



Quarterly Report March 31, 2011

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# Vision

To be Pakistan's leading and most highly reputed life insurance company, enjoying the confidence and trust of its Shareholders, Policyholders, Business Partners and the Communities in which it operates.

# Mission

Shareholders are the backbone of our business. They provide the initial capital which enables the Company to commence the business and to grow the business through retention of profits and by investing additional capital when required. We will strive to achieve above average earnings on their invested capital.

Our Policyholders are our most valuable assets. We will strive to provide them with a full range of life insurance and other products, security of their investment, a satisfactory return on their investments and efficient personal service.

Employees are our Partners enabling us to fulfil our vision and mission. We will endeavour to provide them a fair reward based on their performances and achievements, a good working environment, adequate training and opportunities for self development to empower them to grow and prosper with the company.

The Community in which we exist along with our Shareholders, Policyholders, Employees, etc also deserves our consideration. We will participate and contribute to the uplift and welfare of the community, and the improvement of the environment.



# Company information

BOARD OF DIRECTORS	
Masood Noorani	Chairman
Javed Ahmed	Managing Director & Chief Executive Officer
Aly Noor Mahomed Rattansey	Director
John Joseph Metcalf	Director
Shahid Mahmood Loan	Director
Sultan Ali Akbar Allana	Director
Towfiq Habib Chinoy	Director
Company Secretary Manzoor Ahmed	
APPOINTED ACTUARY Nauman A. Cheema	Nauman Associates, 7-B, Block F, Gulberg III, Lahore
AUDITORS Farrukh Rehman	Engagement Partner A. F. Ferguson & Co. Chartered Accountants
	State Life Building No. 1-C, I. I. Chundrigar Road, P. O. Box 4716 Karachi - 74000, Pakistan.
BANKERS Habib Bank Limited Standard Chartered Bank (Pakistan) Limited	
REGISTRAR & SHARE TRANSFER OFFICE Central Depository Company of Pakistan	CDC House, 99-B, Block-B, S.M.C.H.S. Main Shahra-e-Faisal Karachi-74400
LEGAL ADVISORS Kabraji & Talibuddin	64-A/I, Gulshan-e-Faisal, Bath Island, Karachi-75530
REGISTERED OFFICE	26-D, 3rd Floor, Kashmir Plaza, Jinnah Avenue, Blue Area, Islamabad Tel: (0092)(51) 2206930-6 Fax: (0092)(51) 282537 Web: www.njilife.com E-mail: info@njilife.com
HEAD OFFICE	74/1-A, Lalazar, M. T. Khan Road, Karachi -74000 Ph:(0092)(21) 35611071-75, 35611802-08 Fax:(0092)(21) 35610959 Web: www.njilife.com E-mail: info@njilife.com



## Company information

#### **BOARD COMMITTEES**

#### **Audit**

Aly Noor Mahomed Rattansey Chairman

John Joseph Metcalf Member

Shahid Mahmood Loan Member

Adeel Ahmed Khan Secretary / CIA

### **Human Resource**

Towfiq Habib ChinoyChairmanMasood NooraniMemberJohn Joseph MetcalfMember

#### Finance & Investment

Masood NooraniChairmanJaved AhmedMemberJohn Joseph MetcalfMemberShahid Mahmood LoanMemberNurallah MerchantMemberManzoor AhmedMember

#### **Technical**

John Joseph Metcalf Chairman
Javed Ahmed Member
Nurallah Merchant Member

### **MANAGEMENT COMMITTEES**

### **Claims**

Javed Ahmed Chairman

Nurallah Merchant Member

Manzoor Ahmed Member

Zahid Barki Member

#### Reinsurance

Javed Ahmed Chairman

Nurallah Merchant Member

Zahid Barki Member

Shan Rabbani Member

### **Underwriting**

Javed Ahmed Chairman

Nurallah Merchant Member

Zahid Barki Member

### Compliance

Javed Ahmed Chairman

Nurallah Merchant Member

Manzoor Ahmed Member

Zahid Barki Member

### <u>Procurement And Disposal</u>

Nurallah MerchantChairmanManzoor AhmedMemberFaisal QasimMemberMunawar KhalilMember



## Directors' Review

The Directors of New Jubilee Life Insurance Company Limited are pleased to present the Condensed Un-audited Interim Financial Statements of the Company for the 1st quarter ended March 31, 2011.

The overall performance of the Company during this period has been very encouraging. All lines of insurance business show good growth both in new business as well as renewal premium. The total premium revenue of Rs. 1,894 million was 37% higher than the revenue of Rs. 1,382 million achieved in the same period of last year. The claims and expense ratios also remained at a satisfactory level.

The first quarter profit after tax at Rs. 58 million is 63% higher than Rs. 36 million achieved in the same period last year.

As evident from the results, the Company continues to make good progress, and we look forward to maintain the pace of progress.

On behalf of the Board of Directors

Masood Noorani

Chairman

Javed Ahmed

Olimat

Managing Director & Chief Executive Officer

Karachi: 27th April, 2011



## **Condensed Interim Balance Sheet (Unaudited)**

as at March 31, 2011

	Note	Share	Sta	atutory Fund	Aggregate		
		holders' Fund	Individual Life Unit Linked	tional business	Accident & Health	March 31, 2011 (Unaudited)	December 31, 2010 (Audited)
Share capital and reserves		•		(Kupees	ili 000)		<b></b>
Authorised share capital 100,000,000 ordinary shares of Rs. 10 each		1,000,000	·			1,000,000	1,000,000
Issued, subscribed and paid-up share capital 62,712,000 ordinary shares of Rs. 10 each Accumulated surplus Net shareholders' equity	6	627,120 486,946 <b>1,114,066</b>	-	-	-	627,120 <u>486,946</u> 1,114,066	627,120 522,753 <b>1,149,873</b>
Balance of statutory fund [including policyholders' liabilities Rs. 9,952.241 million (December 31, 2010: Rs. 8,976.440 million)]	4		9,528,400	416,914	218,612	10,163,926	9,144,236
Creditors and accruals Outstanding claims Premiums received in advance Amounts due to insurers / reinsurers Amounts due to agents Accrued expenses Other creditors and accruals Inter-fund payable		- - - 37,210 15,100 2,037 54,347	121,876 89,920 - 114,379 106,201 6,085 - 438,461	302,417 9,654 26,563 16,286 13,625 1,335 - 369,880	61,182 23,750 - 4,055 833 21 10,231	485,475 123,324 26,563 134,720 157,869 22,541 12,268	502,887 164,851 15,206 201,613 128,879 18,606 19,278 1,051,320
Other liabilities Unclaimed dividend Dividend payable		751 85,379 86,130	-			751 85,379 86,130	1,044
Total liabilities		140,477	9,966,861	786,794	318,684	11,212,816	10,196,600
Total equity and liabilities		1,254,543	9,966,861	786,794	318,684	12,326,882	11,346,473

The annexed notes 1 to 13 form an integral part of these financial statements.

Masood Noorani

Chairman

Towfiq H. Chinoy Director Shahid M. Loan
Director



## **Condensed Interim Balance Sheet (Unaudited)**

as at March 31, 2011

No		Statutory Funds			Aggregate		
	holders' Fund	Individual Life Unit Linked	tional business	Accident & Health	March 31, 2011 (Unaudited)	December 31, 2010 (Audited)	
Cash and bank deposits	◆		(Kupees	, III 000 <i>)</i>		<b></b>	
Cash and others	262	2,177	191	52	2,682	3,627	
Current and other accounts	134,419	147,204	2,342	53,571	337,536	407,037	
Deposits maturing within 12 months	-	809,000	-	-	809,000	674,000	
	134,681	958,381	2,533	53,623	1,149,218	1,084,664	
Unsecured advances to employees	11,048	-	-	-	11,048	4,560	
Investments 7							
Government securities	762,655	6,281,717	710,982	203,637	7,958,991	6,893,271	
Other fixed income securities	407.204	348,309	-	-	348,309	444,694	
Listed equities and closed-end mutual funds Open-end mutual funds	127,381	2,144,245	-	-	2,271,626	2,248,600	
Open-end mutuar lunds	890,036	78,279 <b>8,852,550</b>	710,982	203,637	78,279 10,657,205	9,673,115	
Deferred Tax	6,282	-		-	6,282	4,282	
Other assets - current							
Premiums due but unpaid 8	-	-	61,375	34,669	96,044	73,840	
Investment income due but outstanding	3,551	42,624	-	-	46,175	897	
Investment income accrued	2,259	30,080	5,428	1,631	39,398	71,502	
Amounts due from insurers / reinsurers	20.747	46,803	-	15,466	62,269	150,786	
Taxation - payments less provision	38,747	22.707	-	-	38,747	63,131	
Prepayments Sundry receivable	3,901 5,419	22,797 4,850	2,984	9,658	26,698 22,911	23,782 15,767	
Inter-fund receivable	J,413	8,776	3,492	9,030	12,268	19,278	
Interfulla receivable	53,877	155,930	73,279	61,424	344,510	418,983	
Fixed assets 9	55/517	.00,000	. 5,2. 5	0.7.2.	011,010	,,,,,	
Tangible assets							
Capital work-in-progress	19,191	-	-	-	19,191	14,209	
Furniture, fixtures, office	100 044				100.044	122.020	
equipments, computers and vehicles  Intangible assets	126,211	-	-	-	126,211	132,830	
Computer software	13,217		_	_	13,217	13,830	
Computer softmute	158,619	-	-	-	158,619	160,869	
Total assets	1,254,543	9,966,861	786,794	318,684	12,326,882	11,346,473	

The annexed notes 1 to 13 form an integral part of these financial statements.

Masood Noorani Chairman Towfiq H. Chinoy Director Shahid M. Loan
Director

Javed Ahmed Managing Director & Chief Executive Officer



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## **Condensed Interim Profit and Loss Account (Unaudited)**

For the quarter ended March 31, 2011

	Note	Three months period ended March 31, 2011 (Rupees	Three months period ended March 31, 2010 in '000)
Investment income not attributable to statutory funds Return on Government securities Return on other fixed income securities Amortisation of discount relative to par Dividend income		18,259 2,146 1 4,567 24,973	5,337 1,836 1 3,851 11,025
Gain on disposal of investments		-	545
Reversal of provision for impairment in value of investment Government securities Listed equities		447 2,811 3,258	291 4,105 4,396
Total investment income		28,231	15,966
Investment related expenses Net investment income		(17) 28,214	(1) 15,965
Other revenue /(loss) Gain on disposal of fixed assets Others		2,621 (106) 2,515	405 2 407
Total investment income and other revenue		30,729	16,372
Expenses not attributable to statutory funds Profit before appropriation of surplus to shareholders' fund Surplus appropriated to shareholders' fund from ledger account D	4	(4,468) 26,261 70,000	
Profit before tax		96,261	49,090
Taxation	11	(38,000)	(13,440)
Net profit for the year		58,261	35,650
		(Ruj	oees)
Earnings per share	12	<u>0.93</u>	0.57

The annexed notes 1 to 13 form an integral part of these financial statements.

Masood Noorani Chairman Towfiq H. Chinoy Director Shahid M. Loan Director



## **Condensed Interim Statement of Changes in Equity (Unaudited)**

For the quarter ended March 31, 2011

	Share	Net	Total		
	Capital	Accumulated surplus	Capital contribution to statutory funds (Rupees in '000	Net accumulated (Deficit)/ Surplus	
Balance as at January 1, 2010	627,120	438,713	(519,328)	(80,615)	546,505
Profit for first quarter ended March 2010	-	35,650	-	35,650	35,650
Balance as at March 31, 2010	627,120	474,363	(519,328)	(44,965)	582,155
Profit for nine months period from April 1, 2010 to December 31, 2010	-	111,102	-	111,102	111,102
Cash dividend for the year ended December 2009 @ 10%	-	(62,712)	-	(62,712)	(62,712)
Capital withdrawn from statutory fund	-	-	519,328	519,328	519,328
Balance as at December 31, 2010	627,120	522,753		522,753	1,149,873
Profit for first quarter ended March 2011	-	58,261	-	58,261	58,261
Cash dividend for the year ended December 31, 2010 @ 15%	-	(94,068)	-	(94,068)	(94,068)
Balance as at March 31, 2011	627,120	486,946	•	486,946	1,114,066

The annexed notes 1 to 13 form an integral part of these financial statements.

Masood Noorani Chairman Towfiq H. Chinoy Director Shahid M. Loan
Director



## **Condensed Interim Cash Flow Statement (Unaudited)**

## For the quarter ended March 31, 2011

	Share	<b>Statutory Funds</b>			Aggregate	
	holders' Fund	Individual Life (Unit Linked)	Conven- tional business	Accident & Health	Three months period ended March 31, 201	Three months period ended March 31, 2010
Operating cash flows	•		(Rupe	es in '000) _		
a) Underwriting activities						
Premiums received Reinsurance premiums paid Claims paid Surrenders paid Reinsurance and other recoveries received Commissions paid Commissions received	- - - - -	1,307,271 (29,489) (16,800) (226,857) 40,730 (371,741) 8,286	408,395 (142,433) (251,644) - 147,791 (40,970) (172)	114,936 (415) (51,983) - 403 (3,784)	1,830,602 (172,337) (320,427) (226,857) 188,924 (416,495) 8,114	1,402,858 (74,118) (204,023) (329,689) 74,445 (307,528) 4,959
Net cash flow from underwriting activities	-	711,400	120,967	59,157	891,524	566,904
b) Other operating activities						
Income tax paid General management expenses paid Other operating payments Other operating receipts Loans advanced Inter fund transactions	(13,616) 4,693 - 8,914 (6,488) (9,588)	(166,507) (8,635) 710 - (11,797)	- (15,518) - 1,712 - 13,101	(9,648) (8,239) - - 8,284	(13,616) (186,980) (16,874) 11,336 (6,488)	(15,180) (139,320) (28,188) 63,318 (3,921)
Net cash flow from other operating activities	(16,085)	(186,229)	(705)	(9,603)	(212,622)	(123,291)
Total cash flow from all operating activities	(16,085)	525,171	120,262	49,554	678,902	443,613
Investment activities						
Profit / return received Dividends received Payments for investments Proceeds from disposal of investments Fixed capital expenditure Proceeds from disposal of fixed assets	21,097 1,016 (546,780) - (16,097) 3,936	253,394 35,132 (2,908,405) 2,658,908 -	18,843 - (474,170) 355,150 - -	6,819 - (88,486) 65,295 - -	300,153 36,148 (4,017,841) 3,079,353 (16,097) 3,936	136,417 20,984 (896,790) 181,012 (12,579) 238
Total cash flow from investing activities	(536,828)	39,029	(100,177)	(16,372)	(614,348)	(570,718)
Financing activities Surplus appropriated to shareholders' fund Total cash flow from financing activities	70,000 <b>70,000</b>	(50,000)	(20,000) ( <b>20,000</b> )	-		
Net cash (outflow) / inflow from all activities	(482,913)	514,200	85	33,182	64,554	(127,105)
Cash and cash equivalent at beginning of the year	617,594	444,181	2,448	20,441	1,084,664	2,038,027
Cash and cash equivalent at end of the period	134,681	958,381	2,533	53,623	1,149,218	1,910,922
Reconciliation to profit and loss account				-		
Operating cash flows Depreciation expense Amortisation expense Profit on disposal of fixed assets (Decrease) / Increase in assets other than cash Increase in liabilities other than running finance Profit / (loss) on sale of investments Revaluation gain on investments Investment income					678,902 (12,688) (2,083) 2,621 (91,623) (924,246) 17,487 36,109 353,782	443,613 (8,480) (1,423) 405 57,310 (560,214) (813) 105,226 26

The annexed notes 1 to 13 form an integral part of these financial statements.

Masood Noorani Chairman

Director

Shahid M. Loan Director

Managing Director & Chief Executive Officer



## **Condensed Interim Revenue Account (Unaudited)**

## For the quarter ended March 31, 2011

		Sta	tutory Funds	Aggregate		
	Note	Individual Life Unit Linked	Conven- tional business	Accident & Health	Three months period ended March 31, 2011	
Incomo		•	(Ri	upees in '000	0)	<b>-</b>
Income						
Premiums less reinsurances		1,301,660	295,003	113,974	1,710,637	1,260,648
Net investment income		347,117	21,912	7,249	376,278	319,721
Total net income		1,648,777	316,915	121,223	2,086,915	1,580,369
Claims and expenditures						
Claims net of reinsurance recoveries		242,689	132,715	54,061	429,465	500,937
Management expenses less recoveries		486,086	67,448	14,226	567,760	444,180
Total claims and expenditures		728,775	200,163	68,287	997,225	945,117
Excess of income over claims and expenditures		920,002	116,752	52,936	1,089,690	635,252
Add: Policyholders' liabilities at beginning						
of the year		8,625,172	233,695	117,573	8,976,440	6,416,735
Less: Policyholders' liabilities at end of						
the period		9,480,325	318,320	153,596	9,952,241	6,987,460
Surplus		64,849	32,127	16,913	113,889	64,527
Movement in policyholders' liabilities		855,153	84,625	36,023	975,801	570,725
Transfers to shareholders' fund						
- Surplus appropriated to shareholders' fund		(50,000)	(20,000)	-	(70,000)	(40,000)
Balance of statutory funds at beginning of the year		8,658,398	320,162	165,676	9,144,236	6,788,311
Balance of statutory funds at end of the period		9,528,400	416,914	218,612	10,163,926	7,383,563
B 4 H						
Represented by:	4					
Capital contributed by shareholders' fund		-	-	-		519,328
Policyholders' liabilities		9,480,325	318,320	153,596	9,952,241	6,987,460
Retained earnings on other than participating business		48,075	98,594	65,016	211,685	(123,225)
Balance of statutory funds		9,528,400	416,914	218,612	10,163,926	7,383,563
The approved notes 1 to 12 form an integral next of these financial statements						
The annexed notes 1 to 13 form an integral part of these financial statements.						

Masood Noorani Chairman Towfiq H. Chinoy Director Shahid M. Loan Director



## **Condensed Interim Statement of Premiums (Unaudited)**

For the quarter ended March 31, 2011

	Sta	Statutory Funds			egate
	Individual Life Unit Linked	tional business	Accident & Health		Three months period ended March 31, 2010
	<b>-</b>	(R	upees in '000	0)	<b></b>
Gross premiums					
Regular premium individual policies *					
First year	451,852	93	123	452,068	344,387
Second year renewal	354,361	55	23	354,439	247,982
Subsequent years renewal	488,284	430	27	488,741	306,065
Single premium individual policies	36,652	8	-	36,660	48,669
Group policies without cash values	-	448,207	114,216	562,423	435,334
Total gross premiums	1,331,149	448,793	114,389	1,894,331	1,382,437
Less: reinsurance premiums ceded					
On individual life first year business	(8,024)	(9)	(5)	(8,038)	(5,514)
On individual life second year business	(5,823)	(227)	(1)	(6,051)	(3,290)
On individual life renewal business	(15,642)	153	(6)	(15,495)	(7,460)
On single premium individual policies	-	(1)	(3)	(4)	(4)
On group policies		(153,706)	(400)	(154,106)	(105,521)
	(29,489)	(153,790)	(415)	(183,694)	(121,789)
Net premiums	1,301,660	295,003	113,974	1,710,637	1,260,648

<sup>\*</sup> Individual policies are those underwritten on an individual basis, and include joint life policies underwritten as such.

The annexed notes 1 to 13 form an integral part of these financial statements.

Masood Noorani Chairman Towfiq H. Chinoy Director Shahid M. Loan Director



## **Condensed Interim Statement of Claims (Unaudited)**

## For the quarter ended March 31, 2011

	Statutory Funds			Aggregate		
	Individual Life Unit Linked	Conven- tional	Accident & Health	Three months period ended	period ended	
		business	pees in '000	March 31, 2011	March 31, 2010	
Gross claims		(Ku	pees iii 000	)		
Claims under individual policies						
by death	37,480	-	-	37,480	20,069	
by insured event other than death	(60)		(75)	(135)	91	
by surrender	226,857	-	-	226,857	329,689	
Total gross individual policy claims	264,277	-	(75)	264,202	349,849	
Claims under group policies						
by death	-	156,980	-	156,980	119,853	
by insured event other than death	-	5,106	56,596	61,702	62,962	
experience refund	-	43,325	3,664	46,989	32,022	
Total gross group policy claims		205,411	60,260	265,671	214,837	
Total gross claims	264,277	205,411	60,185	529,873	564,686	
Less: reinsurance recoveries						
On individual life first year business claims	(10,021)	-	-	(10,021)	(965)	
On individual life second year business claims	(2,311)	-	-	(2,311)	(1,472)	
On individual life renewal business claims	(9,256)	-	-	(9,256)	(900)	
On group life claims	-	(58,866)	(6,124)	(64,990)	(48,513)	
On experience refund of premiums	(21,588)	(13,830) ( <b>72,696</b> )	(6,124)	(13,830) (100,408)	(11,899) ( <b>63,749</b> )	
Net claims	242,689	132,715	54,061	429,465		

The annexed notes 1 to 13 form an integral part of these financial statements.

Masood Noorani

Chairman

Towfiq H. Chinoy Director Shahid M. Loan Director



## **Condensed Interim Statement of Expenses (Unaudited)**

## For the quarter ended March 31, 2011

	Statutory Funds			Aggregate		
	Individual Life Unit Linked	Conven- tional business	Accident & Health	Three months period ended March 31, 2011	period ended	
	4	(Ru	pees in '000	)	·	
Acquisition costs	•					
Remuneration to insurance intermediaries on individual policies:						
- Commission on first year premiums	246,817	14	25	246,856	190,372	
- Commission on second year premiums	23,602	6	4	23,612	18,131	
- Commission on subsequent renewal premiums	11,742	22	5	11,769	7,663	
- Commission on single premiums	740	-		740	595	
	282,901	42	34	282,977	216,761	
Remuneration to insurance intermediaries on group policies:						
- Commission	-	46,396	3,704	50,100	17,362	
Branch overheads						
Salaries, allowances and other benefits	107,589	6,966	3,348	117,903	90,202	
Overriding commission	16,525	-	-	16,525	12,875	
	124,114	6,966	3,348	134,428	103,077	
Other acquisition costs:						
- Policy stamps	10,355	183	71	10,609	8,830	
	417,370	53,587	7,157	478,114	346,030	
Administration expenses						
Salaries, allowances and other benefits	41,714	8,182	3,723	53,619	54,800	
Travelling expenses	1,842	239	153	2,234	2,509	
Auditors' fees	537	63	48	648	450	
Actuary's fees	797	94	47	938	1,268	
Medical fees	388	112	48	548	446	
Advertisements	646	8	3	657	3,399	
Printing and stationery	4,555	636	461	5,652	5,084	
Depreciation Amortisation	4,596 1,567	715 178	287 86	5,598 1,831	3,830 1,201	
Rental	3,492	1,288	863	5,643	6,430	
Legal and professional charges	2,132	247	138	2,517	1,628	
Supervision fees	2,653	896	228	3,777	4,716	
Utilities	1,133	155	98	1,386	2,035	
Entertainment	388	42	41	471	326	
Vehicle running	996	204	41	1,241	1,703	
Repairs and maintenance	2,818	317	151	3,286	3,803	
Bank charges	1,068	131	140	1,339	1,621	
Training expenses	401	59	23	483	502	
Postages, telegrams and telephone Staff welfare	3,961	200	122	4,283 940	4,128	
General insurance	763 510	117 60	60 30	600	1,005 1,200	
Provision against bad & doubtful debts	510	(276)	282	6	364	
Miscellaneous expenses	46	22	(4)	64	661	
	77,003	13,689	7,069	97,761	103,109	
Gross management expenses	494,373	67,276	14,226	575,875	449,139	
Commission from reinsurers	(8,287)	172	-	(8,115)	(4,959)	
Net management expenses	486,086	67,448	14,226	567,760	444,180	

Chairman

Masood Noorani

Towtiq 11. Chinoy Director Shahid M. Loan Director



## **Condensed Interim Statement of Investment Income (Unaudited)**

For the quarter ended 31 March 2011

	Statutory Funds				egate
	Individual Life Unit Linked	tional business			Three months period ended March 31, 2010
•		(Ru	upees in '000	)	
Investment income					
Government securities	178,132	19,822	5,818	203,772	96,917
Other fixed income securities & deposits	42,681	1,557	479	44,717	67,879
Dividends	76,859	-	-	76,859	54,747
Gain / (loss) on sale of investments	17,487	-	-	17,487	(1,358)
Amortisation of premium	-	(224)	(123)	(347)	(322)
Unrealized gain on investments	31,857	-	-	31,857	100,607
Other income	-	-	695	695	756
Total	347,016	21,155	6,869	375,040	319,226
Reversal of provision for impairment in the value of investments					
- Government securities	196	758	386	1,340	544
Less: Investment related expenses	(95)	(1)	(6)	(102)	(49)
Net investment income	347,117	21,912	7,249	376,278	319,721

The annexed notes 1 to 13 form an integral part of these financial statements.

Masood Noorani Chairman Towfiq H. Chinoy Director Shahid M. Loan Director



## **Notes to the Condensed Interim Financial Statements**

### For the quarter ended March 31, 2011

#### 1. STATUS AND NATURE OF BUSINESS

1.1 New Jubilee Life Insurance Company Limited (the company) was incorporated in Pakistan on June 29, 1995 as a Public Limited Company under the Companies Ordinance, 1984. Its shares are quoted on the Karachi Stock Exchange. The company started its business on June 20, 1996. The addresses of its registered and principal office are 26-D 3rd floor, Kashmir Plaza, Jinnah Avenue, Blue Area, Islamabad and NJI Life Building, 74/1-A, Lalazar, M.T Khan Road, Karachi, respectively.

The company is engaged in life insurance, carrying on non-participating business. In accordance with the requirements of the Insurance Ordinance, 2000, the company has established a shareholders' fund and following statutory funds in respect of its each class of life insurance business:

- Individual Life Unit linked
- Conventional Business
- Accident and Health
- 1.2 The company is a subsidiary of Aga Khan Fund For Economic Development, S.A, Switzerland.

#### 2. BASIS OF PREPARATION AND STATEMENT OF COMPLIANCE

This condensed interim financial information has been prepared in accordance with the requirements of International Accounting Standard 34 (IAS 34), "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984 and the Insurance Ordinance 2000. In case where requirements differ, the provisions or directives issued under the Companies Ordinance, 1984 and the Insurance Ordinance, 2000 have been followed.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies and the methods of computation adopted in the preparation of this condensed interim financial information are those applied in the preparation of the annual financial statements of the Company for the year ended December 31, 2010 and should be read in conjunction therewith.

**Statutory Funds** 

Aggregate

#### 4. MOVEMENT IN EQUITY OF STATUTORY FUND

	Individual Life Unit Linked	Conven- tional business	Accident & Health	Three months period ended March 31, 2011	Three months period ended March 31, 2010
Ballankaldand Bakilkia					march 51, 2010
Policyholders' liabilities	<b>←</b>	(K	upees in '000	)	<b></b>
Balance at beginning of the year	8,625,172	233,695	117,573	8,976,440	6,416,735
Increase during the period					
ŭ i	855,153	84,625	36,023	975,801	570,725
Balance at end of the period	9,480,325	318,320	153,596	9,952,241	6,987,460
Retained earnings on other than participating business					
Actained earnings on other than participating business					
Balance at beginning of the year	33,226	86,467	48,103	167,796	(147,752)
Surplus allocated in respect of the period	64,849	32,127	16,913	113,889	64,527
·			10,515		
Surplus appropriated to shareholders' fund	(50,000)	(20,000)		(70,000)	(40,000)
Balance at end of the period	48,075	98,594	65,016	211,685	(123,225)
'					
Capital contributed by shareholders' fund					
Balance at beginning of the year	-		-		519,328
					313,320
Capital contributed during the period					
Balance at end of the period	-	-			519,328
Balance of statutory fund at end of the period	0.539.400	416 O14	210 612	10 162 026	7 202 562
balance of statutory fund at end of the period	9,528,400	416,914	218,612	10,163,926	7,383,563



### 5. POLICYHOLDERS' LIABILITIES

	Statutory Funds		Aggregate		
	Individual Life Unit Linked	Conven- tional business	Accident & Health	Three months period ended March 31, 2011	Three months period ended March 31, 2010
	←		(Rupees in '0	00)	
Gross of reinsurance					
Actuarial liability relating to future events	9,415,176	333,052	117,556	9,865,784	6,963,462
Provision for outstanding reported claims payable over a period exceeding twelve months	53,983	45,527	-	99,510	36,310
Provision for incurred but not reported claims	67,353	115,857	36,088	219,298	158,374
	9,536,512	494,436	153,644	10,184,592	7,158,146
Net of reinsurance			=====		
Actuarial liability relating to future events	9,403,135	193,979	117,510	9,714,624	6,836,329
Provision for outstanding reported claims payable over a period exceeding twelve months	53,983	45,527	-	99,510	36,310
Provision for incurred but not reported claims	23,207	78,814	36,086	138,107	114,821
	9,480,325	318,320	153,596	9,952,241	6,987,460

#### 6. ANALYSIS OF ACCUMULATED SURPLUS AS SHOWN IN BALANCE SHEET

	Three months period ended	December 31 2010
	March 31, 2011 (Unaudited)	(Audited)
	,	ees in '000)
Accumulated surplus in statement of changes in equity ignoring effect of capital transfers at the beginning of the year	522,753	438,713
Add: surplus in Profit & Loss account for the period	58,261	146,752
Less: Dividend for the year	(94,068)	(62,712)
Accumulated surplus in statement of changes in equity ignoring effect of capital transfers at end of the period	486,946	522,753
Accumulated net capital transfers to statutory fund	-	-
Accumulated surplus	486,946	522,753



#### 7. INVESTMENTS

#### 7.1 Government Securities

		Share	Statutory Funds		Aggregate		
		holders' Fund	Individual Life Unit Linked	Conven- tional business	& Health	Three months period ended Aarch 31, 201	
				243111633		(Unaudited)	(Audited)
		<b>←</b>		(Rupe	ees in '000)_		<b></b>
Held to	maturity	9,949		95,787	20,247	125,983	126,328
	le for sale on for impairment in value of investment	757,941 (5,235) 752,706	6,281,739 (22) 6,281,717	634,544 (19,349) 615,195	187,163 (3,773) 183,390	7,861,387 (28,379) 7,833,008	6,797,107 (30,164) 6,766,943
		762,655	6,281,717	710,982	203,637	7,958,991	6,893,271
7.2	Other fixed income securities						
	Available for sale Term Finance Certificates		348,309 348,309	-		348,309 348,309	444,694 444,694
7.3	Listed equities and closed ended mutual funds						
	Available for sale Listed equities and close ended mutual funds Provision for impairment in value of investment	183,829 (56,448) 127,381	2,144,245 - 2,144,245	- -	- - -	2,328,074 (56,448) 2,271,626	2,307,860 (59,260) 2,248,600
7.4	Open ended mutual funds						
	Available for sale Units of open ended mutual funds		78,279 78,279	<u>-</u>	<u>-</u>	78,279 78,279	86,550 86,550

- 7.5 Shareholder fund's Investment in Government securities classified as "Held to Maturity" is stated at amortized cost. Shareholder fund's Investment in Government securities classified as "Available for sale" is stated at lower the cost or market. Shareholder fund's investment in listed equities and close ended mutual fund is stated at lower the cost or market.
- 7.6 Individual Life Unit Linked fund's investment in Government securities classified as "Available for sale" is stated at market value, the cost of which was Rs. 6,297.233 million (December 31, 2010: Rs. 5,946.818 million). Individual Life Unit Linked fund's investment in TFCs is stated at market value, the aggregate cost of which was Rs. 347.729 million (December 31, 2010: Rs. 446.206 million). Individual Life Unit Linked fund's investment in listed equities and close ended mutual fund is stated at market value, the aggregate cost of which was Rs. 1,849.971 million (December 31, 2010: Rs. 1,852.684 million). Individual Life Unit Linked fund's investment in open ended mutual fund is stated at market value, the aggregate cost of which was Rs. 70.340 million (December 31, 2010: Rs. 80.362 million).
- 7.7 Conventional business fund's Investment in Government securities classified as "Held to Maturity" is stated at amortized cost. Conventional business fund's Investment in Government securities classified as "Available for sale" is stated at lower the cost or market.
- 7.8 Accident & Health fund's Investment in Government securities classified as "Held to Maturity" is stated at amortized cost. Accident & Health fund's Investment in Government securities classified as "Available for sale" is stated at lower the cost or market.



#### 8. PREMIUM DUE BUT UNPAID

Considered good Due from related parties - associates Due from others Considered doubtful
Provision for bad and doubtful receivables
Net premium due but unpaid

•	<b></b>		
4,012 57,363 3,473 64,848	34,669 5,077 39,746	4,012 92,032 8,550 104,594	6,069 67,771 8,544 82,384
(3,473)	(5,077)	(8,550)	(8,544)

March 31, December 31,

(Unaudited) (Audited)

2010

73,840

Dalat'a..... /

2011

96,044

Accident

& Health

34,669

Conventional

business

61,375

## FIXED ASSETS

9.

The details of additions and deletions during the period are as under:

Tangible assets
Furniture, fixtures and fittings
Office equipment
Computers
Motor vehicles
Leasehold improvements
Capital work in progress

		Deletions /	
Additions	Transfers		
(Rup	ees in '(	000)	
2,008		222	
700		214	
2,348		580	
554		5,879	
1,779		-	
9,367		4,395	
16,756		11,290	
1,476		230	
18,232		11,520	

#### Intangibles

Computer software

### 10. TRANSACTIONS WITH RELATED PARTIES

The company is controlled by Aga Khan Fund for Economic Development, S. A. Switzerland, which owns 57.87% of the company's shares. Habib Bank Limited being under control of the parent company is an associated undertaking. Other associated undertakings are classified due to common directorship.

The related parties comprise of related group companies, local associated companies, directors of the company, companies where directors also hold directorship, key management employees, staff retirement funds and statutory funds.

The details of transactions with related parties, other than those which have been specifically disclosed elsewhere in the financial statements are as follows:

		Aggregate			
Relationship with the Company	Nature of Transaction	Three months period ended March 31, 2011	Three months period ended March 31, 2010		
		(Rupe	ees in '000)		
i. Parent Company	Dividend paid	48,187	-		
ii. Associated companies	Group insurance premium Incurred claims against insurance cover Dividend paid Rent of building Premium for general insurance Claims lodged Investment advisory services Agency commission Interest income on STD Dividend received	11,681 60,561 22,896 5,054 1,500 1200 750 148,692 19,683 7,173	10,860 13,040 - 4,699 1,200 - 750 99,768 22,680 4,948		



			A	ggregate	
	Relationship with the Company	Nature of Transaction	Three months period ended March 31, 2011	Three months period ended March 31, 2010 ees in '000)	
	iii. Staff retirement funds		•		
		Expenses charged for retirement benefit plans Payment to retirement benefit plans	6,469 6,469	8,059 8,059	
	iv. Key management personnel	Salaries and other short term employee benefits Post employment benefits Consideration received for vehicles sold	23,848 2,035 150	15,792 1,699 134	
	Relationship with the Company	Receivable / (Payable)			
11.	TAXATION	Bank account balances Bank deposits Investment in shares Interest accrued on term deposits Agency commission Claims against general insurance policy Group Life insurance premium Claims lodged and outstanding General Insurance premium	239,065 809,000 255,595 2,770 (59,868) 233 4,012 (18,915) (1,500) A	601,391 300,000 176,847 135 (17,985) 391 720 (5,313) (1,200) ggregate  Three months period ended	
			March 31, 2011	March 31, 2010	
	Current for the year deferred		(Rup (40,000) 2,000 (38,000)	ees in '000) (14,000)	
12.	EARNINGS PER SHARE		Three months period ended March 31, 2011	,	
	There is no dilutive effect on the basic ear	nings per share of the company which is based on:	(Rup	ees in '000)	
	Profit after tax		58,261	35,650	
				r of shares in '000)	
	Weighted average number of ordinary sha	res outstanding as at period end	62,712	( <b>D</b> unass) 62,712	
	Earnings per share - basic and diluted		0.93	(Rupees) 0.57	

### 13. DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue on 27 April 2011 by the Board of Directors of the company.

Masood Noorani Chairman Towfiq H. Chinoy Director Shahid M. Loan
Director



### **Statement of Directors**

As per the requirement of section 46(6) and section 52(2)(c) of the Insurance Ordinance, 2000

#### Section 46(6)

- a) In our opinion, the first quarter ended March 31, 2011 Condensed Interim Unaudited Financial Statement of the New Jubilee Life Insurance Company Limited set out in the forms attached to the statement have been drawn up in accordance with the Ordinance and any rules made thereunder;
- b) The New Jubilee Life Insurance Company Limited has at all the times in the period complied with the provisions of the Ordinance and the rules made thereunder relating to paid up capital, solvency and reinsurance arrangements; and
- c) As at March 31, 2011, New Jubilee Life Insurance Company Limited continues to be in compliance with the provisions of the Ordinance and the rules made thereunder relating to paid up capital, solvency and reinsurance arrangements.

#### Section 52(2)(c)

d) In our opinion, each statutory fund of New Jubilee Life Insurance Company Limited complies with the solvency requirements of the Insurance Ordinance, 2000 and the Insurance Rules, 2002.

Masood Noorani Chairman Towfiq H. Chinoy Director Shahid M. Loan Director

Javed Ahmed Managing Director & Chief Executive Officer

## **Statement of Appointed Actuary**

As per the requirement of section 52(2)(a) and (b) of the Insurance Ordinance, 2000

#### In my opinion:

- a) The policyholders' liabilities in the balance sheet of New Jubilee Life Insurance Company Limited as at March 31, 2011 have been determined in accordance with the provisions of the Insurance Ordinance, 2000; and
- b) Each statutory fund of New Jubilee Life Insurance Company Limited complies with the solvency requirements of the Insurance Ordinance, 2000.

Nauman A. Cheema

Appointed Actuary of the Company Fellow of Society of Actuaries (USA) Fellow of Pakistan Society of Actuaries



#### **New Jubilee life Insurance Company Limited**

**Head Office** 

74/1-A, Lalazar, M.T. Khan Road, Karachi-74000, Tel: (021) 35611071-5, 35611802-8 Fax:(021) 35610959

BRANCH NETWORK SOUTHERN REGION

#### **BADIN**

Badin (Sub Office) Shop # 33-34, Naseem City Centre, Badin

Tel: (0297) 861260 Fax: (0222) 786191

#### **GHOTKI**

Station Road Branch Green Hotel Building, Main Chowk, Station Road, Ghotki. Tel: (0723) 600612 – 13

#### Ghotki City Branch

Green Hotel Building, Main Chowk, Station Road , Ghotki. Tel: (0723) 600612 – 13

#### **HYDERABAD**

Hyderabad Cant Branch 1st Floor, Block - CC 1, Civic Center, Thandi Serak, Hyderabad. Tel: (0222) 2729112, 2786193-4 Fax: (0222) 2786191

#### **Hyderabad Indus Branch**

1st Floor, Block - CC 1, Civic Center, Thandi Serak, Hyderabad. Tel: (0222) 2729112, 2786193-4 Fax: (0222) 2786191

#### Thandi Sarak Branch

1st Floor, Block - CC 1, Civic Center, Thandi Serak, Hyderabad. Tel: (0222) 2729112, 2786193-4 Fax: (0222) 2786191

#### Hyderabad Mehran Branch

Shop No. 1 & 2, Ground Floor Sambara Tower Behind KFC Near State Life Building Thandi Sarak Hyderabad Tel (022) 2730141-42

#### **Hyderabad Royal Branch**

Shop No. 1 & 2, Ground Floor Sambara Tower Behind KFC Near State Life Building Thandi Sarak Hyderabad Tel (022) 2730141-42

#### **Hyderabad City Branch**

Shop No. 1 & 2, Ground Floor Sambara Tower Behind KFC Near State Life Building Thandi Sarak Hyderabad Tel (022) 2730141-42

#### JACOBABAD (Sub Office) Quaid-e-Azam Road

Opp. Old Municipal Committee, Quaid-e-Azam Road, Jaccobabad. Tel: (0722) 655085, 651237

#### Khipro Branch

Sanghar Road Opposite Forest Office Khipro Tel: (0235)879969

#### Kipro Lucky Branch

Sanghar Road Opposite Forest Office Khipro Tel: (0235)879969

#### **KARACHI**

Civic Branch 1st Floor, Office No. 109, Asia Pacific Trade Center, Opp. Millenuim Mall Main Rashid Minhas Road, Karachi. Tel: (021)-34663183-84

#### Karachi New city Branch

Office # 601, 6th Floor, Progressive Centre, P.E.C.H.S., Block – 6, Karachi. Tel : (021)-34392853-55

Fax: (021)-34322170

#### Alpha Branch

4th Floor, Duty Free Shop Center, Plot # 6, Jinnah Coperative Housing society, Block 7/8, Main Sharah-e-faisal, Karachi. Tel: (021) 34325385-86

#### Ghazi Branch

4th Floor, Duty Free Shop Center, Plot # 6, Jinnah Coperative Housing society, Block 7/8, Main Sharah-e-faisal, Karachi. Tel: (021) 34325385-86

#### **Capricon Branch**

4th Floor, Duty Free Shop Center, Plot # 6, Jinnah Coperative Housing society, Block 7/8, Main Sharah-e-faisal, Karachi. Tel: (021) 34325385-86

#### Jauhar Branch

Íst. Floor, Office # 105-6, Asia Pacific TradeCentre, Opposite Driv in Cinema, Main Rashid Minhas Road Karachi.

Tel: (021) 34017412,34017414-5

#### **Federal Branch**

4th Floor, Duty Free Shop Center, Plot # 6, Jinnah Coperative Housing society, Block 7/8, Main Sharah-e-faisal, Karachi. Tel: (021) 34325387

#### Pioneer Branch

Ist. Floor, Office # 105-6, Asia Pacific TradeCentre, Opposite Drive in Cinema, Main Rashid Minhas Road Karachi

Tel: (021) 34017412,34017414-5

#### Karachi Central Branch

Ist. Floor, Office # 105-6, Asia Pacific TradeCentre, Opposite Drive in Cinema, Main Rashid Minhas Road Karachi.

Tel: (021) 34017412,34017414-5

#### Gulshan -e- Hadeed

A-1501, Phase I Gulshan-e- Hadeed

#### Garden Branch

4th Floor, Duty Free Shop Center, Plot # 6, Jinnah Cooperative Housing society, Block 7/8, Main Sharah-e-faisal Karachi.

Tel: (021) 34325385-86

#### **Royal Branch**

Flat No. 9, Afzal Apartment, KDA Scheme No. I-A Stadium Road, Karachi. Tel: (021) 34131346 – 50 Fax: (021) 34947252

#### Liberty Branch

1st Floor, Office No. 105-A & 106, Asia Pacific Trade Center, Opp. Drive-In-Cinema Main Rashid Minhas Road, Karachi. Tel: (021) 34017415

#### **Nursery Branch**

4th Floor, Duty Free Shop Center, Plot # 6, Jinnah Coperative Housing society, Block 7/8, Main Sharah-e-faisal, Karachi. Tel: (021) 34325427-28

#### , ,

Shahrah-e-Faisal Branch 2 4th Floor, Duty Free Shop Center, Plot # 6, Jinnah Coperative Housing society, Block 7/8, Main Sharah-e-faisal, Karachi. Tel: (021) 34325421

#### Shaheen - 1, Branch

Office # 601, 6th Floor, Progressive Centre, P.E.C.H.S., Block – 6, Karachi. Tel: (021)-34392853-55 Fax: (021)-34322170

#### Shaheen - 3, Branch

Mezzanine Floor, Farhan Towers, Rashid Menhas Road, Block – 20, Gulistan-e-Jauhar, Karachi Tel: (021)-34663270-79

#### **KHAIRPUR**

Civic Center Branch Near Ghareeb Nawaz Hotel, Opp Circuit House, Khairpur Tel: (0243) 714872

#### **LARKANA**

Station Road Branch
1st Floor, Asad Shoping Centre,
Near Ali-Manzar Cinema, Station Road, Larkana
Tel: (074) 4057483-4 4057486-7
Fax: (074) 4057482

#### Larkana City Branch

1364/2, Block C, Nawatak Mohallah, Larkana Tel: (074) 4057483-4 4057486-7 Fax: (074) 4057482

#### Larkana Mehran Branch

1364/2, Block C, Nawatak Mohallah, Larkana Tel: (074) 4057483-4 4057486-7 Fax: (074) 4057482

#### Shikarpur (sub Office)

Near Modern Public School, Station Road, Old Saddar, Shikarpur.

#### **EMPLOYEES BENEFIT SERVICES**

Karachi : NJI Life Building, 74/1-A, Lalazar, M.T. Khan Road, Karachi-74000 Tel: (021) 35611071-5, Ext. 2263 Fax: (021) 35612314 Lahore : 21-L, Gulberg III, Main Ferozepur Road, Lahore. Tel : (042) 5841915, Fax : (042) 5841913 Faisalabad : Satiana Road Branch, 1st Floor-721, Batala Colony, Satiana Road, Faisalabad. Tel: (041) 8712008, 8733179, 8717337, 8720984, 8714256, 8720487 Fax: (041) 8710101

Rawalpindi : DD-79, Asad Plaza, Shamsabad, Muree Road, Rawalpindi. Tel: (051) 4575243, 111-116-554

#### New Jubilee life Insurance Company Limited

**Head Office** 

74/1-A. Lalazar, M.T. Khan Road, Karachi-74000. Tel: (021) 35611071-5, 35611802-8 Fax:(021) 35610959

#### Larkana Royal Branch

1364/2, Block C, Nawatak Mohallah, Larkana Tel: (074) 4057483-4 4057486-7

Fax: (074) 4057482

#### Larkana Indus Branch

1364/2, Block C, Nawatak Mohallah, Larkana Tel: (074) 4057483-4 4057486-7 Fax: (074) 4057482

#### **Mehar City Branch**

Eri Building, Girls School Road, Near UBL Bank, Mehar. Tele: (025) 4730406

#### Dhairki Branch

Near First Mircro Finance Bank, G.T. Road, Daharki Tel: (0723) 644317 - 18

#### **MIRPURKHAS**

Mirpurkhas City Branch Umar Kot Road, Mirpurkhas, Sindh Tel: (0233) 873106

#### Mirpurkhas Royal Branch

Umar Kot Road, Mirpurkhas, Sindh Tel: ( 0233) 873106

#### **NAUSHEROFEROZ**

Nausheroferoz City Branch Near Rahil Clinic, Main Road, Nausheroferoz Tel: (0242) 448424, 481222

#### Panu Aqil Branch

Opposite Caltex Petrol Pump, Baiji Chowk, Panoakil. Tel: (071) 5691717 - 18

#### Rohri Branch

Opposite Caltex Petrol Pump, Baiji Chowk, Panoakil. Tel: (071) 5691717 - 18

#### **OUETTA**

#### Quetta City Branch

Suite # 11& 12, 2nd. Floor, Institute of Engineering, Zargoon Road, Quetta Tel: (081) 2829822, 2823913

#### Sukkur City Branch

1st Floor, Lala Azam Plaza, Opp. Excise Office, Station Road, Sukkur. Tel: (071) 5612056, 5614515, 5614261

Fax: (071) 5613375

#### NORTHERN REGION ABBOTABAD

Mansehra Road Branch Civic Shopping Center, Near Muqadas Tower, Mansehra Road, Mandian, Abbotabad

Tel #: (0992)383257, 383249

#### RHAWAIPUR

Bhawalpur Branch 1st Floor, Adil Complex, Opp. Circuit House, Ahmed Pur Road, Bhawalpur Tel (062) 2877326

#### **FAISALABAD**

Satiana Road Branch 721-B, 1st Floor, - Batala Colony, Satiana Road, Faisalabad.

Tel: (041) 8733179, 8720984, 8714256, 8733435

Fax: (041) 8710101

#### Layalpur Branch - 1

721-B, 1st Floor, - Batala Colony, Satiana Road, Faisalabad. Tel: (041) 8733179, 8720984, 8714256, 8733435 Fax: (041) 8710101

#### Layalpur Branch - 2

721-B, 1st Floor, - Batala Colony, Satiana Road, Faisalabad.

Tel: (041) 8733179, 8720984, 8714256, 8733435

Fax: (041) 8710101

#### **GUJRANWALA**

G. T. Road Branch 1 Chughtai Centre, G.T Road Shaheenabad Gujranwala Tel: (055) 3824730 - 5

#### G.T. Road Branch 2

3rd floor Zaheer Plaza, GT Road Gujranwala Tel: (055) 3736611 - 13

#### **GUIRAT**

#### Chanab Branch

Ground Floor, Ittefaq Plaza, Jinnah Road, Gujrat. Tel: (0533) 3525115, 3535115, 3536115

#### **ISLAMABAD**

#### Jinnah Avenue Branch

D-26, 3rd Floor, Kashmir Plaza, Jinnah Avenue, Islamabad.

Tel: (051) 2206930-3 Fax: (051) 2825372

#### Margala Hill Branch

D-26, 3rd Floor, Kashmir Plaza, Jinnah Avenue, Islamabad.

Tel: (051) 2206930-3 Fax: (051) 2825372

#### Karakuram 1 & 2 Branch

D-26, 3rd Floor, Kashmir Plaza, Jinnah Avenue, Islamabad.

Tel: (051) 2206930-3 Fax: (051) 2825372

#### **Rawal Branch**

D-26, 3rd Floor, Kashmir Plaza, Jinnah Avenue, Islamabad.

Tel: (051) 2206930-3 Fax: (051) 2825372

#### Kotli

#### Pindi Road Branch

2nd Floor, Gulistan Plaza, Pindi Road, Kotli, Azad Kashmir.

Tel: (058660) 44475 Fax: (058660) 46897

Al-Madina Plaza, Pehzati Chikarkot, Bannu Road, Kohat Tel# 092-2519789

#### Lahore

Davis Road Branch 16/2, 2nd Floor, KSB Pumps Building, Sir Aga Khan Road, Lahore. UAN # (042) 111-11-6554 Tel: (042) 36308956 - 59 Fax: (042) 36308963

#### Ravi Branch

16/2, 2nd Floor, KSB Pumps Building Sir Aga Khan Road, Lahore. UAN # (042) 111-11-6554 Tel: (042) 36308956 - 59 Fax: (042) 36308963

#### **Shalimar Branch**

16/2, 2nd Floor, KSB Pumps Building Sir Aga Khan Road, Lahore. UAN # (042) 111-11-6554 Tel: (042) 36308956 - 59 Fax: (042) 36308963

#### Dawn Branch

16/2, 2nd Floor, KSB Pumps Building Sir Aga Khan Road, Lahore. UAN # (042) 111-11-6554 Tel: (042) 36308956 - 59 Fax: (042) 36308963

#### Shadman Branch

175 Gen. Sarfaraz Khan Road Shadman Colony 2, Lahore. Tel: (042) 37562705 - 6 Fax: (042) 37232246

#### Canal View Branch

175 Gen. Sarfaraz Khan Road Shadman Colony 2, Lahore. Tel: (042) 37562705 - 6 Fax: (042) 37232246

#### Corporate Office

21-L, Gulberg III, Ferozepur Road, Lahore. TEL: (042)5843612-619

#### Muzaffarabad

#### Muzaffarabad (Sub Office)

7 to 11 Building, 2nd Floor Mir Waize Kashmir Road Opp: C.M.H., Muzzafarabad Tel: (058) 81045041

#### Mirpur Azad Kashmir (AIK) Allama Iqbal Road Branch

Plot No.629, 1st floor, Sector B-1, Bank Square Allama Igbal Road, Mirpur AJK Tel: (058610) 45802-5

#### **MULTAN**

#### Abdali Road Branch - 1 & 2

NIPCO House, 63-A, Abdali Road, Multan Tel: (061) 4573301- 02

Fax: (061) 4573397

#### **EMPLOYEES BENEFIT SERVICES**

: NJI Life Building, 74/1-A, Lalazar, M.T. Khan Road, Karachi-74000 Tel: (021) 35611071-5, Ext. 2263 Fax: (021) 35612314 21-L, Gulberg III, Main Ferozepur Road, Lahore. Tel: (042) 5841915, Fax: (042) 5841913 Satiana Road Branch, 1st Floor-721, Batala Colony, Satiana Road, Faisalabad. Tel: (041) 8712008, 8733179, 8717337, 8720984, 8714256, 8720487 Fax: (041) 8710101

Rawalpindi : DD-79, Asad Plaza, Shamsabad, Muree Road, Rawalpindi. Tel: (051) 4575243, 111-116-554

#### **New Jubilee life Insurance Company Limited**

**Head Office** 

74/1-A, Lalazar, M.T. Khan Road, Karachi-74000, Tel: (021) 35611071-5, 35611802-8 Fax:(021) 35610959

#### **PESHAWAR**

University Road Branch B - 501 - 502, City Tower, University Road, Peshawar. Tel: (091) 5850520-22

Fax: (091) 5842449

#### Cantt, Branch- 1

UG-Office # 422, 424, 426, 440, 442 Main Deans Trade Centre, Peshawar Cantt. Tel: (091) 5270388, 5250395, 5270566

#### Cantt. Branch- 2

UG-Office # 422, 424, 426, 440, 442 Main Deans Trade Centre, Peshawar Cantt. Tel: (091) 5270388, 5250395, 5270566

#### **Khyber Branch**

UG-Office # 422, 424, 426, 440, 442 Main Deans Trade Centre, Peshawar Cantt. Tel: (091) 5270388, 5250395, 5270566

#### Chitral (Sub Office)

Ground Floor, Terichmir View Hotel, Shahi Qilla Road, Main Bazar, Chitral Tel: (0943) 412207 - 413649

### **RAHIM YAR KHAN**

#### Shahi Road Branch

White Palace Hotel, 1st Floor, City Centre, Shahi Road, Rahim Yar Khan. Tel: (068) 5887601

Fax: (068) 5887602

#### City Center Branch

White Palace Hotel, 1st Floor, City Centre, Shahi Road, Rahim Yar Khan. Tel: (068) 5887601

Fax: (068) 5887602

#### **RAWALPINDI**

#### Haider Road Branch

2nd Floor, Hall no. 3, Bilal Plaza Grindlay's Market, Haider road, Rawalpindi cantt. Tel# (051)-5111335, 5112581 - 4 Fax # (051)-5111336

#### Shamsabad 1 & 2 Branch

DD-83, 1st Floor, Minhas Shopping Plaza Shamsabad, Murree Road, Rawalpindi. UAN # (051) 111-116-554

Tel: (051) 4575201 - 4 Fax: (051) 4575209

#### Koh-e-Sufaid Branch

DD-83, 1st Floor, Minhas Shopping Plaza Shamsabad, Murree Road, Rawalpindi. UAN # (051) 111-116-554 Tel: (051) 4575201 - 4

Fax: (051) 4575209

#### **IEHLUM**

#### Jehlum (Sub Office)

1st Floor, Flat No. 9, Soilder Plaza, Civil Lines, Jhelum

Tel: (0544) 614582 Fax: (0544) 614582

#### SARGODHA

#### **Club Road Branch**

405 Club Road, Opp. Cantonment Board, Sargodha

Tel: (048) 3725467-69

#### **SIALKOT**

#### **Paris Road Branch**

2nd Floor, Al-Amin Centre, Opp. Sialkot Chamber of Commerce & Industry Paris Road Sialkot Tel: (052) 4264687-8

Fax: (052) 4265041

#### Chakwal (Sub Office)

Office # C-7 & C-8, City Trade Centre, Tehsil Chawk, Chakwal Tel: (0543) 555146 - 47

#### Mehrabpur (Sub Office)

Shop No. 2, 3, 4, 5, S. # 243/2A, Unit # 1, Masood Abad Colony, Link Road

#### **BANCASSURANCE**

#### Karachi Bancassurance

Karachi RBC, Banglow # 245/6/2/O, Block -6 P.E.C.H.S, Karachi Tel: (021) 34322411 - 495 - 497

#### Faisalahad Bancassurance

1st Floor, Ghori Arcade, Plot # 679, D.G.M Block, Satiana Road Tel: (041) 8500558 - 59 & 8500556

#### Sargodha Bancassurance

Al-Rehman Trade Centre, 2nd Floor, Office # 55, Sargodha Tel: (048) 3720725, 3768646 - 47

#### Sialkot Bancassurance

Office # 3, BASF Building, Defence Road, Near Subline Chowk, Sialkot Tel: (052) 4602942

#### Guiranwala Bancassurance

Main Block, Office # 12, 1st Floor, GDA Trust Plaza Gujranwala

#### Lahore Bancassurance

21-L, Gulberg III, Ferozepur Road, Lahore Tel: (042) 35843612 - 19

#### **Bahawalpur Bancassurance**

Shop # 108, 109 & 110, 1st Floor, Awan Plaza, Andron-e-Ahmed Puri Gate Tel: (062) 2882237

#### Multan Bancassurance

23/B, Akber Tower, Near Goal Bagh, Gulgast Colony, Multan Tel: (061) 6511925, 6511927 & 6511937

#### Sahiwal Bancassurance

128 C, Guilstan Road Near Ali Masjid/ Kutchery Road, Sahiwal Tel: (040) 4224334, 4463334 & 4464442

#### Rawalpindi Bancassurance

DD-79, Asad Plaza Shamsabad Murree Road, Rawalpindi Tel: (051) 111-116-554

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Rawalpindi : DD-79, Asad Plaza, Shamsabad, Muree Road, Rawalpindi, Tel: (051) 4575243, 111-116-554



New Jubilee life Insurance Company Limited Head Office 74/1-A, Lalazar, M.T. Khan Road, Karachi-74000, Tel: (021) 35611071-5, 35611802-8 Fax:(021) 35610959