================================	13,403,004	=======================================	

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

Masood Noorani Chairman Towfiq H. Chinoy Director Shahid M. Loan
Director



## **Condensed Interim Balance Sheet**

### as at June 30, 2011 - Unaudited

	Note	Share	St	atutory Fund	ls	Aggregate		
		holders' Fund	Individual Life Unit Linked	Conventional business	Accident & Health	June 30, 2011 (Unaudited)	December 31, 2010 (Audited)	
Cash and bank deposits		•		(Kupees	in '000)			
Cash and others Current and other accounts Deposits maturing within 12 months		443 129,780 -	3,212 276,567 899,000	224 43,393 -	136 25,323	4,015 475,063 899,000	3,627 407,037 674,000	
		130,223	1,178,779	43,617	25,459	1,378,078	1,084,664	
Unsecured advances to employees		6,649	-	-	-	6,649	4,560	
Investments Government securities Other fixed income securities Listed equities and closed-end mutual funds Open-end mutual funds	7	503,864 - 187,224 200,000 891,088	7,304,948 341,053 2,152,680 40,963 9,839,644	614,424	218,207 - - - 218,207	8,641,443 341,053 2,339,904 240,963 11,563,363	6,893,271 444,694 2,248,600 86,550 9,673,115	
Deferred tax		5,459	-	-	-	5,459	4,282	
Other assets - current Premiums due but unpaid Investment income due but outstanding Investment income accrued Amounts due from other insurers / reinsurers Taxation - payments less provision Prepayments Sundry receivable Inter-fund receivable	8	2,664 - 12,516 20,224 3,781 - 39,185	- 6,682 58,195 23,409 - 17,045 9,696 3,876	64,254 - 4,273 44,862 - - 732 - 114,121	41,513 - 2,121 20,769 - 1,299 - 65,702	105,767 6,682 67,253 89,040 12,516 37,269 15,508 3,876	73,840 897 71,502 150,786 63,131 23,782 15,767 19,278 418,983	
Fixed assets	9							
Tangible assets								
Capital work-in-progress		28,525	-	-	-	28,525	14,209	
Furniture, fixtures, office equipments, computers and vehicles		132,157	-	-	-	132,157	132,830	
Intangible assets Computer software		13,742 174,424	_	_	-	13,742 174,424	13,830 160,869	
T. 1				-	-			
Total assets		1,247,028	11,137,326	<u>772,162</u>	309,368	13,465,884	11,346,473	

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

Masood Noorani

Chairman

Towfiq H. Chinoy Director Shahid M. Loan Director



### **Condensed Interim Profit and Loss Account**

### For the Half Year Ended June 30, 2011 - Unaudited

		Half yea	r ended	Quarte	r ended
	Note	June 30, 2011	June 30, 2010	June 30, 2011	June 30, 2010
	4	4	(Rupees in	'000)	<b></b>
Investment income not attributable to statutory funds					
Return on Government securities		32,340	10,004	14,081	4,667
Return on other fixed income securities		5,372	2,350	3,226	514
Amortisation of discount relative to par		2	2	1	1
Dividend income		6,474	5,591	1,907	1,740
		44,188	17,947	19,215	6,922
Gain on disposal of investments		145	545	145	-
Reversal / (provision) for impairment in value of investment					
Government securities		438	549	(9)	258
Listed equities		4,938	(7,576)	2,127	(11,681)
		5,376	(7,027)	2,118	(11,423)
Total investment income		49,709	11,465	21,478	(4,501)
Investment related expenses		(34)	(1)	(17)	-
Net investment income		49,675	11,464	21,461	(4,501)
Other revenues					
Gain on disposal of fixed assets		2,112	949	(509)	544
Others		(26)	340	80	338
		2,086	1,289	(429)	882
Total investment income and other revenues		51,761	12,753	21,032	(3,619)
Expenses not attributable to statutory funds		(10,522)	(12,923)	(6,054)	(5,641)
Profit / (Loss) before appropriation of surplus to shareholders' fund		41,239	(170)	14,978	(9,260)
Surplus appropriated to shareholders' fund from ledger account D		180,000	80,000	110,000	40,000
Profit before tax		221,239	79,830	124,978	30,740
Taxation		(81,063)	(29,500)	(43,063)	(16,060)
Net profit for the period		140,176	50,330	81,915	14,680
			R11	pees ——	
Basic and diluted earnings per share	11	2.24	0.80	1.31	0.23

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

Masood Noorani Chairman

N<mark>oorani Towfiq H. Chino</mark>y man **Director**  Shahid M. Loan Director



## **Condensed Interim Statement of Changes in Equity**

For the Half Year Ended June 30, 2011 - Unaudited

	Share	Net acci	umulated surpus / (	Total	
	Capital	Accumulated surplus	Capital contribution to statutory funds (Rupees in '000)	Net accumulated surplus / (deficit)	
Balance as at January 1, 2010	627,120	438,713	(519,328)	(80,615)	546,505
Dividend for the year ended December 31, 2009 (Re. 1 per share)	-	(62,712)	-	(62,712)	(62,712)
Profit for the half year ended June 30, 2010	-	50,330	-	50,330	50,330
Balance as at June 30, 2010	627,120	426,331	(519,328)	(92,997)	534,123
Balance as at January 1, 2011	627,120	522,753	-	522,753	1,149,873
Dividend for the year ended December 31, 2010 (Rs. 1.5 per share)	-	(94,068)	-	(94,068)	(94,068)
Profit for the half year ended June 30, 2011	-	140,176	-	140,176	140,176
Balance as at June 30, 2011	627,120	568,861		568,861	1,195,981

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

Masood Noorani Chairman Towfiq H. Chinoy Director Shahid M. Loan
Director



### **Condensed Interim Cash Flow Statement**

### For the Half Year Ended June 30, 2011 - Unaudited

	Share	<b>Statutory Funds</b>			Aggregate		
	holders' Fund	Individual Life (Unit Linked)	Conven- tional business	Accident & Health	June 30, 2011	June 30, 2010	
Operating cash flows	<b>←</b>		(Rupe	es in '000)			
a) Underwriting activities							
Premiums received Reinsurance premiums paid Claims paid Surrenders paid Reinsurance and other recoveries received Commissions paid Commissions received	- - - - - -	3,045,774 (66,698) (51,499) (441,987) 65,164 (740,539) 19,766	613,094 (183,486) (407,951) - 173,785 (87,662) (176)	188,390 (432) (132,265) - 420 (9,578)	3,847,258 (250,616) (591,715) (441,987) 239,369 (837,779) 19,590	2,694,180 (193,005) (436,502) (584,464) 152,465 (583,535) 12,518	
Net cash flow from underwriting activities	-	1,829,981	107,604	46,535	1,984,120	1,061,657	
b) Other operating activities							
Income tax paid General management expenses paid Other operating payments Other operating receipts Loans advanced Inter-fund transactions	(31,625) - - 17,197 (2,089) 19,673	(401,093) - 20,207 - (22,596)	- (39,713) - 4,165 - 2,354	(20,500) - 3,185 - 569	(31,625) (461,306) - 44,754 (2,089)	(37,966) (362,684) (25,907) 8,023 (2,642)	
Net cash inflow / (outflow) from other operating activities	3,156	(403,482)	(33,194)	(16,746)	(450,266)	(421,176)	
Total cash inflow from all operating activities	3,156	1,426,499	74,410	29,789	1,533,854	640,481	
Investment activities	,,,,,	,,,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,-	, ,	,	
Profit / return received Dividends received Payments for investments Proceeds from disposal of investments Fixed capital expenditure Proceeds from disposal of fixed assets	38,016 6,474 (631,556) 50,326 (48,514) 8,101	477,995 95,999 (7,178,556) 6,022,661	42,223 - (763,675) 758,211 - -	13,664 - (232,351) 193,916 - -	571,898 102,473 (8,806,138) 7,025,114 (48,514) 8,101	321,226 83,198 (5,339,855) 3,981,818 (41,731) 2,053	
Total cash (outflow) / inflow from investing activities	(577,153)	(581,901)	36,759	(24,771)	(1,147,066)	(993,291)	
Financing activities							
Final dividend paid Surplus appropriated to shareholders' fund	(93,374) 180,000	(110,000)	(70,000)		(93,374)	(61,923)	
Total cash inflow / (outflow) from financing activities	86,626	(110,000)	(70,000)		(93,374)	(61,923)	
Net cash inflow / (outflow) from all activities	(487,371)	734,598	41,169	5,018	293,414	(414,733)	
Cash and cash equivalents at the beginning of the period	617,594	444,181	2,448	20,441	1,084,664	2,123,027	
Cash and cash equivalents at the end of the period	130,223	1,178,779	43,617	25,459	1,378,078	1,708,294	
Reconciliation to profit and loss account							
Operating cash flows Depreciation expense Amortisation expense Profit on disposal of fixed assets Decrease in assets other than cash Increase in liabilities other than running finance (Loss) / profit on sale of investment Revaluation gain / (loss) on investments Investment income					1,533,854 (24,801) (4,169) 2,112 (79,342) (2,072,609) (967) 110,191 675,907	640,481 (17,892) (3,104) 949 (13,751) (1,000,431) 9,350 (2,691) 437,419	
Profit after taxation					140,176	50,330	

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

Masood Noorani

Chairman

owfig H. Chinoy Director

Shahid M. Loar Director



### **Condensed Interim Revenue Account**

### For the Half Year Ended June 30, 2011 - Unaudited

	Sta	Statutory funds			r ended	Quarter ended	
	Individual life unit linked	Conven- tional business	Accident & Health	June 30, 2011	June 30, 2010	June 30, 2011	June 30, 2010
	<b>←</b>		(Rı	upees in '000	))		<b>&gt;</b>
Income							
Premiums less reinsurances	2,976,105	456,951	205,475	3,638,531	2,512,758	1,927,894	1,252,110
Net investment income	676,952	44,260	16,912	738,124	432,612	361,846	112,891
Total net income	3,653,057	501,211	222,387	4,376,655	2,945,370	2,289,740	1,365,001
Claims and expenditures							
Claims net of reinsurance recoveries	477,848	230,780	135,315	843,943	954,186	414,478	453,249
Management expenses less recoveries	1,153,198	141,320	28,839	1,323,357	937,622	755,597	493,442
Total claims and expenditures	1,631,046	372,100	164,154	2,167,300	1,891,808	1,170,075	946,691
Excess of income over claims and expenditures	2,022,011	129,111	58,233	2,209,355	1,053,562	1,119,665	418,310
Add: Policyholders' liabilities at the beginning of the period	8,625,172	233,695	117,573	8,976,440	6,416,735	9,952,241	6,987,460
Less: Policyholders' liabilities at the end of the period	10,464,716	265,603	164,702	10,895,021	7,279,162	10,895,021	7,279,162
Surplus	182,467	97,203	11,104	290,774	191,135	176,885	126,608
Movement in policyholders' liabilities	1,839,544	31,908	47,129	1,918,581	862,427	942,780	291,702
Transfers (to) / from shareholders' fund							
- Surplus appropriated to shareholders' fund	(110,000)	(70,000)	-	(180,000)	(80,000)	(110,000)	(40,000)
- Capital returned to shareholders' fund	-	-	-	-	-	-	-
- Capital contributions from shareholders' fund	-	-	-	-	-	-	-
Balance of statutory funds at the beginning of the period	8,658,398	320,162	165,676	9,144,236	6,788,311	10,163,926	7,383,563
Balance of statutory funds at the end of the period	10,570,409	379,273	223,909	11,173,591	7,761,873	11,173,591	7,761,873
Represented by:							
Capital contributed by shareholders' fund	-	-	-		519,328		519,328
Policyholders' liabilities	10,464,716	265,603	164,702	10,895,021	7,279,162	10,895,021	7,279,162
Retained earnings on other than participating business	105,693	113,670	59,207	278,570	(36,617)	278,570	(36,617)
Balance of statutory funds	10,570,409	379,273	223,909	11,173,591	7,761,873	11,173,591	7,761,873

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

Masood Noorani Chairman Towfiq H. Chinoy Director Shahid M. Loan Director



### **Condensed Interim Statement of Premiums**

### For the Half Year Ended June 30, 2011 - Unaudited

	Sta	Statutory funds			ended	Quarter	ended
	Individual life unit linked	Conven- tional business	Accident & Health	June 30, 2011	June 30, 2010	June 30, 2011	June 30, 2010
Gross premiums	◆		(Rı	ipees in '000	)		<b></b>
Cross promising							
Regular premium individual policies *							
First year	1,175,365	223	226	1,175,814	797,657	723,746	453,270
Second year renewal	730,511	356	30	730,897	570,786	376,458	322,804
Subsequent years renewal	1,044,301	854	59	1,045,214	597,257	556,473	291,192
Single premium individual policies	92,626	8	-	92,634	82,778	55,974	34,109
Group policies without cash values	-	648,790	205,592	854,382	661,159	291,959	225,825
Total gross premiums	3,042,803	650,231	205,907	3,898,941	2,709,637	2,004,610	1,327,200
Less: Reinsurance premiums ceded							
On individual life first year business	(20,187)	(24)	(2)	(20,213)	(13,441)	(12,175)	(7,927)
On individual life second year business	(13,346)	(140)	(3)	(13,489)	(10,009)	(7,438)	(6,719)
On individual life renewal business	(33,165)	(1)	(15)	(33,181)	(21,094)	(17,686)	(13,634)
On single premium individual policies	-	(2)	(11)	(13)	(15)	(9)	(11)
On group policies	-	(193,113)	(401)	(193,514)	(152,320)	(39,408)	(46,799)
	(66,698)	(193,280)	(432)	(260,410)	(196,879)	(76,716)	(75,090)
Net premiums	2,976,105	456,951	205,475	3,638,531	2,512,758	1,927,894	1,252,110

<sup>\*</sup> Individual policies are those underwritten on an individual basis, and include joint life policies underwritten as such.

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

Masood Noorani Chairman Towfiq H. Chinoy Director Shahid M. Loan Director



### **Condensed Interim Statement of Claims**

### For the Half Year Ended June 30, 2011 - Unaudited

		Statutory funds			ended	Quarter ended	
	Individual life unit linked	Conven- tional business	Accident & Health	June 30, 2011	June 30, 2010	June 30, 2011	June 30, 2010
Gross claims	•		(Ru	pees in '000	)		<b></b>
Claims under individual policies							
by death	58,468	-	-	58,468	66,445	20,988	46,376
by insured event other than death	21	-	(185)	(164)	77	(29)	(14)
by surrender	441,987	-	-	441,987	584,464	215,130	254,775
Total gross individual policy claims	500,476	-	(185)	500,291	650,986	236,089	301,137
Claims under group policies							
by death	-	316,288	-	316,288	260,624	159,308	140,771
by insured event other than death	-	7,359	138,349	145,708	138,180	84,006	75,218
bonus in cash	-	3,814	-	3,814	-	3,814	-
experience refund	-	46,871	8,594	55,465	60,110	8,476	28,088
Total gross group policy claims	-	374,332	146,943	521,275	458,914	255,604	244,077
Total gross claims	500,476	374,332	146,758	1,021,566	1,109,900	491,693	545,214
Less: Reinsurance recoveries							
On individual life first year business claims	(5,912)	-	-	(5,912)	(2,671)	4,109	(1,706)
On individual life second year business claims	(3,835)	-	-	(3,835)	(2,870)	(1,524)	(1,398)
On individual life renewal business claims	(12,881)	-	-	(12,881)	(16,561)	(3,625)	(15,661)
On group life claims	-	(125,917)	(11,443)	(137,360)	(108,675)	(72,370)	(60,162)
On experience refund of premiums	- (22.620)	(17,635)	- (11.442)	(17,635)	(24,937)	(3,805)	(13,038)
	(22,628)	(143,552)	(11,443)	(177,623)	(155,714)	(77,215)	(91,965)
Net claims	<u>477,848</u> =	230,780	135,315	843,943	954,186	414,478	453,249

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

Masood Noorani Chairman Towfiq H. Chinoy Director Shahid M. Loan Director



## **Condensed Interim Statement of Expenses**

### For the Half Year Ended June 30, 2011 - Unaudited

	Statutory funds		i	Half year	r ended	Quarter ended	
	Individual life unit linked	Conven- tional business	Accident & Health	June 30, 2011	June 30, 2010	June 30, 2011	June 30 2010
Acquisition costs	◀		(Ru	ipees in '000	)		
•							
Remuneration to insurance intermediaries on individual policies: - Commission on first year premiums	634,413	33	45	634,491	417,072	387,635	226,700
- Commission on hist year premiums	47,456	36	6	47,498	40,043	23,886	21,912
- Commission on subsequent renewal premiums	24,339	43	12	24,394	14,793	12,625	7,130
- Commission on single premiums	1,639	-	-	1,639	1,077	899	482
	707,847	112	63	708,022	472,985	425,045	256,224
Remuneration to insurance intermediaries on group policies:							
- Commission	-	98,681	8,550	107,231	55,812	57,131	38,450
Branch overheads	276,182	13,897	6,626	296,705	247,436	162,277	145,109
Other acquisition costs:							
- Policy stamps	22,191	266	114	22,571	17,014	11,962	8,18
, ,	1,006,220	112,956	15,353	1,134,529	793,247	656,415	447,967
Administration expenses							
Salaries, allowances and other benefits	85,314	16,043	7,389	108,746	66,279	55,127	11,47
Charge for defined benefit plan	4,172	762	381	5,315	4,341	5,315	4,34
Contribution to defined contribution plan	3,649	672	302	4,623	3,581	4,623	3,58
Travelling	4,752	684	374	5,810	3,074	3,576	56
Auditors' fees	933	114	78	1,125	1,055	477	60
Actuary's fees	2,744	323	161	3,228	2,579	2,290	1,31
Medical fees	856	321	138	1,315	941	767	49
Advertisements	1,566	23	10	1,599	2,896	942	(50
Printing and stationery Depreciation	7,214 9,419	1,017 1,442	760 574	8,991	8,043	3,339	2,95 4,68
Depreciation  Amortisation	3,144	363	171	11,435 3,678	8,515 2,408	5,837 1,847	1,20
Rental	7,526	2,484	1,695	11,705	12,038	6,062	5,60
Legal and professional	1,988	130	74	2,192	2,844	(325)	1,21
Supervision fees	6,100	1,300	400	7,800	4,827	4,023	11
Utilities	3,538	475	286	4,299	5,173	2,913	3,13
Entertainment	719	89	62	870	385	399	5
Vehicle running	2,655	472	141	3,268	2,141	2,027	(31
Repairs and maintenance	6,303	620	343	7,266	8,237	3,980	4,43
Bank charges and brokerage	2,113	218	268	2,599	2,892	1,260	1,27
Training	864	148	76	1,088	732	605	23
Postages, telegrams and telephone	8,440	528	291	9,259	7,591	4,976	3,46
Staff welfare	1,456	222	113	1,791	1,761	851	750
General insurance	1,056	163	58	1,277	1,655	677	45.
Doubtful debts	-	(463)	(661)	(1,124)	2,220	(1,130)	1,856
Miscellaneous	223 L 166,744	28,188	13,486	263 208,418	156,893	199	53,034
Gross management expenses	1,172,964	141,144	28,839	1,342,947	950,140	767,072	501,001
Commission from reinsurers	(19,766)	176	-	(19,590)	(12,518)	(11,475)	(7,559
Net management expenses		141,320	28,839	1,323,357	937,622		493,442
ivet management expenses	1,153,198	141,320	20,039	1,323,33/	937,022	755,597	493,444

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

Masood Noorani

Chairman

Director

Director



### **Condensed Interim Statement of Investment Income**

### For the Half Year Ended June 30, 2011 - Unaudited

	Sta	Statutory funds			r ended	Quarter	ended
	Individual life unit linked	Conven- tional business	Accident & Health	June 30, 2011	June 30, 2010	June 30, 2011	June 30, 2010
Investment in com-	•		(Ru	ipees in '000	)		<b></b>
Investment income							
- Government securities	382,790	40,905	12,175	435,870	233,971	232,098	137,054
- Other fixed income securities and deposits	89,912	2,698	1,457	94,067	110,783	49,350	42,904
- Dividends	101,784	-	-	101,784	73,484	24,925	18,737
- (Loss) / Gain on sale of investments	(1,052)	(60)	-	(1,112)	8,805	(18,599)	10,163
- Amortisation of premium	-	(468)	(250)	(718)	(659)	(371)	(337)
- Unrealised gain / (loss) on investments	103,578	-	-	103,578	4,097	71,721	(96,510)
- Other income	-	-	2,930	2,930	1,388	2,235	632
Total	677,012	43,075	16,312	736,399	431,869	361,359	112,643
Reversal of provision for impairment in value of investments							
- Government securities	147	1,193	613	1,953	896	613	352
Less: Investment related expenses	(207)	(8)	(13)	(228)	(153)	(126)	(104)
Net investment income	676,952	44,260	16,912	738,124	432,612	361,846	112,891

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

Masood Noorani Chairman Towfiq H. Chinoy Director Shahid M. Loan Director



### Notes to and Forming Part of the Condensed Interim Financial Information

### For the Half Year Ended June 30, 2011 - Unaudited

#### 1. STATUS AND NATURE OF BUSINESS

1.1 New Jubilee Life Insurance Company Limited (the Company) was incorporated in Pakistan on June 29, 1995 as a Public Limited Company under the Companies Ordinance, 1984. Its shares are quoted on the Karachi Stock Exchange. The Company started its business on June 20, 1996. The addresses of its registered and principal office are 26-D 3rd Floor, Kashmir Plaza, Jinnah Avenue, Blue Area, Islamabad and NJI Life Building, 74/1-A, Lalazar, M.T Khan Road, Karachi, respectively.

The Company is engaged in life insurance, carrying on non-participating business. In accordance with the requirements of the Insurance Ordinance, 2000 the Company has established a shareholders' fund and following statutory funds in respect of its each class of life insurance business:

- Individual life unit linked
- Conventional business
- Accident & health
- 1.2 The Company is a subsidiary of Aga Khan Fund For Economic Development, S.A, Switzerland.

#### 2. BASIS OF PREPARATION AND STATEMENT OF COMPLIANCE

This condensed interim financial information has been prepared in accordance with the requirements of International Accounting Standard 34 (IAS 34), "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984 and the Insurance Ordinance, 2000. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 and the Insurance Ordinance, 2000 have been followed.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies and the methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of the annual financial statements of the Company for the year ended December 31, 2010 and should be read in conjunction therewith.

**Statutory Funds** 

Aggregate

#### 4. MOVEMENT IN EQUITY OF STATUTORY FUNDS

	Statutory runus		Aggregate		
	Individual Life Unit Linked	tional	Accident & Health	June 30, 2011	June 30, 2010
		business		Unaudited	Unaudited
Policyholders' liabilities	_	(R	upees in '000	))	
•		,	•		
Balance at the beginning of the period	8,625,172	233,695	117,573	8,976,440	6,416,735
		,	,		
Increase during the period	1,839,544	31,908	47,129	1,918,581	862,427
Balance at the end of the period	10,464,716	265,603	164,702	10,895,021	7,279,162
Retained earnings on other than participating business					
0					
Balance at the beginning of the period	33,226	86,467	48,103	167,796	(147,752)
	,	,	,		
Surplus allocated in respect of the period	182,467	97,203	11,104	290,774	191,135
Surplus appropriated to shareholders' fund	(110,000)	(70,000)	-	(180,000)	(80,000)
Balance at the end of the period	105,693	113,670	59,207	278,570	(36,617)
	=======================================			=====	
Capital contributed by shareholders' fund					
Capital Contributed by Shareholders Tund					
Balance at the beginning of the period	-	-	-	•	519,328
Capital contributed during the period	-	-		•	-
Capital withdrawn during the period	-	-	-		-
Balance at the end of the period					519,328
building at the cha of the period					
D.L. Correct Lide Ltd. 1.1	10 570 400	270 272	222.000	44 470 504	7.7(1.07)
Balance of statutory fund at the end of the period	10,570,409	379,273	223,909	11,173,591	7,761,873



### 5. POLICYHOLDERS' LIABILITIES

	Statutory Funds		Aggregate		
	Individual Life Unit Linked	Conven- tional business	Accident & Health	June 30, 2011 Unaudited	December 31, 2010 Audited
	<b>←</b>	(	Rupees in '0	00)	
Gross of reinsurance					
Actuarial liability relating to future events	10,396,223	235,038	123,894	10,755,155	8,823,845
Provision for outstanding reported claims payable over a period exceeding twelve months	58,261	49,974	-	108,235	87,734
Provision for incurred but not reported claims	66,865	130,828	40,808	238,501	225,408
	10,521,349	415,840	164,702	11,101,891	9,136,987
Net of reinsurance					
Actuarial liability relating to future events	10,383,417	133,041	123,894	10,640,352	8,751,269
Provision for outstanding reported claims payable over a period exceeding twelve months	58,261	49,974	-	108,235	87,734
Provision for incurred but not reported claims	23,038	82,588	40,808	146,434	137,437
	10,464,716	265,603	164,702	10,895,021	8,976,440

### 6. ANALYSIS OF ACCUMULATED SURPLUS AS SHOWN IN BALANCE SHEET

	June 30, 2011 Unaudited	December 31, 2010 Audited
		ees in '000)
Accumulated surplus in statement of changes in equity ignoring effect of capital transfers at the		
beginning of the period	522,753	438,713
Add: Surplus in profit and loss account for the period	140,176	146,752
Less: Dividend	(94,068)	(62,712)
Accumulated surplus in statement of changes in equity ignoring effect of capital transfers at the end of the period	568,861	522,753
Accumulated surplus	568,861	522,753



#### 7. INVESTMENTS

#### 7.1 Government Securities

		Share	Statutory Funds		Aggregate		
		holders' Fund	Individual Life Unit Linked	Conventional business	Accident & Health	June 30, 2011 Unaudited	December 31, 2010 Audited
		•		(Rupe	es in '000)_		
Held to	maturity	9,949	-	70,544	20,120	100,613	126,328
	ole for Sale Provision for impairment in value of investments	499,158 (5,243)	7,305,021 (73)	562,792 (18,912)	201,633 (3,546)	8,568,604 (27,774)	6,797,107 (30,164)
		493,915	7,304,948 <u>7,304,948</u>	543,880	198,087 	8,540,830 <u>8,641,443</u>	6,766,943 <u>6,893,271</u>
7.2	Other fixed income securities						
	Available for sale Less: Provision for impairment in value of investments		341,053	-		341,053	444,694
7.3	Listed equities and closed-end mutual funds		341,053		<u> </u>	341,053	444,694
	Available for sale Less : Provision for impairment in value of investments	241,545 (54,321) 187,224	2,152,680 - 2,152,680	- - -	- 	2,394,225 (54,321) 2,339,904	2,307,860 (59,260) 2,248,600
7.4	Open-end mutual funds						
	Available for sale Less: Provision for impairment in value of investments	200,000	40,963	- - -	- - -	240,963 - 240,963	86,550 - 86,550

7.5 Listed equities and closed-end mutual funds held under Shareholders' fund are stated at lower of cost and market value, the market value of which was Rs. 204.13 million (December 31, 2010: Rs. 128.72 million). Equities held under Individual life unit linked fund are stated at market value, the aggregate cost of which was Rs. 1,783.05 million (December 31, 2010: Rs. 1,852.69 million).

Open-end mutual funds held under Individual life unit linked fund are stated at market value, the cost of which was Rs. 45 million (December 31, 2010: Rs. 80.36 million).

8. I	PREMIUM	DUE BUT	UNPAID

Gross premium due

Less: Provision for bad and doubtful receivables

Net premium due but unpaid

	Statuto	ry funds	Aggre	egate
	Conventional business	Accident & Health	June 30, 2011 Unaudited	December 31, 2010 Audited
•	<b>——</b>	(Rupees i	n '000)	<b></b>
	66,792	43,424	110,216	82,384
	(2,538)	(1,911)	(4,449)	(8,544)
	64,254	41,513	105,767	73,840



#### 9. FIXED ASSETS

**Deletions** / The details of additions and deletions during the half year ended June 30, 2011 are as follows: **Additions Transfers** Unaudited (Rupees in '000) **Tangible assets** Furniture and fixtures 6,524 1,419 Office equipments 3,469 2,281 5,903 7,989 2,075 Computers Motor vehicles 14,419 5,820 29,853 Leasehold improvements Capital work-in-progress 15,537 **Intangibles** Computer software 4,493 907 64,051 36,638

#### 10. TRANSACTIONS WITH RELATED PARTIES

The Company is controlled by Aga Khan Fund for Economic Development, S.A Switzerland, which owns 57.87% of the Company's shares. Associated undertakings include Habib Bank Limited being under control of the parent company. Other associated undertakings are classified due to common directorship.

The details of transactions with related parties, other than those which have been specifically disclosed elsewhere in this financial information are as follows:

		Half year ended	
Relationship with the Company	Nature of Transaction		June 30, 2010 naudited ees in '000)
i. Parent Company	Dividend paid	54,442	36,295
ii. Associated companies	Group insurance premium	99,777	42,367
	Incurred claims against insurance cover	101,728	20,876
	Claims received against general insurance policy	1,039	-
	Rent expense of building	10,227	9,517
	Payment of premium against general insurance	2,862	2,149
	Investment advisory services fee	1,500	1,500
	Agency commission expense	379,967	223,165
	Interest income on term deposits	44,769	31,208
	Dividend paid	23,592	10,063
	Dividend received	8,019	6,323



			Half year ended	
	Relationship with the Company	Nature of Transaction		June 30, 2010 naudited ees in '000)
	iii. Staff retirement funds	Expense charged for retirement benefit plans Payment to retirement benefit plans	18,789 13,679	15,497 15,497
	iv. Key management personnel	Salaries and other short-term employee benefits Individual life premium Post-employment benefits	49,042 13,533 3,921	37,131 12,310 5,105
	Relationship with the Company	Receivable / (Payable)	June 30, 2011 Unaudited	December 31, 2010 Audited
	i. Associated companies	Bank account balance Short term deposits Investment in shares Interest accrued on term deposits Commission payable Claims receivable against general insurance policy Group life premium receivable Outstanding claims payable Prepaid rent	372,748 799,000 281,146 2,130 (99,675) - 3,667 (21,175) 19,833	331,491 674,000 279,327 6,414 (100,952) 233 6,064 (34,589) 8,424
	ii. Staff retirement funds	Payable to staff retirement funds	(5,110)	-
11.	BASIC AND DILUTED EARNINGS PER SHA	ARE	June 30,	year ended June 30, 2010
	Profit for the period attributable to ordinary	shareholders		ees in '000)  50,330
	Weighted average number of ordinary charge			er of shares in nousand)
	Weighted average number of ordinary share outstanding at the end of the period	ss	62,712	62,712
	Earnings per share		2.24	( <b>Rupees</b> ) 0.80

### 12. DATE OF AUTHORISATION FOR ISSUE

This condensed interim financial information was authorised for issue on 24 August 2011 by the Board of Directors of the Company.

Masood Noorani Chairman Towfiq H. Chinoy Director Shahid M. Loan Director



### **Statement of Directors**

As per the requirement of section 46(6) and section 52(2)(c) of the Insurance Ordinance, 2000

#### Section 46(6)

- a) In our opinion, the half year ended June 30, 2011 Condensed Interim Unaudited Financial Statement of the New Jubilee Life Insurance Company Limited set out in the forms attached to the statement have been drawn up in accordance with the Ordinance and any rules made thereunder;
- b) The New Jubilee Life Insurance Company Limited has at all the times in the period complied with the provisions of the Ordinance and the rules made thereunder relating to paid up capital, solvency and reinsurance arrangements; and
- c) As at June 30, 2011, New Jubilee Life Insurance Company Limited continues to be in compliance with the provisions of the Ordinance and the rules made thereunder relating to paid up capital, solvency and reinsurance arrangements.

#### Section 52(2)(c)

d) In our opinion, each statutory fund of New Jubilee Life Insurance Company Limited complies with the solvency requirements of the Insurance Ordinance, 2000 and the Insurance Rules, 2002.

Masood Noorani Chairman Towfiq H. Chinoy
Director

Shahid M. Loan Director Javed Ahmed Managing Director & Chief Executive Officer

### **Statement of Appointed Actuary**

As per the requirement of section 52(2)(a) and (b) of the Insurance Ordinance, 2000

#### In my opinion:

- a) The policyholders' liabilities in the balance sheet of New Jubilee Life Insurance Company Limited as at June 30, 2011 have been determined in accordance with the provisions of the Insurance Ordinance, 2000; and
- b) Each statutory fund of New Jubilee Life Insurance Company Limited complies with the solvency requirements of the Insurance Ordinance, 2000.

Nauman A. Cheema

Appointed Actuary of the Company Fellow of Society of Actuaries (USA) Fellow of Pakistan Society of Actuaries



#### **New Jubilee life Insurance Company Limited**

**Head Office** 

74/1-A, Lalazar, M.T. Khan Road, Karachi-74000, Tel: (021) 35611071-5, 35611802-8 Fax:(021) 35610959

BRANCH NETWORK SOUTHERN REGION

#### **BADIN**

Badin (Sub Office) Shop # 33-34, Naseem City Centre, Badin

Tel: (0297) 861260 Fax: (0222) 786191

#### **GHOTKI**

Station Road Branch Green Hotel Building, Main Chowk, Station Road, Ghotki. Tel: (0723) 600612 - 13

#### Mirpur Mathelo Branch

Green Hotel Building, Main Chowk, Station Road, Ghotki. Tel: (0723) 600612 - 13

#### Kandhkot Branch

Green Hotel Building, Main Chowk, Station Road , Ghotki. Tel: (0723) 600612 – 13

#### **HYDERABAD**

Hyderabad Cant Branch 1st Floor, Block - CC 1, Civic Center, Thandi Serak, Hyderabad. Tel: (0222) 2729112, 2786193-4 Fax: (0222) 2786191

Hyderabad Indus Branch 1st Floor, Block - CC 1, Civic Center, Thandi Serak, Hyderabad. Tel: (0222) 2729112, 2786193-4 Fax: (0222) 2786191

#### **Hyderabad Metro Branch**

1st Floor, Block - CC 1, Civic Center, Thandi Serak, Hyderabad. Tel: (0222) 2729112, 2786193-4 Fax: (0222) 2786191

#### Thandi Sarak Branch

1st Floor, Block - CC 1, Civic Center, Thandi Serak, Hyderabad. Tel: (0222) 2729112, 2786193-4 Fax: (0222) 2786191

#### **Hyderabad Royal Branch**

Shop No. 1 & 2, Ground Floor Sambara Tower Behind KFC Near State Life Building Thandi Sarak Hyderabad Tel: (022) 2730141-42

#### Hyderabad Defence Branch

Shop No. 1 & 2, Ground Floor Sambara Tower Behind KFC Near State Life Building Thandi Sarak Hyderabad Tel (022) 2730141-42

#### JACOBABAD (Sub Office)

Ouaid-e-Azam Road Opp. Old Municipal Committee, Quaid-e-Azam Road, Jaccobabad. Tel: (0722) 655085, 651237

#### Khipro Branch

Sanghar Road Opposite Forest Office Khipro Tel: (0235)879969

#### Khipro Lucky Branch

Sanghar Road Opposite Forest Office Khipro Tel: (0235)879969

#### **KARACHI**

Civic Branch 1st Floor, Office No. 109, Asia Pacific Trade Center, Opp. Millennium Mall Main Rashid Minhas Road, Karachi. Tel: (021)-34663183-84

#### Alpha Branch

4th Floor, Duty Free Shop Center, Plot # 6, Jinnah Cooperative Housing society, Block 7/8, Main Sharah-e-faisal, Karachi. Tel: (021) 34325385-86

#### Jauhar Branch

Ist. Floor, Office # 105-6, Asia Pacific Trade Centre, Opposite Drive in Cinema, Main Rashid Minhas Road Karachi.

Tel: (021) 34017412,34017414-5

#### Lavish Branch

4th Floor, Duty Free Shop Center, Plot # 6, Jinnah Cooperative Housing society, Block 7/8, Main Sharah-e-faisal, Karachi. Tel: (021) 34325387

#### **Pioneer Branch**

Ist. Floor, Office # 601, 6th, Floor, Progressive Centre, Block 6, PECHS, Main Shahrah-e-Faisal, Karachi

Tel: (021)-34392853-55 Fax: (021)-34322170

#### Karachi Central Branch

Ist. Floor, Office # 601, 6th, Floor, Progressive Centre, Block 6, PECHS, Main Shahrah-e-Faisal, Karachi

Tel: (021)-34392853-55 Fax: (021)-34322170 Tel: (021) 34325387

#### Gulshan -e- Hadeed

A-1501, Phase I Gulshan-e- Hadeed

#### Ayesha Manzil Branch

B-1 & B-2, Anar Kali Apartment, F.B. Area, Block - 7. Karachi.

Tel: (021) 36321452-7 & 36320612-3

#### **Royal Branch**

Flat No. 9, Afzal Apartment, KDA Scheme No. I-A Stadium Road, Karachi. Tel: (021) 34131346 - 50 Fax: (021) 34947252

#### Liberty Branch

1st Floor, Office No. 105-A & 106, Asia Pacific Trade Center, Opp. Drive-In-Cinema Main Rashid Minhas Road, Karachi. Tel: (021) 34017415

#### **Nursery Branch**

4th Floor, Duty Free Shop Center, Plot # 6, Jinnah Cooperative Housing Society, Block 7/8, Main Sharah-e-faisal, Karachi. Tel: (021) 34325427-28

#### Shahrah-e-Faisal Branch 2

4th Floor, Duty Free Shop Center, Plot # 6, Jinnah Coperative Housing Society, Block 7/8, Main Sharah-e-faisal, Karachi. Tel: (021) 34325421

#### Zamzama Branch

4th Floor, Duty Free Shop Center, Plot # 6, Jinnah Cooperative Housing Society, Block 7/8, Main Sharah-e-faisal, Karachi. Tel: (021) 34325421

#### **Defence Branch**

4th Floor, Duty Free Shop Center, Plot # 6, Jinnah Cooperative Housing Society, Block 7/8, Main Sharah-e-faisal, Karachi. Tel: (021) 34325421

#### Shaheen – 1, Branch

Office # 601, 6th Floor, Progressive Centre, P.E.C.H.S., Block - 6, Karachi. Tel: (021)-34392853-55 Fax: (021)-34322170

#### Karachi Mehran Branch

Office # 601, 6th Floor, Progressive Centre, P.E.C.H.S., Block – 6, Karachi. Tel: (021)-34392853-55 Fax: (021)-34322170

#### Shaheen - 3, Branch

Mezzanine Floor, Farhan Towers, Rashid Menhas Road, Block - 20, Gulistan-e-Jauhar, Karachi Tel: (021)-34663270-79

#### **KHAIRPUR**

Civic Center Branch Near Ghareeb Nawaz Hotel, Opp Circuit House, Khairpur Tel: (0243) 714872

#### **LARKANA**

Station Road Branch 1st Floor, Asad Shopping Centre, Near Ali-Manzar Cinema, Station Road, Larkana Tel: (074) 4057483-4 4057486-7 Fax: (074) 4057482

#### Larkana City Branch

1364/2, Block C, Nawatak Mohallah, Larkana Tel: (074) 4057483-4 4057486-7 Fax: (074) 4057482

#### Larkana Mehran Branch

1364/2, Block C, Nawatak Mohallah, Larkana Tel: (074) 4057483-4 4057486-7 Fax: (074) 4057482

#### Shikarpur (sub Office)

Near Modern Public School. Station Road, Old Saddar, Shikarpur.

#### Larkana Royal Branch

1364/2, Block C, Nawatak Mohallah, Larkana Larkana Tel: (074) 4057483-4 4057486-7 Fax: (074) 4057482

#### **EMPLOYEES BENEFIT SERVICES**

: NJI Life Building, 74/1-A, Lalazar, M.T. Khan Road, Karachi-74000 Tel: (021) 35611071-5, Ext. 2263 Fax: (021) 35612314 : 21-L, Gulberg III, Main Ferozepur Road, Lahore. Tel: (042) 5841915, Fax: (042) 5841913 : Satiana Road Branch, 1st Floor-721, Batala Colony, Satiana Road, Faisalabad. Tel: (041) 8712008, 8733179, 8717337, 8720984, 8714256, 8720487 Fax: (041) 8710101 Karachi Faisalabad

Rawalpindi : DD-79, Asad Plaza, Shamsabad, Muree Road, Rawalpindi. Tel: (051) 4575243, 111-116-554

#### New Jubilee life Insurance Company Limited

**Head Office** 

74/1-A. Lalazar, M.T. Khan Road, Karachi-74000. Tel: (021) 35611071-5, 35611802-8 Fax:(021) 35610959

#### Larkana Central Branch

1364/2, Block C, Nawatak Mohallah, Larkana Larkana

Tel: (074) 4057483-4 4057486-7

Fax: (074) 4057482

#### Larkana Indus Branch

1364/2, Block C, Nawatak Mohallah, Larkana Tel: (074) 4057483-4 4057486-7 Fax: (074) 4057482

#### Mehar City Branch

Eri Building, Girls School Road, Near UBL Bank, Mehar. Tel: (025) 4730406

#### Daharki Branch

Near First Micro Finance Bank, G.T. Road, Daharki Tel: (0723) 644317 - 18

#### **MIRPURKHAS**

Mirpurkhas City Branch Umar Kot Road, Mirpurkhas, Sindh Tel: (0233) 873106

#### Mirpurkhas Royal Branch

Umar Kot Road, Mirpurkhas, Sindh Tel: (0233) 873106

#### **NAUSHEROFEROZ**

Nausheroferoz City Branch Near Rahil Clinic, Main Road, Nausheroferoz Tel: (0242) 448424, 481222

#### Panu Aqil Branch

Opposite Caltex Petrol Pump, Baiji Chowk, Panu Agil. Tel: (071) 5691717 - 18

#### Rohri Branch

Opposite Caltex Petrol Pump, Baiji Chowk, Panu Agil. Tel: (071) 5691717 - 18

#### **OUETTA**

#### **Quetta City Branch**

Suite # 11& 12, 2nd. Floor, Institute of Engineering, Zargoon Road, Quetta Tel: (081) 2829822, 2823913

Sukkur City Branch 1st Floor, Lala Azam Plaza, Opp. Excise Office, Station Road, Sukkur. Tel: (071) 5612056, 5614515, 5614261

### Fax: (071) 5613375 NORTHERN REGION

ABBOTABAD Mansehra Road Branch Civic Shopping Center, Near Muqadas Tower, Mansehra Road, Mandian, Abbotabad

Tel #: (0992)383257, 383249

#### **RHAWAIPUR**

Bhawalpur Branch 1st Floor, Adil Complex, Opp. Circuit House, Ahmed Pur Road, Bhawalpur Tel: (062) 2877326

#### **FAISALABAD**

Satiana Road Branch 721-B, 1st Floor, - Batala Colony, Satiana Road, Faisalabad.

Tel: (041) 8733179, 8720984, 8714256, 8733435

Fax: (041) 8710101

#### Layalpur Branch - 1

721-B, 1st Floor, - Batala Colony, Satiana Road, Faisalabad. Tel: (041) 8733179, 8720984, 8714256, 8733435 Fax: (041) 8710101

#### Layalpur Branch - 2

721-B, 1st Floor, - Batala Colony, Satiana Road, Faisalabad.

Tel: (041) 8733179, 8720984, 8714256, 8733435

Fax: (041) 8710101

#### **GUJRANWALA**

G. T. Road Branch 1 Chughtai Centre, G.T Road Shaheenabad Gujranwala Tel: (055) 3824730 - 5

#### G.T. Road Branch 2

3rd floor Zaheer Plaza, GT Road Gujranwala Tel: (055) 3736611 – 13

#### **GUIRAT**

Chanab Branch Ground Floor, Ittefaq Plaza, Jinnah Road, Gujrat. Tel: (0533) 3525115, 3535115, 3536115

#### **ISLAMABAD**

Jinnah Avenue Branch D-26, 3rd Floor, Kashmir Plaza, Jinnah Avenue, Islamabad.

Tel: (051) 2206930-3 Fax: (051) 2825372

#### Margala Hill Branch

D-26, 3rd Floor, Kashmir Plaza, Jinnah Avenue, Islamabad.

Tel: (051) 2206930-3 Fax: (051) 2825372

#### Karakuram 1 & 2 Branch

D-26, 3rd Floor, Kashmir Plaza, Jinnah Avenue, Islamabad.

Tel: (051) 2206930-3 Fax: (051) 2825372

#### Rawal Branch

D-26, 3rd Floor, Kashmir Plaza, Jinnah Avenue, Islamabad.

Tel: (051) 2206930-3 Fax: (051) 2825372

#### Kotli

Pindi Road Branch 2nd Floor, Gulistan Plaza, Pindi Road, Kotli, Azad Kashmir. Tel: (058660) 44475 Fax: (058660) 46897

#### **EMPLOYEES BENEFIT SERVICES**

NJI Life Building, 74/1-A, Lalazar, M.T. Khan Road, Karachi-74000 Tel: (021) 35611071-5, Ext. 2263 Fax: (021) 35612314 21-L, Gulberg III, Main Ferozepur Road, Lahore. Tel: (042) 5841915, Fax: (042) 5841913 Satiana Road Branch, 1st Floor-721, Batala Colony, Satiana Road, Faisalabad. Tel: (041) 8712008, 8733179, 8717337, 8720984, 8714256, 8720487 Fax: (041) 8710101

Rawalpindi : DD-79, Asad Plaza, Shamsabad, Muree Road, Rawalpindi. Tel: (051) 4575243, 111-116-554

Al-Madina Plaza, Pehzati Chikarkot, Bannu Road, Kohat Tel: 092-2519789

#### Lahore

Davis Road Branch 16/2, 2nd Floor, KSB Pumps Building, Sir Aga Khan Road, Lahore. UAN # (042) 111-11-6554 Tel: (042) 36308956 - 59 Fax: (042) 36308963

#### Ravi Branch

175 Gen. Sarfraz Khan Road, Shadman Colony 2, Lahore. UAN # (042) 111-11-6554 Tel: (042) 37562705-6 Fax: (042) 37232246

#### Shalimar Branch

16/2, 2nd Floor, KSB Pumps Building Sir Aga Khan Road, Lahore. UAN # (042) 111-11-6554 Tel: (042) 36308956 – 59 Fax: (042) 36308963

#### **Lahore City Branch**

16/2, 2nd Floor, KSB Pumps Building Sir Aga Khan Road, Lahore. UAN # (042) 111-11-6554 Tel: (042) 36308956 - 59 Fax: (042) 36308963

#### Dawn Branch

16/2, 2nd Floor, KSB Pumps Building Sir Aga Khan Road, Lahore. UAN # (042) 111-11-6554 Tel: (042) 36308956 - 59 Fax: (042) 36308963

#### Shadman Branch

175 Gen. Sarfaraz Khan Road Shadman Colony 2, Lahore. Tel: (042) 37562705 - 6 Fax: (042) 37232246

#### Corporate Office

21-L, Gulberg III, Ferozepur Road, Lahore. TEL: (042)5843612-619

#### Muzaffarabad

Muzaffarabad (Sub Office) 7 to 11 Building, 2nd Floor Mir Waize Kashmir Road Opp: C.M.H. , Muzzafarabad Tel: (058) 81045041

#### Mirpur Azad Kashmir (AJK)

Allama Igbal Road Branch Plot No.629, 1st floor, Sector B-1, Bank Square Allama Igbal Road, Mirpur AJK Tel: (058610) 45802-5

#### MUITAN

Abdali Road Branch – 1 & 2 NIPCO House, 63-A, Abdali Road, Multan Tel: (061) 4573301- 02 Fax: (061) 4573397

#### New Jubilee life Insurance Company Limited

**Head Office** 

74/1-A. Lalazar, M.T. Khan Road, Karachi-74000. Tel: (021) 35611071-5, 35611802-8 Fax:(021) 35610959

#### **PESHAWAR**

University Road Branch B - 501 - 502, City Tower, University Road, Peshawar. Tel: (091) 5850520-22 Fax: (091) 5842449

#### Cantt. Branch- 1

UG-Office # 422, 424, 426, 440, 442 Main Deans Trade Centre, Peshawar Cantt. Tel: (091) 5270388, 5250395, 5270566

#### Cantt. Branch- 2

UG-Office # 422, 424, 426, 440, 442 Main Deans Trade Centre, Peshawar Cantt. Tel: (091) 5270388, 5250395, 5270566

#### **Khyber Branch**

UG-Office # 422, 424, 426, 440, 442 Main Deans Trade Centre, Peshawar Cantt. Tel: (091) 5270388, 5250395, 5270566

#### Chitral (Sub Office)

Ground Floor, Terichmir View Hotel, Shahi Qilla Road, Main Bazar, Chitral Tel: (0943) 412207 - 413649

#### **RAHIM YAR KHAN** Shahi Road Branch

White Palace Hotel, 1st Floor, City Centre, Shahi Road, Rahim Yar Khan.

Tel: (068) 5887601 Fax: (068) 5887602

#### City Center Branch

White Palace Hotel, 1st Floor, City Centre, Shahi Road, Rahim Yar Khan. Tel: (068) 5887601 Fax: (068) 5887602

#### **RAWALPINDI**

#### Haider Road Branch

2nd Floor, Hall no. 3, Bilal Plaza Grindlay's Market, Haider road, Rawalpindi cantt. Tel# (051)-5111335, 5112581 - 4 Fax # (051)-5111336

#### **SADDAR BRANCH**

DD-83, 1st Floor, Minhas Shopping Plaza Shamsabad, Murree Road, Rawalpindi. UAN # (051) 111-116-554 Tel: (051) 4575201 - 4 Fax: (051) 4575209

#### Shamsabad 1 & 2 Branch

DD-83, 1st Floor, Minhas Shopping Plaza Shamsabad, Murree Road, Rawalpindi. UAN # (051) 111-116-554 Tel: (051) 4575201 - 4 Fax: (051) 4575209

#### Koh-e-Sufaid Branch

DD-83, 1st Floor, Minhas Shopping Plaza Shamsabad, Murree Road, Rawalpindi. UAN # (051) 111-116-554 Tel: (051) 4575201 - 4 Fax: (051) 4575209

#### **IEHLUM**

#### Jehlum (Sub Office)

1st Floor, Flat No. 9, Soldier Plaza, Civil Lines, Jehlum

Tel: (0544) 614582 Fax: (0544) 614582

#### SARGODHA

#### **Club Road Branch**

405 Club Road, Opp. Cantonment Board, Sargodha

Tel: (048) 3725467-69

#### SIALKOT

#### **Paris Road Branch**

2nd Floor, Al-Amin Centre, Opp. Sialkot Chamber of Commerce & Industry Paris Road Sialkot Tel: (052) 4264687-8

Fax: (052) 4265041

#### Chakwal (Sub Office)

Office # C-7 & C-8, City Trade Centre, Tehsil Chawk, Chakwal Tel: (0543) 555146 - 47

#### Mehrabpur (Sub Office)

Shop No. 2, 3, 4, 5, S. # 243/2A, Unit # 1, Masood Abad Colony, Link Road

#### **BANCASSURANCE**

#### Karachi Bancassurance

Karachi RBC, Banglow # 245/6/2/O, Block -6 P.E.C.H.S, Karachi Tel: (021) 34322411 - 495 - 497

#### Faisalabad Bancassurance

1st Floor, Ghori Arcade, Plot # 679, D.G.M Block, Satiana Road Tel: (041) 8500558 - 59 & 8500556

#### Sargodha Bancassurance

Al-Rehman Trade Centre, 2nd Floor, Office # 55, Sargodha Tel: (048) 3720725, 3768646 - 47

#### Sialkot Bancassurance

Office # 3, BASF Building, Defence Road, Near Subline Chowk, Sialkot Tel: (052) 4602942

#### Gujranwala Bancassurance

Main Block, Office # 12, 1st Floor, GDA Trust Plaza Gujranwala

#### Lahore Bancassurance

21-L, Gulberg III, Ferozepur Road, Lahore Tel: (042) 35843612 - 19

#### **Bahawalpur Bancassurance**

Shop # 108, 109 & 110, 1st Floor, Awan Plaza, Andron-e-Ahmed Puri Gate Tel: (062) 2882237

#### **Multan Bancassurance**

23/B, Akber Tower, Near Goal Bagh, Gulgast Colony, Multan Tel: (061) 6511925, 6511927 & 6511937

#### Sahiwal Bancassurance

128 C, Gulistan Road Near Ali Masjid/ Kutchery Road, Sahiwal Tel: (040) 4224334, 4463334 & 4464442

#### Rawalpindi Bancassurance

DD-79, Asad Plaza Shamsabad Murree Road, Rawalpindi Tel: (051) 111-116-554

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Rawalpindi : DD-79, Asad Plaza, Shamsabad, Muree Road, Rawalpindi, Tel: (051) 4575243, 111-116-554



New Jubilee life Insurance Company Limited Head Office 74/1-A, Lalazar, M.T. Khan Road, Karachi-74000, Tel: (021) 35611071-5, 35611802-8 Fax:(021) 35610959