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# INVESTORS' OUTLOOK

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FOR THE MONTH OF MAY 2017

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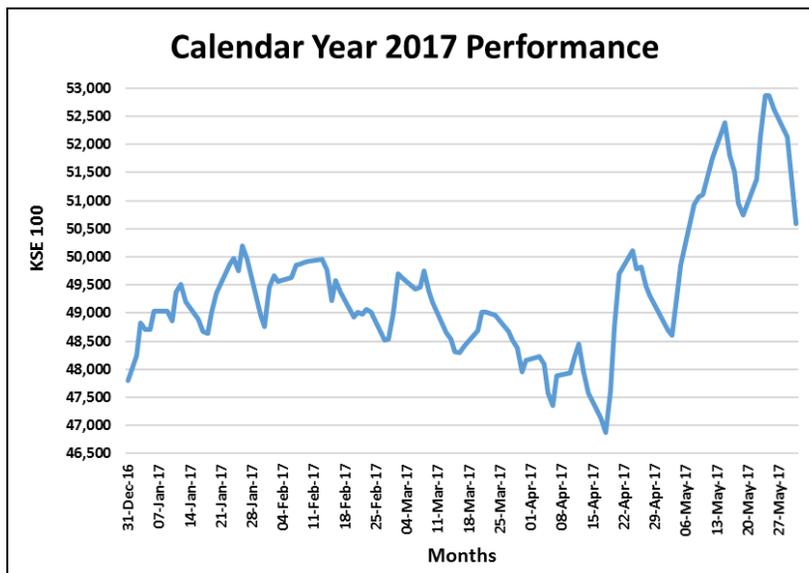
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## Equity Market Review

In the eventful month of May'17, KSE-100 Index posted a strong performance of +2.62%MoM (+1,291 points) amid formal inclusion of PSX in the MSCI EM Index. The gains however were limited as the market lost 4% post presentation of FY18 budget as fiscal prudence superceded election year populist measures along with some negative surprises for the market such as increase in tax on dividends, introduction of uniform capital gain tax regime and higher tax on brokers. Further, on Pakistan's inclusion in MSCI-EM Index at month-end, the market surprisingly witnessed sizable net foreign outflows which dampened investor sentiments. Market reached its all-time high (52,876pts) during the month, before succumbing to continuous foreign selling (KSE100 ended 2,284pts/4.3% down from intra month high).

Overall market activity improved as shares traded averaged at 338mn in May-17 up 22%MoM and 40%YoY respectively. Likewise, average value traded stood at PKR19.3bn in May-17 up 48% MoM and 69% YoY. Foreigners once again were net sellers offloading their holdings to the tune of USD141mn in May-17, taking 11MFY17 net outflow to USD639mn compared to net outflow of USD366mn seen in 11MFY16. The huge outflow in the month was attributable to final day selling of USD81mn worth of shares by MSCI Emerging Markets active funds and Frontier Market funds. However, the outflows were effortlessly absorbed by local liquidity led by Individuals (USD +72.9mn), Mutual Funds (USD +46.7mn), Insurance (USD +15.6mn), Brokers (USD +11.9mn) and Banks (USD +4.1mn) while Companies (USD - 5.0mn) and Other Organizations (USD - 9.5mn) remained major net sellers.

Rounding up the market tally for May-2017, the best performing sectors were Engineering (+21% MoM), Oil & Gas (+13% MoM) and Automobile Parts and Accessories (+12% MoM) while Cements (-5% MoM) and Pharmaceuticals (-4% MoM) were major laggards. Drilling down to stock performance, the best performing key stocks within KSE-100 in May-2017 were International Steels (ISL, +28% MoM), Thal Limited (THALL, +22% MoM) and Crescent Steel (CSAP +20%).



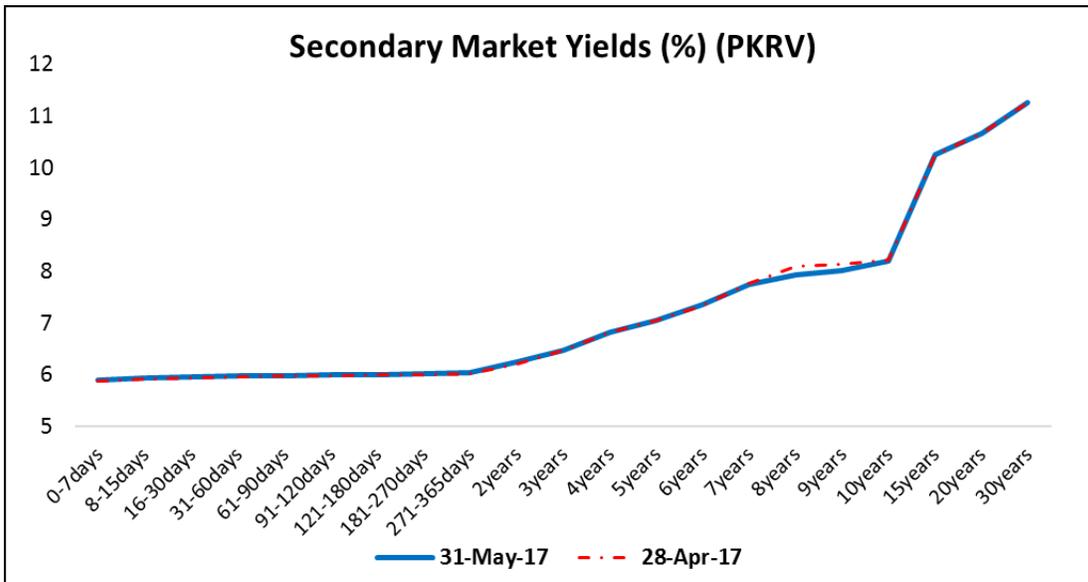
## Money Market Review

State Bank of Pakistan (SBP) in its bi-monthly Monetary Policy Statement maintained the policy rate at 5.75%. However, due to rise in commodity prices, surge in imports and higher money supply; SBP anticipates increase in CPI inflation during FY18.

The CPI Inflation clocked at 5.02% (+0.01% MoM) for the month of May'17 (higher than the market estimates of 4.5% - 4.8%). Variation can be largely attributed to increase in fresh fruits prices escalated by 10% MoM further supported by Clothing and footwear index and Furnished household equipment increasing by 0.5/0.7% respectively. While fresh vegetables prices declined by 9%, whereas heavy weight House, water, electricity and gas head remained unchanged. Overall 11MFY17 CPI averages at 4.17% compared to 2.8% sply while core inflation (non-food non-energy) increased by 5.5% YoY in May-17, vs. 4.6% sply.

In the PIB auction held during the month, the SBP received bids worth Rs40.66 bn against the target of Rs50 bn. Cut-off yields for 3-yr, 5-yr & 10-yr PIBs remained stagnant at 6.4060%, 6.8974% and 7.9358% respectively.

Two T-bills auctions were conducted in May in which Rs. 687 bn was accepted, against a target of Rs. 750 bn. On monthly basis, the cut-off yields for 3-months and 6-month instrument stood at 5.991% and 6.0109% respectively. While yields for 6-month papers marginally increased by 5 bps to stand at 6.0499%.



## Fund Objective

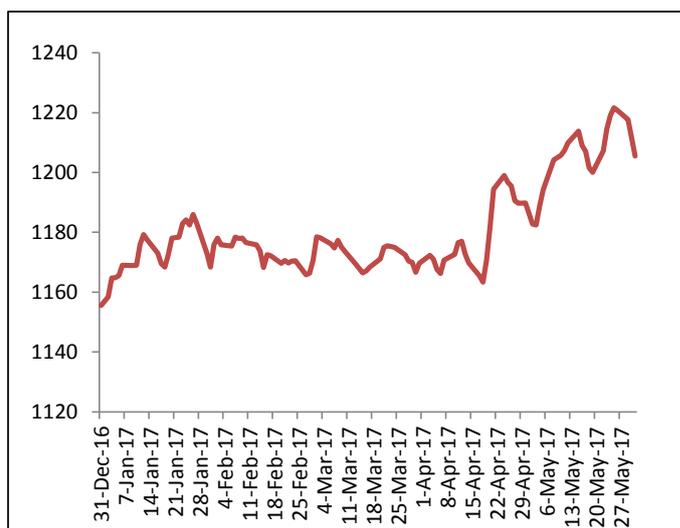
To maximize capital appreciation by investing in a balanced portfolio of wide range of shares, Government and other fixed income securities and bank deposits.

## Fund Information

Description	Information
<b>Fund Name</b>	Managed Fund
<b>Fund Size</b>	PKR 72,580 Million
<b>Launch Date</b>	31.12.1996
<b>Bid Price (31.12.1996)</b>	PKR 99.50
<b>Bid Price (31.05.2017)</b>	PKR 1,205.53
<b>Category</b>	Balanced Fund
<b>Pricing Mechanism</b>	Forward on daily basis
<b>Management Fee</b>	1.50% p.a.
<b>Pricing Days</b>	Monday to Friday
<b>Auditors</b>	KPMG
<b>Appointed Actuary</b>	Nauman Cheema, Nauman Associates, Lahore

## Fund Returns

During the month of May 2017 Managed Fund's (MF) Unit Price increased by PKR 15.76 (1.32%) net of fund management fee.



## Investment Committee Members

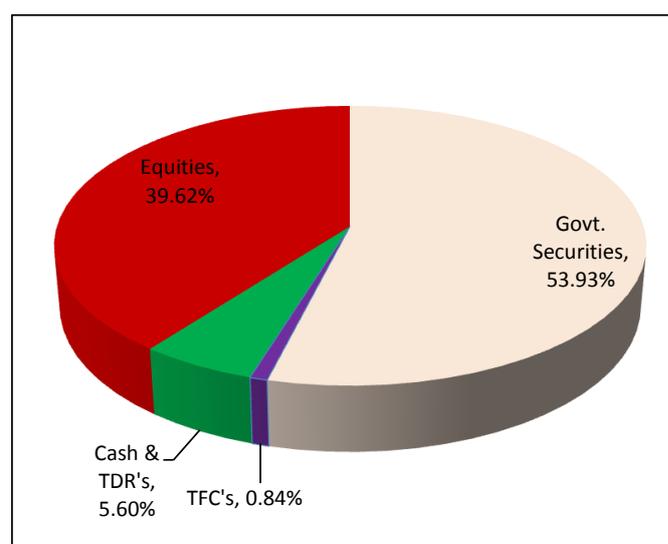
<b>Ayaz Ahmed</b>	Chairman
<b>Javed Ahmed</b>	Member / CEO
<b>Rafiuddin Zakir Mahmood</b>	Member
<b>John Joseph Metcalf</b>	Member
<b>Lilly R. Dossabhoj</b>	Member
<b>Shan Rabbani</b>	Member

## Assets

	May-17	April-17
<b>Government Securities</b>	53.93%	54.64%
<b>Term Finance Securities</b>	0.84%	0.86%
<b>Cash and Short Term Deposits</b>	5.60%	5.16%
<b>Stocks &amp; Mutual Funds</b>	39.62%	39.35%

## Fund Returns

Period	Rate of Return
<b>1 month</b>	1.32%
<b>3 months</b>	3.36%
<b>12 months</b>	17.65%
<b>Calendar YTD</b>	4.32%
<b>Since Inception</b>	1111.58%
<b>Since Inception (annualized)</b>	12.99%
<b>5 Years</b>	93.67%
<b>10 Years</b>	191.42%



## Fund Objective

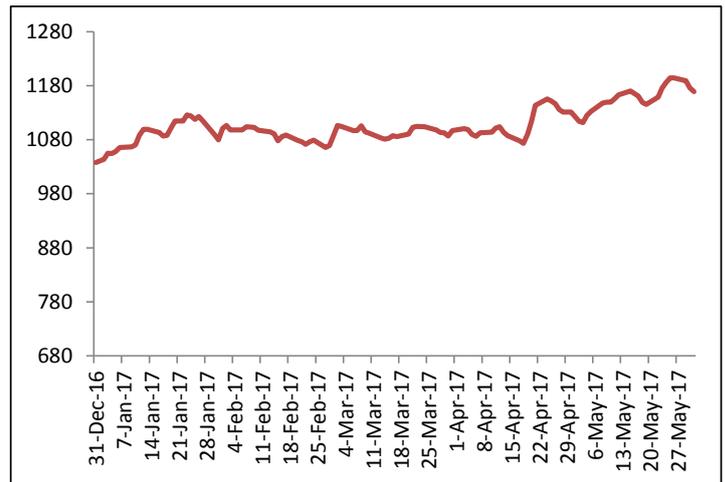
The objective of the fund is to maximize returns to policyholders by investing mainly in equity portfolio and partly in Government securities, Term Finance Certificates and bank deposits.

## Fund Information

Description	Information
<b>Fund Name</b>	Capital Growth Fund
<b>Fund Size</b>	PKR 14,212 Million
<b>Launch Date</b>	28.07.2004
<b>Bid Price (28.07.2004)</b>	PKR 100.00
<b>Bid Price (31.05.2017)</b>	PKR 1,169.13
<b>Category</b>	Equity Fund
<b>Pricing Mechanism</b>	Forward on daily basis
<b>Management Fee</b>	1.50% p.a.
<b>Pricing Days</b>	Monday to Friday
<b>Auditors</b>	KPMG
<b>Appointed Actuary</b>	Nauman Cheema, Nauman Associates, Lahore

## Fund Returns

During the month of May 2017 Capital Growth Fund's (CGF) Unit Price increased by PKR 38.07 (3.37%) net of fund management fee.



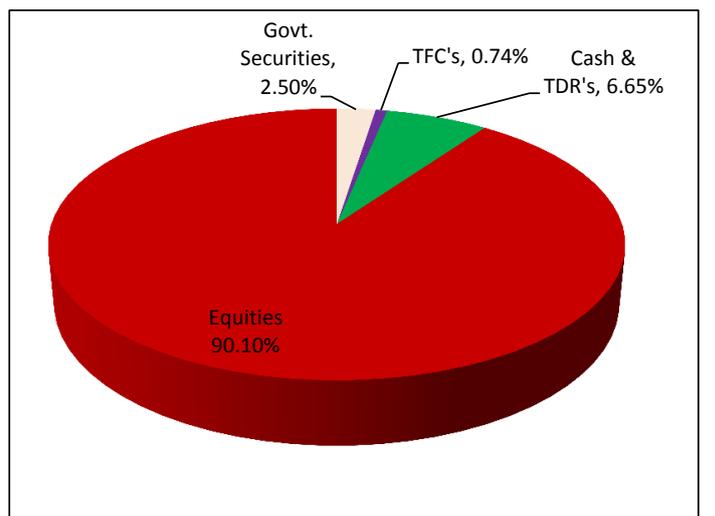
## Investment Committee Members

<b>Ayaz Ahmed</b>	Chairman
<b>Javed Ahmed</b>	Member / CEO
<b>Rafiuddin Zakir Mahmood</b>	Member
<b>John Joseph Metcalf</b>	Member
<b>Lilly R. Dossabhoy</b>	Member
<b>Shan Rabbani</b>	Member

Assets	May-17	April-17
<b>Government Securities</b>	2.50%	5.09%
<b>Term Finance Securities</b>	0.74%	0.81%
<b>Cash and Short Term Deposits</b>	6.65%	10.49%
<b>Stocks &amp; Mutual Funds</b>	90.10%	83.62%

## Fund Returns

Period	Rate of Return
<b>1 month</b>	3.37%
<b>3 months</b>	9.33%
<b>12 months</b>	46.04%
<b>Calendar YTD</b>	12.62%
<b>Since Inception</b>	1069.13%
<b>Since Inception (annualized)</b>	21.09%
<b>5 Years</b>	321.03%
<b>10 Years</b>	489.90%



## Fund Objective

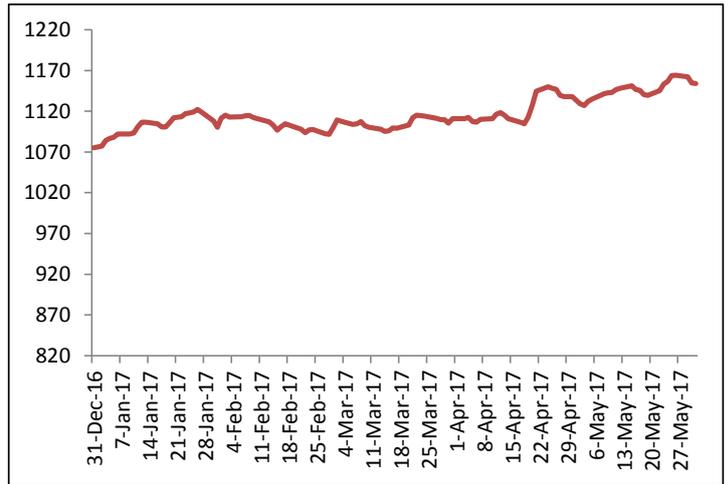
The objective of the Meesaq fund is to provide an opportunity to investors who want interest free returns. The instruments in which the Meesaq fund invests are selective stocks, sukuk, short term deposits in Islamic banks / Islamic bank branches, Islamic mutual funds and other valid interest-free investments.

## Fund Information

Description	Information
<b>Fund Name</b>	Meesaq Fund
<b>Fund Size</b>	PKR 9,999 Million
<b>Launch Date</b>	27.03.2008
<b>Bid Price (27.03.2008)</b>	PKR 475.00
<b>Bid Price (31.05.2017)</b>	PKR 1,154.16
<b>Category</b>	Non-interest bearing Investment portfolio
<b>Pricing Mechanism</b>	Forward on daily basis
<b>Management Fee</b>	1.50% p.a.
<b>Pricing Days</b>	Monday to Friday
<b>Auditors</b>	KPMG
<b>Appointed Actuary</b>	Nauman Cheema, Nauman Associates, Lahore

## Fund Returns

During the month of May 2017 Meesaq Fund's (MEF) Unit Price increased by PKR 16.22 (1.43%) net of fund management fee.



## Investment Committee Members

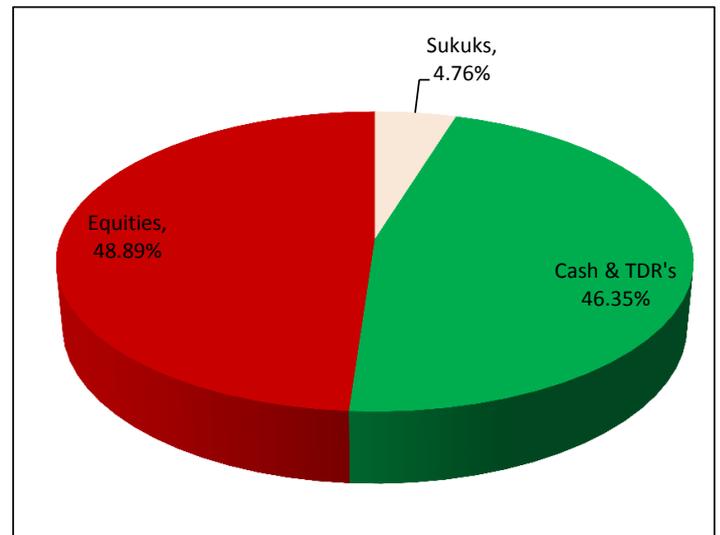
<b>Ayaz Ahmed</b>	Chairman
<b>Javed Ahmed</b>	Member / CEO
<b>Rafiuddin Zakir Mahmood</b>	Member
<b>John Joseph Metcalf</b>	Member
<b>Lilly R. Dossabhoy</b>	Member
<b>Shan Rabbani</b>	Member

## Assets

Assets	May-17	April-17
<b>Sukuks</b>	4.76%	4.79%
<b>Cash and Short Term Deposits</b>	46.35%	49.86%
<b>Stocks &amp; Mutual Funds</b>	48.89%	45.35%

## Fund Returns

Period	Rate of Return
<b>1 month</b>	1.43%
<b>3 months</b>	5.72%
<b>12 months</b>	25.13%
<b>Calendar YTD</b>	7.33%
<b>Since Inception</b>	142.98%
<b>Since Inception (annualized)</b>	10.15%
<b>5 Years</b>	96.92%



## Fund Objective

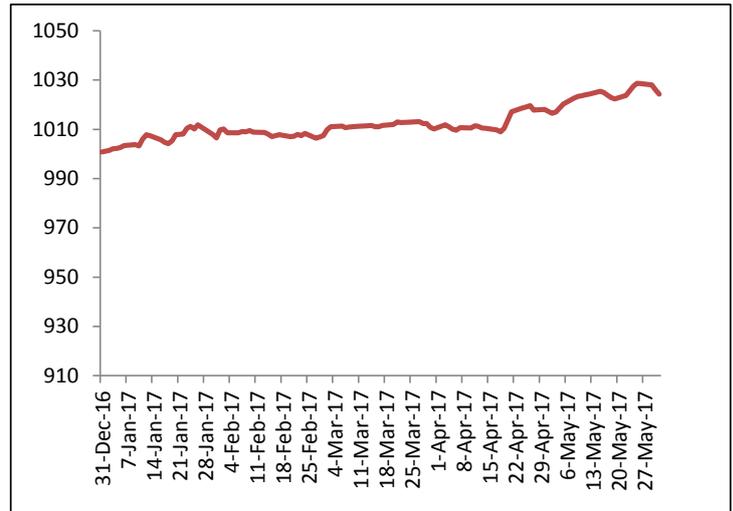
This fund has been formed to enable Jubilee Life’s policyholders to participate in a diversified portfolio of Fixed Income Securities with minimal exposure to equity. Yaqeen Growth fund is suitable for those who wish to earn steady returns on investments through full exposure to debt securities and minimum risk of capital erosion.

## Fund Information

Description	Information
<b>Fund Name</b>	Yaqeen Growth Fund
<b>Fund Size</b>	PKR 1,488 Million
<b>Launch Date</b>	01.06.2009
<b>Bid Price (01.06.2009)</b>	PKR 475.00
<b>Bid Price (31.05.2017)</b>	PKR 1,024.22
<b>Category</b>	Capital Protected Fund
<b>Pricing Mechanism</b>	Forward on daily basis
<b>Management Fee</b>	1.50% p.a.
<b>Pricing Days</b>	Monday to Friday
<b>Auditors</b>	KPMG
<b>Appointed Actuary</b>	Nauman Cheema, Nauman Associates, Lahore

## Fund Returns

During the month of May 2017 Yaqeen Growth Fund's (YGF) Unit Price increased by PKR 6.11 (0.6%) net of fund management fee.



## Investment Committee Members

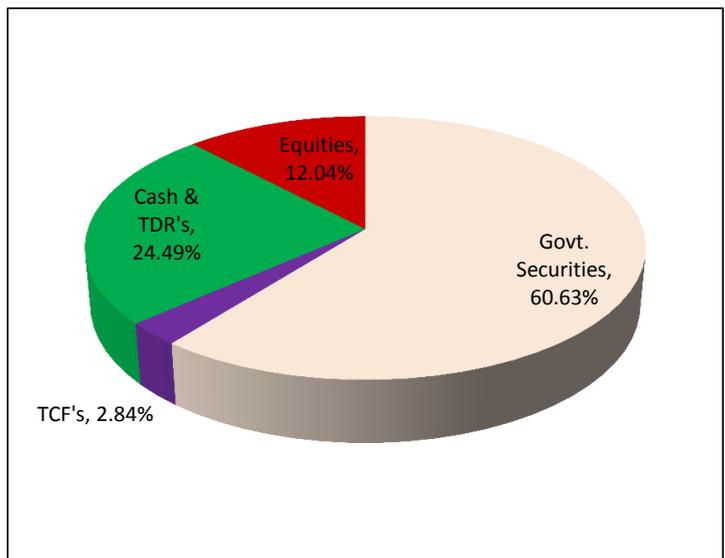
<b>Ayaz Ahmed</b>	Chairman
<b>Javed Ahmed</b>	Member / CEO
<b>Rafiuddin Zakir Mahmood</b>	Member
<b>John Joseph Metcalf</b>	Member
<b>Lilly R. Dossabhoy</b>	Member
<b>Shan Rabbani</b>	Member

## Assets

	May-17	April-17
<b>Government Securities</b>	60.63%	60.97%
<b>Term Finance Securities</b>	2.84%	2.86%
<b>Cash and Short Term Deposits</b>	24.49%	23.00%
<b>Stocks &amp; Mutual Funds</b>	12.04%	13.18%

## Fund Returns

Period	Rate of Return
<b>1 month</b>	0.60%
<b>3 months</b>	1.72%
<b>12 months</b>	8.81%
<b>Calendar YTD</b>	2.34%
<b>Calendar YTD (annualized)</b>	5.66%
<b>Since Inception</b>	115.63%
<b>Since Inception (annualized)</b>	10.08%
<b>5 Years</b>	61.42%





# MANAGED TAKAFUL FUND

## Fund Objective

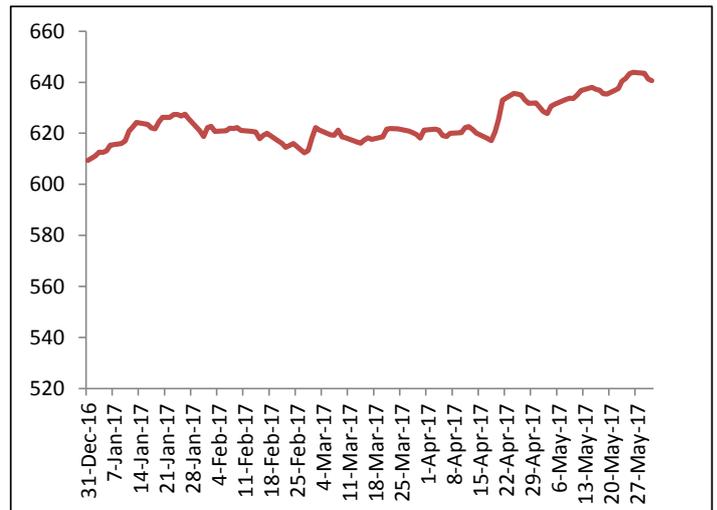
To optimize aggregate long term risk adjusted return through capital appreciation, dividend and profit income by investing in a Balanced Portfolio comprising of Shariah compliant equities, equity mutual funds, Sukuks (Government and Corporate), deposits with Islamic Banks and Windows or any other approved Shariah compliant avenues. The Fund was launched on July 7, 2015.

## Fund Information

Description	Information
<b>Fund Name</b>	Managed Takaful Fund
<b>Fund Size</b>	PKR 907 Million
<b>Launch Date</b>	07.07.2015
<b>Bid Price (07.07.2015)</b>	PKR 500.00
<b>Bid Price (31.05.2017)</b>	PKR 640.69
<b>Category</b>	Shariah Compliant Balanced Fund
<b>Pricing Mechanism</b>	Forward on daily basis
<b>Management Fee</b>	1.50% p.a.
<b>Pricing Days</b>	Monday to Friday
<b>Auditors</b>	KPMG
<b>Appointed Actuary</b>	Nauman Cheema, Nauman Associates, Lahore

## Fund Returns

During the month of May 2017 Managed Takaful Fund's (MTF) Unit Price increased by PKR 8.82 (1.4%) net of fund management fee.



## Investment Committee Members

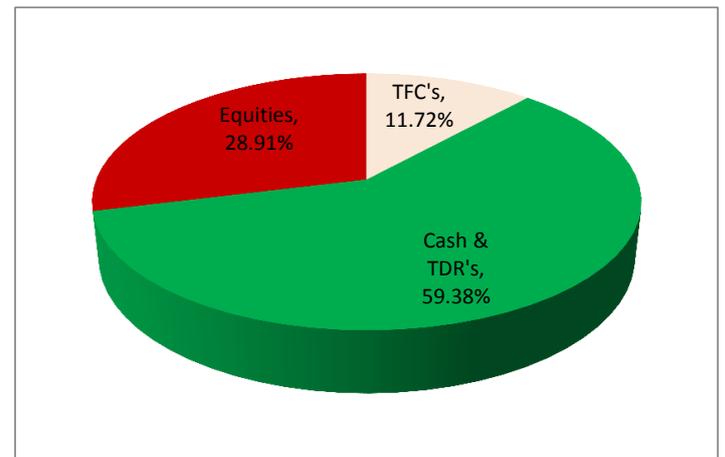
<b>Ayaz Ahmed</b>	Chairman
<b>Javed Ahmed</b>	Member / CEO
<b>Rafiuddin Zakir Mahmood</b>	Member
<b>John Joseph Metcalf</b>	Member
<b>Lilly R. Dossabhoy</b>	Member
<b>Shan Rabbani</b>	Member

## Assets

	May-17	April-17
<b>Term Finance Certificates</b>	11.72%	14.00%
<b>Cash and Short Term Deposits</b>	59.38%	54.71%
<b>Stocks</b>	28.91%	31.29%

## Fund Returns

Period	Rate of Return
<b>1 month</b>	1.40%
<b>3 months</b>	4.47%
<b>12 months</b>	14.96%
<b>Calendar YTD</b>	5.14%
<b>Since Inception</b>	28.14%





# CAPITAL GROWTH TAKAFUL FUND

## Fund Objective

To optimize aggregate long term risk adjusted return through capital appreciation, dividend and profit income by investing in an Aggressive Portfolio primarily comprising of Shariah compliant equities and equity mutual funds with any excess liquidity being invested in Sukuks (Government and Corporate) or deposits with Islamic Banks and Islamic Windows of Conventional Banks.

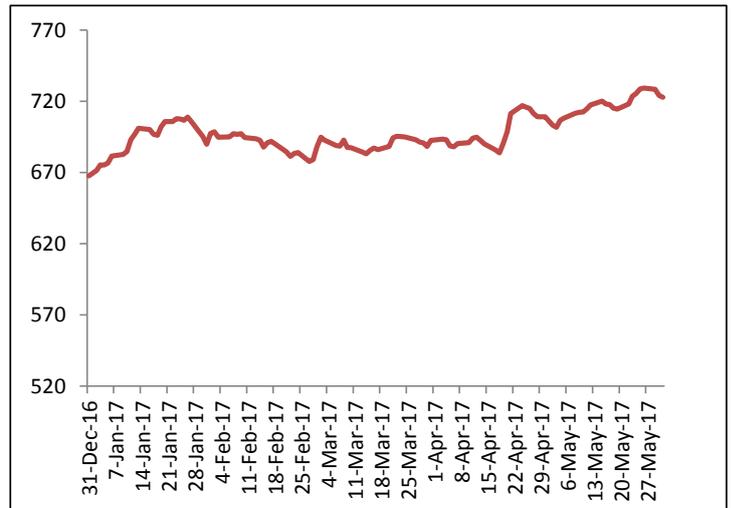
The Fund was launched on July 7, 2015.

## Fund Information

Description	Information
<b>Fund Name</b>	Capital Growth Takaful Fund
<b>Fund Size</b>	PKR 1,473 Million
<b>Launch Date</b>	07.07.2015
<b>Bid Price (07.07.2015)</b>	PKR 500.00
<b>Bid Price (31.05.2017)</b>	PKR 722.78
<b>Category</b>	Shariah Compliant Equity Fund
<b>Pricing Mechanism</b>	Forward on daily basis
<b>Management Fee</b>	1.50% p.a.
<b>Pricing Days</b>	Monday to Friday
<b>Auditors</b>	KPMG
<b>Appointed Actuary</b>	Nauman Cheema, Nauman Associates, Lahore

## Fund Returns

During the month of May 2017 Capital Growth Takaful Fund's (CGTF) Unit Price increased by PKR 13.49 (1.9%) net of fund management fee.



## Investment Committee Members

<b>Ayaz Ahmed</b>	Chairman
<b>Javed Ahmed</b>	Member / CEO
<b>Rafiuddin Zakir Mahmood</b>	Member
<b>John Joseph Metcalf</b>	Member
<b>Lilly R. Dossabhoy</b>	Member
<b>Shan Rabbani</b>	Member

Assets	May-17	April-17
<b>Government Securities</b>	6.92%	8.31%
<b>Term Finance Certificates</b>	5.58%	7.13%
<b>Cash and Short Term Deposits</b>	32.04%	37.49%
<b>Stocks</b>	55.45%	47.07%

## Fund Returns

Period	Rate of Return
<b>1 month</b>	1.90%
<b>3 months</b>	6.42%
<b>12 months</b>	26.93%
<b>Calendar YTD</b>	8.26%
<b>Since Inception</b>	44.56%

