



# JUBILEE LIFE INSURANCE COMPANY LIMITED

(formerly New Jubilee Life Insurance Company Limited)

QUARTERLY REPORT SEPTEMBER 30, 2012

# Vision

**Enabling people to overcome uncertainty.** 

# Mission

To provide solutions that protect the future of our customers

# **Our Values**

**Teamwork** 

**Integrity** 

**Excellence** 

**Passion** 

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## **COMPANY INFORMATION**

## **BOARD OF DIRECTORS**

**Masood Noorani** 

Chairman

**Javed Ahmed** 

Managing Director & Chief Executive Officer

**Aly Noor Mahomed Rattansey** 

Director

John Joseph Metcalf

Director

**Shahid Mahmood Loan** 

Director

Sultan Ali Akbar Allana

Director

**Towfiq Habib Chinoy** 

Director

## **COMPANY SECRETARY**

## **Manzoor Ahmed**

# MANAGEMENT

**Javed Ahmed** 

Managing Director & Chief Executive Officer

**Faisal Qasim** 

Head of Information Technology

Faisal Shahzad Abbasi

Head of Retail Distribution and Marketing

Manzoor Ahmed

Chief Financial Officer

**Muhammad Munawar Khalil** 

Head of Human Resource & Administration

**Muhammad Sohail Fakhar** 

Head of Corporate Distributor

**Nurallah Merchant** 

**Executive Director** 

Shan Rabbani

Head of Acturial **Zahid Barki** 

Head of Client Services

Nauman Associates,

APPOINTED ACTUARY

7-B, Block F,

Gulberg III, Lahore

AUDITORS A. F. Ferguson & Co.

Chartered Accountants

**Engagement Partner: Farrukh Rehman** 

State Life Building No. 1-C,

I. I. Chundrigar Road, P. O. Box 4716

Karachi - 74000, Pakistan.

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Jinnah Avenue, Blue Area, Islamabad

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Web: www.jubileelife.com E-mail: info@jubileelife.com

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BANKERS Habib Bank Limited

Standard Chartered Bank (Pakistan) Limited

REGISTRAR & SHARE TRANSFER OFFICE C

**Central Depository Company of Pakistan Limited** 

CDC House, 99-B, Block-B, S.M.C.H.S. Main

Shahra-e-Faisal Karachi-74400

LEGAL ADVISORS Kabraji & Talibuddin

Advocates & Legal Counsellors

64-A/I, Gulshan-e-Faisal, Bath Island,

Karachi-75530



## **COMPANY INFORMATION**

## **BOARD COMMITTEES**

## **Audit**

Aly Noor Mahomed Rattansey Chairman

John Joseph Metcalf Member

Shahid Mahmood Loan Member

Adeel Ahmed Khan Secretary /

Head of Internal Audit

# Human Resource

Towfiq Habib Chinoy Chairman

Masood Noorani Member

John Joseph Metcalf Member

Javed Ahmed Member

Muhammad Munawar Khalil Secretary

## **Finance & Investment**

Masood Noorani Chairman

Javed Ahmed Member

John Joseph Metcalf Member

Shahid Mahmood Loan Member

Nurallah Merchant Member

Manzoor Ahmed Member/Secretary

## **Technical**

John Joseph Metcalf Chairman

Javed Ahmed Member

Nurallah Merchant Member/
Secretary

## **MANAGEMENT COMMITTEES**

## **Claims**

Javed AhmedChairmanNurallah MerchantMemberManzoor AhmedMemberZahid BarkiMemberMuhammad Junaid AhmedSecretary

# **Underwriting**

Javed AhmedChairmanNurallah MerchantMemberFaisal Shahzad AbbasiMemberZahid BarkiMemberMuhammad Adnan QadirSecretary

## **Procurement & Disposal**

Nurallah Merchant Chairman
Faisal Qasim Member
Muhammad Munawar Khalil Member
Imranuddin Usmani Member

# Reinsurance

Javed AhmedChairmanNurallah MerchantMemberZahid BarkiMemberMuhammad Sohail FakharMemberShan RabbaniMember/Secretary

# **Compliance**

Javed Ahmed Chairman
Nurallah Merchant Member
Manzoor Ahmed Member
Zahid Barki Member
Adeel Ahmed Khan Member/
Secretary

## **Compliance Officer**

**Nurallah Merchant** 



# **DIRECTORS' REVIEW**

The Board of Directors of Jubilee Life Insurance Company Limited have pleasure in presenting the unaudited condensed Interim Financial Information for the nine months period ended September 30, 2012.

The gross premium revenue written during the nine months is Rs. 8,195 million which is 42% higher than the corresponding period last year. Despite increasing competition and unstable economic conditions, all distribution channels have shown good increase in premium revenue.

While the claims and expense also increased in line with the higher business volume, the overall claims and expense ratios are at a satisfactory level. All lines of business have generated healthy surplus supported further by higher investment income in Shareholders' Fund.

The pre-tax profit during the nine months amounted to Rs. 525 million which is 57% higher than the amount of Rs. 335 million for the same period last year. The after tax profit has also increased to Rs. 361 million which is 66% higher than the corresponding figure of Rs. 218 million during same period last year.

As evident from the results, the Company continues to make good progress, and we look forward to maintain this pace of growth during remaining part of the year.

On behalf of the Board of Directors

Masood Noorani Chairman

Javed Ahmed
Managing Director &
Chief Executive Officer

Karachi: 24th October, 2012



# **CONDENSED INTERIM BALANCE SHEET (UNAUDITED)**

AS AT SEPTEMBER 30, 2012

Share capital and reserves		holders' Fund	Individual Life Unit Linked	Conven- tional	Accident & Health	Overseas Group Life	September 30,	
Share capital and reserves				business		and Health Business	2012 (Unaudited)	2011 (Audited)
Share capital and reserves		-		(I	Rupees in	,000) —		-
Authorised share capital								
100,000,000 ordinary shares of Rs. 10 each		1,000,000					1,000,000	1,000,000
Issued, subscribed and paid-up share capital								
62,712,000 ordinary shares of Rs. 10 each		627,120	-	-	-	-	627,120	627,120
Accumulated surplus	6	965,933	-	-	-	-	965,933	803,278
Net shareholders' equity		1,593,053	-	-	-	-	1,593,053	1,430,398
Balance of statutory fund [including policyholders' liabilities Rs. 17.303 billion (December 31, 2011: Rs. 12.579 billion)]	4		16,871,049	393,300	403,093	31,311	17,698,753	12,844,091
Creditors and accruals								
Outstanding claims		-	161,851	396,682	127,488	10,776	696,797	582,985
Premiums received in advance		-	162,853	43,410	33,493	-	239,756	189,401
Amounts due to insurers / reinsurers		-	- 466 500	15,175		1,601	16,776	15,175
Amounts due to agents		-	166,582	50,969	2,560	-	220,111	347,243
Taxation - provision less payments Accrued expenses		57,549	345,588	24,134	1,996	131	429,398	34,610 285,472
Retirement benefit - obligations		37,349	343,300	24,134	1,990	131	425,350	203,472
Other creditors and accruals		39,171	20,478	1,033	2,287	_	62,969	30,064
Inter-fund payable		28,576	-	-	-	12,282	40,858	26,527
		125,296	857,352	531,403	167,824	24,790	1,706,665	1,511,477
Other liabilities								
Unclaimed dividend		2,804	-	-	-	-	2,804	1,642
Total liabilities		128,100	17,728,401	924,703	570,917	56,101	19,408,222	14,357,210
Commitments	7							
Total equity and liabilities		1,721,153	17,728,401	924,703	570,917	56,101	21,001,275	15,787,608

The annexed notes 1 to 13 form an integral part of this condensed interim financial information.

Masood Noorani Chairman Shahid M. Loan Director

Aly Noor Mahomed Rattansey Director



# **CONDENSED INTERIM BALANCE SHEET (UNAUDITED)**

AS AT SEPTEMBER 30, 2012

	Note			Statutor	y Funds		Aggı	egate
		holders' Fund	Individual Life Unit Linked	Conven- tional business	& Health	Overseas Group Life and Health Business	September 30 2012 (Unaudited)	December 31, 2011 (Audited)
		<b>←</b>		—— (I	Rupees in	,000) —		-
Cash and bank deposits Cash and others Current and other accounts Deposits maturing within 12 months		451 146,166 -	5,432 289,806 594,000	183 87,673	158 45,056 -	114	6,224 568,815 594,000	4,120 446,033 1,800,000
•		146,617	889,238	87,856	45,214	114	1,169,039	2,250,153
Unsecured advances to employees		7,222	-	-	-	-	7,222	8,981
Investments Government securities Other fixed income securities Listed equities and closed-end mutual funds Open-end mutual funds	8	200,312 50,000	13,545,342 328,644 2,614,215 105,852 <b>16,594,053</b>	640,341 - - - - - 640,341	427,885 - - - - 427,885	19,689 - - - 19,689	15,576,131 328,644 2,814,527 155,852 18,875,154	316,704 2,189,874 338,641
Deferred tax		1,482	-	-		-	1,482	2,409
Other assets - current Premiums due but unpaid Investment income due but outstanding Investment income accrued Amounts due from other insurers / reinsurers Taxation - payments less provision Prepayments Retirement benefit - prepayments Sundry receivable Inter-fund receivable	9	5,307 1,684 - 53,931 6,922 - 10,684 - <b>78,528</b>	55,572 77,423 29,769 - 25,048 - 28,449 28,849 <b>245,110</b>	140,434 - 3,886 45,146 - - 3,685 3,355 196,506	66,752 - 1,142 12,924 - - - 8,345 8,655 <b>97,818</b>	36,104 - 194 - - - - - 36,298	243,290 60,879 84,329 87,839 53,931 31,970 - 51,163 40,859 654,260	115,571 103 37,637 111,898 - 25,141 2,149 19,254 26,527 338,280
Fixed assets	10							
Tangible assets								
Capital work-in-progress		36,340	-	-	-	-	36,340	12,408
Furniture, fixtures, office equipments, computers and vehicles		244,681	-	-	-	-	244,681	182,748
Intangible assets								
Computer software		13,097 <b>294,118</b>	-	-		-	13,097 294,118	12,431 207,587
Total assets		1,721,153	17,728,401	924,703	570,917	56,101	21,001,275	15,787,608

The annexed notes 1 to 13 form an integral part of this condensed interim financial information.

Masood Noorani Chairman Shahid M. Loan
Director

Aly Noor Mahomed Rattansey Director

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# **CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UNAUDITED)**

FOR NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2012

		Nine mon	ths ended	Quarter	ended
	Note	September 30, 2012	September 30, 2011	September 30, 2012	September 30, 2011
		•	— (Rupees ir	n '000) ——	<b></b>
Investment income not attributable to statutory funds					
Return on Government securities		70,577	48,045	27,240	15,705
Return on other fixed income securities		2,597	7,214	575	1,842
Amortisation of discount relative to par		4	3	2	1
Dividend income		<u>16,886</u> 90,064	<u>10,231</u> 65,493	7,374 35,191	3,757 21,305
		30,004	05,495	35,191	21,303
Gain on disposal of investments		15,294	711	7,784	566
Reversal / (provision) for impairment in value of investment					
Government securities		1,543	1,195	1,573	757
Listed equities		32,396	(277)	(402)	(5,215)
		33,939	918	1,171	(4,458)
Total investment income		139,297	67,122	44,146	17,413
Investment related expenses		(68)	(102)	(67)	(68)
Net investment income		139,229	67,020	44,079	17,345
Other revenues					
Gain on disposal of fixed assets		1,431	4,724	599	2,612
Others		1,133 2,564	4,743	626	2,657
Total investment income and other revenues		141,793	71,763	44,705	20,002
Expenses not attributable to statutory funds		(17,099)	(16,316)	(5,749)	(5,794)
Profit before appropriation of surplus to shareholders' fund		124,694	55,447	38,956	14,208
Surplus appropriated to shareholders' fund from ledger account D		400,000	280,000	135,000	100,000
Profit before tax		524,694	335,447	173,956	114,208
Taxation		(163,903)	(117,510)	(56,762)	(36,447)
Net profit for the period		360,791	217,937	117,194	77,761
		<del>-</del>	Rup	ees	
Basic and diluted earnings per share	12	5.75	3.48	1.87	1.24

The annexed notes 1 to 13 form an integral part of this condensed interim financial information.

Masood Noorani Chairman Shahid M. Loan Director Aly Noor Mahomed Rattansey Director



# **CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED)**

FOR NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2012

		Net ac	urplus		
	Share Capital	Accumulated surplus	Capital contribution to statutory funds (Rupees in '000)	Surplus	Total
			,		
Balance as at January 1, 2011	627,120	522,753	-	522,753	1,149,873
Dividend for the year ended December 31, 2010 (Rs. 1.5 per share)	-	(94,068)	-	(94,068)	(94,068)
Profit for the nine months ended September 30, 2011	-	217,937	-	217,937	217,937
Balance as at September 30, 2011	627,120	646,622	-	646,622	1,273,742
Balance as at January 1, 2012	627,120	803,278	-	803,278	1,430,398
Dividend for the year ended December 31, 2011 (Rs. 3 per share)	-	(188,136)	-	(188,136)	(188,136)
Profit for nine months ended September 30, 2012	-	360,791	-	360,791	360,791
Capital contributed to statutory fund	-	-	(10,000)	(10,000)	(10,000)
Balance as at September 30, 2012	627,120	975,933	(10,000)	965,933	1,593,053

The annexed notes 1 to 13 form an integral part of this condensed interim financial information.

Masood Noorani Chairman Shahid M. Loan Director

Aly Noor Mahomed Rattansey Director



# **CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED)**

FOR NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2012

	Share holders'		Statutory	/ Funds		Aggr	egate
	Fund	Individual Life Unit Linked	Conven- tional business		Overseas Group Life and Health Business	September 30, 2012 (Unaudited)	2011
Operating cash flows	←		(R	upees in	(000) ——		
a) Underwriting activities							
Premiums received Reinsurance premiums paid Claims paid Surrenders paid Reinsurance and other recoveries received Commissions paid		6,640,638 (132,113) (119,113) (867,665) 52,851 (1,725,402)	962,873 (317,472) (568,201) - 266,734 (169,216)	475,786 (43) (280,172) - 18,770 (9,311)	30,166 - (18,165) - - -	8,109,463 (449,628) (985,651) (867,665) 338,355 (1,903,929)	5,696,575 (354,802) (860,139) (651,225) 247,688 (1,307,763)
Commissions received		39,458	11			39,469	28,301
Net cash flow from underwriting activities	•	3,888,654	174,729	205,030	12,001	4,280,414	2,798,635
b) Other operating activities							
Income tax paid General management expenses paid Other operating payments Other operating receipts Loans advanced Inter-fund transactions	(251,517) - (7,155) 85,841 - 38,934	(896,819) (19,577) 14,371 - (55,375)	(95,983) (6,919) - - 1,229	- (49,984) - 3,011 - 2,930	(6,178) - - - 12,282	(251,517) (1,048,964) (33,651) 103,223 - -	(45,430) (688,884) - 49,566 (5,027)
Net cash outflow / inflow from other operating activities	(133,897)	(957,400)	(101,673)	(44,043)	6,104	(1,230,909)	(689,775)
Total cash (outflow) / inflow from all operating activities	(133,897)	2,931,254	73,056	160,987	18,105	3,049,505	2,108,860
Investment activities	,		,	•	,		
Profit / return received Dividends received Payments for investments Proceeds from disposal of investments Fixed capital expenditure Proceeds from disposal of fixed assets	73,235 11,579 (811,700) 707,257 (152,696) 5,270	1,100,355 147,211 (17,727,491) 12,312,197	61,953 - (818,013) 741,002 - -	31,272 - (456,004) 256,919 -	9 - (20,000) - - -	1,266,824 158,790 (19,833,208) 14,017,375 (152,696) 5,270	940,674 131,405 (14,951,571) 11,984,139 (81,123) 11,216
Total cash outflow from investing activities	(167,055)	(4,167,728)	(15,058)	(167,813)	(19,991)	(4,537,645)	(1,965,260)
Financing activities							
Final dividend paid Capital contribution Surplus appropriated to shareholders' fund	(186,974) (10,000) 400,000	(307,000)	- - (65,000)	- - (20,000)	10,000 (8,000)	(186,974) - -	(93,374)
Total cash inflow / (outflow) from financing activities	203,026	(307,000)	(65,000)	(20,000)	2,000	(186,974)	(93,374)
Net cash (outflow) / inflow from all activities	(97,926)	(1,543,474)	(7,002)	(26,826)	114	(1,675,114)	50,226
Cash and cash equivalents at the beginning of the period	244,543	1,838,712	94,858	72,040	-	2,250,153	1,084,664
Cash and cash equivalents at the end of the period	146,617	295,238	87,856	45,214	114	575,039	1,134,890
Reconciliation to profit and loss account							
Operating cash flows Depreciation expense Amortisation expense Profit on disposal of fixed assets Increase / (decrease) in assets other than cash Increase in liabilities other than running finance Loss on sale of investments Revaluation gain on investments Investment income						3,049,504 (56,719) (5,607) 1,431 213,775 (5,048,110) (48,196) 721,629 1,533,084	2,108,860 (38,752) (6,220) 4,724 6,132 (2,985,052) 13,234 42,932 1,072,079

Masood Noorani Chairman Shahid M. Loan Director Aly Noor Mahomed Rattansey Director



# **CONDENSED INTERIM REVENUE ACCOUNT (UNAUDITED)**

FOR NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2012

	Statutory funds				Nine mont	hs ended	Quarter ended	
	Individual life unit linked	Conven- tional business	& Health	Overseas Group Life and Health Business	September 30, 2012	September 30, 2011	September 30, 2012	September 30, 2011
Income	•			- (Rupe	es in '000)			-
Premiums less reinsurances Net investment income	6,473,476 1,970,092	701,130 64,745	504,272 34,759	62,156 204	7,741,034 2,069,800	5,401,225 1,051,864	2,403,855 848,190	1,762,694 313,740
Total net income	8,443,568	765,875	539,031	62,360	9,810,834	6,453,089	3,252,045	2,076,434
Claims and expenditures								
Claims net of reinsurance recoveries  Management expenses less recoveries  Total claims and expenditures  Excess of income over claims and expenditures	968,790 2,567,797 3,536,587 4,906,981	349,547 277,757 627,304 138,571	305,551 63,681 369,232 169,799	26,428 6,621 33,049 29,311	1,650,316 2,915,856 4,566,172 5,244,662	1,263,644 2,026,007 3,289,651 3,163,438	521,426 928,268 1,449,694 1,802,351	419,701 702,650 1,122,351 954,083
Add: Policyholders' liabilities at the beginning of the period Less: Policyholders' liabilities at the end of the period <b>Surplus</b>	12,207,185 16,746,450 367,716	220,653 278,285 80,939	151,090 264,555 56,334	13,882 15,429	12,578,928 17,303,172 520,418	8,976,440 11,723,057 416,821	15,714,600 17,303,172 213,779	10,895,021 11,723,057 126,047
Movement in policyholders' liabilities	4,539,265	57,632	113,465	13,882	4,724,244	2,746,617	1,588,572	828,036
Transfers (to) / from shareholders' fund - Surplus appropriated to shareholders' fund - Capital returned to shareholders' fund - Capital contributions from shareholders' fund	(307,000)	(65,000) - -	(20,000)	(8,000) - 10,000	(400,000) - 10,000	(280,000)	(135,000) - 10,000	(100,000)
Net transfer to / from shareholders' fund	(307,000)	(65,000)	(20,000)	2,000	(390,000)	(280,000)	(125,000)	(100,000)
Balance of statutory funds at the beginning of the period	12,271,068	319,729	253,294	-	12,844,091	9,144,236	16,021,402	11,173,591
Balance of statutory funds at the end of the period	16,871,049	393,300	403,093	31,311	17,698,753	12,027,674	17,698,753	12,027,674
Represented by:								
Capital contributed by shareholders' fund Policyholders' liabilities Retained earnings on other than participating business	16,746,450 124,599	- 278,285 115,015	- 264,555 138,538	10,000 13,882 7,429	10,000 17,303,172 385,581	- 11,723,057 304,617	10,000 17,303,172 385,581	- 11,723,057 304,617
Balance of statutory funds	16,871,049	393,300	403,093	31,311	17,698,753	12,027,674	17,698,753	12,027,674

The annexed notes 1 to 13 form an integral part of this condensed interim financial information.

Masood Noorani Chairman Shahid M. Loan Director Aly Noor Mahomed Rattansey Director



# CONDENSED INTERIM STATEMENT OF PREMIUMS (UNAUDITED)

# FOR NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2012

		Statutor	y funds		Nine mont	hs period	Quarter ended	
	Individual life unit linked	Conven- tional business	Accident & Health	Overseas Group Life and Health Business	September 30, 2012	September 30, 2011	September 30, 2012	September 30, 2011
Gross premiums	•			— (Rupe	es in '000)			-
Regular premium individual policies *								
First year	2,616,059	235	166	-	2,616,460	1,727,967	755,537	552,153
Second year renewal	1,491,297	491	17	-	1,491,805	1,054,960	491,879	324,063
Subsequent years renewal	2,228,323	1,024	78	-	2,229,425	1,586,414	736,720	541,200
Single premium individual policies	269,910	-	-	-	269,910	117,393	89,037	24,759
Group policies without cash values	-	1,016,851	504,054	66,270	1,587,175	1,276,433	473,640	422,051
Total gross premiums	6,605,589	1,018,601	504,315	66,270	8,194,775	5,763,167	2,546,813	1,864,226
Less: Reinsurance premiums ceded								
On individual life first year business	(41,096)	(28)	(9)	-	(41,133)	(29,407)	(12,121)	(9,194)
On individual life second year business	(26,046)	521	-	-	(25,525)	(17,520)	(7,732)	(4,031)
On individual life renewal business	(64,971)	(698)	(20)	-	(65,689)	(48,151)	(20,878)	(14,970)
On single premium individual policies	-	(1)	(14)	-	(15)	(14)	(5)	(1)
On group policies	-	(317,265)	-	(4,114)	(321,379)	(266,850)	(102,222)	(73,336)
	(132,113)	(317,471)	(43)	(4,114)	(453,741)	(361,942)	(142,958)	(101,532)
Net premiums	6,473,476	701,130	504,272	62,156	7,741,034	5,401,225	2,403,855	1,762,694

<sup>\*</sup> Individual policies are those underwritten on an individual basis, and include joint life policies underwritten as such.

The annexed notes 1 to 13 form an integral part of this condensed interim financial information.

Masood Noorani Chairman Shahid M. Loan Director

Aly Noor Mahomed Rattansey Director



# **CONDENSED INTERIM STATEMENT OF CLAIMS (UNAUDITED)**

FOR NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2012

		Statutor	y funds		Nine mont	hs period	Quarter	ended
	Individual life unit linked	Conven- tional business	Accident & Health	Overseas Group Life and Health Business	September 30, 2012	September 30, 2011	September 30, 2012	September 30, 2011
Gross claims	•			— (Rupe	es in '000)			-
Claims under individual policies								
by death	154,096	555	-	-	154,651	94,287	52,827	35,819
by insured event other than death	229	-	(92)	-	137	101	4	265
by surrender	867,665	-	-	-	867,665	651,225	262,712	209,238
Total gross individual policy claims	1,021,990	555	(92)	•	1,022,453	745,613	315,543	245,322
Claims under group policies								
by death	-	531,288	-	10,975	542,263	475,036	167,100	158,748
by insured event other than death	-	7,220	300,459	5,031	312,710	218,555	105,362	72,847
bonus in cash	-	5,857	-	-	5,857	5,230	1,447	1,416
experience refund	-	54,050	16,860	12,935	83,845	86,143	29,386	30,678
Total gross group policy claims	-	598,415	317,319	28,941	944,675	784,964	303,295	263,689
Total gross claims	1,021,990	598,970	317,227	28,941	1,967,128	1,530,577	618,838	509,011
Less: Reinsurance recoveries								
On individual life first year business claims	(27,273)	-	-	-	(27,273)	(9,336)	(2,495)	(3,424)
On individual life second year business claims	(4,539)	-	-	-	(4,539)	(6,738)	(2,451)	(2,903)
On individual life renewal business claims	(21,388)	(521)	-	-	(21,909)	(20,292)	(7,100)	(7,411)
On group life claims	-	(233,840)	(11,676)	(1,146)	(246,662)	(213,350)	(77,831)	(75,990)
On experience refund of premiums	-	(15,062)	-	(1,367)	(16,429)	(17,217)	(7,535)	418
	(53,200)	(249,423)	(11,676)	(2,513)	(316,812)	(266,933)	(97,412)	(89,310)
Net claims	968,790	349,547	305,551	26,428	1,650,316	1,263,644	521,426	419,701

The annexed notes 1 to 13 form an integral part of this condensed interim financial information.

Masood Noorani Chairman Shahid M. Loan Director

Aly Noor Mahomed Rattansey Director



# **CONDENSED INTERIM STATEMENT OF EXPENSES (UNAUDITED)**

FOR NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2012

	Statutory funds				Nine mon	ths period	Quarter ended	
	Individual life unit linked	Conven- tional business	Accident & Health	Overseas Group Life and Health Business	September 30, 2012	September 30, 2011	September 30, 2012	September 30, 2011
Acquisition costs	•			— (Rupe	es in '000)			<b>-</b>
Remuneration to insurance intermediaries on individual policies:								
- Commission on first year premiums - Commission on second year premiums - Commission on subsequent renewal premiums - Commission on single premiums	1,378,550 89,203 46,392 4,001 1,518,146	35 49 51 - 135	33 3 16 	- - - -	1,378,618 89,255 46,459 4,001 1,518,333	945,064 65,668 36,612 2,297 1,049,641	411,752 28,961 15,233 1,001 456,947	310,573 18,170 12,218 658 341,619
Remuneration to insurance intermediaries on group policies: - Commission	-	172,361	9,787	-	182,148	152,166	44,835	44,935
Branch overheads	645,203	30,724	16,806	2,170	694,903	490,094	234,726	193,389
Other acquisition costs:								
- Policy stamps	65,233 710,436	<u>56</u> 203,141	136 26,729	2,185	<u>65,440</u> 942,491	<u>37,604</u> 679,864	21,076 300,637	<u>15,033</u> 253,357
Administration expenses Salaries, allowances and other benefits Charge for defined benefit plan Contribution to defined contribution plan Travelling expenses Auditors' fees Actuary's fees Medical fees Advertisements Printing and stationery Depreciation Amortisation Rental Legal and professional charges Supervision fees Utilities Entertainment Vehicle running Repairs and maintenance Bank charges and brokerage Training expenses Postages, telegrams and telephone Staff welfare General insurance Doubtful debts Miscellaneous expenses	147,911 3,041 5,625 12,226 1,505 2,618 2,054 71,048 14,227 21,785 3,614 16,929 4,844 13,215 9,379 2,181 3,697 12,079 6,033 1,997 16,837 3,251 1,996 (50) 631 378,673	33,415 700 1,393 2,845 175 1,804 720 7,828 2,692 3,186 620 4,213 523 2,033 1,272 254 804 1,499 640 658 1,117 470 275 5,269 86 74,491	18,280 393 780 1,336 56 682 330 2,397 1,382 1,493 254 1,802 198 1,000 769 93 458 655 552 270 591 299 117 2,680 33 36,900	2,360 51 100 178 8 95 44 352 180 198 35 244 28 132 98 13 59 88 13 77 77 38 16 -	201,966 4,185 7,898 16,585 1,744 5,199 3,148 81,625 18,481 26,662 4,523 23,188 5,593 16,380 11,518 2,541 5,018 14,321 7,226 2,962 18,622 4,058 2,404 7,899 754	167,603 6,922 6,682 9,491 1,813 5,187 2,007 1,707 13,815 16,931 5,480 17,562 3,837 11,500 8,431 1,306 4,760 12,333 4,173 1,310 14,700 2,847 2,609 (63) 1,706	68,341 1,328 2,699 3,695 607 1,702 1,300 33,137 9,769 10,954 1,531 7,535 1,492 5,095 5,088 705 1,688 5,857 2,546 784 7,021 1,282 1,024 6,810 238 182,228	58,857 1,607 2,059 3,681 688 1,959 692 108 4,824 5,496 1,802 5,857 1,645 3,700 4,132 436 1,492 5,067 1,574 222 5,441 1,056 1,332 1,061 1,443 116,231
Gross management expenses	2,607,255	277,767	63,681	6,621	2,955,324	2,054,154	939,812	711,207
Commission from reinsurers	(39,458)	(10)	-	-	(39,468)	(28,147)	(11,544)	(8,557)
Net management expenses	2,567,797	277,757	63,681	6,621	2,915,856	2,026,007	928,268	702,650

The annexed notes 1 to 13 form an integral part of this condensed interim financial information.

Masood Noorani Chairman Shahid M. Loan Director

Aly Noor Mahomed Rattansey Director



# CONDENSED INTERIM STATEMENT OF INVESTMENT INCOME (UNAUDITED)

FOR NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2012

		Statutor	y funds		Nine mont	hs period	Quarter ended	
	Individual life unit linked	Conven- tional business	& Health	Overseas Group Life and Health Business	September 30, 2012	September 30, 2011	September 30, 2012	September 30, 2011
Investment income	•			— (Rupe	es in '000	) ———		<b></b>
- Government securities	930,471 215,865 202,680 (63,052) - 684,403 - 1,970,367	56,572 5,929 - (438) (6) - - - 62,057	27,651 3,651 - - 2 - 2,867 34,171	194 10 - - - - - 204	1,014,888 225,455 202,680 (63,490) (4) 684,403 2,867 2,066,799	710,450 141,913 141,327 12,523 (1,111) 38,560 4,100 1,047,762	395,656 71,853 84,578 7,458 (1) 284,109 714 844,367	274,580 47,846 39,543 13,635 (393) (65,018) 1,170 311,363
(Provision) / Reversal for impairment in value of investments								
- Government securities	-	2,693	596		3,289	4,560	3,913	2,607
Less: Investment related expenses	(275)	(5)	(8)	-	(288)	(458)	(90)	(230)
Net investment income	1,970,092	64,745	34,759	204	2,069,800	1,051,864	848,190	313,740

The annexed notes 1 to 13 form an integral part of this condensed interim financial information.

Masood Noorani Chairman Shahid M. Loan Director

Aly Noor Mahomed Rattansey Director



# NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL

## INFORMATION FOR NINE MONTHS ENDED SEPTEMBER 30, 2012 - UNAUDITED

## 1. STATUS AND NATURE OF BUSINESS

1.1 Jubilee Life Insurance Company Limited (the Company) was incorporated in Pakistan on June 29, 1995 as a Public Limited Company under the Companies Ordinance, 1984. Its shares are quoted on the Karachi Stock Exchange. The Company started its business on June 20, 1996. The addresses of its registered and principal office are 26-D, 3rd Floor, Kashmir Plaza, Jinnah Avenue, Blue Area, Islamabad and Jubilee Life Insurance Building, 74/1-A, Lalazar, M.T Khan Road, Karachi, respectively.

The Company is engaged in life insurance, carrying on non-participating business. In accordance with the requirements of the Insurance Ordinance, 2000 the Company has established a shareholders' fund and following statutory funds in respect of its each class of life insurance business:

- Individual life unit linked
- Conventional business
- Accident & health
- Overseas Group Life and Health Business (established during the current period)
- 1.2 The Company is a subsidiary of Aga Khan Fund For Economic Development, S.A, Switzerland.

## 2. BASIS OF PREPARATION AND STATEMENT OF COMPLIANCE

This condensed interim financial information has been prepared in accordance with the requirements of International Accounting Standard 34 (IAS 34), "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984 and the Insurance Ordinance, 2000. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 and the Insurance Ordinance, 2000 have been followed.

## 3. SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies and the methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of the annual financial statements of the Company for the year ended December 31, 2011 and should be read in conjunction therewith.



# 4. MOVEMENT IN EQUITY OF STATUTORY FUNDS

	Statutory Funds		Aggregate			
	Individual Life Unit Linked	Conven- tional business		Overseas Group Life and Health Business	September 30, 2012 (Unaudited)	September 30, 2011 (Unaudited)
	•	(	Rupees i	n (000) —		-
Policyholders' liabilities						
Balance at the beginning of the period	12,207,185	220,653	151,090	-	12,578,928	8,976,440
Increase during the period	4,539,265	57,632	113,465	13,882	4,724,244	2,746,617
Balance at the end of the period	16,746,450	278,285	264,555	13,882	17,303,172	11,723,057
Retained earnings on other than participating business						
Balance at the beginning of the period	63,883	99,076	102,204		265,163	167,796
Surplus allocated in respect of the period	367,716	80,939	56,334	15,429	520,418	416,821
Surplus appropriated to shareholders' fund	(307,000)	(65,000)	(20,000)	(8,000)	(400,000)	(280,000)
Balance at the end of the period	124,599	115,015	138,538	7,429	385,581	304,617
Capital Contributed by Shareholders' fund						
Balance at the beginning of the period	-	-	-	-		-
Capital contributed during the period	-	-	-	10,000	10,000	-
Capital withdrawn during the period	-	-	-	-		-
Balance at the end of the period	-	-	-	10,000	10,000	-
Balance of statutory fund at the end of the period	16,871,049	393,300	403,093	31,311	17,698,753	12,027,674
5. POLICYHOLDERS' LIABILITIES						
	To divide a	Statutory				egate
	Individual Life Unit Linked	Conven- tional business		Overseas Group Life and Health Business	September 30, 2012 (Unaudited)	September 30, 2011 (Unaudited)
	•	(	Rupees i	n '000) —		<b></b>
Gross of reinsurance						
Actuarial liability relating to future events	16,644,790	255,037	218,216	9,037	17,127,080	11,564,781
Provision for outstanding reported claims payable over a period exceeding twelve months	86,049	70,926	-	-	156,975	110,560
Provision for incurred but not reported claims	90,826	118,009	46,383	5,879	261,097	257,755
Net of voices	16,821,665	443,972	264,599	14,916	17,545,152	11,933,096
Net of reinsurance						
Actuarial liability relating to future events	16,629,111	137,560	218,173	8,003	16,992,847	11,456,315
Provision for outstanding reported claims payable over a period exceeding twelve months	86,049	70,926	-	-	156,975	110,559
Provision for incurred but not reported claims	31,290	69,799	46,382	5,879	153,350	156,183



							September 30, 2012 (Unaudited)	December 31, 2011 (Audited)
6.	ANALYSIS OF ACCUMULATED SURPLUS AS SHOWN	N IN BALAN	ICE SHEET				(Rupees	in '000)
	Accumulated surplus in statement of changes in equity	at the begin	ning of the pe	eriod			803,278	522,753
	Add: Surplus in profit and loss account for the period						360,791	374,593
	Less: Dividend						(188,136)	(94,068)
	Less: Capital Contribution to statutory fund						(10,000)	-
	Accumulated surplus						965,933	803,278
7.	COMMITMENTS							
	In respect of : - Capital expenditure Not later than one year						114,381	118,099
8.	INVESTMENTS							
		Share holders'	Individual	Statutory Conven-		Overseas		egate
		Fund	Life Unit Linked	tional business		Group Life and Health Business	September 30, 2012 (Unaudited)	December 31, 2011 (Audited)
8.1	Government Securities	<b>←</b>		(R	upees in	(000)		-
	Held to maturity	9,956	-	50,187	9,949	-	70,092	70,092
	Available for sale	935,932	13,545,342	603,454	420,062	19,689	15,524,479	10,088,158
	Less: provision for impairment in value of investment	932,918	13,545,342	(13,300) 590,154	(2,126) 417,936	19,689	(18,440) 15,506,039	10,064,887
					, ,			

#### 942,874 13,545,342 640,341 427,885 19,689 15,576,131 10,134,979 8.2 Other fixed income securities Available for sale 328,644 328,644 316,704 Less: provision for impairment in value of investment 328,644 328,644 316,704 8.3 Listed equities and closed-ended mutual funds 242,305 2,614,215 2,856,520 Available for sale 2,264,263 (41,993) (41,993) Less: provision for impairment in value of investment (74,389) 2,614,215 200,312 2,814,527 2,189,874 8.4 Open-ended mutual funds Available for sale 50,000 105,852 155,852 338,641 Less: provision for impairment in value of investment

50,000

105,852

155,852

338,641



**8.5** Listed equities and closed-end mutual funds held under Shareholders' fund are stated at lower of cost and market value, the market value of which was Rs. 200.312 million (December 31, 2011: Rs. 183.517 million). Equities held under Individual life unit linked fund are stated at market value, the aggregate cost of which was Rs. 1,929.270 million (December 31, 2011: Rs. 1,924.547 million).

Open-end mutual funds held under Individual life unit linked fund are stated at market value, the cost of which was Rs. 95.051 million (December 31, 2011: Rs. 45 million).

## 9. PREMIUMS DUE BUT UNPAID

	Statutory Funds			Aggregate		
	Individual Life Unit Linked	Conven- tional business	& Health	Overseas Group Life and Health Business	September 30, 2012 (Unaudited)	December 31, 2011 (Audited)
	•	(	Rupees in	(000′ –		
Group premium due	-	147,999	71,909	36,104	256,012	120,345
Less: Provision for bad and doubtful receivables	-	(7,565)	(5,157)	-	(12,722)	(4,774)
Net premium due but unpaid		140,434	66,752	36,104	243,290	115,571

### 10 FIXED ASSETS

The details of additions and deletions during the nine months ended September 30, 2012 are as under:

		Deletions/ Transfers
		udited) s in '000)
Tangible assets	(Napoos	
Furniture and fixtures	18,246	105
Office equipments	15,668	452
Computers	24,737	1,043
Motor Vehicles	37,607	8,925
Leasehold improvements	26,220	128
Capital work-in-progress	111,217	87,283
Intangibles		
Computer software	6,285	432
	239,980	98,368

## 11 TRANSACTIONS WITH RELATED PARTIES

The Company is controlled by Aga Khan Fund for Economic Development, S.A. Switzerland, which owns 57.87% of the Company's shares. Associated undertakings include Habib Bank Limited and Telecom Development Company Afghanistan Limited being under control of the parent company. Other associated undertakings are classified due to common directorship.

The details of transactions with related parties, other than those which have been specifically disclosed elsewhere in this financial inforamtion are as follows:



			Nine mon	Nine months ended	
			September 30, 2012	September 30, 2011	
	Relationship with the Company	Nature of transactions	Unau (Rupees		
i.	Parent Company	Dividend paid	108,885	54,442	
ii.	Associated Companies				
		Group Insurance Premium Incurred claims against insruance cover Claims received against general insurance policy Rent expenses of the building Payment of premium against general insruance Investment advisory services fee Agency commission expenses Interest income on term deposits Dividend paid Dividend received	271,381 195,410 1,190 17,015 5,904 2,250 748,444 154,682 47,340 13,890	165,920 137,976 1,039 15,636 5,819 2,250 563,230 65,995 23,592 21,834	
iii.	Staff retirement funds	Expenses charged for retirement benefits Payment to retirement benefits plans	21,518 21,518	19,643 19,643	
iv.	Key Management Personnel				
		Salaries and other short term employee benefits Individual Life premium Post employment benefits	84,556 14,013 6,138	69,183 13,533 5,025	
			September 30, 2012 (Unaudited)	December 31, 2011 (Audited)	
			(Rupees	n '000)	
i.	Associated companies	Receivable / (Payable)  Bank account balance Short term deposits Investment in shares Interest accrued on term deposits Commission payable Claims receivable against general insurance policy Group Life premium receivable Claims payable Receivable against Health administration services Prepaid insurance Rent (payable) / receivable	491,257 494,000 218,690 26,641 (80,654) - 59,746 (63,747) 967 1,596 (8,000)	358,804 1,700,000 243,797 9,381 (177,861) 426 9,116 (36,118) - 500 9,015	
ii.	Key Management Personnel	Receivable against advances	3,924	5,230	



Nine months ended

**September** September 30, 2012 30, 2011

(Unaudited) (Rupees in '000)

12 BASIC & DILUTED EARNINGS PER SHARE

Profit for the period attributable to ordinary shareholders

**360,791** 217,937

(Number of shares in thousand)

Weighted average number of ordinary shares outstanding at the end of the period

62,712

62,712

(Rupees)

Earnings per share 5.75 3.48

## 13 DATE OF AUTHORIZATION FOR ISSUE

This condensed interim financial inforamtion was authorized for issue on October 24, 2012 by the Board of Directors of the Company.

Masood Noorani Chairman Shahid M. Loan Director Aly Noor Mahomed Rattansey Director



# STATEMENT OF DIRECTORS

As per the requirement of section 46(6) and section 52(2)(c) of the Insurance Ordinance, 2000

## Section 46(6)

- a) In our opinion, the half year ended September 30, 2012 Condensed Interim Unaudited Financial Information of the Jubilee Life Insruance Company Limited set out in the forms attached to the statement have been drawn up in accordance with the Ordinance and any rules made there under;
- Jubilee Life Insurance Company Limited has at all times in the period complied with the provisions of the Ordinance and the rules made there under relating to paid up capital, solvency and reinsurance arrangements; and
- c) As at September 30, 2012, Jubilee Life Insurance Company Limited continues to be in compliance with the provisions of the Ordinance and the rules made there under relating to paid up capital, solvency and reinsurance arrangements.

## Section 52(2)(c)

d) In our opinion, each statutory fund of Jubilee Life Insurance Company Limited complies with the solvency requirements of the Insurance Ordinance, 2000 and the Insurance Rules, 2002.

Masood Noorani Chairman Shahid M. Loan Director Aly Noor Mahomed Rattansey Director



# STATEMENT OF APPOINTED ACTUARY

As per the requirement of section 52(2)(a) and (b) of the Insurance Ordinance, 2000

## In my opinion:

- a) The policyholders' liabilities in the balance sheet of Jubilee Life Insurance Company Limited as at September 30, 2012 have been determined in accordance with the provisions of the Insurance Ordinance, 2000; and
- b) Each statutory fund of Jubilee Life Insurance Company Limited complies with the solvency requirements of the Insurance Ordinance, 2000.

Nauman A. Cheema

Appointed Actuary of the Company Fellow of Society of Actuaries (USA) Fellow of Pakistan Society of Actuaries



(formerly New Jubilee Life Insurance Company Limited)

Head Office: 74/1-A, Lalazar, M.T. Khan Road, Karachi-74000, Tel: (021) 35611071-5, 35611802-8 Fax:(021) 35610959

### **BRANCH NETWORK SOUTH REGION**

#### **BADIN**

Badin (Sub Office) Shop # 33-34, Naseem City Centre, Badin

Tel: (0297) 861260 Fax: (0222) 786191

#### **GHOTKT**

Station Road Branch Green Hotel Building, Main Chowk, Station Road , Ghotki. Tel: (0723) 600612 - 13

#### **MIRPUR MATHELO**

Mirpur Mathelo Branch First Floor, Jam Plaza Near Igbal Petrol Pump Mirpur Mathelo. Tel: (0723) 652190-91

#### **KANDH KOT**

Kandhkot Branch Green Hotel Building, Main Chowk, Station Road , Ghotki. Tel: (0723) 600612 - 13

#### **HYDERABAD**

Hyderabad Cantt Branch Shop No. 1 & 2, Ground Floor, Sambara Tower, Behind KFC, Near State Life Building, Thandi Sarak Hyderabad

Tel: (0222) 730141-47

## **Hyderabad Indus Branch**

1st Floor, Block - CC 1, Civic Center, Thandi Sarak, Hyderabad. Tel: (0222) 2729112, 2786193-4 Fax: (0222) 2786191

## **Hyderabad Metro Branch**

1st Floor, Block-CC 1, Civic Centre, Thandi Sarak, Hyderabad Tel: (0222) 786193-94

## **Thandi Sarak Branch**

1st Floor, Block - CC 1, Civic Center, Thandi Sarak, Hyderabad. Tel: (0222) 2729112, 2786193-4 Fax: (0222) 2786191

## **Khipro Branch**

Sanghar Road, Opposite Forest Office, Khipro.

Tel: (0235)879969

## **Khipro Lucky Branch**

Sanghar Road, Opposite Forest Office, Khipro.

Tel: (0235)879969

#### KARACHT

## **Alpha Branch**

1st Floor, Office No. 105-A, 106 Asia Pacific Trade Centre Main Rashid Minhas Road Karachi

Tel: (021)-34663183-4

### **Ayesha Manzil Branch**

B-1 & B-2, Anar Kali Apartment, F.B. Area, Block - 7, Karachi.

Tel: (021) 36321452-7 & 36320612-3

## **Civic Branch**

1st Floor, Office No. 109, Asia Pacific Trade Center, Opp. Millenuim Mall, Main Rashid Minhas Road, Karachi. Tel: (021)-34663183-84

#### **Defence Branch**

20-C, Lane 12 Off Khayaban-e-Ittehad Phase-II Extension, DHA

PABX: (021) 35391586-8

### **Garden East Branch**

G-5, Adenwalla Apartment, GRE 325/2, Garden East, Karachi. Tel: (021) 32259552-3

## **Platinum Branch**

G-5, Adenwalla Apartment, GRE 325/2, Garden East, Karachi. Tel: (021) 32259552-3

## Lavish City Branch, Karachi

Office No. 601, 6th Floor Block-06, P.E.C.H.S Progressive Centre, Shahrah-e-Faisal Karachi.

PABX: (021) 34392853 -5

## Karachi Central Branch

Ist Floor, Office # 601, 6th Floor, Progressive Centre, Block 6, PECHS, Main Shahrah-e-Faisal, Karachi Tel: (021) 34392853-55

Fax: (021) 34322170 Tel: (021) 34325387

## **Liberty Branch**

1st Floor, Office No. 105-A, 106 Asia Pacific Trade Centre Main Rashid Minhas Road Karachi.

Tel: (021)-34663183-4

#### Karachi Mehran Branch

Flat#09, 3rd Floor Afzal Apartment, KDA Scheme# 1-A Stadium Road Karachi. Tel: (021)-34131346-8

Gulshan-e-Iqbal Branch, Karachi

Plot No. 6/FL-6, 2nd Floor Block-06, KDA Scheme 24, Gulshan-e-Iqbal

PABX: (021) 34834214 -5

## **Pioneer Branch**

Karachi.

Office No. 601, 6th Floor Block-06, P.E.C.H.S Progressive Centre, Shahrah-e-Faisal Karachi.

Tel: (021)-34392853 -5

#### **Royal Branch**

1st Floor, Office No. 105-A, 106 Asia Pacific Trade Centre Main Rashid Minhas Road Karachi.

Tel: (021)-34663183-4

## Shaheen - 1, Branch

Flat#09, 3rd Floor Afzal Apartment, KDA Scheme# 1-A Stadium Road Karachi.

Tel: (021)-34131346-8

## **Nobel Branch, Karachi**

Mezzanine Floor, Farhan Towers, Rashid Menhas Road, Block - 20, Gulistan-e-Jauhar, Karachi Tel: (021)-34663270-79

## Zamzama Branch

20-C, Lane 12 Off Khayaban-e-Ittehad Phase-II Extension, DHA Karachi.

PABX: (021) 35391586-8

## **KHAIRPUR**

## **Civic Center Branch**

Near Ghareeb Nawaz Hotel, Opp. Circuit House, Khairpur. Tel: (0243) 714872

## **LARKANA**

## **Larkana Central Branch**

1364/2, Block C, Nawatak Mohallah, Larkana. Tel: (074) 4057483-4, 4057486-7 Fax: (074) 4057482

## **Larkana City Branch**

1364/2, Block C, Nawatak Mohallah, Larkana. Tel: (074) 4057483-4, 4057486-7

Fax: (074) 4057482

### **CORPORATE DISTRIBUTION**

Karachi : Jubilee Life Building, 74/1-A, Lalazar, M.T. Khan Road, Karachi-74000 Tel: (021) 35611071-5, Ext. 2263 Fax: (021) 35612314 Lahore : 21-L, Gulberg III, Main Ferozepur Road, Lahore. Tel: (042) 35841915, Fax: (042) 35841913 Faisalabad : 7-D, Saleemi Tower, 2nd Floor, D Ground, Faisalabad, Tel: (041) 8559852, 041-8559847-49 Fax: (041) 8559851

Rawalpindi: DD-79, Asad Plaza, Shamsabad, Muree Road, Rawalpindi, Tel: (051) 4575243, 111-116-554

(formerly New Jubilee Life Insurance Company Limited)

Head Office: 74/1-A, Lalazar, M.T. Khan Road, Karachi-74000, Tel: (021) 35611071-5, 35611802-8 Fax:(021) 35610959

### Shikarpur (sub Office)

Near Modern Public School, Station Road, Old Saddar, Shikarpur.

### **Larkana Indus Branch**

1364/2, Block C, Nawatak Mohallah, Larkana. Tel: (074) 4057483-4, 4057486-7 Fax: (074) 4057482

#### Larkana Royal Branch

1364/2, Block C, Nawatak Mohallah, Larkana. Tel: (074) 4057483-4, 4057486-7 Fax: (074) 4057482

## **Station Road Branch Larkana**

1st Floor, Asad Shoping Centre, Near Ali-Manzar Cinema, Station Road, Larkana. Tel: (074) 4057483-4 4057486-7

Fax: (074) 4057482

## **Mehar City Branch**

Eri Building, Girls School Road, Near UBL Bank, Mehar. Tel: (025) 4730406

## Shahbaz Branch, Mehar

Eri Building, Girls School Road, Near UBL Bank, Mehar. Tel: (025) 4730406

### Daharki Branch

Near First Mircro Finance Bank, G.T. Road, Daharki. Tel: (0723) 644317 - 18

## **MIRPURKHAS**

## **Mirpurkhas City Branch**

Umar Kot Road, Mirpurkhas. Tel: (0233) 873106

## **NAUSHEROFEROZ Nausheroferoz City Branch**

Near Rahil Clinic, Main Road, Nausheroferoz. Tel: (0242) 448424, 481222

## Mehrabpur (Sub Office)

Shop No. 2, 3, 4, 5, S. # 243/2A, Unit # 1, Masood Abad Colony, Link Road.

## Panu Aqil Branch

Opposite Caltex Petrol Pump, Baiji Chowk, Panu Aqil. Tel: (071) 5691717 - 18

## **Rohri Branch**

Office No. 01, Ist Floor, Building No. 2181/8, Main G.T. Road, Near Bab-e-Qarbala, Rohri.

Tel: (071) 5644792-3

## **Quetta City Branch**

Suite # 11& 12, 2nd Floor, Institute of Engineering, Zargoon Road, Quetta. Tel: (081) 2829822, 2823913

#### **SUKKUR**

### **Sukkur City Branch**

1st Floor, Lala Azam Plaza, Opp. Excise Office, Station Road, Sukkur.

Tel: (071) 5612056, 5614515, 5614261

Fax: (071) 5613375

#### **NORTH REGION**

#### **ABBOTABAD**

### **Mansehra Road Branch**

Civic Shopping Center, Near Muqadas

Mansehra Road, Mandian,

Abbotabad.

Tel: (0992) 383257, 383249

#### **ISLAMABAD**

## **Jinnah Avenue Branch**

D-26, 3rd Floor, Kashmir Plaza, Jinnah Avenue,

Islamabad.

Tel: (051) 2206930-3 Fax: (051) 2825372

## Margala Hill Branch

D-26, 3rd Floor, Kashmir Plaza, Jinnah Avenue,

Islamabad.

Tel: (051) 2206930-3 Fax: (051) 2825372

## **Rawal Branch**

D-26, 3rd Floor, Kashmir Plaza, Jinnah Avenue,

Islamahad.

Tel: (051) 2206930-3 Fax: (051) 2825372

## **Islamabad Central Branch**

D-26, 3rd Floor, Kashmir Plaza, Jinnah Avenue,

Islamabad.

Tel: (051) 2206930-3 Fax: (051) 2825372

## Chakwal (Sub Office)

Office # C-7 & C-8, City Trade Centre, Tehsil Chawk, Chakwal. Tel: (0543) 555146 - 47

GILGIT

## Karakuram 1 Branch

Nisar Market, Near Heli Chowk, Gutial

Tel: (05811) 450091 to 450098

#### Karakuram 2 Branch

Nisar Market, Near Heli Chowk, Gutial Gilgit

Tel: (05811) 450091 to 450098

#### **Pindi Road Branch**

2nd Floor, Gulistan Plaza, Pindi Road,

Tel: (058660) 44475 Fax: (058660) 46897

## **MIRPUR AZAD KASHMIR**

## Allama Igbal Road Branch

Plot No.629, 1st floor, Sector B-1, Bank Square, Allama Igbal Road, Mirpur AJK.

Tel: (058610) 45802-5

## Jehlum (Sub Office)

1st Floor, Flat No. 9, Soilder Plaza, Civil Lines, Jhelum. Tel: (0544) 614582 Fax: (0544) 614582

## **Muzaffarabad Branch**

Aziz Plaza, Opposite Government Girls College C.M.H Road

Muzaffarabad Azad Kashmir. Tel: (0582) 2445041

### **PFSHAWAR**

## Cantt. Branch- 1

UG-Office # 422, 424, 426, 440, 442, Main Deans Trade Centre, Peshawar Cantt. Tel: (091) 5270388, 5250395, 5270566

## Cantt. Branch- 2

UG-Office # 422, 424, 426, 440, 442, Main Deans Trade Centre, Peshawar Cantt. Tel: (091) 5270388, 5250395, 5270566

## **Deans Branch, Peshawar**

UG-Office # 422, 424, 426, 440, 442, Main Deans Trade Centre, Peshawar Cantt. Tel: (091) 5270388, 5250395, 5270566

## Lakki Marwat (Sub Office)

Main Lari Ada Near Kargal Chowk, Main Mian wali Road Lakki Marwat. Tel: (096) 9512006

### CORPORATE DISTRIBUTION

: Jubilee Life Building, 74/1-A, Lalazar, M.T. Khan Road, Karachi-74000 Tel: (021) 35611071-5, Ext. 2263 Fax: (021) 35612314 : 21-L, Gulberg III, Main Ferozepur Road, Lahore. Tel: (042) 35841915, Fax: (042) 35841913 : 7-D, Saleemi Tower, 2nd Floor, D Ground, Faisalabad, Tel: (041) 8559852, 041-8559847-49 Fax: (041) 8559851

Rawalpindi: DD-79, Asad Plaza, Shamsabad, Muree Road, Rawalpindi, Tel: (051) 4575243, 111-116-554

(formerly New Jubilee Life Insurance Company Limited)

Head Office: 74/1-A, Lalazar, M.T. Khan Road, Karachi-74000, Tel: (021) 35611071-5, 35611802-8 Fax:(021) 35610959

#### **University Road Branch**

2nd Floor, Samad Plaza, Opposite GAP CNG, Tehkal, University Road, Peshawar

Tel: (091) 5850520-22 Fax: (091) 5842449

### **Khyber Branch**

2nd Floor, Samad Plaza, Opposite GAP CNG, Tehkal, University Road, Peshawar Tel: (091) 5850520-22

Fax: (091) 5842449

#### **New Kohat Branch**

Al-Madina Plaza, Pehzati Chikarkot, Bannu Road, Kohat. Tel: (092) 2519789

## Chitral (Sub Office)

Ground Floor, Terichmir View Hotel, Shahi Qilla Road, Main Bazar, Chitral. Tel: (0943) 412207 - 413649

### **RAWALPINDI Capital Branch**

DD-83, 1st Floor, Minhas Shopping Plaza Shamsabad, Murree Road, Rawalpindi. UAN: (051) 111-11-6554 Tel: (051) 4575201 - 4 Fax: (051) 4575209

## **Haider Road Branch**

DD-83, 1st Floor, Minhas Shopping Plaza Shamsabad, Murree Road, Rawalpindi.

UAN: (051) 111-11-6554 Tel: (051) 4575201 - 4 Fax: (051) 4575209

### Saddar Branch

D-26, 3rd Floor, Kashmir Plaza, Jinnah Avenue,

Islamabad.

Tel: (051) 2206930-3 Fax: (051) 2825372

## Shamsabad 1 Branch

DD-83, 1st Floor, Minhas Shopping Plaza Shamsabad, Murree Road, Rawalpindi. UAN: (051) 111-11-6554

Tel: (051) 4575201 - 4 Fax: (051) 4575209

## **Twin City Branch**

DD-83, 1st Floor, Minhas Shopping Plaza Shamsabad, Murree Road, Rawalpindi. UAN: (051) 111-11-6554 Tel: (051) 4575201 - 4

Fax: (051) 4575209

## **Rawalpindi City Branch**

Hall: 03, 2Nd Floor, Bilal Plaza, Haider Road, Grindlay's Market, Rawalpindi Cantt. Rawalnindi

Tel: (051) 5112584-5

#### **MULTAN REGION**

## **BAHAWALPUR**

**Bahawalpur Branch** 

1st Floor, Adil Complex, Opp. Circuit House, Ahmed Pur Road, Bhawalpur.

Tel: (062) 2877326

#### **MULTAN**

#### Abdali Road Branch - 1

NIPCO House, 63-A, Abdali Road, Multan.

Tel: (061) 4573301- 02 Fax: (061) 4573397

## **Royal Branch**

NIPCO House, 63-A, Abdali Road, Multan.

Tel: (061) 4573301-02 Fax: (061) 4573397

#### Layyah Branch

China Gift Centre Street, Near Chobara Road Layyah. Tel: (0606) 410911 & 410913

#### **Muzaffargarh Branch**

NIPCO House, 63-A, Abdali Road, Multan

Tel: (061) 4573301- 02 Fax: (061) 4573397

### Dera Ghazi Khan Branch

Jaskani Commercial Center Opposite Dr. Nusrar Javeed Clinic Dera Ghazi Khan. Tel: (064) 2466500 & 2463994

## **RAHIM YAR KHAN** Rahim Yar Khan City Branch 24-Model Town, First Floor

City Chowk Hospital Near MCB Model Town Rahim Yar Khan. Tel: (068) 5887601 Fax: (068) 5887602

## **Rahim Yar Khan Branch**

24-Model Town First Floor City Chowk Hospital Near MCB Model Town Rahim Yar Khan. Tel: (068) 5887601 Fax: (068) 5887602

## Sadigabad Branch

24-Model Town, First Floor City Chowk Hospital Near MCB Model Town Rahim Yar Khan. Tel: (068) 5700166

### **CENTRAL REGION**

## **FAISALABAD** Layalpur Branch - 1

577-B, 2nd Floor Peoples Colony Main Satiana Road Near Saleemi Chowk Faisalabad. Tel: (041) 8554681-6

## Satiana Road Branch

577-B, 2nd Floor Peoples Colony Main Satiana Ŕoad Near Saleemi Chowk Faisalahad. Tel: (041) 8554681-6

#### Jaranwala Branch

721-B, 1st Floor, Batala Colony, Satiana Road, Faisalabad. Tel: (041) 8733179, 8720984, 8714256, 8733435

Fax: (041) 8710101

### Faisalabad City Branch

721-B, 1st Floor, Batala Colony, Satiana Road, Faisalabad. Tel: (041) 8733179, 8720984, 8714256, 8733435

Fax: (041) 8710101

#### Faisalabad Lions Branch

721-B, 1st Floor, Batala Colony, Satiana Road, Faisalabad. Tel: (041) 8733179, 8720984, 8714256, 8733435

Fax: (041) 8710101

## Okara Branch

2nd Floor Nasir Plaza Depalpur Chowk Okara.

PABX: (044) 2520476 - 7

## **GUJRANWALA**

G. T. Road Branch 1 Chughtai Centre, G.T. Road, Shaheenabad, Gujranwala. Tel: (055) 3824730 – 5

## G.T. Road Branch 2

Chughtai Centre, G.T. Road, Shaheenabad, Gujranwala. Tel: (055) 3824730 – 5

## Gujranwala Royal Branch

3rd Floor Zaheer Plaza G.T. Road Gujranwala.

Tel: (055) 3736611 - 13

#### **GUJRAT Chanab Branch**

Ground Floor, Ittefaq Plaza, Jinnah Road, Gujrat.

Tel: (0533) 3525115, 3535115, 3536115

### Jalalpur Jattan Branch

1st Floor, Circular Road, Near Allied Hospital, Jalalpur Jattan, Teshil & District Gujrat.

Teľ : (0533) 593759

## **Gujrat Buraq Branch**

16/2, 2nd Floor, KSB Pumps Building, Sir Aga Khan Road, Lahore. UAN: (042) 111-11-6554 Tel: (042) 36308956 - 59 Fax: (042) 36308963

### CORPORATE DISTRIBUTION

: Jubilee Life Building, 74/1-A, Lalazar, M.T. Khan Road, Karachi-74000 Tel: (021) 35611071-5, Ext. 2263 Fax: (021) 35612314 : 21-L, Gulberg III, Main Ferozepur Road, Lahore. Tel: (042) 35841915, Fax: (042) 35841913 : 7-D, Saleemi Tower, 2nd Floor, D Ground, Faisalabad, Tel: (041) 8559852, 041-8559847-49 Fax: (041) 8559851

Rawalpindi: DD-79, Asad Plaza, Shamsabad, Muree Road, Rawalpindi. Tel: (051) 4575243, 111-116-554

(formerly New Jubilee Life Insurance Company Limited)

Head Office: 74/1-A, Lalazar, M.T. Khan Road, Karachi-74000, Tel: (021) 35611071-5, 35611802-8 Fax:(021) 35610959

**Lalamusa Branch** 

Ground Floor, Ittefaq Plaza, Jinnah Road, Gujrat. Tel: (0533) 3525115, 3535115, 3536115

**Buraq Branch** 

Ground Floor, Ittefaq Plaza, Jinnah Road, Gujrat.

Tel: (0533) 3525115, 3535115, 3536115

Kotla A A Khan Branch

Ground Floor, Ittefaq Plaza, Jinnah Road, Gujrat. Tel: (0533) 3525115, 3535115, 3536115

**Model Town Branch** 

Plot No. 217-218, BP GESH Lahore 1st Floor on Punjab Bank Model Town, Link Road Lahore.

PABX: (042) 35970127-133

**Depalpur Branch** 

16/2, 2nd Floor, KSB Pumps Building, Sir Aga Khan Road, Lahore. UAN: (042) 111-11-6554 Tel: (042) 36308956 - 59 Fax: (042) 36308963

**Dawn Branch** 

16/2, 2nd Floor, KSB Pumps Building, Sir Aga Khan Road, Lahore. UAN: (042) 111-11-6554 Tel: (042) 36308956 - 59 Fax: (042) 36308963

**Champs Branch** 

16/2, 2nd Floor, KSB Pumps Building, Sir Aga Khan Road, Lahore. UAN: (042) 111-11-6554 Tel: (042) 36308956 - 59 Fax: (042) 36308963

**Mentor Branch** 

16/2, 2nd Floor, KSB Pumps Building, Sir Aga Khan Road, Lahore. UAN: (042) 111-11-6554 Tel: (042) 36308956 - 59 Fax: (042) 36308963

**Tycoon Branch** 

16/2, 2nd Floor, KSB Pumps Building, Sir Aga Khan Road, Lahore. UAN: (042) 111-11-6554 Tel: (042) 36308956 - 59

Fax: (042) 36308963

**Lahore Shaheen Branch** 

16/2, 2nd Floor, KSB Pumps Building, Sir Aga Khan Road, Lahore. UAN: (042) 111-11-6554 Tel: (042) 36308956 - 59 Fax: (042) 36308963

**Lahore Pioneer Branch** 

16/2, 2nd Floor, KSB Pumps Building, Sir Aga Khan Road, Lahore. UAN: (042) 111-11-6554 Tel: (042) 36308956 - 59 Fax: (042) 36308963

**Lahore Royal Branch** 

16/2, 2nd Floor, KSB Pumps Building, Sir Aga Khan Road, Lahore. UAN: (042) 111-11-6554 Tel: (042) 36308956 - 59

**Muridke Branch** 

Fax: (042) 36308963

16/2, 2nd Floor, KSB Pumps Building, Sir Aga Khan Road, Lahore. UAN: (042) 111-11-6554

Tel: (042) 36308956 - 59 Fax: (042) 36308963

**Ravi Branch** 

1st, 2nd, & 3rd Floor Plot # 79 - Commercial Area Officers Housing Scheme Cavalry Ground Lahore.

Tel: (042)-36619962-4

**Shadman Branch** 

1st, 2nd, & 3rd Floor Plot # 79 - Commercial Area Officers Housing Scheme Cavalry Ground

Lahore.

Tel: (042)-36619962-4

**Lahore Prime Branch** 

1st, 2nd, & 3rd Floor Plot # 79 - Commercial Area Officers Housing Scheme Cavalry Ground

Lahore.

Tel: (042)-36619962-4

**Sahiwal Branch** 

1st Floor, Alpha Tower, 276/B-1, High Street,

Sahiwal.

SARGODHA **Club Road Branch** 

405 Club Road, Opp. Cantonment Board, Sargodha.

Tel: (048) 3725467-69

**Hafizabad Branch** 

405 Club Road, Opp. Cantonment Board, Sargodha.

Tel: (048) 3725467-69

**Paris Road Branch** 

2nd Floor, Al-Amin Centre, Opp. Sialkot Chamber of Commerce & Industry, Paris Road, Sialkot.

Tel: (052) 4264687-8 Fax: (052) 4265041

**JHANG** 

Jhang (Sub Office)

Chenab Street Shadab Colony Near Canal Rest House Jhana Tel: (047) 7651886-7

CORPORATE DISTRIBUTION

: Jubilee Life Building, 74/1-A, Lalazar, M.T. Khan Road, Karachi-74000 Tel: (021) 35611071-5, Ext. 2263 Fax: (021) 35612314 : 21-L, Gulberg III, Main Ferozepur Road, Lahore. Tel: (042) 35841915, Fax: (042) 35841913 : 7-D, Saleemi Tower, 2nd Floor, D Ground, Faisalabad, Tel: (041) 8559852, 041-8559847-49 Fax: (041) 8559851

Rawalpindi: DD-79, Asad Plaza, Shamsabad, Muree Road, Rawalpindi, Tel: (051) 4575243, 111-116-554

**BANCASSURANCE** 

Karachi Bancassurance

Karachi RBC, Banglow # 245/6/2/0, Block -6 P.E.C.H.S, Karachi. Tel: (021) 34322411 – 495 – 497

Faisalabad Bancassurance

3rd Floor, Office # 09, Legacy Tower, Main Boulevard, Kohinoor City Faisalabad.

Tel: (041) 8555061 - 3

Sialkot Bancassurance

Office # 3, BASF Building, Defence Road, Near Sublime Chowk, Sialkot. Tel: (052) 3550510,3550520,3551234

Gujranwala Bancassurance

Office # 12, Ist. Floor, Trust Plaza, Near DMK Cargo. (055)3822422,3822622 & 3822722

**Lahore Bancassurance** 

21-L, Gulberg III, Ferozepur Road, Lahore. Tel : (042) 35843612 - 19, 042-111-116-554

**Bahawalpur Bancassurance** 

Shop # 108, 109 & 110, 1st Floor, Awan Plaza, Andron-e-Ahmed Puri Gate, Bhawalpur. Tel : (062) 2882237-39

Multan Bancassurance

10-A, Ist. Floor, Twin Towers, Tehsil Chowk, Near Silk Bank, Bosan Road, Multan. Tel : (061) 6511925, 6511927 & 6511937

Sahiwal Bancassurance

128 C, Gulistan Road Near Ali Masjid/ Kutchery Road, Sahiwal. Tel : (040) 4464442

Rawalpindi Bancassurance

DD-79, Asad Plaza Shamsabad Murree Road, Rawalpindi.

Tel: (051) 111-116-554

Sargodha Bancassurance

Office # 55, 2nd. Floor, Al-Rehman Trade Center, University Road. Tel: (048) 3768646-47

**Gujrat Bancassurance** 

Ist Floor, Nayyer Carpet, Prince Chowk, Khajgan Road, Near Bahaya Pizza Shop. Tel: (053) 3533020

**Hyderabad Bancassurance** 

Bungalow # 97, Mezanine Floor, Opp. Bank Al-Habib, Doctor's Line, Saddar Bazar.

Tel: (0222)786084

B.O.C. 1

Office # 211 & 213, 2nd Floor, Business Avenue, Shahrah-e-Faisal,

Karachi.

Tel: (021) 34374310 - 9

Muzaffarabad Banca

D-141, Street # 17, Upper Chittar Housing Scheme, Muzaffarabad, Azad Kashmir. Tel: (058) 432195, 432196 & 432201

JUBILEELIFE.COM

# Jubilee Life Insurance Company Limited (formerly New Jubilee Life Insurance Company Limited)

**Head Office** 

74/1-A, Lalazar, M.T. Khan Road, Karachi-74000, Tel: (021) 35611071-5, 35611802-8 Fax:(021) 35610959