



# **Our Vision**

Enabling people to overcome uncertainty.

# **Our Mission**

To provide solutions that protect the future of our customers.

# **Our Core Values**

- Teamwork
- Integrity
- Excellence
- Passion

Certified True Copy

Najam Ul Hassan Janjua

Najam Ul Hassan Secretary



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Vision, Mission & Core Values

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Najam UI Hassan Janjua

Najam UI Hassan Secretary

# **COMPANY INFORMATION**

## **BOARD OF DIRECTORS**

- Kamal A. Chinoy Independent Non-Executive Director
- R. Zakir Mahmood
   Non-Independent
   Non-Executive Director
- Amyn Currimbhoy Independent Non-Executive Director
- Shahid Ghaffar Independent Non-Executive Director
- John Joseph Metcalf
   Non-Independent

   Non-Executive Director
- Javed Ahmed
   Managing Director &
   Chief Executive Officer
   (Executive Director)

Sultan Ali Allana
 Non-Independent

 Non-Executive Director

### **BOARD COMMITTEES**

## **Audit Committee**

- Amyn Currimbhoy, Chairman
- John Joseph Metcalf, Member
- Shahid Ghaffar, Member
- Adeel Ahmed Khan, Secretary

# Human Resource & Renumeration, Ethics & Nominations Committee

- Kamal A. Chinoy, Chairman
- John Joseph Metcalf, Member
- R. Zakir Mahmood, Member
- Javed Ahmed, Member
- Najam ul Hassan Janjua, Secretary

# **Construction Advisory Committee**

- Kamal A. Chinoy, Chairman
- Sultan Ali Allana, Member
- Javed Ahmed, Member & Secretary

## **Finance & Investment Committee**

- Shahid Ghaffar, Chairman
- R. Zakir Mehmood, Member
- John Joseph Metcalf, Member
- Javed Ahmed, Member
- Shan Rabbani, Member
- Lilly R. Dossabhoy, Member / Secretary

# **Risk Management Committee**

- John Joseph Metcalf, Chairman
- R. Zakir Mahmood, Member
- Shahid Ghaffar, Member
- Javed Ahmed, Member
- Shan Rabbani, Secretary

## **Technical Committee**

- John Joseph Metcalf, Chairman
- Shahid Ghaffar, Member
- Javed Ahmed, Member
- Shan Rabbani, Member / Secretary



### **MANAGEMENT**

- Javed Ahmed Managing Director & Chief Executive Officer
- Muhammad Sohail Fakhar
   Group Head Corporate, Marketing & Administration
- Farhan Akhtar Faridi
   Group Head Retail Distribution
- Muhammad Kashif Naqvi
  Group Head Digital, Technology & Strategic Planning
- Najam ul Hassan Janjua,
   Company Secretary & Head of Legal Department
- Faiz ul Hassan
   Head of Corporate Business Distribution
- Muhammad Aamir
  Head of Corporate Business Operations

- Lilly R. Dossabhoy
   Chief Financial Officer (Group Head, Finance & Accounts)
- Zahid Barki
   Group Head Risk Management, Compliance & Quality Assurance
- Muhammad Munawar Khalil
   Group Head Human Resource Management & Development
- Shan Rabbani Group Head Retail Operations, Investments & Actuarial
- Nadym Chandna Head of Window Takaful
- Faisal Qasim
   Head of Information Security & Quality Assurance

# **Company Secretary**

# **Compliance Officer**

## **Head of Internal Audit**

# **Rating of the Company**

Insurer Financial Strength (IFS) Rating
Outlook
Rating Agency
Rating Date

Najam ul Hassan Janjua

Zahid Barki

Adeel Ahmed Khan

"AA+" (Double A plus)

"Stable"
JCR-VIS

**September 23, 2016** 

### **MANAGEMENT COMMITTEES**

# **Management Committee**

- Javed Ahmed Chairman
- Zahid Barki Member
- Muhammad Sohail Fakhar Member
- Farhan Akhtar Faridi Member
- Lilly R. Dossabhoy Member
- Muhammad Munawar Khalil Member
- Shan Rabbani Member
- Muhammad Kashif Naqvi Secretary

# **Underwriting & Reinsurance Committee**

- Javed Ahmed Chairman
- Muhammad Sohail Fakhar Member
- Shan Rabbani Member
- Muhammad Aamir Member
- Raja Naveed Secretary

## **Claims Committee**

- Javed Ahmed Chairman
- Zahid Barki Member
- Farhan Akhtar Faridi Member
- Muhammad Munawar Khalil Member
- Junaid Ahmed Secretary

# **Risk Management & Compliance Committee**

- Javed Ahmed Chairman
- Zahid Barki Member
- Lilly R. Dossabhoy Member
- Shan Rabbani Member
- Najam ul Hassan Janjua Secretary

# **Investment Management Committee**

- Javed Ahmed Chairman
- Lilly R. Dossabhoy Member
- Shan Rabbani Member
- Kashif Naqvi Member
- Asif Mobin Member / Secretary

# **IT Steering Committee**

- Javed Ahmed Chairman
- Zahid Barki Member
- Farhan Akhtar Faridi Member
- Shan Rabbani Member
- Kashif Naqvi Member / Secretary



# **Registered Office**

26-D, 3rd Floor, Kashmir Plaza, Jinnah Avenue, Blue Area, Islamabad, Pakistan.

Tel: +92 (51) 2206930-6 Fax: +92 (51) 2825372

Web: www.jubileelife.com E-mail: info@jubileelife.com

# **Appointed Actuary**

Nauman Associates

249-CCA, Sector FF, Phase IV, DHA, Lahore, Pakistan.

Tel: +92 (42) 35741827-29

## **Bankers**

Habib Bank Limited (Conventional & Islamic Window)
Standard Chartered Bank (Pakistan) Limited (Conventional & Islamic Window)

# **Shariah Advisor**

**Mufti Zeeshan Abdul Aziz** 

# **Legal Advisors**

## Kabraji & Talibuddin

Advocates & Legal Counsellors,

406-407, 4th Floor, The Plaza at Do Talwar, Block 9, Clifton, Karachi-75600, Pakistan.

Tel: +92 (21) 35838871-6 Fax: +92 (21) 35838879

## **Head Office**

74/1-A, Lalazar, M. T. Khan Road, Karachi-74000, Pakistan.

Tel: +92 (21) 35205095

Web: www.jubileelife.com E-mail: info@jubileelife.com

## **Auditors**

## **KPMG Taseer Hadi & Co., Chartered Accountants**

Engagement Partner: Syed Iftikhar Anjum Sheikh Sultan Trust Building No. 2, Beaumont Road, Karachi-75530, Pakistan.

Tel: +92 (21) 35685847 Fax: +92 (21) 35685095

Web: www.kpmg.com.pk

# **Registrar & Share Transfer Office**

**Central Depository Company of Pakistan Limited** 

CDC House, 99-B, Block-B, S.M.C.H.S.,

Main Shahrah-e-Faisal, Karachi-74400, Pakistan.

Tel: +92 (21) 111-111-500

# **Directors' Review**

The Board of Directors of Jubilee Life Insurance Company Limited have pleasure in presenting to the members, the condensed interim financial information (un-audited) of the Company for the quarter ended March 31, 2018.

The Company continued to focus on business development through multiple distribution channels and commitment towards maintaining high service and persistency standards, enabling it to achieve growth in premium revenue as well as profitability.

The Gross Written Premium (GWP) during the quarter was Rs.12,515 million which is 14% higher than the GWP of Rs.10,999 million for the comparative quarter of 2017. All business lines have shown stability in premium revenue. As witnessed in 2017, business written through Window Family Takaful Operations has maintained its impressive growth during the first quarter of 2018, and the aggregate Gross Written Contribution was recorded at Rs.2,240 million, as against Rs.1,148 million in the comparative quarter of 2017, i.e. an increase of 95%. This reflects the level of trust and confidence our policy holders and participants have reposed in us, for which we are grateful.

Consequent to higher business volumes, the outgoings on claims and expenses have also recorded increase, but the overall claims and expense ratios are at a satisfactory level.

There is a significant change in the presentation of the condensed interim financial information for the quarter ended March 31, 2018, which has been made as per the requirements of the Insurance Rules, 2017 and the Insurance Accounting Regulations, 2017 implemented by the Securities and Exchange Commission of Pakistan. The presentation and disclosures requirements under the new Regulations have been enhanced and aligned with the International Financial Reporting Standards (IFRS), by introducing a single Balance Sheet, Profit & Loss Account, Cash Flow Statement, introduction of the statement of Other Comprehensive Income, whilst the concept of Revenue Account has been restricted to regulatory returns only. Such change has been applied retrospectively, and the comparative figures are restated, as required under IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors". The impacts of the changes are explained in detail in note 4 to the condensed interim financial information.

As contained in note 19, the combined Revenue Account of all classes of business has yielded a surplus of Rs.887 million during the quarter ended March 31, 2018, as compared to Rs.805 million during the comparative quarter of 2017, i.e. an increase of 10%. A surplus transfer of Rs.700 million has been made from the revenue account, as per the approval of the Appointed Actuary. This however, is not separately reflected in the overall Profit and Loss account prepared on Company level basis, as stated above.

The Profit and Loss Account shows a pre-tax profit of Rs.961 million which is 5% higher than the restated profit before tax of Rs.910 million for the comparative quarter of 2017. The profit after tax has increased to Rs.651 million which is marginally higher by 1% than the restated figure of Rs.644 million during the corresponding quarter of 2017.

The basic and diluted Earnings Per Share (EPS) for the quarter ended March 31, 2018 is Rs.8.21 which is marginally higher by 1%, as compared to the restated EPS of Rs.8.12 per share of the corresponding quarter of 2017. The EPS, current and restated, is higher due to the revised presentation as stated above.



# **Directors' Review**

Another significant change brought about by Regulation 11 of the Insurance Accounting Regulations 2017 is the requirement to value all the investments in accordance with the requirements of the IFRS. Accordingly, the Company has reclassified its investment portfolio of the unit linked funds of the Individual Life Unit Linked Fund and the Individual Family Takaful Fund from the "Available for Sale" category to "at Fair Value through Profit and Loss", to address the mismatch arising from inconsistency in valuation of investments and its policy holder liabilities. The related transaction costs associated with such investments have also been transferred to the Profit and Loss Account. Such reclassification has also been applied retrospectively, and is explained in detail in note 3.3 to the condensed interim financial information.

With the introduction of the single Profit and Loss Account and Statement of Comprehensive Income. the surplus retained in the Statutory Funds, significant portion of which relates to solvency requirements as per law and is not available for distribution to the shareholders, has been presented in the single Profit and Loss Account for the current year, and in the Statement of Changes in Equity for the previous years. The Ledger Account D balance, and the Surplus on Revaluation of Available for Sale Investments, representing such surplus, has consequently increased the shareholders' equity.

The Listed Companies (Code of Corporate Governance) Regulations, 2017, issued by the Securities and Exchange Commission of Pakistan, have become effective from January 1, 2018. As the Company is listed on the Pakistan Stock Exchange, these Regulations are applicable to it, in addition to the Code of Corporate Governance for Insurers, 2016, and the Company will comply with the requirements of both.

The Company continues to make steady progress, and we look forward to maintaining a healthy pace of growth during the remaining part of the year.

On behalf of the Board of Directors

Kamal A. Chinoy Chairman

Karachi: April 26, 2018

Javed Ahmed

Managing Director & Chief Executive Officer

# ڈائز یکٹرز کی جائزہ رپورٹ

جو بلی لائف انشورنس کمپنی لمیٹڈ کے بورڈ آف ڈائر مکٹرز بصدمسرت اپنے ممبران کے لیے کمپنی کی سہ ماہی مختتمہ 31 مارچ 2018 کامختصر عبوری مالی گوشوارہ (غیرمحاسبہ) پیش کررہے ہیں۔

کمپنی نے کثیرالجہتی تقسیم کارذ رائع ، بہترین خدمات کی فراہمی اورمعیارکو برقر ارر کھنے کے عزم پڑل پیرا ہوکرا قساطِ بیمہ سے ہونے والی آمدنی (Premium Revenue) کے ساتھ منافع میں بھی اضافہ حاصل کیا۔

سہ ماہی کے دوران مجموعی تحریری پر بمیئم (GWP) 12,515 ملین روپے تھا جو 2017 کی سہ ماہی کے پر بمیئم 10,999 ملین روپے کے مقابلے میں 14 زیادہ ہے۔ تمام کاروباری شعبہ جات سے اقساطِ بیمہ سے حاصل ہونے والی آمدنی میں استحکام دیکھنے میں آیا ہے۔ 2017 کی طرح 2018 کی بہلی سہ ماہی کے دوران ونڈ وفیلی تکافل آپریشنز کے ذریعے کاروبار میں میں متاثر کن اضافہ برقر اررہا ہے اورگل مجموعی تحریری شراکت 2010 ملین روپے ریکارڈ کی گئی ایعتی موجودہ سہ ماہی میں 95 کا اضافہ ہوا۔ یہ ہمارے بیمہ داران اور شراکت داران کے ہم پر بھروسے اوراطمیتان کی غمازی کرتا ہے جس کے لئے ہم ان کے بے حد مشکور ہیں۔

کاروبار کے بڑے جم کے نتیجے میں، دغو وں (Claims) کی ادائیگی اور دیگراخراجات میں اضافہ ہوالیکن مجموعی طور پرتمام دغو وں (Claims) کی ادائیگی اور دیگر اخراجات کے تناسب کی سطح اطمینان بخش رہی۔

18 مارچ 2018 کوفتم ہونے ولی سہ ماہی کے لیے مختصر عبوری مالی گوشوار ہے کی پیشکش میں اہم تبدیلی رونما ہوئی ہے جوسیکیو رٹیز ایکیجینج کمیشن آف پاکستان کے نافذ کردہ بیمہ توانین (Insurance Rules, 2017) میں اہم تبدیلی رونما ہوئی ہے جوسیکیو رٹیز ایک گئی ہے۔ نے قوانین کے تحت پیشکش اورانکشاف کی ضروریات کو بہتر بنایا گیا ہے اورانھیں بین الاقوامی مالیاتی رپورٹنگ (Irsurance Accounting Regulations, 2017) کی ضروریات کے مطابق کی گئی ہے۔ نے قوانین کے تحت پیشکش اورانکشاف کی ضروریات کے مطابق کی گئی ہے۔ نے قوانین کے تحت پیشکش اورانکشاف کی ضروریات کے مطابق کی گئی ہے۔ نے قوانین کے تحت پیشکش اورانکشاف کی ضروریات کے مطابق کی گئی ہے۔ نے قوانین کے تحت پیشکش اورانکس کرتے ہوئے ایک واحد فریتو ازن (Balance Sheet) ، نفع ونقصان کا اکا وُنٹ (Profit and Loss Account) ، گوشوارہ برائے نقل و حرکت نقد کی المیابی ہے۔ اللہ عبر کے انہ کے معیارات (Regulatory Return) تک محدود کردیا گیا ہے۔ 8۔ اللہ عبر کا اکا وُنٹ کی سے بہت کہ آمد نی کھاتے کا نصور صرف ریگو لیٹر کی ریٹر ن (Regulatory Return) تک محدود کردیا گیا ہے۔ 8۔ کہت تھا بی اعدادو شار بحال کردیے گئے ہیں اورالی تبدیلی کا اطلاق کردیا گیا ہے۔ ان تبدیلیوں کے اثر ات کوشخصر عبوری مالی گوشوارے کے نوٹ 4 میں وضاحت کے ساتھ بیان کردیا گیا ہے۔

جیبا کہ نوٹ19 میں درج کیا گیا ہے،2017 کی سہ ماہی کے دوران 805 ملین روپے کے مقابلے میں 31 مارچ 2018 کوختم ہونے والی سہ ماہی کے دوران تمام کاروباری شعبہ جات کے مجموعی آمدنی کے حساب سے 700 ملین روپے کی رقم مقررہ ایکچوری کی منظوری سے نقع ونقصان کے اکاؤنٹ (Revenue Account) نے 887 ملین روپے کی رقم مقررہ ایکچوری کی منظوری سے نقع ونقصان کے اکاؤنٹ (Profit and Loss Account) کواداکردی گئی ہے۔



نقع ونقصان کے اکاؤنٹ (Profit and Loss Account) میں قبل ازئیکس منافع 164 ملین روپے ریکارڈ کیا گیا جو کہ 2017 کی سہ ماہی کے دوران حاصل ہونے والے بحال شدہ منافع 910 ملین روپے کی رقم سے %5 زیادہ سے ۔ ہے۔ ٹیکس کی ادائیگی کے بعد منافع 651 ملین روپے ریکارڈ کیا گیا جومقا بلتًا 2017 کی سہ ماہی کے دوران حاصل ہونے والے 644 ملین روپے کے بحال شدہ منافع سے %1 زیادہ ہے۔

سہ ماہی مختتمہ 31 مارچ 2018 کے لیے بنیادی اور داکلیوٹڈ (Basic and Diluted) آمدن فی تصص 8.12 روپے ہے جو کہ 2017 کی سہ ماہی کے دوران حاصل ہونے والی آمدنی فی تصص 8.12 روپے ہے جو کہ 2017 کی سہ ماہی کے دوران حاصل ہونے والی آمدنی فی تصص 1.2 روپے ہے جو کہ 2017 کی سہ ماہی کے دوران حاصل ہونے والی آمدنی فی تصص 1.2 روپے ہے جو کہ 2017 کی سہ ماہی کے دوران حاصل ہونے والی آمدنی فی تصص 20.1 روپے ہے جو کہ 2017 کی سہ ماہی کے دوران حاصل ہونے والی آمدنی فی تصص کے زیادہ ہونے کی وجہ پیشکش کی تندیلی ہے۔

انثورنس اکاؤنٹنگ ریگولیشنز کے ضابطہ 11 کے ذریعے ایک اہم تبدیلی لائی گئی ہے کہ IFRS کی ضروریات کی مناسبت سے تمام سرمایہ کاری کا حساب کیا جائے۔اس طرح کمپٹی نے اپنے انفرادی نیٹی یونٹ لنکڈ فنڈ (Individual Family Takaful Fund) اور انفرادی فیلی تکافل فنڈ (Individual Family Takaful Fund) کا سرمایہ کاری کے خریطے کو Available for Sale فتم سے Available for Sale اور انفرادی فیٹی تکافل فنڈ (Individual Family Takaful Fund) کا سرمایہ کاری کے خریطے کو through Profit or Loss فتح سے بیدا ہونے والی صورتِ حال کی اصلاح ہے۔الیم سرمایہ کاری کے ساتھ منسلک متعلقہ دانز یکشن لاگت (Profit and Loss Account) میں منتقل کر دیا گیا ہے۔ اس نگی درجہ بندی کا اطلاق بھی کر دیا گیا ہے اور اس کی تفصیلی وضاحت مختصر عبوری مالی گوشوارے کے نوٹ کی گئی ہے۔

نئے گوشواروں میں واحدصف بندی والے نفع ونقصان کے اکاؤنٹ (Profit and Loss Account) اور جامع آمدنی کے بیان (Profit and Loss Account) کے تعارف سے قانونی فنڈ ز (Statutory Funds) کی اضافی رقم شامل کی گئی ہے جمکہ قانون کے مطابق اس رقم کا ایک بڑا حصہ فنڈ زکی مقدوریت کی ادائیگی کی حفاظت کے لیے برقر اردکھاجا تا ہے جو کہ حصص یافتگان میں تقسیم کے لیے دستیاب نہیں ہے۔ البتہ، کا کوشواروں کے حساب سے اسے روال سال کے نقع ونقصان کے اکاؤنٹ (Profit and Loss Account) میں اور (Profit and Loss Account) میں بیش کیا گیا ہے۔ لیجر اکاؤنٹ ڈ کی بیکنس اور Revaluation of Available for Sale Investments

سکیوریٹیز اینڈ اینٹر اینڈ اینٹر کے جاری کردہ کارپوریٹ گورنٹس کا ضابطہ (The Listed Companies Code of Corporate Governance Regulations, 2017) کیم جنوری 2018 سے موثر ہوچکا ہے۔ چونکہ ممبئی پاکستان اسٹاک ایکسیجنج میں درج ہے لہذا ہے قوانین اس پر لا گو ہیں۔ اس کے علاوہ اضافی طور پر کمپنی پرکارپوریٹ گورنٹس کا ضابطہ برائے 2016 جو بیمہ کا کہینیئر پر لا گو ہے ، کی بھی کتمیل کرتی ہے۔

کمپنی مشحکم پیژِس رفت کی طرف گامزن ہے اور سال کے باقی جھے کے دوران بھی ہم تو قع رکھتے ہیں کہ کمپنی ترقی میں صحت مندر فقار برقر ارر کھے گی۔

ازطرف پورڈ آف ڈائر یکٹرز

چيئر مين

كراچى:26 اپريل 2018

ایم دری ای اور اور ای اور اور ای اور اور ای اور اور ای ای اور ای ای اور ای ای اور ای

# **Condensed Interim Statement of Financial Position (Un-audited)**

As at March 31, 2018

|  | Notes  | March 31,<br>2018<br>(Un-audited)   | December 31,<br>2017<br>(Restated)  |
|--|--|---|---|
|  |  | (R  | upees in '000)  |
| Property and equipment Intangible assets Investments in an associate   | 5  | 3,104,029<br>227,741<br>105,687   | 3,011,063<br>247,597<br>97,627  |
| Investments     Equity securities     Government securities     Debt Securities     Term deposits Insurance / reinsurance receivables Other loans and receivables Deferred Taxation  | 7<br>8<br>9<br>10  | 52,107,892<br>56,510,091<br>1,861,675<br>8,827,000<br>1,162,960<br>1,678,555<br>1,564 | 41,449,755<br>56,147,541<br>1,188,732<br>11,127,000<br>1,086,855<br>1,168,775<br>20,225 |
| Prepayments<br>Cash and Bank   | 11   | 156,367<br>5,730,791  | 94,781<br>4,893,175   |
| Total Assets  Equity and Liabilities   |  | 131,474,352   | 120,533,126   |
| Capital and reserves attributable to the Company's equity holders  |  |   |   |
| Authorised share capital 200,000,000 ordinary shares of Rs. 10 each  | a).  | 2,000,000   | 2,000,000   |
| Issued, subscribed and paid-up share capital 79,330,680 (2017: 79,330,680) ordinary shares of Rs. 10 each Money Ceded to waqf fund Retained earnings arising from business other than participating business attributable to shareholders (Ledger account D) Surplus on revaluation of available for sale investments Unappropriated profit Total Equity | Certified True Copy  Janjua  July Hassan Janjua  Najam Ul Hassan Secretary | 793,307<br>500<br>3,761,556<br>125,299<br>5,322,879<br>10,003,541                     | 793,307<br>500<br>3,574,496<br>56,633<br>6,003,533<br>10,428,469                        |

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# **Condensed Interim Statement of Financial Position (Un-audited)**

As at March 31, 2018

|  | Notes    | March 31,<br>2018<br>(Un-audited)  | December 31,<br>2017<br>(Restated)   |
|--|----------|--|--|
|  |          | (R   | upees in '000)   |
| Liabilities Insurance Liabilities Retirement benefit obligations Borrowing Premium received in advance Insurance / reinsurance payables Other creditors and accruals Financial charges payable Derivative Financial Instrument Unpaid dividend Unclaimed dividend Taxation - provision less payments Total Liabilities | 12<br>13 | 115,338,289<br>-<br>1,500,000<br>953,394<br>62,103<br>2,328,615<br>14,023<br>2,498<br>1,150,295<br>22,454<br>99,140<br>121,470,811 | 104,883,747<br>29,407<br>1,500,000<br>959,059<br>6,155<br>2,478,209<br>13,927<br>27,193<br>-<br>23,750<br>183,210<br>110,104,657 |
| Total Equity and Liabilities   |          | 131,474,352  | 120,533,126  |
| Contingencies and commitments  | 14       |  |  |

The annexed notes 1 to 23 form an integral part of the condensed interim financial information.

Kamal A. Chinoy

Chairman

Amyn Currimbhoy

John Joseph Metcalf

Javed Ahmed

Managing Director & Chief Executive Officer

Lilly R. Dossabhoy Chief Financial Officer

# **Condensed Interim Profit and Loss Account (Un-audited)**

For the Quarter ended March 31, 2018

| For | the | Quarter | <b>Ended</b> |
|-----|-----|---------|--------------|
|-----|-----|---------|--------------|

March 31,

March 31,

**Notes** 

|  | 2018  | 2017  |
|--|---|---|
|  | (Un-audited)  | (Restated)  |
|  | (   | Rupees in '000)   |
| Premium revenue Premium ceded to reinsurers Net premium revenue  | 12,515,047<br>(455,367)<br>12,059,680                               | 10,941,224<br>(481,742)<br>10,459,482                         |
| Fee income Investment income Net realised fair value gains on financial assets Net fair value gains on financial assets at fair value through profit or loss Other (loss) / income | 13,664<br>1,688,323<br>243,759<br>4,443,176<br>(1,353)<br>6,387,569 | 13,949<br>1,408,260<br>206,498<br>684,829<br>835<br>2,314,371 |
| Net income   | 18,447,249  | 12,773,853  |
| Insurance benefits Recoveries from reinsurers Claims related expenses Net Insurance Benefits   | 4,319,615<br>(235,528)<br>1,673<br>4,085,760                        | 3,655,659<br>(235,872)<br>1,192<br>3,420,979                  |
| Net change in insurance liabilties (other than outstanding claims)  Acquisition expenses  Marketing and administration expenses  Other expenses  Total Expenses                    | 10,488,437<br>2,068,896<br>856,550<br>1,824<br>13,415,707           | 5,855,073<br>1,892,765<br>691,141<br>4,993<br>8,443,972       |
| Realized loss on derivative financial instruments Unrealized gain on derivative financial instruments  | (3,958)<br>16,337<br>12,379   | -   |
| Results of operating activities  | 958,161   | 908,902   |
| Share of profit of associates 6 Profit before tax for the period   | 2,736<br>960,897  | 1,938<br>910,840  |
| Taxation 15 Profit after tax for the period  | (309,520)<br>651,377  | (266,982)<br>643,858  |
| Earnings (after tax) per share - Rupees (restated)   | 8.21  | 8.12  |

Kamal A. Chinoy

Chairman

Amyn Currimbhoy Director

The annexed notes 1 to 23 form an integral part of the condensed interim financial information.

John Joseph Metcalf Director

**Javed Ahmed** Managing Director & Chief Executive Officer Lilly R. Dossabhoy

Chief Financial Officer



# Condensed Interim Statement of Comprehensive Income (Un-audited)

For the Quarter ended March 31, 2018

| For | the | Quarter | End | ec |
|-----|-----|---------|-----|----|
|-----|-----|---------|-----|----|

|   | Note | March 31,<br>2018<br>(Un-audited) | March 31,<br>2017<br>(Restated) |
|---|------|-----------------------------------|---------------------------------|
|   |      |                                   | (Rupees in '000)                |
| Profit after tax for the period - as per Profit and Loss Account  |      | 651,377                           | 643,858                         |
| Other comprehensive income:   |      |                                   |                                 |
| Items that may be classified to profit and loss in subsequent period  |      |                                   |                                 |
| Currency translation differences (related to net investment in foreign currency)  | 6    | 5,324                             | 1,101                           |
| Change in unrealised gains/(losses) on available-for-sale financial assets Reclassifcation adjustment included in the profit and loss account |      | 81,489<br>1,245                   | (36,419)<br>(1,687)             |
|   |      | 82,734                            | (38,106)                        |
| Related deferred tax  |      | (14,068)                          | 10,423                          |
| Change in unrealised gains/(losses) on available-for-sale financial assets - net of deferred tax  |      | 68,666                            | (27,683)                        |
| Total other comprehensive income  |      | 73,990                            | (26,582)                        |
| Total comprehensive income for the period   |      | 725,367                           | 617,276                         |
| The annexed notes 1 to 23 form an integral part of the condensed interim financial information.   |      |                                   |                                 |

Kamal A. Chinoy Chairman Amyn Currimbhoy Director John Joseph Metcalf
Director

Javed Ahmed
Managing Director &
Chief Executive Officer

Lilly R. Dossabhoy Chief Financial Officer

# **Condensed Interim Cash Flow Statement (Un-audited)**

For the Quarter ended March 31, 2018

#### **Operating Cash flows**

### (a) Underwriting activities

Insurance premium received
Reinsurance premium paid
Claims paid
Surrenders paid
Reinsurance and other recoveries received
Commission paid
Commission received
Marketing and administrative expenses paid
Other acquisition cost paid
Net cash inflow from underwriting activities

### (b) Other operating activities

Income tax paid
Other operating payments
Other operating receipts
Unsecured advances paid to employees
Recovery of unsecured advances to employees
Net cash outflow from other operating activities
Total cash inflow from all operating activities

#### **Investment activities**

Profit / return received
Dividend received
Payment for investments
Proceeds from disposal of investments
Fixed capital expenditure
Proceeds from sale of property, plant and equipment
Total cash outflow from investing activities

### For the Quarter Ended

| March 31,            | March 31,          |
|----------------------|--------------------|
| 2018<br>(Un-audited) | 2017<br>(Restated) |
|                      | (Rupees in '000)   |
|                      |                    |

| 12,279,455   | 10,677,804   |
|--------------|--------------|
| (428,732)    | (585,734)    |
| (1,579,909)  | (1,121,082)  |
| (2,775,274)  | (2,453,660)  |
| 389,350      | 254,556      |
| (1,631,209)  | (1,497,149)  |
| 29,313       | 36,725       |
| (694,735)    | (650,504)    |
| (617,193)    | (555,210)    |
| 4,971,066    | 4,105,746    |
| (316,257)    | (235,374)    |
| (883,250)    | (14,151)     |
| 7,204        | 211,348      |
| (44,518)     | (37,337)     |
| 38,533       | 37,933       |
| (1,198,288)  | (37,581)     |
| 3,772,778    | 4,068,165    |
| 1,617,169    | 1,530,923    |
| 265,645      | 246,599      |
| (56,324,415) | (28,451,077) |
| 49,373,341   | 26,331,131   |
| (170,075)    | (586,924)    |
| 4,469        | 3,579        |
| (5,233,866)  | (925,769)    |

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# **Condensed Interim Cash Flow Statement (Un-audited)**

For the Quarter ended March 31, 2018

#### For the Quarter Ended

|    |   | -  |
|----|---|----|
| N۱ | 0 | 10 |
| w  | u | -  |

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| March 31,    | March 31,  |
|--------------|------------|
| 2018         | 2017       |
| (Un-audited) | (Restated) |

# ----- (Rupees in '000) ------

### **Financing activities**

Loan received Dividends paid

Total cash outflow from financing activities

Net cash outflow / inflow from all activities

Cash and cash equivalents at beginning of the period

Cash and cash equivalents at the end of the period

#### Reconciliation to Profit and Loss Account

Operating cash flows Depreciation expense Amortisation expense Share of profit from associate Profit on disposal of fixed assets Increase in assets other than cash (Increase) in liabilities Profit on sale of investments Revaluation gain / (loss) on investments Investment income

(1,296)(1,296)(1,462,384)

8,593,175

(206)3,142,190 6.054.061

7,130,791

9,196,251

(206)

3,772,778 (60,444)(32,470)2,736 418 873,070 (10,221,826)

651,377

4,068,165 (48, 244)(17,142)1.938 853 409.467

243,759 4,498,798 1,574,558

(325,147)1,439,132 643,858

(6,021,307)

1,136,143

The annexed notes 1 to 23 form an integral part of the condensed interim financial information.

**Profit after taxation** 

Chairman

Director

John Joseph Metcalf Director

**Javed Ahmed** Managing Director & Chief Executive Officer

Lilly R. Dossabhov Chief Financial Officer

# Condensed Interim Statement of Changes In Equity (Un-audited)

For the Quarter ended March 31, 2018

Attributable to equity holders of the Company

|   |                  |                  | D.                  |                 | orabic to equity floracis         | or mo dompany                                       | B  |                     |
|---|------------------|------------------|---------------------|-----------------|-----------------------------------|---|--|---------------------|
|   |                  |                  | Kevenue             | reserves        | Unappropriated                    | Surplus on  | Retained earnings arising from business other than                             |                     |
|   | Share<br>Capital | Capital reserves | General<br>reserves | Others reserves | profit /<br>(Accumulated<br>loss) | revaluation of<br>available for sale<br>investments | participating business<br>attributable to Shareholders<br>(Ledger Account D) * | Total               |
|   |                  |                  |                     |                 | (Rupees in '00                    | 00)   |  |                     |
| Balance as at January 01, 2017 - as reported  | 721,188          | -                | -                   | -               | 4,573,344                         | -   | 2,596,149  | 7,890,681           |
| Effect of restrospective change in accounting policy  |                  |                  |                     |                 |                                   | 570,703   |  | 570,703             |
| Balance as at January 01, 2017- restated  | 721,188          | -                | -                   | -               | 4,573,344                         | 570,703   | 2,596,149  | 8,461,384           |
| Total comprehensive income for the period - restated  |                  |                  |                     |                 |                                   |   |  |                     |
| Profit / (Loss) for the period after tax - restated   | -                | -                | -                   | -               | 643,857                           | - (00)  | -  | 643,857             |
| Other comprehensive income - restated   | -                | -                | -                   | -               | 1,101<br>644,958                  | (27,683)  | -  | (26,582)<br>617,275 |
| Transactions with the owners recorded directly in equity  | -                | -                | -                   | -               | 044,730                           | (27,003)  | -  | 017,273             |
| Final cash dividend for the year ended December 31, 2016  |                  |                  |                     |                 |                                   |   |  |                     |
| @ 115% (Rs.11.50 per share)   | -                | -                | -                   | -               | (829,366)                         | -   | -  | (829,366)           |
| Issue of bonus shares for the year ended December 31, 2016 $@$ 10%  | 72,119           | -                | -                   | -               | (72,119)                          | -   | -  | -                   |
| Surplus for the year retained in statutory funds  |                  | -                | -                   | -               | (180,250)                         | -   | 180,250  | - (000 0 ( ( )      |
| D     01 0017   | 72,119           |                  |                     |                 | (1,081,735)                       |   | 180,250  | (829,366)           |
| Balance as at March 31, 2017  | 793,307          | -                | -                   | -               | 4,136,567                         | 543,020   | 2,776,399  | 8,249,293           |
| Balance as at January 01, 2018 - as reported  | 793,307          | -                | -                   | -               | 6,003,533                         | -   | 3,574,496  | 10,371,336          |
| Effect of restrospective change in accounting policy  |                  |                  |                     |                 |                                   | 56,633  |  | 56,633              |
| Balance as at January 01, 2018 - restated   | 793,307          | -                | -                   | -               | 6,003,533                         | 56,633  | 3,574,496  | 10,427,969          |
| Total comprehensive income for the period - restated  |                  |                  |                     |                 |                                   |   |  |                     |
| Profit / (Loss) for the period after tax - restated   | -                | -                | -                   | -               | 651,377                           | -   | -  | 651,377             |
| Other comprehensive income - restated   | -                | -                | -                   | -               | 5,324                             | 68,666  | -  | 73,990              |
|   | -                | -                | -                   | -               | 656,701                           | 68,666  | -  | 725,367             |
| Transactions with the owners recorded directly in equity Final cash dividend for the year ended December 31, 2017 |                  |                  |                     |                 |                                   |   |  |                     |
| @ 145% (Rs.14.50 per share)   | -                | -                | -                   | -               | (1,150,295)                       | -   | -  | (1,150,295)         |
| Surplus for the period retained in statutory funds  | _                | _                | _                   | _               | (187,060)                         | _   | 187,060  | _                   |
| · · · · · · · · · · · · · · · · · · ·   | -                | -                | -                   | -               | (1,337,355)                       | -   | 187,060  | (1,150,295)         |
| Balance as at March 31, 2018  | 793,307          | -                | -                   |                 | 5,322,879                         | 125,299   | 3,761,556  | 10,003,041          |
|   |                  |                  |                     |                 |                                   |   |  |                     |

<sup>\*</sup> This includes balances maintained in accordance with the Insurance Rules, 2017 (previously the SEC Insurance Rules, 2002) to meet solvency margins, and surplus of the Individual Family Takaful - Participant Takaful Fund amounting to Rs.26.12 million, which relates only to the participants of the Individual Family Takaful Fund.

The annexed notes 1 to 23 form an integral part of the condensed interim financial information.

Kamal A. Chinoy

Chairman

Amyn Currimbhoy
Director

John Joseph Metcalf
Director

Javed Ahmed
Managing Director &
Chief Executive Officer

Lilly R. Dossabhoy Chief Financial Officer



# Notes to and Forming Part of the Condensed Interim Financial Information (Un-audited)

For the Quarter ended March 31, 2018

#### 1. STATUS AND NATURE OF BUSINESS

Jubilee Life Insurance Company Limited (the Company) was incorporated in Pakistan on June 29, 1995 as a public limited Company under the Companies Ordinance, 1984 (now Companies Act, 2017). Its shares are quoted on the Pakistan Stock Exchange. The Company started its business on June 20, 1996. The addresses of its registered and principal office are 26 - D, 3rd Floor, Kashmir Plaza, Jinnah Avenue, Blue Area, Islamabad and Jubilee Life Insurance Building, 74/1-A, Lalazar, M.T Khan Road, Karachi, respectively.

The Company is engaged in life insurance, carrying on non-participating business. In accordance with the requirements of the Insurance Ordinance, 2000 the Company has established a shareholders' fund and following statutory funds in respect of each class of its life insurance business:

- Individual life unit linked
- Conventional business
- Accident & health business
- Overseas group life and health business
- Individual Family Takaful (note 1.2)
- Group Family Takaful (note 1.2)
- Accident & Health Family Takaful (note 1.2)
- 1.2 The Company was issued the Certificate of authorization for commencement of Window Takaful Operations under Rule 6 of the Takaful Rules, 2012 by the Securities and Exchange Commission of Pakistan (SECP) vide Authorization Reference no. 7 dated June 17, 2015 and the Company launched the Window Takaful Operations on July 13, 2015.
- **1.3** The Company is a subsidiary of Aga Khan Fund For Economic Development, S.A., Switzerland.

### 2. BASIS OF PREPARATION

This condensed interim financial information has been prepared in accordance with the requirements of International Accounting Standard 34 (IAS 34), "Interim Financial Reporting" as applicable in Pakistan, provisions of and directives issued under the Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017 and the Insurance Accounting Regulations, 2017. The Securities and Exchange Commission of Pakistan (SECP) vide S.R.O 88(1)/2017 and S.R.O 89(1)/2017 dated 9 February 2017, had issued the Insurance Accounting Regulations, 2017 and Insurance Rules, 2017 (the new Rules and Regulations). The application of these Rules and Regulations for the purpose of preparation and presentation of the published financial statements was effective from 1 April 2017. However, SECP vide letter ID/OSM/JubileeLife/2017/10484, dated 4 August 2017 granted exemption to the Company to prepare their half yearly accounts for the period ended 30 June 2017, third quarter accounts for the period ended 30 September 2017 and annual audited accounts for the year ended 31 December 2017 in accordance with the requirements of Previous Rules [SEC (Insurance) Rules 2002] and allowed the application of New Regulations effective from the accounting year commencing from 1 January, 2018. Accordingly, the Company has applied the New Rules and Regulations for the preparation of the condensed interim financial information for the quarter ended 31 March, 2018.

In case where the requirements differ, the provisions of, or directives issued under the Companies Act, 2017, the Insurance Ordinance, 2000, and the New Rules and Regulations have been followed. The condensed interim financial information does not include all the information required in the annual financial statements. Accordingly, the condensed interim financial information should be read in conjunction with the annual financial statements for the year ended December 31, 2017.

#### 3 SIGNIFICANT ACCOUNTING POLICIES & FINANCIAL RISK MANAGEMENT / JUDGEMENTS AND ESTIMATES

3.1 The significant accounting policies and methods of computation adopted in the preparation of the condensed interim financial information is the same as those applied in the preparation of the annual financial statements of the Company for the year ended December 31, 2017, with the exception of the reclassification of investment portfolio of the unit linked funds of the Individual Life Unit Linked Fund, and the Individual Family Takaful Fund, which is explained in note 3.3 below, in order to comply with the requirement of Rule 11 of the Insurance Accounting Regulations, 2017, and the revised presentation of the financial statements as required under the Insurance Accounting Regulations, as explained in note 4 below.

The financial risk management objectives and policies are consistent with those disclosed in the financial statements of the Company for the year ended December 31, 2017. In preparing the condensed financial information, the management has made judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. The significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty are the same as those that applied to the financial statements for the year ended December 31, 2017.

#### 3.2 Investments

#### Classification

The Company has classified its investment portfolio except for investment in associate into 'held-to-maturity', 'held for trading', 'at fair value through profit or loss', and 'available-for-sale' categories as follows:

- Held-to-maturity These are securities with fixed or determinable payments and fixed maturity that are held with the intention and ability to hold till maturity.
- Held for trading This category represents investement acquired principally for the purpose of selling or repurchasing in the near term. The Company does not hold any portfolio which is held for trading.
- At Fair Value through Profit or Loss this category relates to all investments of unit linked funds of the Individual Life Unit Linked and Individual Family Takaful Fund which have been reclassifed by the Company under this category, to eliminate the accounting mismatch arising from the measurement of assets and liabilities due to the implementation of Rule 11 of the Insurance Accounting Regulations, 2017.
- Available-for-sale These are investments that do not fall under the Held-to-maturity, Held-for-Trading, and At fair value through Profit or Loss categories.

## **Initial recognition**

All investments are initially recognised at cost, being the fair value of the consideration given, including transaction costs associated with the investments, except for held for trading investments and at Fair Value through Profit or Loss categories, wherein the transaction costs are charged to the profit and loss account.

All regular way purchases / sales of investment are recognised on the trade date, i.e., the date the Company commits to purchase / sell the investments. Regular way purchases or sales of investment require delivery of securities within the time frame generally established by regulation or convention in the market place.



### **Subsequent measurement**

Investments classified as held-to-maturity are subsequently measured at amortised cost, taking into account any discount or premium on acquisition, using the effective interest rate method.

Investments classified as 'at Fair Value through Profit or Loss' are subsequently measured at their market values, with any gain or loss being recorded in the Profit and Loss Account.

Investments classified as available-for-sale are subsequently measured at their market values, with any gain or loss being recorded in the Statement of Other Comprehensive Income.

### Investment in an associate - equity method

Associates are those entities in which the company has significant influence, but does not have control over the financial and operating policies. These financial statements include the company's share of total recognized gains and losses of associates on the equity accounting basis, from the date significant influence commences until the date that significant influence ceases. When the company's share of losses exceeds its interest in an associate, the investment's carrying amount is reduced to nil and recognition of further losses is discontinued except to the extent that the company has incurred legal or constructive obligation.

### Fair / market value measurements

For investments in Government securities, fair / market value is determined by reference to quotations obtained from Reuters page (PKRV) where applicable. For investments in quoted marketable securities, other than Term Finance Certificates, fair / market value is determined by reference to Stock Exchange quoted market price at the close of business on balance sheet date. The fair / market value of Term Finance Certificates is as per the rates issued by the Mutual Funds Association of Pakistan (MUFAP).

## 3.3 Reclassification of Available-for-sale portfolio of unit linked funds

The investment portfolios of the unit linked funds of the Individual Life Unit Linked Fund and the Individual Family Takaful Fund were earlier classified by the Company under the "Available-for-sale" (AFS) category. As per the requirements of International Accounting Standard (IAS-39) "Financial Instruments - Recognition and Measurement" which was revised effective from January 1, 2005, the option of taking the revaluation gains / (losses) on the available-for-sale securities to income / revenue account was deleted and all such gains / (losses) were to be taken directly into the Other Comprehensive Income Statement. However, the Securities and Exchange Commission of Pakistan (SECP) through the Insurance Rules, 2002, now repealed through the Insurance Rules, 2017, had prescribed the format of presentation and disclosure of financial statements, according to which the Statutory Funds had no equity accounts and resultantly, the valuation gains / (losses) on the AFS portfolios were recorded in the Revenue Account, through Statement of Investment Income of the Statutory Funds.

Following the implementation of the Insurance Accounting Regulations, 2017, Regulation 11 requires that investments in statutory funds shall be classified and valued in accordance with the requirements of the IFRS, ensuring that there is no accounting mismatch arising as a result of inconsistency in valuation of investments and liabilities of the statutory funds. The Insurance Accounting Regulations, 2017 have also done away with the Statutory Fund wise concept and introduced the single Profit and Loss Account and Statement of Other Comprehensive Income, as per the IFRS. Hence, the investment portfolio of the unit linked funds of the Individual Life Unit Linked Fund and the Individual Family Takaful Fund classified under the AFS category would now result in an accounting mismatch between the valuation of investments, the unrealized gain/(loss) impact of which would be recognized in the Statement of Comprehensive Income in the condensed interim financial information, whilst the movement in Policyholders' Liability / Technical Reserves would be charged to the Profit & Loss Account, if such classification were continued.

To address this accounting mismatch, the Company, has reclassified its investment portfolio of the unit linked funds of the Individual Life Unit Linked Fund and the Individual Family Takaful Fund, under the category "at Fair Value through Profit or Loss", which were earlier classified as "Available for Sale" to eliminate the accounting mismatch as per the requirements of Regulation 11 of the Insurance Accounting Regulations. The related transaction costs associated with such investments have also been transferred to the Profit and Loss Account. The change has been applied retrospectively as per the requirements of IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors" such that the investment portfolio has always been classifed as "at Fair Value through Profit or Loss".

#### 4 CHANGE IN ACCOUNTING POLICY - ADOPTION OF INSURANCE ACCOUNTING REGULATIONS, 2017

As referred to in note 2, the Insurance Accounting Regulations, 2017 have become effective from January 1, 2018. These Regulations have introduced a single Balance Sheet, Profit and Loss Account, Cash Flow, done away with the separate presentation of Revenue Account of the Statutory Funds, incorporated ledger account D balances (retained earnings on other than participating business) in capital and reserves attributable to Company's equity holders, and require all investments to be valued in accordance with the requirements of the International Financial Reporting Standards and introduced the concept of other comprehensive income. As a consequence of the revised presentation, the balance in the retained earnings of the Revenue Account, principally maintained in accordance with the Insurance Rules, 2017 and the repealed SEC Insurance Rules, 2002 principally to meet solvency margins, including surplus retained in the current quarter, are reflected in the Statement of Shareholders' Equity.

The change in accounting policy has been applied retrospectively. The effect of the significant changes in accounting policy on the current and prior period financial statements are summarized below:

|   | 2018                  | ·           | 2017              |
|---|-----------------------|-------------|-------------------|
|   | (Rup                  | ees in '000 | )                 |
| Impact on Statement of Financial Position         |                       |             |                   |
| Increase in Investments                           | 82,734                | :           | 69,519            |
| Decrease in deferred tax asset                    | 26,953                | : :         | 12,886            |
| Increase in Equity - Ledger Account D balance     | 3,886,855             |             | 3,631,129         |
|   | For the Quarter ended |             |                   |
|   | March 31,<br>2018     |             | March 31,<br>2017 |
|   | Rupe                  | es in '000s |                   |
| Impact on Profit and Loss Account                 |                       |             |                   |
| Increase in Profit and loss account               | 218,635               | :           | 233,682           |
| Increase/(Decrease) in Other Comprehensive Income | 73,990                | :           | (26,582)          |
| Increase in EPS - Rupees per share                | 2.76                  | :           | 2.95              |
|   |                       |             |                   |

December 31.

March 31.



#### 5 **PROPERTY & EQUIPMENT**

Operating assets Capital work in progress

| March 31,    | December 31      |
|--------------|------------------|
| 2018         | 2017             |
| (Un-audited) | (Audited)        |
|              | (Rupees in '000) |
| 640,361      | 603,011          |
| 2,463,668    | _2,408,052       |
| 3,104,029    | 3,011,063        |

## **INVESTMENT IN AN ASSOCIATE**

Balance as at January 1 Share in profit for the period Dividend received

Exchange gain Closing balance as at March 31

| March 31,    | December 31,  |
|--------------|---------------|
| 2018         | 2017          |
| (Un-audited) | (Audited)     |
| (Ru          | pees in '000) |
| 97,627       | 86,114        |
| 2,736        | 8,971         |
| -            | (2,988)       |
| 100,363      | 92,097        |
| 5,324        | 5,530         |
| 105,687      | 97,627        |

December 31,

2017

March 31,

2018

Notes

#### 7 **INVESTMENTS IN EQUITY SECURITIES**

|                                       |     | (Un-audited) | (Restated)       |
|---------------------------------------|-----|--------------|------------------|
|                                       |     |              | (Rupees in '000) |
| At Fair value through Profit and Loss | 7.1 | 51,221,392   | 40,765,555       |
| Available for sale                    | 7.2 | 886,500      | 684,200          |
|                                       |     | 52,107,892   | 41,449,755       |

### 7.1 AT FAIR VALUE THROUGH PROFIT AND LOSS

**Related parties** 

Listed shares

Others

Listed shares Unlisted shares

#### 7.2 AVAILABLE FOR SALE

Related parties

Listed shares Unlisted shares

Others

Listed shares Unlisted shares

## **8 GOVERNMENT SECURITIES**

Held To Maturity At Fair value through Profit and Loss Available For Sale

## 8.1 HELD TO MATURITY

3 Years Pakistan Investment Bonds 5 Years Pakistan Investment Bonds

### 8.2 AT FAIR VALUE THROUGH PROFIT AND LOSS

5 Years Pakistan Investment Bonds 5 Years Pakistan Investment Bonds 20 Years Pakistan Investment Bonds 03 Months Treasury Bills 03 Months Treasury Bills 03 Months Treasury Bills

| March 31, 2018 (Un-audited) |            |                        | Decemb         | er 31, 2017 (Restat | ted)                      |                   |
|-----------------------------|------------|------------------------|----------------|---------------------|---------------------------|-------------------|
|                             | Cost       | Impairment / provision | Carrying value | Cost                | Impairment<br>/ provision | Carrying<br>value |
| (Rupees in '000)            |            |                        |                | <b></b>             | (Rupees in '000)          |                   |
|                             | 2,366,537  | -                      | 2,763,254      | 2,111,403           | -                         | 1,291,104         |
|                             | 44,265,762 | i                      | 48,458,138     | 46,236,736<br>-     | -                         | 39,474,451<br>-   |
|                             |            |                        |                |                     |                           |                   |
|                             | 35,942     |                        | 70,766         | 35,942              | -                         | 68,621            |
|                             |            | •                      | -              | -                   | -                         | -                 |
|                             | 709,300    | 73,667                 | 815,734        | 709,300             | -                         | 615,579           |
|                             |            | _                      | _              | _                   | _                         | _                 |

| March 31,    | December 31,  |
|--------------|---|
| 2018         | 2017  |
| (Un-audited) | (Restated)  |
|              | (Rupees in '000)  |
| 19,957       | 19,957  |
| 47,375,935   | 46,512,729  |
| 9,114,199    | 9,614,855   |
| 56,510,091   | 56,147,541  |
|              | 2018<br>(Un-audited)<br>19,957<br>47,375,935<br>9,114,199 |

| Maturity<br>Year | Effective<br>Yield (%) | Amortized<br>Cost | Principal<br>Repayment | Carrying<br>Value |
|------------------|------------------------|-------------------|------------------------|-------------------|
| 2019             | 9.08                   | 9,991             | 10,000                 | 9,991             |
| 2024             | 10.03                  | 9,966             | 10,000                 | 9,966             |
| 2018             | 9.46 - 13.21           | 6,042,234         | 5,871,541              | 5,956,878         |
| 2019             | 10.46 - 10.56          | 562,249           | 523,700                | 552,912           |
| 2024             | 11                     | 54,815            | 50,000                 | 53,237            |
| 2018             | 6.20 - 6.28            | 10,115,864        | 10,185,000             | 10,115,742        |
| 2018             | 5.98 - 6.15            | 18,319,162        | 18,355,000             | 18,318,290        |
| 2018             | 6.16 - 6.24            | 6,421,799         | 6,450,000              | 6,421,620         |

|     |   |       | _         | Maturity<br>Year   | Effective<br>Yield (%)   | Amortized<br>Cost   | Principal<br>Repayment  | Carrying<br>Value   |
|-----|---|-------|-----------|--|--|---|---|---|
|     | 03 Months Treasury Bills 06 Months Treasury Bills 3 Years GoP Ijara 3 Years GoP Ijara 3 Years GoP Ijara 8 Years WAPDA Bond  |       |           | 2018<br>2018<br>2019<br>2019<br>2020<br>2021   | 6<br>6<br>5.92 - 5.93<br>5.23 - 5.25<br>7.90   |   | 1,250,000<br>2,750,000<br>100,000<br>300,000<br>1,447,000<br>162,857  | 1,238,375<br>2,731,300<br>99,510<br>300,150<br>1,418,060<br>169,861   |
| 8.3 | AVAILABLE FOR SALE 5 Years Pakistan Investment Bonds 10 Years Pakistan Investment Bonds 20 Years Pakistan Investment Bonds 03 Months Treasury Bills 03 Months Treasury Bills 03 Months Treasury Bills 04 Months Treasury Bills 05 Months Treasury Bills 06 Months Treasury Bills 17 Months Treasury Bills 18 Years GoP Ijara 19 Years GoP Ijara |       |           | 2018<br>2018<br>2024<br>2018<br>2018<br>2018<br>2018<br>2018<br>2018<br>2018<br>2018 | 9.31 - 10.82<br>9.31 - 10.82 | 40,659<br>36,066<br>2,497,945<br>1,142,767<br>2,190,450<br>495,453<br>496,781<br>99,567<br>820,773<br>367,043 | 278,459<br>40,000<br>36,000<br>2,515,000<br>1,145,000<br>2,200,000<br>500,000<br>100,000<br>824,195<br>362,500<br>660,000 | 282,506<br>40,876<br>38,330<br>2,497,898<br>1,142,710<br>2,190,320<br>495,350<br>496,600<br>99,560<br>820,569<br>362,681<br>646,799 |
| 9   | INVESTMENTS IN DEBT SECURITIES  |       |           | No   |  | March 31,<br>2018<br>(Un-audited)   |   | ember 31,<br>2017<br>lestated)  |
|     |   |       |           |  |  | · (R  | Rupees in '000  | )   |
|     | Fair value through profit and loss<br>Available For Sale  |       |           | 9  | .1<br>.2   | 1,816,067<br>45,608<br>1,861,675  |   | 1,141,479<br>47,253<br>1,188,732  |
|     |   |       |           | 2018   |  |   | 2017  |   |
|     |   | Notes | Cost      | Impairment<br>/ provision  | Carrying value   | Cost  | Impairment<br>/ provision   | Carrying<br>value   |
| 9.1 | AT FAIR VALUE THROUGH PROFIT AND LOSS   |       |           | -(Rupees in '000   | ))   |   | (Rupees in '000)-   |   |
|     | Related parties Term Finance Certificates / Corporate Sukuks  | 9.1.1 | 25,023    |  | 25,06  | 25,637  |   | 25,028  |
|     | Others Term Finance Certificates / Corporate Sukuks   | 9.1.2 | 1,792,190 |  | 1,791,00   | 1,108,610   |   | 1,116,451   |

|       |  |       | 2018   |   |                | 2017                                     |  |   |
|-------|--|-------|--|---|----------------|--|--|---|
|       |  | Notes | Cost   | Impairment / provision                              | Carrying value | Cost                                     | Impairm<br>/ provis  |   |
| 9.2   | AVAILABLE FOR SALE   |       |  | (Rupees in '000)                                    |                |  | (Rupees i  | n '000)   |
|       | Related parties Term Finance Certificates / Corporate Sukuks   | 9.2.1 | -  | _ <u> </u>  |                |  | <u> </u>   | <u>-</u>  |
|       | Others Term Finance Certificates / Corporate Sukuks  | 9.2.2 | 46,372   |   | 45,608         |  | 47,686   | - 47,253  |
|       |  |       | No.  | of Certificates                                     | ı              | Face                                     | Value  | of Certificates   |
|       |  |       | March 31,<br>2018  | December 31<br>2017                                 |                | /alue                                    | March 31,<br>2018  | December 31,<br>2017  |
|       |  |       | (Ru  | pees in '000)                                       |                |  | (Ru  | pees in '000)   |
|       | AT FAIR VALUE THROUGH PROFIT AND LOSS  |       |  |   |                |  |  |   |
| 9.1.1 | Related parties Term Finance Certificates Askari Bank Limited  |       | 5,000  | 5,000   | )              | 5  | 25,065   | 25,028  |
| 9.1.2 | Others Term Finance Certificates / Sukuks Bank Alfalah Soneri Bank HASCOL Sukuk K- Electric Sukuk Meezan Bank Limited Sukuk Engro Fertilizer Sukuk Fatima Fertilizer Sukuk Dawood Hercules Corporation Limited Sukuk |       | 51,994<br>87,360<br>46,000<br>20,000<br>50<br>8,000<br>10,000<br>140,000 | 51,994<br>87,360<br>46,000<br>20,000<br>50<br>8,000 | )<br> <br>     | 5<br>5<br>5<br>5<br>1,000<br>4<br>5<br>5 | 261,269<br>440,334<br>189,765<br>86,233<br>51,500<br>21,261<br>40,640<br>700,000 | 264,119<br>436,887<br>201,386<br>92,025<br>52,261<br>28,673<br>41,100 |
|       | AVAILABLE FOR SALE   |       |  |   |                |  |  |   |
| 9.2.1 | Related parties Term Finance Certificates  |       | -  | -   |                | -  | -  | -   |
| 9.2.2 | Others Term Finance Certificates / Sukuks K- Electric Sukuk Meezan Bank Limited Sukuk AL Baraka Bank of Pakistan Sukuk   |       | 5,000<br>15<br>15  | 5,000<br>15<br>15                                   | j              | 5<br>1,000<br>714                        | 21,558<br>15,450<br>8,600  | 23,006<br>15,679<br>8,568   |



## 10 INVESTMENTS IN TERM DEPOSITS

Deposits maturing within 12 months Deposits maturing after 12 months

## 11 CASH & BANK

## Cash and Stamps in hand

- Cash in hand
- Policy & Revenue stamps, Bond papers

#### Cash at bank

- Current account
- Savings account

Cash and cash equivalents include the following for the purposes of the cash flow statement

Cash and bank

Term Deposits having maturity of three months

| March 31,<br>2018                 | December 31,<br>2017             |
|-----------------------------------|----------------------------------|
| (Un-audited)                      |                                  |
|                                   | (Rupees in '000)                 |
| 8,827,000                         | 11,127,000                       |
| 8,827,000                         | 11,127,000                       |
|                                   |                                  |
| March 31,<br>2018<br>(Un-audited) | December 31<br>2017<br>(Audited) |
| *                                 | (Rupees in '000)                 |
|                                   |                                  |
| 4,367<br>38,675                   | 42,943                           |
| 26,155<br>5,661,594               | 41,681<br><u>4,808,551</u>       |
| 5,730,791                         | 4,893,175                        |
|                                   |                                  |
| March 31,<br>2018<br>(Un-audited) | March 31,<br>2017<br>(Audited)   |
|                                   | (Rupees in '000)                 |
|                                   |                                  |
| 5,730,791                         | 3,819,251                        |
| 1,400,000                         | 5,377,000                        |
| 7,130,791                         | 9,196,251                        |
|                                   |                                  |

# 12 INSURANCE LIABILITIES

|      | Note   | 20                                  | rch 31,<br>018<br>audited)                                   | December 31,<br>2017<br>(Audited)                                  |
|------|--|-------------------------------------|--|--|
|      |  |                                     |  | (Rupees in '000)   |
|      | Reported outstanding claims (including claims in payment)  Incurred but not reported claims  Investment component of unit-linked and account value policies  Liabilities under individual conventional insurance contracts  Liabilities under group insurance contracts (other than investment linked)  Other Insurance Liabilities  Unearned Reinsurance Commission | 2 6<br>3 110,6<br>4<br>5 1,3<br>6 5 | 148,599<br>575,271<br>577,931<br>1,637<br>319,778<br>515,073 | 2,157,043<br>698,129<br>100,668,874<br>2,327<br>870,529<br>486,845 |
| 12.1 | Reported Outstanding Claims  |                                     |  |  |
|      | Gross of Reinsurance Payable within one year Payable over a period of time exceeding one year Net Reported Outstanding Claims  | 7                                   | 110,392<br>738,207<br>148,599                                | 1,486,676<br>670,367<br>2,157,043                                  |
| 12.2 | Incurred But Not Reported Claims   |                                     |  |  |
|      | Gross of Reinsurance<br>Reinsurance Recoveries<br>Net of Reinsurance   | (1                                  | 325,627<br>  50,356)<br>  575,271                            | 868,012<br>(169,883)<br>698,129                                    |
| 12.3 | Investment Component of Unit Linked and Account Value Policies   |                                     |  |  |
|      | Investment Component of Unit Linked Policies Investment Component of Account Value Policies  |                                     | 577,931<br>-<br>577,931                                      | 100,668,874  |
| 12.4 | Liabilities under Individual Conventional Insurance Contracts  |                                     |  |  |
|      | Gross of Reinsurance<br>Reinsurance Credit<br>Net of Reinsurance   |                                     | 1,972<br>(335)<br>1,637                                      | 2,804<br>(477)<br>2,327  |



December 31.

March 31.

|      |  | 2018<br>(Un-audited)                | 2017<br>(Audited)                 |
|------|--|-------------------------------------|-----------------------------------|
| 12.5 | Liabilities under Group Insurance Contracts (other than investment linked) |                                     | (Rupees in '000)                  |
|      | Gross of Reinsurance<br>Reinsurance Credit<br>Net of Reinsurance           | 1,716,283<br>(396,505)<br>1,319,778 | 1,066,844<br>(196,315)<br>870,529 |
| 12.6 | Other Insurance Liabilities  |                                     |                                   |
|      | Gross of Reinsurance<br>Reinsurance Credit<br>Net of Reinsurance           | 569,835<br>(54,762)<br>515,073      | 542,085<br>(55,240)<br>486,845    |
| 13   | BORROWING  |                                     |                                   |
|      | Note   | March 31,<br>2018<br>(Un-audited)   | December 31,<br>2017<br>(Audited) |
|      |  |                                     | (Rupees in '000)                  |
|      | Bank Loan 13.1   | 1,500,000                           | 1,500,000                         |
|      | Current portion Non-current portion  | 1,500,000                           | 1,500,000                         |

13.1 The Company has obtained a long term finance from Habib Bank Limted, a related party, against a Term Finance Agreement on markup basis, to finance the acquisition of immovable property for the purpose of construction of the Company's Head Office building thereon. The Term Finance agreement is for a period of 8 years maturing on May 9, 2025, with a 2 years' grace period for repayment of principal, payable in 12 equal semi-annual installments commencing after the expiry of grace period. The first installment is due on November 11, 2019. The Term Finance carries mark-up at the rate of 3 Months KIBOR + 0.9% and is payable quarterly from the effective date of the drawdown, i.e. May 11, 2017. The facility is secured by way of first equitable mortgage in favour of HBL, by deposit of title deeds in respect of the property in favour of the bank, up to the amount of Rs.2,000 million. The Company has also executed an interest rate swap with HBL, to hedge the Company's PKR floating rate liability on the notional amount of Rs.1,500 million.

#### 14 CONTINGENCIES AND COMMITMENTS

### 14.1 Contingencies

#### 14.1.1 Income tax assessments

In 2017, the tax authorities issued notices to the Company showing intention to enhance the assessments of the Company for the Tax Years 2011, 2014, 2015 and 2016 and thereafter, proceeded to pass assessment orders under section 122(5A) of the Income Tax Ordinance, 2001, raising tax demands of Rs.2 million, Rs.108.72 million, Rs.112.74 million, and Rs.79.8 million respectively, mainly by taxing the dividend income at corporate tax rates on account of one basket income rule. It is pertinent to mention that by virtue of an amendment through the Finance Act, 2016, Rule 6B of the Fourth Schedule to the Income Tax Ordinance, 2001, was amended, whereby in determining the income under the Fourth Schedule, dividend income and capital gains in the profit and loss account of the insurer have been made taxable at the corporate tax rates. The subsequent amendment in the law substantiated the Company's contention that prior to July 1, 2016, these heads of income were taxable at the lower rates prescribed for them. In addition, the ACIR also made certain arbitrary addbacks to income on account of difference between assumed market value, the sale value recovered from employees in respect of motor vehicles sold to them under Company Car Policy, disallowed provision for doubtful debts in the Statutory Funds, disallowed provision for impairment in investments held by the Satutory Funds and write off of certain uncollectible receivables in the Statutory Funds, erred in the non-adjustment of determined refund of TY 2013 against the tax liability of TY 2015, and other such arbitrary addbacks/disallowances, including disallowance of money ceded to Waqf Fund upon the launch of Window Takaful Operations in TY 2016. The Company filed an appeal with the Commissioner Inland Revenue - Appeals (CIRA) against all the above addbacks/disallowances, and also obtained stay against the demands for TY 2014 through TY 2016 from the Hon'ble Sindh High Court, and by payment of 25% of the demand for TY 2011.

The CIRA passed orders in favor of Company 's plea for TY 2014 through TY 2016 on all the above matters, other than provision of doubtful debts each for the TY 2015 and 2016, provision for impairment in value of shares, which were decided in favour of the tax department and write off of uncollectible receivables which was remanded back to the ACIR for reexamination for the TY 2016 of the Statutory Funds. The Company has filed an appeal in the Appellate Tribunal Inland Revenue (ATIR) on these issues, as the treatment is not in line with the 4th Schedule of the Income Tax Ordinance, 2001. The tax authorites have also filed an appeal in the ATIR, challenging the orders passed by CIRA on the issue of chargeability of dividend income under general corporate rate of tax each for the TY 2014 through TY 2016, erred in deleting addition on account of estimation of fair market value of vehicles sold to employees each for the TY 2015 and TY 2016 and money ceded to the Waqf Fund u/s 21 (h) of the ordinance for the TY 2016. For TY 2011, the CIR Appeals has remanded back to the DCIR for reexamination, the appeals against provision of doubtful debts and the addition fair value of motor vehicle transferred. No provision has been made in these accounts, as Company is confident that the final outcome will be in its favor.

## 14.1.2 Sindh Sales Tax on Corporate Health Insurance

The exemption to health insurance from the scope and applicability of Sindh Sales Tax on Services (SST) under the Sindh Sales Tax Act, 2011, granted by the Sindh Revenue Board (SRB), vide notification no. SRB 3-4/7/2013 dated June 13, 2013, renewed on annual basis, lapsed on July 1, 2016. The matter for renewal of the exemption was taken up at the collective level of the Insurance Association of Pakistan (IAP) with the SRB through its tax consultants, and, vide notification no. 3-4/3/2017 dated January 12, 2017, the SRB restricted the exemption available to cover only individual health insurance, and made corporate health insurance taxable with effect from July 1, 2016. The insurance industry has since thereafter taken up the matter again with the SRB and several representations have been made to the Chairman SRB through their IAP's tax consultants to resolve the matter. Representation has also been made to the Chairperson, Sindh Board of Revenue in this regard. In view of the fact that the matter is still under the process of review, the Company and other life / health insurance companies carrying out corporate health insurance have not yet billed their customers for SST for the period from July 1, 2016 to March 31, 2018. The amount not yet billed by the Company works out to Rs.552.41 million (2017: Rs.422.33 million) for the period July 1, 2016 to March 31, 2018 and will be recoverable from the customers.



#### 14.2 Commitments

## 14.2.1 Commitments for the acquisition of operating fixed assets

| March 31,<br>2018<br>(Un-audited) | December 31,<br>2017<br>(Audited) |
|-----------------------------------|-----------------------------------|
|                                   | - (Rupees in '000)                |
| 18,921                            | 31,448                            |

Not later than one year

### 14.2.2 Commitments in respect of bank guarantee

The Company has, at the request of corporate client arranged a performance guarantee from a bank for Rs.1.85 million, which is secured by lien of the same amount against a bank deposit held with the bank. The bank guarantee will expire on September 1, 2018.

#### 15 TAXATION

| March 31,    | March 31,        |
|--------------|------------------|
| 2018         | 2017             |
| (Un-audited) | (Restated)       |
|              | (Rupees in '000) |
|              |                  |
| 304,927      | 262,920          |
| 4,593        | 4,062            |
| 309,520      | 266,982          |

For the Period Current Deffered

Under section 5A of the Income Tax Ordinance, 2001, as per an amendment introducted through the Finance Act, 2017, for tax year 2017 and onwards, a tax has been imposed @ 7.5% of the accounting profit of every public company (excluding a banking company and a modaraba), that derives profits for a tax year but does not distribute at least 40% of its after tax profits within six months of the end of the tax year, either through cash dividend or bonus shares.

However, no provision has been made for this tax as the company intends to distribute sufficient cash dividend / bonus shares for the year ending December 31, 2018, so that such tax is not required to be paid.

#### 16 EARNINGS PER SHARE

There is no dilutive effect on the basic earnings per share of the Company, which is based on:

|   | March 31,<br>2018<br>(Un-audited) |                 | March 31,<br>2017<br>(Restated) |
|---|-----------------------------------|-----------------|---------------------------------|
|   |                                   | (Rupees in '00  | 00)                             |
| Profit (after tax) for the period                                       | 651,377                           |                 | 643,858                         |
|   | (Nun                              | ber of shares i | in '000)                        |
| Weighted average number of ordinary shares outstanding as at period end | 79,331                            |                 | 79,331                          |
|   |                                   | (Rupees)        |                                 |
| Basic earnings per share (restated)                                     | 8.21                              |                 | 8.12                            |

### 17 TRANSACTIONS WITH RELATED PARTIES

The Company is controlled by Aga Khan Fund for Economic Development, S.A Switzerland, which owns 57.87% (2017: 57.87%) of the Company's shares. Associated undertakings comprise Habib Bank Limited, Jubilee General Insurance Company Limited, and Jubilee Kyrgyzstan Insurance Company (CJSC), Kyrgyzstan, being under the common control of the parent Company. Other associated undertakings are classified due to common directorship.

The related parties comprise related group companies, local associated companies, directors of the Company, companies where directors also hold directorship, key management employees, staff retirement funds and statutory funds.

The details of transactions with related parties, other than those which have been specifically disclosed elsewhere in the financial statements are as follows:



| March 31,    | March 31,        |
|--------------|------------------|
| 2018         | 2017             |
| (Un-audited) | (Un-audited)     |
|              | (Runees in '000) |

|                               |   |            | (nopoos iii ooo) |
|-------------------------------|---|------------|------------------|
| Relationship with the Company | Nature of transactions                          |            |                  |
| i. Parent Company             | Dividend Paid                                   | 665,739    | -                |
| ii. Associated companies      | Group insurance premium                         | 182,698    | 194,118          |
|                               | Incurred claims against insurance cover         | 151,655    | 145,598          |
|                               | Rent of building                                | 9,553      | 9,258            |
|                               | Payment for premium against general insurance   | 4,283      | 5,879            |
|                               | Claims lodged against general insurance         | 1,409      | 68               |
|                               | Purchase of government securities               | 15,091,090 | 6,344,362        |
|                               | Agency commission                               | 554,513    | 636,199          |
|                               | Interest income on term deposits                | 125,670    | 9,475            |
|                               | Interest income on Term Finance Certificates    | 453        | -                |
|                               | Dividend paid                                   | 296,003    | -                |
|                               | Donations                                       | -          | 2,500            |
|                               | Capitalization of borrowing cost                | 26,499     | · -              |
|                               | Realised Loss on Interest rate Swap             | (3,958)    | -                |
|                               | Unrealised Gain on Interest rate Swap           | 16,337     | _                |
|                               | CDC charges                                     | -          | 1,714            |
| iii. Staff retirement funds   | Expense charged for retirement benefit plans    | 26,728     | 21,826           |
| III. Sidii felilelii folids   | Payments to retirement benefit plans            | 56,183     | 40,129           |
|                               | rayments to remement bettern plans              | 30,100     | 40,127           |
| iv. Key management personnel  | Salaries and other short-term employee benefits | 65,030     | 58,324           |
|                               | Post-employment benefits                        | 5,442      | 4,804            |
|                               | Dividend paid                                   | 2,908      | _                |
|                               | Consideration received against sale of assets   | 1,005      | -                |
|                               | Policy premium                                  | 282        | 244              |
| v. Directors                  | Director's fee                                  | 1,425      | 1,200            |
| 511001013                     | Dividend paid                                   | 1,053      |                  |
|                               | Dividoria pala                                  | 1,050      | _                |

| TRANSACTIONS WITH RELATED PARTIES (Co | ontinued)  | March 31,<br>2018<br>(Un-audited)  | December 31,<br>2017<br>(Audited)   |
|---------------------------------------|--|--|---|
|                                       |  | (  | Rupees in '000)   |
| Relationship with the Company         | Receivable / (Payable)   |  |   |
| i. Parent Company                     | Dividend payable   | (665,739)  | -   |
| ii. Associated companies              | Bank account balance Investment in shares-Listed equities Investment in shares-Unlisted equities Interest accrued on term deposits Agency commission payable Group premium receivable Claims lodged & outstanding Claims receivable against general insurance policies Receivable against common back office operations Advance against claims administration services Rent Paid Advance against CDC charges Term Finance Certificates Interest receivable on Term Finance Certificates Long term loan Payable on interest rate swap interest payable on long term loan Dividend payable | 3,531,776 2,834,019 105,687 1,524 (238,513) 124,599 (97,300) 1,485 2,786 7,378 7,536 - 25,065 916 (1,500,000) (6,438) (14,023) (296,003) | 2,717,670<br>1,327,047<br>97,627<br>1,524<br>(169,609)<br>92,253<br>(135,020)<br>88<br>2,846<br>22,755<br>17,089<br>-<br>25,028<br>463<br>(1,500,000)<br>(27,193)<br>(13,927) |
| iii. Staff retirement funds           | Payable to retirement benefit plans  | -  | (29,407)  |
| iv. Key management personnel          | Advance against salary Temporary security deposit Dividend payable   | 6,926<br>300<br>(2,908)  | 6,245<br>300<br>-   |
| v. Directors                          | Dividend payable   | (1,053)  | -   |

These are settled in the ordinary course of business. The receivables and payables are mainly unsecured in nature and bear no interest except for long term loan, which is secured, as well as interest bearing.

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## 18 WINDOW TAKAFUL OPERATIONS

# **Condensed Interim Balance Sheet (Un-audited)**

| Part    | As at March 31, 2018                                    |          | Statuto   | ry Funds |                      | Aggre     | gate      |
|--|---|----------|-----------|----------|----------------------|-----------|-----------|
| Share capital and reserves   Share capital and reserves   Share capital and reserved from Shareholder's Fund   S |   |          | Family    | Family   | <b>Health Family</b> | 2018      | 2017      |
| Fund received from Shareholder's Fund  |   |          |           | (Rupe    | es in '000)          |           |           |
| Capital returned to Shareholder's Fund   (130,000)   -   -   -   (130,000)   (130,000)   (231,843   -   -   -     (130,000)   (248,000)  | Share capital and reserves                              |          |           |          |                      |           |           |
| Capital returned to Shareholder's Fund   (130,000)   -   -   -   (130,000)   (130,000)   (231,843   -   -   -     (130,000)   (248,000)  | Fund received from Shareholder's Fund                   | 150.000  | -         | _        | _                    | 150,000   | 150.000   |
| Accumulated Surplus   231,843   -   -   -   231,843   246,134   (49,000)   -   -   -   -   (59,000)   (49,00 |   |          | _         | _        | _                    |           |           |
| Net shareholders' equity   188,843   | Accumulated Surplus                                     | 1 ' '    | _         | _        | -                    | 231,843   | 1 ' '     |
| Balance of statutory fund including Technical Reserves of Rs. 6,168.70 million (2017: 3,275.71 million)   4,819,470  | Qard-e-Hasna contributed by the Takaful Window Operator | (63,000) | -         | _        | -                    | (63,000)  | (48,000)  |
| Deferred Liabilities           Stoff retirement benefits         -         -         -         -         2,681           Creditors and accruals         -         -         -         -         -         2,681           Custsanding daims         -         -         55,936         16,905         19,134         91,975         72,499           Contributions received in advance         146,705         -         7,121         3,111         156,937         161,778           Amounts due to takaful / re-takaful operators         -         -         914         -         914         3,172           Amounts due to agents         269,317         -         -         -         269,317         -         -         269,317         295,015           Actrued expenses         323,483         -         -         -         323,483         249,362           Other creditors and accruals         27,491         34,269         -         75         61,835         38,356           Inter-fund payable         29,151         -         130         5,566         34,847         16,048           Total liabilities         796,147         90,205         25,070         27,886         939,308         336,2   | Net shareholders' equity                                | 188,843  | -         | -        | -                    | 188,843   | 218,134   |
| Creditors and accruals         -         -         -         -         -         2,681           Creditors and accruals         -         55,936         16,905         19,134         91,975         72,499           Contributions received in advance         146,705         -         7,121         3,111         156,937         161,778           Amounts due to takeful / re-takaful operators         -         -         914         -         914         3,172           Amounts due to agents         269,317         -         -         269,317         295,015           Accrued expenses         323,483         -         -         -         323,483         249,362           Other creditors and accruals         27,491         34,269         -         75         51,835         38,356           Inter-fund payable         29,151         -         130         5,566         34,847         16,048           70tal liabilities         796,147         90,205         25,070         27,886         939,308         3836,230           Commitments         -         -         -         -         -         -         -         -         -         -         -         -         -         -  |   | -        | 6,182,485 | 31,676   | 72,140               | 6,286,301 | 4,819,470 |
| Creditors and accruals           Outstanding claims         -         55,936         16,905         19,134         91,975         72,499           Contributions received in advance         146,705         -         7,121         3,111         156,937         161,778           Amounts due to takaful / re-takaful operators         -         -         914         -         914         3,172           Amounts due to agents         269,317         -         -         -         269,317         295,015           Accrued expenses         323,483         -         -         -         323,483         249,362           Other creditors and accruals         27,491         34,269         -         75         61,835         38,356           Inter-fund payable         29,151         -         130         5,566         34,847         16,048           Total liabilities         796,147         90,205         25,070         27,886         939,308         836,230           Commitments         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -   | Deferred Liabilities                                    |          |           |          |                      |           |           |
| Outstanding claims         -         55,936         16,905         19,134         91,975         72,499           Contributions received in advance         146,705         -         7,121         3,111         156,937         161,778           Amounts due to takaful / re-takaful operators         -         -         914         -         914         3,172           Amounts due to agents         269,317         -         -         -         269,317         295,015           Accrued expenses         323,483         -         -         -         -         323,483         249,362           Other creditors and accruals         27,491         34,269         -         75         61,835         38,356           Inter-fund payable         29,151         -         130         5,566         34,847         16,048           Total liabilities         796,147         90,205         25,070         27,886         939,308         836,230           Commitments         -<   | Staff retirement benefits                               | -        | -         | -        | -                    | -         | 2,681     |
| Contributions received in advance         146,705         -         7,121         3,111         156,937         161,778           Amounts due to takaful / re-takaful operators         -         -         914         -         914         3,172           Amounts due to agents         269,317         -         -         -         269,317         295,015           Accrued expenses         323,483         -         -         -         323,483         249,362           Other creditors and accruals         27,491         34,269         -         75         61,835         38,356           Inter-fund payable         29,151         -         130         5,566         34,847         16,048           Total liabilities         796,147         90,205         25,070         27,886         939,308         836,230           Commitments         -  | Creditors and accruals                                  |          |           |          |                      |           |           |
| Amounts due to takaful / re-takaful operators         -         -         914         -         914         3,172           Amounts due to agents         269,317         -         -         -         -         269,317         295,015           Accrued expenses         323,483         -         -         -         -         323,483         249,362           Other creditors and accruals         27,491         34,269         -         75         61,835         38,356           Inter-fund payable         29,151         -         130         5,566         34,847         16,048           Total liabilities         796,147         90,205         25,070         27,886         939,308         836,230           Commitments         -  | Outstanding claims                                      | -        | 55,936    | 16,905   | 19,134               | 91,975    | 72,499    |
| Amounts due to agents       269,317       -       -       -       269,317       295,015         Accrued expenses       323,483       -       -       -       323,483       249,362         Other creditors and accruals       27,491       34,269       -       75       61,835       38,356         Inter-fund payable       29,151       -       130       5,566       34,847       16,048         Total liabilities       796,147       90,205       25,070       27,886       939,308       836,230         Total liabilities       796,147       6,272,690       56,746       100,026       7,225,609       5,658,381   | Contributions received in advance                       | 146,705  | -         | 7,121    | 3,111                | 156,937   | 161,778   |
| Accrued expenses         323,483         -         -         -         323,483         249,362           Other creditors and accruals         27,491         34,269         -         75         61,835         38,356           Inter-fund payable         29,151         -         130         5,566         34,847         16,048           796,147         90,205         25,070         27,886         939,308         836,230           Total liabilities         796,147         6,272,690         56,746         100,026         7,225,609         5,658,381           Commitments         - <td< td=""><td>Amounts due to takaful / re-takaful operators</td><td>-</td><td>-</td><td>914</td><td>-</td><td>914</td><td>3,172</td></td<>   | Amounts due to takaful / re-takaful operators           | -        | -         | 914      | -                    | 914       | 3,172     |
| Other creditors and accruals         27,491         34,269         -         75         61,835         38,356           Inter-fund payable         29,151         -         130         5,566         34,847         16,048           796,147         90,205         25,070         27,886         939,308         836,230           Total liabilities         796,147         6,272,690         56,746         100,026         7,225,609         5,658,381           Commitments         -  | Amounts due to agents                                   | 269,317  | -         | -        | -                    | 269,317   | 295,015   |
| Inter-fund payable   29,151   -   130   5,566   34,847   16,048   796,147   90,205   25,070   27,886   939,308   836,230   796,147   6,272,690   56,746   100,026   7,225,609   5,658,381   Commitments  | Accrued expenses  | 323,483  | -         | -        | -                    | 323,483   | 249,362   |
| 796,147         90,205         25,070         27,886         939,308         836,230           Total liabilities         796,147         6,272,690         56,746         100,026         7,225,609         5,658,381           Commitments         - <td>Other creditors and accruals</td> <td>27,491</td> <td>34,269</td> <td>-</td> <td>75</td> <td>61,835</td> <td>38,356</td>   | Other creditors and accruals                            | 27,491   | 34,269    | -        | 75                   | 61,835    | 38,356    |
| Total liabilities         796,147         6,272,690         56,746         100,026         7,225,609         5,658,381           Commitments         - <td< td=""><td>Inter-fund payable</td><td></td><td>-</td><td></td><td></td><td></td><td>,</td></td<>  | Inter-fund payable                                      |          | -         |          |                      |           | ,         |
| Commitments  |   |          |           |          | . <del></del>        |           |           |
|  | Total liabilities                                       | 796,147  | 6,272,690 | 56,746   | 100,026              | 7,225,609 | 5,658,381 |
| Total equity and liabilities         984,990         6,272,690         56,746         100,026         7,414,452         5,876,515  | Commitments   | -        | -         | -        | -                    | -         | -         |
|  | Total equity and liabilities                            | 984,990  | 6,272,690 | 56,746   | 100,026              | 7,414,452 | 5,876,515 |

# **Condensed Interim Balance Sheet (Un-audited)**

As at March 31, 2018

## Cash and bank deposits

Cash and others

Current and other accounts

Deposits maturing within 12 months

#### Investments

Government securities

Other fixed income securities

Listed equities

#### Other assets - current

Contibutions due but unpaid

Investment income due but outstanding

Investment income accrued

Amounts due from takaful / re-takaful operators

Prepayments

Sundry receivable

Inter-fund receivable

Total assets

|                           | Statuto                         | y Funds                    |  | Aggre                             | gate                               |
|---------------------------|---------------------------------|----------------------------|--|-----------------------------------|------------------------------------|
| Operators'<br>Sub<br>Fund | Individual<br>Family<br>Takaful | Group<br>Family<br>Takaful | Accident &<br>Health Family<br>Takaful | March 31,<br>2018<br>(Un-audited) | December 31,<br>2017<br>(Restated) |
|                           |                                 | (Rupe                      | es in '000)                            |                                   |                                    |
| 12,024                    | -                               | -                          | -                                      | 12,024                            | 16,525                             |
| 85,486                    | 535,082                         | 21,696                     | 40,082                                 | 682,346                           | 693,095                            |
| 15,000                    | 460,000                         | -                          | -                                      | 475,000                           | 775,000                            |
| 112,510                   | 995,082                         | 21,696                     | 40,082                                 | 1,169,370                         | 1,484,620                          |
|                           |                                 |                            |  |                                   |                                    |
| 798,607                   | 1,978,713                       | 22,011                     | 27,871                                 | 2,827,202                         | 2,528,131                          |
| 45,608                    | 386,519                         | -                          | -                                      | 432,127                           | 215,300                            |
| -                         | 2,835,154                       | -                          | -                                      | 2,835,154                         | 1,522,675                          |
| 844,215                   | 5,200,386                       | 22,011                     | 27,871                                 | 6,094,483                         | 4,266,106                          |
|                           |                                 |                            |  |                                   |                                    |
| -                         | -                               | 2,672                      | 31,827                                 | 34,499                            | 27,432                             |
| -                         | 5,215                           | -                          | -                                      | 5,215                             | 4,750                              |
| 10,461                    | 41,241                          | 162                        | 246                                    | 52,110                            | 77,531                             |
| -                         | 16,878                          | 10,205                     | -                                      | 27,083                            | 5,021                              |
| 5,114                     | -                               | _                          | -                                      | 5,114                             | 3,934                              |
| 12,690                    | 10,766                          | -                          | -                                      | 23,456                            | 7,121                              |
| -                         | 3,122                           | -                          | -                                      | 3,122                             | -                                  |
| 28,265                    | 77,222                          | 13,039                     | 32,073                                 | 150,599                           | 125,789                            |
| 984,990                   | 6,272,690                       | 56,746                     | 100,026                                | 7,414,452                         | 5,876,515                          |
| 704,770                   | 0,272,070                       | 30,740                     | 100,020                                | 7,414,432                         | 7,070,010                          |

# 18.1 Condensed Interim Revenue Account (Un-audited)

For the quarter ended March 31, 2018

# 18.1.1 Participants' Investment Fund (PIF)

|  |  | m |  |
|--|--|---|--|
|  |  |   |  |

Allocated contribution Investment income

Total net income

#### **Less: Claims and Expenditures**

Claims net of re-takaful Takaful Operator's Fee Bank Charges

Total

## **Excess of income over claims and expenditures**

Technical reserves at beginning of the period Technical reserves at end of the period Movement in technical reserves Surplus / (Deficit) for the period

## **Movement in Technical reserves**

Balance of PIF at beginning of the period - Restated

## Balance of PIF at end of the period

|             | Statutory Funds | Aggregate     |              |                     |  |
|-------------|-----------------|---------------|--------------|---------------------|--|
| Individual  | Group           | Accident &    | For the Qua  | rter ended          |  |
| Family      | Family          | Health Family | March 31,    | March 31,           |  |
| Takaful     | Takaful         | Takaful       | 2018         | 2017<br>(Postato d) |  |
|             |                 |               | (Un-audited) | (Restated)          |  |
|             | (               | Rupees in '00 | 0)           |                     |  |
|             | ,               | •             | ,            |                     |  |
|             |                 |               |              |                     |  |
| 1,275,468   | -               | -             | 1,275,468    | 624,842             |  |
| 232,337     | -               | -             | 232,337      | 40,667              |  |
| 1,507,805   | -               | -             | 1,507,805    | 665,509             |  |
|             |                 |               |              |                     |  |
| 05.700      |                 |               | 05 700       | 0.004               |  |
| 85,733      | -               | -             | 85,733       | 2,994               |  |
| 24,309      | _               |               | 24,309       | 8,789               |  |
| 110,043     |                 |               | 110,043      | 11,787              |  |
| 1,397,762   | -               |               | 1,397,762    | 653,722             |  |
|             |                 |               |              | •                   |  |
| 4,613,702   | -               | -             | 4,613,702    | 1,057,352           |  |
| 6,011,464   | -               | -             | 6,011,464    | 1,711,074           |  |
| (1,397,762) |                 |               | (1,397,762)  | (653,722)           |  |
| -           | -               | -             | -            | -                   |  |
| 1,397,762   |                 |               | 1,397,762    | 653,722             |  |
| 1,377,702   |                 | -             | 1,377,702    | 055,722             |  |
| 4,613,702   |                 | _             | 4,613,702    | 1,057,352           |  |
| 77 -=       |                 |               | , ,          | , , <u>.</u>        |  |
| 6,011,464   | -               | -             | 6,011,464    | 1,711,074           |  |
|             |                 |               |              |                     |  |

# **Condensed Interim Revenue Account (Un-audited)**

For the quarter ended March 31, 2018

# 18.1.2 Participants' Takaful Fund (PTF)

| ı | n | 0 | n | m | 9 | 0 |  |
|---|---|---|---|---|---|---|--|
| ı | ш | v | u | ш | ш | C |  |

Contribution net of re-takaful

Investment income

Total net income

## **Less: Claims and Expenditures**

Claims net of re-takaful recoveries

Takaful Operator's Fee

Mudarib Fee

Bank Charges

(Reversal) / provision for doubtful debts

Tota

## **Excess income over claims and expenditures**

Technical reserves at beginning of the period

Technical reserves at end of the period

Movement in technical reserves

## Surplus / (Deficit) before distribution

## **Movement in Technical reserves**

## Transfers from / (to)

Qard-e-Hasna contributed by Window Takaful Operator Qard-e-Hasna returned to Window Takaful Operator

Balance of PTF at beginning of the period - Restated

Balance of PTF at end of the period

| S                 | tatutory Funds    |                          | Aggregate                         |                                 |  |  |
|-------------------|-------------------|--------------------------|-----------------------------------|---------------------------------|--|--|
| Individual        | Group             | Accident &               | For the Quarter ended             |                                 |  |  |
| Family<br>Takaful | Family<br>Takaful | Health Family<br>Takaful | March 31,<br>2018<br>(Un-audited) | March 31,<br>2017<br>(Restated) |  |  |
|                   | (1                | Rupees in '00            | 0)                                |                                 |  |  |
| 84,246            | 6,420             | 59,180                   | 149,846                           | 79,449                          |  |  |
| 227               | 151               | 209                      | 587                               | 590                             |  |  |
| 84,473            | 6,571             | 59,389                   | 150,433                           | 80,039                          |  |  |
| 15,781            | 6,170             | 34,011                   | 55,962                            | 29,211                          |  |  |
| 25,402            | 2,464             | 11,763                   | 39,629                            | 21,493                          |  |  |
| 881               | -                 | -                        | 881                               | 166                             |  |  |
| 1                 | 4                 | 5                        | 10                                | 526                             |  |  |
| -                 | (172)             | 198                      | 26                                | (275)                           |  |  |
| 42,065            | 8,466             | 45,977                   | 96,508                            | 51,121                          |  |  |
| 42,408            | (1,895)           | 13,412                   | 53,925                            | 28,918                          |  |  |
| 67,742            | 2,288             | 28,550                   | 98,580                            | 34,860                          |  |  |
| 84,032            | 5,646             | 48,400                   | 138,078                           | 56,328                          |  |  |
| (16,290)          | (3,358)           | (19,850)                 | (39,498)                          | (21,468)                        |  |  |
| 26,118            | (5,253)           | (6,438)                  | 14,427                            | 7,450                           |  |  |
| 16,290            | 3,358             | 19,850                   | 39,498                            | 21,468                          |  |  |
| -                 | 5,000             | 10,000                   | 15,000                            | 8,000                           |  |  |
| -<br>128,613      | -<br>28,571       | 48,728                   | 205,912                           | 71,890                          |  |  |
|                   |                   |                          |                                   |                                 |  |  |

**Aggregate** 

## **Condensed Interim Revenue Account (Un-audited)**

For the quarter ended March 31, 2018

## 18.1.3 Operators' Sub Fund (OSF)

#### Income

Unallocated contributions Takaful Operator's Fee Mudarib Fee Investment income

## **Less: Expenditures**

Acquisition costs
Administration cost
Total Management cost

## (Deficit) / Excess of income over expenditures

Technical reserves at beginning of the period Technical reserves at end of the period Movement in technical reserves

## Surplus / (Deficit) for the period

#### Movement in technical reserves

Contribution received from Shareholders' Fund
Surplus transferred to Shareholders' Fund
Capital returned to Shareholders' Fund
Qard-e-Hasna contributed to Participants' Takaful Fund
Qard-e-Hasna returned from Participants' Takaful Fund
Balance of OSF at beginning of the period - Restated

## Balance of OSF at end of the period

|                   | iaiviory runas |               | Aggregate         |                   |  |  |
|-------------------|----------------|---------------|-------------------|-------------------|--|--|
| Individual        | Group          | Accident &    | For the Quar      | ter ended         |  |  |
| Family<br>Takaful |                |               | March 31,<br>2018 | March 31,<br>2017 |  |  |
|                   |                |               | (Un-audited)      | (Restated)        |  |  |
|                   | ,              | D             | 0)                |                   |  |  |
|                   | (              | Rupees in '00 | 0)                |                   |  |  |
| 797,923           | -              | -             | 797,923           | 429,889           |  |  |
| 49,711            | 2,464          | 11,763        | 63,938            | 30,782            |  |  |
| 881               | -              | -             | 881               | 166               |  |  |
| 2,712             | 45             | 130           | 2,887             | 4,004             |  |  |
| 851,227           | 2,509          | 11,893        | 865,629           | 464,841           |  |  |
| 667,862           | 1,561          | 7,953         | 677,376           | 357,282           |  |  |
| 198,624           | 947            | 2,829         | 202,400           | 96,288            |  |  |
| 866,486           | 2,508          | 10,782        | 879,776           | 453,570           |  |  |
| (15,259)          | 1              | 1,111         | (14,147)          | 11,271            |  |  |
| 5,458             | 1,066          | 7,760         | 14,284            | 5,088             |  |  |
| 5,759             | 1,801          | 11,606        | 19,166            | 9,897             |  |  |
| (301)             | (735)          | (3,846)       | (4,882)           | (4,809)           |  |  |
| (15,560)          | (734)          | (2,735)       | (19,029)          | 6,462             |  |  |
| 301               | 735            | 3,846         | 4,882             | 4,809             |  |  |
| -                 | -              | -             | -                 | 10,000            |  |  |
| -                 | -              | -             | -                 | -                 |  |  |
| -                 | - (5.000)      | - (7.0.000)   | - (7.7.000)       | - (0.000)         |  |  |
| -                 | (5,000)        | (10,000)      | (15,000)          | (8,000)           |  |  |
| 169,724           | 15,446         | 32,820        | 217,990           | 271,328           |  |  |
|                   |                |               |                   |                   |  |  |

**Statutory Funds** 

# 18.2 Condensed Interim Statement of Contribution (Un-audited)

| For the quarter ended March 31, 2018  |  | Statutory Funds              |   |   | Aggregate  |  |  |
|---|--|------------------------------|---|---|--|--|--|
| roi me quaner ended March 31, 2016  | Individual<br>Family<br>Takaful  | Group<br>Family<br>Takaful   | Accident &<br>Health Family<br>Takaful      | For the Qua<br>March 31,<br>2018<br>(Un-audited)  | rter ended<br>March 31,<br>2017<br>(Un-audited)  |  |  |
| Gross Contribution  |  | (                            | Rupees in '00                               | 0)  |  |  |  |
| Regular Contributions- individual policies First year Second year renewal Subsequent years renewal Single Contribution individual policies Non Linked Riders Group policies without Cash values Total Gross Contribution  Participants' Investment Fund (PIF) Allocated Regular Contribution Allocated Single Contribution Total Allocated Contribution | 1,345,534<br>287,400<br>6,909<br>519,973<br>8,324<br>-<br>2,168,140<br>755,495<br>519,973<br>1,275,468 | 12,686<br>12,686             | 444<br>-<br>-<br>-<br>-<br>58,736<br>59,180 | 1,345,978<br>287,400<br>6,909<br>519,973<br>8,324<br>71,422<br>2,240,006<br>755,495<br>519,973<br>1,275,468 | 637,444<br>12,134<br>-<br>436,543<br>4,070<br>57,959<br>1,148,150<br>188,299<br>436,543<br>624,842 |  |  |
| Participants' Takaful Fund (PTF)  |  |                              |   |   |  |  |  |
| Allocated gross contribution Add: Retakaful Commission Less: Retakaful contribution ceded   | 94,749<br>4,286  | 12,686                       | 59,180                                      | 166,615<br>4,286  | 93,419<br>2,900  |  |  |
| On individual life first year business On individual life second year business On individual life subsequent renewal business On single contributions individual policies On group policies Total retakaful contribution ceded Net risk contribution of PTF   | (8,843)<br>(5,828)<br>(103)<br>(15)<br>-<br>(14,789)<br>84,246   | (6,266)<br>(6,266)<br>(6,420 | -<br>-<br>-<br>-<br>-<br>-<br>59,180        | (8,843)<br>(5,828)<br>(103)<br>(15)<br>(6,266)<br>(21,055)<br>149,846                                       | (6,189)<br>(140)<br>-<br>(9)<br>(10,532)<br>(16,870)<br>79,449                                     |  |  |
| Operators' Sub Fund (OSF)   |  |                              |   |   |  |  |  |
| Unallocated regular contribution  | 797,923  |                              |   | 797,923   | 429,889  |  |  |

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Aggregate

Statutory Funds

# 18.3 Condensed Interim Statement of Claims (Un-audited)

| For the o | quarter | ended | March | 31, | 2018 |
|-----------|---------|-------|-------|-----|------|
|-----------|---------|-------|-------|-----|------|

|   | For the quarter ended March 31, 2018  |                 | Jiulului   | y i ulius                  |  | Aggreguie  |  |
|---|---|-----------------|--|----------------------------|--|--|--|
|   | Tof the quarter ended March 31, 2010  | Notes           | Individual<br>Family<br>Takaful                  | Group<br>Family<br>Takaful | Accident &<br>Health Family<br>Takaful | For the Quar<br>March 31,<br>2018<br>(Un-audited)    | ter ended<br>March 31,<br>2017<br>(Un-audited) |
|   | Gross claims Claims under individual policies   |                 |  |                            | (Rupees in '00                         | 0)   |  |
| by death by insured event other than death by maturity by surrender by partial withdrawal  Total gross individual policy claims | by death by insured event other than death by maturity by surrender by partial withdrawal   | 17.3.1 & 17.3.2 | 38,861<br>20<br>-<br>33,168<br>51,392<br>123,441 |                            |  | 38,861<br>20<br>-<br>33,168<br>51,392<br>123,441     | 6,107<br>-<br>-<br>1,693<br>1,300<br>9,100     |
|   | Claims under group policies by death by insured event other than death bonus in cash experience refund  |                 |  | 14,575<br>586<br>-<br>-    | 34,011                                 | 14,575<br>34,597<br>-<br>-                           | 26,289   |
|   | Total group policy claims Total gross claims  |                 | 123,441  | 15,161<br>15,161           | 34,011<br>34,011                       | 49,172<br>172,613                                    | 26,289<br>35,389                               |
| 18.3.1  | Participants' Investment Fund (PIF) Claims under individual policies by death by surrender by partial withdrawal  Participants' Takaful Fund (PTF)  |                 | 1,173<br>33,168<br>51,392<br>85,733              |                            |  | 1,173<br>33,168<br>51,392<br>85,733                  | 1<br>1,693<br>1,300<br>2,994                   |
| 10.0.2  | Gross claims  |                 |  |                            |  |  |  |
|   | Claims under individual policies - by death Claims under individual policies - by insured event other than death Claims under group policies - by death Claims under group policies - by insured other than death             |                 | 37,688<br>20<br>-<br>-<br>-<br>37,708            | 14,575<br>586<br>15,161    | 34,011<br>34,011                       | 37,688<br>20<br>14,575<br>34,597<br>86,880           | 11,906<br>-<br>-<br>20,489<br>32,395           |
|   | Less: Retakaful recoveries On individual life first year business claims On individual life second year business claims On individual life renewal business claims On group life claims On experience refund of contributions |                 | (18,105)<br>(3,822)<br>-<br>-<br>-<br>(21,927)   | (8,991)                    |  | (18,105)<br>(3,822)<br>-<br>(8,991)<br>-<br>(30,918) | (250)<br>-<br>(2,934)<br>-<br>(3,184)          |
|   | Net claims  |                 | 15,781   | 6,170                      | 34,011                                 | 55,962   | 29,211   |

## 18.4 Condensed Interim Statement of Expenses (Un-audited)

For the guarter ended March 31, 2018

Operators' Sub Fund (OSF)

**Acquisition costs** 

Remuneration to takaful intermediaries on individual policies

Commission on first year contributions Commission on second year contributions

Commission on subsequent renewal contributions

Commission on single contributions

Remuneration to insurance intermediaries on group policies:

Commission

Branch overheads

Salaries & allowances and other branch overheads

Overriding commission

Other acquisition costs:

Policy stamps

Others

**Total acquisition cost** 

**Administration expenses** 

Salaries and other benefits

Charge for defined benefit plan

Contribution to defined contribution plan

Travelling expenses

Auditors' fees

Actuary's fees

Medical fees

Advertisements

Printing and stationary

Depreciation

Amortization

Rent Expense

Legal and Professional charges

Supervision fees

Utilities

Entertainment

Vehicle running

Repair and maintenance

Bank charges and brokerage

Training expenses
Postages,telegrams and telephones
Staff welfare

General Insurance

Miscellaneous expenses

**Gross management expenses** 

| Statuto                         | ry Funds                   |  | Aggregate                        |                                 |  |  |  |
|---------------------------------|----------------------------|--|----------------------------------|---------------------------------|--|--|--|
| Individual<br>Family<br>Takaful | Group<br>Family<br>Takaful | Accident &<br>Health Family<br>Takaful | For the Qua<br>March 31,<br>2018 | rter ended<br>March 31,<br>2017 |  |  |  |
|                                 |                            |  | (Un-audited)                     | (Un-audited)                    |  |  |  |
|                                 | (                          | Rupees in 'O                           | 00)                              |                                 |  |  |  |
| 406,985                         | -                          | 292                                    | 407,277                          | 254,068                         |  |  |  |
| 25,394<br>296                   | -                          | -                                      | 25,394<br>296                    | 1,133                           |  |  |  |
| 10.003                          | -                          |  | 10,003                           | 8.598                           |  |  |  |
| 442,678                         | -                          | 292                                    | 442,970                          | 263,799                         |  |  |  |
|                                 | 878                        | 5,573                                  | 6,451                            | 2,602                           |  |  |  |
|                                 | 070                        | 3,373                                  | 0,451                            | 2,002                           |  |  |  |
| 136,222                         | 680                        | 2,047                                  | 138,949                          | 64,137                          |  |  |  |
| 64,509<br>200,731               | 680                        | 2,050                                  | 64,512<br>203,461                | 16,471<br>80,608                |  |  |  |
| 200,731                         | 000                        | 2,030                                  | 203,401                          | 00,000                          |  |  |  |
| 24,424                          | 3                          | 38                                     | 24,465                           | 10,215                          |  |  |  |
| <u>29</u><br>667,862            | 1,561                      | 7,953                                  | <u>29</u><br>677,376             | <u>58</u><br>357,282            |  |  |  |
| 007,002                         | 1,501                      | 7,755                                  | 077,370                          | 337,202                         |  |  |  |
| 41,505                          | 369                        | 985                                    | 42,859                           | 28,698                          |  |  |  |
| 1,202                           | 13                         | 34                                     | 1,249                            | 674                             |  |  |  |
| 1,420<br>1,281                  | 16<br>18                   | 42<br>55                               | 1,478<br>1,354                   | 875<br>1,254                    |  |  |  |
| 374                             | 2                          | 10                                     | 386                              | 330                             |  |  |  |
| 769                             | 5                          | 4                                      | 778                              | 486                             |  |  |  |
| 50                              | -                          | -                                      | 50                               | 188                             |  |  |  |
| 120,347                         | 210                        | 340                                    | 120,897                          | 44,895                          |  |  |  |
| 3,742<br>6,122                  | 33<br>85                   | 204<br>212                             | 3,979<br>6,419                   | 2,762<br>3,385                  |  |  |  |
| 3,938                           | 74                         | 67                                     | 4,079                            | 884                             |  |  |  |
| 4,328                           | 24                         | 37                                     | 4,389                            | 2,309                           |  |  |  |
| 701                             | 7                          | 19                                     | 727                              | 743                             |  |  |  |
| 2,169                           | 13                         | 59                                     | 2,241                            | 1,305                           |  |  |  |
| 986<br>961                      | 8   5                      | 10                                     | 1,004<br>977                     | 949<br>509                      |  |  |  |
| 534                             | 4                          | 487                                    | 1,025                            | 300                             |  |  |  |
| 2,650                           | 30                         | 66                                     | 2,746                            | 1,653                           |  |  |  |
| 817                             | 1                          | 3                                      | 821                              | 159                             |  |  |  |
| 191                             | 2                          | 3                                      | 196                              | 373                             |  |  |  |
| 3,226<br>471                    | 14   5                     | 161                                    | 3,401<br>483                     | 1,349                           |  |  |  |
| 824                             | 9                          | 13                                     | 846                              | 1,318                           |  |  |  |
| 16                              |                            | -                                      | 16                               | 507                             |  |  |  |
| 198,624                         | 947                        | 2,829                                  | 202,400                          | 96,288                          |  |  |  |
| 866,486                         | 2,508                      | 10,782                                 | 879,776                          | 453,570                         |  |  |  |



|      |  |         |   |   |  |   | 2018  |
|------|--|---------|---|---|--|---|---|
| 18.5 | Condensed Interim Statement of Investment Income (Un-audited)  |         | Statutor  | y Funds   |  | Aggregate   |   |
|      | For the quarter ended March 31, 2018   |         | Individual<br>Family<br>Takaful   | Group<br>Family<br>Takaful  | Accident &<br>Health Family<br>Takaful           | For the Qua<br>March 31,<br>2018<br>(Un-audited)  | nter ended<br>March 31,<br>2017<br>(Restated)                               |
|      |  |         |   |   | (Rupees in '00                                   | 0)  |   |
|      | Participants' Investment Fund (PIF)  |         |   |   |  |   |   |
|      | Government securities Other fixed income securities and deposits Dividends Gain on sale of investments Amortisation of premium Unrealised gain on investments Less: Investment related expenses Less: Tax on dividend under FTR Net Investment income of PIF | (a)     | 23,605<br>14,841<br>24,087<br>24,425<br>(2,119)<br>152,824<br>(1,935)<br>(3,391)<br>232,337 | -   | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-             | 23,605<br>14,841<br>24,087<br>24,425<br>(2,119)<br>152,824<br>(1,935)<br>(3,391)<br>232,337 | 15<br>7,060<br>3,229<br>1,522<br>(617)<br>29,903<br>(26)<br>(419)<br>40,667 |
|      | Participants' Takaful Fund (PTF)   |         |   |   |  |   |   |
|      | Government securities Other fixed income securities and deposits (Loss) on sale of investments Amortisation of premium Unrealised loss on investments Other income Net Investment income of PTF  | (b)     | 1,862<br>541<br>-<br>(205)<br>(1,971)<br>-<br>227   | 405<br>126<br>(87)<br>(63)<br>(230)<br>———————————————————————————————————— | 325<br>103<br>(21)<br>(76)<br>(183)<br>61<br>209 | 2,592<br>770<br>(108)<br>(344)<br>(2,384)<br>61<br>587                                      | 365<br>511<br>(1)<br>(85)<br>(206)<br>9                                     |
|      | Operators' Sub Fund (OSF)  |         |   |   |  |   |   |
|      | Government securities Other fixed income securities and deposits (Loss) on sale of investments Amortisation of premium Unrealised loss on investments Less: Investment related expenses Net Investment income of OSF   | (c)     | 9,032<br>5,823<br>(746)<br>(919)<br>(10,477)<br>(1)<br>2,712                                | 110<br>71<br>-<br>(11)<br>(125)<br>-<br>-<br>45                             | 355<br>80<br>-<br>(70)<br>(235)<br>-<br>130      | 9,497<br>5,974<br>(746)<br>(1,000)<br>(10,837)<br>(1)<br>2,887                              | 2,957<br>5,160<br>(96)<br>(688)<br>(4,219)                                  |
|      | Net Investment Income  | (a+b+c) | 235,276   | 196   | 339  | 235,811   | 44,374  |
|      |  |         |   |   |  |   |   |

# 19 **SEGMENTAL INFORMATION**

| 19.1 | REVENUE ACCOUNT BY STATUTORY FUND   | Statutory Funds                                 |                          |   |  |                                 |                            | Aggregate                              |  |
|------|---|---|--------------------------|---|--|---------------------------------|----------------------------|--|--|
|      | For the quarter ended March 31, 2018  | Individual<br>Life Unit<br>Linked               | Conventional<br>Business | Accident<br>& Health<br>Business                | Overseas<br>Group Life<br>& Health<br>Business | Individual<br>Family<br>Takaful | Group<br>Family<br>Takaful | Accident &<br>Health Family<br>Takaful | March 31,<br>2018<br>(Un-audited)                      |
|      |   |   |                          |   | (Rupees  | in '000)                        |                            |  |  |
|      | Income Premiums less Reinsurances Net Investment Income   | 8,260,206<br>6,035,659                          | 293,470<br>29,154        | 1,279,332<br>55,385                             | 3,435<br>760                                   | 2,157,637<br>238,667            | 6,420<br>196               | 59,180<br>339                          | 12,059,680<br>6,360,160                                |
|      | Total Net Income  | 14,295,865                                      | 322,624                  | 1,334,717                                       | 4,195  | 2,396,304                       | 6,616                      | 59,519                                 | 18,419,840   |
|      | Insurance benefits and Expenditures   |   |                          |   |  |                                 |                            |  |  |
|      | Insurance benefits, including bonuses, net of reinsurance recoveries<br>Management Expenses less Recoveries   | 3,089,420<br>1,829,332                          | 203,691<br>57,578        | 650,954<br>117,797                              | 1,325  | 101,514<br>866,489              | 6,170<br>2,338             | 34,011<br>10,985                       | 4,085,760<br>2,885,844                                 |
|      | Total Insurance benefits and Expenditures   | 4,918,752                                       | 261,269                  | 768,751   | 1,325  | 968,003                         | 8,508                      | 44,996                                 | 6,971,604  |
|      | Excess of Income over Insurance benefits and Expenditures   | 9,377,113                                       | 61,355                   | 565,966   | 2,870  | 1,428,301                       | (1,892)                    | 14,523                                 | 11,448,236   |
|      | Net Change in Insurance liabilities (other than outstanding claims)   | 8,653,359                                       | 3,463                    | 389,473   | -  | 1,414,353                       | 4,093                      | 23,696                                 | 10,488,437   |
|      | Surplus/(Deficit Before Tax)  | 723,754   | 57,892                   | 176,493   | 2,870  | 13,948                          | (5,985)                    | (9,173)                                | 959,799  |
|      | Taxes chargeable to statutory funds - Current - Tax on dividend under FTR   | (69,348)  | -                        | -   | -  | (3,391)                         | -                          | -                                      | (72,739)   |
|      | Surplus/(Deficit) After Tax   | 654,406   | 57,892                   | 176,493   | 2,870  | 10,557                          | (5,985)                    | (9,173)                                | 887,060  |
|      | Movement in policyholder liabilities  | 8,653,359                                       | 3,463                    | 389,473   | -  | 1,414,353                       | 4,093                      | 23,696                                 | 10,488,437   |
|      | Transfer to and from Shareholders' Fund - Surplus appropriated to Shareholders' Fund - Qard-e-Hasna received from Operators' Sub Fund by PTF - Qard-e-Hasna received by PTF from Operators' Sub Fund - Capital returned to Shareholders' Fund - Capital contributions from Shareholders' Fund Net transfer to/from Shareholders' Fund | (550,000)<br>-<br>-<br>-<br>-<br>-<br>(550,000) |                          | (150,000)<br>-<br>-<br>-<br>-<br>-<br>(150,000) |  |                                 | 5,000<br>(5,000)<br>-<br>- | 10,000<br>(10,000)<br>-<br>-           | (700,000)<br>15,000<br>(15,000)<br>-<br>-<br>(700,000) |
|      | Balance of Statutory Fund at Beginning of the period (restated)   | 98,905,310                                      | 895,519                  | 2,011,878                                       | 120,975  | 4,912,039                       | 44,017                     | 81,548                                 | 106,971,286  |
|      | Balance of Statutory Fund at the end of the period  | 107,663,075                                     | 956,874                  | 2,427,844                                       | 123,845  | 6,336,949                       | 42,125                     | 96,071                                 | 117,646,783  |

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| For the quarter ended March 31, 2017   | Statutory Funds                            |                          |  |  |                                 |                                      |  |  |
|--|--|--------------------------|--|--|---------------------------------|--------------------------------------|--|--|
|  | Individual<br>Life Unit<br>Linked          | Conventional<br>Business | Accident<br>& Health<br>Business           | Overseas<br>Group Life<br>& Health<br>Business | Individual<br>Family<br>Takaful | Group<br>Family<br>Takaful           | Accident &<br>Health Family<br>Takaful | March 31,<br>2017<br>(Restated)                      |
|  |  |                          |  | (Rupees in '0                                  | 00)                             |                                      |  |  |
| Income Premiums less Reinsurances Net Investment Income  | 8,134,592<br>2,124,477                     | 295,843<br>19,109        | 891,400<br>38,578                          | 3,467<br>1,413                                 | 1,086,753<br>44,510             | 12,073<br>77                         | 35,354<br>211                          | 10,459,482<br>2,228,375                              |
| Total Net Income   | 10,259,069                                 | 314,952                  | 929,978                                    | 4,880  | 1,131,263                       | 12,150                               | 35,565                                 | 12,687,857   |
| Insurance benefits and Expenditures  |  |                          |  |  |                                 |                                      |  |  |
| Insurance benefits, including bonuses, net of reinsurance recoveries<br>Management Expenses less Recoveries  | 2,687,252<br>1,937,140                     | 193,464<br>58,771        | 508,058<br>105,294                         | 1,362  | 8,850<br>442,018                | 2,933<br>2,061                       | 20,422<br>8,737                        | 3,420,979<br>2,555,383                               |
| Total Insurance benefits and Expenditures  | 4,624,392                                  | 252,235                  | 613,352                                    | 1,362  | 450,868                         | 4,994                                | 29,159                                 | 5,976,362  |
| Excess of Income over Insurance benefits and Expenditures  | 5,634,677                                  | 62,717                   | 316,626                                    | 3,518  | 680,395                         | 7,156                                | 6,406                                  | 6,711,495  |
| Net Change in Insurance liabilities (other than outstanding claims)  | 4,977,656                                  | (5,830)                  | 203,248                                    | -  | 663,523                         | 4,390                                | 12,086                                 | 5,855,073  |
| Surplus/(Deficit) Before Tax   | 657,021                                    | 68,547                   | 113,378                                    | 3,518  | 16,872                          | 2,766                                | (5,680)                                | 856,422  |
| Taxes chargeable to statutory funds<br>- Current - Tax on dividend under FTR   | (50,753)                                   | -                        | -  | -  | (419)                           | -                                    | -                                      | (51,172)   |
| Surplus/(Deficit) After Tax  | 606,268                                    | 68,547                   | 113,378                                    | 3,518  | 16,453                          | 2,766                                | (5,680)                                | 805,250  |
| Movement in policyholder liabilities   | 4,977,656                                  | (5,830)                  | 203,248                                    | -  | 663,523                         | 4,390                                | 12,086                                 | 5,855,073  |
| Transfer to and from Shareholders' Fund - Surplus appropriated to shareholders' fund - Capital contributed from shareholders' fund - Qard-e-Hasna received from Operators' Sub Fund by PTF - Qard-e-Hasna received by PTF from Operators' Sub Fund - Net transfer to/from Shareholders' Fund | (460,000)<br>-<br>-<br>-<br>-<br>(460,000) | (30,000)                 | (135,000)<br>-<br>-<br>-<br>-<br>(135,000) | -<br>-<br>-<br>-                               |                                 | 10,000<br>(8,000)<br>8,000<br>10,000 |  | (625,000)<br>10,000<br>(8,000)<br>8,000<br>(615,000) |
| Balance of Statutory Fund at Beginning of the year (restated)  | 89,435,681                                 | 802,757                  | 1,531,327                                  | 105,261  | 1,334,653                       | 11,001                               | 54,910                                 | 93,275,590   |
| Balance of Statutory Fund at the end of the period   | 94,559,605                                 | 835,474                  | 1,712,953                                  | 108,779  | 2,014,629                       | 28,157                               | 61,316                                 | 99,320,913   |

# 19.2 Segmental statement of financial position

For the quarter ended March 31, 2018

|   | Statutory<br>Funds  | Shareholders<br>Fund   | Total   |
|---|---|--|---|
|   |   | (Rupees in '000)   |   |
| Property and equipment Intangible assets Investment in subsidaries and associates Investments   | -<br>-<br>-<br>-  | 3,104,029<br>227,741<br>105,687  | 3,104,029<br>227,741<br>105,687   |
| Equity securities Government securities Debt securities Term deposits Mutual funds  | 51,717,345<br>52,253,044<br>1,861,675<br>8,827,000                          | 390,547<br>4,257,048<br>-<br>-   | 52,107,892<br>56,510,092<br>1,861,675<br>8,827,000  |
| Insurance / reinsurance receivables Other loans and receivables Deferred taxation Prepayments Cash and bank Total Assets  | 1,162,960<br>1,578,205<br>-<br>110,662<br><u>4,956,946</u><br>122,467,837   | 100,350<br>1,564<br>45,705<br>773,844<br>9,006,515   | 1,162,960<br>1,678,555<br>1,564<br>156,367<br>5,730,790<br>131,474,352  |
| Insurance Liabilities Deferred taxation Borrowings Premium received in advance Insurance / reinsurance payables Financial charges payable Derivative financial instrument Other creditors and accruals Unpaid dividend Unclaimed dividend Taxation - provision less payments Total Liabilities                        | 115,338,289<br>953,394<br>62,103<br>-<br>2,175,428<br>-<br>-<br>118,529,214 | 1,500,000<br>-<br>14,023<br>2,498<br>153,187<br>1,150,295<br>22,454<br>99,140<br>2,941,597 | 115,338,289<br>1,500,000<br>953,394<br>62,103<br>14,023<br>2,498<br>2,328,615<br>1,150,295<br>22,454<br>99,140<br>121,470,811 |
| Ordinary share capital Money Ceded to waqf fund Retained earnings arising from business other than participating business attributable to Shareholders (Ledger account D) Surplus on revaluation of available for sale investments Unappropriated profit/(Accumulated loss) Total Equity Total Equity and Liabilities |   |  | 793,307<br>500<br>3,761,556<br>125,299<br>5,322,879<br>10,003,541<br>131,474,352  |

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# Segmental statement of financial position

As at December 31, 2017

|   | Statutory<br>Funds  | Shareholders<br>Fund   | Total   |
|---|---|--|---|
|   |   | Rupees in '000   |   |
| Property and equipment Intangible assets Investment in subsidaries and associates Investments   | -<br>-<br>-   | 3,011,063<br>247,597<br>97,627   | 3,011,063<br>247,597<br>97,627  |
| Equity securities Government securities Debt securities Term deposits Insurance / reinsurance receivables Other loans and receivables Deferred taxation Prepayments Cash and bank Total Assets  | 41,208,965<br>52,294,262<br>1,188,732<br>11,127,000<br>1,086,855<br>1,017,849<br>58,804<br>3,918,468<br>111,900,936 | 240,791<br>3,853,279<br>-<br>-<br>-<br>150,926<br>20,225<br>35,976<br>974,707<br>8,632,191 | 41,449,756 56,147,541 1,188,732 11,127,000 1,086,855 1,168,775 20,225 94,780 4,893,175 120,533,126                |
| Insurance Liabilities Retirement benefit obligations Borrowings Premium received in advance Insurance / reinsurance payables Financial charges payable Defer tax liability Derivative Financial Instrument Other creditors and accruals Taxation - provision less payments Total Liabilities                          | 104,883,747<br>10,262<br>-<br>959,061<br>6,155<br>-<br>-<br>2,281,267<br>-<br>108,140,492                           | 19,145<br>1,500,000<br>-<br>13,927<br>-<br>27,193<br>220,690<br>183,210<br>1,964,165       | 104,883,747<br>29,407<br>1,500,000<br>959,061<br>6,155<br>13,927<br>27,193<br>2,501,957<br>183,210<br>110,104,657 |
| Ordinary share capital Money Ceded to waqf fund Retained earnings arising from business other than participating business attributable to Shareholders (Ledger account D) Surplus on revaluation of available for sale investments Unappropriated profit/(Accumulated loss) Total Equity Total Equity and Liabilities |   |  | 793,307<br>500<br>3,574,496<br>56,633<br>6,003,533<br>10,428,469  |

AS AT MARCH 31, 2018 (Un-audited)

|  |                  |                        |                      |                       |                                    | (           | -/         |            |         |             |
|--|------------------|------------------------|----------------------|-----------------------|------------------------------------|-------------|------------|------------|---------|-------------|
|  | At fair<br>value | Available-for-<br>sale | Held-to-<br>maturity | Loans and receivables | Other financial asset/ liabilities |             | Level 1    | Level 2    | Level 3 | Total       |
|  |                  | (Rupees in '000)       |                      |                       |                                    |             |            |            |         |             |
| Financial assets measured at fair value          |                  |                        |                      |                       |                                    |             |            |            |         |             |
| - Investments                                    |                  |                        |                      |                       |                                    |             |            |            |         |             |
| Market treasury bills                            | 38,825,327       | 7,743,007              | -                    | -                     | -                                  | 46,568,334  | -          | 46,568,334 | -       | 46,568,334  |
| Pakistan investment bonds                        | 6,563,027        | 361,712                | 19,957               | -                     | -                                  | 6,944,696   | -          | 6,944,696  | -       | 6,944,696   |
| Listed equities and close ended funds            | 51,221,392       | 886,500                | -                    | -                     | -                                  | 52,107,892  | 52,107,892 | -          | -       | 52,107,892  |
| GOP - Ijarah Sukuks                              | 1,817,720        | 1,009,481              | -                    | -                     | -                                  | 2,827,201   | 2,827,201  | -          | -       | 2,827,201   |
| Ijarah Sukuks                                    | 169,860          | -                      | -                    | -                     | -                                  | 169,860     | -          | 169,860    | -       | 169,860     |
| Term Finance Certificates                        | 1,816,066        | 45,609                 | -                    | -                     | -                                  | 1,861,675   | -          | 1,861,675  | -       | 1,861,675   |
| Financial assets not measured at fair value      |                  |                        |                      |                       |                                    |             |            |            |         |             |
| Cash & Bank                                      | _                | _                      | _                    | _                     | 5,730,791                          | 5,730,791   |            |            |         |             |
| Term deposits                                    | _                | _                      | _                    | _                     | 8,827,000                          | 8,827,000   |            |            |         |             |
| Shares of unlisted associates                    | _                | _                      | _                    | _                     | 105,687                            | 105,687     |            |            |         |             |
| Other loans and receivables                      | _                | _                      | _                    | 1,625,985             | -                                  | 1,625,985   |            |            |         |             |
| Insurance / reinsurance receivables              | -                | -                      | _                    | 1,162,960             | _                                  | 1,162,960   |            |            |         |             |
|  |                  |                        |                      |                       |                                    |             |            |            |         |             |
|  | 100,413,392      | 10,046,309             | 19,957               | 2,788,945             | 14,663,478                         | 127,932,081 | 54,935,093 | 55,544,565 |         | 110,479,658 |
| Financial liabilities measured at fair value     |                  |                        |                      |                       |                                    |             |            |            |         |             |
| Derivative Financial Instrument                  | 2,498            | -                      | -                    | -                     | -                                  | 2,498       | -          | 2,498      | -       | 2,498       |
| Financial liabilities not measured at fair value |                  |                        |                      |                       |                                    |             |            |            |         |             |
| Insurance Liabilities                            | -                | _                      | -                    | _                     | 115,338,289                        | 115,338,289 |            |            |         |             |
| Retirement benefit obligations                   | -                | _                      | -                    | _                     | -                                  | -           |            |            |         |             |
| Borrowing  | _                | _                      | _                    | _                     | 1,500,000                          | 1,500,000   |            |            |         |             |
| Premium received in advance                      | -                | -                      | -                    | -                     | 953,394                            | 953,394     |            |            |         |             |
| Insurance / reinsurance payables                 | -                | -                      | -                    | -                     | 62,103                             | 62,103      |            |            |         |             |
| Other creditors and accruals                     | -                | -                      | -                    | -                     | 2,275,945                          | 2,275,945   |            |            |         |             |
| Unpaid dividend                                  | -                | -                      | -                    | -                     | 1,150,295                          | 1,150,295   |            |            |         |             |
| Unclaimed dividend                               | -                | -                      | -                    | -                     | 22,454                             | 22,454      |            |            |         |             |
| Financial charges payable                        | -                | -                      | -                    | -                     | 14,023                             | 14,023      |            |            |         |             |
| · ,  | 2,498            | -                      |                      | -                     | 121,316,503                        | 121,319,001 |            | 2,498      | -       | 2,498       |
|  |                  |                        |                      |                       |                                    |             |            |            |         |             |



## AS AT DECEMBER 31, 2017 (Restated)

|  |                  |                        |                      |                       |                                    | , (         | <i>I</i>   |            |         |            |
|--|------------------|------------------------|----------------------|-----------------------|------------------------------------|-------------|------------|------------|---------|------------|
|  | At fair<br>value | Available-for-<br>sale | Held-to-<br>maturity | Loans and receivables | Other financial asset/ liabilities | Total       | Level 1    | Level 2    | Level 3 | Total      |
|  |                  |                        |                      |                       | (Rupees                            | in '000)    |            |            |         |            |
| Financial assets measured at fair value          |                  |                        |                      |                       |                                    |             |            |            |         |            |
| - Investments                                    |                  |                        |                      |                       |                                    |             |            |            |         |            |
| Market treasury bills                            | 30,740,672       | 4,961,738              | -                    | -                     | -                                  | 35,702,410  | -          | 35,702,410 | -       | 35,702,410 |
| Pakistan investment bonds                        | 15,537,478       | 1,939,558              | 19,957               | -                     | -                                  | 17,496,993  | -          | 17,496,993 | -       | 17,496,993 |
| Listed equities and close ended funds            | 40,765,557       | 684,198                | , -                  | -                     | -                                  | 41,449,755  | 41,449,755 | -          | -       | 41,449,755 |
| GOP - Ijarah Sukuks                              | 1,730,994        | 797,134                | -                    | -                     | -                                  | 2,528,128   | 2,528,128  | -          | -       | 2,528,128  |
| Ijarah Sukuks                                    | 420,010          | -                      | -                    | -                     | -                                  | 420,010     | -          | 420,010    | -       | 420,010    |
| Term Finance Certificates                        | 1,141,480        | 47,252                 | -                    | -                     | -                                  | 1,188,732   | -          | 1,188,732  | -       | 1,188,732  |
|  |                  |                        |                      |                       |                                    |             |            |            |         |            |
| Financial assets not measured at fair value      |                  |                        |                      |                       |                                    |             |            |            |         |            |
| Cash & Bank                                      | -                | -                      | -                    | -                     | 4,893,175                          | 4,893,175   |            |            |         |            |
| Term deposits                                    | -                | -                      | -                    | -                     | 11,127,000                         | 11,127,000  |            |            |         |            |
| Shares of unlisted associates                    | -                | -                      | -                    | -                     | 97,627                             | 97,627      |            |            |         |            |
| Other loans and receivables                      | -                | -                      | -                    | -                     | 1,136,704                          | 1,136,704   |            |            |         |            |
| Insurance / reinsurance receivables              | -                | -                      | -                    | -                     | 1,086,855                          | 1,086,855   |            |            |         |            |
|  |                  |                        |                      |                       |                                    |             |            |            |         |            |
|  | 90,336,191       | 8,429,880              | 19,957               |                       | 18,341,361                         | 117,127,389 | 43,977,883 | 54,808,145 |         | 98,786,028 |
| Financial liabilities measured at fair value     |                  |                        |                      |                       |                                    |             |            |            |         |            |
| Derivative Financial Instrument                  | 27,193           | _                      | _                    |                       | _                                  | 27,193      |            | 27,193     | _       | 27,193     |
| Delivative i manetar manoment                    | 27,170           |                        |                      |                       |                                    | 27,170      |            | 27,170     |         | 27,170     |
| Financial liabilities not measured at fair value |                  |                        |                      |                       |                                    |             |            |            |         |            |
| Insurance Liabilities                            | -                | -                      | _                    | -                     | 104,883,747                        | 104,883,747 |            |            |         |            |
| Retirement benefit obligations                   | -                | -                      | _                    | -                     | 29,407                             | 29,407      |            |            |         |            |
| Borrowing  | _                | -                      | _                    | -                     | 1,500,000                          | 1,500,000   |            |            |         |            |
| Premium received in advance                      | _                | -                      | _                    | -                     | 959,059                            | 959,059     |            |            |         |            |
| Insurance / reinsurance payables                 | -                | -                      | -                    | _                     | 6,155                              | 6,155       |            |            |         |            |
| Other creditors and accruals                     | -                | -                      | -                    | _                     | 2,446,138                          | 2,446,138   |            |            |         |            |
| Unclaimed dividend                               | -                | -                      | -                    | _                     | 23,750                             | 23,750      |            |            |         |            |
| Financial charges payable                        | -                | -                      | -                    | _                     | 13,927                             | 13,927      |            |            |         |            |
|  | 27,193           |                        |                      |                       | 109,862,183                        | 109,889,376 |            | 27,193     |         | 27,193     |
|  |                  |                        |                      |                       |                                    | . / /       |            |            |         |            |

The fair value of financial assets and liabilities not carried at fair value is not significantly different from their carrying values since assets and liabilities are short term in nature.

Fair value is an amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction. Consequently, differences may arise between the carrying values and the fair values estimates.

The Company measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: Fair value measurements using inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

#### 21 **CORRESPONDING FIGURES**

Corresponding figures have been rearranged or reclassified, whereever necessary, to align them with the presentation requirements of the Insurance Accounting Regulations, 2017.

#### 22 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue on April 26, 2018 by the Board of Directors of the Company.

#### 23 **GENERAL**

Figures in the condensed interim financial information have been rounded off to the nearest thousand of rupees, unless otherwise stated.

John Joseph Metcalf Director

**Javed Ahmed** Managing Director &

Chief Executive Officer

Lilly R. Dossabhoy

Chief Financial Officer



# **Statement of Directors**

## As per the requirement of section 46(6) and section 52(2) (c) of the Insurance Ordinance, 2000

## Section 46(6)

- a) In our opinion, the Condensed Interim Un-audited financial statements of Jubilee Life Insurance Company Limited for the quarter ended March 31, 2018, set out in the forms attached to the statements have been drawn up in accordance with the Ordinance and any rules made there under;
- b) Jubilee Life Insurance Company Limited has at all the times in the period complied with the provisions of the Ordinance and the rules made there under relating to paid-up capital, solvency and reinsurance/ retakaful arrangements; and
- c) As at March 31, 2018, Jubilee Life Insurance Company Limited continues to be in compliance with the provisions of the Ordinance and the rules made there under relating to paid-up capital, solvency and reinsurance / retakaful arrangements.

## **Section 52(2) (c)**

d) In our opinion, each statutory fund of Jubilee Life Insurance Company Limited complies with the solvency requirements of the Insurance Ordinance, 2000, and the Insurance Rules, 2002.

Kamal A. Chinoy

Amyn Currimbhoy

John Joseph Metcalf

Javed Ahmed
Managing Director &
Chief Executive Officer

# **Statement of Appointed Actuary**

Statement by the appointed actuary required under section 52(2) (a) & (b) of the Insurance Ordinance, 2000

## In my opinion:

- a) the policyholder liabilities and technical liabilities in the balance sheet of Jubilee Life Insurance Company Limited as at March 31, 2018 have been determined in accordance with the provisions of the Insurance Ordinance, 2000; and
- b) each statutory fund of the Jubilee Life Insurance Company Limited complies with the solvency requirements of the Insurance Ordinance, 2000.

Nauman A. Cheema

Appointed Actuary of the Company Fellow of the Society of Actuaries (USA) Fellow of the Pakistan Society of Actuaries

Date: April 22, 2018

#### **SOUTH REGION**

## Royal Branch Karachi

Office No. 105-A & 106 Asia Pacific Trade Centre, Opposite Drive-In-Cinema, Main Rashid Minhas Road, Karachi. 021-34663421

## **Liberty Branch**

Office No. 105-A & 106 Asia Pacific Trade Centre, Opposite Drive-In-Cinema, Main Rashid Minhas Road, Karachi. 021-34663421

#### Karachi Indus Branch

Office No. 105-A & 106 Asia Pacific Trade Centre, Opposite Drive-In-Cinema, Main Rashid Minhas Road, Karachi. 021-34663421

#### **Nobel Branch Karachi**

Office No. 109, Asia Pacific Centre, Sub Plot No. 250/1/9, Block-19, Gulistan-e-Jauhar, Karachi. 021-34017412

#### **Galaxy Branch Karachi**

B-1 & B-2, Anarkali Apartment, F.B Area, Ayesha Manzil, Block-7, Karachi. 021-363201613

#### Shaheen Branch Karachi

Office No. 601, 6th Floor, Progressive Centre PECHS Block 6, Karachi. 021-34322170

### Alpha Branch Karachi

Office No. 601, 6th Floor, Progressive Centre, PECHS Block-6, Karachi. 021-34322170

## **Horizon Branch**

Mezzanine Floor, Office No. 3. Sub Plot C-25/1, Muhammadi Cneter, Waterpump, Block-17, F.B. Area Karachi. 021-36360450

#### **Platinum Branch**

Mezzanine Floor, Office # 3. Sub Plot C-25/1, Muhammadi Center, Waterpump Block 17 F. B. Area Karachi 021-36360450

## Imperial Branch Karachi

G-5, Adenwella Appartment, GRE325 / 2, Garden East, Karachi.

021-34322170

## Gulshan-e-Iqbal Branch

Plot No. 6 / FL-6, 2nd Floor, Block -6, KDA Scheme No. 24, Gulshan-e-Iqbal, Karachi. 021-34834216

#### **Crescent Branch Karachi**

Office No. 302 & 303, 3rd Floor, Arab Busniess Center, Plot # 5, Block No. 3, Karachi Cooperative Housing Society, Main Bahadurabad Chowrangi (4 Meenar), Aalamgeer Road, Bahadurabad, Karachi. 021-34123264

#### Civic Branch

1st Floor, Plot No. 20-C, Ittehad Lane - 12, D.H.A., Phase-II Extension, Karachi. 021-34947252

#### **United Branch**

Office No. 105-A & 106 Asia Pacific Trade Centre, Opposite Drive-In-Cinema, Main Rashid Minhas Road, Karachi. 021-34017415

## **Diamond Branch Karachi**

Flat No. 9 Afzal Apartment, KDA Scheme 1-A, Staduim Road, Karachi. 0308-2229415

## Thandi Sadak Branch, Hyderabad

1st Floor, CC-1 Block, Civic Centre, Thandi Sarak, Hyderabad. 0222-786194

## **Mirpurkhas City Branch**

Adam Tower Mirpur Khas, Plot No. 864/4, Mirpurkhas. 072-3652191

## **Khipro Branch**

Sanghar Road, Opposite forest office Khipro. 0235-879969

## **Naushehroferoz City Branch**

2nd Floor, Near Muhammadi Iron Store & Jalbani Petrol Pump, Naushero Feroz. 024-2448424

#### Station Road Branch Ghotki

1st Floor, Green Hotel Building near Mian Chowk, Ghotki. 072-3600612 - 3

## **Mehar City Branch**

Near United Bank Limtied, Mehar District Dadu. 025-4730402

## **Panoakil Branch**

Opposite Caltex Petrol Pump, Baiji Chowk, National Highway, Panu Aqil. 071-5691717 - 8

## **Sukkur City Branch**

1st Floor, Lala Azam Plaza, Opposite Excise Office, Station Road, Sukkur 071-5614261

### **Larkana City Branch**

1364/2, Block-C, Nawatak Mohallah, Larkana. 074-4057486-7

#### Larkana Royal Branch

1364/2, Block-C, Nawatak Mohallah, Larkana. 074-4057486-7

#### Station Road Branch Larkana

1364/2, Block-C, Nawatak Mohallah, Larkana. 074-4057486-7

#### **MULTAN REGION**

#### Dera Ghazi Khan Branch

2nd Floor, Ejaz Plaza Block No. 9, Urdu Bazar Dera Gazi Khan 064-2460250-51

#### **Abdali Road Branch**

NIPCO Building, 63-Abdali Road, Multan. 061-4573301-2

#### **Multan Royal Branch**

NIPCO Building, 63-Abdali Road, Multan. 061-4573301-2

#### **Rahimyar Khan Branch**

24-Model Town, First Floor, City Chowk Hospital, RahimYar Khan. 068-5887601

### **Sahiwal Branch**

1st Floor, Alpha Tower, 276/B-1, High Street, Sahiwal. 040-4220503

#### **CENTRAL REGION**

#### **Faisalabad City Branch**

577-B, Peoples Colony, Main Satiana Road, Near Saleemi Chowk, Faisalabad. 041-8720984

#### Satiana Road Branch

577-B, Peoples Colony, Main Satiana Road, Near Saleemi Chowk, Faisalabad. 041-8720984

#### **GT.T Road Branch 1**

Chughtai Centre, G.T. Road, Shaheenabad, Gujranwala. 055-3824735

# Club Road Branch Sargodha

405 Club Road, Sargodha. 048-3768468-9

#### Hafizabad Branch

House No. A-1481, Post Office Road, at Aga Khan Laboartary, Hafizabad. 0547-524879

#### Okara Branch

2nd Floor, Nasir Plaza, Depalpur Chowk, Okara. 044-2520477

## **New Cavalry Branch**

3rd Floor, Plot No.79, Commercial Area Officers Scheme, Cavalry Ground, Lahore. 042-6619966

### **Ravi Branch Lahore**

2nd & 3rd Floor, Plot No. 79, Officers Housing Scheme, Cavalry Ground, Lahore. 042-35941897

#### Jinnah Branch

2nd & 3rd Floor, Plot No. 79, Officers Housing Scheme, Cavalry Ground, Lahore. 042-35941897

#### **Elite Branch Lahore**

2nd & 3rd Floor, Plot No. 79, Officers Housing Scheme, Cavalry Ground, Lahore. 042-35941897

#### **Lahore Pioneer Branch**

1st Floor, 41 Civic Center, Barkat Market, New Garden Town, Lahore. 042-3597189

## **Lahore Champions Branch**

1st Floor, 41 Civic Center, Barkat Market, New Garden Town, Lahore. 042-3597189

#### **Premier Branch Lahore**

Plot No. 43, Block-L, M.A. Johar Town, Near Emporium Mall, Lahore. 042-35941897

#### **Defence Branch Lahore**

1st Floor, 41 Civic Center, Barkat Market, New Garden Town, Lahore. 042-35941896

## Chenab Branch Gujrat

B-1 / 421, Iqbal Center, Near Prince Chowk, Khawajgan Road, Gujrat. 0533-535115

#### **Paris Road Branch**

2nd Floor, Al-Amin Centre, B1- 16 S -98 B Paris Road, Sialkot. 052-4265041

## Jehlum Buraq Branch

1st & 2nd Floor, Saran Plaza, Near MCB Bank, G.T. Road, Jada, Jehlum. 0544-720681-3

#### **NORTH REGION**

## **Twin City Branch**

2nd Floor, Hall No. 3, Bilal Plaza, Grindly Market, Haider Road, Rawalpindi . 051-35111335

#### **Delta Branch**

2nd Floor, Hall No. 3, Bilal Plaza, Grindly Market, Haider Road, Rawalpindi . 051-35111335

#### **Kohsar Branch**

2nd Floor, Hall No. 3, Bilal Plaza, Grindly Market, Haider Road, Rawalpindi . 051-35111335

## Margalla Hills Branch Islamabad

Main Civic Centre, 3rd Floor, Kashmir Plaza, Blue Area Sector G-6, F-6 Islamabad. 051-2206934

#### Blue Area Branch Islamabad

Main Civic Centre, 3rd Floor, Kashmir Plaza, Blue Area Sector G-6, F-6 Islamabad. 051-2206934

## Jinnah Avenue Branch

Main Civic Centre, 3rd Floor, Kashmir Plaza, Blue Area Sector G-6, F-6 Islamabad. 051-2206934

### **Islamabad Branch**

Main Civic Centre, 3rd Floor, Kashmir Plaza, Blue Area Sector G-6, F-6 Islamabad. 051-2206934

## **Capital Branch**

Main Civic Centre, 3rd Floor, Kashmir Plaza, Blue Area Sector G-6, F-6 Islamabad. 051-2206934

#### **Cant. Branch Peshawar**

Office No. UG-422, 1st Floor, Upper Ground Deans Trade Centre, Islamia Road, Peshawar Cantt. 091-5253262

## **University Road Branch**

Office No. UG-422, 1st Floor, Upper Ground Deans Trade Centre, Islamia Road, Peshawar Cantt. 091-5253262

### **Peshawar Lions Branch**

Office No. UG-436, Main Lobby, Deans Trade Centre, Peshawar Cantt, Peshawar. 091-5250374

#### **Chitral Branch**

Ground Floor, Terichmir View Hotel, Shahi Qilla Road, Main Bazar, Chitral. 0943-412207

## Mirpur A.K. Branch

1st Floor, Bank Square, Allam Iqbal Road, Mipru AK. 05822-445041 / 44315

### **Chinar Branch**

1st Floor, Bank Square, Allam Iqbal Road, Mipru AK. 05822-445041 / 44315

#### **Muzaffarabad Branch**

2nd Floor, Bilal Shopping Plaza, Upper Adha, Muzaffarabad. 05822-445041 / 443315

#### Kotli Branch

2nd Floor, Ghulastan Plaza, Pirdi Road, Kotli Azad Kashmir. 05826-444475

## **Gilgit Branch**

2nd Floor, ZS-Plaza, Opposite Radio Pakistan, Main Sharah-e-Quaid-e-Azam, Jutial, Gilgit. 05811-457070

## **Hunza Branch**

1st Floor, Gulzar-e-Hunza Market, Bank Square, Aga Khan Abad, Ali Abad, Main Karakoram Highway, Hunza. 0581-1450092

#### **Ghizer Branch**

Shop No. 10 – 17, Ground Floor, Shahbaz Market, Raja Bazar, Near DHQ Hospital, Gahkuch Ghizer. 05814- 451511

#### **Swat Branch**

Zahoor plaza, 2nd Floor, Main Saidu Sharif, Makan Bagh Near Bank Alfalah Islamic Branch, Mingora, Swat. 0305-5767879

#### **BANCASSURANCE OFFICES**

#### Karachi Bancassurance

Office No. 211, 213, 2nd Floor, Business Avenue, Shahrah-e-Faisal, Karachi. 021-34374310

## **Progressive Branch Hyderabad**

Building No. 97, Mazinine Floor, Opp. Bank Al - Habib, Doctor Line, Saddar Bazar. 0222-786084

## **Hyderabad Bancassurance**

1st Floor, Noor Place, Near KASB Bank, Saddar, Cantonment, Hyderabad. 0222-784784

#### Sukkur Bancasssurance

1st Floor, Bilal Plaza, Opposite Jatoi House, Military Road Sukkur. 071-5631169

#### **Bahawalpur Bancassurance**

Shop No. 108, 109 & 110, 1st Floor, Awan Plaza, Andron-e-Ahmed Puri Gate, Bahawalpur. 062-2882237-9

#### **Multan Bancassurance**

10-A, 1st Floor, Twin Towers, Tehsil Chowk, Gulgasht Colony, Near Silk Bank, Bosan Road, Multan. 061-6212052

#### Sahiwal Bancassurance

1st Floor, Naveed Plaza, Jinnah Road, High Street, Sahiwal. 052-4603161

#### Faisalabad Bancassurance

3rd Floor, Office No. 09, Legacy Tower, Main Boulevard, Kohinoor City Faisalabad. 041-8555061-3

## **Lahore Bancassurance**

2nd & 3rd Floor, Tufail Plaza, 56 Shadman 1, Post Office Shadman, Lahore 042-37529600 / 37421793

## Sargodha Bancassurance

Al-Rehman Trade Centre, 2nd Floor, Office No. 55, Sargodha. 048-3768646-7

#### **Guiranwala Bancassurance**

3rd Floor, Zaheer Plaza G.T. Road, Gujranwala. 055-3736611-3

#### Jehlum Bancassurance

1st Floor, Main G.T. Road, Behind Caltex Petrol Pump, Near HBL, Jadah Branch, Jehlum. 0544-720681-83

## **Guirat Bancassurance**

Sadiq Centre, Ground Floor Left Wing, (G1, G2, G3, G4), Rehman Sahaheed Road, Opposite Total Petrol Pump, Gujrat. 053-3533020-2

#### **Sialkot Bancassurance**

Plot No. 16 S, 71/A/1, Moon Tower, Shop No. 1,2,3, 2nd Floor, Opp. Mission Hospital, Paris Road, Sialkot 052-4603161

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#### Islamabad Bancassurance

1st & 2nd Floor, Plot No. 21, I & T Center, Sector G/6, Main Khayabane-Suharwardi, Aabpara, Islamabad. 051-4602900

## **Peshawar Bancassurance**

No. 501-502 B, 5th Floor, City Towers, University Road, Peshawar. 091- 5842175-7 & 9

#### **Muzaffarabad Bancassurance**

D-141, Stree No. 17, Upper Chittar Housing Scheme, Muzaffarabad, Azad Kashmir. 058-22432195-6

#### Mardan Bancassurance

1st Floor, Sheikh Enayat Plaza Opposite Askari Bank, The Mall Road Mardan. 0321-5168856

#### **Quetta Bancassurance**

1st Floor, A-7, Swiss Plaza, Jinnah Road, Quetta. 081-2829822 / 2822439

#### **Khyber Branch Takaful**

2nd Floor, Samad Plaza, Tehkal, Main University Road, Peshawar 091-5850520 / 5842449

#### Northeren Branch Peshawar

2nd Floor, Samad Plaza, Gap CNG, Tehkal, University Road, Peshawar 091-5850520 / 5842449

#### TAKAFUL FAMILY LIFE OFFICES

Takaful Karachi Prime Branch
Takaful Johar Branch
Takaful Gulshan Branch
Takaful Pioneer Branch
Takaful Karachi United Branch
Takaful Karachi Falcon Branch
Takaful Karachi Rehbar Branch
Takaful Karachi Mehran Branch
Mezzanine Floor, Alif Residency,
SB-8, Block-2, Near Rab Medical,
Gulshan-e-lqbal, Karachi.
021-34984617

#### Meezan Branch Karachi

OFFICE No. 601, 6th Floor, Park Avenue PECHS, Block-6 Main Shahrae-Faisal Karachi. 021-34326081-88

## Premier 1 Branch Rawalpindi Takaful Rawal Branch Takaful Rawalpindi Branch

B-DD-83, 1st Floor Minhas Shopping Centre Shamsabad Muree Road Rawalpindi. 051-4935501-4

## Zalmi Branch, Peshawar

2nd Floor, Samad Plaza, Gap CNG, Tehkal, University Road, Peshawar 091-5850520 / 5842449

## Zarrar Branch, Peshawar

2nd Floor, Samad Plaza, Gap CNG, Tehkal, University Road, Peshawar 091-5850520 / 5842449

## Alpha Branch Takaful

2nd Floor, Samad Plaza, Tehkal, Main University Road, Peshawar. 091-5850520 / 5842449

## **Takaful Lahore**

Plot No. 217-218 BP GESH Lahore, 1st Floor on Punjab Bank, Model Town, Link Road, Lahore. 042-35970127

## Takaful Bahawalpur Branch

First Floor, Mushtaq Memorial Hospital Building University Chowk, Bahawalpur. 021-34991848

#### Takaful D.G. Khan

Al-Ajwa Plaza, 1st Floor, Bank Road, Block-1, Dera Ghazi Khan. 064-2470893, 2466500

## Takaful Gujranwala Star Branch

Shareef Pura Chowk, Upper Story MCB Islamic Branch G.T. Road Gujranwala. 055-3847301-7 / 055-3847309

### Multan Branch

6th Floor, Chenone Tower, Abdali Road, Multan. 061-4577102-9

## Sargodha Branch

1st Floor, Luqman Center, Plot No. 96, Civil Lines, Club Road, Sargodha, Punjab. 048-3720281-8

## Franchise Model Branch Takaful

2nd & 3rd Floor,56-A Shadman Commercial Market, Tufail Plaza, Lahore. 042-37529600

## Lahore Shaheen Branch, Takaful

1st Floor, 122-A, MCB ICHRA branch, Ferozpur Road Near ICHRA, Lahore 042-37426012-6

#### **Lions Branch**

2nd Floor, Rasheed Arcade, Near Wapda hospital, Rehman Pura Stop, Ichra, Ferozpur Road Lahore. 042-35973352

## **Lahore Eagle Branch**

Office No. 4, 4th Floor, Malik Tower, 20-B Defence More, Walton Road, Lahore. 042-36626293-8

#### LAHORE CITY BRANCH TAKAFUL

122-A, 1st Floor, MCB Ichra branch, Ferozpur Road, Near Ichra, Lahore 042-37426012-6

## Takaful Bahawalnagar Branch

First Floor, FW Continentel Hotel, Kalma Chowk, Bahawalnagar. 0303-6688493

## **Takaful Gujrat**

Majeed Plaza, Near Kids Galaxy School, Rehman Shaheed Road, Gujrat 053-3709027

### **Takaful Sialkot**

Al-Yousuf Plaza, Near Munshi Sweets, Ghanta Ghar Chowk, Cantt, Sialkot. 052-4294641

## **Takaful Jhelum**

3rd Floor, Paswal Arcade, GTS Chowk, Jhelum Cantt. 054-4274131-2

#### **Takaful Chakwal**

2nd Floor, Abbas Arcade, Opposite Allieance Travel, Talagang Road Chakwal. 054-3552282 - 4

## **Takaful Faisalabad**

Off # 1, 4th Floor, Media Com Plaza Jaranwala Road, Near Koh-e-Noor Plaza, Faisalabad. 041-8733305-8

## **Eagle Branch**

1st Floor, Al Razzaq Plaza Opposite Children Complex, Near UBL Bank Abdali Road Multan. 061-4589993

## Rajanpur Branch

1st Floor, Sohail Plaza, Zia Shaheed Road, Rajanpur. 0333-6784747

## **Takaful Shaikupura**

Mian Shopping Mall Near Trama Center Lahore Sargodah Road Sheikhupura. 056-3613007 - 9

## **Takaful Kot Momin Branch**

Al-Aiman Plaza,1st Floor Opposite NBP, Chenab Bazar Tehsil Kot Momin District Sargodha. 048-6681400

## **ABBOTABAD BRANCH TAKAFUL**

1st Floor, Al Murtaza Hajj Umrah Office, Khankhail Plaza Mansehra Road, Abbotabad. 0300-8110436

#### **TAXILA BRANCH TAKAFUL**

1st Floor, Mir Tower, G.T. Road, Taxila 0300-5327071 / 0312-5327071

## Sultan Branch, Takaful

1st Floor, Mir Tower, G.T. Road, Taxila 0300-5327071 / 0312-5327071

## Mian Chunnu Branch, Takaful

1st Floor of Super Dooper Store, Liaquat Road, Mian Chunnu. 0300-3446616

## Orangi City Town, Takaful

LS-60, Mazenine Floor, Sector No. 5, Orangi Town, Karachi. 0300-3446616

## Hawk Branch, Takaful

4th Floor, Malik Tower Office No. 3, Defence Mor, Walton Road, Lahore Cantt. 042-36626453

## Jampur Branch, Takaful

Opposite Eidgah, Near BOP, Dera Road, Jampur. 0334-7361122

#### **CORPORATE OFFICES**

## Corporate Office, Faisalabad Saleemi Tower, 1st & 2nd Floor, Daround, Faisalabad.

041-8559849

## **Corporate Office, Lahore**

2nd & 3rd Floor, Tufail Plaza, 56 Shadman 1, Post Office Shadman, Lahore. 042-7421793

## **Corporate Office Multan**

10-Å, Ist. Floor, Twin Towers, Tehsil Chowk, Gulgasht Colony, Near Silk Bank, Bosan Road, Multan. 061-6212052

## **Corporate Office Rawalpindi**

1st & 2nd Floor, DD-79, Asad Plaza, Shamsabad, Murree Road. 051- 4935549

## **Corporate Office Sialkot**

Right Wing, 2nd Floor, Moon Tower. Opp DHL Office, Paris Road, Sialkot 052-4293529

## **CSD Center Gilgit**

2nd Floor, ZS-Plaza, Opposite Radio Pakistan, Main Sharah-e-Quaid-e-Azam, Jutial, Gilgit. 05811-457070

#### **CSD Center Peshawar**

2nd Floor, Samad Plaza, Tehkal, Main University Road, Peshawar. 091-5850520 / 5842449

#### **CSD Center Sukkur**

1st Floor, Lala Azam Plaza, Opposite Excise Office, Station Road, Sukkur. 071-5614261

## **CORPORATE DISTRIBUTION**

#### Karachi

2nd Floor, PNSC Building, M.T. Khan Road, Lalazar, Karachi. 021- 35657886

#### Lahore

2nd & 3rd Floor, Tufail Plaza, 56 Shadman 1, Post Office Shadman, Lahore. 042-37529600 / 37421793

#### Faisalabad

Saleemi Tower, 1st Floor, Dground, Faisalabad. 041-8559849

## Rawalpindi

2nd Floor, DD-79, Asad Plaza, Shamsabad, Murree Road. 051- 4935549

#### Multan

10-A, 1st Floor, Twin Towers, Tehsil Chowk, Gulgasht Colony, Near Silk Bank, Bosan Road, Multan. 061-6212052

#### **Peshawar**

2nd Floor, Samad Plaza, Tehkal, Main University Road, Peshawar. 091-5850520 / 5842449

## Hyderabad

1st Floor, Noor Place, near KASB Bank, Saddar, Cantonment, Hyderabad 0222-784784

## **OTHER OFFICES / BACK OFFICES**

### **Head Office**

74/1-A Lalazar MT Khan Road. 021- 35205094 -5

## **PNSC 2nd Floor Karachi**

2nd Floor, PNSC Building, M.T. Khan Road, Lalazar, Karachi 021- 35657886

## **PNSC 11th Floor Karachi**

11th Floor PNSC office Lalazar MT Khan Road Karachi 021- 35809200

#### Lalazar I.T. Office

36-A/3, 1st floor, opposite beach luxury hotel, lalazar, M.T. Khan road, Karachi.
021 - 35205096

# I.T. / Call Center / Approval Center at Lalazar

Building # 36-A/2, (Ground, Mezzanine & 1st Floor), Lalazar, M.T.Khan Road, Karachi. 021 - 35205096

## Retail Business Center (RBC)

Banglow # 245/6/2/O, Block -6, P.E.C.H.S., Karachi. 021- 34315970 Certified True Copy

Najam Ul Hassan Janjua

Najam Ul Hassan Secretary

# JUBILEELIFE.COM

# **JUBILEE LIFE INSURANCE COMPANY LIMITED**

74/1-A, Lalazar, M.T. Khan Road, Karachi-74000, Pakistan

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complaints@jubileelife.com
Website: www.jubileelife.com