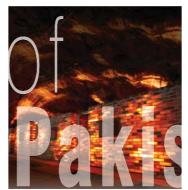
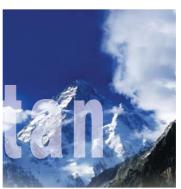
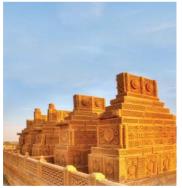
# Jubilee LIFE INSURANCE







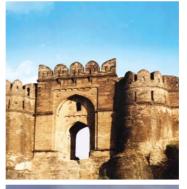




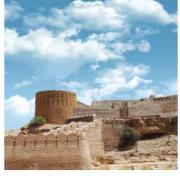














QUARTERLY REPORT MARCH 31 2014

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VISION

Enabling people to overcome uncertainty

**MISSION** 

To provide solutions that protect the financial future of our Customers

**CORE VALUES** 

Teamwork

Integrity

Excellence

**Passion** 

### **Company Information**

#### **BOARD OF DIRECTORS**

Kamal A. Chinoy

Chairman

**Aly Noor Mahomed Rattansey** 

Director

Rafiuddin Zakir Mahmood

Director

Sultan Ali Akbar Allana

Director

**Javed Ahmed** 

Managing Director & Chief Executive Officer

John Joseph Metcalf

Director

**Shahid Ghaffar** 

Director

#### **BOARD COMMITTEES**

#### **Audit**

Aly Noor Mahomed Rattansey Chairman

Shahid Ghaffar Member

John Joseph Metcalf Member

Adeel Ahmed Khan Secretary

## Human Resource & Remuneration

Kamal A. Chinoy Chairman

Rafiuddin Zakir Mahmood Member

John Joseph Metcalf Member

Javed Ahmed Member

Muhammad Munawar Khalil Secretary

#### Finance & Investment

Shahid Ghaffar Chairman

Sultan Ali Akbar Allana Member

John Joseph Metcalf Member

Nurallah Merchant Member

Manzoor Ahmed Member/Secretary

#### **Technical**

John Joseph Metcalf Chairman

Javed Ahmed Member

Nurallah Merchant Member/ Secretary

#### **MANAGEMENT**

**Javed Ahmed** 

Managing Director & Chief Executive Officer

Faisal Shahzad Abbasi

Group Head Customer Experience, Marketing & Products

**Muhammad Sohail Fakhar** 

**Group Head Corporate Business & Micro Insurance** 

**Nurallah Merchant** 

**Executive Director / Investment & Actuarial** 

**Manzoor Ahmed** 

**Group Head Finance & Accounts** 

Zahid Barki

Group Head Technology, Projects & Quality

COMPANY SECRETARY
HEAD OF INTERNAL AUDIT
COMPLIANCE OFFICER

**Manzoor Ahmed** 

**Adeel Ahmed Khan** 

**Nurallah Merchant** 

#### **MANAGEMENT COMMITTEES**

#### Claims

**Javed Ahmed** Chairman Muhammad Sohail Fakhar Member **Nurallah Merchant** Member Zahid Barki Member **Muhammad Junaid Ahmed** Secretary

#### **Underwriting**

**Javed Ahmed** Chairman Faisal Shahzad Abbasi Member **Nurallah Merchant** Member Zahid Barki Member **Muhammad Adnan Qadir** Secretary

### **Procurement & Disposal**

**Nurallah Merchant** Chairman Faisal Member Imranuddin Usmani Member **Muhammad Munawar Khalil** Member

#### Reinsurance

**Javed Ahmed** Chairman **Muhammad Sohail Fakhar** Member **Nurallah Merchant** Member Zahid Barki Member Shan Rabbani Member/ Secretary

#### **Compliance**

**Javed Ahmed** Chairman **Manzoor Ahmed** Member **Nurallah Merchant** Member Zahid Barki Member **Adeel Ahmed Khan** Member/ Secretary

#### RATING OF THE COMPANY

Insurer financial strenght (IFS) Rating Outlook Rating Agency

"AA" (Double A) "Stable" **JCR-VIS** 

#### APPOINTED ACTUARY

**AUDITORS** 

Nauman Associates,

249-CCA- Sector FF, Phase IV, DHA, Lahore, Pakistan. Tel: (0092)(42)35741827-29

KPMG-Taseer Hadi & Co. Chartered Accountants Engagement Partner: Iftikhar Anjum Sheikh Sultan Trust Building No. 2

Beaumont Road Karachi - 75530, Pakistan. Tel: (0092)(21)35685847 Fax: (0092)(21)35695095

Web: www.kpmg.com.pk

26-D, 3rd Floor, Kashmir Plaza,

Jinnah Avenue, Blue Area, Islamabad, Pakistan. Tel: (0092)(51) 2206930-6 Fax: (0092)(51) 2825372 Web: www.jubileelife.com E-mail: info@jubileelife.com

74/1-A, Lalazar, M. T. Khan Road, Karachi -74000

Ph:(0092)(21) 35205095

Web: www.jubileelife.com E-mail: info@jubileelife.com

**Habib Bank Limited** 

Standard Chartered Bank (Pakistan) Limited

**Central Depository Company of Pakistan Limited** 

CDC House, 99-B, Block-B, S.M.C.H.S. Main Shahra-e-Faisal Karachi-74400, Pakistan. Tel:(0092)(21)111-111-500

Kabraji & Talibuddin

Advocates & Legal Counsellors 406-407, 4th Floor, The Plaza at Do Talwar, Block 9, Clifton, Karachi-75600 Tel:(0092)(21) 35838871-6 Fax:(0092)(21)35838879

#### REGISTERED OFFICE

**HEAD OFFICE** 

**BANKERS** 

**REGISTRAR &** SHARE TRANSFER OFFICE

**LEGAL ADVISORS** 

### **DIRECTORS' REVIEW**

The Directors of Jubilee Life Insurance Company Limited are pleased to present the Condensed Interim Un-audited Financial Statement of the Company for the 1st quarter ended March 31, 2014.

The overall performance of the Company during this period has been satisfactory. All lines of insurance business have shown growth in new business as well as renewal premiums. The total premium revenue of Rs. 4,713 million was 31% higher than the revenue of Rs. 3,591 million achieved in the same period last year.

The combined underwriting result of all classes yielded a surplus of Rs. 334 million in the first quarter of 2014 versus Rs. 212 million for the same period last year, an increase of 58%.

The pre-tax profit of the Company amounted to Rs. 295 million in the first quarter of 2014, an increase of 45% over the amount of Rs. 204 million in the first quarter of 2013. The after tax profit amounted to Rs. 202 million in the first quarter of 2014 compared with Rs. 127 million in the corresponding period of 2013, an increase of 58%.

Basic earning per share is Rs. 2.80 compared with Rs. 1.77 last year.

As evident from the results, the Company continues to make good progress and we look forward to maintain a healthy pace of growth during the remaining part of the year.

On behalf of the Board of Directors

Kamal A. Chinoy

mulum

Chairman

Javed Ahmed
Managing Director & CEO

Karachi: April 21, 2014

## **CONDENSED INTERIM BALANCE SHEET (UNAUDITED)**

**AS AT MARCH 31, 2014** 

	Note		Statutory Funds				Aggregate		
		holders' Fund	Individual Life Unit Linked	Conven- tional business	Accident & Health	Overseas Group Life and Health Business	2014 (Unaudited)	2013 (Audited)	
		<b>←</b>		(R	upees in '(	000) —			
Share capital and reserves									
Authorised share capital									
100,000,000 ordinary shares of Rs. 10 each		1,000,000			<u>.</u>		1,000,000	1,000,000	
Issued, subscribed and									
paid-up share capital									
62,712,000 ordinary shares of Rs. 10 each		627,120					627,120	627,120	
Reserve for issue of bonus shares		94,068					94,068	-	
Accumulated surplus	6	1,504,273					1,504,273	1,616,002	
Net shareholders' equity	-	2,225,461	-	-	•	-	2,225,461	2,243,122	
Balance of statutory fund [including policyholders' liabilities Rs. 31,793 million (December 31, 2013: Rs. 29,012 million)]	4		31,406,688	630,728	725,433	11,289	32,774,138	29,914,579	
- 4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1									
Deferred Liabilities Staff retirement benefits								36,466	
Creditors and accruals								,	
Outstanding claims			138,812	358,090	162,552	42,105	701,559	670,47	
Premiums received in advance		-				148			
		-	154,624	35,308	14,403		204,483	240,760	
Amounts due to insurers / reinsurers		-	2,311	113,754	7,060	1,048	124,173	4,818	
Amounts due to agents		- /2 002	287,157	22,461	4,139	- 0/	313,757	496,87	
Accrued Expenses		62,983	402,022	14,246	2,802	96	482,149	435,647	
Taxation - provision less payments		59,066		2 000	- 150	-	59,066	50,959	
Other creditors and accruals		84,678	53,052	3,909	5,150	- 207	146,789	107,973	
Inter-fund payable		- 204 707	1,037,978	4,922	5,957	297	11,176	82,473	
Other liabilities		206,727	1,037,770	552,690	202,063	43,694	2,043,152	2,089,978	
Unclaimed dividend		4 122					4 400	4 451	
		6,423	•	•	-	•	6,423	6,455	
Payable dividend		219,492 <b>225,915</b>					219,492 225,915	6,455	
Total liabilities		432,642	32,444,666	1,183,418	927,496	54,983	35,043,205	32,047,478	
Commitments	7								
Total equity and liabilities		2.658.103	32,444,666	1,183,418	927,496	54,983	37,268,666	34,290,600	

The annexed notes 1 to 15 form an integral part of these financial statements.

Kamal A. Chinoy Chairman

Aly Noor Mahomed Rattansey
Director

John Joseph Metcalf Director

## **CONDENSED INTERIM BALANCE SHEET (UNAUDITED)**

**AS AT MARCH 31, 2014** 

	Note	Share		Statutory	Funds		Aggr	egate
		holders' Fund	Individual Life Unit Linked	Conven- tional business	Accident & Health	Overseas Group Life and Health Business	2014 (Unaudited)	2013 (Audited)
		•		(R	lupees in '	000) —		<b></b>
Cash and bank deposits								
Cash and others		1,683	23,998	140	80		25,901	31,033
Current and other accounts		485,042	517,466	140,034	112,140	4,632	1,259,314	522,223
Deposits maturing within 12 months		-	2,238,000	-	-	-	2,238,000	4,392,000
	'	486,725	2,779,464	140,174	112,220	4,632	3,523,215	4,945,256
Unsecured advances to employees		6,743	-	-	-	-	6,743	8,971
Investments	9							
Government securities		1,043,499	21,895,454	720,127	611,534	36,938	24,307,552	21,621,799
Other fixed income securities		-	465,390	-	-	-	465,390	483,834
Listed equities and closed-end mutual funds		640,553	6,042,898	46,085	32,259	-	6,761,795	6,102,659
Open-end mutual funds		1,684,052	583,816 <b>28,987,558</b>	766,212	643,793	36,938	583,816 32,118,553	119,664 28,327,956
Deferred Tax		11,507				-	11,507	8,445
Other assets - current								
Premiums due but unpaid	10	_	_	99,644	147,267	8,052	254,963	189,261
Investment income due but outstanding	.•	17,052	111,100	2,544	1,781	-	132,477	544
Investment income accrued		9,181	445,032	12,722	7,291	844	475,070	65,523
Amounts due from insurers / reinsurers		· -	21,622	155,804	399	4,517	182,342	187,390
Prepayments		21,027	42,936		270	· -	64,233	45,104
Sundry receivable		15,744	53,914	6,318	14,475	-	90,451	52,772
Inter-fund receivable		8,136	3,040				11,176	82,473
Fixed assets	11	71,140	677,644	277,032	171,483	13,413	1,210,712	623,067
Tangible assets								
Capital work-in-progress		46,042					46,042	35,865
, , ,		10,072					10,012	30,000
Furniture, fixtures, office, equipments,								
computers and vehicles		338,047	-	-	-	-	338,047	326,217
Intangible assets								
Computer software		13,847	-	-	-	-	13,847	14,823
		397,936	•				397,936	376,905
Total assets		2,658,103	32,444,666	1,183,418	927,496	54,983	37,268,666	34,290,600

The annexed notes 1 to 15 form an integral part of these financial statements.

Kamal A. Chinoy Chairman Aly Noor Mahomed Rattansey
Director

John Joseph Metcalf Director

## **CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UNAUDITED)**

FOR THE QUARTER ENDED MARCH 31, 2014

Return on Government securities   32,085   22,047   Return on other fixed income securities   1,246   1,094   1   1   1   1   1   1   1   1   1		Note	Three months period ended March 31, 2014	Three months period ended March 31, 2013
Return on Government securities   32,085   1,246   1,094     Amortisation of discount relative to par   1   1     Dividend income   20,833   8,818     54,165   31,960     (Loss) / Gain on disposal of investments   (257)   2,301     Reversal / (Provision) of provision for impairment in value of investment     Government securities   363   (220)     Listed equities   316   (21,646)     Listed equities   3463   (21,646)     Listed equities   347   (21,866)     Total investment income   54,387   12,395     Investment related expenses   (3)   (1)     Net investment income   347     Cother revenue   34,887   347     Cother revenue   34,887   347     Lizted equities   347   347     Lizted expenses not attributable to statutory funds   (19,199)   (9,406)     Profit before appropriation of surplus to shareholders' fund   40,180   3,549     Surplus appropriated to shareholders' fund from ledger account D   255,000   200,000     Profit before tax   295,180   203,549     Taxation   13   (93,349)   (76,217)     Net profit for the period   201,831   127,332     Return on other revenue   201,831   127,332     Reversal / (Rupees)   347   347     Lizted equities   3463   (220)     Lizted			<b>◄</b> (Rupees in '00	00)
Return on other fixed income securities			20.005	00.047
Amortisation of discount relative to par Dividend income  20,833 8,818 54,165 31,960  (Loss) / Gain on disposal of investments  (257) 2,301  Reversal / (Provision) of provision for impairment in value of investment Government securities Listed equities 363 (220) 21,646) 479 (21,846) 479 (21,846) 479 (21,846) 116 (21,846) 117 (21,846) 117 (21,846) 118 (21,846) 119 (21			-	•
Dividend income   20,833   54,165   31,960			•	•
Closs   Gain on disposal of investments   C257   2,301	·		•	
Closs   Gain on disposal of investments   C257   2,301	Sindona incomo			
Reversal / (Provision) of provision for impairment in value of investment Government securities Listed equities  Cotal investment income Investment related expenses Investment income Gain on disposal of fixed assets Others  Cotal investment income and other revenue  Expenses not attributable to statutory funds Profit before appropriated to shareholders' fund from ledger account D  Profit before tax  Reversal / (Provision) of provision for impairment in value of investment  363 (220) (21,646) (21,646) (21,646) (21,646) (21,646) (33,94) (12,395) (3) (1) (1) (1) (1) (1) (1) (21,646) (21,646) (1) (21,646) (21,646) (1) (21,646) (21,646) (1) (12,395) (3) (1) (1) (1) (1) (1) (1) (1) (1) (1) (1			J 1,133	.,
Government securities   363   (220)   (21,646)   (21,646)   (21,646)   (21,866)   (21,	(Loss) / Gain on disposal of investments		(257)	2,301
Government securities   363   (220)   (21,646)   (21,646)   (21,646)   (21,866)   (21,				
Listed equities	· · · · ·			
1				
Total investment income   12,395   12,395   12,395   12,395   12,395   12,395   12,395   12,395   12,394   12,394   12,394   12,394   12,394   12,394   12,394   12,394   12,394   12,394   12,394   12,394   12,394   12,394   12,394   12,394   12,394   12,394   12,395   12	Listed equities			
Investment related expenses Net investment income  Other revenue Gain on disposal of fixed assets Others  Total investment income and other revenue  Expenses not attributable to statutory funds Profit before appropriation of surplus to shareholders' fund Surplus appropriated to shareholders' fund from ledger account D  Profit before tax  13 (93,349)  (1)  4,867 128 214 4,995 561 59,379 12,955  (19,199) 40,180 3,549 255,000 200,000  Profit before tax  295,180 203,549  Taxation  13 (93,349) (76,217)  Net profit for the period	Total investment income			
Net investment income  Other revenue Gain on disposal of fixed assets Others  Total investment income and other revenue  Expenses not attributable to statutory funds Profit before appropriation of surplus to shareholders' fund Surplus appropriated to shareholders' fund from ledger account D  Profit before tax  Taxation  Net profit for the period  Taxation  Taxatio				12,373
Other revenue Gain on disposal of fixed assets Others  Total investment income and other revenue  Expenses not attributable to statutory funds Profit before appropriation of surplus to shareholders' fund Surplus appropriated to shareholders' fund from ledger account D  Profit before tax  Taxation  Net profit for the period  A,867 128 214 4,995 561 12,955  (19,199) (9,406) 40,180 255,000 200,000 200,000 255,000 200,000 203,549  (Rupees)	•			12 394
Gain on disposal of fixed assets Others  Total investment income and other revenue  Expenses not attributable to statutory funds Profit before appropriation of surplus to shareholders' fund Surplus appropriated to shareholders' fund from ledger account D  Profit before tax  Profit before tax  13  (93,349)  (76,217)  Net profit for the period  A4,867 128 214 4,995 561 12,955 12,			<b>3.733</b> .	. 2,0 7 .
Others  Total investment income and other revenue  Expenses not attributable to statutory funds Profit before appropriation of surplus to shareholders' fund Surplus appropriated to shareholders' fund from ledger account D  Profit before tax  Profit before tax  128 4,995 561 12,955  (9,406) 40,180 255,000 200,000  200,000  Profit before tax  295,180 203,549  Taxation  13 (93,349) (76,217)  Net profit for the period  (Rupees)	Other revenue			
Total investment income and other revenue  Expenses not attributable to statutory funds Profit before appropriation of surplus to shareholders' fund Surplus appropriated to shareholders' fund from ledger account D  Profit before tax  13 (93,349) (76,217)  Net profit for the period  A,995 561 12,955 12,	Gain on disposal of fixed assets		4,867	347
Total investment income and other revenue  Expenses not attributable to statutory funds Profit before appropriation of surplus to shareholders' fund Surplus appropriated to shareholders' fund from ledger account D  Profit before tax  Taxation  13  (93,349)  (Rupees)  (Rupees)	Others			
Expenses not attributable to statutory funds Profit before appropriation of surplus to shareholders' fund Surplus appropriated to shareholders' fund from ledger account D  Profit before tax  295,180  203,549  Taxation  13  (93,349)  (76,217)  Net profit for the period  (Rupees)				
Profit before appropriation of surplus to shareholders' fund Surplus appropriated to shareholders' fund from ledger account D  Profit before tax  295,180 203,549  Taxation  13 (93,349) (76,217)  Net profit for the period  (Rupees)	Total investment income and other revenue		59,379	12,955
Profit before appropriation of surplus to shareholders' fund Surplus appropriated to shareholders' fund from ledger account D  Profit before tax  295,180 203,549  Taxation  13 (93,349) (76,217)  Net profit for the period  (Rupees)			(50.500)	(0.40/)
Surplus appropriated to shareholders' fund from ledger account D         255,000         200,000           Profit before tax         295,180         203,549           Taxation         13         (93,349)         (76,217)           Net profit for the period         201,831         127,332           (Rupees)         (Rupees)				
Profit before tax         295,180         203,549           Taxation         13         (93,349)         (76,217)           Net profit for the period         201,831         127,332			-	
Taxation       13       (93,349)       (76,217)         Net profit for the period       201,831       127,332         (Rupees)       →	Sorpios appropriated to stidienoiders forta from leager account b		255,000	200,000
Taxation       13       (93,349)       (76,217)         Net profit for the period       201,831       127,332         (Rupees)       →	Profit before tax		295.180	203.549
Net profit for the period			270,100	_00/0 . /
(Rupees)	Taxation	13	(93,349)	(76,217)
(Rupees)				
	Net profit for the period		201,831	127,332
			(Rupees)	<b>_</b>
Eurnings per snare - basic 14 2.80 1.//	Enunione nov chavo hacia	1.4	` '	1 77
	Eurnings per snare - basic	14	2.00	

The annexed notes 1 to 15 form an integral part of these financial statements.

Kamal A. Chinoy Chairman Aly Noor Mahomed Rattansey
Director

John Joseph Metcalf
Director

Javed Ahmed
Managing Director &
Chief Executive Officer

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# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED)

FOR THE QUARTER ENDED MARCH 31, 2014

			Net accumulated surplus					
	Share Capital	Reserve for issue of bonus shares	Accumulated surplus	Capital contribution to statutory funds	Net Accumulated Surplus	Total		
	•		(Rupees	in '000) ———		<b></b>		
Balance as at January 1, 2013	627,120	-	1,168,515	-	1,168,515	1,795,635		
Profit for first quarter ended March 2013	-	-	127,332	-	127,332	127,332		
Capital contributed to statutory fund			-	(40,000)	(40,000)	(40,000)		
Balance as at March 31, 2013	627,120	-	1,295,847	(40,000)	1,255,847	1,882,967		
Dividend for the year ended December 31, 2012 (Rs. 4.50 per share)		-	(282,204)	-	(282,204)	(282,204)		
Interim dividend for the half year ended June 30, 2013 (Rs. 2.50 per share)	-	-	(156,780)	-	(156,780)	(156,780)		
Capital contributed to statutory fund	-	-	-	(55,000)	(55,000)	(55,000)		
Capital withdrawn from statutory fund				40,000	40,000	40,000		
Profit for nine months period from April 1, 2013 to December 31, 2013		-	814,139	-	814,139	814,139		
Balance as at December 31, 2013	627,120	-	1,671,002	(55,000)	1,616,002	2,243,122		
Final dividend for the year ended December 31, 2013 (Rs. 3.50 per share)	-	-	(219,492)	-	(219,492)	(219,492)		
Transfer to reserve for issuance of bonus shares for the year ended December 31, 2013 (15%)	-	94,068	(94,068)	-	(94,068)	-		
Profit for first quarter ended March 2014			201,831	-	201,831	201,831		
Balance as at March 31, 2014	627,120	94,068	1,559,273	(55,000)	1,504,273	2,225,461		

The annexed notes 1 to 15 form an integral part of these financial statements.

Kamal A. Chinoy

Aly Noor Mahomed Rattansey Director John Joseph Metcalf Director

## **CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED)**

FOR THE QUARTER ENDED MARCH 31, 2014

		Share holders'				Aggregate		
	Note	Fund	Individual Life Unit Linked	Conven- tional business	Accident & Health	Overseas Group Life and Health Business	Three months period ended March 31, 2014	Three months period ended March 31, 2013
Operating cash flows		<b>←</b>		(R	upees in 'O	000) ——		·
a) Underwriting activities								
Premiums received Reinsurance premiums paid Claims paid Surrenders paid Reinsurance and other recoveries received Commissions paid Commissions received			3,682,214 (57,205) (64,207) (745,632) 31,177 (883,925) 11,592	484,215 (104,459) (252,550) - 105,478 (47,445) 808	446,489 (2,157) (254,394) - 3,528 (14,037) 933	(2,358) - - 2,120 - -	4,612,918 (166,179) (571,151) (745,632) 142,303 (945,407) 13,333	3,512,679 (284,665) (512,488) (486,615) 194,919 (864,715) 14,322
Net cash flow from underwriting activities		-	1,974,014	186,047	180,362	(238)	2,340,185	1,573,437
b) Other operating activities								
Income tax paid General management expenses paid Other operating payments Other operating receipts Loans advanced Inter fund transactions		(88,303) (24,658) (12,213) - 2,228 106,889	(17,310) (461,763) (15,980) - - (65,883)	(206) (28,477) (4,088) - - (27,990)	(144) (26,235) (1,948) - - (12,748)	(1,148) (1,914) 2,152 - (268)	(105,963) (542,281) (36,143) 2,152 2,228	(59,369) (428,060) (1,223) 30,512 293
Net cash flow from other operating activities		(16,057)	(560,936)	(60,761)	(41,075)	(1,178)	(680,007)	(457,847)
Total cash flow from all operating activities		(16,057)	1,413,078	125,286	139,287	(1,416)	1,660,178	1,115,590
Investment activities		, , ,		·	,	,,,,		
Profit / return received Dividends received Payments for investments Proceeds from disposal of investments Capital expenditure Proceeds from disposal of fixed assets		24,558 3,939 (1,849,246) 2,067,490 (55,321) 5,884	210,085 79,415 (37,605,881) 35,088,768 -	6,462 206 (1,138,389) 1,142,696	8,264 144 (888,273) 826,211 -	239 - (76,831) 67,393 - -	249,608 83,704 (41,558,620) 39,192,558 (55,321) 5,884	412,811 54,987 (13,048,322) 8,403,205 (50,316) 2,814
Total cash flow from investing activities		197,304	(2,227,613)	10,975	(53,654)	(9,199)	(2,082,187)	(4,224,821)
Financing activities								
Dividend paid Surplus appropriated to shareholders' fund		(32) 255,000	(250,000)	-		(5,000)	(32)	(30)
Total cash flow from financing activities		254,968	(250,000)		-	(5,000)	(32)	(30)
Net cash (outflow) / inflow from all activities		436,215	(1,064,535)	136,261	85,633	(15,615)	(422,041)	(3,109,261)
Cash and cash equivalent at beginning of the year		50,510	3,343,999	3,913	26,587	20,247	3,445,256	3,832,439
Cash and cash equivalent at end of the period	8	486,725	2,279,464	140,174	112,220	4,632	3,023,215	723,178
Reconciliation to profit and loss account								
Operating cash flows Depreciation expense Amortisation expense Profit on disposal of fixed assets Increase / (Decrease) in assets other than cash Increase in liabilities other than running finance Profit / (loss) on sale of investments Revaluation gain on investments Investment income Capital contributed by Shareholders' fund							1,660,178 (31,195) (2,079) 4,867 46,998 (2,776,161) 5,617 418,814 874,792	1,115,590 (22,935) (2,131) 347 (37,254) (1,602,364) 16,776 10,832 608,471 40,000
Profit after taxation							201,831	127,332

Kamal A. Chinoy

Aly Noor Mahomed Rattansey
Director

John Joseph Metcalf Director

## **CONDENSED INTERIM REVENUE ACCOUNT (UNAUDITED)**

FOR THE QUARTER ENDED MARCH 31, 2014

				Aggregate			
	Note	Individual Life Unit Linked	Conven- tional business	Accident & Health	Overseas Group Life and Health Business	Three months period ended March 31, 2014	Three months period ended March 31, 2013
		◀	(	Rupees in	'000) —		<b></b>
Income							
Premiums less reinsurances		3,679,676	276,173	465,909	5,247	4,427,005	3,309,903
Net investment income		1,204,251	22,069	18,263	3,254	1,247,837	624,583
Total net income		4,883,927	298,242	484,172	8,501	5,674,842	3,934,486
Claims and expenditures							
Claims net of reinsurance recoveries		808,363	144,905	257,887	1,973	1,213,128	909,693
Management expenses less recoveries		1,204,010	83,538	40,659	1,287	1,329,494	1,018,205
Total claims and expenditures		2,012,373	228,443	298,546	3,260	2,542,622	1,927,898
Excess of income over claims and expenditures		2,871,554	69,799	185,626	5,241	3,132,220	2,006,588
Add : Policyholders' liabilities at beginning of the year		28,414,260	300,153	297,925		29,012,338	19,337,034
Less : Policyholders' liabilities at end of the period		30,986,866	357,612	448,403	-	31,792,881	21,131,676
Surplus before tax		298,948	12,340	35,148	5,241	351,677	211,946
Taxes chargeable to statutory funds							
- Current year		17,311	206	144		17,661	
Surplus after tax		281,637	12,134	35,004	5,241	334,016	211,946
Movement in policyholders' liabilities		2,572,606	57,459	150,478		2,780,543	1,794,642
Transfers to shareholders' fund							
- Surplus appropriated to shareholders' fund		(250,000)	-	-	(5,000)	(255,000)	(200,000)
- Capital contribution from Shareholders' fund Net transfers (to) / from Shareholders' fund		(250,000)	-	-	(5,000)	(255,000)	(160,000)
Net transfers (10) / from Snareholders fond		(230,000)	•	•	(3,000)	(255,000)	(100,000)
Balance of statutory funds at beginning of the year		28,802,445	561,135	539,951	11,048	29,914,579	19,853,501
Balance of statutory funds at end of the period		31,406,688	630,728	725,433	11,289	32,774,138	21,700,089
Represented by:	4						
Capital contribution from Shareholders' fund		-	-	55,000	-	55,000	40,000
Policyholders' liabilities		30,986,866	357,612	448,403	-	31,792,881	21,131,676
Retained Earnings on other than Participating business		419,822	273,116	222,030	11,289	926,257	528,413
Balance of statutory funds		31,406,688	630,728	725,433	11,289	32,774,138	21,700,089
The annexed notes 1 to 15 form an integral part of these financial statements.							

Kamal A. Chinoy Chairman

Aly Noor Mahomed Rattansey
Director

John Joseph Metcalf Director

## **CONDENSED INTERIM STATEMENT OF PREMIUMS (UNAUDITED)**

FOR THE QUARTER ENDED MARCH 31, 2014

	Statutory Funds				Aggregate		
	Individual Life Unit Linked	Conven- tional business	Accident & Health	Overseas Group Life and Health Business	Three months period ended March 31, 2014	Three months period ended March 31, 2013	
Gross premiums	•		(Rupees in	'000) —		<b></b>	
Regular premium individual policies * First year Second year renewal Subsequent years renewal	1,144,873 896,393 1,496,497	68 96 361	8 - 12		1,144,949 896,489 1,496,870	946,411 640,311 1,049,673	
Single premium individual policies	197,797	-	-	-	197,797	133,332	
Group policies without cash values	-	492,674	475,106	8,653	976,433	821,261	
Total gross premiums	3,735,560	493,199	475,126	8,653	4,712,538	3,590,988	
Less: reinsurance premiums ceded On individual life first year business On individual life second year business On individual life renewal business On single premium individual policies On group policies	(5,537) (12,384) (37,963) - - (55,884)	(5) (76) (111) (2) (216,832) (217,026)	- 6 (5) - (9,218) <b>(9,217)</b>	(3,406)	(5,542) (12,454) (38,079) (2) (229,456) (285,533)	(12,515) (10,009) (28,211) (4) (230,346) (281,085)	
Net premiums	3,679,676	276,173	465,909	5,247	4,427,005	3,309,903	

<sup>\*</sup> Individual policies are those underwritten on an individual basis, and include joint life policies underwritten as such.

The annexed notes 1 to 15 form an integral part of these financial statements.

Kamal A. Chinoy

Aly Noor Mahomed Rattansey
Director

John Joseph Metcalf Director

## **CONDENSED INTERIM STATEMENT OF CLAIMS (UNAUDITED)**

FOR THE QUARTER ENDED MARCH 31, 2014

	Statutory Funds				Aggregate		
	Individual Life Unit Linked	Conven- tional business	Accident & Health	Overseas Group Life and Health Business	Three months period ended March 31, 2014	Three months period ended March 31, 2013	
Gross claims	•		(Rupees i	n '000) —			
Claims under individual policies	07.00						
by death	97,004	30	-	-	97,034	114,760	
by insured event other than death	(35)	-	-	-	(35)	89	
by maturity	204	-	-	-	204	402	
by surrender	745,632	30	-	-	745,632	486,615	
Total gross individual policy claims	842,805	30		•	842,835	601,866	
Claims under group policies							
by death	_	203,269	-	-	203,269	211,904	
by insured event other than death	_	3,943	250,972	1,204	256,119	215,045	
bonus in cash	-	596			596	1,105	
experience refund	-	36,294	8,381	2,890	47,565	34,894	
Total gross group policy claims	•	244,102	259,353	4,094	507,549	462,948	
Total gross claims	842,805	244,132	259,353	4,094	1,350,384	1,064,814	
Less: reinsurance recoveries							
On individual life first year business claims	(4,859)		_		(4,859)	(14,479	
On individual life second year business claims	(6,027)	-	-		(6,027)	(19,970	
On individual life renewal business claims	(23,556)	(30)			(23,586)	(25,121	
On group life claims		(84,741)	(1,466)	(1,202)	(87,409)	(82,762	
On experience refund of premiums	-	(14,456)	-	(919)	(15,375)	(12,789	
	(34,442)	(99,227)	(1,466)	(2,121)	(137,256)	(155,121	
Net claims	808,363	144,905	257,887	1,973	1,213,128	909,693	

The annexed notes 1 to 15 form an integral part of these financial statements.

Kamal A. Chinoy Chairman

Aly Noor Mahomed Rattansey
Director

John Joseph Metcalf Director

### **CONDENSED INTERIM STATEMENT OF EXPENSES (UNAUDITED)**

FOR THE QUARTER ENDED MARCH 31, 2014

		Statutory Funds				Aggregate	
	Note	Individual Life Unit Linked	Conven- tional business	Accident & Health	Overseas Group Life and Health Business	Three months period ended March 31, 2014	Three month period ende March 31, 2013
		←		—(Rupees	in '000)—		
Acquisition costs							
Remuneration to insurance intermediaries on individual policies:							
- Commission on first year premiums		573,865	10	2	-	573,877	483,30
- Commission on second year premiums		49,676	10	-	-	49,686	38,11
- Commission on subsequent renewal premiums		29,374	18	2	-	29,394	21,30
- Commission on single premiums		2,600 <b>655,515</b>	- 38	- 4		2,600 655,557	1,52
		033,313	30	•	•	033,337	544,23
Remuneration to insurance intermediaries on group policies:							/= <b>^</b>
- Commission		•	52,853	14,395	-	67,248	47,22
Branch overheads							
Salaries, allowances and other benefits		275,153	9,558	7,794	-	292,505	217,01
Overriding commission		39,488		-		39,488	26,12
Out the control of th		314,641	9,558	7,794		331,993	243,14
Other acquisition costs:		10 205	21	14.1		10.070	15.04
- Policy stamps		19,385 <b>989,541</b>	62,470	22,65 <b>7</b>		1,074,668	15,86 850,46
Administration expenses		·	·	•			·
Salaries, allowances and other benefits		85,895	10,088	10,415	706	107,104	87,09
Travelling expenses		6,081	903	811	56	7,851	5,00
Auditors' fees		896	79	37	2	1,014	90
Actuary's fees		1,239	185	118	7	1,549	2,00
Medical fees		541	480	287	18	1,326	9:
Advertisements		48,078	10	626		48,714	11,5
Printing and stationery		10,788	3,095	2,982	115	16,980	11,20
Depreciation		14,958	1,684	1,661	111	18,414	10,2
Amortisation		1,272	145	150	10	1,577	1,69
Rental		9,795	1,873	913	69	12,650	11,6
Legal and professional charges		1,775	101	84	4	1,964	2,4
Supervision fees		7,473	988	950	17	9,428	7,1
Utilities		7,373	170	472	29	8,044	3,9
Entertainment		1,779	129	103	7	2,018	1,30
Vehicle running		2,252	237	361	25	2,875	1,8
Repairs and maintenance		6,444	968	537	37	7,986	5,6
Bank charges		1,940 1,420	5 137	2   177	1 11	1,948 1,745	2,7 1,8
Training expenses		11,916	585	645	50	13,196	9,5
Postages, telegrams and telephone Staff welfare		1,794	375	177	12	2,358	2,2
Insurance		2,132	3/3	'''	12	2,132	2,3
Provision against bad & doubtful debts		2,102	(364)	(2,595)		(2,959)	(2,03
Miscellaneous expenses		220	3	22		245	58
		226,061	21,876	18,935	1,287	268,159	182,06
Gross management expenses		1,215,602	84,346	41,592	1,287	1,342,827	1,032,52
Commission from reinsurers		(11,592)	(808)	(933)	-	(13,333)	(14,32
Net management expenses		1,204,010	83,538	40,659	1,287	1,329,494	1,018,20

Kamal A. Chinoy Chairman Aly Noor Mahomed Rattansey
Director

John Joseph Metcalf Director

## CONDENSED INTERIM STATEMENT OF INVESTMENT INCOME (UNAUDITED)

FOR THE QUARTER ENDED MARCH 31, 2014

		Statutory	Funds		Aggregate		
	Individual Life Unit Linked	Conven- tional business	Accident & Health	Overseas Group Life and Health Business	Three months period ended March 31, 2014	Three months period ended March 31, 2013	
Investment income	•		(Rupees i	n '000) —		<b></b>	
Government securities Other fixed income securities & deposits Dividends Gain / (loss) on sale of investments Amortisation of premium Unrealized gain on investments Other income	498,217 92,788 190,130 6,216 - 416,960 - 1,204,311	16,621 2,160 2,750 (202) - - - 21,329	13,457 1,498 1,925 (122) 1 1,078	902 181 - (17) - 2,152 3,218	529,197 96,627 194,805 5,875 1 416,960 3,230	308,316 106,953 161,244 14,475 5 33,763 1,016	
(Provision) / Reversal of provision for impairment in the value of investments							
- Government securities	165	744	428	36	1,373	(1,070)	
Less: Investment related expenses	(225)	(4)	(2)	-	(231)	(119)	
Net investment income	1,204,251	22,069	18,263	3,254	1,247,837	624,583	

The annexed notes 1 to 15 form an integral part of these financial statements.

Kamal A. Chinoy

Aly Noor Mahomed Rattansey Director John Joseph Metcalf Director

### NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL INFORMATION

FOR THE QUARTER ENDED MARCH 31, 2014

#### 1. STATUS AND NATURE OF BUSINESS

Jubilee Life Insurance Company Limited (the company) was incorporated in Pakistan on June 29, 1995 as a Public Limited Company under the Companies Ordinance, 1984. Its shares are quoted on the Karachi Stock Exchange. The company started its business on June 20, 1996. The addresses of its registered and principal office are 26-D 3rd floor, Kashmir Plaza, Jinnah Avenue, Blue Area, Islamabad and Jubilee Life Building, 74/1-A, Lalazar, M.T Khan Road, Karachi, respectively.

The company is engaged in life insurance, carrying on non-participating business. In accordance with the requirements of the Insurance Ordinance, 2000, the company has established a shareholders' fund and following statutory funds in respect of its each class of life insurance business:

- Individual Life Unit linked
- Conventional Business
- Accident and Health
- Overseas Group Life and Health Business
- 1.2 The company is a subsidiary of Aga Khan Fund For Economic Development, S.A, Switzerland.

#### 2. BASIS OF PREPARATION AND STATEMENT OF COMPLIANCE

This condensed interim financial information has been prepared in accordance with the requirements of International Accounting Standard 34 (IAS 34), "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984 and the Insurance Ordinance, 2000. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 and the Insurance Ordinance, 2000 have been followed.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies and the methods of computation adopted in the preparation of this condensed interim financial information are those applied in the preparation of the annual financial statements of the Company for the year ended December 31, 2013 and should be read in conjunction therewith.

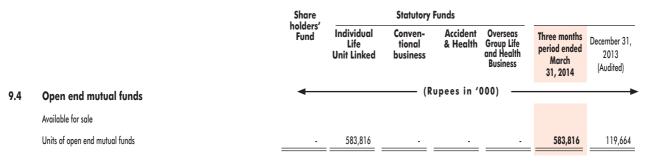
#### 4. MOVEMENT IN EQUITY OF STATUTORY FUNDS

		Statutory Funds				Aggregate (Unaudited)	
	Individual Life Unit Linked	Conven- tional business	Accident & Health	Overseas Group Life and Health Business	Three months period ended March 31, 2014	Three months period ended March 31, 2013	
	◀——		(Rupees i	n '000) —		<del></del>	
Policyholders' liabilities							
Balance at beginning of the year	28,414,260	300,153	297,925	-	29,012,338	19,337,034	
Increase during the period	2,572,606	57,459	150,478	-	2,780,543	1,794,642	
Balance at end of the period	30,986,866	357,612	448,403		31,792,881	21,131,676	
Retained earnings on other than participating business							
Balance at beginning of the year	388,185	260,982	187,026	11,048	847,241	516,467	
Surplus allocated in respect of the period	281,637	12,134	35,004	5,241	334,016	211,946	
Surplus appropriated to shareholders' fund	(250,000)	-	-	(5,000)	(255,000)	(200,000)	
Balance at end of the period	419,822	273,116	222,030	11,289	926,257	528,413	
Capital contributed by Shareholders' fund							
Balance at beginning of the year			55,000		55,000		
Capital contributed during the period		-		-		40,000	
Balance at end of the period			55,000	-	55,000	40,000	
Balance of statutory fund at period end	31,406,688	630,728	725,433	11,289	32,774,138	21,700,089	
Balance of statutory fund at period end	31,406,688	630,728	725,433	11,289	32,774,138	21	

#### 5. POLICYHOLDERS' LIABILITIES

Individual				Aggregate (unaudited)		
Life Unit Linked	Conven- tional business	Accident & Health	Overseas Group Life and Health Business	Three months period ended March 31, 2014	Three months period ended March 31, 2013	
◆		(Rupees i	n '000) —			
30,808,613	366,268	351,693	-	31,526,574	20,947,897	
140,536	96,700	-	-	237,236	200,717	
182,140	112,941	101,380	619	397,080	507,238	
31,131,289	575,909	453,073	619	32,160,890	21,655,852	
30,783,589	174,758	347,509	-	31,305,856	20,727,856	
140,536	96,700	-	-	237,236	200,717	
62,741	86,154	100,894	-	249,789	203,103	
30,986,866	357,612	448,403		31,792,881	21,131,676	
	30,808,613 140,536 182,140 31,131,289 30,783,589 140,536 62,741	30,808,613 366,268 140,536 96,700 182,140 112,941 31,131,289 575,909 30,783,589 174,758 140,536 96,700 62,741 86,154	Unit Linked     business       30,808,613     366,268     351,693       140,536     96,700     -       182,140     112,941     101,380       31,131,289     575,909     453,073       30,783,589     174,758     347,509       140,536     96,700     -       62,741     86,154     100,894	Unit Linked     business     and Health Business       30,808,613     366,268     351,693     -       140,536     96,700     -     -       182,140     112,941     101,380     619       31,131,289     575,909     453,073     619       30,783,589     174,758     347,509     -       140,536     96,700     -     -       62,741     86,154     100,894     -	Unit Linked     business     and Health Business     March 31, 2014       30,808,613     366,268     351,693     -     31,526,574       140,536     96,700     -     -     237,236       182,140     112,941     101,380     619     397,080       31,131,289     575,909     453,073     619     32,160,890       30,783,589     174,758     347,509     -     31,305,856       140,536     96,700     -     -     237,236       62,741     86,154     100,894     -     249,789	

Accumulated surplus in statement of changes in equity ignoring effect of capital transfers at the beginning of the year.	AS SHOT	A/NI INI DA	I ANCE S	LICET		(Unaudited) (Rupees in	(Audited)
ignoring effect of capital transfers at the beginning of the yea		WIN IIN DA	LANCE 3	ПЕЕТ		(Kopeco III	000)
	ar					1,616,002	1,168,515
Add surplus in Profit & Loss account for the period						201,831	941,471
Less reserve for issue of bonus shares						(94,068)	-
Less Dividend for the year						(219,492)	(438,984)
Accumulated surplus in statement of changes in equity ignoring effect of capital transfers at end of the period						1,504,273	1,671,002
Accumulated net capital transfers to statutory fund						-	(55,000)
Accumulated surplus						1,504,273	1,616,002
7. COMMITMENTS							
In respect of: - Capital expenditure Not later than one year						147,101	138,665
8. CASH AND CASH EQUIVALENTS							
	Share holders'		Statutory I				
	Fund	Individual Life Unit Linked	Conven- tional business	Accident & Health	Overseas Group Life and Health Business	Three months period ended March 31, 2014	December 31, 2013 (Audited)
Cash at banks	•		(R	upees in '(	)00) —		<b></b>
- in current account	6,447	16,176	3,840			26,463	24,559
- in saving account	478,595 485,042	501,290	136,194 140,034	112,140 112,140	4,632 4,632	1,232,851	497,664 522,223
Term deposit having -maturity of three months -cash and stamps in hand	1,683 486,725	1,738,000 23,998 2,279,464	140	80	4 622	1,738,000 25,901 3,023,215	2,892,000 31,033 3,445,256
			140,174 112,220 4,632			0,020,213	
	Share holders' Fund	Individual	Statutory Funds  Conven- Accident Overseas		Overseas	Three months	
	Tona	Life Unit Linked	tional business	& Health	Group Life and Health Business	period ended March 31, 2014	December 31, 2013 (Audited)
9. INVESTMENTS	•		(R	upees in '(	000) —		<b></b>
9.1 Government Securities							
Held to maturity	9,963	-		9,953	-	19,916	19,916
Available for sale Provision for impairment in value of investment	1,033,948 (412) 1,033,536	21,895,538 (84) 21,895,454	727,425 (7,298) 720,127	601,743 (162) 601,581	36,938 - 36,938	24,295,592 (7,956) 24,287,636	21,611,574 (9,691) 21,601,883
9.2 Other fixed income securities	1,043,499	21,895,454	720,127	611,534	36,938	24,307,552	21,621,799
Available for sale Term Finance Certificates Provision for impairment in value of investment		465,390	-	-		465,390	483,834
Term Finance Certificates	-	465,390	-	-		465,390	483,834
9.3 Listed equities and closed end mutual funds							
Available for sale Listed equities and close end mutual funds	640,556 (3)	6,042,898	46,085	32,259	-	6,761,798	6,102,779 (120)
Provision for impairment in value of investment	(3) 1	1 - 1 - 1	-	- 1	-	(3)	(120)1



**9.5** Listed equties and close-end mutual funds held under Shareholders' fund are stated at lower of cost and market, the market value of which was Rs. 835.017 million (December 31, 2013 Rs. 690.636 million).

Equities held under Individual life unit linked fund are stated at market value, the aggregate cost of which was Rs. 3,959.382 million (December 31, 2013 Rs. 3,523.802 million)

Open-end mututal funds held under Individual life unit linked fund are stated at market value, the cost of which was Rs. 500.700 million (December 31, 2013 Rs.72.800 million)

#### 10. PREMIUM DUE BUT UNPAID

		S	Statutory Funds		Aggregate		
		Conven- tional business	Accident & Health	Overseas Group Life and Health Business	Three months period ended March 31, 2014	December 31, 2013 (Audited)	
		•		(Rupees in '000)		<b></b>	
	Considered good						
	Due from related parties - associates	13,395	593	8,052	22,040	7,843	
	Due from others	86,249	146,674	-	232,923	181,418	
	Considered doubtful	1,033	2,757	-	3,790	6,749	
		100,677	150,024	8,052	258,753	196,010	
	Provision for bad and doubtful receivables	(1,033)	(2,757)	-	(3,790)	(6,749)	
	Net premium due but unpaid	99,644	147,267	8,052	254,963	189,261	
10.1	Reconciliation of provision						
	Balance at the beginning of the year	1,397	5,352		6,749	8,232	
	(Reversal) Provision for bad & doubtful receivables	(364)	(2,595)	-	(2,959)	1,206	
	Receivables written off during the period		-	-		(2,689)	
	Balance at the end of the period	1,033	2,757	-	3,790	6,749	

#### 11. FIXED ASSETS

The details of additions and deletions during the period are as under:

g p	Additions	letions/ ansfers
Tangible assets	(Rupees in	(000
Furniture, fixtures and fittings	21,821	
Office equipment	9,072	102
Computers	7,574	904
Motor vehicles	3,094	8,404
Leasehold improvements	2,419	-
Capital work in progress	43,978	33,801
	87,958	43,211
Intangibles		
Computer software	1,163	225
	89,121	43,436

#### 12. TRANSACTIONS WITH RELATED PARTIES

The company is controlled by Aga Khan Fund for Economic Development, S. A. Switzerland, which owns 57.87% (2011: 57.87%) of the company's shares. Associated undertakings include Habib Bank Limited being under common control of the parent company. Other associated undertakings are classifed due to common directorship.

The details of transactions with related parties, other than those which have been specifically disclosed elsewhere in the finanical statements are as follows:

	statements are as tollows:			
			Three months period ended March 31, 2014	Three months period ended March 31, 2013
			(Rupees	in '000)
	Relationship with the Company	Nature of transactions		
i.	Parent Company	Policy premium	-	14,836
ii.	Associated companies	Group insurance premium Incurred claims against insurance cover Claims lodged against general insurance Rent of building Premium for general insurance Investment advisory services Agency commission Interest income on STD Dividend received Vehicles on rent	88,705 76,892 372 7,245 3,131 500 351,332 57,915 6,760 90	79,671 79,799 1,457 6,758 2,339 750 288,863 68,075 5,109 90
iii.	Staff retirement funds			
		Expenses charged for retirement benefit plans Payment to retirement benefit plans	13,046 49,512	9,031 9,031
iv.	Key management personnel			
		Salaries and other short term employee benefits Post employment benefits Consideration received against assets	36,888 3,398 642	30,553 4,903 -
		Directors' fee	1,630	-
			Three months period ended March 31, 2014	December 31, 2013 (Audited)
			(Rupees in	'000)
	Relationship with the Company	Receivable / (Payable)		
i.	Parent		-	-
ii.	Associated companies			
		Bank account balances Short Term Deposits Investment in shares Interest accrued on term deposits Agency commission (payable) Claims against general insruance policy Group insurance premium Claims lodged and outstanding General Insruance premium (payable) Prepaid rent Prepaid rent Prepaid rent for vehicle Receivable against health insurance administration	1,148,712 2,238,000 444,014 88,985 (152,123) 2,209 11,738 (76,534) (3,131) 4,830 270 1,211	537,238 3,892,000 302,656 35,398 (305,002) 3,038 7,657 (41,112) (1,000) 12,075 - 794
iii.	Key Management Personnel	Salary advances	3,671	5,036

		Three months period ended March 31, 2014	Three months period ended March 31, 2013	
13.	TAXATION	(Rupees in '000)		
13.	IAARIION			
	Current for the period deferred	(96,411) 3,062 (93,349)	(75,357) (860) (76,217)	
14.	EARNINGS PER SHARE			
	There is no dilutive effect on the basic earnings per share of the company.			
	Profit after tax	201,831	127,332	
		(Number of shares in '00		
	Number of shares outstanding	62,712	62,712	
	Weighted average number of outstanding shares	72,119	72,119	
		(Rupees)		
	Earnings per share - basic	2.80	1.77	

#### 15. DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue on April 21, 2014 by the Board of Directors of the Company.

Kamal A. Chinoy

Aly Noor Mahomed Rattansey Director John Joseph Metcalf Director

### STATEMENT OF DIRECTORS

As per the requirement of section 46(6) and section 52(2)© of the Insurance Ordinance, 2000

#### Section 46(6)

- a) In our opinion, the first quarter ended March 31, 2014 Condensed Interim Unaudited Financial Statement of Jubilee Life Insruance Company Limited set out in the forms attached to the statement have been drawn up in accordance with the Ordinance and any rules made thereunder;
- b) Jubilee Life Insurance Company Limited has at all the times in the period complied with the provisions of the Ordinance and the rules made thereunder relating to paid up capital, solvency and reinsurance arrangements; and
- c) As at March 31, 2014, Jubilee Life Insurance Company Limited continues to be in compliance with the provisions of the Ordinance and the rules made thereunder relating to paid up capital, solvency and reinsurance arrangements.

#### Section 52(2)©

d) In our opinion, each statutory fund of Jubilee Life Insurance Company Limited complies with the solvency requirements of the Insurance Ordinance, 2000 and the Insurance Rules, 2002.

Kamal A. Chinoy

Aly Noor Mahomed Rattansey
Director

John Joseph Metcalf Director Javed Ahmed Managing Director & Chief Executive Officer

### STATEMENT OF APPOINTED ACTUARY

As per the requirement of section 52(2)(a) and (b) of the Insurance Ordinance, 2000

#### In my opinion:

- a) The policyholders' liabilities in the balance sheet of Jubilee Life Insurance Company Limited as at March 31, 2014 have been determined in accordance with the provisions of the Insurance Ordinance, 2000; and
- b) Each statutory fund of Jubilee Life Insurance Company Limited complies with the solvency requirements of the Insurance Ordinance, 2000.

Nauman A. Cheema

Appointed Actuary of the Company Fellow of Society of Actuaries (USA) Fellow of Pakistan Society of Actuaries Head Office: 74/1-A, Lalazar, M.T. Khan Road, Karachi-74000, Tel: (021) 35205094-5, Fax:(021) 35610959-35610262-35612314

#### **BRANCH NETWORK SOUTH REGION**

#### **BADIN**

Badin (Sub Office) Shop # 33-34, Naseem City Centre, Badin. NJI Block Hyderabad Road, Badin.

Tel: (0297) 861260

#### **GHOTKI**

Ghotki City Branch Green Hotel Building, Main Chowk, Station Road, Ghotki. Tel: (0723) 600612-13

#### **HYDERABAD**

#### **Thandi Sarak Branch**

1st Floor, Block - CC 1, Civic Center, Thandi Sarak, Hyderabad. Tel: (022) 786194 / 785907

#### **Khipro Branch**

Opposite Forest Office Sanghar Road, Khipro.

Tel: (0235) 879969

#### **KARACHI**

#### **Alpha Branch**

1st Floor, Office No. 105-A,106 Asia Pacific Trade Center, Opp. Drive in cenema, Main Rashid Minhas Road, Karachi.

Tel: (021) 34017414

#### Ayesha Manzil Branch

B-1 & B-2, Anar Kali Apartment, F.B. Area, Block - 7, Karachi.

Tel: (021) 36321452-4

#### **Civic Centre Branch**

Flat # 09, 3rd Floor, Afzal Apartment, KDA Scheme # 1-A, Stadium Road, Karachi.

Tel: (021) 34131346-8

#### **Bahadurabad Branch**

Office # 302 & 303 3rd Floor Arab Business Center, Plot # 05 Block 3 Karachi cooperative Housing society, Main Bahadarabad Chorangi, Alamgir road karachi.

Tel: (021) 34123262-5-6-7

#### **Platinum Branch**

G-5, Adenwalla Apartment, GRÉ 325/2, Garden East, Karachi.

Tel: (021) 32259552-3

#### **Karachi Central Branch**

Alif Residency, Mezzanine floor, SB-8, Block # 2 Gulshan-e-igbal, Karachi.

Tel: (021) 34992204-6

#### **Liberty Branch**

1st Floor, Office No.109 Asia Pacific Trade Center Main Rashid Minhas Road Karachi. Tel: 021-34663183-4

#### Gulshan-e-Igbal Branch, Karachi

Plot No. 6/FL-6, 2nd Floor Block-06, KDA Scheme 24, Gulshan-e-Iqbal Karachi.

Tel: (021) 34834214-5

#### **Royal Branch**

1st Floor, Office No. 105-A & 106, Asia Pacific Trade Centre, Opp. Drive-In-Cinema, Main Rashid Minhas Road, Karachi.

Tel: (021) 34017414

#### Shaheen - 1, Branch

Office No. 601, 6th Floor, Block-06, P.E.C.H.S Progressive Centre, Shahrah-e-Faisal, Karachi.

Tel: (021) 34392853-4-5

#### Zamzama Branch

Office # 302 & 303, 3rd Floor, Arab Busniess Center, Plot # 5, Block # 3,Karachi Cooperative Housing Society, Main Bahadurabad Chowrangi (4 Meenar), Aalamgeer Road Bahadurabad, Karachi.

Tel: (021) 35391586-8

#### **Nobel Branch**

Alif Residency, Mezzanine floor, SB-8, Block # 2, Gulshan-e-Iqbal, Karachi. Tel: (021) 34992204-6

#### LARKANA

#### **Larkana City Branch**

1364/2, Block-C, Nawatak Mohallah, Larkana. Tel: (074) 4057486-7

#### Shikarpur (sub Office)

Near Modern Public School, Station Road, Old Saddar, Shikarpur.

Tel: (0726) 6521907

#### Larkana Royal Branch

1364/2, Block-C, Nawatak Mohallah, Larkana. Tel: (074) 4057486-7

#### Station Road larkana Branch

1364/2, Block-C, Nawatak Mohallah, Larkana. Tel : (074) 4057486-7

#### **Mehar City Branch**

Eri Building, Girls School Road, Mehar, Larkana. Tel: (025) 4730406

#### Daharki Branch

Near First Micro Finance Bank, G.T Road,

Tel: (0723) 644317

#### **MIRPURKHAS**

#### **Mirpurkhas City Branch**

Umar Kot Road, Near Ali Med center, Mirpurkhas. Tel: (0233) 873106

### **NAUSHEROFEROZ**

Nausheroferoz City Branch Near HBL limited, Main Road, Nausheroferoz. Tel: (0242) 448424 / 481222

#### Panu Aqil Branch

Opposite Caltex Petrol Pump, Baiji Chowk, Panu Aqil. Tel: (071) 5691717-8

#### **Sukkur City Branch**

1st Floor, Lala Azam Plaza, Opp. Excise Office, Station Road, Sukkur. Tel: (071) 5614261 / 5614515

**Khairpur City Branch** 

#### Ghareeb Nawaz Hotel, Opp. Curcit House, Khairnur.

Tel: (024) 3714872

#### **NORTH REGION**

#### **ISLAMABAD**

### **Islamabad Central Branch**

D-26, 3Rd Floor, Kashmir Plaza, Jinnah Avenue, Islamabad.

Tel: (051) 2206930-1

#### Saddar Branch

D-26, 3rd Floor, Kashmir Plaza, Jinnah Avenue, Islamabad.

Tel: (051) 2206930-1

### Karakuram, Gilgit Branch Nisar Market, Near Heli Chowk,

Gutial, Gilgit. Tel: (05811) 457062-4-8

#### KOTLI

#### Pindi Road Kotli Branch

2nd Floor, Gulistan Plaza, Pindi Road,

Tel: (05826) 444475

#### MIRPUR AZAD KASHMIR **Mirpur Branch**

Plot No.629, 1st floor, Sector B-1, Bank Square , Allama Iqbal Road, Mirpur AJK

Tel: (05827) 445223 / 445805

#### Muzaffarabad (Sub Office)

7 To 11 Building, 2Nd Floor, Mir Waaize Kashmir Road Opp. C.M.H., Muzaffarabad. Tel: (058) 81045041

#### **PESHAWAR**

#### Cantt. Branch- 1

UG-Office # 422, 424, 426, 440, 442, Main Lobby Deans Trade Centre, Peshawar Cantt.

Tel: (091) 5270388 / 5270566

**Cantt. Branch- 2**UG-Office # 422, 424, 426, 440, 442,
Main Lobby Deans Trade Centre, Peshawar Cantt.

Tel: (091) 5270388 / 5270566

#### Chitral (Sub Office)

Ground Floor, Terichmir View Hotel, Shahi Qilla Road, Main Bazar, Chitral. Tel: (0943) 413649

#### CORPORATE DISTRIBUTION

Jubilee Life Building, 74/1-A, Lalazar, M.T. Khan Road, Karachi-74000 Tel: (021) 35205094-5, Fax: (021) 35610959-35610262-35612314 21-L, 2nd and 3rd Floor, Tufail Plaza, 56 Shadman 1, Post Office Shadman, Lahore. Tel: (042) 37520557-302 Saleemi Tower, 2nd Floor, D Ground Faislabad Tel: (041) 8559846-7 Karachi Lahore

Faisalahad Rawalpindi

Sialkot

1st & 2nd Floor, DD-79, Asad Plaza, Shamsabad, Muree Road, Rawalpindi. Tel: (051) 4602900 Right Wing, 2nd Floor, Moon Tower Paris Road, Sialkot Tel: (052) 4264687 10- A, 1st Floor, Twin Towers, Tehsil Chowk, Gulgasht Colony, Bosan Road, Multan Tel: (061) 6212051-7 Multan

Head Office: 74/1-A, Lalazar, M.T. Khan Road, Karachi-74000, Tel: (021) 35205094-5, Fax:(021) 35610959-35610262-35612314

**University Road Branch** 2nd Floor, Samad Plaza, Tehkal, Main University Road, Peshawar. Tel: (091) 5850520-22

**RAWALPINDI** Blue Area Branch

26-D, 3rd Floor, Kashmir Plaza, Jinnah Avenue Blue Area,

Islamabad Tel: 051-2206930-6

**Twin City Branch** 

DD-83, 1st Floor, Minhas Shopping Plaza Shamsabad, Murree Road, Rawalpindi. UAN: (051) 111-11-6554 Tel: (051) 4575201-4 Fax: (051) 4575209

**Karakuram Branch** 

2nd Floor, ZS-Plaza, in front of Radio Pakistan, Main Sharah-e-Quaid-e-Azam, Jutial, Gilgit. Tel: (05811) 450093-4-6

**Hunza Branch** 

1st Floor, Gulzar-e-Hunza Market, Bank Square, Agha Khan Abad, Ali Abad, Main Karakoram

Highway, Hunza. Tel: (05813) 455541-46

**Ghizer Branch** 

Nisar Market, Near Heli Chowk, Gutial, Gilgit. Tel: (05811) 457062-4-8

Margalla Hills Branch

D-26, 3rd Floor, Kashmir Plaza, Jinnah Avenue, Islamabad.

Tel: (051) 2206930-1

**CENTRAL REGION G.T. Road Branch** 

1St Floor, Chughtai Centre, Main Shaheen-Abad, G.T. Road, Gujranwala. Tel : (055) 4264687-8

**Paris Road Branch** 

2Nd Floor, Al Ameen Centre, Opposite Sialkot Chamber Of Commerce And Industry, B Paris Road, Sialkot

Tel: (052) 4264687-8

**Ravi Branch**2nd Floor, Plot # 79, Officers Housing Scheme,
Cavalry Ground, Lahore.
Tel: (042) 36619962-3-4

**Lahore Pioneer Branch** 16/2, 2nd Floor, KSB Pumps Bilding, Sir Agha Khan Road, Lahore. Tel: (042) 36308956-60

Model Town Branch Plot # 217-218 BP GESH Lahore, 1st Floor on Punjab Bank, Model Town, Link Road, Lahore. Tel: (042) 35970133-4

Muridke (Sub Office) Plot No. 217-218, BP GESH Lahore 1st Floor On Punjab Bank, Model Town, Link Road, Lahore. Tel: (042) 35970127

**Faisalabad City Branch** 1st Floor, 721, Batala Colony, Satiana Road, Faisalabad.

Tel: (041) 8720984

**Satiana Road, FSD** 577-B, 2nd Floor, Peoples Colony, Main Satiana Road, Near Saleemi Chowk, Faisalabad.

Tel: (041) 8554681-2-3

**Chenab Branch** 

Sadiq Centre, Ground Floor Left Wing, (G1, G2, G3, G4), Rehman Sahaheed Road, Opposite Total Petrol Pump, Gujrat.

Tel: (053) 3536115

Jalalpur Jattan Branch 1st Floor, Circular Road, Near Allied Hospital, Jalalpur Jattan, Teshil & District, Gujrat. Tel: (0533) 592277

**Jhelum Buraq Branch** 

1st & 2nd Floor, Sarang Plaza, Near MCB Bank, GT Road, Jhelum.

**Hafizabad Branch** 

405-A, Club Road, Opp. Contonment board, Sargodha. Tel: (048) 3768468-9

**Club Road Sargodha Branch** 

405-A, Club Road, Opp. Contonment board, Sargodha. Tel: (048) 3768468-9

**Okara Central Branch** 

2nd Floor, Nasir Plaza, Depalpur Chowk, Okara. Tel: (044) 25210101

Jhang (Sub Office - Faisalabad)

Chenab Street, Shadab Colony, Near Canal Rest House, Jhang.

MULTAN REGION Rahim Yar Khan

24-Model Town, First Floor, City Chowk Hospital, Rahim Yar Khan. Tel: (068) 5887601

**Bahawalpur Branch** 

1st Floor, Adil Complex, Opp: Circuit House, Ahmed Pur Road, Bahawalpur. Tel: (062) 2877682

Dera Ghazi Khan Branch

Al-Ajwa Plaza, 1st Floor, Bank road, Block-1, Dera Ghazi Khan. Tel: (064) 2466500/064-2463994 / 2470893

**Abdali Road Branch** 

63-A NIPCO House, (Nawai-e-Waqt Building), Abdali Road, Multan. Tel : (061) 4573301-2

Multan Royal Branch 63-A NIPCO House,

(Nawai-e-Waqt Building), Abdali Road, Multan. Tel: (061) 4573301-2

**Sahiwal Branch**First Floor, Habib Bank, High Street,
Alpha Tower, Sahiwal.
Tel: (040) 4220503

Muzaffargarh Branch (Sub Office)

Khursheedabad Jhang Road, Muzzafar Garh. Tel: (066) 2423677

BANCASSURANCE

Karachi Banca

Banglow # 245/6/2/O, Block -6, P.E.C.H.S., Karachi.

**Lahore Banca** 

21-L, Gulberg III, Ferozepur Road, Lahore.

Islamabad / Pindi Banca

1st & 2nd Floor, DD-79, Asad Plaza, Shamsabad, Murree Road.

**Hyderabad Banca** 

Building # 97, Mazinine Floor, Opp. Bank Al - Habib, Doctor Line, Saddar Bazar.

Sukkur Banca

Bilal Motors, Opposite Jatoi House, Military Road Sukkur.

**Multan Banca** 

10-A, Ist. Floor, Twin Towers, Tehsil Chowk,. Gulgasht Colony, Near Silk Bank, Bosan Road, Multan.

**Bahawalpur Banca** 

Shop # 108, 109 & 110, 1st Floor, Awan Plaza, Andron-e-Ahmed Puri Gate, Bahawalpur.

Faisalabad Banca

3rd Floor, Office # 09, Legacy Tower, Main Boulevard, Kohinoor City Faisalabad.

Sahiwal Banca

1st Floor, Naveed Plaza, Jinnah Road, High Street, Sahiwal.

**Sialkot Banca** 

Plot # 16 S, 71/A/1, Shop # 1,2,3, 2nd Floor, Opp. Mission Hospital, Paris Road, Sialkot.

Guiranwala Banca

3Rd Floor Zaheer Plaza, Gt Road Gujranwala.

Sargodha Banca

Al-Rehman Trade Centre, 2nd Floor, Office # 55, Sargodha.

**Gujrat Banca** 

B-1 / 421, Iqbal Center, Near Prince Chowk, Khawajgan Road, Gujrat.

**Peshawar Banca** 

No. 501-502 B, 5th Floor, City Towers, University Road, Peshawar.

**Jehlum Banca** 

1st Floor, Mian GT Road, Opposite HBL Jadah Branch, Jehlum.

**Muzaffarabad Banca** 

D-141, Street # 17, Upper Chittar Housing Scheme, Muzaffarabad, Azad Kashmir.

Office # 211 &213, 2nd Floor, Business Avenue, Shar e Faisal, Karachi. Tel (021) 34374310-9

**CORPORATE DISTRIBUTION** 

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Faisalabad

Rawalpindi

Sialkot Multan

### JUBILEELIFE.COM

#### Jubilee Life Insurance Company Limited

74/1-A, Lalazar, M.T. Khan Road, Karachi - 74000, Pakistan

Phone: 021 35205095 Fax: (021) 35610959, 35610262, 35612314 UAN: 111 111 554 SMS: JLl to 8282 E-mail: info@jubileelife.com Website: www.jubileelife.com