



















# QUARTERLY REPORT September 30, 2016

### **Our Vision**

Enabling people to overcome uncertainty.

### **Our Mission**

To provide solutions that protect the future of our customers.

### **Our Core Values**

- Teamwork
- Integrity
- Excellence
- Passion

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**Branch Network** 

Certified True Copy

Najam JI Hassan Janjua

Najam JI Hassan Secretary

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### **Company Information**

#### **Board of Directors**

Kamal A. Chinoy

Chairman (Independent Non Executive Director)

**Aly Noor Mahomed Rattansey** 

Director (Independent Non Executive Director) John Joseph Metcalf

Director (Non Independent Non Executive Director)

Sultan Ali Akbar Allana

Director (Non Independent Non Executive Director) Rafiuddin Zakir Mahmood

Director (Non Independent Non Executive Director)

**Ayaz Ahmed** 

Director (Non Independent Non Executive Director)

**Javed Ahmed** 

Managing Director & Chief Executive Officer (Executive Director)

### **Company Information**

#### **Board Committees**

#### **Audit**

Aly Noor Mahomed Rattansey Chairman
John Joseph Metcalf Member
Ayaz Ahmed Member
Najam Ul Hassan Janjua Secretary

#### **Finance & Investment**

Ayaz Ahmed Chairman
Rafiuddin Zakir Mahmood Member
John Joseph Metcalf Member
Javed Ahmed Member
Shan Rabbani Member

Lilly R. Dossabhoy Member / Secretary

#### **Human Resource & Remuneration**

Kamal A. Chinoy
John Joseph Metcalf
Rafiuddin Zakir Mahmood
Member
Muhammad Munawar Khalil
Chairman
Member
Member
Secretary

#### **Technical**

John Joseph Metcalf
Ayaz Ahmed
Member
Javed Ahmed
Member
Shan Rabbani
Member / Secretary

#### **Risk Management Committee**

John Joseph Metcalf
Ayaz Ahmed
Rafiuddin Zakir Mahmood
Member
Javed Ahmed
Member
Shan Rabbani
Chairman
Member
Member
Secretary

#### **Nomination Committee**

Kamal A. Chinoy
John Joseph Metcalf
Rafiuddin Zakir Mahmood
Member
Member
Muhammad Munawar Khalil
Member
Secretary

#### Management

**Javed Ahmed** 

Managing Director & Chief Executive Officer

**Muhammad Sohail Fakhar** 

Group Head Corporate, Marketing & Administration

Farhan Akhter Faridi

**Group Head Retail Distribution** 

**Muhammad Kashif Naqvi** 

Head of Technology, Data Management, Planning & Execution

Najam ul Hassan Janjua

Company Secretary & Head of Legal Department

Faiz ul Hassan

**Head of Corporate Business Distribution** 

**Muahmmad Aamir** 

**Head of Corporate Business Operations** 

Company Secretary / Compliance Officer

**Head of Internal Audit** 

Rating of the Company

Insurer Financial Strength (IFS) Rating Outlook Rating Agency Lilly R. Dossabhoy

**Chief Financial Officer** 

Zahid Barki

Group Head Technology, Quality Assurance & Projects

**Muhammad Munawar Khalil** 

Group Head, Human Resource Management & Development

Shan Rabbani

Head of Retail Operations, Product Management & Actuarial

**Nadym Chandna** 

Head of Takaful

**Faisal Qasim** 

Head of Information Security & Quality Assurance

Najam ul Hassan Janjua

**Adeel Ahmed Khan** 

"AA+" (Double A plus)

"Stable"

**JCR-VIS** 

#### **Management Committees**

**Claims** 

Javed AhmedChairmanZahid BarkiMemberMuhammad Sohail FakharMember

Shan Rabbani Member

Muhammad Junaid Ahmed Member / Secretary

Reinsurance

Javed Ahmed Chairman

Muhammad Sohail Fakhar Member

Shan Rabbani Member

Muhammad Aamir Member / Secretary

**Underwriting** 

Javed AhmedChairmanZahid BarkiMemberFarhan Akhtar FaridiMember

Shan Rabbani Member / Secretary

**Ethics & Compliance Committee** 

Javed Ahmed Chairman
Zahid Barki Member
Lilly R. Dossabhoy Member
Muhammad Munawar Khalil Member

Najam ul Hassan Janjua Member / Secretary

**Procurement** 

Lilly R. Dossabhoy

Muhammad Sohail Fakhar

Muhammad Munawar Khalil

Kashif Naqvi

Najam ul Hassan Janjua

Chairperson

Member

Member

Member

**Investment Management Committee** 

Javed AhmedChairmanLilly R. DossabhoyMemberShan RabbaniMemberKashif NaqviMember

Nazia Nauman Member / Secretary

**Appointed Actuary** 

**Nauman Associates** 

249-CCA- Sector FF, Phase IV, DHA, Lahore, Pakistan.

Tel: (0092)(42)35741827-29

**Auditors** 

**KPMG Taseer Hadi & Co. Chartered Accountants** 

**Engagement Partner: Syed Iftikhar Anjum** 

Sheikh Sultan Trust Building No. 2, Beaumont Road, Karachi-75530, Pakistan.

Telephone: +92 (21) 35685847 Fax: +92 (21) 35685095

Web: www.kpmg.com.pk

Registered Office

26-D, 3rd Floor, Kashmir Plaza, Jinnah Avenue, Blue Area, Islamabad, Pakistan.

Tel: (0092)(51) 2206930-6 Fax: (0092)(51) 2825372 Web: www.jubileelife.com E-mail: info@jubileelife.com

**Head Office** 

74/1-A, Lalazar, M. T. Khan Road, Karachi -74000

Ph: (0092) (21) 35205095

Web: www.jubileelife.com E-mail: info@jubileelife.com

**Bankers** 

Habib Bank Limited (Conventional & Islamic Window)

Standard Chartered Bank (Pakistan) Limited (Conventional & Islamic Window)

Registrar & Share Transfer Office

**Central Depository Company of Pakistan Limited** 

CDC House, 99-B, Block-B, S.M.C.H.S. Main Shahra-e-Faisal Karachi-74400, Pakistan.

Tel: (0092) (21) 111-111-500

Shariah Advisor Legal Advisors

Mufti Zeeshan Abdul Aziz

Kabraji & Talibuddin

Advocates & Legal Counsellors, 406-407, 4th Floor, The Plaza at Do Talwar, Block 9, Clifton, Karachi-75600

Tel: (0092)(21) 35838871-6 Fax: (0092)(21)35838879

### Directors' Review

The Board of Directors of Jubilee Life Insurance Company Limited have pleasure in presenting to the members, the condensed interim financial information (un-audited) of the Company for the nine months ended September 30, 2016.

With continued focus on business development through multiple distribution channels including the newly opened Window Family Takaful Operation and commitment towards maintaining high service and persistency standards, the company has been able to achieve significant growth in premium revenue as well as profitability.

The gross premium revenue written during the nine months ended September 30, 2016 is Rs.25,598 million which is 23% higher than the premium of Rs.20,782 million for the corresponding nine months period of 2015. Despite increasing competition, all distribution channels have shown a good increase in premium revenue. During the period, the Window Family Takaful Operations contributed to new business growth through BancaTakaful arrangements with some of the Company's major Bancassurance partners, and expansion of the Company's branch network.

Consequential to higher business volumes, the outgoings on claims and expenses have also recorded increase, but the overall claims and expense ratios are at a satisfactory level.

The combined revenue account of all classes yielded a surplus of Rs.2,296 million during the nine months ended September 30, 2016, as compared to Rs.1,750 million during the comparative period last year, i.e. an increase of 31%.

After surplus transfer of Rs.1,750 million from the revenue account, the profit and loss account shows a pre-tax profit of Rs.1,972 million which is 24% higher than the amount of Rs.1,594 million for the corresponding nine months period of 2015. The after tax profit has increased to Rs.1,281 million which is 25% higher than the corresponding figure of Rs.1,026 million during the corresponding nine months period of 2015.

The earnings per share for the nine months ended September 30, 2016 amount to Rs.17.76 per share, which is 25% higher than the corresponding figure of Rs.14.22 per share during the corresponding period last year.

As evident from the results, the Company continues to make good progress and we look forward to maintaining a healthy pace of growth during the remaining part of the year.

On behalf of the Board of Directors

Kamal A. Chinoy

Chairman

Javed Ahmed

Managing Director &

Chief Executive Officer

Karachi: October 27, 2016

## ڈائریکٹرزی جائزہ رپورٹ

ندکورہ نوماہی مختمہ 30 ستمبر 2016 میں فی حصص آمدنی 17.76 روپے ہوئی جو کہ گزشتہ سال کی اسی مدت کی آمدنی کی رقم 14.22 روپے سے %25 زیادہ ہے۔

نتائج سے ظاہر ہوتا ہے کہ پنی ترقی کی راہ پرگامزن ہے اور ہمیں امیدہے کہ سال کے بقیہ عرصے میں اسی رفتار سے ترقی کاعمل جاری رہے گا۔

ازطرف بوردٌ آف ڈائر یکٹرز

ایم درگاورس ای او

چير مين

كرا چى 27 اكتوبر 2016

# ڈائر یکٹرزی جائزہ رپورٹ

جو بلی لائف انشورنس کمپنی لمیٹڈ کے بورڈ آف ڈائر یکٹرز بصد مسرت اپنے ممبران کیلئے کمپنی کے نو ماہی مختتمہ 30 ستمبر 2016 کامخضرعبوری مالی گوشوارہ (بغیرمحاسبہ) بیش کررہے ہیں۔

کمپنی نے کاروبار کی ترقی پر توجہ رکھتے ہوئے کثیر الجہتی تقسیم کار ذرائع ہے جس میں نیا شروع کیا گیا وٹڈوفیلی تکافل آپریشنز (Window Family Takaful Operations) بھی شامل ہے۔ ہے، نیز بہترین خدمات کی فراہمی اور معیار کو برقر ارر کھنے کے عزم پڑمل پیرا ہوکر اقساطِ بیمہ ہے ہونے والی آمدنی (Premium Revenue) کے ساتھ منافع میں خاطر خواہ اضافہ حاصل کیا ہے۔

موجودہ نو ماہی ختمہ 30 ستمبر 2016 کے دوران مجموعی اقساطِ بیمہ سے ہونے والی آمدنی 25,598 ملین روپے ہوئی جو کہ اس سے گزشتہ سال یعنی سن 2015 میں اس مدت کی آمدنی کی مدین کی میں مدین کی آمدنی ملین روپے سے گزشتہ سال یعنی سن 2016 میں اس مدت کی آمدنی میں خودہ تو الی آمدنی میں خاصہ اضافہ دیکھنے میں آیا ہے۔اس عرصے کے دوران ونڈوفیملی تکافل آپریشنز نے کمپنی کے بڑے بینکا شراکت داروں کے ذریعے بینکا تکافل اور کمپنی کے برانج نبیٹ ورک کے سبب کاروبار کی ترق میں اپنا کردارادا کیا۔

اگرچہ کا روبار کے بڑھتے ہوئے جم کے لحاظ سے دعووں (Claims) کی ادائیگی اور دیگر اخراجات میں بھی اضافہ ہوا،لیکن مجموعی طور پر دعووں (Claims) کی ادائیگی اور دیگر اخراجات کی شرح تسلی بخش سطح پر رہی۔

نوماہی نختتمہ 30 ستمبر 2016 کے دوران میں تمام درجوں کے مجموعی آمدنی کے حساب (Revenue Account) میں 2,296 ملین روپاضافی وصول ہوئے جو کہاس سے گزشتہ سال کے اسی عرصے کے دوران میں وصول ہونے والے 1,750 ملین اضافی روپے کے مقابلے میں %31 زیادہ ہیں۔

آمدنی کے حساب (Revenue Account) میں 1,750 ملین روپے منافع کی اضافی رقم منتقل کرنے کے بعد نفع نقصان کے اکاؤنٹ (Revenue Account) میں قبل ازئیکس منافع کی رقم 1,972 ملین روپے ہے جو کہ گزشتہ سال کے اسی عرصے کے دوران میں حاصل ہونے والی منافع کی رقم 1,594 ملین روپے سے 24 زیادہ ہے۔ اسی طرح بعد روپے ہو گیا جو گزشتہ سال کے اسی عرصے کے منافع کی رقم 1,026 ملین کے مقابلے میں 25 زیادہ ہے۔

As At September 30, 2016

		Chausa				Aggregate					
	Note	Share holders' fund	Individual Life Unit Linked	Conventional Business	Accident & Health Business	Overseas Group Life and Health Business	Individual Family Takaful	Group Family Takaful	Accident & Health Family Takaful	September 30, 2016 (Unaudited)	December 31, 2015 (Audited)
						· (Rupee	es in '000)				
Share capital and reserves											
Authorised share capital 200,000,000 ordinary shares of Rs. 10 each		2,000,000		-		-			-	2,000,000	2,000,000
Issued, subscribed and paid-up capital 72,118,800 (2015: 72,118,800)											
ordinary shares of Rs. 10 each Accumulated surplus	4	721,188 3,496,137	-	-	-	-	-	-	-	721,188 3,496,137	721,188
Net shareholders' equity	4	4,217,325							·	4,217,325	3,189,049 3,910,237
Balance of statutory fund [including policyholders' liabilities / technical reserves Rs. 77.87 billion (December 31, 2015: Rs. 60.29 billion)]	5	-	77,133,727	791,057	1,711,814	102,754	544,505	10,904	35,255	80,330,016	62,205,691
Operators' Sub Fund balances		137,294	-	-	-	-	(123,300)	(7,274)	(6,720)	-	-
Shareholders' fund unit holding in PIF		-	-	-	-	-	-	-	-		40,000
Deferred Liabilities											
Staff retirement benefits		-	-	-	-	-	-	-	-		21,334

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As At September 30, 2016

		Share				Aggregate					
	Note	holders' fund	Individual Life Unit Linked	Conventional Business	Accident & Health Business	Overseas Group Life and Health Business	Individual Family Takaful	Group Family Takaful	Accident & Health Family Takaful	September 30, 2016 (Unaudited)	December 31, 2015 (Audited)
						(Rupe	es in '000)				
Creditors and accruals											
Outstanding claims		-	248,035	368,424	291,750	26,351	-	100	4,554	939,214	803,090
Premiums / contributions received in advance		72,136	301,819	60,357	28,935	148	-	311	5,404	469,110	468,079
Amounts due to insurers / retakaful		-	16,451	34,484	23,133	6,317	4,388	1,691	-	86,464	19,942
Amounts due to agents		66,098	337,534	46,836	14,069	-	-	-	-	464,537	479,239
Accrued expenses		151,228	826,995	46,241	26,885	112	-	-	-	1,051,461	879,075
Taxation - provision less payments		117,539	-	-	-	-	-	-	-	117,539	27,997
Other creditors and accruals		200,936	82,347	6,135	14,293	-	15	-	-	303,726	324,256
Inter-fund payable		-	18,300	-	1,931	224	-	18	-	20,473	30,730
		607,937	1,831,481	562,477	400,996	33,152	4,403	2,120	9,958	3,452,524	3,032,408
Other liabilities											
Unclaimed dividend		17,837	-	-	-	-	-	-	-	17,837	14,264
Dividend payable		216,356	-	-	-	-	-	-	-	216,356	-
Total liabilities		979,424	78,965,208	1,353,534	2,112,810	135,906	425,608	5,750	38,493	84,016,733	65,313,697
Contingency and Commitments	7										
Total equity and liabilities		5,196,749	78,965,208	1,353,534	2,112,810	135,906	425,608	5,750	38,493	88,234,058	69,223,934

The annexed notes 1 to 19 form an integral part of the condensed interim financial information.

Kamal A. Chino

Chairman

**Aly Noor Mahomed Rattansey** 

Director

John Joseph Metcalf

Director

Javed Ahmed

Managing Director & Chief Executive Officer

As At September 30, 2016

		Share				Aggregate					
	Note	holders' fund	Individual Life Unit Linked	Conventional Business	Accident & Health Business	Overseas Group Life and Health Business	Individual Family Takaful	Group Family Takaful	Accident & Health Family Takaful	September 30, 2016 (Unaudited)	December 31, 2015 (Audited)
						(Rupe	es in '000)				
Cash and bank deposits											
Cash and others		6,779	35,457	342	807	_	-	-	-	43,385	33,077
Current and other accounts		885,253	3,401,319	179,418	39,874	8,859	210,372	4,132	12,332	4,741,559	1,846,746
Deposits maturing within 12 months		-	6,500,000	101,000	100,000	-	25,000	-	-	6,726,000	4,700,000
Deposits maturing over 12 months		-	-	-	-	-	-	-	-	-	800,000
		892,032	9,936,776	280,760	140,681	8,859	235,372	4,132	12,332	11,510,944	7,379,823
Unsecured advances to employees		10,778	-	-	-	-	-	-		10,778	9,350
Investments	9								1		
Government securities		2,532,692	35,707,285	784,432	1,429,601	64,668	51,125	-	-	40,569,803	37,337,295
Other fixed income securities		-	864,003	-	-	-	-	-	-	864,003	707,492
Listed equities and closed-end mutual funds		904,503	30,550,137	46,085	32,259	-	135,561	-	-	31,668,545	19,691,814
Investment in an associate		84,584	-	-	-	-	-	-	-	84,584	51,009
Open-ended mutual funds		-	1,178,488	-	-	-	-	-	-	1,178,488	1,211,423
		3,521,779	68,299,913	830,517	1,461,860	64,668	186,686	-	-	74,365,423	58,999,033
Deferred taxation		26,190	-	-	-	-	-	-	-	26,190	20,095

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As At September 30, 2016

		Share		Aggregate							
	Note	holders' fund	Individual Life Unit Linked	Conventional Business	Accident & Health Business	Overseas Group Life and Health Business	Individual Family Takaful	Group Family Takaful	Accident & Health Family Takaful	September 30, 2016 (Unaudited)	December 31, 2015 (Audited)
						(Rupe	es in '000)				
Other assets - current											
Premiums / contributions due but unpaid	10	_	_	210,132	378,442	62,379	_	1,618	25,131	677,702	464,230
Investment income due but outstanding		14,954	170,645	' -	, , , , , , , , , , , , , , , , , , ,		692		'-	186,291	10,046
Investment income accrued		2,815	417,017	6,301	8,248	-	1,093	_	-	435,474	1,423,380
Amounts due from reinsurers / retakaful		-	15,481	7,532	374	-	-	-	-	23,387	152,838
Shareholders' fund unit holding in PIF		-	-	-	-	-	-	-	-	-	40,000
Prepayments		51,282	59,833	-	11,735	-	-	-	-	122,850	63,369
Sundry receivables		46,428	65,543	14,076	111,470	-	-	-	-	237,517	91,518
Inter-fund receivable		13,462	-	4,216	-	-	1,765	-	1,030	20,473	30,730
		128,941	728,519	242,257	510,269	62,379	3,550	1,618	26,161	1,703,694	2,276,111
Fixed assets	11										
Tangible assets											
Capital work-in-progress		120,216	-	-	-	-	-	-	-	120,216	77,591
Furniture, fixtures, office equipment,											
computers and vehicles		423,136	-	-	-	-	-	-	-	423,136	394,417
Intangible assets											
Computer software		73,677	-	-	-	-	-	-	-	73,677	67,514
		617,029	-	-	-	-	-	-	-	617,029	539,522
Total assets		5,196,749	78,965,208	1,353,534	2,112,810	135,906	425,608	5,750	38,493	88,234,058	69,223,934

The annexed notes 1 to 19 form an integral part of the condensed interim financial information.

Kamal A. Chino

**Aly Noor Mahomed Rattansey** 

Director

**John Joseph Metcalf** 

Director

**Javed Ahmed** 

Managing Director & Chief Executive Officer

### Condensed Interim Profit And Loss Account (Unaudited)

For The Nine Months Period Ended September 30, 2016

		Nine me	onths ended	Quarter ended			
	Note	September 30, 2016	September 30, 2015	September 30, 2016	September 30, 2015		
			(Rupees in	'000)			
Investment income not attributable to statutory funds							
Return on government securities		104,571	129,631	32,250	40,487		
Return on other fixed income securities and deposits		4,994	4,997	1,282	876		
Dividend income		82,845	84,458	17,604	22,403		
		192,410	219,086	51,136	63,766		
Gain on disposal of investments		150,467	27,616	136,932	18,843		
Reversal of provision for impairment in value of investment							
Government securities		(545)	(2)	(628)	(2)		
Total investment income		342,332	246,700	187,440	82,607		
Investment related expenses		(284)	(180)	(275)	(175)		
Net investment income		342,048	246,520	187,165	82,432		
Other revenue							
Gain on disposal of fixed assets		9,925	3,404	600	273		
Share in profit of an associate (including exchange gain)		4,388	8,676	1,275	5,335		
Others		(288)	929	770	90		
		14,025	13,009	2,645	5,698		
Total investment income and other revenues	(c/f)	356,073	259,529	189,810	88,130		

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### Condensed Interim Profit And Loss Account (Unaudited)

For The Nine Months Period Ended September 30, 2016

		Nine mo	onths ended	Quarter ended		
	Note	September 30, 2016	September 30, 2015	September 30, 2016	September 30, 2015	
			(Rupees in	'000)		
Total investment income and other revenues	(b/f)	356,073	259,529	189,810	88,130	
Expenses not attributable to statutory funds		(134,464)	(85,689)	(56,809)	(30,218)	
Profit before appropriation of surplus to shareholders' fund		221,609	173,840	133,001	57,912	
Surplus appropriated to shareholders' fund from ledger account D		1,750,000	1,420,000	550,000	450,000	
Profit before tax		1,971,609	1,593,840	683,001	507,912	
Taxation	14	(690,918)	(568,011)	(210,764)	(155,933)	
Net profit for the period		1,280,691	1,025,829	472,237	351,979	
			(Rupee	s)		
Basic and diluted earnings per share	15	<u> 17.76</u>	14.22	6.55	4.88	

The annexed notes 1 to 19 form an integral part of the condensed interim financial information.

Kamal A. Chinoy

Chairman

Aly Noor Mahomed Rattansey

Director

**John Joseph Metcalf** 

Director

**Javed Ahmed** 

Managing Director & Chief Executive Officer

### Condensed Interim Statement of Changes In Equity (Unaudited)

For The Nine Months Period Ended September 30, 2016

		Ne			
	Share Capital	Accumulated Surplus	Capital contribution (to) / from Statutory funds	Net accumulated surplus	Total
			(Rupees in '000)		
Balance as at January 01, 2015	721,188	2,538,677	(100,000)	2,438,677	3,159,865
Profit for the nine months period ended September 30, 2015	-	1,025,829	-	1,025,829	1,025,829
Transactions with the owners recorded directly in equity Final dividend for the year ended December 31, 2014 @ 70% (Rs. 7.00 per share)	-	(504,832)	-	(504,832)	(504,832)
Interim dividend for the Half Year ended June 30, 2015 @ 30% (Rs. 3.00 per share)	-	(216,356)	-	(216,356)	(216,356)
Capital contributed to statutory fund	-	-	(100,000)	(100,000)	(100,000)
Balance as at September 30, 2015	721,188	2,843,318	(200,000)	2,643,318	3,364,506
Balance as at January 01, 2016	721,188	3,439,049	(250,000)	3,189,049	3,910,237
Profit for the nine months period ended September 30, 2016	-	1,280,691	-	1,280,691	1,280,691
Transactions with the owners recorded directly in equity Final dividend for the year ended December 31, 2015 @ 105% (Rs. 10.50 per share)	-	(757,247)	-	(757,247)	(757,247)
Interim dividend for the Half Year ended June 30, 2016 @ 30% (Rs. 3.00 per share)	-	(216,356)	-	(216,356)	(216,356)
Balance as at September 30, 2016	721,188	3,746,137	(250,000)	3,496,137	4,217,325

The annexed notes 1 to 19 form an integral part of the condensed interim financial information.

Kamal A. Chinoy
Chairman

Aly Noor Mahomed Rattansey

Director

John Joseph Metcalf

Director

**Javed Ahmed** 

Managing Director & Chief Executive Officer

### Condensed Interim Cash Flow Statement (Unaudited)

For The Nine Months Period Ended September 30, 2016

	Share				Aggregate					
Note	holders' fund	Individual Life Unit Linked	Conventional Business	Accident & Health Business	Overseas Group Life and Health Business	Individual Family Takaful	Group Family Takaful	Accident & Health Family Takaful	Nine mon September 30, 2016	
Operating cash flows					(Rupe	es in '000)				
a) Underwriting activities										
Premiums / contributions received Reinsurance premiums / retakaful contributions paid Claims paid Surrenders paid Reinsurance / retakaful and other recoveries received Commissions paid Commissions received Net cash inflow from underwriting activities	65,029 - - - - - - 60,150	21,147,345 (221,083) (621,517) (4,308,657) 166,649 (3,091,463) 44,484	1,272,621 (452,823) (867,133) - - 501,387 (94,133) 9,332 369,251	2,004,254 (50,003) (1,424,563) - - 38,562 (66,342) 11,439 513,347	27 (3,407) (1,511) - - 8,125 - - - 3,234	862,470 (3,906) (263) - (298,388) 3,905	3,029 (66) (30) - 65 (207) - 2,791	31,173 - (16,945) - (1,987) - 12,241	25,385,948 (731,288) (2,931,962) (4,308,657) 714,788 (3,552,520) 129,310	20,790,135 (646,397) (2,417,771) (3,164,261) 494,001 (3,522,694) 54,696
b) Other operating activities	125,177	10,113,730	307,231	310,017	0,20 :	300,010	2,771	12/211	1 1/2 00/01 2	11/301/101
Income tax paid General management expenses paid Money ceded to waqf Other operating receipts Other operating payments Unsecured advances Inter-fund transactions	(607,471) (129,768) - 43,381 (16,255) (1,428) 248,782	(2,116,591) - - (94,906) - (139,148)	(57,095) - - (6,873) - (11,054)	(175,662) - 2,775 (68,993) - (5)	(2,616) - - (25) - (220)	(123,729) - 15 - - (93,696)	(1,420) - - - - - 398	(3,711) - 96 - - (5,057)	(607,471) (2,610,592) - 46,267 (187,052) (1,428)	(728,814) (2,162,926) 500 210,990 (6,986) (12,205)
Net cash outflow from other operating activities	(462,759)	(2,350,645)	(75,022)	(241,885)	(2,861)	(217,410)	(1,022)	(8,672)	(3,360,276)	(2,699,441)
Total cash (outflow) / inflow from all operating activitie	(337,580)	10,765,113	294,229	271,462	373	346,408	1,769	3,569	11,345,343	8,888,268
Investment activities										
Profit / return received Dividends received Payments for investments Proceeds from disposal of investments Fixed capital expenditure Proceeds from disposal of fixed assets  Total cash inflow / (outflow) from investing activities	183,043 67,891 (2,813,371) 2,651,266 (241,792) 18,769	3,662,558 770,529 (32,157,458) 20,982,208 - - (6,742,163)	84,904 3,931 (778,919) 721,632 - - 31,548	130,873 2,752 (1,607,899) 1,242,989 - - - (231,285)	5,783 - (110,471) 111,770 - - - 7,082	7,535 260 (181,222) 5,073 - - (168,354)	190 - - - - - 190	628 - - - - - - -	4,075,514 845,363 (37,649,340) 25,714,938 (241,792) 18,769 (7,236,548)	3,548,751 550,780 (23,675,370) 11,964,511 (196,574) 9,162 (7,798,740)

### Condensed Interim Cash Flow Statement (Unaudited)

For The Nine Months Period Ended September 30, 2016

	Share –				Aggregate						
Note	holders' fund	Individual Life Unit Linked	Conventional Business	Accident & Health Business	Overseas Group Life and Health Business	Individual Family Takaful	Group Family Takaful	Accident & Health Family Takaful	Nine mont September 30, 2016		
Financing activities					(Rupe	es in '000)					
Dividend paid Qard-e-Hasna received from Operators' Sub Fund by PTF Qard-e-Hasna from Operators' Sub Fund to PTF Surplus appropriated to shareholders' fund	(753,674) - (16,000) 1,750,000	- - - (1,645,000)	- - - (105,000)			10,000 - -		6,000 - -	(753,674) 16,000 (16,000)	(501,550) - - - -	
Total cash inflow / (outflow) from financing activities	980,326	(1,645,000)	(105,000)	-	-	10,000	-	6,000	(753,674)	(501,550)	
Net cash (outflow) / inflow from all activities	508,552	2,377,950	220,777	40,177	7,455	188,054	1,959	10,197	3,355,121	587,978	
Cash and cash equivalent at the beginning of the period	383,480	2,858,826	8,983	504	1,404	22,318	2,173	2,135	3,279,823	2,970,940	
Cash and cash equivalent at end of the period 8	892,032	5,236,776	229,760	40,681	8,859	210,372	4,132	12,332	6,634,944	3,558,918	
Reconciliation to profit and loss account											
Operating cash flows Depreciation expense Amortisation expense Profit on disposal of fixed assets Increase / (decrease) in assets other than cash (Increase) in liabilities Profit on sale of investments Revaluation gain on investments Investment income Capital Contributed from shareholders' fund									11,345,343 (123,082) (32,359) 9,925 246,767 (18,483,107) 648,731 3,554,869 4,109,216 4,388	8,888,268 (104,913) (30,871) 3,404 289,953 (12,960,549) 202,459 956,980 3,672,422 8,676 100,000	
Profit after taxation									1,280,691	1,025,829	
The annexed notes 1 to 19 form an integral part of the condensed int	erim financial informa	tion.						$\bigcirc$	luma		
pmullus,		Mall	1	77. Me	val						
Kamal A. Chinoy	Aly Noor	Mahome	d Rattanse	ey John Joseph Metcalf				Jave	Javed Ahmed		
Chairman		Director			Direct	or		Managing Director &			

Chief Executive Officer

### Condensed Interim Revenue Account (Unaudited)

For The Nine Months Period Ended September 30, 2016

				Statutory Funds		Aggregate					
	Individual	Conventional	Accident	Overseas	Individual	Group	Accident &	Nine mont		Quarter	ended
Note	Life Unit Linked	Business	& Health Business	Group Life and Health Business	Family Takaful	Family Takaful	Health Family Takaful	September 30, 2016	September 30, 2015	September 30, 2016	September 30, 2015
Income					(R	Rupees in 'O	00)				
Premiums / contributions less reinsurances / retakaful Net investment income <b>Total net income</b>	21,029,787 7,788,071 28,817,858	854,523 61,162 915,685	1,990,966 117,881 2,108,847	17,482 3,600 21,082	854,335 21,867 876,202	2,579 190 2,769	50,907 722 51,629	24,800,579 7,993,493 32,794,072	20,137,057 4,588,241 24,725,298	7,837,721 2,598,843 10,436,564	6,260,734 413,657 6,674,391
Claims and expenditures											
Claims net of reinsurance / retakaful recoveries Management expenses less recoveries Total claims and expenditures	4,807,393 5,264,915 10,072,308	535,349 181,171 716,520	1,420,070 249,345 1,669,415	6,861 2,958 9,819	263 421,836 422,099	65 1,920 1,985	21,405 6,196 27,601	6,791,406 6,128,341 12,919,747	5,128,987 5,531,544 10,660,531	2,328,765 2,008,743 4,337,508	1,771,779 1,644,618 3,416,397
Excess of income over claims and expenditures	18,745,550	199,165	439,432	11,263	454,103	784	24,028	19,874,325	14,064,767	6,099,057	3,257,994
Add: Policyholders' liabilities / technical reserves at beginning of the period Less: Policyholders' liabilities / technical reserves at end of the period 6 Surplus / (deficit)	59,129,854 75,906,187 1,969,217	380,915 475,600 104,480	772,089 1,046,535 164,986	- 11,263	5,663 412,703 47,063	161 1,436 (491)	1,538 25,841 (275)	60,290,220 77,868,302 2,296,243	42,693,065 55,007,503 1,750,329	72,522,562 77,868,302 753,317	52,312,980 55,007,503 563,471
Movement in policyholders' liabilities / technical reserves	16,776,333	94,685	274,446	-	407,040	1,275	24,303	17,578,082	12,314,438	5,345,740	2,694,523
Transfers (to) / from Shareholders' fund Surplus appropriated to Shareholders' Fund Capital contribution from Shareholders' fund Qard-e-Hasna from Operators' Sub Fund to PTF Qard-e-Hasna received from Operators' Sub Fund by PTF Net transfers (to) / from Shareholders' fund	(1,645,000) - - - - (1,645,000)	(105,000) - - - - (105,000)			(10,000) 10,000	- - - -	(6,000) 6,000	(1,750,000) - (16,000) 16,000 (1,750,000)	(1,420,000) 100,000 - - (1,320,000)	(550,000) - (1,000) 1,000 (550,000)	(450,000) 100,000 - - - (350,000)
Balance of statutory funds at beginning of the period	60,033,177	696,892	1,272,382	91,491	90,402	10,120	11,227	62,205,691	44,020,932	74,780,959	53,857,705
Balance of statutory funds at end of the period 5	77,133,727	791,057	1,711,814	102,754	544,505	10,904	35,255	80,330,016	56,765,699	80,330,016	56,765,699

### Condensed Interim Revenue Account (Unaudited)

For The Nine Months Period Ended September 30, 2016

					Statutory Funds		Aggregate					
		Individual	Conventional	Accident	Overseas	Individual	Group	Accident &	Nine mon	ths ended	Quarter	ended
N	Note	Life Unit Linked	Business	& Health Business	Group Life and Health Business	Family Takaful	Family Takaful	Health Family Takaful	September 30, 2016	September 30, 2015	September 30, 2016	September 30, 2015
						(	Rupees in 'O	000)				
Represented by:												
Capital contribution from Shareholders' fund		-	-	50,000	50,000	130,000	10,000	10,000	250,000	200,000	250,000	200,000
Money ceded to Waqf at the beginning of the period		-	-	-	-	500	-	-	500	-	500	-
Policyholders' liabilities / technical reserves	6	75,906,187	475,600	1,046,535	-	412,703	1,436	25,841	77,868,302	55,007,503	77,868,302	55,007,503
Qard-e-Hasna from Operators' Sub Fund to PTF		-	-	-	-	(10,000)	-	(6,000)	(16,000)	-	(1,000)	-
Qard-e-Hasna received from Operators' Sub Fund by PTF		-	-	-	-	10,000	-	6,000	16,000	-	1,000	-
Retained earnings on other than participating business		1,227,540	315,457	615,279	52,754	1,302	(532)	(586)	2,211,214	1,558,196	2,211,214	1,558,196
Balance of statutory funds		77,133,727	791,057	1,711,814	102,754	544,505	10,904	35,255	80,330,016	56,765,699	80,330,016	56,765,699

The annexed notes 1 to 19 form an integral part of the condensed interim financial information.

Kamal A. Chinoy
Chairman

Aly Noor Mahomed Rattansey
Director

John Joseph Metcalf
Director

Javed Ahmed

Managing Director & Chief Executive Officer

### Condensed Interim Statement of Premiums (Unaudited)

For The Nine Months Period Ended September 30, 2016

				Statutory Funds				Aggregate			
	Individual	Conventional	Accident	Overseas	Individual	Group	Accident &	Nine mont	hs ended	Quarter	ended
	Life Unit Linked	Business	& Health Business	Group Life and Health Business	Family Takaful	Family Takaful	Health Family Takaful	September 30, 2016	September 30, 2015	September 30, 2016	September 30, 2015
Gross Premiums / Contributions					(	Rupees in 'O	00)				
Regular premium / contributions - individual policies * First year Second year renewal Subsequent years renewal Single premium / contribution individual policies Group policies without cash values	5,337,095 4,595,313 9,415,539 1,911,000	79 60 792 - 1,334,930	536 - 15 - 2,058,742	- - - - 26,685	695,166 1,234 - 166,070	- - - - 4,226	- - - - 50,907	6,032,876 4,596,607 9,416,346 2,077,070 3,475,490	5,383,583 3,614,227 7,283,132 1,371,513 3,129,483	1,923,200 1,307,305 2,816,333 703,124 1,273,794	1,461,757 994,331 2,313,818 551,177 1,086,927
Total gross premiums / contributions  Less: Reinsurance premiums / Retakaful contributions ceded	21,258,947	1,335,861	2,059,293	26,685	862,470	4,226	50,907	25,598,389	20,781,938	8,023,756	6,408,010
On individual life first year business On individual life second year business On individual life subsequent renewal business On single premiums / contributions individual policies On group policies	(39,811) (25,309) (164,040) - - (229,160)	(10) (9) (92) - (481,227) (481,338)	(1) (3) (68,323) (68,327)	(9,203) (9,203)	(8,092) (33) - (10) - (8,135)	(1,647)		(47,913) (25,351) (164,133) (13) (560,400) (797,810)	(27,407) (15,425) (156,925) (12) (445,112) (644,881)	(15,211) (8,814) (49,429) (11) (112,570) (186,035)	(7,473) 2,639 (43,685) (3) (98,754) (147,276)
Net premiums / contributions	21,029,787	854,523	1,990,966	17,482	854,335	2,579	50,907	24,800,579	20,137,057	7,837,721	6,260,734

<sup>\*</sup> Individual policies are those underwritten on an individual basis, and include joint life policies underwritten as such.

The annexed notes 1 to 19 form an integral part of the condensed interim financial information.

Chairman

**Aly Noor Mahomed Rattansey** Director

John Joseph Metcalf Director

**Javed Ahmed** 

Managing Director & Chief Executive Officer

### Condensed Interim Statement of Claims (Unaudited)

For The Nine Months Period Ended September 30, 2016

				Statutory Funds				Aggregate			
	Individual	Conventional	Accident	Overseas	Individual	Group	Accident &	Nine mon	ths ended	Quarter	ended
	Life Unit Linked	Business	& Health Business	Group Life and Health Business	Family Takaful	Family Takaful	Health Family Takaful	September 30, 2016	September 30, 2015	September 30, 2016	September 30, 2015
Gross claims					(	Rupees in '	000)				
Claims under individual policies by death by insured event other than death by maturity by surrender by partial withdrawal Total gross individual policy claims	648,463 4,998 24,596 3,146,599 1,162,058 4,986,714				263 - - - - - 263			648,726 4,998 24,596 3,146,599 1,162,058 4,986,977	482,712 2,948 14,588 2,219,670 944,591 3,664,509	213,045 (560) 18,655 1,067,663 400,330 1,699,133	182,133 1,053 7,856 770,633 337,185 1,298,860
Claims under group policies											
by death by insured event other than death bonus in cash experience refund	- - -	822,751 14,291 - 58,454	1,428,045 - 30,583	1,152 3,727 - 9,228	- - - -	130 - -	21,405	823,903 1,467,598 - 98,265	701,684 1,143,150 2,387 110,152	247,161 502,605 - 45,726	227,883 377,120 - 36,676
Total gross group policy claims	-	895,496	1,458,628	14,107	-	130	21,405	2,389,766	1,957,373	795,492	641,679
Total gross claims	4,986,714	895,496	1,458,628	14,107	263	130	21,405	7,376,743	5,621,882	2,494,625	1,940,539
Less: reinsurance / retakaful recoveries											
On individual life first year business claims On individual life second year business claims On individual life renewal business claims On group life claims On experience refund of premiums Total reinsurance / retakaful recoveries	(33,355) (20,488) (125,478) - - (179,321)	(351,855) (8,292) (360,147)	(38,558)	(4,879) (2,367) (7,246)		(65)		(33,355) (20,488) (125,478) (395,357) (10,659) (585,337)	(22,920) (18,469) (102,299) (306,908) (42,299) (492,895)	(4,420) (5,130) (36,088) (111,237) (8,985) (165,860)	(16,155) (3,150) (45,531) (102,063) (1,861) (168,760)
Net claims	4,807,393	535,349	1,420,070	6,861	263	65	21,405	6,791,406	5,128,987	2,328,765	1,771,779
The approved notes 1 to 10 form an integral part of the cond	ancod intarim financial in	formation									

The annexed notes 1 to 19 form an integral part of the condensed interim financial information.

Chairman

**Aly Noor Mahomed Rattansey** 

Director

John Joseph Metcalf

Director

**Javed Ahmed** 

Managing Director & Chief Executive Officer

### Condensed Interim Statement of Expenses (Unaudited)

For The Nine Months Period Ended September 30, 2016

	Statutory Funds							Aggregate			
	Individual	Conventional	Accident	Overseas	Individual	Group	Accident &	Nine mont	hs ended	Quarter	ended
	Life Unit Linked	Business	& Health Business	Group Life and Health Business	Family Takaful	Family Takaful	Health Family Takaful	September 30, 2016	September 30, 2015	September 30, 2016	September 30, 2015
Acquisition costs					(R	Rupees in '(	000)				
Remuneration to insurance / takaful intermediaries on individual policies: Commission on first year premiums / contributions Commission on second year premiums / contributions Commission on subsequent renewal premiums / contributions Commission on single premiums/ contributions	2,385,786 216,347 203,415 35,474 2,841,022	12 6 39 -	107 - 3 -		279,326 110 - 3,214 282,650			2,665,231 216,463 203,457 38,688 3,123,839	2,560,730 178,157 132,986 25,367 2,897,240	841,840 60,959 61,157 13,914 977,870	696,906 50,011 42,469 10,399 799,785
Remuneration to insurance / Takaful intermediaries on group policies: Commission	-	113,404	69,797	-	-	207	1,987	185,395	235,302	62,304	77,659
Branch overheads Salaries & allowances and other branch overheads Overriding commission	1,027,593 152,695 1,180,288	26,439 - 26,439	56,932 - 56,932		74,410 15,738 90,148	468 - 468	1,207 - 1,207	1,187,050 168,433 1,355,483	988,140 169,936 1,158,076	411,337 54,094 465,431	301,351 51,029 352,380
Other acquisition costs: Policy stamps Others	101,321 690 4,123,321	38 18 139,956	449 1,522 128,810		9,893 23 382,714	1 676	15 - 3,209	111,717 2,253 4,778,687	96,224 1,055 4,387,897	38,540 605 1,544,750	14,293 423 1,244,540
Administration expenses											
Salaries, allowances and other benefits Travelling expenses Auditors' fees Actuary's fees Medical fees Advertisements Printing and stationery Depreciation	416,858 17,562 2,950 10,590 2,811 324,637 36,212 69,290	26,820 976 47 708 647 2,766 571 4,157	71,380 4,085 121 881 1,192 6,281 8,338 6,277	1,892 65 8 353 - - 48 280	22,427 1,039 165 1,059 47 - 1,807 1,952	515 20 6 35 9 - 99 222	1,358 47 34 141 28 - 301 355	541,250 23,794 3,331 13,767 4,734 333,684 47,376 82,533	476,871 18,520 3,632 8,613 3,752 266,133 48,412 68,134	171,453 9,571 1,065 4,279 1,210 116,765 14,597 29,641	146,947 5,061 1,080 3,083 1,356 112,103 15,401 24,779

Continued ......

### Condensed Interim Statement of Expenses (Unaudited)

Statutory Funds

For The Nine Months Period Ended September 30, 2016

				Statutory Funds				Aggregate Aggregate			
	Individual	Conventional	Accident	Overseas	Individual	Group	Accident &	Nine mont	ths ended	Quarter	ended
	Life Unit Linked	Business	& Health Business	Group Life and Health Business	Family Takaful	Family Takaful	Health Family Takaful	September 30, 2016	2015	September 30, 2016	September 30, 2015
					(	Rupees in 'O	000)				
Amortisation	27,353	1,013	1,956	9	720	35	60	31,146	29,281	10,636	6,770
Rent expense	52,916	2,768	6,999	58	2,125	38	105	65,009	53,490	23,703	19,900
Legal and professional charges	17,112	403	344	9	4,733	14	65	22,680	10,294	7,611	4,493
Supervision fees	41,527	2,607	4,021	52	1,685	8	99	50,000	41,564	14,851	12,816
Utilities	25,392	1,244	3,148	21	852	19	51	30,728	30,073	13,921	12,224
Entertainment	5,465	187	993	12	195	8	24	6,884	6,789	2,528	2,654
Vehicle running	3,771	332	1,508	28	141	7	11	5,798	7,599	2,129	2,248
Repairs and maintenance	57,212	2,109	4,251	51	1,911	71	157	65,762	45,482	19,726	15,785
Bank charges and brokerage	6,651	249	1,758	5	496	10	36	9,205	7,344	1,735	1,944
Training expenses	11,230	389	1,135	37	294	9	25	13,119	5,149	5,488	1,426
Postages, telegrams and telephone	38,460	1,189	3,231	18	891	26	46	43,861	45,066	14,638	14,166
Staff welfare	9,179	181	555	11	231	7	20	10,184	8,149	3,299	2,828
Insurance	7,642	142	364	-	219	9	18	8,394	9,726	2,716	3,221
Provision against bad & doubtful debts	-	1,015	3,079	-	-	75	3	4,172	3,942	4,910	3,437
Miscellaneous expenses	1,258	26	77	0.050	38	1.044	3	1,404	328	545	42
	1,186,078	50,547	131,974	2,958	43,027	1,244	2,987	1,418,815	1,198,343	477,017	413,764
Gross management expenses	5,309,399	190,503	260,784	2,958	425,741	1,920	6,196	6,197,501	5,586,240	2,021,767	1,658,304
Commission from reinsurers	(44,484)	(9,332)	(11,439)	-	(3,905)		-	(69,160)	(54,696)	(13,024)	(13,686)
Net management expenses	5,264,915	181,171	249,345	2,958	421,836	1,920	6,196	6,128,341	5,531,544	2,008,743	1,644,618

The annexed notes 1 to 19 form an integral part of the condensed interim financial information.

Chairman

**Aly Noor Mahomed Rattansey** 

Director

John Joseph Metcalf

Director

**Javed Ahmed** 

**Annrennte** 

Managing Director & Chief Executive Officer

### Condensed Interim Statement of Investment Income (Unaudited)

For The Nine Months Period Ended September 30, 2016

		Statutory Funds							Aggregate					
		Individual	Conventional	Accident	Overseas	Individual	Group	Accident &	Nine mon	ths ended	Quarter	ended		
	Note	Life Unit Linked	Business	& Health Business	Group Life and Health Business	Family Takaful	Family Takaful	Health Family Takaful	September 30, 2016	September 30, 2015	September 30, 2016	September 30, 2015		
						(	Rupees in '	000)						
Investment income														
Government securities		2,397,100	51,809	90,580	4,715	1,654	-	-	2,545,858	2,417,179	787,832	842,353		
Other fixed income securities & deposits		382,350	10,998	6,632	173	5,883	190	628	406,854	331,629	154,066	104,628		
Dividends		1,057,118	4,250	2,975	-	1,110	-	-	1,065,453	781,461	254,086	295,275		
Gain on sale of investments		495,289	1,396	1,576	-	3	-	-	498,264	174,613	408,465	38,579		
Amortisation of discount / (Premium) relative at par		(155,570)	(5,971)	(8,595)	(1,215)	-	-	-	(171,351)	32,266	(72,709)	5,542		
Unrealized gain / (loss) on investments		3,740,077	-	-	-	13,383	-	-	3,753,460	921,277	1,092,118	(843,257)		
Other income		794	(21)	25,188	(25)	-	-	96	26,032	4,998	8,575	2,086		
Total		7,917,158	62,461	118,356	3,648	22,033	190	724	8,124,570	4,663,423	2,632,433	445,206		
(Provision) / Reversal of provision for impairment in the value of investments														
Government securities		(110)	(968)	(239)	(47)	-	-		(1,364)	1,005	(1,498)	197		
Less: Investment related expenses		(2,987)	(12)	(13)	(1)	(8)	-	(2)	(3,023)	(1,689)	(852)	(690)		
Less: Tax on dividend under FTR		(125,990)	(319)	(223)	-	(158)	-	-	(126,690)	(74,498)	(31,240)	(31,056)		
Net investment income		7,788,071	61,162	117,881	3,600	21,867	190	722	7,993,493	4,588,241	2,598,843	413,657		

The annexed notes 1 to 19 form an integral part of the condensed interim financial information.

Kamal A. Chino

Chairman

**Aly Noor Mahomed Rattansey** 

Director

**John Joseph Metcalf** 

Director

Javed Ahmed

Managing Director & Chief Executive Officer

#### Notes to and Forming Part of the Condensed Interim Financial Information (Unaudited)

For The Nine Months Period Ended September 30, 2016

#### 1 STATUS AND NATURE OF BUSINESS

Jubilee Life Insurance Company Limited (the Company) was incorporated in Pakistan on June 29, 1995 as a Public Limited Company under the Companies Ordinance, 1984. Its shares are quoted on the Pakistan Stock Exchange (formerly the Karachi Stock Exchange). The Company started its business on June 20, 1996. The addresses of its registered and principal office are 26-D, 3rd Floor, Kashmir Plaza, Jinnah Avenue, Blue Area, Islamabad and Jubilee Life Insurance Building, 74/1-A, Lalazar, M.T. Khan Road, Karachi, respectively.

The Company is engaged in life insurance, carrying on non-participating business. In accordance with the requirements of the Insurance Ordinance, 2000, the Company has established a shareholders' fund and the following statutory funds in respect of each class of its life insurance business:

- Individual Life Unit Linked
- Conventional Business
- Accident and Health
- Overseas Group Life and Health Business
- Individual Family Takaful (note 1.2)
- Group Family Takaful (note 1.2)
- Accident & Health Family Takaful (note 1.2)
- 1.2 The Company was issued the Certificate of authorization for commencement of Window Takaful Operations under Rule 6 of the Takaful Rules, 2012 by the Securities and Exchange Commission of Pakistan (SECP) vide Authorization Reference no. 7 dated June 17, 2015, and the Company launched the Window Takaful Operations on July 13, 2015.
- 1.3 The Company is a subsidiary of the Aga Khan Fund For Economic Development, S.A, Switzerland.

#### 2 BASIS OF PREPARATION AND STATEMENT OF COMPLIANCE

This condensed financial information has been prepared in accordance with the requirements of International Accounting Standard 34 (IAS 34), "Interim Financial Reporting" as applicable in Pakistan, provisions of and directives issued under the Companies Ordinance, 1984 and the Insurance Ordinance, 2000. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 and the Insurance Ordinance, 2000 have been followed. This condensed financial information does not include all the information required in the annual financial statements. Accordingly, this condensed interim financial information should be read in conjunction with the annual financial statements for the year ended December 31, 2015.

#### 3 SIGNIFICANT ACCOUNTING POLICIES & FINANCIAL RISK MANAGEMENT / JUDGEMENTS AND ESTIMATES

The significant accounting policies and methods of computation adopted in the preparation of these condensed interim financial information are those applied in the preparation of the annual financial statements of the Company for the year ended December 31, 2015.

The financial risk management objectives and policies are consistent with those disclosed in the financial statements of the Company for the year ended December 31, 2015. In preparing these condensed financial information, the management has made judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates. The significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty are the same as those that applied to the financial statements for the year ended December 31, 2015.

#### 4 ANALYSIS OF ACCUMULATED SURPLUS AS SHOWN IN BALANCE SHEET

Accumulated surplus in statement	of changes	in equity	ignoring	the e	ffect of	capital t	ransfers
at the beginning of the period /			-			•	

Add: Surplus in profit & loss account for the period

Less: Dividend for the period

Accumulated surplus in statement of changes in equity ignoring the effect of capital transfers at the end of the period / year

Capital transfers to statutory funds Capital withdrawn from statutory funds

Accumulated surplus

December 31, 2015 (Audited)
(Rupees in '000)
2,438,677
1,621,560
(721,188)
3,339,049
(150,000) -
3,189,049

#### 5 MOVEMENT IN EQUITY OF STATUTORY FUNDS

				Statutory	y Funds				Aggre	gate
	Note	Individual Life Unit Linked	Conventional Business	Accident & Health Business	Overseas Group Life and Health Business	Individual Family Takaful	Group Family Takaful	Accident & Health Family Takaful	September 30, 2016 (Unaudited)	September 30, 2015 (Unaudited)
						(Rupees in '00	))			
Policyholders' liabilities / Technical reserves										
Balance at the beginning of the period		59,129,854	380,915	772,089	-	5,663	161	1,538	60,290,220	42,693,065
Increase during the period		16,776,333	94,685	274,446	-	407,040	1,275	24,303	17,578,082	12,314,438
Balance at end of the period	6	75,906,187	475,600	1,046,535	-	412,703	1,436	25,841	77,868,302	55,007,503
Retained earnings on other than participating business										
Balance at the beginning of the period		903,323	315,977	450,293	41,491	(45,761)	(41)	(311)	1,664,971	1,227,867
Surplus allocated in respect of the period		1,969,217	104,480	164,986	11,263	47,063	(491)	(275)	2,296,243	1,750,329
Surplus appropriated to shareholders' fund		(1,645,000)	(105,000)	-	-	-	-	-	(1,750,000)	(1,420,000)
Balance at end of the period		1,227,540	315,457	615,279	52,754	1,302	(532)	(586)	2,211,214	1,558,196
Capital contributed by Shareholders' fund										
Balance at the beginning of the period			-	50,000	50,000	130,000	10,000	10,000	250,000	100,000
Money ceded to Waqf at the beginning of the period		-	-	-	-	500	-	-	500	-
Capital contributed during the period		-	-	-	-	-	-	-	-	100,000
Qard-e-Hasna from Operators' Sub Fund to PTF		-	-	-	-	(10,000)	-	(6,000)	(16,000)	-
Qard-e-Hasna received from Operators' Sub Fund by PTF	:	-	-	-	-	10,000	-	6,000	16,000	-
Capital returned to the Shareholders' fund		-					-			
Balance at end of the period		-		50,000	50,000	130,500	10,000	10,000	250,500	200,000
Balance of statutory fund at the end of the period		77,133,727	791,057	1,711,814	102,754	544,505	10,904	35,255	80,330,016	56,765,699

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#### 6 POLICYHOLDERS' LIABILITIES /TECHNICAL RESERVES

	Statutory Funds							Aggregate		
	Individual Life Unit Linked	Conventional Business	Accident & Health Business	Overseas Group Life and Health Business	Individual Family Takaful	Group Family Takaful	Accident & Health Family Takaful	September 30, 2016 (Unaudited)	September 30, 2015 (Unaudited)	
					(Rupees in '00	0)				
Gross of reinsurance / retakaful										
Actuarial liability relating to future events	75,490,529	429,471	837,094	-	408,193	2,062	18,599	77,185,948	54,513,267	
Provision for outstanding reported claims payable over a period exceeding twelve months	286,279	134,775	-	-	-	-	-	421,054	501,864	
Provision for incurred but not reported claims	256,844	142,987	230,751	212	8,462	783	7,242	647,281	594,619	
	76,033,652	707,233	1,067,845	212	416,655	2,845	25,841	78,254,283	55,609,750	
Net of reinsurance / retakaful										
Actuarial liability relating to future events	75,450,963	227,319	819,049	-	407,165	1,013	18,599	76,924,108	54,315,163	
Provision for outstanding reported claims payable over a period exceeding twelve months	286,279	134,775	-	-	-	-	-	421,054	337,793	
Provision for incurred but not reported claims	168,945	113,506	227,486	-	5,538	423	7,242	523,140	354,547	
	75,906,187	475,600	1,046,535		412,703	1,436	25,841	77,868,302	55,007,503	

#### 7 CONTINGENCY AND COMMITMENTS

#### 7.1 Contingency

There is no change in the status of contingency as disclosed in note 14.1 to the annual financial statements for the year ended December 31, 2015.

	7.2	Comm	itments
--	-----	------	---------

Capital expenditure
Not later than one year

#### 8 CASH AND CASH EQUIVALENTS

		Share			Statutory	Funds				Aggre	gate
		holders' fund	Individual Life Unit Linked	Conventional Business	Accident & Health Business	Overseas Group Life and Health Business	Individual Family Takaful	Group Family Takaful	Accident & Health Family Takaful	September 30, 2016 (Unaudited)	September 30, 2015 (Unaudited)
						(Rupe	es in '000)				
	Cash at banks										
	- in current accounts	17,838	227,809	7,395	-	-	-	-	-	253,042	44,147
	- in saving accounts	867,415	3,173,510	172,023	39,874	8,859	210,372	4,132	12,332	4,488,517	1,682,784
		885,253	3,401,319	179,418	39,874	8,859	210,372	4,132	12,332	4,741,559	1,726,931
	Term deposits having maturity of three months	-	1,800,000	50,000	-	-	-	-	-	1,850,000	1,800,000
	Cash and stamps in hand	6,779	35,457	342	807					43,385	31,987
	Total	892,032	5,236,776	229,760	40,681	8,859	210,372	4,132	12,332	6,634,944	3,558,918
9	INVESTMENT	Share holders' fund	Individual Life Unit Linked	Conventional Business	Statutory Accident & Health Business	Overseas Group Life and Health	Individual Family Takaful	Group Family Takaful	Accident & Health Family Takaful	Aggre September 30, 2016 (Unaudited)	gate  December 31, 2015 (Audited)
9.1	Government Securities					Business					
	W.U	0.070			0.040	(Rupe	es in '000)				10.004
	Held to maturity	9,979	-	-	9,960	-	-	-	-	19,939	19,934
	Available for sale	2,523,342	35,707,429	785,414	1,419,967	64,715	51,125	_	_	40,551,992	37,317,578
	Less: Provision for impairment in value of investment	(629)	(144)	(982)	(326)	(47)	- 31,123	_	_	(2,128)	(217)
	2033. Tronsion for impariment in value of infosmon	2,522,713	35,707,285	784,432	1,419,641	64,668	51,125	_	_	40,549,864	37,317,361
		, ,		,	, , , ,	,,,,,	,			.,. ,	7- 7
	Total Government Securities	2,532,692	35,707,285	784,432	1,429,601	64,668	51,125	-	-	40,569,803	37,337,295
9.2	Other fixed income securities										
	Available for sale										
	Term Finance Certificates	-	864,003	-	-	-	-	-	-	864,003	707,492
	Provision for impairment in value of investment	-	_	-	_	-	-	-	_	-	-
	Total other fixed income securities		864,003							864,003	707,492

		Share			Statutor	y Funds				Aggre	gate
		holders' fund	Individual Life Unit Linked	Conventional Business	Accident & Health Business	Overseas Group Life and Health Business	Individual Family Takaful	Group Family Takaful	Accident & Health Family Takaful	September 30, 2016 (Unaudited)	December 31, 2015 (Audited)
						(Rupee	es in '000)				
9.3	Listed equities and closed end mutual funds										
	Available for sale										
	Listed equities and closedend mutual funds Provision for impairment in value of investment	904,503	30,550,137	46,085	32,259	-	135,561	-		31,668,545	19,691,814
	Total listed equities and closedend mutual funds	904,503	30,550,137	46,085	32,259		135,561		-	31,668,545	19,691,814
9.4	Unlisted equities in an associate										
	Opening balance Investment made during the year	51,009 29,187	-	-	-	-	-	-	-	51,009 29,187	48,077
	Share in Profit / (loss) during the period	(394) <b>79,802</b>	-	-	-	-	-	-	-	(394) 79,802	13,947 62,024
	Less: Exchange gain / (loss)	4,782	-	-	-	-	-	-	-	4,782	(11,055)
	Total unlisted equities - associate	84,584	-						<u> </u>	84,584	51,009
9.5	Open end mutual funds										
	Available for sale Units of open end mutual funds	-	1,178,488	-	-	-	-	-	-	1,178,488	1,211,423
	Total open end mutual funds	-	1,178,488							1,178,488	1,211,423

- 9.6 Listed equities and closed end funds held under Shareholders' fund, Conventional business and Accident & Health business are stated at lower of cost and market value, the market value of which was Rs.1,399.85 million, Rs.83.69 million and Rs.58.58 million (December 31, 2015: Rs.1,573.39, 81.00, 56.70 million) respectively.
- 9.7 Listed equities and closed -end mutual funds held under Individual life unit linked fund are stated at market value, the cost of which was Rs. 22,840.552 million (December 31, 2015 : Rs. 18,685.197 million).
- 9.8 Open ended mutual funds held under Individual life unit linked fund are stated at market value, the cost of which was Rs. 760.40 million (December 31, 2015 : Rs. 897.71 million).
- 9.9 Equities held under Individual Family Takaful Fund are stated as market value, the aggregate cost of which was Rs.122.312 million (December 31, 2015: Rs. 2.084 million).
- 9.10 During the period ended September 30, 2016, the Company had made an additional investment of Rs.29.187 million to subscribe 19,143,309 rights shares of Jubilee Kyrgyzstan Insurance Company (CJSC), an Associated Company, after necessary approvals from the State Bank of Pakistan.

10	PREMIUM DUE BUT UNPAID	Statutory Funds				Aggregate		
		Conventional Business	Accident & Health Business	Overseas Group Life and Health Business	Group Family Takaful	Accident & Health Family Takaful	September 30, 2016 (Unaudited)	December 31, 2015 (Audited)
			(Rupees in '000)					
	Considered good Due from related parties - associates Due from others Considered doubtful	19,443 190,689 2,384 212,516	7,115 371,327 7,346 385,788	62,379	1,618 75 1,693	25,131 3 25,134	88,937 588,765 9,808 687,510	57,518 406,586 5,662 469,766
	Provision for bad and doubtful receivables	(2,384)	(7,346)	-	(75)	(3)	(9,808)	(5,536)
	Net premium due but unpaid	210,132	378,442	62,379	1,618	25,131	677,702	464,230
10.1	Reconciliation of provision							
	Balance at the beginning of the period (Reversal) / Provision for bad & doubtful receivables Receivables written off during the period	1,369 1,015 -	4,167 3,179 -	-	- 75 -	- 3 -	5,536 4,272 -	5,408 4,450 (4,322)
	Balance at the end of the period	2,384	7,346		75	3	9,808	5,536

#### **FIXED ASSETS** 11

The details of additions and deletions during the period are as under:

	For the Nine months ended September 30, 2016 (Unaudited)		Septemb (Und	e months ended per 30, 2015 audited)
Tangible assets	(Rupees in '000)			
Furniture, fixtures and fittings	13,514	4,826	8,864	5,726
Office equipment	11,011	2,391	5,041	4,833
Computers	44,103	5,673	33,816	5,379
Motor vehicles	33,194	37,931	56,991	20,664
Leasehold improvements	60,243	11,203	2,901	1,827
Capital work in progress	181,792	138,843	147,048	88,143
	343,857	200,867	254,661	126,572
Intangibles				
Computer software	38,597	1,587	31,619	884
	382,454	202,454	286,280	127,456

**Additions** 

**Deletions** /

**Transfers** 

Additions

#### 12 TRANSACTIONS WITH RELATED PARTIES

The Company is controlled by the Aga Khan Fund for Economic Development, S.A. Switzerland, which owns 57.87% (2015: 57.87%) of the Company's shares. Associated undertakings include Habib Bank Limited, Jubilee General Insurance Company Limited and Jubilee Kyrgyzstan Insurance Company, CJSC, Kyrgyzstan, being under common control of the parent company. Other associated undertakings are classified due to common directorship.

The related parties comprise of related group companies, associated companies, directors of the company, companies where directors also hold directorship, key management employees, and staff retirement funds.

The details of transactions with related parties, other than those which have been specifically disclosed elsewhere in the financial information are as follows:

Deletions /

**Transfers** 

#### 12 TRANSACTIONS WITH RELATED PARTIES (Continued....)

#### Nine months ended

Relationship with the Company	Nature of transactions	September 30, 2016 (Unaudited)	September 30, 2015 (Unaudited) Upees in '000)
i. Parent Company	Dividend Paid	563,478	292,169
	Individual Life Premium	15,683	15,285
ii. Associated companies	Group insurance premium Incurred claims against group insurance cover Premium for general insurance Claims lodged against general insurance Rent of building Purchase of Government Securities Sale proceed of Government Securities Sale proceed of shares Agency commission Interest income on term deposits Dividend paid Dividend received Vehicle rent paid CDC charges Donations	641,809 431,961 8,928 1,619 25,854 18,266,986 - 366,833 1,714,141 10,805 247,638 146,650 - 3,035 12,500	667,327 305,098 10,001 1,045 23,603 2,950,705 3,694,822 - 1,680,424 30,537 127,030 118,654 297 1,687 5,000
iii. Staff retirement funds	Expenses charged for retirement benefit plans	57,327	45,045
	Payment to retirement benefit plans	78,943	37,157
iv. Key management personnel	Salaries and other short term employee benefits Policy premium Dividend paid Post employment benefits Consideration received for Assets sold	160,776 4,914 2,373 13,191 3,687	152,581 7,277 1,910 11,776 284
v. Directors	Directors' fees	1,950	1,650
	Dividend paid	705	292

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# 12 TRANSACTIONS WITH RELATED PARTIES (Continued....)

			September 30, 2016 (Unaudited)	December 31, 2015 (Audited)
	Relationship with the Company	Receivable / (Payable)		(Rupees in '000)
i.	Parent Company	Receivable from AKFED Dividend Payable	- (125,217)	315
ii.	Associated companies	Bank account balances Investment in shares - listed equities Investment in shares - unlisted equity Interest accrued on term deposits/Saving account Agency commission payable Group premium Claim lodged & outstanding Claims receivable against general insurance policies (Payable) / Receivable against common back office operations Rent prepaid Advance against CDC charges Dividend Payable Dividend Receiveable	2,902,018 2,761,730 113,770 1,968 (184,061) 88,947 (87,107) 565 (5,341) 25,613 4,140 (555,580) 44,137	1,586,652 2,504,605 51,009 2,274 (181,259) 51,223 (62,325) 135 1,441 14,436 1,175 -
iii.	Staff retirement funds	Payable to retirement benefit plans	-	(21,753)
iv.	Key management personnel	Advance against Salary Temporary Security Deposit Dividend Payable	3,075 300 (475)	1,516 300 -
٧.	Director	Dividend Payable	(157)	-

# 13 ADMINISTRATION EXPENSES

Administration expenses in respect of Accident and Health Fund are net off common costs amounting to Rs. 25.57 million (2015: Rs. 25.29 million) shared with Jubilee General Insurance Company Limited, an associated company, on account of joint operating activities.

As at

As at

#### 14 **TAXATION**

### Nine months ended

September 30, September 30, 2016 2015 (Unaudited) (Unaudited) ----- (Rupees in '000) -----(616,495)(508,015)(80,517)(61,880)6,094 1,884 (690,918)(568,011)

#### Current

For the period **Prior Years** Deferred

The Finance Act, 2015 introduced a new tax under section 5A of the Income Tax Ordinance, 2001 on every public company other than a scheduled bank or a Modaraba, that derives profits for a tax year but does not distribute cash dividend within six months of the end of the said tax year (requisite time) or distributes dividends to such an extent that its reserves, after such distribution, are in excess of hundred percent of its paid up capital. Such company is liable to pay tax at the rate of ten percent on undistributed reserves that exceed hundred percent of its paid up capital. The said provision shall not apply to a public company which distributes profit equal to either forty per cent of its after tax profits or fifty per cent of its paid up capital, whichever is less, within six months of the end of the tax year.

The Company's undistributed reserves are in excess of its paid up capital. However, no provision has been made for tax on undistributed reserves as the company intends to distribute sufficient cash dividend for the year ending December 31, 2016, so that such tax is not required to be paid.

The Company has provided for prior year taxation aggregating to Rs.80.5 million, including super tax on Tax Year 2016 profits amounting to Rs.75.831 million in these condensed interim financial information.

#### 15 BASIC AND DILUTED EARNINGS PER SHARE

There is no diluted effect on the basic earnings per share of the Company, which is based on: Profit after tax Weighted average number of ordinary shares outstanding at the end of the period Basic and diluted earnings per share

## Nine months ended September 30, September 30, 2016 2015 (Unaudited) (Unaudited) ----- (Rupees in '000) -----1,280,691 1,025,829 (Number of shares in '000) 72,119 72,119 (Rupees) 17.76 14.22

# 16 WINDOW TAKAFUL OPERATIONS

The Statement of financial position of Window Takaful Operations as at September 30, 2016 and its financial performance for the nine months period ended September 30, 2016 are as follows:

		Statuto	Aggregate			
Condensed Interim Balance sheet (Unaudited) As at September 30, 2016	Operator's Sub Fund	Individual Family Takaful	Group Family Takaful	Accident & Health Family Takaful	September 30, 2016 (Unaudited)	December 31, 2015 (Audited)
			(Rupe	es in '000)		
Share capital and reserves						
Fund received from Shareholder's Fund	150,000	-	_	-	150,000	150,000
Accumulated Surplus / (Deficit)	9,294	-	-	-	9,294	(45,180)
Qard-e-Hasna contributed by the Takaful Operator's Sub Fund	(22,000)	-	-	-	(22,000)	(6,000)
Shareholders' Fund units in PIF	-	-	-	-	- 1	40,000
Net Takaful Operators' equity	137,294	-	-	-	137,294	138,820
Balance of statutory fund						
[ Including Technical reserves ]	-	421,205	3,630	28,535	453,370	12,929
Rs. 439.98 million (Dec. 2015: Rs. 7.362 million)						
Creditors and accruals						
Outstanding claims	-	-	100	4,554	4,654	94
Contribution received in advance	72,136	-	311	5,404	77,851	7,154
Amounts due to takaful / re-takaful operators	-	4,388	1,691	-	6,079	269
Amounts due to agents	66,098	-	-	-	66,098	5,947
Accrued expenses	42,130	-	-	-	42,130	9,782
Retirement benefit payable	-	-	-	-	-	318
Other creditors and accruals	1,631	15	-	-	1,646	766
Inter-fund payable	5,784	-	18	-	5,802	13,099
Total liabilities	187,779	4,403	2,120	9,958	204,260	37,429
Commitments						
Total equity and liabilities	325,073	425,608	5,750	38,493	794,924	189,178

# Condensed Interim Balance sheet (Unaudited) As at September 30, 2016

		Statuto	ry Funds	Aggregate		
	Operator's Sub Fund	Individual Family Takaful	Group Family Takaful	Accident & Health Family Takaful	September 30, 2016 (Unaudited)	December 31, 2015 (Audited)
			(Rupe	es in '000)		
Cash and bank deposits						
Cash and others	5,518	-	-	-	5,518	4,151
Current and other accounts	266,664	210,372	4,132	12,332	493,500	117,652
Deposits maturing within 12 months	-	25,000	-	-	25,000	20,000
	272,182	235,372	4,132	12,332	524,018	141,803
Investments						
Government securities	50,725	51,125	-	-	101,850	-
Listed equities	-	135,561	-	-	135,561	2,151
	50,725	186,686	-	-	237,411	2,151
Other assets - current			1 /10	05 101	0/ 7/0	150
Contribution due but unpaid  Investment income due but outstanding	-	692	1,618	25,131	26,749 692	150
Investment income accrued	435	1,093	-	-	1,528	1 001
Prepayments	480	1,073	-	-	480	1,091 576
Sundry receivable	1,251		_	_	1,251	15
Shareholders' Fund units in PIF	1,231		_		1,231	40,000
Inter-fund receivable	_	1,765	_	1,030	2,795	3,392
	2,166	3,550	1,618	26,161	33,495	45,224
	-, •	-10	-,	/	,	/
Total assets	325,073	425,608	5,750	38,493	794,924	189,178
						<u> </u>

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# 16.1 Condensed Interim Revenue Account (Unaudited) For the nine months period ended September 30, 2016

# 16.1.1 Participants' Investment Fund (PIF)

			Statutory Fund	ds	Aggregate				
	-	Individual	Group	Accident &	Nine mont	hs ended	Quarter	ended	
	Note	Family Takaful	Family Takaful	Health Family Takaful	September 30, 2016	September 30, 2015	September 30, 2016	September 30, 2015	
Income				(R	upees in '000	))			
Allocated Contribution Investment income Total net income	16.2 16.5	395,552 16,435 411,987	-		395,552 16,435 411,987	1,455 788 2,243	217,873 11,708 229,581	1,455 788 2,243	
Less: Claims and Expenditures									
Claims net of re-takaful Mortality charges Takaful Operator Fee Bank charges Total		13 14,204 2,860 9 17,086			13 14,204 2,860 9		13 9,428 1,972 6 11,419		
Excess income over claims and expenditures		394,901	-	-	394,901	2,243	218,162	2,243	
Technical reserves at the beginning of the period Technical reserves at the end of the period Movement in Technical reserves		5,083 399,984 (394,901)	-		5,083 399,984 (394,901)	1,441 (1,441)	181,822 399,984 (218,162)	1,441 (1,441)	
Surplus / (Deficit)		-	-	-	-	802	-	802	
Movement in Technical reserves		394,901	-	-	394,901	1,441	218,162	1,441	
Balance of PIF at the beginning of the period		5,083	-	-	5,083	-	181,822	-	
Balance of PIF at end of the period		399,984	-	-	399,984	2,243	399,984	2,243	

# Condensed Interim Revenue Account (Unaudited) For the nine months period ended September 30, 2016

# 16.1.2 Participants' Takaful Fund (PTF)

		Statutory Funds	;	Aggregate					
_	Individual	Group	Accident &	Nine mont	ns ended	Quarter	ended		
	Family Takaful	Family Takaful	Health Family Takaful	September 30, 2016	September 30, 2015	September 30, 2016	September 30, 2015		
Income			(R	upees in '000	)				
Contribution net of re-takaful Investment income Total net income	(867) 14,734 13,867	2,579 74 2,653	50,907 524 51,431	52,619 15,332 67,951	103 500 603	19,875 10,103 29,978	103 500 603		
Less: Claims and Expenditures									
Claims net of re-takaful recoveries Takaful Operator Fee Modarib Fee Other charges Total	250 5,023 212 3 5,488	65 983 - 77 1,125	21,405 10,365 - 28 31,798	21,720 16,371 212 108 38,411		9,674 7,668 198 71 17,611			
Excess income over claims and expenditures	8,379	1,528	19,633	29,540	603	12,367	603		
Technical reserves at the beginning of the period Technical reserves at the end of the period Movement in Technical reserves	454 11,939 11,485	102 954 852	1,082 21,822 20,740	1,638 34,715 33,077	- 101 101	24,911 34,715 9,804	- 101 101		
Surplus / (Deficit) before distribution	(3,106)	676	(1,107)	(3,537)	502	2,563	502		
Movement in Technical reserves	11,485	852	20,740	33,077	101	9,804	101		
Transfers from / (to)									
Money ceded to Waqf Qard-e-Hasna contributed by Window Takaful Operator Balance of PTF at beginning of the period	10,000 2,842	- - 2,102	- 6,000 2,902	16,000 7,846	- - -	1,000 40,019	- - -		
Balance of PTF at the end of the period	21,221	3,630	28,535	53,386	603	53,386	603		

# Condensed Interim Revenue Account (Unaudited) For the nine months period ended September 30, 2016

# 16.1.3 Operators' Sub Fund

	Individual	Group	Accident &	Nine mont	hs ended	Quarter	ended
	Family Takaful	Family Takaful	Health Family Takaful	September 30, 2016	September 30, 2015	September 30, 2016	September 30, 2015
			(R	upees in '000	)		
Income							
Unallocated contributions	463,555	-	-	463,555	3,670	220,384	3,670
Takaful Operator's Fee	6,683	983	10,365	18,031	-	8,440	-
Modarib Fee	212		<u> </u>	212		198	
	470,450	983	10,365	481,798	3,670	229,022	3,670
Investment income	6,183	115	198	6,496	281	4,315	281
Total net income	476,633	1,098	10,563	488,294	3,951	233,337	3,951
Less: Expenditures							
Acquisition costs	380,786	676	3,209	384,671	4,216	189,431	4,216
Administration cost	45,024	1,166	2,959	49,149	20,343	18,305	20,343
Total Management cost	425,810	1,842	6,168	433,820	24,559	207,736	24,559
Excess / (deficit) of income over expenditures	50,823	(744)	4,395	54,474	(20,608)	25,601	(20,608)
Technical reserves at the beginning of the period	126	59	456	641	_	4,368	_
Technical reserves at the end of the period	780	482	4,019	5,281	_	5,281	-
Movement in Technical reserves	(654)	(423)	(3,563)	(4,640)	-	(913)	-
Surplus / (Deficit) for the period	50,169	(1,167)	832	49,834	(20,608)	24,688	(20,608)
Movement in Technical reserves	654	423	3,563	4,640	-	913	-
Contribution received from Shareholders' Fund	-	-	-		100,000		100,000
Qard-e-Hasna contributed to the Participants' Takaful Fund	(10,000)	-	(6,000)	(16,000)	-	(1,000)	-
Balance of Operator Sub Fund at the beginning of the period	82,477	8,018	8,325	98,820	-	112,693	-
Balance of Operator Sub Fund at the end of the period	123,300	7,274	6,720	137,294	79,392	137,294	79,392

**Statutory Funds** 

Aggregate

# 16.2 Condensed Interim Statement of Contributions (Unaudited) For the nine months period ended September 30, 2016

		Statutory Funds	5	Aggregate					
_	Individual Group Accident &			Nine mont	ns ended	Quarter	ended		
	Family Takaful	Family Takaful	Health Family Takaful	September 30, 2016	September 30, 2015	September 30, 2016	September 30, 2015		
Gross Contribution			(R	upees in '000	)				
Regular contributions - individual policies * First year Second year renewal Subsequent years renewal Single contribution individual policies Non Linked Riders Group policies without Cash values Total Gross Contribution	691,803 1,234 - 166,070 3,363  862,470	- - - - - - - - - - - - - - - - - - -	- - - - 50,907 - 50,907	691,803 1,234 - 166,070 3,363 55,133 917,603	4,679 - - 575 - - - 5,254	327,125 1,234 109,898 1,822 20,661 460,740	4,679 - 575 - - - 5,254		
Participants' Investment Fund (PIF)			<del></del>						
Allocated Regular Contribution Allocated Single Contribution Total Allocated Contribution	229,482 166,070 395,552	- - -	- - -	229,482 166,070 395,552	880 575 1,455	107,975 109,898 217,873	880 575 1,455		
Participants' Takaful Fund (PTF)									
Allocated gross contribution Add: Commission Less: Retakaful contribution ceded On Individual life first year On Individual life second year	3,363 3,905 (8,092) (33)	4,226	50,907	58,496 3,905 (8,092) (33)	129 12 (38)	22,483 1,439 (3,039) (33)	129 12 (38)		
On individual life subsequent renewal business On Individual life single contribution On group policies Total retakaful contribution ceded Net risk contribution of PTF	(10) - (8,135) (867)	(1,647) (1,647) 2,579	50,907	(10) (1,647) (9,782) 52,619	(38)	(10) (965) (4,047) 19,875	(38) 103		
Operators' Sub Fund									
Unallocated regular contribution	463,555	<u> </u>	-	463,555	3,670	220,384	3,670		

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# 16.3 Condensed Interim Statement of Claims (Unaudited) For the nine months period ended September 30, 2016

			Statutory Fund	s	Aggregate				
	_	Individual Group Accident &			Nine mont	hs ended	Quarter	ended	
	Note	Family Takaful	Family Takaful	Health Family Takaful	September 30, 2016	September 30, 2015	September 30, 2016	September 30, 2015	
Gross claims				(R	upees in '000	)			
Claims under individual policies	16.3.1 & 16.3.2	263			263		0/2		
by death by insured event other than death	10.3.1 & 10.3.2	203	-	-	-	-	263	-	
by maturity by surrender		-		-	-	-	-		
by partial withdrawal		_		_	-	-	_	-	
Total gross individual policy claims		263	-	-	263	-	263	-	
Claims under group policies									
by death		-	-	- 01 405	- 01 505	-	- 0.407	-	
by insured event other than death by maturity		-	130	21,405	21,535		9,407		
by surrender bonus in cash		-		-	-	-	-	-	
experience refund		-	_	-	-	-	-	-	
Total gross group policy claims			130	21,405	21,535		9,407		
Total gross claims		263	130	21,405	21,798	-	9,670	-	
Less: reinsurance / retakaful recoveries									
On individual life first year business claims		-	-	-	-	-	-	-	
On individual life second year business claims On individual life renewal business claims		-		-	-	-	-	-	
On group life claims		-	(65)	-	(65)	-	17	-	
On experience refund of premiums		-	(65)	-	(65)	-	17	-	
Net claims		263	65	21,405	21,733		9,687		
Participants' Investment Fund (PIF) Claim under individual policies by death		13		<u> </u>	13		13		
Participants' Takaful Fund (PTF)		_		_		_			
Gross claims									
Claims under individual policies by death		250			250		250		

16.3.1

16.3.2

# 16.4 Condensed Interim Statement of Expenses (Unaudited) For the nine months period ended September 30, 2016

i i i i i i i i i i i i i i i i i i i		Statutory Funds			Aggregate				
	Operator's	Individual Group Accident &		Nine mont	hs ended	Quarter	ended		
	Sub Fund	Family Takaful	Family Takaful	Health Family Takaful	September 30, 2016	September 30, 2015	September 30, 2016	September 30, 2015	
Acquisition costs			(	Rupees in 'O	00)				
Remuneration to takaful intermediaries on individual policies Commission on first year contribution Commission on second year contribution Commission on subsequent renewal contribution Commission on single contribution	279,326 110 - 3,214 282,650	- - - -			279,326 110 - 3,214 282,650	2,442 - - 11 2,453	133,410 110 - 2,198 135,718	2,442 - - 11 2,453	
Remuneration to insurance intermediaries on group policies: Commission	-	-	207	1987	2,194	-	1,605	-	
Branch overheads Salaries & allowances and other branch overheads Overriding commission	72,482 15,738 88,220		468 - 468	1,207 - 1,207	74,157 15,738 89,895	1,320 278 1,598	38,648 8,337 46,985	1,320 278 1,598	
Other acquisition costs: Policy stamps Others Total acquisition costs	9,893 23 380,786	-	676	15 - 3,209	9,909 23 384,671	159 6 4,216	5,113 10 189,431	159 6 4,216	
Administration expenses Salaries, allowances and other benefits Travelling expenses Auditors' fees Autuary's fees Medical fees Advertisement Printing and stationery Depreciation Amortisation Rent expense Legal and professional charges Supervision fees Utilities Entertainment Vehicle running Repairs and maintenance Bank charges and brokerage Training expenses Postages, telegrams and telephone Staff welfare General insurance Provision against bad & doubtful debts Miscellaneous expenses	22,427 1,039 165 1,059 47 - 1,807 1,952 720 2,125 4,733 1,685 852 195 141 1,911 484 294 891 231 219 - 2,047 45,024		515 20 6 35 9 222 35 38 14 8 19 8 7 71 10 9 26 7 9 984	1,358 47 34 141 28 - 301 355 60 105 65 99 51 24 11 157 36 25 46 20 18 3 10,368	24,300 1,106 205 1,235 84 - 2,207 2,529 815 2,268 4,812 1,792 922 227 159 2,139 542 328 963 258 246 78 35,698	6,884 148 9 10 1 5,980 2,342 653 217 621 1,320 11 253 875 38 472 4 31 310 50 113	9,112 333 161 384 42 - 613 916 277 842 804 878 464 88 57 606 100 136 368 81 80 54 21,049	6,884 148 9 10 1 5,980 2,342 653 217 621 1,320 11 253 875 38 472 4 31 310 50 113 - 1 20,343	
Gross management expenses	425,810	22,311	2,902	16,561	467,584	24,559	226,876	24,559	

# 16.5 Condensed Interim Statement of Investment Income (Unaudited) For the nine months period ended September 30, 2016

		!	Statutory Funds	1	Aggregate					
		Individual	Group	Accident &	Nine mont	hs ended	Quarter	ended		
		Family Takaful	Family Takaful	Health Family Takaful	September 30, 2016	September 30, 2015	September 30, 2016	September 30, 2015		
				(R	upees in '00	0)				
Participants' Investment Fund (PIF)										
Government securities		522	-	-	514	-	514	-		
Other fixed income securities & deposits		1,779	-	-	1,779	777	1,430	777		
Dividend income		1,110	-	-	1,110	-	852	-		
Loss on sale of investments		(194)	-	-	(194)	-	(194)	-		
Unrealised gain on revaluation of available for sale Investments Less: Investment related expenses		13,383	-		13,383	11	9,013 (2)	11		
Less: Tax on dividend under FTR		(7) (158)			(7) (158)		(108)	-		
Net Investment income of PIF	(a)	16,435	-	-	16,435	788	11,505	788		
Participants' Takaful Fund (PTF)										
Other fixed income securities & deposits		530	74	428	1,032	-	675	-		
Other income		14,204	-	96	14,300	500	9,428	500		
Net Investment income of PTF	(b)	14,734	74	524	15,332	500	10,103	500		
Operators' Sub Fund										
Government securities		1,132	-	-	1,132	-	1,023	-		
Other fixed income securities & deposits		3,574	116	200	3,890	281	2,012	281		
Gain on sale of investments		197	-	-	197	-	195	-		
Takaful Operator Fee		6,683	983	10,365	18,031	-	8,440	-		
Other income		1,493	- /1\	- (0)	1,493	-	1,286	-		
Less: Investment related expenses  Net Investment income of OSF	(c)	(1) 13,078	1,098	(2) 10,563	24,739	281	(3) 12,953	281		
Net Hivestilletii Hitoine Ol Osf	(0)	13,076	1,070	10,503	24,/39	201	12,733	201		
Net Investment Income	(a+b+c)	44,247	1,172	11,087	56,506	1,569	34,561	1,569		

#### 17 FAIR VALUE OF FINANCIAL INSTRUMENTS

On balance sheet financial instruments

		As at September 30, 2016											
	Held-for- trading	Available-for- sale	Held-to- maturity	Loans and receivables	Other financial liabilities	Total	Level 1	Level 2	Level 3	Total			
					- (Rupees in	'000)							
Financial assets measured at fair value													
Investments													
Market treasury bills		14,269,253	-	-	-	14,269,253	-	14,269,253	-	14,269			
Pakistan investment bonds		20,458,887	-	-	-	20,458,887	-	20,458,887	-	20,458			
Listed equities and close ended funds	-	30,503,663	-	-	-	30,503,663	30,503,663		-	30,503			
ljarah Sukuks		284,440	-	-	-	284,440	-	284,440		284			
Term Finance Certificates		864,003				864,003		864,003		864			
Open ended mutual funds	-	1,178,488		-	-	1,178,488		1,178,488	-	1,17			
Financial assets not measured at fair value													
Cash			_	43,385		43,385	_						
Current & other accounts	•			4,741,559		4,741,559	-	-					
Deposits maturing within 12 months	•	•					-	•					
	•	2 4/0 700	-	6,726,000	-	6,726,000	-	2 4/1 040	•	2.47			
Market treasury bills	•	3,462,720	10.000	-	-	3,462,720		3,461,840	-	3,46			
Pakistan investment bonds	•	2,025,968	19,939	-	-	2,045,907	-	2,085,657		2,08			
Listed equities and close ended funds	-	1,164,881	-	-	-	1,164,881	1,872,702		-	1,87			
Ijarah Sukuks	-	50,725	-	-	-	50,725	-	51,125	-	5			
Shares of unlisted associates	-	84,584	-		-	84,584	-	-	-				
Premiums due but unpaid	-	-	-	677,702	-	677,702	-	-	-				
Investment income due but outstanding	-	-	-	186,291	-	186,291	-	-	-				
Investment income accrued		-	-	435,474	-	435,474	-	-	-				
Amounts due from reinsurers / retakaful	-	-	-	23,387	-	23,387	-	-	-				
Sundry receivables		-	-	237,517	-	237,517	-	-	-				
		74,347,612	19,939	13,071,315	-	87,438,866	32,376,365	42,653,694	-	75,03			
Financial liabilities not measured at fair value													
Policyholders' technical reserves' Liabilities					77,868,302	77,868,302							
Staff retirement benefits				-	, ,	-							
Outstanding claims				-	939,214	939,214							
Premium / contribution received in advance					469,110	469,110							
Amounts due to reinsurers / retakaful	_		_	_	86,464	86,464		_					
Amounts due to agents	-		_		464,537	464,537							
Other creditors and accruals	_	_	_		303,726	303,726	_	_					
Unclaimed dividend	•	•			17,837	17,837							
Dividend Payable	•	•	-		216,356	216,356		-					
Dividend r dyuble		•	-				•	-					
	-	-	-	-	80,365,546	80,365,546	-	-	-				

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# 17 FAIR VALUE OF FINANCIAL INSTRUMENTS

On balance sheet financial instruments

Hold-for   Inciding   Incidence   Hold-for   Indid   Incidence						As at December 31,	2015				
Processiones   Processione							Total	Level 1	Level 2	Level 3	Total
Market freesury bilk						- (Rupees in	'000)				
Market treasury hills	Financial assets measured at fair value										
Published investment bonds	Investments										
Listed equities and dose ended funds   18,367,395   -   18,367,395   18,367,395   236,621   23	Market treasury bills	-		-	-	-		-		-	
Igars Calculates		-		-	-	-			28,010,175	-	
Financial cartificates		-		-	-	-		18,367,395		-	
Premium de de mutual funds		-		-	-	-		-		-	
Financial assets not measured at fair value		-		-	-	-		-		-	
Cash & Others Current & Other accounts Current	Open ended mutual funds	-	1,211,423	-	-	-	1,211,423	-	1,211,423	-	1,211,423
Current & other accounts	Financial assets not measured at fair value										
Current & other accounts	Cash & Others	_	-	_	33.077	_	33.077	_	_	_	_
Deposits maturing within 12 months		_	_	_		-		_	-	_	_
Deposits maturing over 12 months   1,040,267   300,000   1,040,267   1,040,267   1,040,267   1,040,267   1,040,267   1,040,267   1,040,267   1,040,267   1,040,267   1,040,267   1,040,267   1,040,267   1,040,267   1,040,267   1,040,267   1,040,267   1,040,674   1,040,6		-	-	-		-		-	-	-	-
Market treasury bills         1,040,267         -         1,040,267         -         1,040,268         1,040,281         1,040,281         1,040,281         1,040,281         1,040,281         1,040,281         1,040,281         1,040,281         1,040,281         2,081,044         4,600,674         4,		-	-	-		-		-	-	-	-
Pakistan investment bonds	Market treasury bills	-	1,040,267	-		-		-	1,040,281	-	1,040,281
Shares of unlisted associates   51,009   -     51,009   -     -     51,009   -     -     -       51,009   -     -     -       51,009   -     -     -	Pakistan investment bonds	-		19,935	-	-		-		-	
Shares of unlisted associates   51,009   -     51,009   -     -     51,009   -     -     -       51,009   -     -     -       51,009   -     -     -	Listed equities and close ended funds	-			-	-		2,031,044	-	-	
Premiums due but unpaid		-		-	-	-		· · ·	-	-	-
Investment income accrued	Premiums due but unpaid	-	· -	-	464,231	-	464,231	-	-	-	-
Amounts due from reinsurers / retakaful Sundry receivables  152,838 - 152,838	Investment income due but outstanding	-	-	-	10,046	-	10,046	-	-	-	-
Amounts due from reinsurers / retakaful Sundry receivables  152,838 - 152,838	Investment income accrued	-	-	-	1,423,380	-	1,423,380	-	-	-	-
Financial liabilities not measured at fair value   Financial liabilities not measured at fair value   Financial liabilities / Technical reserves'   -   -   -	Amounts due from reinsurers / retakaful	-	-	-	152,838	-		-	-	-	-
Financial liabilities not measured at fair value	Sundry receivables	_	-	-	91,518	-	91,518				
Policyholders' Liabilities / Technical reserves'         -         -         -         60,290,220         60,290,220         -		-	58,979,098	19,935	9,521,836	-	68,520,869	20,398,439	39,310,897	-	59,709,336
Policyholders' Liabilities / Technical reserves'         -         -         -         60,290,220         60,290,220         -	Financial liabilities not measured at fair value										
Staff retirement benefits         -         -         -         21,334         21,334         -		_	_	_	_	60.290.220	60.290.220	_	-	_	_
Outstanding claims       -       -       -       803,090       -       -       -       -       -         Premium / contribution received in advance       -       -       -       468,079       468,079       -       -       -       -       -         Amounts due to reinsurers / retakaful       -       -       -       -       19,942       19,942       -       -       -       -       -         Amounts due to agents       -       -       -       -       479,239       479,239       -       -       -       -       -       -         Other creditors and accruals       -       -       -       -       324,256       324,256       -       -       -       -       -         Unclaimed dividend       -       -       -       -       14,264       14,264       -       -       -       -       -		_	_	_	_			_	-	_	_
Premium / contribution received in advance       -       -       -       468,079       468,079       -       -       -       -         Amounts due to reinsurers / retakaful       -       -       -       -       19,942       19,942       -       -       -       -       -         Amounts due to agents       -       -       -       -       479,239       479,239       -       -       -       -       -         Other creditors and accruals       -       -       -       -       324,256       324,256       -       -       -       -       -         Unclaimed dividend       -       -       -       -       14,264       14,264       -       -       -       -       -		-	_	-	_			_	-	-	-
Amounts due to reinsurers / retakaful 19,942 19,942		-	-	-	-			-	-	-	-
Amounts due to agents 479,239 479,239		_	-	-	-			-	-	-	-
Other creditors and accruals 324,256 324,256 Unclaimed dividend 14,264 14,264		-	-	-	-			-	-	-	-
Unclaimed dividend 14,264 14,264		-	-	-	-			-	-	-	-
		-	-	-	-			-	-	-	-
			-	-	-		62,420,424	-	-	-	-

#### 17 FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued...)

The fair value of financial assets and liabilities not carried at fair value is not significantly different from their carrying values since assets and liabilities are either short term in nature or in case of loans are frequently repriced.

Fair value is an amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction. Consequently, differences may arise between the carrying values and the fair values estimates.

The Company measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities. Level 1:
- Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, Level 2: either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Fair value measurements using inputs for the asset or liability that are not based on observable market data (i.e. unobservable Level 3: inputs).

#### 18 **GENERAL**

- Figures in the condensed interim financial information have been rounded off to the nearest thousand of rupees, unless otherwise stated. 18.1
- 18.2 Certain prior period figures have been reclassified / rearranged for the purpose of comparison. However, there were no material reclassifications to report.

#### DATE OF AUTHORIZATION FOR ISSUE 19

These condensed interim financial information were authorized for issue on October 27, 2016 by the Board of Directors of the Company.

Chairman

**Aly Noor Mahomed Rattansey** 

Director

John Joseph Metcalf

Director

**Javed Ahmed** 

Managing Director & Chief Executive Officer

# Statement of Directors

As per the requirement of section 46(6) and section 52(2)(c) of the Insurance Ordinance, 2000

# Section 46(6)

- a) In our opinion, the Condensed Interim Financial Information (Un-audited) for the Nine months ended September 30, 2016 of Jubilee Life Insurance Company Limited set out in the forms attached to the statement have been drawn up in accordance with the Ordinance and any rules made thereunder;
- b) Jubilee Life Insurance Company Limited has at all the times in the period complied with the provisions of the Ordinance and the rules made thereunder relating to paid up capital, solvency and reinsurance / retakaful arrangements; and
- c) As at September 30, 2016, Jubilee Life Insurance Company Limited continues to be in compliance with the provisions of the Ordinance and the rules made thereunder relating to paid up capital, solvency and reinsurance / retakaful arrangements.

# Section 52(2)(c)

d) In our opinion, each statutory fund of Jubilee Life Insurance Company Limited complies with the solvency requirements of the Insurance Ordinance, 2000 and the Insurance Rules, 2002.

Chairman

Aly Noor Mahomed Rattansey
Director

John Joseph Metcalf
Director

Javed Ahmed
Managing Director &
Chief Executive Officer

# Statement of Appointed Actuary

Required under section 52(2)(a) & (b) of the Insurance Ordinance, 2000

# In my opinion:

- the policyholder liabilities in the balance sheet of Jubilee Life Insurance Company Limited as at 30.09.2016 have been determined in accordance a) with the provisions of the Insurance Ordinance, 2000; and
- each statutory fund of the Jubilee Life Insurance Company Limited complies with the solvency requirements of the Insurance Ordinance, 2000. b)

Nauman A. Cheema

Appointed Actuary of the Company Fellow of Society of Actuaries (USA) Fellow of Pakistan Society of Actuaries

Date: October 21, 2016

#### **SOUTH REGION**

## Royal Branch Karachi

Office No. 105-A & 106 Asia Pacific Trade Centre, Opposite Drive-In-Cinema, Main Rashid Minhas Road, Karachi. 021-34663421

## Alpha Branch Karachi

Office No. 105-A & 106 Asia Pacific Trade Centre, Opposite Drive-In-Cinema, Main Rashid Minhas Road, Karachi. 021-34663421

#### Karachi Central

Office No. 105-A & 106 Asia Pacific Trade Centre, Opposite Drive-In-Cinema, Main Rashid Minhas Road, Karachi. 021-34663421

# **Liberty Branch**

Office # 109, Asia Pacific Centre, Sub Plot # 250/1/9, Block-19, Gulistan-e-Jauhar, Karachi. 021-34017412

## **Nobel Branch Karachi**

B-1 & B-2, Anar Kali Apartment, F.B Area, Block-7, Karachi. 021-36321452-7

#### Shaheen Branch Karachi

Office No. 601, 6th Floor, Progressive Centre PECHS Block 6, Karachi. 021-34322170

#### **Horizon Branch**

G-5, Adenwella Appartment, GRE325 / 2, Garden East, Karachi. 021-34322170

#### **Platinum Branch**

G-5, Adenwella Appartment, GRE325 / 2, Garden East, Karachi. 021-34322170

## Imperial Branch Karachi

G-5, Adenwella Appartment, GRE325 / 2, Garden East, Karachi. 021-34322170

## Gulshan-e-Iqbal Branch

Plot # 6 / FL-6, 2nd Floor, Block -6, KDA Scheme # 24, Gulshan-e-lqbal, Karachi. 021-34834216

# Galaxy Branch Karachi

Plot # 6 / FL-6, 2nd Floor, Block -6, KDA Scheme # 24, Gulshan-e-lqbal, Karachi. 021-34834216

# **Crescent Branch Karachi**

Office # 302 & 303, 3rd Floor, Arab Busniess Center, Plot # 5, Block # 3, Karachi Cooperative Housing Society, Main Bahadurabad Chowrangi (4 Meenar), Aalamgeer Road Bahadurabad, Karachi 021-34123264

#### Civic Branch

Flat No. 9, Afzal Apartment, KDA Scheme 1-A Staduim Road, Karachi. 021-34947252

1st Floor, Plot # 20-C, Ittehad Lane - 12, D.H.A., Phase-II Extension, Karachi. 021-35391586

#### **Defence Branch Lahore**

1st Floor, 41 Civic Center,Barkat Market, New Garden Town, Lahore. 042-35941896

### Thandi Sadak Branch, Hyderabad

1st Floor, CC-1 Block, Civic Centre, Thandi Sarak, Hyderabad. 022-2786194

# **Mirpurkhas City Branch**

Adam Tower Mirpur Khas, Plot No. 864/4, Mirpurkhas 072-3652191

# **Khipro Branch**

Sanghar Road, Opposite forest office Khipro. 023-5879969

# **Naushehroferoz City Branch**

2nd Floor, Property located at Near Muhammadi Iron Store & Jalbani Petoral Pump, Naushero Feroz. 024-2448424

#### Station Road Branch Ghotki

1st floor , Green Hotel Building near Mian Chowk, Ghotki. 072-3600612 / 3

#### Daharki Branch

GT Raod, Near First Micro Finance Bank, Daharki. 072-3644317

## **Mehar City Branch**

Near United Bank Limtied, Mehar District Dadu 025-4730402

### **Panoakil Branch**

Opposite Caltex Petrol Pump, Baiji Chowk, National Highway, Panu Aqil. 071-5691717 / 8

# **Khairpur City Branch**

Opposite Session Court, Katchery Road,Khairpur 024-3714872

# **Sukkur City Branch**

1st Floor, Lala Azam Plaza, Opposite Excise Office, Station Road, Sukkur 071-5614261

# **Larkana City Branch**

1364/2, Block-C, Nawatak Mohallah, Larkana. 074-4057486-7

## Larkana Royal Branch

1364/2, Block-C, Nawatak Mohallah, Larkana. 074-4057486-7

### Station Road Branch Larkana

1364/2, Block-C, Nawatak Mohallah, Larkana. 074-4057486-7

#### **MULTAN REGION**

#### Dera Ghazi Khan Branch

Al-Ajwa Plaza, 1st Floor, Bank road, Block-1, Dera Ghazi Khan. 064-2466500/064-2463994/ 064-2470893

## **Abdali Road Branch**

NIPCO Building, 63-Abdali Road, Multan. 061-4573301 - 02

# **Multan Royal Branch**

NIPCO Building, 63-Abdali Road, Multan . 061-4573301 - 02

# Rahimyar Khan Branch

24-Model Town, First Floor, City Chowk Hospital, RahimYar Khan 068-5887601

#### Sahiwal Branch

1st Floor, Alpha Tower, 276/B-1, High Street, Sahiwal 040-4220503

#### **CENTRAL REGION**

## Faisalabad City Branch

577-B, Peoples Colony, Main Satiana Road, Near Saleemi Chowk, Faisalabad. 041-8720984

#### Satiana Road Branch

577-B, Peoples Colony, Main Satiana Road, Near Saleemi Chowk, Faisalabad. 041-8720984

## **GT.T Road Branch 1**

Chughtai Centre, G.T. Road, Shaheenabad, Gujranwala. 055-3824735

# Club Road Branch Sargodha

405 Club Road, Sargodha. 048-3768468,9

# **Hafizabad Branch**

House # A-1481, Post Office Road, above Aga Khan Laboartary 054-7524879

## Okara Branch

2nd Floor, Nasir Plaza, Depalpur Chowk, Okara. 044-2520477

# **New Cavalry Branch**

2nd & 3rd Floor, Plot # 79, Officers Housing Scheme, Cavalry Ground, Lahore 042-35941897

### Ravi Branch Lahore

2nd & 3rd Floor, Plot # 79, Officers Housing Scheme, Cavalry Ground, Lahore 042-35941897

#### Jinnah Branch

2nd & 3rd Floor, Plot # 79, Officers Housing Scheme, Cavalry Ground, Lahore 042-35941897

#### **Lahore Pioneer Branch**

1st Floor, 41 Civic Center, Barkat Market, New Garden Town, Lahore 042-3597189

#### **Premier Branch Lahore**

1st Floor, 41 Civic Center, Barkat Market, New Garden Town, Lahore 042-35941897

# **Chenab Branch Gujrat**

B-1 / 421, Iqbal Center, Near Prince Chowk, Khawajgan Road, Gujrat. 053-3535115

### **Paris Road Branch**

2nd Floor, Al Amin Centre, Bearing Serial No. B1- 16 S -98 B Paris Road, Sialkot. 052-4265041

# Jehlum Buraq Branch

1st and 2nd floor, Saran plaza, Near MCB bank, G.T road, Jada, Jehlum 054-4720681,2,3

#### **NORTH REGION**

## **Twin City Branch**

2nd Floor, Hall # 3, Bilal Plaza, Grindly Market, Haider Road, Rawalpindi . 051-35111335

## Margalla Hills Branch Islamabad

Main Civic Centre, 2nd Floor, Kashmir Plaza, Blue area Sector G-6, F-6 Islamabad. 051-2206934

## Blue Area Branch Islamabad

Main Civic Centre, 2nd Floor, Kashmir Plaza, Blue area Sector G-6, F-6 Islamabad. 051-2206934

#### Cant. Branch Peshawar

Office #: UG-422, 1st Floor, Upper Ground Deans Trade Centre, Islamia Road, Peshawar Cantt. 091-5253262

# **University Road Branch**

Office #: UG-422, 1st Floor, Upper Ground Deans Trade Centre, Islamia Road, Peshawar Cantt. 091-5253262

# Lakki Marwat (Sub Office)

Upper Ground Floor, Asmat Ali Market, Mian Wali Road, Near Kargal Chowk, Lakki Marwat 096-9512006

#### **Chitral Branch**

Ground Floor, Terichmir View Hotel, Shahi Qilla Road, Main Bazar, Chitral . 094-3412207

## Kohat (Sub-Office)

Al-Madina Plaza, Pehzati Chikarkot, Bannu Road, Kohat. 091-5270344

## Mirpur A.K. Branch

1st Floor, Bank Square, Allam Iqbal Road, Mipru AK. 058-27445803

### Muzaffarabad Branch

2nd Floor, Bilal Shopping Plaza, Upper Adha, Muzaffarabad 058-22445041 / 443315

#### Kotli Branch

2nd Floor, Ghulastan Plaza, Pirdi Road, Kotli Azad Kashmir. 058-26444475

## Karakuram Branch 1

Nisar Market, Near Heli Chowk, Jutial, Gilgit. 058-11450095

#### **Karakuram Branch 2**

2nd Floor, ZS-Plaza, in front of Radio Pakistan, Main Sharah-e-Quaid-e-Azam, Jutial, Gilgit 058-11457070

#### **Hunza Branch**

1st Floor, Gulzar-e-Hunza Market, Bank Square, Aga Khan Abad, Ali Abad, Main Karakoram Highway, Hunza 058-11450092

## **Ghizer Branch**

(Shop # 10 – 17 )Ground Floor, Shahbaz Market, Raja Bazar, Near DHQ Hospital, Gahkuch Ghizer 058-14451511

#### **BANCASSURANCE OFFICES**

## Karachi Bancassurance

Office # 211, 213, 2nd Floor, Business Avenue, Shahrah-e-Faisal, Karachi. 021-34374310

#### Retail Business Center (RBC)

Banglow # 245/6/2/O, Block -6, P.E.C.H.S., Karachi. 021- 34315970

#### Hyderabad Bancassurance

Building # 97, Mazinine Floor, Opp. Bank Al - Habib, Doctor Line, Saddar Bazar. 022-2786084

## **Hyderabad Bancassurance**

1st Floor, Noor Place, near KASB Bank, Saddar, Cantonment, Hyderabad 022-2784784

#### **Sukkur Bancasssurance**

1st Floor, Bilal Plaza, Opposite Jatoi House, Military Road Sukkur 071-5631169

## **Bahawalpur Bancassurance**

Shop # 108, 109 & 110, 1st Floor, Awan Plaza, Andron-e-Ahmed Puri Gate, Bahawalpur. 062-2882237-9

#### **Multan Bancassurance**

10-A, Ist. Floor, Twin Towers, Tehsil Chowk, Gulgasht Colony, Near Silk Bank, Bosan Road, Multan. 061-6212052

#### Sahiwal Bancassurance

1st Floor, Naveed Plaza, Jinnah Road, High Street, Sahiwal. 052-4603161

#### Faisalabad Bancassurance

3rd Floor, Office # 09, Legacy Tower, Main Boulevard, Kohinoor City Faisalabad 041-8555061-63

#### Lahore Bancassurance

2nd & 3rd Floor, Tufail Plaza, 56 Shadman 1, Post Office Shadman, Lahore 042-37529600 & 37421793

#### Saraodha Bancassurance

Al-Rehman Trade Centre, 2nd Floor, Office # 55, Sargodha. 048-3768646-7

## **Gujranwala Bancassurance**

3rd Floor, Zaheer Plaza G.T Road, Gujranwala. 055-3736611-13

#### Jehlum Bancassurance

1st Floor, Mian GT Road, Behind Caltex Petrol Pump, Near HBL Jadah Branch, Jehlum. 054-4720681-83

#### **Guirat Bancassurance**

Sadiq Centre, Ground Floor Left Wing, (G1, G2, G3, G4), Rehman Sahaheed Road, Opposite Total Petrol Pump, Gujrat. 053-3533020-2

### Sialkot Bancassurance

Plot # 16 S, 71/A/1, Moon Tower, Shop # 1,2,3, 2nd Floor, Opp. Mission Hospital, Paris Road, Sialkot 052-4603161

#### Islamabad Bancassurance

1st & 2nd Floor, Plot # 21, I & T Center, Sector G/6, Main Khayabane-Suharwardi, Aabpara, Islamabad 051-4602900

#### **Peshawar Bancassurance**

No. 501-502 B, 5th Floor, City Towers, University Road, Peshawar 091-5842175-7 & 9

#### **Muzaffarabad Bancassurance**

D-141, Stree # 17, Upper Chittar Housing Scheme, Muzaffarabad, Azad Kashmir. 058-22432195-6

#### Mardan Bancassurance

1st Floor, Sheikh Enayat Plaza Opposite Askari Bank. The mall road Mardan 0321-5168856

#### **Quetta Bancassurance**

1st Floor, A-7, Swiss Plaza, Jinnah Road, Quetta 081-2829822 / 2822439

#### TAKAFUL FAMILY LIFE OFFICES

## Karachi, Prime Branch Takaful

Mezzanine Floor, Alif Residency, SB-8. Block-2. Near Rab Medical. Gulshan-e-Iabal, Karachi 021-34984617

#### Takaful Johar Branch

Mezzanine Floor, Alif Residency, SB-8, Block-2, Near Rab Medical, Gulshan-e-Igbal, Karachi 021-34984617

## Takaful Gulshan Branch

Mezzanine Floor, Alif Residency, SB-8, Block-2, Near Rab Medical, Gulshan-e-Iabal, Karachi 021-34984617

#### **Takaful Pioneer**

Mezzanine Floor, Alif Residency, SB-8, Block-2, Near Rab Medical, Gulshan-e-Iabal, Karachi 021-34984617

#### Takaful Karachi United Branch

Mezzanine Floor, Alif Residency, SB-8, Block-2, Near Rab Medical, Gulshan-e-labal, Karachi 021-34984617

## Karachi Falcon Branch

Mezzanine Floor, Alif Residency, SB-8, Block-2, Near Rab Medical, Gulshan-e-labal, Karachi 021-34984617

#### Takaful Karachi Rehbar Branch

Mezzanine Floor, Alif Residency, SB-8, Block-2, Near Rab Medical, Gulshan-e-labal, Karachi 021-34984617

# **Premier 1 Branch Rawalpindi**

B-DD-83, 1st Floor Minhas Shopping Centre Shamsabad Muree Road Rawalpindi. 051-4935501-4

### Takaful Rawal Branch

B-DD-83, 1st Floor Minhas Shopping Centre Shamsabad Muree Road Rawalpindi. 051-4935501-4

## Takaful Rawalpindi Branch

B-DD-83, 1st Floor Minhas Shopping Centre Shamsabad Muree Road Rawalpindi. 051-4935501-4

## Khyber Branch Takaful

2nd Floor, Samad Plaza, Tehkal, Main University Road, Peshawar 091-5850520 / 5842449

#### Takaful Lahore

Plot # 217-218 BP GESH Lahore, 1st Floor on Puniab Bank, Model Town. Link Road, Lahore. 042-35970127

### Takaful Gujranwala

Office # 9B, 5th Floor, Bhutta Center Nigar Chowk GT Road Gujranwala 0321-6455819

## Star Branch

Office # 9B. 5th Floor, Bhutta Center Nigar Chowk GT Road Guiranwala 0302-8722284

# Takaful Guirat

Majeed Plaza, Near Kids Galaxy School, Rehman Shaheed Road, Guirat 0321-8232959

#### Takaful Sialkot

Al-Yousuf Plaza, Near Munshi Sweets, Ghanta Ghar Chowk. Cantt, Sialkot 0333-8124647

# Takaful D.G. Khan

Al-Ajwa Plaza, 1st Floor, Bank road, Block-1. Dera Ghazi Khan. 064-2470893. 2466500

#### Takaful Jhelum

3rd Floor, Paswal arcade, GTS chowk, Jhelum Cantt. 0300-9585111

#### Takaful Chakwal

2nd Floor, Abbas Arcade. Opposite Allieance travell. Talagang road Chakwal 0333-5340595

#### Takaful Faisalabad

Off # 1, 4th Floor, Media Com Plaza Jaranwala Road, Near Koh-e-Noor Plaza, Faisalabad 0321-9669136

#### **Multan Branch**

Twin Tower, 2nd Floor, Silk Bank, Tehsil Chowk, Main Bosan Road 0302-8422245

## Takaful Okara Branch

3rd Floor, MR Plaza Opposite Alfalah Bank, M.A Jinnah Road, Okara 0300-6951902

# **Takaful Hasilpur Branch**

Upper Floor NBP Opposite Vegetable Market, Bahawalpur Road, Hasilpur 021-34991848

# **Takaful Bahawalpur Branch**

First Floor, Mushtag Memorial Hospital Building University Chowk, Bahawalpur" 021-34991848

### Takaful Sukkur

3rd Floor, Bilal Building Military Road Near City point, Sukkur 0300-8310604

#### **CORPORATE OFFICES**

# Corporate Office, Faisalabad

Saleemi Tower, 2nd Floor, Dground, Faisalabad. 041-8559849

## **Corporate Office, Lahore**

2nd & 3rd Floor, Tufail Plaza, 56 Shadman 1, Post Office Shadman, Lahore 042-7421793

# **Corporate Office Multan**

10-Å, Ist. Floor, Twin Towers, Tehsil Chowk, Gulgasht Colony, Near Silk Bank, Bosan Road, Multan. 061-6212052

# **Corporate Office Rawalpindi**

1st & 2nd Floor, DD-79, Asad Plaza, Shamsabad, Murree Road. 051- 4935549

# **Corporate Office Sialkot**

Right wing, 2nd floor, Moon Tower. Opp DHL office, Paris Road, Sialkot 052-4293529

# **CSD Center Gilgit**

2nd Floor, ZS-Plaza, in front of Radio Pakistan, Main Sharah-e-Quaid-e-Azam, Jutial, Gilgit 05811-457070

### **CSD Center Peshawar**

2nd Floor, Samad Plaza, Tehkal, Main University Road, Peshawar 091-5850520 / 5842449

## **CSD Center Sukkur**

1st Floor, Lala Azam Plaza, Opposite Excise Office, Station Road, Sukkur 071-5614261

#### **CORPORATE DISTRIBUTION**

#### Karachi

2nd Floor, PNSC Building, M.T. Khan Road, Lalazar, Karachi 021- 35657886

#### Lahore

2nd & 3rd Floor, Tufail Plaza, 56 Shadman 1, Post Office Shadman, Lahore 042-37529600 & 37421793

## Faisalabad

Saleemi Tower, 2nd Floor, Dground, Faisalabad. 041-8559849

# Rawalpindi

1st & 2nd Floor, DD-79, Asad Plaza, Shamsabad, Murree Road. 051- 4935549

#### Multan

10-A, Ist. Floor, Twin Towers, Tehsil Chowk, Gulgasht Colony, Near Silk Bank, Bosan Road, Multan. 061-6212052

#### **Peshawar**

2nd Floor, Samad Plaza, Tehkal, Main University Road, Peshawar 091-5850520 / 5842449

## OTHER OFFICES / BACK OFFICES

#### **Head Office**

74/1-A Lalazar MT Khan Road. 021- 35205094 -5

### **PNSC 2nd Floor Karachi**

2nd Floor, PNSC Building, M.T. Khan Road, Lalazar, Karachi 021- 35657886

## **PNSC 11th Floor Karachi**

11th Floor PNSC office Lalazar MT Khan Road Karachi 021- 35809200

## Lalazar I.T. Office

36-A/3, 1st floor, opposite beach luxury hotel, lalazar, M.T. Khan road, Karachi. 021 - 35205096

# I.T. / Call Center / Approval Center at Lalazar

Building # 36-A/2, (Ground, Mezzanine & 1st Floor), Lalazar, M.T.Khan Road, Karachi. 021 - 35205096 Certified True Copy

Najam JI Hassan Janjua

Najam JI Hassan Secretary

# JUBILEELIFE.COM

# JUBILEE LIFE INSURANCE COMPANY LIMITIED

74/1-A, Lalazar, M.T. Khan Road, Karachi-74000, Pakistan.

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Fax: (021) 35610959
UAN: (021) 111-111-554
SMS: "JUBILEELIFE" to 8398
E-mail: info@jubileelife.com,

complaints@jubileelife.com

Website: www.jubileelife.com