



### **Our Vision**

Enabling people to overcome uncertainty.

### **Our Mission**

To provide solutions that protect the future of our customers.

### **Our Core Values**

- Teamwork
- Integrity
- Excellence
- Passion





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Vision, Mission & Core Values

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Certified True Copy

Najam UI Hassan Janjua

Najam UI Hassan Secretary

### **COMPANY INFORMATION**

### **BOARD OF DIRECTORS**

- Kamal A. Chinoy Independent Non-Executive Director
- R. Zakir Mahmood
   Non-Independent
   Non-Executive Director
- Amyn Currimbhoy Independent Non-Executive Director
- Shahid Ghaffar Independent Non-Executive Director
- John Joseph Metcalf
   Non-Independent

   Non-Executive Director
- Javed Ahmed
   Managing Director &
   Chief Executive Officer
   (Executive Director)

Sultan Ali Allana
 Non-Independent

 Non-Executive Director

### **BOARD COMMITTEES**

### **Audit Committee**

- Amyn Currimbhoy, Chairman
- John Joseph Metcalf, Member
- Shahid Ghaffar, Member
- Adeel Ahmed Khan, Secretary

### Human Resource & Remuneration, Ethics & Nominations Committee

- Kamal A. Chinoy, Chairman
- John Joseph Metcalf, Member
- R. Zakir Mahmood, Member
- Javed Ahmed, Member
- Najam ul Hassan Janjua, Secretary

### **Construction Advisory Committee**

- Kamal A. Chinoy, Chairman
- R. Zakir Mahmood, Member
- Javed Ahmed, Member & Secretary

### **Finance & Investment Committee**

- Shahid Ghaffar, Chairman
- R. Zakir Mehmood, Member
- John Joseph Metcalf, Member
- Javed Ahmed, Member
- Shan Rabbani, Member
- Lilly R. Dossabhoy, Member / Secretary

### **Risk Management Committee**

- John Joseph Metcalf, Chairman
- R. Zakir Mahmood, Member
- Shahid Ghaffar, Member
- Javed Ahmed, Member
- Shan Rabbani, Secretary

### **Technical Committee**

- John Joseph Metcalf, Chairman
- Shahid Ghaffar, Member
- Javed Ahmed, Member
- Shan Rabbani, Member / Secretary



### **MANAGEMENT**

- Javed Ahmed Managing Director & Chief Executive Officer
- Muhammad Sohail Fakhar
   Group Head Corporate, Marketing & Administration
- Farhan Akhtar Faridi
   Group Head Retail Distribution
- Muhammad Kashif Naqvi
   Group Head Digital, Technology & Strategic Planning
- Najam ul Hassan Janjua,
   Company Secretary & Head of Legal Department
- Faiz ul Hassan
   Head of Corporate Business Distribution
- Muhammad Aamir
  Head of Corporate Business Operations

- Lilly R. Dossabhoy
   Chief Financial Officer (Group Head, Finance & Accounts)
- Zahid Barki
   Group Head Risk Management, Compliance & Quality Assurance
- Muhammad Munawar Khalil
   Group Head Human Resource Management & Development
- Shan Rabbani Group Head Retail Operations, Investments & Actuarial
- Nadym Chandna Head of Window Takaful
- Faisal Qasim
   Head of Information Security & Quality Assurance

### **Company Secretary**

**Compliance Officer** 

**Head of Internal Audit** 

Rating of the Company

**Insurer Financial Strength (IFS) Rating** 

Outlook

**Rating Agency** 

**Rating Date** 

Najam ul Hassan Janjua

Zahid Barki

Adeel Ahmed Khan

"AA+" (Double A plus)

"Stable"

**JCR-VIS** 

May 30, 2018

### **MANAGEMENT COMMITTEES**

### **Management Committee**

- Javed Ahmed Chairman
- Zahid Barki Member
- Muhammad Sohail Fakhar Member
- Farhan Akhtar Faridi Member
- Lilly R. Dossabhoy Member
- Muhammad Munawar Khalil Member
- Shan Rabbani Member
- Muhammad Kashif Naqvi Member & Secretary

### **Underwriting & Reinsurance Committee**

- Javed Ahmed Chairman
- Shan Rabbani Member
- Muhammad Aamir Member
- Hasan Ejaz Member
- Raja Naveed Member & Secretary

### **Claims Committee**

- Javed Ahmed Chairman
- Zahid Barki Member
- Muhammad Sohail Fakhar Member
- Muhammad Kashif Naqvi Member
- Junaid Ahmed Member & Secretary

### **Risk Management & Compliance Committee**

- Javed Ahmed Chairman
- Zahid Barki Member
- Lilly R. Dossabhoy Member
- Shan Rabbani Member
- Najam ul Hassan Janjua Member & Secretary

### **Investment Management Committee**

- Javed Ahmed Chairman
- Lilly R. Dossabhoy Member
- Shan Rabbani Member
- Muhammad Kashif Naqvi Member
- Asif Mobin Member & Secretary

### **IT Steering Committee**

- Javed Ahmed Chairman
- Zahid Barki Member
- Farhan Akhtar Faridi Member
- Shan Rabbani Member
- Muhammad Kashif Naqvi Member & Secretary

### **Marketing Committee**

- Javed Ahmed Chairman
- Farhan Akhtar Faridi Member
- Muhammad Munawar Khalil Member
- Muhammad Sohail Fakhar Member
- Usman Qaiser Member & Secretary



### **Registered Office**

26-D, 3rd Floor, Kashmir Plaza, Jinnah Avenue, Blue Area, Islamabad, Pakistan.

Tel: +92 (51) 2206930-6 Fax: +92 (51) 2825372

Web: www.jubileelife.com E-mail: info@jubileelife.com

### **Appointed Actuary**

Nauman Associates

249-CCA, Sector FF, Phase IV, DHA, Lahore, Pakistan.

Tel: +92 (42) 35741827-29

### **Bankers**

Habib Bank Limited (Conventional & Islamic Window)
Standard Chartered Bank (Pakistan) Limited (Conventional & Islamic Window)

### **Shariah Advisor**

**Mufti Zeeshan Abdul Aziz** 

### **Legal Advisors**

### Kabraji & Talibuddin

Advocates & Legal Counsellors,

406-407, 4th Floor, The Plaza at Do Talwar, Block 9, Clifton, Karachi-75600,

Pakistan.

Tel: +92 (21) 35838871-6 Fax: +92 (21) 35838879

### **Head Office**

74/1-A, Lalazar, M. T. Khan Road, Karachi-74000, Pakistan.

Tel: +92 (21) 35205095

Web: www.jubileelife.com E-mail: info@jubileelife.com

### **Auditors**

### **KPMG Taseer Hadi & Co., Chartered Accountants**

Engagement Partner: Syed Iftikhar Anjum Sheikh Sultan Trust Building No. 2, Beaumont Road, Karachi-75530, Pakistan.

Tel: +92 (21) 35685847 Fax: +92 (21) 35685095

Web: www.kpmg.com.pk

### **Registrar & Share Transfer Office**

**Central Depository Company of Pakistan Limited** 

CDC House, 99-B, Block-B, S.M.C.H.S.,

Main Shahrah-e-Faisal, Karachi-74400, Pakistan.

Tel: +92 (21) 111-111-500

### **Directors' Review**

The Board of Directors of Jubilee Life Insurance Company Limited have pleasure in presenting to the members, the condensed interim financial information (un-audited) of the Company for the half year ended June 30, 2018 together with the Auditors' Review Report thereon.

The Company's continued focus on business development through multiple distribution channels and commitment towards maintaining high service and persistency standards, has enabled the Company to maintain its rate of growth in premium revenue as well as profitability.

The gross premium revenue (net of experience refund) written during the half year ended June 30, 2018 is Rs.24,871 million which is 17% higher than the premium of Rs.21,230 million for the corresponding half year of 2017. All distribution channels have shown stability in premium revenue. Business written through Window Family Takaful Operations has maintained its impressive growth strides during the half year 2018, and the aggregate Gross Written Contribution was recorded at Rs.4,410 million, as against Rs.2,663 million in the corresponding half year of 2017, i.e. an increase of 66%. We are grateful to our policy holders and participants, for the high level of trust and confidence reposed in us.

Consequent to higher business volumes, the outgoings on claims recorded an increase, but were overall at a satisfactory level. Claims during the half year 2018 were Rs.8,176 million, as against Rs.6,899 million in the corresponding half of 2017, an increase of 19%, which was largely in line with the increase in GWP. Likewise, with the growing business volumes, expansion of distribution network, as well as the increased investment in marketing, the outgoings on aggregate acquisition and administration expenses have recorded an increase of 12%, up from Rs.5,319 million in the corresponding half of last year, to Rs.5,933 million in current half year period.

As contained in note 26.1, the Revenue Account of all classes of business has yielded a surplus of Rs.1,824 million during the half year ended June 30, 2018, as compared to Rs.1,733 million during the corresponding half year of 2017, an increase of 5%. A surplus transfer of Rs.1,500 million has been made from the Revenue Account, as per the approval of the Appointed Actuary, as compared to Rs.1,005 million during the corresponding half year of June 2017. This however, is not separately reflected in the overall Profit and Loss Account prepared on Company level basis, under the revised presentation as per the Insurance Accounting Regulations, 2017, implemented with effect from January 1, 2018.

The Profit and Loss Account shows a pre-tax profit of Rs.2,039 million as against the restated profit before tax of Rs.2,490 million for the corresponding half year of 2017, a decline of 18%. During the 2nd quarter of 2018, the KSE 100 index recorded a decline of 8% and closed at 41,811 points, as compared to 45,560 points as at end of March 2018, reducing the YTD increase from 13% at end of Q1 2018 to 4% at the end of the half year 2018. This resulted in a revaluation loss of Rs.5.03 billion on the investments classified at fair value through profit or loss account during the 2nd quarter. Despite this valuation loss however, the aggregate investment income was Rs.3,731 million as compared to Rs.3,056 million in the corresponding half of 2017, an increase of 22%. The profit before tax during first half year of 2017 was higher due to extra ordinary capital gains realized by the Company during that period.

The profit after tax for the half year 2018 was Rs.1,281 million, as against Rs.1,691 million in the corresponding half of 2017. It may be mentioned that the taxation charge for the current period includes the continuation of the Super Tax for rehabilitation of temporarily displaced persons for TY 2019 at 2% implemented through the Finance Act, 2018, resulting in a Super Tax charge of an eighteen months' period, aggregating to Rs.151 million being recorded in the current half year.

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### **Directors' Review**

The basic and diluted Earnings Per Share (EPS) for the half year ended June 30, 2018 are Rs.16.14 per share as compared to the restated EPS of Rs.21.31 per share of the corresponding half year of 2017, for reasons enumerated in the foregoing paragraphs. The EPS - current, and comparative (restated) are both higher due to the revised presentation requirements, whereby the undistributed surplus in the Revenue Account of the Statutory Funds, inclusive of solvency margins required to be maintained under the Insurance Ordinance, 2000, for the purpose of the policy holders' funds, is also included in the overall Company base Profit & Loss Account.

In view of the healthy surplus generated by the Company, the Board of Directors are pleased to declare an interim cash dividend of 30% (2017: 30%) on face value, i.e. Rs.3.00 per share (2017: Rs.3.00 per share).

The Company continues to make steady progress, and we look forward to maintaining a healthy pace of growth during the remaining part of the year.

On behalf of the Board of Directors

Javed Ahmed
Managing Director &
Chief Executive Officer

Kamal A. Chinoy Chairman

Karachi: August 17, 2018

نقع ونقصان کا اکاؤنٹ (Profit and Loss Account)، قبل ازئیکس 2,039 ملین روپے کا منافع ظاہر کرتا ہے جو 2017 کی پہلی ششاہی کے دوران حاصل ہونے والے بحال شدہ منافع قبل ازئیکس 2,039 ملین روپے کی رقم کے مقابلے میں 18% کی کی ریکارڈ کی جو کہ 2018 کی پہلی شدہ ابی کے اختتا م پر 45,560 پوائنٹس کے مقابلے میں 18% لوائنٹس پر بندہوا جس کی وجہ مقابلے میں 18% کم ہے۔ 2018 کی پہلی سدہ ابی میں 18% کی بہلی ششاہی کے دوران 40 اضافہ ہوا۔ اس کے نتیج میں دوسری سدہ ابی کے دوران 19% کم بندسرہ امیکاری میں 19% کم بندسرہ امیکاری میں 19% کم بندسرہ امیکاری میں 19% کی بہلی ششاہی کی جو کہ 2018 کی پہلی ششاہی کی 3,056 ملین روپے کی مجموعی سرمایہ کاری آمد نی کے مقابلے میں 2018 کی پہلی ششاہی کی 3,056 ملین روپے کی مجموعی سرمایہ کاری آمد نی کے مقابلے میں 2018 کی پہلی ششاہی کی دوران کم پنی کو حاصل ہونے والے غیر معمولی حاصلات سرمایہ کی وجہ سے اُس مدت میں منافع قبل از ٹیکس زیادہ تھا۔

2018 کی پہلی ششاہی کے لیے منافع بعداز ٹیکس 1,281 ملین روپے رہا جو 2017 کی پہلی ششاہی میں 1,691 ملین روپے تھا۔ 2018 کی پہلی ششاہی کی موجودہ مدت میں ٹیکس چارج ، مالیاتی ایکٹ 2018 کے ذریعے %2 لاگوہونے والاسپر ٹیکس وارج کے نتیجے میں 151 ملین روپے موجودہ پہلی ششاہی میں ریکارڈ کیا گیا ہے۔

30 جون 2018 کوختم ہونے والی پہلی ششاہی کے لیے بنیادی اور ڈاکلیوٹڈ (Basic and Diluted) آمدنی فی خصص آمدنی مقابلتاً 2010 کوختم ہونے والی پہلی ششاہی کا بحال شدہ فی خصص آمدنی فی خصص آمدنی کی خصص آمدنی کے حساب (EPS) مدنی کی خصص (EPS) منظر ثانی شدہ پیشکش کی ضروریات کی وجہ سے زیادہ ہیں جس کے مطابق انشورنس آرڈیننس 2000 کے تحت پالیسی ہولڈر کی مجموعی آمدنی کے حساب (Profit & Loss Account) کی اضافی رقم کپنی کی سطح پر تیار کر دہ نفتے و نقصان کے اکاؤنٹ (Profit & Loss Account) میں شامل ہے۔

تمینی کے صحت منداضا نے کومدنظرر کھتے ہوئے بورڈ آف ڈائر یکٹرزنے %30 (2017:30%) عبوری نقد منافع (Interim Cash Dividend) کااعلان کیاہے یعنی 3رویے فی حصص (3.00رویے فی حصص : 2017)

کمپنی متحکم پیش رفت کی طرف گامزن ہے اور سال کے باقی جھے کے دوران بھی ہم تو قع رکھتے ہیں کہ ترقی میں صحت مندر فقار برقر ارر کھیں گے۔

ازطرف بوردٌ آف دُ ائرَ يكثرز

جاويداحمد

ایم ڈی اورسی ای او

ا کال اے چنا ئے ا

چیئر مین

كرا جي:17 أگست 2018



### ڈائر یکٹرز کی جائزہ رپورٹ

جو بلی لائف انشورنس کمپنی لمیٹڈ کے پورڈ آف ڈائر کیٹرز بصدمسرت اپنے ممبران کے لیے کمپٹی کی پہلی ششماہی مختتمہ 30 جون 2018 کا مختصر عبوری مالی گوشوارہ (غیرمحاسبہ ) آ ڈیٹرز کی جائزہ رپورٹ کے ساتھ پیش کررہے ہیں۔

کمپنی کے کثیر الجہتی تقسیم کارذرائع کے ذریعے کاروبار میں اضافے، بہترین خدمات کی فراہمی ومعیار اور افادیت کے معیار کو برقر ارر کھنے کے عزم پڑمل پیرا ہوکر اقساطِ بیمہ سے ہونے والی آمدنی (Premium Revenue) میں ترقی کی شرح کو برقر ارر کھنے کے ساتھ ساتھ منافع میں بھی اضافہ کیا۔

30 جون 2018 کوختم ہونے والی پہلی ششاہی کے دوران تحریر شدہ مجموعی اقساط بیمہ ہے ہونے والی آمدنی ، تجربہ واپسی کے نیٹ ورک کے بعد، (2018 کوختم ہونے والی پہلی ششاہی میں روپے ہے جو 2017 کی پہلی ششاہی میں بھی 2018 کی پہلی ششاہی میں بھی متاثر کن کارکردگی 2018 کی پہلی ششاہی میں بھی برقر اررکھی اورگل مجموعی تحریری شراکت میں 4,410 ملین روپے کا اضافہ ریکارڈ کیا گیا۔ جب کہ اس کے مقابلے میں 2017 کی پہلی ششاہی میں 2,663 ملین روپے ریکارڈ کیا گیا تھا یعنی موجودہ پہلی ششاہی میں 4,410 کی پہلی ششاہی میں 2018 کی پہلی شاہ کی کہلی کو کہلی کی کہلی کو کہلی کی کہلی کو کو کہلی کو کو کہلی کو کو کہلی کو

کاروبار کے بڑے جم کے نتیج میں، دعووں(Claims) کی ادائیگی میں بھی اضافہ ہوالیکن مجموعی طور پر یہ اطمینان بخش رہی۔ پہلی ششاہی کے دوران دعوے(Claims) 8,176 (لیسن روپے تھے جو 2017 کی پہلی ششاہی میں اور کے بڑے جم کے نتیج میں، دعووں(Claims) کی ادائیگی میں بھی اضافہ ہوا جوزیادہ تر مجموعی تحریری اقساط بیمہ سے ہونے والی آمدنی میں اضافے کے ساتھ ہم آ ہنگ ہے۔ اسی طرح موجودہ پہلی ششاہی میں بڑھتے ہوئے کاروبار کے ساتھ ڈسٹری بیوشن نیٹ ورک کی توسیع اور فروخت کاری میں اضافی سرمایہ کاری کی وجہ سے مجموعی حصول اور انتظامی اخراجات میں 12% اضافے کے ساتھ 5,933 ملین روپے رہے جو پچھلے سال کی پہلی ششماہی میں 5,319 ملین روپے تھے۔

جیبا کہ نوٹ 26.1 میں بیان کیا گیا ہے، 2017 کی پہلی شفہ ہی کے دوران 1,733 ملین روپے کے مقابلے میں 30 جون 2018 کوختم ہونے والی پہلی شفہ ہی کے دوران تمام کاروباری شعبہ جات کے مجموعی آمدنی کے حساب 2017 کوختم ہونے والی پہلی شفہ ہی کے دوران 1,824 ملین روپے کا منافع حاصل کیا یعنی موجودہ پہلی شفہ ہی میں %5 کا اضافہ ہوا مجموعی آمدنی کے حساب 1,500 ملین روپے کی منظوری سے اداکر دی گئی ہے جوجون 2017 کی پہلی شفہ ہی کہ مقررہ ایکچو ری کی منظوری سے اداکر دی گئی ہے جوجون 2017 کی پہلی شفہ ہی کہ مقررہ ایکچو ری کی منظوری سے اداکر دی گئی ہے جوجون 2017 کی پہلی شفہ ہی کہ مقررہ ایکچو ری کی منظوری سے کہ انشورنس اکاؤنٹنگ ریکولیشنز جو کیم جنوری 2018 سے نافذائعمل ہیں، کی نظر ثانی شدہ پیشکش کے تحت بیر تم کمپٹی کی سطح پر تیار کردہ نفع ونقصان کے اکاؤنٹ (Profit and Loss Account) میں علیحدہ طور پرنظر نہیں آتی۔

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## CONDENSED INTERIM FINANCIAL INFORMATION

### **Independent Auditors' Review Report**

### to the members of Jubilee Life Insurance Company Limited

### Introduction

We have reviewed the accompanying condensed interim statement of financial position of Jubilee Life Insurance Company Limited ("the Company") as at June 30, 2018 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement, condensed interim statement of changes in equity and notes to the interim financial information for the half year then ended (here-in-after referred to as the "interim financial information"). Management is responsible for the preparation and presentation of this interim financial information in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on the interim financial information based on our review.

### **Scope of Review**

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### **Conclusion**

Based on our review nothing has come to our attention that causes us to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

### **Emphasis of Matter**

We draw attention to Note 4.2 of the interim financial information that the Company has received a response to the application made, through the Insurance Association of Pakistan, to the Securities and Exchange Commission of Pakistan (SECP) for a clarification that the solvency margins as maintained in the statutory funds shall be treated as permanent difference for the purpose of calculation of deferred taxation under IAS 12, 'Income Taxes'. The SECP vide its letter dated August 20, 2018, has advised that the Institute of Chartered Accountants of Pakistan considers that the matter requires an in-depth understanding and detailed analysis of the accounting issue and formulation of a comprehensive and transparent opinion. However, in order to facilitate timely finalization of statutory half yearly financial statements of life insurers, life insurers have been granted exemption from application of IAS-12 (Income Taxes) arising from the recording of surplus retained in the statutory funds in the profit and loss and equity in the published financial statements for the half year ended June 30, 2018. Accordingly, the Company has not recorded deferred tax on difference between accounting base and tax base of insurance liabilities, as more fully disclosed in note 4.2 to the interim financial information.

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We draw attention to Note 14.1.2 to the interim financial information, which describes that the Company is seeking exemption from the scope and applicability of the Sindh Sales Tax on Services under the Sales Tax Act, 2011 on the premium from corporate health insurance customers.

Our opinion is not qualified in respect of the above matters.

#### Other Matter

The figures for the quarter ended June 30, 2018 in the condensed interim profit and loss account and condensed interim statement of comprehensive income have not been reviewed and we do not express a conclusion on them.

The engagement partner on the engagement resulting in this independent auditor's review report is Syed Iftikhar Anjum.

Date: 20 August 2018

Karachi

KPMG Taseer Hadi & Co.

Chartered Accountants

### Condensed Interim Statement of Financial Position (Un-audited)

As at June 30, 2018

	Notes	June 30, 2018 (Un-audited)	December 31, 2017 (Restated)
		(R	upees in '000)
Property and equipment Intangible assets Investments in an associate Investments	5 6	3,134,046 211,052 110,536	3,011,063 247,597 97,627
Equity securities Government securities Debt Securities	7 8 9	49,697,857 61,161,936 3,255,539	41,449,755 56,147,541 1,188,732
Term deposits Insurance / reinsurance receivables Other loans and receivables	10	8,150,000 1,113,938 973,407	11,127,000 1,086,855 1,168,775
Prepayments Cash and Bank balances	11	108,463 4,659,061	94,781 4,893,175
Total Assets		132,575,835	120,512,901
Equity and Liabilities			
Capital and reserves attributable to the Company's equity holders			
Ordinary share capital Money ceded to waqf fund Surplus on revaluation of available for sale investments Unappropriated profit		793,307 500 28,958 5,831,076 6,653,841	793,307 500 15,090 <u>6,003,534</u> 6,812,431
Retained earnings arising from business other than participating business attributable to shareholders (Ledger account D)  Total Equity		3,841,138 10,494,979	3,527,315 10,339,746

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### Condensed Interim Statement of Financial Position (Un-audited)

As at June 30, 2018

	Notes	June 30, 2018 (Un-audited)	December 31, 2017 (Restated)
		(R	upees in '000)
Liabilities Insurance liabilities	12	117,127,219	104,883,747
Retirement benefit obligations Borrowing	13	1,500,000	29,407 1,500,000
Premium / contribution received in advance Insurance / reinsurance payable Other creditors and accruals		1,104,708 28,430	959,059 6,155
Deferred tax liability Financial charges payable		2,106,102 50,450 15,021	2,478,209 68,498 13,927
Derivative Financial Instrument Unclaimed dividend		33,837	27,193 23,750
Taxation - provision less payments  Total Liabilities		115,089 122,080,856	183,210 110,173,155
Total Equity and Liabilities		132,575,835	120,512,901
Contingencies and commitments	14		

The annexed notes 1 to 31 form an integral part of the condensed interim financial information.

Kamal A. Chinoy

Chairman

Amyn Currimbhoy

Director

Shahid Ghaffar

Director

Javed Ahmed

Managing Director & Chief Executive Officer

Lilly R. Dossabhoy Chief Financial Officer

### **Condensed Interim Profit and Loss Account (Un-audited)**

For the half year ended June 30, 2018 For the Half Year ended For the Quarter ended

		1 01 1110 11011 1001 01100			
	Notes	June 30, 2018 (Un-audited)	June 30, 2017 (Un-audited)	June 30, 2018 (Un-audited)	June 30, 2017 (Un-audited)
		(Oil addited)	(Restated)	(on acanca)	(Restated)
			(Kupees in	١ '000)	
Premiums / Contributions Revenue Premiums / Contributions ceded to reinsurers Net premiums / contributions revenue	15	24,871,163 (631,756) 24,239,407	21,230,331 (645,671) 20,584,660	12,356,116 (176,389) 12,179,727	10,289,107 (163,929) 10,125,178
Fee income Investment income Net realised fair value gains on financial assets Net fair value loss on financial assets at fair value through profit or loss Other income	16 17 18	25,718 3,355,959 863,307 (590,418) 76,458 3,731,024	26,752 2,697,418 524,643 (266,319) 73,784 3,056,278	12,054 1,667,636 619,548 (5,033,594) 77,811 (2,656,545)	12,803 1,289,158 318,145 (951,148) 72,949 741,907
Net income		27,970,431	23,640,938	9,523,182	10,867,085
Insurance benefits Recoveries from reinsurers Claims related expenses Net Insurance Benefits	19	8,176,649 (435,322) 3,582 7,744,909	6,896,992 (448,336) 2,651 6,451,307	3,857,034 (199,794) 1,909 3,659,149	3,241,333 (212,464) 1,459 3,030,328
Net Change in insurance liabilities (other than outstanding claims) Acquisition expenses Marketing and administration expenses Other expenses Total Expenses Results of operating activities	20 21	12,246,965 4,498,853 1,434,174 10,961 18,190,953 2,034,569	9,362,055 4,086,177 1,232,365 23,212 14,703,809 2,485,822	1,758,528 2,429,957 577,624 21,515 4,787,624 1,076,409	3,506,982 2,193,412 541,224 18,219 6,259,837 1,576,920
Share of profit of associates  Profit before tax for the period (refer note below)	6	<b>4,433 2,039,002</b>	<u>3,817</u> 2,489,639	1,697 1,078,106	1,879 1,578,799
Taxation Profit after tax for the period	22	(758,420) 1,280,582	(798,962) 1,690,677	(448,900) 629,206	(531,980) 1,046,819
			(Rupe	es)	
Earnings (after tax) per share	23	16.14	21.31	7.93	13.20

The annexed notes 1 to 31 form an integral part of the condensed interim financial information.

Profit before tax is inclusive of the amount of the profit before tax of the Shareholders' Fund, the Surplus Transfer from the Revenue Account of the Statutory Funds to the Shareholders' Fund based on the advice of the Appointed Actuary, and the undistributed surplus in the Revenue Account of the Statutory Funds which also includes the solvency margins maintained in accordance with the Insurance Rules, 2017. For details of the Surplus Transfer from the Revenue Account of the Statutory Funds to the Shareholders' Fund aggregating to Rs.1,500 million (2017: Rs.1,005 million), please refer to note 26.1, relating to Segmental Information - Revenue Account by Statutory Fund.

Director

Director

**Javed Ahmed** Managing Director & Chief Executive Officer Lilly R. Dossabhoy

Chief Financial Officer



### Condensed Interim Statement of Comprehensive Income (Un-audited)

For the half year ended June 30, 2018

Tof the fluit year efficed John 30, 2010		For the H	alf Year ended	For the Quarter ended	
	Note	June 30, 2018 (Un-audited)	June 30, 2017 (Un-audited) (Restated)	June 30, 2018 (Un-audited)	June 30, 2017 (Un-audited) (Restated)
			(Rupees in	'000)	
Profit after tax for the period - as per Profit and Loss Account		1,280,582	1,690,677	629,206	1,046,819
Other comprehensive income:					
Items that may be classified to profit and loss in subsequent period					
Currency translation differences (related to net investment in foreign currency)	6	11,078	500	5,754	(601)
Change in unrealised gains / (losses) on available-for-sale financial assets Gain or (loss) on disposal or reclassification to profit and loss account		17,729 1,289 19,018	(103,447) (465,735) (569,182)	(66,250) 2,534 (63,716)	(63,654) (467,422) (531,076)
Related deferred tax		(5,150)	170,755	8,918	160,332
Change in unrealised gains / (losses) on available-for-sale financial assets - net		13,868	(398,427)	(54,798)	(370,744)
Other comprehensive income for the period		24,946	(397,927)	(49,044)	(371,345)
Total comprehensive income for the period		1,305,528	1,292,750	580,162	675,474

The annexed notes 1 to 31 form an integral part of the condensed interim financial information.

Kamal A. Chinoy Chairman Amyn Currimbhoy
Director

Shahid Ghaffar
Director

Javed Ahmed Managing Director & Chief Executive Officer Lilly R. Dossabhoy

r & Lilly R. Dossabhoy
Chief Financial Officer

### **Condensed Interim Cash Flow Statement (Un-audited)**

For the half year ended June 30, 2018

#### For the Half Year ended

June 30, 2018	June 30, 2017
(Un-audited)	(Un-audited)
	(Restated)

----- (Rupees in '000) -----

#### **Operating Cash flows**

### (a) Underwriting activities

Insurance premiums / contributions received Reinsurance premiums / contributions paid Claims paid Surrenders paid Reinsurance and other recoveries received Commission paid Commission received Marketing and administrative expenses paid Other acquisition cost paid Net cash inflow from underwriting activities

### (b) Other operating activities

Income tax paid
Other operating payments
Other operating receipts
Unsecured advances paid to employees
Recovery of unsecured advances to employees
Net cash outflow from other operating activities
Total cash inflow from all operating activities

#### **Investment activities**

Profit / return received
Dividend received
Payment for investments
Proceeds from disposal of investments
Fixed capital expenditure
Proceeds from sale of property, plant and equipment
Total cash outflow from investing activities

,442,690		9,673,287
	1	
(700,139)		(603,233)
(112,397)		(120,031)
65,358		410,665
(82,738)		(83,957)
76,807		73,816
(753,109)		(322,740)
,689,581		9,350,547

2,695,764
853,729
(126,822,357)
116,063,334
(285,955)
11,998
(7,483,487)

2,101,438
635,101
(54,810,258)
50,655,730
(2,620,857)
4,010
(4,034,836)

21,672,399

(1,964,833)

(4,575,676)

(3,041,077)

(1,614,265)

(615, 355)

(735, 251)

487.620

59,725



1.500.000

(823,932)

676,068

### **Condensed Interim Cash Flow Statement (Un-audited)**

For the half year ended June 30, 2018

For the	e Half	Year	ende
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11

June 30, 2018	June 30, 2017					
(Un-audited)	(Un-audited)					
(Restated)						
(Rupees in '000)						

### **Financing activities**

Loan received Dividends paid Total cash (outflow) / inflow from financing activities

### Net cash inflow from all activities

Cash and cash equivalents at beginning of the period Cash and cash equivalents at the end of the period

#### **Reconciliation to Profit and Loss Account**

Operating cash flows Depreciation expense Amortisation expense Share of profit from associate Profit on disposal of property, plant and equipment Increase in assets other than cash (Increase) in liabilities Profit on sale of investments Revaluation loss on investments Investment income **Profit after taxation** 

The annexed notes 1 to 31 form an integral part of the condensed interim financial information.

(1,140,208)
(1,140,208)
1,065,886
8,593,175 9,659,061
9,689,581

,065,886     5,991,77       5,593,175     6,054,06       12,045,84       2,689,581     9,350,54       (103,33)	C
7,659,061 12,045,84 9,689,581 9,350,54	7
9,350,54	1
	.(
/100 100) /100 22	7
<b>(128,120)</b> (103,33	4
<b>(61,492)</b> (40,84	2
<b>4,433</b> 3,81	7
<b>2,093</b> 1,04	8
<b>86,788</b> 312,56	8
<b>,897,614)</b> (10,686,46	7
<b>863,307</b> 2,281,32	1
<b>(591,645)</b> (2,245,61	2
<b>2,817,63</b>	1
<b>,280,582</b> 1,690,67	7

Chairman

Director

Director

**Javed Ahmed** Managing Director & Chief Executive Officer

Lilly R. Dossabhov Chief Financial Officer

### Condensed Interim Statement of Changes In Equity (Un-audited)

For the half year ended June 30, 2018

			Attributable to eq	uity holders of the Comp	any	
	Share Capital	Unappropriated profit	Money ceded to waqf fund	Surplus on revaluation of available for sale investments	Retained earnings arising from business other than participating business attributable to Shareholders (Ledger Account D) Refer Notes	Total
			(Ru	pees in '000)		
Balance as at January 01, 2017 - as reported Effect of change in accounting policy for revenue account - ledger D balance Money ceded to Waqf fund Capital contribution to statutory funds - eliminated Effect of changes in accounting policies for investments Tax effect of changes in accounting policies Balance as at January 01, 2017- restated	721,188 - - - - - - - 721,188	4,348,344 - - 225,000 - - - 4,573,344	500 - - - - 500	567,501 (22,699) 544,802	2,821,149 - (225,000) 3,203 (68,877) 2,530,475	5,069,532 2,821,149 500 - 570,704 (91,576) 8,370,309
Total comprehensive income for the period - restated						
Profit for the period after tax - restated Other comprehensive income - restated		1,690,677 500 1,691,177	-	(398,427) (398,427)		1,690,677 (397,927) 1,292,750
Transactions with the owners recorded directly in equity						
Final cash dividend for the year ended December 31, 2016 @ 115% (Rs. 11.50 per share) Issue of bonus shares for the year ended December 31, 2016 @ 10% Surplus for the period retained in statutory funds - net of tax	72,119 - 72,119	(829,366) (72,119) (651,232) (1,552,717)			- - 651,232 651,232	(829,366) - - (829,366)
Balance as at June 30, 2017	793,307	4,711,804	500	146,375	3,181,707	8,833,693
Balance as at January 01, 2018 - as reported  Effect of change in accounting policy for revenue account - ledger D balance  Money ceded to Waqf fund  Capital contribution to statutory funds - eliminated  Effect of change in accounting policy on impairment  Transfer of impairment to ledger D balance - net of tax  Effect of changes in accounting policies for investments  Tax effect of changes in accounting policies	793,307 - - - - - - -	5,853,533 - - 150,000 (72,849) 50,995 - 21,855	- 500 - - - - -	- - - - - 8,671 6,419	3,724,496 - (150,000) 72,849 (50,995) 47,963 (116,998)	6,646,840 3,724,496 500 - - - 56,634 (88,724)
Balance as at January 01, 2018 - restated	793,307	6,003,534	500	15,090	3,527,315	10,339,746

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### **Condensed Interim Statement of Changes In Equity (Un-audited)**

For the half year ended June 30, 2018

	Attributable to equity holders of the Company							
	Share Capital	Unappropriated profit	Money ceded to waqf fund	Surplus on revaluation of available for sale investments	Retained earnings arising from business other than participating business attributable to Shareholders (Ledger Account D) Refer Notes	Total		
			(Ru	pees in '000)				
B/f	793,307	6,003,534	500	15,090	3,527,315	10,339,746		
Total comprehensive income for the period								
Profit for the period after tax Other comprehensive income	-	1,280,582 11,078		13,868	-	1,280,582 24,946		
Transactions with the owners recorded directly in equity	-	1,291,660	-	13,868	-	1,305,528		
Final cash dividend for the year ended December 31, 2017 @ 145% (Rs. 14.50 per share) Surplus for the year retained in statutory funds		(1,150,295) (313,823) (1,464,118)			313,823 313,823	(1,150,295) - (1,150,295)		
Balance as at June 30, 2018	793,307	5,831,076	500	28,958	3,841,138	10,494,979		

#### Notes:

- 1 This includes balances maintained in accordance with the requirements of Section 35 of the Insurance Ordinance, 2000 read with Rule 14 of the Insurance Rules, 2017 (previously the SEC Insurance Rules, 2002) to meet solvency margins, which are mandatorily maintained for carrying on of the life insurance business.
- This also includes surplus, after retention of solvency margin as mentioned in note 1 above, of the Individual Family Takaful Participant Takaful Fund amounting to Rs. 102.07 million (2017: Rs. 19.89 million), which relates exclusively to the participants of the Individual Family Takaful Fund and is not available for distribution to the shareholders. Under Rule 21 of the Takaful Rules, 2012, the surplus arising in the Participants Sub Fund of the Window Takaful Operations can only be distributed to the Participants of that Fund based on the approval of the Appointed Actuary.

The annexed notes 1 to 31 form an integral part of the condensed interim financial information.

Kamal A. Chino

Chairman

Amyn Currimbho

Shahid Ghaffar

Director

Javed Ahmed

Managing Director & Chief Executive Officer

Lilly R. Dossabhoy Chief Financial Officer

### Notes to and Forming Part of the Condensed Interim Financial Information (Un-audited)

For the half year ended June 30, 2018

#### 1 LEGAL STATUS AND NATURE OF BUSINESS

1.1 Jubilee Life Insurance Company Limited (the Company) was incorporated in Pakistan on June 29, 1995 as a public limited Company under the Companies Ordinance, 1984 (now Companies Act, 2017). Its shares are quoted on the Pakistan Stock Exchange. The Company started its business on June 20, 1996. The addresses of its registered and principal office are 26 - D, 3rd Floor, Kashmir Plaza, Jinnah Avenue, Blue Area, Islamabad and Jubilee Life Insurance Building, 74/1-A, Lalazar, M.T. Khan Road, Karachi, respectively.

The Company is engaged in life insurance, carrying on non-participating business. In accordance with the requirements of the Insurance Ordinance, 2000 the Company has established a shareholders' fund and following statutory funds in respect of each class of its life insurance business:

- Individual Life Unit Linked
- Conventional Business
- Accident & Health Business
- Overseas Group Life and Health Business
- Individual Family Takaful (note 1.2)
- Group Family Takaful (note 1.2)
- Accident & Health Family Takaful (note 1.2)
- 1.2 The Company was issued the Certificate of authorization for commencement of Window Takaful Operations under Rule 6 of the Takaful Rules, 2012 by the Securities and Exchange Commission of Pakistan (SECP) vide Authorization Reference no. 7 dated June 17, 2015 and the Company launched the Window Takaful Operations on July 13, 2015.
- **1.3** The Company is a subsidiary of Aga Khan Fund For Economic Development, S.A., Switzerland.

### 2 BASIS OF PREPARATION AND STATEMENT OF COMPLIANCE

The condensed interim financial information has been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017 and Insurance Ordinance, 2000, Insurance Rules 2017 and Insurance Accounting Regulations, 2017.



Incase requirements differ, the provisions or directives of the Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017 and the Insurance Accounting Regulations, 2017, have been followed. The condensed interim financial information does not include all the information required in the annual financial statements. Accordingly, the condensed interim financial information should be read in conjunction with the annual financial statements for the year ended December 31, 2017.

The Securities and Exchange Commission of Pakistan ("SECP") vide S.R.O 88(1)/2017 and S.R.O 89(1)/2017 dated February 9, 2017, had issued the Insurance Accounting Regulations, 2017 and Insurance Rules, 2017 (the new Rules and Regulations). The application of these Regulations and Rules for the purpose of preparation and presentation of the published financial statements was effective from April 1, 2017. However, SECP vide letter ID/OSM/JubileeLife/2017/10484, dated August 4, 2017 granted exemption to the Company to prepare their half yearly accounts for the period ended June 30, 2017, third quarter accounts for the period ended September 30, 2017 and annual audited accounts for the year ended December 31, 2017 in accordance with the requirements of Previous Rules [SEC (Insurance) Rules 2002] and allowed the application of New Regulations effective from the accounting year commencing from January 1, 2018. Accordingly, the Company has applied the New Rules and Regulations for the preparation of the condensed interim financial information with effect from January 1, 2018.

### 2.1 Standards, interpretations and amendments to published approved accounting standards that are not yet effective

The following International Financial Reporting Standards (IFRS Standards) as notified under the Companies Act, 2017 and the amendments and interpretations thereto will be effective for accounting periods beginning on or after January 1, 2019:

- IFRS 9 'Financial Instruments' and amendment Prepayment Features with Negative Compensation (effective for annual periods beginning on or after July 1, 2018 and January 1, 2019 respectively). IFRS 9 replaces the existing guidance in IAS 39 Financial Instruments: Recognition and Measurement. IFRS 9 includes revised guidance on the classification and measurement of financial instruments, a new expected credit loss model for calculating impairment on financial assets, and new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from IAS 39. The Company is currently in the process of analyzing the potential impact of changes required in classification and measurement of financial instruments and the impact of expected loss model on adoption of the standard.
- IFRS 16 'Leases' (effective for annual periods beginning on or after January 1, 2019). IFRS 16 replaces existing leasing guidance, including IAS 17 'Leases', IFRIC 4 'Determining whether an Arrangement contains a Lease', SIC 15 'Operating Leases Incentives' and SIC 27 'Evaluating the Substance of Transactions Involving the Legal Form of a Lease'. IFRS 16 introduces a single, on-balance sheet lease accounting model for lessees. A lessee recognizes a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. There are recognition exemptions for short-term leases and leases of low-value items. Lessor accounting remains similar to the current standard i.e. lessors continue to classify leases as finance or operating leases. The Company is currently in the process of analyzing the potential impact of changes required on adoption of the standard.

### 3 SIGNIFICANT ACCOUNTING POLICIES & FINANCIAL RISK MANAGEMENT / JUDGEMENTS AND ESTIMATES

3.1 The financial risk management objectives and policies are consistent with those disclosed in the financial statements of the Company for the year ended December 31, 2017. In preparing this condensed interim financial information, the management has made judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. The significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty are the same as those that applied to the financial statements for the year ended December 31, 2017.

- 3.2 The significant accounting policies and methods of computation adopted in the preparation of the condensed interim financial information are same as those applied in the preparation of the annual financial statements of the Company for the year ended December 31, 2017, with the exception of following changes brought about by application of Insurance Accounting Regulations, 2017 and Insurance Rules 2017:
  - A new format of financial statements has been prescribed where statement of comprehensive income has been added and revenue account, statement of premiums / contributions, statement of claims, statement of expenses and statement of investment income have been done away with;
  - Full premiums and claims of insurance business are now being recorded in profit and loss account. Previously only surplus as recommended by the appointed actuary was included in profit and loss account; and
  - The accounting policies for investments have been brought in line with requirements of IAS 39 Financial Instruments. Previously these investments were valued at lower of cost or market. The new policies are set out in note 3.3.

#### 3.3 Investments

#### Classification

The Company has classified its investment portfolio except for investment in associate into 'held-to-maturity', 'held for trading', 'at fair value through profit or loss', and 'available-for-sale' categories as follows:

- Held-to-maturity These are securities with fixed or determinable payments and fixed maturity that are held with the intention and ability to hold till maturity.
- Held for trading This category represents investment acquired principally for the purpose of selling or repurchasing in the near term. The Company does not hold any portfolio which is held for trading.
- At Fair Value through Profit or Loss this category relates to all investments of unit linked funds of the Individual Life Unit Linked and Individual Family Takaful Fund which have been reclassified by the Company under this category, to eliminate the accounting mismatch arising from the measurement of assets and liabilities.
- Available-for-sale These are investments that do not fall under the Held-to-maturity, Held-for-Trading, and at fair value through Profit or Loss categories.

### **Initial recognition**

All investments are initially recognised at cost, being the fair value of the consideration given, including transaction costs associated with the investments, except for held for trading investments and at Fair Value through Profit or Loss categories, wherein the transaction costs are charged to the profit and loss account.

All regular way purchases / sales of investments are recognised on the trade date, i.e., the date the Company commits to purchase / sell the investments. Regular way purchases or sales of investments require delivery of securities within the time frame generally established by regulation or convention in the market place.



### **Subsequent measurement**

Investments classified as held-to-maturity are subsequently measured at amortised cost, taking into account any discount or premium on acquisition, using the effective interest rate method.

Investments classified as 'at Fair Value through Profit or Loss' are subsequently measured at their market values, with any gain or loss being recorded in the Profit and Loss Account.

Investments classified as 'available-for-sale' are subsequently measured at their market values, with any gain or loss recorded in the Statement of Other Comprehensive Income. Cumulative gains and losses on mark to market of available for sale investments are reclassified to profit and loss account on disposal of investments. When the decline in value of an equity security is significant or prolonged, the cumulative loss (measured as the difference between the acquisition cost and current fair value, less any impairment loss on that financial asset previously recognised in the profit and loss account) that had been recognised in other comprehensive income shall be reclassified from equity to the profit and loss account even though the financial asset has not been derecognised.

### Investment in an associate - equity method

Associates are those entities in which the company has significant influence, but does not have control, over the financial and operating policies. These financial statements include the company's share of total recognized gains and losses of associates on the equity accounting basis, from the date significant influence commences until the date that significant influence ceases. When the company's share of losses exceeds its interest in an associate, the investment's carrying amount is reduced to nil and recognition of further losses is discontinued except to the extent that the company has incurred legal or constructive obligation.

### Fair / market value measurements

For investments in Government securities, fair / market value is determined by reference to quotations obtained from Reuters page (PKRV) where applicable. For investments in quoted marketable securities, other than Term Finance Certificates, fair / market value is determined by reference to Stock Exchange quoted market price at the close of business on balance sheet date. The fair market value of Term Finance Certificates is as per the rates issued by the Mutual Funds Association of Pakistan (MUFAP).

### 3.4 Reclassification of Available-for-sale portfolio of unit linked funds

The investment portfolios of the unit linked funds of the Individual Life Unit Linked Fund and the Individual Family Takaful Fund were earlier classified by the Company under the ""Available-for-sale" (AFS) category. As per the requirements of International Accounting Standard IAS-39 ""Financial Instruments - Recognition and Measurement" which was revised effective from January 1, 2005, the option of taking the revaluation gains / (losses) on the available-for-sale securities to income / revenue account was deleted and all such gains / (losses) were to be taken directly into the Other Comprehensive Income Statement. However, the Securities and Exchange Commission of Pakistan (SECP) through the Insurance Rules, 2002, now repealed through the Insurance Rules, 2017, had prescribed the format of presentation and disclosure of financial statements, according to which the Statutory Funds had no equity accounts and resultantly, the valuation gains / (losses) on the AFS portfolios were recorded in the Revenue Account, through Statement of Investment Income of the Statutory Funds.

However, following the implementation of the Insurance Accounting Regulations, 2017, Regulation 11 requires that investments in statutory funds shall be classified in accordance with the requirements of the IFRS, ensuring that there is no accounting mismatch arising as a result of inconsistency in valuation of investments and liabilities of the statutory funds. Hence, the investment portfolio of the unit linked funds of the Individual Life Unit Linked Fund and the Individual Family Takaful Fund classified under the AFS category has been reclassified as fair value through profit or loss to avoid inconsistency in value of investments and liabilities of these businesses.

### 4 CHANGE IN ACCOUNTING POLICY - ADOPTION OF INSURANCE ACCOUNTING REGULATIONS, 2017

**4.1** The effect of the significant changes in accounting policies on the current and prior period financial statements are summarized below:

	June 30, 2018	December 31, 2017	
-	(Rupees in '000)		
Impact on Statement of Financial Position			
Increase in Investments	19,018	69,519	
(Decrease) / increase in deferred tax asset	78,838	101,609	
Increase in Equity - Ledger Account D balance	3,841,138	3,527,315	
_	For the Half Year ended		
	June 30, 2018	June 30, 2017	
-	Rupe	es in '000s	
Impact on Profit and Loss Account			
Increase in profit and loss account - before tax	424,425	831,975	
Increase in taxation	110,602	180,743	
Increase in profit and loss account - after tax	313,823	651,232	
Increase / (decrease) in Other Comprehensive Income	24,946	(397,927)	
Increase in EPS - Rupees per share	3.96	8.21	

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As explained in note 3.2, the concept of statutory fund has been done away with for the purpose of published financial statements and accordingly full surplus arising on the insurance business is taken to profit and loss account. However, as there is no change in the Fourth Schedule to Income Tax Ordinance, 2001 (ITO, 2001), the amount subject to tax will be restricted to surplus appropriated to shareholders fund from ledger account 'D' as recommended by the appointed actuary. In the context of solvency margins maintained by the Company in the Statutory Funds, the management is of the view that this has resulted in a permanent difference between accounting base and tax base of insurance liabilities, this being a mandatory requirement of the Insurance Ordinance, 2000, to be maintained at all times, accordingly, such amount will never materialize for distribution to the shareholders for so long as the Company is in continuation of its business. The management of the Company had sought a professional advice from their tax consultants, who, after examining the revised form of presentation of the financial statements from both, the legal and factual perspectives, have expressed the opinion that as long as the taxation mechanism presently envisaged in the 4h Schedule to the ITO, 2001 remains intact, the tax incidence on the Company will remain unchanged and consequently, for accounting purposes, the provisions for current and deferred taxation should continue to be made under the same basis as was earlier adopted under the repealed format of financial statements.

The Company, through the Insurance Association of Pakistan has approached the Securities and Exchange Commission of Pakistan (SECP) seeking clarification that the solvency margins as maintained in the statutory funds shall be treated as a permanent difference for the purposes of calculation of deferred taxation under IAS 12, 'Income Taxes' and hence be excluded from the scope of deferred tax provisioning. The matter has been forwarded by SECP to the Institute of Chartered Accountants of Pakistan (ICAP) for providing opinion thereon. The ICAP's response is currently pending.

Had the deferred tax on such differences been recorded, the profit for the half year ended June 30, 2018 before taking effect of deferred tax reversal due to reduction in tax rates would have been lower by Rs. 83.54 million. The corporate tax rates according to First Schedule to the Income Tax Ordinance, 2001 notified by Finance Act, 2018 are scheduled to reduce by 1% each year to reach 25% for tax year 2023 and onwards. Super tax enacted for rehabilitation of IDPs u/s 4B of the ITO 2001 would also be reduced to NIL by that time. Accordingly, deferred tax recorded on opening Ledger D balances representing solvency margins maintained would result in a credit to profit and loss account by Rs. 165.27 million. Therefore, the profit for the half year ended June 30, 2018 would have been higher by Rs. 81.73 million, Ledger Account D balance included in equity would have been lower by Rs. 909.87 million and a deferred tax liability of similar amount would have been recorded. Earnings per share for the half year ended June 30, 2018 would have been higher by Rs. 1.03 per share.

5	PROPERTY & EQUIPMENT	June 30, 2018 (Un-audited)	December 31, 2017 (Audited)
			(Rupees in '000)
	Operating assets Capital work in progress	686,700 2,447,346 3,134,046	603,011 2,408,052 3,011,063
6	INVESTMENT IN AN ASSOCIATE		
	Balance as at January 1 Share in profit for the period Dividend income	97,627 4,433 (2,602) 99,458	86,114 8,971 (2,988) 92,097
	Exchange gain Closing balance	11,078 110,536	5,530 97,627

#### 7 **INVESTMENTS IN EQUITY SECURITIES**

At fair value through profit or loss Available for sale

#### **7.1** At fair value through profit or loss

Related parties Listed shares

Others

Listed shares

#### 7.2 Available for sale

Related parties

Listed shares

Others

Listed shares

Notes	2018		December 31, 2017 (Restated)			
	(Un-audited)	(Rupees in '000)				
7.1 7.2	48,484,764 1,213,093 49,697,857		40,765,555 684,200 41,449,755			
June 30, 2018 (Un-audited)	Decen	nber 31, 2017	<sup>7</sup> (Restated)			
Cost Carrying value	Cos	t	Carrying value			
(Ru	pees in '000) -					
2,366,537 2,167,883	2,11	2,111,403				
46,418,917 48,785,454 48,484,764		39,474,451 40,765,555				
June 30, 2018 (Un-audited)	Dece	December 31, 2017 (Restated)				
Cost Impairment / Carrying provision value	Cost	Impairment / provision	Carrying value			
(Rupees in '000)		(Rupees in 'O	00)			
35,942 - 69,30	<b>7</b> 35,9	- 42	68,621			
1,247,262 109,513 1,143,78			615,579			
1,283,204 109,513 1,213,09	<b>3</b> 745,2	42 72,849	684,200			

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						2018
8	GOVERNMENT SECURITIES	Notes		June 30,	De	cember 31,
				2018		2017
				(Un-audited)	1	Restated)
				*	,	•
					(Rupees in '000	))
	Held to maturity		8.1	19,962		19,957
	At fair value through profit or loss		8.2	51,699,456	4	6,512,729
	Available for sale		8.3	9,442,518		9,614,855
	, wallable for sale		0.0	61,161,936		6,147,541
				01,101,730	=	0,147,341
		Maturity	Effective	Amortized	Principal	Carrying
		Year	Yield (%)	Cost	Repayment	Value
			11014 (70)	4001	поршуннонн	
8.1	Held to maturity					
	15 year Pakistan Investment Bonds	2019	9.09	9,994	10,000	9,994
	20 year Pakistan Investment Bonds	2024	10.07	9,968	10,000	9,968
	,			19,962	20,000	19,962
				17,702	20,000	17,702
8.2	At fair value through profit or loss					
	5 year Pakistan Investment Bonds	2018	6.73	6,057,885	5,871,541	5,884,401
	5 year Pakistan Investment Bonds	2019	7.24	554,541	523,700	545,776
	20 year Pakistan Investment Bonds	2024	8.82	54,781	50,000	52,686
		2018	4.99 - 6.73			
	3 months Treasury Bills			43,251,153	43,355,000	43,246,407
	3 year GoP Ijara	2019	5.38 - 6.03		400,000	400,960
	3 year GoP Ijara	2020	6.23	1,445,009	1,447,000	1,420,375
	8 year WAPDA Bond	2021	5.97	148,891	142,500	148,851
				51,913,790	51,789,741	51,699,456
8.3	Available for sale					
	5 year Pakistan Investment Bonds	2018	6.73	278,583	278,459	279,069
	10 year Pakistan Investment Bonds	2018	6.71	40,254	40,000	40,331
	20 year Pakistan Investment Bonds	2010	8.82	36,070	36,000	37,934
	3 months Treasury Bills	2018	4.99 - 6.73	8,074,031	8,095,000	8,073,269
	3 year GoP Ijara	2019	5.38	365,726	362,500	364,059
	3 year GoP Ijara	2020	6.23	655,773	660,000	647,856
				9,450,437	9,471,959	9,442,518

9	INVESTMENTS IN DEBT SECURITIES			Notes	June 30 2018 (Un-audite		December 31, 2017 (Restated)
						(Rupees in	'000)
	At fair value through profit or loss Available for sale			9.1 9.2	2,705,20 550,27 3,255,53	79	1,141,479 47,253 1,188,732
			June 30,	2018 (Un-audited)	Dec	ember 31, 201	7 (Restated)
		Notes	Cost	Carrying value		Cost	Carrying value
9.1	At fair value through profit or loss			(R	upees in '00(	0)	
	Related parties Term Finance Certificates	9.1.1	25,0	23 25,04	5	25,637	25,028
	Others Term Finance Certificates / Corporate Sukuks	9.1.2	2,685,7 2,710,7			108,610 134,247	1,116,451 1,141,479
			No. of	Certificates	Face	Value o	of Certificates
	At fair value through profit and loss		June 30, 2018	December 31, 2017	Value	June 30, 2018	December 31, 2017 ees in '000)
	Related parties					(кор	ees III 000)
9.1.1	Term Finance Certificates - Askari Bank Limited		5,000	5,000	4,993	25,045	25,028
	Others						
9.1.2	Term Finance Certificates / Corporate Sukuks						
	- Bank Alfalah Limited - Soneri Bank Limited - Bank Al-Habib Limited - Hascol - Sukuk - K- Electric - Sukuk - Meezan Bank Limited - Sukuk - Engro Fertilizers Limited - Sukuk - Fatima Fertilizers Limited - Sukuk - Dawood Hercules Corporation Limited - Sukuk		51,994 87,360 60,000 46,000 20,000 650 8,000 10,000 7,000	51,994 87,360 - 46,000 20,000 50 8,000 10,000	4,990 4,995 4,995 3,750 4,000 1,000,000 2,625 3,500 100,000	260,910 444,367 300,000 176,874 81,094 659,750 21,210 35,560 700,450 2,680,215	264,119 436,887 - 201,386 92,025 52,261 28,673 41,100 - 1,116,451

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9 2	Available for sale

#### Others

Term Finance Certificates / Corporate Sukuks

### Others

### 9.2.1 Term Finance Certificates / Corporate Sukuks

- Bank Alfalah Limited
- K-Electric Sukuk
- Meezan Bank Limited Sukuk
- Al Baraka Bank (Pakistan) Limited Sukuk

### 10 INVESTMENTS IN TERM DEPOSITS

Deposits maturing within 12 months

### 11 CASH AND BANK BALANCES

### Cash and stamps in hand

- Cash in hand
- Policy & revenue stamps and bond papers

#### Cash at bank

- Current accounts
- Savings accounts

June 30, 2018 (Un-audited)			December 31, 2017 (Restated)				
LOST	Cost Impairment / Carrying provision value			Cost	Impairment / provision	Carrying value	
(	Rupees in '000]				(Rupees in '000)		
543,984 543,984		550,279 550,279		47,686 47,686	<u>-</u>	47,253 47,253	

No. of Certificates		_ Face	Valu	Value of Certificates		
June 30, 2018	December 31, 2017	Value	June 30, 2018	December 31, 2017		
			(Rupees in '000)			
100,000	-	5,000	507,245	-		
5,000	5,000	4,000	20,273	23,006		
15	15	1,000,000	15,225	15,679		
15	15	500,000	7,536	8,568		
			550,279	47,253		

June 30, 2018 (Un-audited)	December 31 2017 (Audited)			
(Rupees in '000)				
8,150,000	11,127,000			
485	-			
31,632	42,943			
200 922	41 401			
299,832 4,327,112	41,681 4,808,551			
4,659,061	4,893,175			

Jubilee Life Insurance 31

Note

9.2.1

	Cash and cash equivalents include the following for the purposes of the cash flow statement  Cash and bank  Term Deposits with original maturity of three months or less		June 30, 2018 (Un-audited) (Rupe 4,659,061 5,000,000 9,659,061	June 30, 2017 (Un-audited) es in '000) 5,468,840 6,577,000 12,045,840
12	INSURANCE LIABILITIES	Notes	June 30, 2018 (Un-audited)	December 31, 2017 (Audited)
	Reported outstanding claims (including claims in payment) Incurred but not reported claims Investment component of unit-linked and account value policies Liabilities under individual conventional insurance contracts Liabilities under group insurance contracts (other than investment linked) Other Insurance liabilities	12.1 12.2 12.3 12.4 12.5 12.6	2,157,317 652,472 112,717,212 1,587 907,154 691,477 117,127,219 June 30, 2018 (Un-audited)	2,157,043 698,129 100,668,874 2,327 870,529 486,845 104,883,747 December 31, 2017 (Audited)
12.1	Reported outstanding claims (including claims in payment)			
	Gross of reinsurance Payable within one year Payable over a period of time exceeding one year		1,473,649 683,668 2,157,317	1,486,676 670,367 2,157,043
12.2	Incurred but not reported claims			
	Gross of reinsurance Reinsurance recoveries Net of reinsurance		818,631 (166,159) 652,472	868,477 (170,348) 698,129

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		Note	June 30, 2018 (Un-audited)	December 31, 2017 (Audited)
				(Rupees in '000)
12.3	Investment component of unit-linked and account value policies			
	Investment component of unit linked policies		112,717,212	100,668,874
12.4	Liabilities under individual conventional insurance contracts			
	Gross of reinsurance Reinsurance credit Net of reinsurance		1,912 (325) 1,587	2,804 (477) 2,327
12.5	Liabilities under group insurance contracts (other than investment linked)			
	Gross of reinsurance Reinsurance credit Net of reinsurance		1,196,322 (289,168) 907,154	1,066,844 (196,315) 870,529
12.6	Other Insurance liabilities			
	Gross of reinsurance Reinsurance credit Net of reinsurance		749,162 (57,685) 691,477	542,085 (55,240) 486,845
13	BORROWING			
	Bank Loan	13.1	1,500,000	1,500,000
	Current portion		-	
	Non-current portion		1,500,000	1,500,000

13.1 The Company has obtained a long term finance from Habib Bank Limited, a related party, against a Term Finance Agreement on mark-up basis, to finance the acquisition of immovable property for the purpose of construction of the Company's Head Office building thereon. The Term Finance agreement is for a period of 8 years maturing on May 9, 2025, with a 2 years' grace period for repayment of principal, payable in 12 equal semi-annual installments commencing after the expiry of grace period. The first installment is due on November 11, 2019. The Term Finance carries mark-up at the rate of 3 Months KIBOR + 0.9% and is payable quarterly from the effective date of the drawdown, i.e. May 11, 2017. The facility is secured by way of first equitable mortgage in favour of HBL, by deposit of title deeds in respect of the property in favour of the Bank, up to the amount of Rs. 2,000 million. The Company has also executed an interest rate swap with HBL, to hedge the Company's PKR floating rate liability on the notional amount of Rs. 1,500 million.

#### 14 CONTINGENCIES AND COMMITMENTS

### 14.1 Contingencies

#### 14.1.1 Income tax assessments

In 2017, the tax authorities passed assessment orders u/s 122(5A) of the Income Tax Ordinance, 2001 (the Ordinance) for the Tax Years 2011, 2012, 2013, 2014, 2015 and 2016, raising tax demands of Rs. 2 million, Rs. 39 million, Rs. 27 million, Rs. 108.72 million, Rs. 112.74 million and Rs. 79.8 million respectively. The main issue in all the above years, largely creating such demand, was taxing the dividend income at corporate tax rates on account of one basket income rule. It is pertinent to mention that by virtue of an amendment through the Finance Act, 2016, Rule 6B of the Fourth Schedule to the Income Tax Ordinance, 2001, was amended, whereby in determining the income under the Fourth Schedule, dividend income and capital gains in the profit and loss account of the insurer have been made taxable at the corporate tax rates. The subsequent amendment in the law substantiated the Company's contention that prior to July 1, 2016, these heads of income were taxable at the lower rates prescribed for them. In addition, the Assistant Commission Inland Revenue (ACIR) also made certain arbitrary addbacks to income on account of difference between assumed market value of motor vehicles and the sales value recovered from employees in respect of motor vehicles sold to them under Company Car Policy, disallowances of provision for doubtful debts in the Statutory Funds, disallowance of provision for impairment in investments held by the Statutory Funds, and write off of certain uncollectible receivables in the Statutory Funds. The ACIR also erred in the non-adjustment of determined refunds of TY 2004 & TY 2013 against the tax liability of TY 2015 and TY 2016 respectively, and other arbitrary addbacks / disallowances, including disallowance of money ceded to Waqf Fund upon the launch of Window Takaful Operations in TY 2016. The Company filed an appeal with the Commissioner Inland Revenue - Appeals (CIRA) against all the above addbacks / disallowances, and also obtained stay against the demands for TY 2014 through TY 2016 from

The CIRA has passed orders for TY 2011 and TY 2014 to TY 2016 in the year 2017. The decisions on the main issue of dividend income were in favour of the Company, and the Tax department has challenged the same in the Appellate Tribunal Inland Revenue (ATIR). Some of the other issues were remanded back by the CIR Appeals for re-examination.

The appeals for TY 2012 and 2013 were decided by the CIRA during the current half year. The CIRA has passed orders in favour of the Company, regarding taxation of dividend income, and remanded back for re-examination the issues of unrealized loss on investments, fair market value of vehicles sold to the employees under the Company Car Policy, provision of doubtful debts and disallowing the adjustment of determined refund. CIRA decided in favour of the Tax Authorities, the disallowance of write off of certain uncollectible receivable in the Statutory Funds. Company intends to file appeal in the Appellate Tribunal Inland Revenue (ATIR) within the prescribed time frame against such decision.

No provision has been made in these accounts, as the Company is confident that the final outcome will be in its favour.

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# 14.1.2 Sindh Sales Tax on Corporate Health Insurance

The exemption to health insurance from the scope and applicability of Sindh Sales Tax on Services (SST) under the Sindh Sales Tax Act, 2011, granted by the Sindh Revenue Board (SRB), vide notification no. SRB 3-4/7/2013 dated June 13, 2013, renewed on annual basis, lapsed on July 1, 2016. The matter for renewal of the exemption was taken up at the collective level of the Insurance Association of Pakistan with the SRB through its tax consultants, and, vide notification no. 3-4/3/2017 dated January 12, 2017, the SRB restricted the exemption available to cover only individual health insurance, and made corporate health insurance taxable with effect from July 1, 2016. The insurance industry has since thereafter taken up the matter again with the SRB and several representations have been made to Chairman-SRB through their IAP's tax consultants to resolve the matter. The discussions have been conducive and the management is hopeful, based on the tax consultants' positive feedback, that the matter will be concluded in favour of the industry, once the interim government setup hands over charge to the elected representatives to enable decision in this regard. Representation has also been made to Chairperson, Sindh Revenue Board to help enable a favourable outcome. In view of the fact that the matter is still under the process of review, the Company and other life / health insurance companies carrying out corporate health insurance have not yet billed their customers for SST for the period from July 1, 2016 to June 30, 2018 and will be recoverable from the customers.

#### 14.2 Commitments

## 14.2.1 Commitments for the acquisition of operating fixed assets

		June 30,	December 31,
		2018	2017
		(Un-audited)	(Audited)
			(Rupees in '000)
	Not later than one year	7,977	31,448
14.2.2	Commitments in respect of professional assignments		
	Not later than one year	2,835	
		10,812	31,448

### 14.2.3 Commitments in respect of bank guarantee

The company has, at the request of corporate clients arranged performance guarantees from a bank aggregating to Rs. 6.95 million, which are secured by lien of the same amount against bank deposits held with the bank. These guarantees are maturing by April 30, 2021.

For t	he H	alf Y	'ear	end	led
-------	------	-------	------	-----	-----

June 30,	June 30,
2018	2017
<b>Un-audited</b> )	(Un-audited)
	(Restated)

## ----- (Rupees in '000) -----

# 15 NET INSURANCE PREMIUMS / CONTRIBUTIONS REVENUE

#### **Gross Premiums / Contributions**

Regular Premium / Contribution Individual Policies\*

First year

Second year renewal

Subsequent year renewal

Total Regular Premiums / Contributions Individual Policies

Single premiums / contributions individual policies

Group policies without cash values

Less: Experience refund

**Total Gross Premiums / Contributions** 

#### **Less: Reinsurance Premiums / Contributions ceded**

On individual life first year business

On individual life second year business

On individual life renewal business

On single premiums / contributions individual policies

On group policies

Less: Experience refund from reinsurers

Less: Reinsurance commission on risk premiums / contributions

# **Net Premiums / Contributions**

<sup>\*</sup> Individual policies are those underwritten on an individual basis, and include joint life policies underwritten as such.

	(Rupees in '000)
5,375,730	5,174,689
4,314,350	3,064,556
10,068,652	7,298,027
19,758,732	15,537,272
2,282,055	3,181,523
2,899,996	2,623,457
(69,620)	(111,921)
24,871,163	21,230,331
(44,256)	(39,231)
(36,715)	(31,928)
(108,966)	(134,894)
(20)	(69)
(491,763)	(514,994)
10,114	15,720
39,850	59,725
07/000	37,723
(631,756)	(645,671)
24,239,407	20,584,660
	======

For the Half Year ended	For	the	Half	Year	ended
-------------------------	-----	-----	------	------	-------

June 30,	June 30,
2018	2017
Jn-audited)	(Un-audited)
•	(Restated)

# ----- (Rupees in '000) -----

# 972,348 710,981

# 21,271 993,619

45,681 756,662

# 1,743,098

1,424,072

# 310,044 2,053,142

213,720 1,637,792

# 309,198

302,964

# 3,355,959

2,697,418

# 910,038 2,805 912,843

920,427 2,618 923,045

(14,229)
(35,307)
(49,536)

(396,631) (1,771)(398,402)

8	6	3	,3	0	7	

524,643

#### 16 **INVESTMENT INCOME**

**Income from equity securities** 

Fair value through profit or loss

- Dividend income

Available for sale

- Dividend income

**Income from debt securities** 

Fair value through profit or loss

- Return on debt securities

Available for sale

- Return on debt securities

**Income from term deposits** 

- Return on term deposits

#### **17 NET REALISED FAIR VALUE GAINS / (LOSSES) ON FINANCIAL ASSETS**

Realised gains on:

- Equity securities
- Debt securities

Realised losses on:

- Equity securities
- Debt securities

		For the H	lalf Year ended
		June 30, 2018 (Un-audited)	June 30, 2017 (Un-audited) (Restated)
		(R	upees in '000)
18	NET FAIR VALUE LOSS ON FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS		
	Net unrealised loss on investments at fair value through profit or loss Less: Impairment in value of available for sale securities Less: Investment related expenses	(520,537) (36,664) (33,217) (590,418)	(228,376) - (37,943) (266,319)
19	NET INSURANCE BENEFITS		
	Gross Claims		
	Claims under individual policies by death by insured event other than death by maturity by surrender by partial withdrawal  Total gross individual policy claims  Claims under group policies by death by insured event other than death	735,688 10,096 124,061 3,841,797 1,376,875 6,088,517 715,228 1,372,904	505,490 4,393 28,969 3,573,197 1,002,479 5,114,528
	Total gross policy claims	2,088,132	1,782,464
	Total Gross Claims	8,176,649	6,896,992
	Less: Reinsurance recoveries On individual life claims On group life claims	(91,240) (344,082) (435,322)	(130,987) (317,349) (448,336)
	Net Insurance benefit expense	7,741,327	6,448,656
	Claim related expenses	3,582	2,651

### For the Half Year ended

June 30,	June 30,
2018	2017
(Un-audited)	
	(Restated)

 (Rupees	in	(000)	

#### 1,851,363 1,727,257 189,432 145,071 159,791 216,152 43,061 62,742 331,472 268,480 396,135 307,854 108,571 137,460 9,785 938 399,223 552,631 428,675 623,829 11,569 10,299 45,200 25,299 141 53 37,661 29,134 9,099 10,529 15,206 10,358 22,073 8,513 43,271 26,579 15,485 3,369 1,921 91 19,568 18,970 6,964 3,155 116,994 117,648 2,297 2,296 5,362 6,004 4,086,177 4,498,853

#### 20 **ACQUISITION EXPENSES**

Remuneration to insurance intermediaries on individual policies:

Commission to agents on first year premiums / contributions Commission to agents on second year premiums / contributions Commission to agents on subsequent renewal premiums / contributions Commission to agents on single premiums / contributions Overriding commission to supervisors Salaries, allowances and other benefits
Remuneration to insurance intermediaries on group policies: Commission

Other benefits to insurance intermediaries

Other acquisition costs
Employee benefit costs
Travelling expenses
Printing and stationery
Depreciation
Amortization
Rental
Logal and professional sk

Legal and professional charges Utilities

Entertainment
Motor vehicle & conveyance
Repair & maintenance
Training expenses
Postages, telegrams and telephones
Staff welfare
Policy stamps

			For the Half Year ended		
		Note	June 30, 2018 (Un-audited)	June 30, 2017 (Un-audited) (Restated)	
21	MARKETING AND ADMINISTRATION EXPENSES		(Ru	pees in '000)	
	Employee benefit cost	21.1	472,131	427,088	
	Traveling expenses		15,020	17,228	
	Advertisements & sales promotion		503,597	390,173	
	Printing and stationery		34,637	31,895	
	Depreciation		82,921	78,035	
	Amortisation		61,439	40,702	
	Rent, rates and taxes		56,115	50,065	
	Legal and professional charges - business related		10,078	17,194	
	Electricity, gas and water		22,509	19,110	
	Entertainment		10,376	7,231	
	Vehicle running expenses		7,262	3,895	
	Office repairs and maintenance		57,088	40,378	
	Appointed actuary fees		10,854	6,956	
	Bank charges		9,248	8,341	
	Postages, telegrams and telephone		34,556	35,288	
	Staff welfare		9,802	8,343	
	General insurance		8,237	7,671	
	Training expenses		3,814	8,538	
	Supervision fees Bad and doubtful debts		25,000	25,000	
			(6,481)	4,424	
	Miscellaneous expenses		5,971	4,810	
			1,434,174	1,232,365	
21.1	Employee benefit cost				
	Salaries, allowance and other benefits		440,646	399,924	
	Charges for post employment benefit		31,485	27,164	
			472,131	427,088	

<sup>21.2</sup> Administration expenses are net of common costs amounting to Rs. 19.47 million (June 30, 2017: Rs. 16.43 million) shared with Jubilee General Insurance Company Limited, an associated undertaking, on account of joint operating activities for Accident & Health Business.

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June 30,

For t	he	Half	Year	ended	
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June 30,

	2018 (Un-audited)	2017 (Un-audited)
22 TAXATION		(Restated) (Rupees in '000)
For the period		
Current Deferred	664,076 (23,198)	632,115 72,700
	640,878	704,815
For prior year	117,542 758,420	94,147 798,962
22.1 Relationship between tax expense and accounting profit		
Profit before tax	2,039,002	2,489,639
Tax at the applicabe rate of 29% (2017: 30%)	591,311	746,892
<ul> <li>Super Tax</li> <li>Surplus retained in statutory funds</li> <li>Change in tax rates</li> <li>Tax on dividends under final tax regime</li> <li>Permanent difference</li> <li>Others</li> <li>Tax expense for the period</li> </ul>	150,818 (140,288) (14,753) 149,598 13,554 8,180 758,420	94,147 (139,688) - 105,639 32,921 

Under section 5A of the Income Tax Ordinance, 2001 (the Ordinance), as per an amendment introduced through the Finance Act, 2018, for tax year 2019 and onwards, tax u/s 5A of the Ordinance has been revised to 5% of the accounting profit of every public company (excluding a banking company and a modaraba), that derives profits for a tax year but does not distribute at least 20% of its after tax profits within six months of the end of the tax year, either through cash dividend or bonus shares.

However, no provision has been made for this tax as the Company intends to distribute sufficient cash dividend / bonus shares for the year ending December 31, 2018, so that such tax is not required to be paid.

## 23 EARNINGS PER SHARE

There is no dilutive effect on the basic earnings per share of the Company, which is based on:	For the Half Year ended		
	June 30, 2018 (Un-audited)	June 30, 2017 (Un-audited) (Restated)	
	(Rupees i	n '000)	
Profit (after tax) for the period	1,280,582	1,690,677	
	(Number of shar	res in '000)	
Weighted average number of ordinary shares outstanding as at period end	79,331	79,331	
	(Rupee	es)	
Basic earnings per share	16.14	21.31	

# 24 RELATED PARTY TRANSACTIONS

The Company is controlled by Aga Khan Fund for Economic Development, S.A Switzerland, which owns 57.87% (2017: 57.87%) of the Company's shares. Associated undertakings comprise Habib Bank Limited, Jubilee General Insurance Company Limited and Jubilee Kyrgyzstan Insurance Company (CJSC), Kyrgyzstan, being under the common control of the parent Company. Other associated undertakings are classified due to common directorship.

The related parties comprise related group companies, local associated companies, directors of the Company, companies where directors also hold directorship, key management employees, staff retirement funds and statutory funds.

The details of transactions with related parties, other than those which have been specifically disclosed elsewhere in the interim condensed financial information are as follows:

June 30, 2017

June 30, 2018

			(Un-audited)	(Un-audited)
Relationship with the Company		Nature of transactions	(	Rupees in '000)
i.	Parent Company	Dividend paid Individual life policy premium / contribution	665,739 17,325	480,000
ii.	Associated companies	Group insurance premiums / contributions Incurred claims against insurance cover Rent of building Payment for premiums / contributions against general insurance Claims lodged against general insurance Purchase of government securities Agency commission Interest income on profit and loss sharing account Interest income on term finance certificates Dividend paid Dividend received Donations Long term loan obtained Capitalization of borrowing cost Realised loss on interest rate swap Unrealised gain / (loss) on interest rate swap Sale of securities Supervision fee Receipt of grant Income from claim administration services	289,671 288,470 19,582 8,899 2,153 35,664,215 1,195,847 53,341 940 296,003 32,083 7,500 - 53,752 (11,336) 20,682 - 25 4,000 20,373	311,283 328,362 18,516 7,673 68 7,264,431 1,359,189 27,313 - 213,419 93,129 10,000 1,500,000 14,755 - (4,737) 1,102,347 - 21,739
iii.	Staff retirement funds	Expense charged for retirement benefit plans Payments to retirement benefit plans	54,494 83,824	45,027 63,282
iv.	Key management personnel	Salaries and other short-term employee benefits Post-employment benefits Dividend paid Consideration received against sale of assets Individual life policy premiums / contributions Advances to key management personnel Recovery against advances from key management personnel	128,825 10,713 2,985 1,705 11,231 9,276 (3,172)	116,002 9,337 753 - 4,510 6,682 (3,406)
٧.	Directors	Director's fee Dividend paid	2,400 1,044	2,325 595

TRANSACTIONS WITH RELATED PARTIES (Continued	June 30, 2018 (Un-audited)	December 31, 2017 (Audited)	
Relationship with the Company	Receivable / (Payable)		(Rupees in '000)
i. Associated companies	Bank account balance Investment in shares-listed equities Investment in shares-unlisted equities Interest accrued on profit and loss sharing account Agency commission payable Group premiums / contributions receivable Claims lodged & outstanding Claims receivable against general insurance policies Receivable against common back office operations Advance against claims administration services Rent payable Term Finance Certificates Interest receivable on term finance certificates Long term loan Derivative financial instrument receivable / (payable) Financial charges payable Prepaid general insurance premiums / contributions Dividend receivable Prepaid supervision fee Deferred grant income	1,287,938 2,237,188 110,536 2,437 (198,177) 72,510 (128,111) 119 2,537 (40,123) (2,493) 25,045 487 (1,500,000) 1,996 (15,021) 7,907 2,602 25 (1,332)	2,717,670 1,327,047 97,627 1,524 (169,609) 92,253 (135,020) 88 2,846 22,755 17,089 25,028 463 (1,500,000) (27,193) (13,927)
ii. Staff retirement funds	Payable to retirement benefit plans	-	(29,407)
iii. Key management personnel	Advance against salary	8,422	6,245

These are settled in the ordinary course of business. The receivables and payables are mainly unsecured in nature and bear no interest except for long term loan, which is secured, as well as interest bearing.

# 25 WINDOW TAKAFUL OPERATIONS

# **Condensed Interim Statement of Financial Position**

As at June 30, 2018	June 30, 2018 (Un-audited)	December 31, 2017 (Restated)
		(Rupees in '000)
Investments     Equity securities     Government securities     Debt Securities     Term deposits Insurance / reinsurance receivables Other loans and receivables Prepayments Cash and Bank	3,059,744 2,711,492 664,849 1,100,000 67,300 165,312 3,386 604,810	1,522,675 2,528,131 215,300 775,000 32,453 89,402 3,934 709,620
Total Assets	8,376,893	5,876,515
Equity and Liabilities		
Capital and reserves Fund received from Shareholder's Fund Capital returned to Shareholder's Fund Accumulated surplus of Window Takaful Operator Qard-e-Hasna contributed by the Window Takaful Operator Surplus on revaluation of available for sale investments Retained earnings arising from business other than participating business attributable to shareholders (Ledger account D)	150,000 (130,000) 216,298 (76,500) (8,252) 171,873	150,000 (130,000) 246,134 (48,000) (1,726)
Total Equity	323,419	296,120
Liabilities Takaful Liabilities Retirement benefit obligations Contribution received in advance Insurance / reinsurance payable Other creditors and accruals Deferred tax liability Total Liabilities	7,352,120 - 130,260 - 556,918 14,176 8,053,474	4,799,065 2,681 161,778 3,172 598,781 14,918 5,580,395
Total Equity and Liabilities	8,376,893	5,876,515

# 25.1 Condensed Interim Profit and Loss Account

For	the	half	year	ended	June	30,	2018

Contributions Revenue
Contributions ceded to reinsurers
Net contributions revenue

Fee income
Investment income
Net realised fair value (losses) / gains on financial assets
Net fair value gain / (loss) on financial assets at fair value through profit or loss
Other income

#### **Net income**

Takaful benefits
Recoveries from reinsurers
Claims related expenses
Net Insurance Benefits

Net Change in takaful liabilities (other than outstanding claims)
Acquisition expenses
Marketing and administration expenses
Other expenses
Total Expenses

# Profit before tax - Window Takaful operations

Taxation
Profit after tax for the period - Window Takaful operations

#### For the Half Year ended

Luna 20

June 30,	June 30,
2018	2017
(Un-audited)	(Un-audited)
	(Restated)
	(Rupees in '000)
4,522,938	2,761,852
(36,750)	(29,290)
4,486,188	2,732,562
87	29
134,563	20,972
(29,118)	21,084
72,811	(17,238)
40,189	24,219
218,532	49,066
4 704 700	0.701 /00
4,704,720	2,781,628
333,224	81,442
(25,334)	(13,335)
76	(10,000)
307,966	68,109
2,538,666	1,556,520
1,402,716	878,018
300,969	160,973
874	623
4,243,225	2,596,134
153,529	117,385
(02.404)	(15.050)
(23,496)	(15,850)
130,033	101,535

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# 25.2 Condensed Interim Statement of Comprehensive Income

	For the Half Year ended			
For the half year ended June 30, 2018	June 30, 2018 (Un-audited)		June 30, 2017 (Un-audited)	
		(Runees in 100)	(Restated) 0)	
		(Kopecs III oo	•	
Profit after tax for the period - as per Profit and Loss Account	130,033		101,535	
Other comprehensive income:				
Items that may be classified to profit and loss in subsequent period				
Change in unrealised (losses) / gains on available-for-sale financial assets (Loss) / gain on disposal or reclassification to profit and loss account	(5,918) (608)		395 863	
(Loss) / gain on disposal of reclassification to profit and loss account	(6,526)		1,258	
Related deferred tax	1,875		(377)	
Other comprehensive (loss) / income for the period	(4,651)		881	
Total comprehensive income for the period	125,382	-	102,416	

**25.3** Further to the above presentation of statement of financial position and profit and loss account of Window Takaful Operation as whole, fund wise results of the window takaful operations are presented as follows:

# 25.4 WINDOW TAKAFUL OPERATIONS

# Condensed Interim Balance Sheet (Un-audited)

As at June 30, 2018	Statutory Funds				Aggregate	
	Operator's Sub Fund	Individual Family Takaful	Group Family Takaful	Accident & Health Family Takaful	June 30, 2018 (Un-audited)	December 31, 2017 (Restated)
			(Rupe	es in '000)		
Share capital and reserves						
Fund received from Shareholder's Fund	150,000	_	_	_	150,000	150,000
Capital returned to Shareholder's Fund	(130,000)	_	_	_	(130,000)	(130,000)
Accumulated surplus	216,298	_	_	_	216,298	246,134
Qard-e-Hasna contributed by the Takaful window operator	(76,500)	_	_	-	(76,500)	(48,000)
Net shareholders' equity	159,798	-	-	-	159,798	218,134
Balance of statutory fund including Technical Reserves of Rs.7,265.23 million (2017: Rs. 3,275.71 million)	-	7,340,214	37,910	64,905	7,443,029	4,819,470
Deferred Liabilities						
Staff retirement benefits	-	-	-	-	-	2,681
Creditors and accruals						
Outstanding claims	1,782	42,997	21,662	20,447	86,888	72,499
Contributions received in advance	112,115	-	17,336	809	130,260	161,778
Amounts due to takaful / re-takaful operators	-	-	-	-	-	3,172
Amounts due to agents	248,563	-	-	-	248,563	295,015
Accrued expenses	177,349	-	-	-	177,349	249,362
Other creditors and accruals	28,558	82,290	-	160	111,008	38,356
Inter-fund payable	15,913	-	165	3,920	19,998	16,048
	584,280	125,287	39,163	25,336	774,066	836,230
Total liabilities	584,280	7,465,501	77,073	90,241	8,217,095	5,658,381
Commitments	-	-	-	-	-	-
Total equity and liabilities	744,078	7,465,501	77,073	90,241	8,376,893	5,876,515

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Condensed Interim Balance Sheet (Un-audited)	Operators' - Sub Fund	Statutory Funds			Aggregate		
As at June 30, 2018		Individual Family Takaful	Group Family Takaful	Accident & Health Family Takaful	June 30, 2018 (Un-audited)	December 31, 2017 (Restated)	
			(Rupe	es in '000)			
Cash and bank deposits							
Cash and others	434	-	-	-	434	16,525	
Current and other accounts	34,970	513,993	27,509	27,904	604,376	693,095	
Deposits maturing within 12 months	15,000	1,085,000	-	_	1,100,000	775,000	
	50,404	1,598,993	27,509	27,904	1,704,810	1,484,620	
Investments							
Government securities	611,912	2,041,671	29,947	27,962	2,711,492	2,528,131	
Other fixed income securities	43,034	621,815	-	-	664,849	215,300	
Listed equities	-	3,059,744	-	-	3,059,744	1,522,675	
	654,946	5,723,230	29,947	27,962	6,436,085	4,266,106	
Other assets - current							
Contributions due but unpaid	-	-	6,284	33,718	40,002	27,432	
Investment income due but outstanding	-	5,313	-	-	5,313	4,750	
Investment income accrued	16,612	87,583	705	657	105,557	77,531	
Amounts due from takaful / re-takaful operators	-	14,670	12,628	-	27,298	5,021	
Prepayments	3,366	20	-	-	3,386	3,934	
Sundry receivable	18,750	18,000	-	-	36,750	7,121	
Inter-fund receivable	-	17,692	-	-	17,692	-	
	38,728	143,278	19,617	34,375	235,998	125,789	

Jubilee Life Insurance 49

744,078

7,465,501

77,073

90,241

8,376,893

5,876,515

Total assets

# 25.5 Condensed Interim Revenue Account (Un-audited)

For the Half year ended June 30, 2018

Balance of PIF at beginning of the period

Balance of PIF at end of the period

	Sidiololy Folias			Aggregute			
	Individual	Group	Accident &	For the Half year ended		For the Quarter ended	
25.5.1 Participants' Investment Fund (PIF)	Family	Family	<b>Health Family</b>	June 30,	June 30,	June 30,	June 30,
	Takaful	Takaful	Takaful	2018	2017	2018	2017
				(Un-audited)	(Un-audited)	(Un-audited)	(Un-audited)
					(Restated)		(Restated)
			(I	Rupees in '000	0)		
Income				-			
Allocated Contribution	2,583,115	-	-	2,583,115	1,527,996	1,307,647	903,154
Investment income	178,801	-	-	178,801	30,433	(53,536)	(10,234)
Total net income	2,761,916	-	-	2,761,916	1,558,429	1,254,111	892,920
Less: Claims and Expenditures							
Claims net of re-takaful	191,447	-	-	191,447	8,897	105,714	5,903
Takaful Operator Fee	66,679	-	-	66,679	25,252	42,370	16,463
Bank Charges	4	-	-	4	20	3	16
Total	258,130	-	-	258,130	34,169	148,087	22,382
Excess of income over claims and expenditures	2,503,786	-	-	2,503,786	1,524,260	1,106,024	870,538
·							
Technical reserves at beginning of the period	4,613,702	-	-	4,613,702	1,057,352	6,011,464	1,711,074
Technical reserves at end of the period	7,117,488	-	-	7,117,488	2,581,612	7,117,488	2,581,612
Movement in technical reserves	(2,503,786)	-	-	(2,503,786)	(1,524,260)	(1,106,024)	(870,538)
	• • • •						
Surplus / (Deficit)		-	-	-		-	
Movement in Technical reserves	2,503,786	-	-	2,503,786	1,524,260	1,106,024	870,538

4,613,702

7,117,488

**Statutory Funds** 

Aggregate

4,613,702

7,117,488

1,057,352

2,581,612

6,011,464

7,117,488

1,711,074

2,581,612

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Aggregate

# 25.5.2 Participants' Takaful Fund (PTF)

Income

Total

Contribution net of re-takaful Investment income Total net income

**Less: Claims and Expenditures** Claims net of re-takaful recoveries Takaful Operator's Fee Mudarib Fee Bank Charges

(Reversal) / provision for doubtful debts

Excess of income over claims and expenditures

Individual	Group	Accident &	For the Half	year ended	For the Qua	ırter ended
Family	Family	<b>Health Family</b>	June 30,	June 30,	June 30,	June 30,
Takaful	Takaful	Takaful	2018	2017	2018	2017
			(Un-audited)	(Un-audited)	(Un-audited)	(Un-audited)
				(Restated)		(Restated)
		(R	upees in '00	0)		
179,336	11,365	91,877	282,578	152,799	132,732	73,350
3,915	732	937	5,584	2,819	4,997	2,226
183,251	12,097	92,814	288,162	155,618	137,729	75,576
32,319	15,338	68,862	116,519	59,212	60,557	30,001
55,244	4,503	18,713	78,460	44,432	38,831	22,939
1,570	-	-	1,570	465	689	299
5	5	8	18	36	8	(490)
-	(88)	554	466	(114)	440	161
89,138	19,758	88,137	197,033	104,031	100,525	52,910
94,113	(7,661)	4,677	91,129	51,587	37,204	22,666
67,742	2,288	28,550	98,580	34,860	138,078	56,328
83,505	5,973	40,204	129,682	60,626	129,682	60,626
(15,763)	(3,685)	(11,654)	(31,102)	(25,766)	8,396	(4,298)
78,350	(11,346)	(6,977)	60,027	25,821	45,600	18,368
15,763	3,685	11,654	31,102	25,766	(8,396)	4,298
-	17,000	11,500	28,500	23,000	13,500	15,000
-	-	-	-	(12,000)	-	(12,000)
128,613	28,571	48,728_	205,912	71,890	274,837	108,811
222,726	37,910	64,905	325,541	134,477	325,541	134,477

# Technical reserves at beginning of the period Technical reserves at end of the period Movement in technical reserves Surplus / (Deficit) before distribution **Movement in Technical reserves** Transfers from (to) Qard-e-Hasna contributed by Window Takaful Operator Qard-e-Hasna returned to Window Takaful Operator Balance of PTF at beginning of the period - Restated Balance of PTF at end of the period

**Statutory Funds** 

# 25.5.3 Operators' Sub Fund

	Individual	Group	Accident &	For the Half year ended		For the Qua	arter ended
	Family	Family	Health Family	June 30,	June 30,	June 30,	June 30,
	Takaful	Takaful	Takaful	2018	2017	2018	2017
				(Un-audited)	(Un-audited)	(Un-audited)	(Un-audited)
					(Restated)		(Restated)
			(Ru	pees in '00	0)		
			,		,		
,							
	1,620,495	-	-	1,620,495	1,051,767	822,572	621,878
	121,923	4,503	18,713	145,139	69,682	81,201	38,900
	1,570	-	-	1,570	467	689	301
	19,293	194	690	20,177	15,763	17,290	12,649
	1,763,281	4,697	19,403	1,787,381	1,137,679	921,752	673,728
	1,386,397	2,257	14,062	1,402,716	875,368	725,340	518,086
	293,648	1,942	5,767	301,357	164,306	98,957	68,018
	1,680,045	4,199	19,829	1,704,073	1,039,674	824,297	586,104
			•				
	83,236	498	(426)	83,308	98,005	97,455	87,624
			, ,				
	5,458	1,066	7,760	14,284	5,088	19,166	9,897
	6,479	2,302	9,280	18,061	11,582	18,061	11,582
ı	(1,021)	(1,236)	(1,520)	(3,777)	(6,494)	1,105	(1,685)
	( ) - /	( / /	( ) /	( , ,	(-, ,	,	( //
	82,215	(738)	(1,946)	79,531	91,511	98,560	85,939
	5=/= 15	(/	(-//	,	,	,	52,151
	1,021	1,236	1,520	3,777	6,494	(1,105)	1,685
	.,02.	.,200	.,525	0,222	9,17	(1,100)	.,,,,,
	_	12,000	_	12,000	30,000	12,000	20,000
	(125,000)	12,000	_	(125,000)	-	(125,000)	-
	(123,000)		_	(123,000)	(130,000)	(123,000)	(130,000)
		(17,000)	(11,500)	(28,500)	(23,000)	(13,500)	(15,000)
	-	(17,000)	(11,500)	(20,500)	12,000	(13,300)	12,000)
	169,724	15,446	32,820	217,990	271,328	188,843	283,709
	107,724	13,440	32,020	217,790	2/1,320	100,043	203,709

159,798

258,333

159,798

Aggregate

258,333

**Statutory Funds** 

#### Income

Unallocated contributions Takaful Operator Fee Mudarib Fee Investment income

# Less: Expenditures

Acquisition costs
Administration cost

**Total Management cost** 

# Excess / (deficit) of income over expenditures

Technical reserves at beginning of the period Technical reserves at end of the period Movement in technical reserves

# Surplus / (deficit) for the period

#### Movement in technical reserves

Contribution received from Shareholders' Fund
Surplus transfer to Shareholders' Fund
Capital returned to Shareholders' Fund
Qard-e-Hasna contributed to the Participants' Takaful Fund
Qard-e-Hasna returned from Participants' Takaful Fund
Balance of Operator Sub Fund at beginning of the period - Restated
Balance of Operator's Sub Fund at end of the period

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127,960

10,944

20,894

		Statutory Funds			Aggregate				
25.6	Condensed Interim Statement of Contribution	Individual	Group	Accident &	For the Half	•	For the Qua		
25.0	donaciisca illiciilli siaiciliciii di doillisolloli	Family Takaful	Family Takaful	Health Family Takaful	June 30, 2018	June 30, 2017	June 30, 2018	June 30, 2017	
	For the Half year ended June 30, 2018	iakaidi	Idkalol	IUKUIUI	(Un-audited)	(Un-audited)	(Un-audited)	(Un-audited)	
				(	Rupees in '00	0)			
	Gross Contribution				•				
	Regular Contributions - individual policies								
	First year	2,766,634	-	2,444	2,769,078	1,508,147	1,423,100	870,703	
	Second year renewal	665,200	-	-	665,200	188,086	377,800	175,952	
	Subsequent years renewal	92,545	-	-	92,545	-	85,636	-	
	Single Contribution individual policies	867,003	-	-	867,003	957,810	347,030	521,267	
	Non Linked Riders	18,232	-	-	18,232	9,310	9,908	5,240	
	Group policies without Cash values		21,447	89,433	110,880	98,499	39,458	40,540	
	Total Gross Contribution	4,409,614	21,447	91,877	4,522,938	2,761,852	2,282,932	1,613,702	
	Participants' Investment Fund (PIF)								
	Allocated Regular Contribution	1,716,112	-	-	1,716,112	570,186	960,617	381,887	
	Allocated Single Contribution	867,003	-	-	867,003	957,810	347,030	521,267	
	Total Allocated Contribution	2,583,115			2,583,115	1,527,996	1,307,647	903,154	
	Participants' Takaful Fund (PTF)								
	Allocated gross contribution	206,004	21,447	91,877	319,328	182,089	152,713	88,670	
	Add: Retakaful Commission	8,760	-	-	8,760	6,479	4,474	3,579	
	Less: Retakaful contribution ceded								
	On individual life first year business	(19,956)	-	-	(19,956)	(13,599)	(11,113)	(7,410)	
	On individual life second year business	(11,846)	-	-	(11,846)	(4,919)	(6,018)	(4,779)	
	On individual life subsequent renewal business	(3,606)	-	-	(3,606)	-	(3,503)	-	
	On single contributions individual policies	(20)	-	-	(20)	(69)	(5)	(60)	
	On group policies	-	(10,082)	-	(10,082)	(17,182)	(3,816)	(6,650)	
	Total retakaful contribution ceded	(35,428)	(10,082)		(45,510)	(35,769)	(24,455)	(18,899)	
	Net risk contribution of PTF	179,336	11,365	91,877	282,578	152,799	132,732	73,350	
	Operators' Sub Fund								
	Unallocated regular contribution	1,620,495			1,620,495	1,051,767	822,572	621,878	

			Statutory Fund	s	Aggregate			
25.7	Condensed Interim Statement of Claims	Individual Family	Group Family	Accident & Health Family	For the Half	year ended June 30,	For the Quar	ter ended June 30,
	F 1 11 11 20 2010	Takaful	Takaful	Takaful	2018	2017	2018	2017
	For the Half year ended June 30, 2018				(Un-audited)	(Un-audited)	(Un-audited)	(Un-audited)
	Gross claims			(	Rupees in '000	0)		
	Claims under individual policies by death	41,600		_	41,600	10,956	2,739	4,849
	by insured event other than death	95	-	494	589	- 10,730	569	-
	by maturity by surrender	80,745			80,745	3,851	47,577	2,158
	by partial withdrawal Total gross individual policy claims	108,612 231,052		494	108,612 231,546	5,045 19,852	57,220 108,105	3,745 10,752
		231,032	-	474	231,340	17,032	100,103	10,732
	Claims under group policies by death	-	32,237	-	32,237	-	17,662	-
	by insured event other than death bonus in cash	-	1,149	68,368	69,517	61,592	34,920	35,303
	experience refund	-	-	-	-	-	-	-
	Total group policy claims		33,386	68,368	101,754	61,592	52,582	35,303
	Total gross claims	231,052	33,386	68,862	333,300	81,444	160,687	46,055
25.7.	Participants' Investment Fund (PIF)							
	Claims under individual policies							
	by death by surrender	2,090 80,745			2,090 80,745	3,851	917 47,577	2,158
	by partial withdrawal	108,612 191,447	-	-	108,612 191,447	5,045 8,897	<b>57,220</b> 105,714	3,745 5,903
		191,447	-	-	171,447	0,07/	105,/14	5,703
25.7.	2 Participants' Takaful Fund (PTF)							
	Gross claims	20.510			20.510	10.007	1.000	(070)
	Claims under individual policies - by death Claims under individual policies - by insured event other than death	39,510 95	-	494	39,510 589	10,927 28	1,822 569	(979) 28
	Claims under group policies - by death Claims under group policies - by insured other than death	-	32,237 1,149	68,368	32,237 69,517	21,175 40,417	17,662 34,920	21,175 19,928
		39,605	33,386	68,862	141,853	72,547	54,973	40,152
	Less: Retakaful recoveries On individual life first year business claims	188	-	-	188	(1,500)	18,293	(1,250)
	On individual life second year business claims On individual life renewal business claims	(7,474)			(7,474)	-	(3,652)	
	On group life claims On experience refund of contributions	-	(18,048)	-	(18,048)	(11,835)	(9,057)	(8,901)
	·	(7,286)	(18,048)		(25,334)	(13,335)	5,584	(10,151)
	Net claims	32,319	15,338	68,862	116,519	59,212	60,557	30,001

#### Individual Accident & Group Family Family **Health Family** Takaful Takaful Takaful

For the Half year ended For the Quarter ended June 30, June 30. June 30, June 30. 2018 2017 2018 2017 (Un-audited) (Un-audited) (Un-audited) (Un-audited)

Aggregate

D	
 Rupees in '000)	

Operators'	Sub	Fund
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#### **Acquisition costs**

## Remuneration to takaful intermediaries on individual policies

25.8 Condensed Interim Statement of Expenses

For the Half year ended June 30, 2018

Commission on first year contributions Commission on second year contributions Commission on subsequent renewal contributions Commission on single contributions

Remuneration to insurance intermediaries on group policies:

Commission

#### **Branch overheads**

Salaries & allowances and other branch overheads Overriding commission

#### Other acquisition costs:

Policy stamps Others

**Total acquisition cost** 

#### **Administration expenses**

Salaries and other benefits Charge for defined benefit plan

Contribution to defined contribution plan

Travelling expenses

Auditors' fees

Actuary's fees

Advertisements

Printing and stationary

Depreciation

Amortization

Rent Expense

Legal and Professional charges

Supervision fees

Utilities

Entertainment

Vehicle running

Repair and maintenance

Bank charges and brokerage

Training expenses

Postages, telegrams and telephones

Staff welfare

General Insurance

Miscellaneous expenses

**Gross management expenses** 

834,503	-	734	835,237	573,413	427,960	319,345
54,533	-	-	54,533	8,942	29,139	7,809
3,792	-	-	3,792	-	3,496	-
16,481	-	-	16,481	18,849	6,478	10,251
909,309	-	734	910,043	601,204	467,073	337,405
-	873	8,830	9,703	5,747	3,252	3,145
298,240	1,313	4,380	303,933	173,146	164,984	109,009
131,635	_	_	131,635	69,945	67,123	53,474
429,875	1,313	4,380	435,568	243,091	232,107	162,483
46,537	3	118	46,658	24,872	22,193	14,657
676	68		744	454	665	208
1,386,397	2,257	14,062	1,402,716	875,368	725,290	517,898
73,079	828	2,259	76,166	53,017	33,307	24,319
2,338	27	73	2,438	1,654	1,189	980
2,810	33	91	2,934	2,261	1,456	1,386
2,991	41	124	3,156	2,969	1,802	1,715
825	4	17	846	621	460	291
1,326	13	18	1,357	1,038	579	552
151,690	419	705	152,814	67,326	31,917	22,431
6,591	38	403	7,032	4,504	3,053	1,742
12,345	173	443	12,961	6,959	6,542	3,574
7,633	104	124	7,861	2,073	3,782	1,189
8,087	51	76	8,214	4,323	3,825	2,014
1,377	14	31	1,422	1,816	695	1,073
4,413	22	92	4,527	3,236	2,286	1,931
2,361	19	27	2,407	1,956	1,403	1,007
1,814	21	56	1,891	964	914	455
960	7	778	1,745	616	720	316
6,036	72	136	6,244	2,926	3,498	1,273
1,528	2	2	1,532	466	711	307
417	4	8	429	2,041	233	1,668
2,555	26	260	2,841 859	876 826	(560)	(473)
833 1,586	8   16	18 25	1,627	1,698	376 781	443 380
53	10	25	54	1,090	38	(367)
293,648	1,942	5,767	301,357	164,306	99,007	68,206
1,680,045	4,199	19,829	1,704,073	1,039,674	824,297	586,104
.,000,013		17/327	177 0 1707 0	1,007,017	OZ 1/2//	300,104

			Statutory Fund	S	Aggregate				
Condensed Interim Statement of Investment	lucomo	Individual	Group	Accident &	For the Half year ended For th			he Quarter ended	
Condensed interim Statement of investment	income	Family	Family	<b>Health Family</b>	June 30,	June 30,	June 30,	June 30,	
For the Half year ended June 30, 2018		Takaful	Takaful	Takaful	2018 (Un-audited)	2017	2018	2017 (Un-audited)	
Tof the fluit year ended Johe 30, 2010					(Un-avaitea)	(Un-audited) (Restated)	(Un-audited)	(Restated)	
				(1	Rupees in '00	, ,		(110314104)	
Participants' Investment Fund (PIF)				(1	topees in oo	o,			
Government securities		48,465	-	-	48,465	1,810	24,860	1,795	
Other fixed income securities and deposits		42,957	-	-	42,957	18,689	28,116	11,629	
Dividends		50,818	-	-	50,818	7,924	26,731	4,695	
Gain / (loss) on sale of investments		70,752	-	-	70,752	(15,825)	46,327	(14,747)	
Amortisation of premiums / contributions		(4,154)	-	-	(4,154)	(684)	(2,035)	(67)	
Unrealised (loss) / gain on investments		(18,339)	-	-	(18,339)	21,022	(171,163)	(11,860)	
Less: Investment related expenses Less: Tax on dividend under FTR		(4,253) (7,445)	-	-	(4,253)	(1,194)	(2,318)	(789)	
Net Investment income of PIF	(a)	178,801			(7,445) 178,801	(1,309) 30,433	(4,054) (53,536)	(890) (10,234)	
IAGI IIIAG2IIIIGIII IIICOIIIG OI I II	(u)	170,001	-	-	170,001	30,433	(55,550)	(10,234)	
Participants' Takaful Fund (PTF)									
Government securities		4,440	742	736	5,918	1,417	3,326	1,052	
Other fixed income securities and deposits		1,166	295	303	1,764	1,130	994	619	
(Loss) on sale of investments		-	(87)	(21)	(108)	(1)	-	-	
Amortisation of premiums / contributions		(337)	(129)	(139)	(605)	(312)	(261)	(227)	
Unrealised (loss) / gain on investments		(1,354)	(89)	(29)	(1,472)	556	912	762	
Other income Net Investment income of PTF	(1.)	3,915	732	937	<u>87</u>	<u>29</u> 2,819	26	20	
Net investment income of PIF	(b)	3,915	/32	937	5,584	2,819	4,997	2,226	
Operators' Sub Fund									
Government securities		19,372	194	740	20,306	7,417	10,809	4,460	
Other fixed income securities and deposits		10,644	118	162	10,924	9,623	4,950	4,463	
(Loss) / gain on sale of investments		(4,333)	(27)	1	(4,359)	(154)	(3,613)	(58)	
Amortisation of premiums / contributions		(1,486)	(14)	(141)	(1,641)	(1,823)	(641)	(1,135)	
Unrealised (loss) / gain on investments		(4,904)	(77)	(72)	(5,053)	702	5,784	4,921	
Impairment in the value of Investment									
Government securities		-	-	-	-	- (0)		- (0)	
Less: Investment related expenses Net Investment income of OSF	(c)	19,293	194	690	20,177	<u>(2)</u> 15,763	17,290	<u>(2)</u> 12,649	
Net investment likulie of O3F	(1)	17,273	174	070	20,177	1,703	17,270	12,047	
Net Investment Income	(a+b+c)	202,009	926	1,627	204,562	49,015	(31,249)	4,641	

25.9

# **26 SEGMENTAL INFORMATION**

26.1	REVENUE ACCOUNT BY STATUTORY FUND	Statutory Funds								
2011	For the half year ended June 30, 2018	Individual Life Unit Linked	Conventional Business	Accident & Health Business	Overseas Group Life & Health Business	Individual Family Takaful	Group Family Takaful	Accident & Health Family Takaful	2018	
					(Rupee:	s in '000)				
	Income									
	Premiums / Contributions less Reinsurances Net Investment Income	17,467,756 3,224,575	497,784 45,551	1,780,276 108,412	7,403 1,684	4,382,946 209,453	11,365 926	91,877 1,627	24,239,407 3,592,228	
	Total Net Income	20,692,331	543,335	1,888,688	9,087	4,592,399	12,291	93,504	27,831,635	
	Insurance Benefits and Expenditures									
	Insurance benefits, including bonuses Management expenses less recoveries	5,769,544 3,812,784	407,279 116,507	1,260,120 229,168	3,203	223,766 1,680,054	15,338 4,116	68,862 20,392	7,744,909 5,866,224	
	Total Insurance Benefits and Expenditures	9,582,328	523,786	1,489,288	3,203	1,903,820	19,454	89,254	13,611,133	
	Excess of Income over Insurance Benefits and Expenditures	11,110,003	19,549	399,400	5,884	2,688,579	(7,163)	4,250	14,220,502	
	Net Change in Insurance liabilities (other than outstanding claims)	9,767,289	(85,635)	26,645		2,520,570	4,922	13,174	12,246,965	
	Surplus / (Deficit) Before Tax	1,342,714	105,184	372,755	5,884	168,009	(12,085)	(8,924)	1,973,537	
	Taxes chargeable to statutory funds - Current - Tax on dividend under FTR	(141,600)	(326)	(228)	-	(7,445)	-	-	(149,599)	
	Surplus / (Deficit) After Tax	1,201,114	104,858	372,527	5,884	160,564	(12,085)	(8,924)	1,823,938	
	Movement in policyholder liabilities	9,767,289	(85,635)	26,645	-	2,520,570	4,922	13,174	12,246,965	
	Transfer to and from Shareholders' Fund Surplus appropriated to Shareholders' Fund Capital contributed from Shareholders' Fund Qard-e-Hasna received from Operators' Sub Fund by PTF Qard-e-Hasna received by PTF from Operators' Sub Fund Capital returned to Shareholders' Fund Capital contributions from Shareholders' Fund Net transfer (to) / from Shareholders' Fund	(1,075,000) - - - - - (1,075,000)	- - - -	(300,000)	-	(125,000) - - - - - - (125,000)	12,000 (17,000) 17,000 - - 12,000	- (11,500) 11,500 - - -	(1,500,000) 12,000 (28,500) 28,500 - - (1,488,000)	
	Balance of Statutory Fund at Beginning of the period (restated)	98,905,310	895,519	2,011,878	120,975	4,912,039	44,017	81,548	106,971,286	
	Balance of Statutory Fund at the end of the period	108,798,713	914,742	2,111,050	126,859	7,468,173	48,854	85,798	119,554,189	

REVENUE ACCOUNT BY STATUTORY FUND			Statutory	Funds				Aggregate
For the half year ended June 30, 2017	Individual Life Unit Linked	Conventional Business	Accident & Health Business	Overseas Group Life & Health Business	Individual Family Takaful	Group Family Takaful	Accident & Health Family Takaful	2017 (Restated)
Income				(Rupee	s in '000)			
Premiums / Contributions less Reinsurances Net Investment Income	15,894,472 2,187,214	519,417 31,357	1,432,450 75,231	5,759 2,687	2,651,245 48,335	20,969 631	60,348 1,362	20,584,660 2,346,817
Total Net Income	18,081,686	550,774	1,507,681	8,446	2,699,580	21,600	61,710	22,931,477
Insurance Benefits and Expenditures								
Insurance benefits, including bonuses, net of reinsurance recoveries  Management expenses less recoveries	4,966,525 3,931,857	390,769 90,703	1,025,904 216,404	1,381	18,352 1,018,143	9,810 4,740	39,947 16,734	6,451,307 5,279,962
Total Insurance Benefits and Expenditures	8,898,382	481,472	1,242,308	1,381	1,036,495	14,550	56,681	11,731,269
Excess of Income over Insurance Benefits and Expenditures	9,183,304	69,302	265,373	7,065	1,663,085	7,050	5,029	11,200,208
Net Change in Insurance liabilities (other than outstanding claims)	7,827,224	(60,491)	38,802	-	1,541,646	4,830	10,044	9,362,055
Surplus / (Deficit) Before Tax	1,356,080	129,793	226,571	7,065	121,439	2,220	(5,015)	1,838,153
Taxes chargeable to statutory funds - Current - Tax on dividend under FTR	(103,781)	(323)	(226)	-	(1,309)	-	-	(105,639)
Surplus / (Deficit) After Tax	1,252,299	129,470	226,345	7,065	120,130	2,220	(5,015)	1,732,514
Movement in policyholder liabilities	7,827,224	(60,491)	38,802	-	1,541,646	4,830	10,044	9,362,055
Transfer to and from Shareholders' Fund Surplus appropriated to Shareholders' Fund Capital contributed from Shareholders' Fund Capital returned to Shareholders' Fund Qard-e-Hasna from Operators' Sub Fund to PTF Qard-e-Hasna received from Operators' Sub Fund by PTF Qard-e-Hasna returned from PTF to Operators' Sub Fund Qard-e-Hasna returned by PTF to Operators' Sub Fund Net transfer to/from Shareholders' Fund	(840,000) - - - - - - (840,000)	(30,000)	(135,000) - - - - - - (135,000)		(130,000) - 12,000 (12,000) (130,000)	30,000 - (23,000) 23,000 - - 30,000		(1,005,000) 30,000 (130,000) (23,000) 23,000 12,000 (12,000) (1,105,000)
Balance of Statutory Fund at Beginning of the period (restated)	89,435,681	802,757	1,531,327	105,261	1,334,653	11,002	54,910	93,275,591
Balance of Statutory Fund at the end of the period	97,675,204	841,736	1,661,474	112,326	2,866,429	48,052	59,939	103,265,160

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# 26.2 Segmental statement of financial position

As at June 30, 2018

June 30, 2018 (Un-audited)

	Statutory Funds	Shareholders' Fund	Total	
		(Rupees in '000)		
Property and equipment	-	3,134,046	3,134,046	
Intangible assets	-	211,052	211,052	
Investment in an associate	-	110,536	110,536	
Investments				
Equity securities	49,251,032	446,825	49,697,857	
Government securities	57,663,474	3,498,462	61,161,936	
Debt securities	3,255,539	-	3,255,539	
Term deposits	8,150,000	-	8,150,000	
Insurance / reinsurance receivables	1,113,938	-	1,113,938	
Other loans and receivables	862,775	110,632	973,407	
Prepayments	78,062	30,401	108,463	
Cash and Bank balances	3,911,913_	747,148	4,659,061	
Total Assets	124,286,733	8,289,102	132,575,835	
Insurance Liabilities				
Insurance liabilities	117,127,219	_	117,127,219	
Borrowings	=	1,500,000	1,500,000	
Premium / contribution received in advance	1,104,708	-	1,104,708	
Insurance / reinsurance payables	28,430	-	28,430	
Financial charges payable	-	15,021	15,021	
Deferred tax liability	-	50,450	50,450	
Other creditors and accruals	1,936,879	169,223	2,106,102	
Unclaimed dividend	-	33,837	33,837	
Taxation - provision less payments		115,089	115,089	
Total Liabilities	120,197,236	1,883,620	122,080,856	

# Segmental statement of financial position

As at December 31, 2017

Decemb	er 31,	2017	(Restated)
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	Statutory Funds	Shareholders' Fund	Total
		Rupees in '000	
Property and equipment	-	3,011,063	3,011,063
Intangible assets	_	247,597	247,597
Investment in an associate	_	97,627	97,627
Investments		•	,
Equity securities	41,208,964	240,791	41,449,755
Government securities	52,294,262	3,853,279	56,147,541
Debt securities	1,188,732	-	1,188,732
Term deposits	11,127,000	-	11,127,000
Insurance / reinsurance receivables	1,086,855	-	1,086,855
Other loans and receivables	1,017,849	150,926	1,168,775
Prepayments	58,805	35,976	94,781
Cash and Bank balances	3,918,468	974,707	4,893,175
Total Assets	111,900,935	8,611,966	120,512,901
Insurance liabilities	104,883,747	-	104,883,747
Retirement benefit obligations	10,262	19,145	29,407
Borrowings	-	1,500,000	1,500,000
Premium received in advance	959,059	-	959,059
Insurance / reinsurance payables	6,155	-	6,155
Financial charges payable	-	13,927	13,927
Derivative Financial Instrument	-	27,193	27,193
Deferred tax liability	-	68,498	68,498
Other creditors and accruals	2,281,268	196,941	2,478,209
Unclaimed dividend	-	23,750	23,750
Taxation - provision less payments		183,210	183,210
Total Liabilities	108,140,491	2,032,664	110,173,155

# **27 FAIR VALUE OF FINANCIAL INSTRUMENTS**

As at June 30, 2018

					AS UI JUILE	30, 2010				
	At fair value	Available-for- sale	Held-to- maturity	Loans and receivables	Other financial asset/ liabilities	Total	Level 1	Level 2	Level 3	Total
					(Rupee:	s in '000)				
Financial assets measured at fair value										
Market treasury bills	43,246,407	8,073,269	_	_	_	51,319,676	_	51,319,676	_	51,319,676
Pakistan investment bonds	6,482,863	357,334	19,962	_		6,860,159		6,860,825	_	6,860,825
WAPDA Bonds	148,851	-	17,702	_	_	148,851		148,851	_	148,851
Listed equities and close ended funds	48,484,764	1,213,093	_	_	_	49,697,857	49,697,857	1 10,051	_	49,697,857
GOP - Ijarah Sukuks	1,821,335	1,011,915			_	2,833,250	2,833,250		_	2,833,250
Corporate Sukuks	1,674,938	43,034			_	1,717,972	2,000,250	1,717,974	_	1,717,974
Term Finance Certificates	1,030,322	507,245	-	_	-	1,537,567	_	1,537,566	_	1,537,566
	, , .	,				, , , , ,		, , , , , , , ,		, ,
Financial assets not measured at fair value										
Cash and bank balances	-	-	-	-	4,659,061	4,659,061				
Term deposits	-	-	-	-	8,150,000	8,150,000				
Shares of unlisted associates	-	-	-	-	110,536	110,536				
Other loans and receivables	-	-	-	968,725	-	968,725				
Insurance / reinsurance receivables	-	-	-	1,113,938	-	1,113,938				
	102,889,480	11,205,890	19,962	2,082,663	12,919,597	129,117,592				
Financial liabilities not measured at fair valu										
Insurance liabilities	le				117,127,219	117,127,219				
Borrowing	-	-	-	-	1,500,000	1,500,000				
Premiums / Contribution received in advance	-	-	-	-	, ,	, ,				
•	-	-	-	-	1,104,708	1,104,708				
Insurance / reinsurance payables Other creditors and accruals	-	-	-	-	28,430	28,430				
Unclaimed dividend	-	-	-	-	2,101,420	2,101,420				
	-	-	-	-	33,837	33,837				
Financial charges payable					15,021	15,021				
					121,910,635	121,910,635				

As at December 31, 2017 (Restated)

					AS all Docombol o	1, 2017 (10314104)				
	At fair value	Available-for- sale	Held-to- maturity	Loans and receivables	Other financial asset/ liabilities	Total	Level 1	Level 2	Level 3	Total
					(Rupees	in '000)				
Financial assets measured at fair value										
Market treasury bills	30,740,672	4,961,738	_	_	-	35,702,410	-	35,702,410	_	35,702,410
Pakistan investment bonds	15,537,478	1,939,558	19,957	-	-	17,496,993	-	17,498,275	-	17,498,275
WAPDA Bonds	170,160	-	-	-	-	170,160	-	170,160	-	170,160
Listed equities and close ended funds	40,765,557	684,198	-	-	-	41,449,755	41,449,755	· -	-	41,449,755
GOP - Ijarah Sukuks	1,980,844	797,134	-	-	-	2,777,978	2,777,978	-	-	2,777,978
Corporate Sukuks	415,446	47,252	-	-	-	462,698	-	462,698	-	462,698
Term Finance Certificates	726,034	-	-	-	-	726,034	-	726,034	-	726,034
Financial assets not measured at fair value										
Cash and bank balances	-	-	-	-	4,893,175	4,893,175				
Term deposits	-	-	-	-	11,127,000	11,127,000				
Shares of unlisted associates	-	-	-	-	97,627	97,627				
Other loans and receivables	-	-	-	-	1,136,704	1,136,704				
Insurance / reinsurance receivables					1,086,855	1,086,855				
	90,336,191	8,429,880	19,957		18,341,361	117,127,389				
Financial liabilities not measured at fair value										
Insurance liabilities	-	-	-	-	104,883,747	104,883,747				
Retirement benefit obligations	-	-	-	-	29,407	29,407				
Borrowing	-	-	-	-	1,500,000	1,500,000				
Premiums / Contributions received in advance	-	-	-	-	959,059	959,059				
Insurance / reinsurance payables	-	-	-	-	6,155	6,155				
Other creditors and accruals	-	-	-	-	2,473,331	2,473,331				
Unclaimed dividend	-	-	-	-	23,750	23,750				
Financial charges payable					13,927	13,927				
	-			-	109,889,376	109,889,376				

The fair value of financial assets and liabilities not carried at fair value is not significantly different from their carrying values since assets and liabilities are short term in nature.

Fair value is an amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction. Consequently, differences may arise between the carrying values and the fair values estimates.

The Company measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: Fair value measurements using inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

# 28 SUBSEQUENT EVENTS - NON ADJUSTING

The Board of Directors in their meeting held on August 17, 2018 declared interim cash dividend of Rs. 3.00 (2017: Rs. 3.00) per share for the six months ended June 30, 2018, amounting to Rs.237.99 million (2017: Rs. 237.99 million). The condensed interim financial information does not recognize this appropriation which will be accounted for in the financial information for the quarter ending September 30, 2018.

## 29 CORRESPONDING FIGURES

Corresponding figures have been rearranged or reclassified, wherever necessary, to align them with the presentation requirements of the Insurance Accounting Regulations, 2017.

# 30 DATE OF AUTHORISATION FOR ISSUE

This condensed interim financial information were authorised for issue on August 17, 2018 by the Board of Directors of the Company.

# 31 GENERAL

Figures in the condensed interim financial information have been rounded off to the nearest thousand of rupees, unless otherwise stated.

Kamal A. Chinoy
Chairman

Amyn Currimbhoy

Shahid Ghaffar
Director

Javed Ahmed
Managing Director &
Chief Executive Officer

**Lilly R. Dossabhoy** Chief Financial Officer

# **Statement of Directors**

# As per the requirement of section 46(6) and section 52(2) (c) of the Insurance Ordinance, 2000

# Section 46(6)

- a) In our opinion, the Condensed Interim Un-audited financial statements of Jubilee Life Insurance Company Limited for the half year ended June 30, 2018, set out in the forms attached to the statements have been drawn up in accordance with the Ordinance and any rules made there under;
- b) Jubilee Life Insurance Company Limited has at all the times in the period complied with the provisions of the Ordinance and the rules made there under relating to paid-up capital, solvency and reinsurance/ retakaful arrangements; and
- c) As at June 30, 2018, Jubilee Life Insurance Company Limited continues to be in compliance with the provisions of the Ordinance and the rules made there under relating to paid-up capital, solvency and reinsurance / retakaful arrangements.

# **Section 52(2) (c)**

d) In our opinion, each statutory fund of Jubilee Life Insurance Company Limited complies with the solvency requirements of the Insurance Ordinance, 2000, and the Insurance Rules, 2002.

mal A. Chinoy

Amyn Currimbhoy

Shahid Ghaffar
Director

Javed Ahmed
Managing Director &
Chief Executive Officer



# **Statement of Appointed Actuary**

Statement by the Appointed Actuary under section 52(2) (a) & (b) of the Insurance Ordinance, 2000

# In my opinion:

- (a) The policyholder liabilities / technical liabilities in the balance sheet of the Jubilee Life Insurance Company Limited as at June 30, 2018 have been determined in accordance with the provisions of the Insurance Ordinance, 2000; and
- (b) each statutory fund of the Jubilee Life Insurance Company Limited complies with the solvency requirements of the Insurance Ordinance, 2000.

Nauman A. Cheema

Appointed Actuary of the Company Fellow of the Society of Actuaries (USA) Fellow of the Pakistan Society of Actuaries

Date: August 6, 2018

#### **SOUTH REGION**

# Royal Branch Karachi

Office No. 105-A & 106, Asia Pacific Trade Centre, Opposite Drive-In-Cinema, Main Rashid Minhas Road, Karachi.

021-34663421

## **Liberty Branch**

Office No. 105-A & 106, Asia Pacific Trade Centre, Opposite Drive-In-Cinema, Main Rashid Minhas Road, Karachi.

021-34663421

## **Karachi Indus Branch**

Office No. 105-A & 106, Asia Pacific Trade Centre, Opposite Drive-In-Cinema, Main Rashid Minhas Road, Karachi.

021-34663421

# **Nobel Branch Karachi**

Office No. 403, 4th Floor, Progressive Center, Block-6, P.E.C.H.S., Karachi. 021-34322463

# **Galaxy Branch Karachi**

B-1 & B-2, Anarkali Apartment, F.B Area, Ayesha Manzil, Block-7, Karachi. 021-363201613

#### Shaheen Branch Karachi

Office No. 601, 6th Floor, Progressive Centre, PECHS, Block-6, Karachi. 021-34322170

# **Progressive Center Karachi**

Office No. 403, 4th Floor, Progressive Centre, PECHS, Block-6, Karachi. 021-34322463

#### Alpha Branch Karachi

Office No. 601, 6th Floor, Progressive Centre, PECHS, Block-6, Karachi. 021-34322170

#### **Horizon Branch**

Mezzanine Floor, Office No. 3. Sub Plot C-25/1, Muhammadi Center, Waterpump Block-17, F. B. Area, Karachi. 021-36360450

#### Platinum Branch

Mezzanine Floor, Office No. 3. Sub Plot C-25/1, Muhammadi Center, Waterpump Block-17 F.B.Area, Karachi. 021-36360450

# Imperial Branch Karachi

G-5, Adenwella Appartment, GRE325 / 2, Garden East, Karachi. 021-34322170

# Gulshan-e-Iqbal Branch

Plot No. 6 / Fl-6, 2nd Floor, Block-6, KDA Scheme No. 24, Gulshan-e-lqbal, Karachi. 021-34834216

# Falcon Branch Karachi

Plot No. 6 / Fl-6, 2nd Floor, Block -6, KDA Scheme No. 24, Gulshan-e-Iqbal, Karachi. 021-34834216

#### **Crescent Branch Karachi**

Office No. 302 & 303, 3rd Floor, Arab Busniess Center, Plot No. 5, Block-3, Karachi Cooperative Housing Society, Main Bahadurabad Chowrangi (4 Meenar), Aalamgeer Road, Bahadurabad, Karachi. 021-34123264

#### Civic Branch

1st Floor, Plot No. 20-C, Ittehad Lane-12, D.H.A., Phase-II Extension, Karachi. 021-34947252

### **United Branch**

Office No. 105-A & 106 Asia, Pacific Trade Centre, Opposite Drive-In-Cinema, Main Rashid Minhas Road, Karachi. 021-34017415

#### Diamond Branch Karachi

Flat No. 9, Afzal Apartment, KDA Scheme 1-A, Stadium Road, Karachi. 021-34188115-8

# Thandi Sadak Branch, Hyderabad

1st Floor, CC-1 Block, Civic Centre, Thandi Sarak, Hyderabad. 0222-786194

# **Hyderabad Progressive Branch**

Building No. 97, Mazinine Floor, Opp. Bank Al - Habib, Doctor Line, Saddar Bazar. 022-2720814-8

### Mirpurkhas City Branch

Adam Tower Mirpur Khas, Plot No. 864/4, Mirpurkhas. 072-3652191

#### Khipro Branch

Sanghar Road, Opposite Forest Office Khipro. 0235-879969

#### Naushehroferoz City Branch

2nd Floor, Near Muhammadi Iron Store & Jalbani Petoral Pump, Naushero Feroz. 024-2448424

#### Mehran Branch Ghotki

1st Floor , Green Hotel Building Near Main Chowk, Ghotki. 072-3600612-3

## **Mehar City Branch**

Eri Building, Girls School Road, Mehar. 025-4730765, 4730406

#### **Panoakil Branch**

Opposite Caltex Petrol Pump, Baiji Chowk, National Highway, Panu Aqil. 071-5691717-8

#### **Sukkur City Branch**

1st Floor, Lala Azam Plaza, Opposite Excise Office, Station Road, Sukkur. 071-5614261

#### **Larkana City Branch**

1364/2, Block-C, Nawatak Mohallah, Larkana. 074-4057486-7

## Larkana Royal Branch

1364/2, Block-C, Nawatak Mohallah, Larkana. 074-4057486-7

### Station Road Branch Larkana

1364/2, Block-C, Nawatak Mohallah, Larkana. 074-4057486-7

#### **Khairpur Branch**

Ghareeb Nawaz Hotel, Opp. Curcit House, Khairpur. 0243-714872-3

#### **MULTAN REGION**

### Dera Ghazi Khan Branch

2nd Floor, Ejaz Plaza, Block-9, Urdu Bazar Dera Gazi Khan. 064-2460250-1

#### Abdali Road Branch

NIPCO Building, 63-Abdali Road, Multan. 061-4573301-2

### **Multan Royal Branch**

NIPCO Building, 63-Abdali Road, Multan. 061-4573301-2

#### Rahimyar Khan Branch

24-Model Town, First Floor, City Chowk Hospital, RahimYar Khan. 068-5887601

#### Sahiwal Branch

1st Floor, Alpha Tower, 276/B-1, High Street, Sahiwal. 040-4220503

## **CENTRAL REGION**

# Faisalabad City Branch

577-B, Peoples Colony, Main Satiana Road, Near Saleemi Chowk, Faisalabad. 041-8720984

#### Satiana Road Branch

577-B, Peoples Colony, Main Satiana Road, Near Saleemi Chowk, Faisalabad. 041-8720984

## GT.T Road Branch 1

Chughtai Centre, G.T. Road, Shaheenabad, Gujranwala. 055-3824735

# Club Road Branch Sargodha

405 Club Road, Sargodha. 048-3768468-9

#### Hafizabad Branch

House No. A-1481, Post Office Road, above Aga Khan Laboartary, Hafizabad. 0547-524879

#### Okara Branch

2nd Floor, Nasir Plaza, Depalpur Chowk, Okara. 044-2520477

## **New Cavalry Branch**

3rd Floor, Plot No.79, Commercial Area Officers Scheme, Cavalry Ground, Lahore. 042-6619966

#### **Ravi Branch Lahore**

2nd Floor, Plot No. 30, Y Block, Commercial Area Phase 3, DHA, Lahore. 042-35897740-7

### Jinnah Branch

2nd & 3rd Floor, Plot No. 79, Officers Housing Scheme, Cavalry Ground, Lahore. 042-35941897

#### **Cantt Branch Lahore**

2nd & 3rd Floor, Plot No. 79, Officers Housing Scheme, Cavalry Ground, Lahore. 042-35941897

## **Elite Branch Lahore**

2nd & 3rd Floor, Plot No. 79, Officers Housing Scheme, Cavalry Ground, Lahore. 042-35941897

#### Lahore Pioneer Branch

1st Floor, 41 Civic Center, Barkat Market, New Garden Town, Lahore. 042-3597189

#### **Lahore Champions Branch**

1st Floor, 41 Civic Center, Barkat Market, New Garden Town, Lahore. 042-3597189

#### **Lahore United Branch**

1st Floor, 41 Civic Center, Barkat Market, New Garden Town, Lahore. 042-3597189

#### **Premier Branch Lahore**

Plot No. 43, Block-L, M.A. Johar Town, Near Emporium Mall, Lahore. 042-35941897

#### **Defence Branch Lahore**

1st Floor, 41 Civic Center, Barkat Market, New Garden Town, Lahore. 042-35941896

#### **Chenab Branch Gujrat**

B-1 / 421, Iqbal Center, Near Prince Chowk, Khawajgan Road, Gujrat. 0533-535115

#### **Paris Road Branch**

2nd Floor, Al-Amin Centre, B1- 16 S -98 B, Paris Road, Sialkot . 052-4265041

## **Jehlum Burag Branch**

1st & 2nd Floor, Saran Plaza, Near MCB Bank, G.T Road, Jada, Jehlum. 0544-720681-3

#### **NORTH REGION**

# **Twin City Branch**

2nd Floor, Hall No. 3, Bilal Plaza, Grindly Market, Rawalpindi. 051-35111335

#### **Kohsar Branch**

2nd Floor, Hall No. 3, Bilal Plaza, Grindly Market, Rawalpindi . 051-35111335

## Margalla Hills Branch Islamabad

Main Civic Centre, 3rd Floor, Kashmir Plaza, Blue Area Sector G-6, F-6 Islamabad. 051-2206934

#### Blue Area Branch Islamabad

Main Civic Centre, 3rd Floor, Kashmir Plaza, Blue Area Sector G-6, F-6 Islamabad. 051-2206934

#### Jinnah Avenue Branch

Main Civic Centre, 3rd Floor, Kashmir Plaza, Blue Area Sector G-6, F-6 Islamabad. 051-2206934

#### Islamabad Branch

Main Civic Centre, 3rd Floor, Kashmir Plaza, Blue Area Sector G-6, F-6 Islamabad. 051-2206934

# **Capital Branch**

Main Civic Centre, 3rd Floor, Kashmir Plaza, Blue Area Sector G-6, F-6 Islamabad. 051-2206934

#### Cant. Branch Peshawar

Office No. UG-422, 1st Floor, Upper Ground Deans Trade Centre, Islamia Road, Peshawar Cantt. 091-5253262

## **University Road Branch**

Office No. UG-422, 1st Floor, Upper Ground Deans Trade Centre, Islamia Road, Peshawar Cantt. 091-5253262

### Lakki Marwat, Sub Office Peshawar

Upper Ground Floor, Asmat Ali Market, Mian Wali Road, Near Kargal Chowk, Lakki Marwat. 0969-512006

#### **Chitral Branch**

Ground Floor, Terichmir View Hotel, Shahi Qilla Road, Main Bazar, Chitral . 0943-412207

# Mirpur A.K. Branch

1st Floor, Bank Square, Allam Iqbal Road, Mipru AK. 05822-445041 / 44315

### **Chinar Branch**

1st Floor, Bank Square, Allam Iqbal Road, Mipru AK. 05822-445041 / 44315

#### Muzaffarabad Branch

2nd Floor, Bilal Shopping Plaza, Upper Adha, Muzaffarabad. 05822-445041 / 443315

#### Kotli Branch

2nd Floor, Ghulastan Plaza, Pirdi Road, Kotli Azad Kashmir. 05826-444475

## **Gilgit Branch**

2nd Floor, ZS-Plaza, Opposite Radio Pakistan, Main Sharah-e-Quaid-e-Azam, Jutial, Gilgit. 05811-457070

#### Hunza Branch

1st Floor, Gulzar-e-Hunza Market, Bank Square, Aga Khan Abad, Ali Abad, Main Karakoram Highway, Hunza. 0581-1450092

#### **Ghizer Branch**

Shop No. 10 – 17, Ground Floor, Shahbaz Market, Raja Bazar, Near DHQ Hospital, Gahkuch Ghizer. 05814-451511

#### Rawalpindi Behria Town

2nd Floor, Plot No. 180, Block D, Civic Center, Phase-4, Behria Town, Rawalpindi. 051-5731452-3, 5731423, 5731479

#### **BANCASSURANCE OFFICES**

## **Karachi Bancassurance**

Office No. 211, 213, 2nd Floor, Business Avenue, Shahrah-e-Faisal, Karachi.

Office No. M1, M2, Mezzanine Floor, Business Avenue, Shahrah-e-Faisal, Karachi.

021-34374310

## **Hyderabad Banca**

1st Floor, Noor Place, Near KASB Bank, Saddar, Cantonment, Hyderabad. 0222-786082-3

#### **Sukkur Bancasssurance**

1st Floor, Bilal Plaza, Opposite Jatoi House, Military Road Sukkur. 071-5631169

#### **Bahawalpur Bancassurance**

1st Floor, H No. 1-B, Model Town-B, Main Ghalla Mandi Road, Bahawalpur. 0622-882237-9

#### **Multan Bancassurance**

10-A, Ist Floor, Twin Towers, Tehsil Chowk, Gulgasht Colony, Near Silk Bank, Bosan Road, Multan. 061-6212052

#### Sahiwal Bancassurance

1st Floor, Naveed Plaza, Jinnah Road, High Street, Sahiwal. 052-4603161

#### Faisalabad Bancassurance

3rd Floor, Office No. 09, Legacy Tower, Main Boulevard, Kohinoor City Faisalabad. 041-8555061-3

#### **Lahore Bancassurance**

1st & 2nd Floor, 57 Shadman Market, Near Post Office Shadman, Lahore. 042-37529600

#### Sargodha Bancassurance

Al-Rehman Trade Centre, 2nd Floor, Office No. 55, Sargodha. 048-3768646-7

### **Gujranwala Bancassurance**

3rd Floor, Zaheer Plaza G.T Road, Gujranwala. 055-3736611-3

#### Jehlum Bancassurance

1st Floor, Main G.T. Road, Behind Caltex Petrol Pump, Near HBL Jadah Branch, Jehlum. 0544-720681-3

### **Gujrat Bancassurance**

Sadiq Centre, Ground Floor Left Wing, (G1, G2, G3, G4), Rehman Sahaheed Road, Opposite Total Petrol Pump, Gujrat. 053-3533020-2

#### **Sialkot Bancassurance**

Plot No. 16 S, 71/A/1, Moon Tower, Shop No. 1,2,3, 2nd Floor, Opp. Mission Hospital, Paris Road, Sialkot. 052-4603161

#### Islamabad Bancassurance

1st & 2nd Floor, Plot No. 21, I & T Center, Sector G/6, Main Khayabane-Suharwardi, Aabpara, Islamabad. 051-4602900

#### **Peshawar Bancassurance**

No. 501-502 B, 5th Floor, City Towers, University Road, Peshawar. 091- 5842175-7 & 9

## **Muzaffarabad Bancassurance**

D-141, Street No. 17, Upper Chittar Housing Scheme, Muzaffarabad, Azad Kashmir. 058-22432195-6

#### **Mardan Bancassurance**

1st Floor, Sheikh Enayat Plaza Opposite Askari Bank, The Mall Road Mardan. 0937-874021-3

#### **Quetta Bancassurance**

1st Floor, A-7, Swiss Plaza, Jinnah Road, Quetta. 081-2829822 / 2822439

# Mirpur AJK Bancassurance

1st Floor, Plot No. 2 Sector B2, Main Allama Iqbal Road, Mirpur Azad Kashmir. 05827-445808, 446505, 446504

#### **TAKAFUL FAMILY LIFE OFFICES**

Prime Branch Takaful
Takaful Johar Branch
Takaful Gulshan Branch
Takaful Pioneer
Takaful Karachi United Branch
Karachi Falcon Branch
Takaful Karachi Rehbar Branch
Karachi Mehran Branch
Mezzanine Floor, Alif Residency,
SB-8, Block-2, Near Rab Medical,
Gulshan-e-Iqbal, Karachi.
021-34984617

#### Meezan Branch Karachi

Office No. 601, 6th Floor, Park Avenue, PECHS, Block-6, Main Shahra-e-Faisal, Karachi. 021-34326081-8

# Premier 1 Branch Rawalpindi Takaful Rawal Branch Takaful Rawalpindi Branch

B-DD-83, 1st Floor, Minhas Shopping Centre, Shamsabad Muree Road, Rawalpindi. 051-4935501-4

Khyber Branch Takaful
Eagles Branch, Takaful
Northeren Branch, Peshawar
Zalmi Branch, Peshawar
Zarrar Branch, Peshawar
Alpha Branch, Takaful
2nd Floor, Samad Plaza, Gap CNG,
Tehkal, University Road, Peshawar

091-5850520 / 5842449

#### Sultan Branch

Plot No. 217-218 BP, GESH Lahore, 1st Floor at Punjab Bank, Model Town, Link Road, Lahore. 042-35970127

# Takaful Bahawalpur Branch

1st Floor, Mushtaq Memorial Hospital BuildingUniversity Chowk, Bahawalpur. 021-34991848

#### Takaful D.G. Khan

Al-Ajwa Plaza, 1st Floor, Bank Road, Block-1, Dera Ghazi Khan. 064-2470893, 2466500

# Takaful Gujranwala Star Branch

Shareef Pura Chowk, Upper Story MCB Islamic Branch G.T. Road Gujranwala. 055-3847301-7, 3847309

#### **Multan Takaful Branch**

6th Floor, Chenone Tower, Abdali Road, Multan. 061-4577102-9

## Saraodha Takaful Branch

1st Floor, Luqman Center, Plot No. 96, Civil Lines, Club Road, Sargodha, Punjab. 048-3720281-8

### Franchise Model Branch Takaful

2nd & 3rd Floor, 56-A Shadman Commercial Market,Tufail Plaza, Lahore. 042-37529600

#### Lions Branch Lahore Takaful

Plot No. 01, Block C-1, Main Boulevard Road, Faisal Town Scheme Lahore 042-35201600-6

# Faisalabad Takaful - New Office

4th Floor, Media Com Trade City, Kohinoor, Faisalabad. 042-8733305-7

# Lahore Shaheen Branch, Takaful

1st Floor, 122-A, MCB ICHRA Branch, Ferozpur Road Near ICHRA, Lahore. 042-37426012-6

## **Lahore Eagle Branch**

Office No. 4, 4th Floor, Malik Tower, 20-B, Defence More, Walton Road, Lahore. 042-36626293-8

## **Lahore City Branch Takaful**

122-A, 1st Floor, MCB Ichra Branch, Ferozpur Road, Near Ichra, Lahore. 042-37426012-6

# Takaful Bahawalnagar Branch

First Floor, FW Continentel Hotel, Kalma Chowk, Bahawalnagar. 0303-6688493

# **Takaful Gujrat**

Majeed Plaza, Near Kids Galaxy School, Rehman Shaheed Road, Gujrat. 053-3709027

## Takaful Sialkot

Al-Yousuf Plaza, Near Munshi Sweets, Ghanta Ghar Chowk, Cantt, Sialkot. 052-4294641

# **Takaful Jhelum**

3rd Floor, Paswal Arcade, GTS Chowk, Jhelum Cantt. 054-4274131-32

# **Takaful Chakwal**

2nd Floor, Abbas Arcade, Opposite Allieance Travell, Talagang Road Chakwal. 054-3552282-4

### Takaful Faisalabad

Office No. 1, 4th Floor, Media Com Plaza, Jaranwala Road, Near Koh-e-Noor Plaza, Faisalabad. 041-8733305-8

# **Eagle Branch**

1st Floor, Al Razzaq Plaza Opposite Children Complex, Near UBL Bank Abdali Road Multan. 061-4589993

## **Tiger Branch Multan**

1st Floor, Al Razzaq Plaza Opposite Children Complex, Near UBL Bank Abdali Road Multan. 061-4589993

# **Takaful Shaikupura**

Mian Shopping Mall Near Trama Center Lahore, Sargodah Road, Sheikhupura. 056-3613007-9

#### Takaful Kot Momin Branch

Al-Aiman Plaza,1st Floor, Opposite NBP, Chenab Bazar Tehsil Kot Momin District Sargodha. 048-6681400

# **Abbottabad Branch Takaful**

1st Floor, Al Murtaza Hajj Umrah Office, Khankhail Plaza Mansehra Road, Abbotabad. 0300-8110436

# Taxila Branch Takaful

1st Floor, Mir Tower, G.T. Road, Taxila 0300-5327071, 0312-5327071

## Sultan Branch, Takaful

1st Floor, Mir Tower, G.T. Road, Taxila 0300-5327071, 0312-5327071

# Mian Chunnu Branch, Takaful

1st Floor, Super Dooper Store, Liaquat Road, Mian Channu. 0300-3446616

# Hawk Branch, Takaful

4th Floor, Malik Tower Office No. 3, Defence Mor, Walton Road, Lahore Cantt. 042-36626453

# Jampur Branch Takaful

Opposite Eidgah, Near BOP, Dera Road, Jampur. 0334-7361122

## **Bhalwal Branch Takaful**

Near Galla Mandi, Mandir Road, Bhalwal, Sargodha. 0300-6000767

# Silanwali Branch

Near Shell Pump Main Farooqa Road, Silanwali, Sargodha. 0306-5000136

# Rahimyar Khan Br, Takaful

Jamiat-ul-Farooq Road, Near Rehman Dental Clinic, Rahimyar Khan. 0300-9674333

## Jazba Branch

House No. 22, Block No. 3, Sector A2, Town Ship Lahore, Near Hamdard Chowk. 0322-4590842

#### Ghazi Branch, Takaful

Mughairi Plaza, Near Al-Karim Center, Jampur Road, Dera Ghazi Khan. 0334-6763521

#### **CORPORATE OFFICES**

# Corporate Office, Faisalabad

Saleemi Tower, 1st & 2nd Floors, Dground, Faisalabad. 041-8559849

#### **Corporate Office, Lahore**

2nd & 3rd Floor, Tufail Plaza, 56 Shadman 1, Post Office Shadman, Lahore. 042-7421793

# **Corporate Office Multan**

10-Å, Ist Floor, Twin Towers, Tehsil Chowk, Gulgasht Colony, Near Silk Bank, Bosan Road, Multan. 061-6212052

# **Corporate Office Rawalpindi**

1st & 2nd Floor, DD-79, Asad Plaza, Shamsabad, Murree Road. 051-4935549

# **Corporate Office Sialkot**

Right Wing, 2nd floor, Moon Tower, Opp DHL Office, Paris Road, Sialkot. 052-4293529

# **CSD Center Gilgit**

2nd Floor, ZS-Plaza, Opposite Radio Pakistan, Main Sharah-e-Quaid-e-Azam, Jutial, Gilgit. 05811-457070

#### **CSD Center Peshawar**

2nd Floor, Samad Plaza, Tehkal, Main University Road, Peshawar 091-5850520, 5842449

### **CSD Center Sukkur**

1st Floor, Lala Azam Plaza, Opposite Excise Office, Station Road, Sukkur. 071-5614261

#### **CORPORATE DISTRIBUTION**

#### Karachi

2nd Floor, PNSC Building, M.T. Khan Road, Lalazar, Karachi. 021-35657886

#### Lahore

2nd & 3rd Floor, Tufail Plaza, 56 Shadman 1, Post Office Shadman, Lahore. 042-37529600, 37421793

#### Faisalabad

Saleemi Tower, 1st Floor, Dground, Faisalabad. 041-8559849

### Rawalpindi

2nd Floor, DD-79, Asad Plaza, Shamsabad, Murree Road. 051-4935549

#### Multan

10-A, Ist Floor, Twin Towers, Tehsil Chowk, Gulgasht Colony, Near Silk Bank, Bosan Road, Multan. 061-6212052

#### Peshawar

2nd Floor, Samad Plaza, Tehkal, Main University Road, Peshawar 091-5850520, 5842449

# **Hyderabad**

1st Floor, Noor Place, Near KASB Bank, Saddar, Cantonment, Hyderabad. 0222-786082-3

#### **OTHER OFFICES / BACK OFFICES**

#### **Head Office**

74/1-A, Lalazar, M.T. Khan Road, Karachi. 021-35205094 -5

### **PNSC 2nd Floor Karachi**

2nd Floor, PNSC Building, Lalazar, M.T. Khan Road, Karachi. 021- 35657886

# PNSC 11th Floor, Karachi

11th Floor PNSC office Lalazar, M.T. Khan Road, Karachi. 021- 35809200

#### Lalazar I.T. Office

36-A/1 & 36-A/3, 1st Floor, Opposite Beach Luxury Hotel, Lalazar, M.T. Khan Road, Karachi. 021 - 35205096

# I.T. / Call Center / Approval Center

Building No. 36-A/2, (Ground, Mezzanine & 1st Floor), Lalazar, M.T. Khan Road, Karachi. 021 - 35205096

## **Retail Business Center (RBC)**

Banglow No. 245/6/2/O, Block -6, P.E.C.H.S., Karachi. 021- 34315970

Certified True Copy

Najam Ul Hassan Janjua

Najam Ul Hassan Secretary

# JUBILEELIFE.COM

# JUBILEE LIFE INSURANCE COMPANY LIMITED

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