

INVESTMENT FACT SHEET

FOR THE MONTH OF APRIL 2019

FROM INVESTMENT DESK

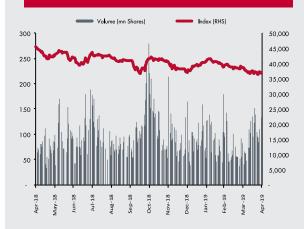
ECONOMY AND CAPITAL MARKETS UPDATE

| ECONOMIC SUMMARY | | | | | |
|--|-----|--------------|---------|----------|--|
| KEY INDICATORS REPORTED CURRENT PREVIOUS YTD | | | | | |
| CPI Inflation | Apr | 8.82% | 9.41% | 6.99% | |
| Trade Deficit (USD mn) | Mar | (2,104) | (1,651) | (21,306) | |
| Remittances (USD mn) | Mar | 1,745 | 1,577 | 16,095 | |
| Current A/C (USD mn) | Mar | (822) | (278) | (9,588) | |
| FDI (USD mn) | Mar | 1 <i>7</i> 8 | 168 | 1,677 | |
| Tax Collection ** (PKR bn) | Apr | 288 | 351 | 2,993 | |
| M2 Growth* | | | | 3.24% | |
| FX Reserves* (USD bn) | Apr | | | 15.74 | |

Source SBP, FBS

* Latest monthly figures **provisional figures

KSE-100 ONE YEAR PERFORMANCE



| SECONDARY MARKET PKRVS | | | |
|------------------------|--------|--------|--------------|
| TENOR | APR-19 | MAR-19 | CHANGE (bps) |
| 30 Days | 10.70 | 10.74 | -4 |
| 60 Days | 10.79 | 10.80 | -1 |
| 3 Months | 10.85 | 10.90 | -5 |
| 6 Months | 11.05 | 11.00 | 5 |
| 1 Year | 11.15 | 11.15 | 0 |
| 3 Year | 12.00 | 12.21 | -21 |
| 5 Year | 12.34 | 12.62 | -28 |
| 10 Year | 12.90 | 13.12 | -22 |
| | | | |

Source: MUFAP

ECONOMIC REVIEW

CPI increased by 8.82%/1.3% (YoY/MoM) for Apr'19 with major contributions by Food (+3.07% YoY) and Utilities (+2.74% YoY) heads. Inflation for 10MFY19 now stands at 7.0%, almost double that of SPLY (3.77%). On sequential basis, Current Account Deficit deteriorated by 196% MoM to stand at USD 822 mn in Mar'19 compared to CAD of USD 278 mn in Feb'19. Although Exports (+8.4% MoM) and Remittances (+10.7% MoM) diminished the impact to bottom line. However, CAD for 9MFY19 shows improvement of 29.4% to stand at USD 9,588 mn from USD 13,589 mn in 9MFY18. Forex reserves declined by USD 1.65 bn (-9.51% MoM) to USD 15.74 bn due to multiple debt repayments in Apr'19. Government continue to face challenges on fiscal side as tax collection fell to Rs 288 bn (-18% MoM) in Apr'19, missing the target by Rs. 52 bn. FBR has so far collected Rs. 2,993 bn in 10MFY19, slightly up by 2.4% from Rs. 2,923 bn in 10MFY18, short of Rs. 345 bn to the target. Moving ahead, Pakistan is about to close IMF program which is expected to provide much needed fiscal and economic discipline in near term.

EQUITY MARKET REVIEW

Equities relentlessly continued their downward spiral in Apr' 19 with KSE100 index down by 4.8% to close at 36,784 points. However, market activity surged upwards by 33% MoM with average daily volumes of 142 mn shares during Apr'19. Reasons behind the dismal performance of the bourse were interest rate hike by the SBP (+50 bps in March'19 MPS), higher inflation, reduction in GDP growth forecast by ADB, IMF and World Bank, and delay in finalization of the IMF program along with Asset Declaration Scheme. Foreign Investors returned to show interest in local market after last month's selling with a net inflow of USD 3.55 mn in Apr' 19. Major buying was in Cements (USD 5.5mn) and Commercial Banks (USD 2.1mn). Mutual Funds led local selling with USD 27.4 mn while chief buyer was Companies with USD 16.13 mn. In sectoral returns, Cement was principal laggard (-12.8%), followed by E&Ps (-5.6%) and Banks (-2.3%). Few sectors showed positive return with only Miscellaneous (+8.6%) being notable. Going forward, Pakistán with forward P/E of 7.4x is trading at 51.6% discount compared to Asia Pacific regional average of 15.3x, along with a dividend yield of ~7.9%, higher than the regional average of ~2.4%.

DEBT MARKET REVIEW

Investors continued their bias in long tenor papers amid peaked out interest rates which was evident by sizable participation of Rs 488 bn against the target of Rs 100 bn in last PIB auction. Surprisingly, SBP accepted bids worth Rs 147 bn in only 3 yr tenor at slightly lower cutoff yield at 12.20% (-0.03 ppt) while bids in all other tenors were rejected. Similarly, PIB floater auction also saw overwhelming participation with Rs 104 bn worth of bids being received against target of Rs 100 bn, while SBP accepted bids valued at Rs 65 bn. Overall market remained liquid due to low acceptance in the auctions. As a result, yields in secondary markets dipped by 21-28 bps across higher tenors. On the other hand, SBP in cumulative T-bills accepted Rs 1,045 bn worth of bids in 3-month (10.99%) and 6-month tenor (11.09%) against target of mere Rs 500 bn. Moving ahead, market is expected to remain volatile amid uncertainty over long-term policy direction. Nevertheless, investors are likely to shift their portfolio concentration towards PIBs given attractive rates on offer.

MANAGED FUND

FUND OBJECTIVE

To maximize capital appreciation by investing in a balanced portfolio of wide range of shares, Government and other fixed income securities and bank deposits.

FUND INFORMATION

| DESCRIPTION | INFORMATION |
|-------------------|--|
| Fund Name | Managed Fund |
| Fund Size | PKR 79,813 Mi ll ion |
| Launch Date | 31.12.1996 |
| Bid Price | PKR 99.50 |
| (31.12.1996) | |
| Bid Price | PKR 1,098.74 |
| (30.04.2019) | |
| Category | Balanced Fund |
| Pricing Mechanism | Forward on daily basis |
| Management Fee | 1.50% p.a. |
| Pricing Days | Monday to Friday |
| Auditors | KPMG |
| Appointed Actuary | Nauman Cheema, Nauman Associates, Lahore |

INVESTMENT COMMITTEE

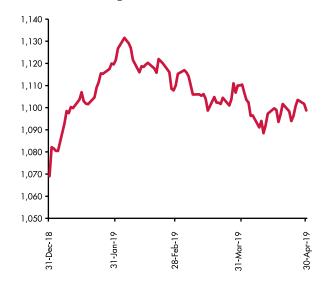
| MEMBERS | DESIGNATION |
|-------------------------|--------------|
| Shahid Ghaffar | Chairman |
| Javed Ahmed | Member / CEO |
| Rafiuddin Zakir Mahmood | Member |
| John Joseph Metcalf | Member |
| Lilly R. Dossabhoy | Member |
| Shan Rabbani | Member |

FUND RETURNS

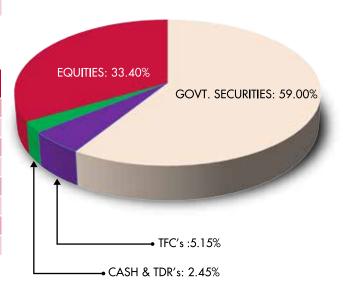
| PERIOD | RATE OF RETURN |
|------------------------------|----------------|
| 1 month | -1.05% |
| 3 months | -2.03% |
| 12 months | -3.78% |
| Calendar YTD | 2.78% |
| Since Inception | 1004.26% |
| Since Inception (annualized) | 11.35% |
| 5 Years | 36.95% |
| 10 Years | 170.95% |

FUND MANAGER'S COMMENTS

During the month of April 2019 Managed Fund's (MF) Unit Price decreased by PKR 11.66 (-1.05%) net of fund management fee.



| ASSETS | APRIL 2019 | MARCH 2019 |
|------------------------------|------------|------------|
| Government Securities | 59.00% | 55.12% |
| Term Finance Securities | 5.15% | 5.06% |
| Cash and Short Term Deposits | 2.45% | 5.26% |
| Stocks & Mutual Funds | 33.40% | 34.56% |



CAPITAL GROWTH FUND

FUND OBJECTIVE

The objective of the fund is to maximize returns to policyholders by investing mainly in equity portfolio and partly in Government securities, Term Finance Certificates and bank deposits.

FUND INFORMATION

| DESCRIPTION | INFORMATION |
|-------------------|--|
| Fund Name | Capital Growth Fund |
| Fund Size | PKR 21,188 Mi ll ion |
| Launch Date | 28.07.2004 |
| Bid Price | PKR 100 |
| (28.07.2004) | |
| Bid Price | PKR 806.33 |
| (30.04.2019) | |
| Category | Equity Fund |
| Pricing Mechanism | Forward on daily basis |
| Management Fee | 1.50% p.a. |
| Pricing Days | Monday to Friday |
| Auditors | KPMG |
| Appointed Actuary | Nauman Cheema, Nauman Associates, Lahore |

INVESTMENT COMMITTEE

| MEMBERS | DESIGNATION |
|-------------------------|--------------|
| Shahid Ghaffar | Chairman |
| Javed Ahmed | Member / CEO |
| Rafiuddin Zakir Mahmood | Member |
| John Joseph Metcalf | Member |
| Lilly R. Dossabhoy | Member |
| Shan Rabbani | Member |

FUND RETURNS

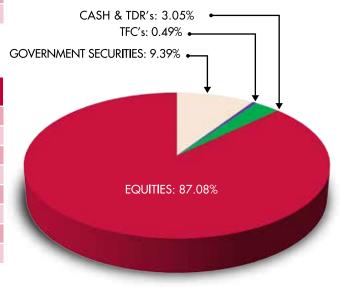
| PERIOD | RATE OF RETURN |
|------------------------------|----------------|
| 1 month | -4.25% |
| 3 months | -8.46% |
| 12 months | -18.02% |
| Calendar YTD | 1.36% |
| Since Inception | 706.33% |
| Since Inception (annualized) | 15.19% |
| 5 Years | 53.16% |
| 10 Years | 338.10% |

FUND MANAGER'S COMMENTS

During the month of April 2019 Capital Growth Fund's (CGF) Unit Price decreased by PKR 35.81 (-4.25%) net of fund management fee.



| ASSETS | APRIL 2019 | MARCH 2019 |
|------------------------------|------------|------------|
| Government Securities | 9.39% | 6.81% |
| Term Finance Securities | 0.49% | 0.47% |
| Cash and Short Term Deposits | 3.05% | 4.98% |
| Stocks & Mutual Funds | 87.08% | 87.75% |



MEESAQ FUND

FUND OBJECTIVE

The objective of the Meesaq fund is to provide an opportunity to investors who want interest free returns. The instruments in which the Meesaq fund invests are selective stocks, sukuk, short term deposits in Islamic banks / Islamic bank branches, Islamic mutual funds and other valid interest-free investments.

FUND INFORMATION

| DESCRIPTION | INFORMATION |
|-------------------|--|
| Fund Name | Meesaq Fund |
| Fund Size | PKR 8,887 Million |
| Launch Date | 27.03.2008 |
| Bid Price | PKR 475.00 |
| (27.03.2008) | |
| Bid Price | PKR 1,000.35 |
| (30.04.2019) | |
| Category | Non-interest bearing Investment portfolio |
| Pricing Mechanism | Forward on daily basis |
| Management Fee | 1.50% p.a. |
| Pricing Days | Monday to Friday |
| Auditors | KPMG |
| Appointed Actuary | Nauman Cheema, Nauman Associates, Lahore |

INVESTMENT COMMITTEE

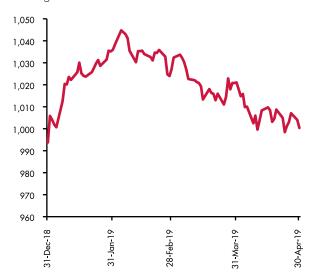
| MEMBERS | DESIGNATION |
|-------------------------|--------------|
| Shahid Ghaffar | Chairman |
| Javed Ahmed | Member / CEO |
| Rafiuddin Zakir Mahmood | Member |
| John Joseph Metcalf | Member |
| Lilly R. Dossabhoy | Member |
| Shan Rabbani | Member |

FUND RETURNS

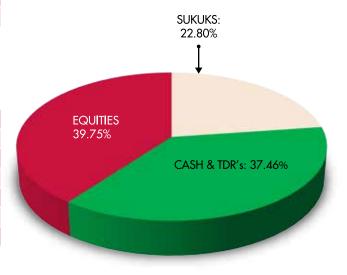
| PERIOD | RATE OF RETURN |
|------------------------------|----------------|
| 1 month | -2.03% |
| 3 months | -3.43% |
| 12 months | -5.94% |
| Calendar YTD | 0.66% |
| Since Inception | 110.60% |
| Since Inception (annualized) | 6.94% |
| 5 Years | 36.66% |

FUND MANAGER'S COMMENTS

During the month of April 2019 Meesaq Fund's (MEF) Unit Price decreased by PKR 20.76 (-2.03%) net of fund management fee.



| ASSETS | APRIL 2019 | MARCH 2019 |
|------------------------------|------------|------------|
| Sukuks | 22.80% | 22.66% |
| Cash and Short Term Deposits | 37.46% | 36.29% |
| Stocks & Mutual Funds | 39.75% | 41.05% |



YAQEEN GROWTH FUND

FUND OBJECTIVE

This fund has been formed to enable Jubilee Life's policyholders to participate in a diversified portfolio of Fixed Income Securities with minimal exposure to equity. Yaqeen Growth fund is suitable for those who wish to earn steady returns on investments through full exposure to debt securities and minimum risk of capital erosion.

FUND INFORMATION

| DESCRIPTION | INFORMATION |
|-------------------|--|
| Fund Name | Yaqeen Growth Fund |
| Fund Size | PKR 2,213 Mi ll ion |
| Launch Date | 01.06.2009 |
| Bid Price | PKR 475.00 |
| (01.06.2009) | |
| Bid Price | PKR 1,082.67 |
| (30.04.2019) | |
| Category | Capital Protected Fund |
| Pricing Mechanism | Forward on daily basis |
| Management Fee | 1.50% p.a. |
| Pricing Days | Monday to Friday |
| Auditors | KPMG |
| Appointed Actuary | Nauman Cheema, Nauman Associates, Lahore |

INVESTMENT COMMITTEE

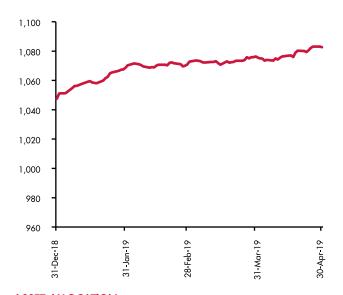
| MEMBERS | DESIGNATION |
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| Shahid Ghaffar | Chairman |
| Javed Ahmed | Member / CEO |
| Rafiuddin Zakir Mahmood | Member |
| John Joseph Metcalf | Member |
| Lilly R. Dossabhoy | Member |
| Shan Rabbani | Member |

FUND RETURNS

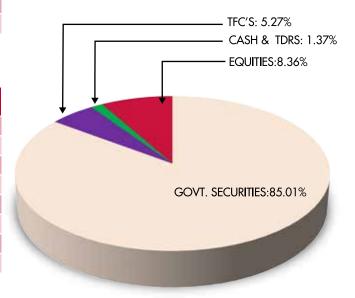
| PERIOD | RATE OF RETURN | |
|------------------------------|----------------|--|
| 1 month | 0.58% | |
| 3 months | 1.32% | |
| 12 months | 4.15% | |
| Calendar YTD | 3.35% | |
| Calendar YTD (annualized) | 10.56% | |
| Since Inception | 1 27.93% | |
| Since Inception (annualized) | 8.66% | |
| 5 Years | 41.50% | |

FUND MANAGER'S COMMENTS

During the month of April 2019 Yaqeen Growth Fund's (YGF) Unit Price increased by PKR 6.27 (0.58%) net of fund management fee.



| ASSETS | APRIL 2019 | MARCH 2019 |
|------------------------------|------------|------------|
| Government Securities | 85.01% | 83.47% |
| Term Finance Securities | 5.27% | 5.41% |
| Cash and Short Term Deposits | 1.37% | 2.05% |
| Stocks & Mutual Funds | 8.36% | 9.06% |



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