

INVESTMENT FACT SHEET

FOR THE MONTH OF DECEMBER 2019

FROM INVESTMENT DESK

ECONOMY AND CAPITAL MARKETS UPDATE

| ECONOMIC SUMMARY | | | | |
|--|-----|---------|---------|---------|
| KEY INDICATORS REPORTED CURRENT PREVIOUS YTD | | | | |
| CPI Inflation | Dec | 12.63% | 12.67% | 11.42% |
| Trade Deficit (USD mn) | Nov | (1,538) | (1,443) | (8,002) |
| Remittances (USD mn) | Nov | 1,820 | 2,001 | 9,299 |
| Current A/C (USD mn) | Nov | (319) | 70 | (1,821) |
| FDI (USD mn) | Nov | 200 | 108 | 849 |
| Tax Collection ** (PKR bn) | Dec | 463 | 334 | 2,080 |
| M2 Growth* | | | | 2.79% |
| FX Reserves* (USD bn) | Dec | | | 18.08 |

Source SBP, FBS

* Latest monthly figures **provisional figures

KSE-100 ONE YEAR PERFORMANCE



| SECONDARY MARKET PKRVS | | | |
|------------------------|--------|--------|--------------|
| TENOR | DEC-19 | NOV-19 | CHANGE (bps) |
| 30 Days | 13.40 | 13.40 | 0 |
| 60 Days | 13.42 | 13.47 | (5) |
| 3 Months | 13.40 | 13.51 | (11) |
| 6 Months | 13.35 | 13.50 | (15) |
| 1 Year | 13.10 | 13.25 | (15) |
| 3 Year | 11.64 | 11.79 | (15) |
| 5 Year | 10.91 | 11.40 | (49) |
| 10 Year | 11.00 | 11.35 | (35) |
| • 141E4B | | | |

Source: MUFAP

ECONOMIC REVIEW

Headline inflation clocked in at 12.63% in Dec'19, in line with market's expectations and taking average 1HFY20 inflation to 11.42%. Monthly inflation however declined by 0.34% mainly due to rationalization in food inflation where perishable Food Item Index declined by 9.3% MoM on account of new crop and imports. On the external side, Current Account posted a deficit of USD 319 mn in Nov'19 after October's welcome surplus, primarily due to fall in remittances by USD 181 mn (-9% MoM) while imports and exports remained fairly flat as trade deficit continued its decline and stands at USD 8bn in 5MFY20 down 40% YoY. Foreign inflows attributable to lending from ADB worth USD 1 bn and IMF's second tranche of USD 452 mn boosted our foreign reserves to USD 18 bn in Dec'19, the highest level in twenty-one months. On the fiscal side, FBR collected PKR 2,080 bn for 1HFY20 (+16% YoY) wherein major drive in revenue came from Non-Tax Revenues in the form of profit from SBP and renewal of telecom licensing, however this results in shortfall of PKR 118 bn.

EQUITY MARKET REVIEW

The stock market's bull run continues, although KSE100 plateaued in Dec' 19 to post a return of just 3.7% with likewise increase in average daily volumes to 194 mn shares after last month's breakout performance of 14.9%. KSE100 closed the calendar year at 40,735 points with overall return of 9.9%, making this the first year to end positively after two years of decline. Primary factors behind this turnaround are decline in fixed income yields, a much awaited current account surplus in Oct'19, strengthening of PKR, and retention of Pakistan in FATF grey list. After four years of foreign outflows, CY19 was the first year to have net foreign inflow of USD 56 mn with Mutual Funds contributing in selling from local side worth USD 170 mn while Individuals observed as local buyers with USD 154 mn. Debt market also witnessed substantial inflow of USD 1,460 mn in 1 HFY20, mostly in T-bills. Sector wise Fertilizers led the bourse, posting a hefty return of 24.8% over the whole calendar year, followed by Banks (+19.1%) and E&Ps (+16.7%), while Cement (-7.3%) and Pharma (-9.2%) posted disappointing performances. Going forward, Pakistan with forward P/E of 7.4x is trading at 41% discount compared to Asia Pacific regional average of 12.5x along with a dividend yield of ~6.4% versus ~2.7% offered by the region.

DEBT MARKET REVIEW

Interest in money market continued unabated in Dec' 19 as PKR 2,798 bn worth of bids were received in T-bill auctions against target of PKR 1,000 bn while State Bank of Pakistan accepted PKR 1,255 bn. Latest cut-off rates decreased to 13.49% (-10 bps MoM) for 3 month tenor and 13.13% (-12 bps MoM) for 12 month tenor while remaining flat at 13.29% for 6 month tenor. There was strong participation in longer tenor papers as PIB auctions garnered PKR 339 bn worth of bids against target of PKR 100 bn while the central bank accepted PKR 210 bn in fixed PIBs at 11.75% (-5 bps MoM) for 3 yr tenor, 11.19% (-26 bps MoM) for 5 yr tenor, and 11.00% (-35 bps MoM) for 10 yr tenor. Floaters also witnessed ample interest with PKR 142 bn worth of bids received while SBP accepted PKR 72 bn at 39.5 bps over benchmark against target of PKR 50 bn. Improvement on the macroeconomic front led to a fall in secondary market yields by 5-49 bps across all tenors.

MANAGED FUND

FUND OBJECTIVE

To maximize capital appreciation by investing in a balanced portfolio of wide range of shares, Government and other fixed income securities and bank deposits.

FUND INFORMATION

| DESCRIPTION | INFORMATION | |
|-------------------|--|--|
| Fund Name | Managed Fund | |
| Fund Size | PKR 90,693 Million | |
| Launch Date | 31.12.1996 | |
| Bid Price | PKR 99.50 | |
| (31.12.1996) | | |
| Bid Price | PKR 1,218.66 | |
| (31.12.2019) | | |
| Category | Balanced Fund | |
| Pricing Mechanism | Forward on daily basis | |
| Management Fee | 1.50% p.a. | |
| Pricing Days | Monday to Friday | |
| Auditors | A. F. Ferguson & Co. | |
| Appointed Actuary | Nauman Cheema, Nauman Associates, Lahore | |

BOARD FINANCE & INVESTMENT COMMITTEE

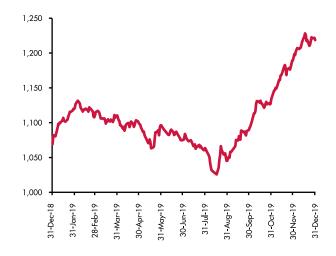
| MEMBERS | DESIGNATION | |
|-------------------------|------------------|--|
| Shahid Ghaffar | Chairman | |
| Javed Ahmed | Member / CEO | |
| Rafiuddin Zakir Mahmood | Member | |
| John Joseph Metcalf | Member | |
| Lilly R. Dossabhoy | Member/Secretary | |
| Shan Rabbani | Member | |

INVESTMENT MANAGEMENT COMMITTEE

| MEMBERS | DESIGNATION | |
|-------------------------|------------------|--|
| Javed Ahmed | Chairman/CEO | |
| Lilly R. Dossabhoy | Member | |
| Zahid Barki | Member | |
| Kashif Naqvi | Member | |
| Shan Rabbani | Member | |
| Asif Mobin | Member/Secretary | |
| Dileep Kumar Maheshwari | Member | |

FUND MANAGER'S COMMENTS

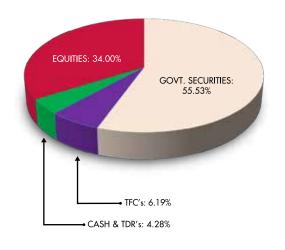
During the month of December 2019 Managed Fund's (MF) Unit Price increased by PKR 29.32 (2.47%) net of fund management fee.



FUND RETURNS

| PERIOD | RATE OF RETURN |
|------------------------------|----------------|
| 1 month | 2.47% |
| 3 months | 11.85% |
| 12 months | 13.99% |
| Calendar YTD | 13.99% |
| Since Inception | 1124.78% |
| Since Inception (annualized) | 11.50% |
| 5 Years | 38.03% |
| 10 Years | 165.51% |

| ASSETS | DECEMBER 2019 | NOVEMBER 2019 |
|------------------------------|---------------|---------------|
| Government Securities | 55.53% | 59.09% |
| Term Finance Securities | 6.19% | 5.99% |
| Cash and Short Term Deposits | 4.28% | 1.92% |
| Stocks & Mutual Funds | 34.00% | 33.00% |



CAPITAL GROWTH FUND

FUND OBJECTIVE

The objective of the fund is to maximize returns to policyholders by investing mainly in equity portfolio and partly in Government securities, Term Finance Certificates and bank deposits.

FUND INFORMATION

| DESCRIPTION | INFORMATION | |
|-------------------|--|--|
| Fund Name | Capital Growth Fund | |
| Fund Size | PKR 27,252 Mi ll ion | |
| Launch Date | 28.07.2004 | |
| Bid Price | | |
| (28.07.2004) | PKR 100.00 | |
| Bid Price | PKR 883.87 | |
| (31.12.2019) | | |
| Category | Equity Fund | |
| Pricing Mechanism | Forward on daily basis | |
| Management Fee | 1.50% p.a. | |
| Pricing Days | Monday to Friday | |
| Auditors | A. F. Ferguson & Co. | |
| Appointed Actuary | Nauman Cheema, Nauman Associates, Lahore | |

BOARD FINANCE & INVESTMENT COMMITTEE

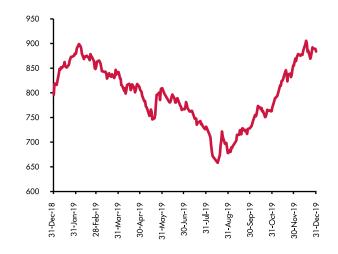
| MEMBERS | DESIGNATION | |
|-------------------------|------------------|--|
| Shahid Ghaffar | Chairman | |
| Javed Ahmed | Member / CEO | |
| Rafiuddin Zakir Mahmood | Member | |
| John Joseph Metcalf | Member | |
| Lilly R. Dossabhoy | Member/Secretary | |
| Shan Rabbani | Member | |

INVESTMENT MANAGEMENT COMMITTEE

| MEMBERS | DESIGNATION |
|-------------------------|------------------|
| Javed Ahmed | Chairman/CEO |
| Lilly R. Dossabhoy | Member |
| Zahid Barki | Member |
| Kashif Naqvi | Member |
| Shan Rabbani | Member |
| Asif Mobin | Member/Secretary |
| Dileep Kumar Maheshwari | Member |

FUND MANAGER'S COMMENTS

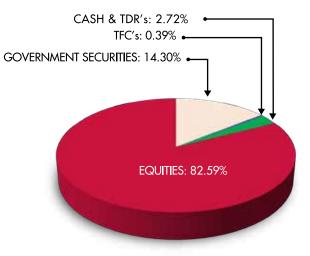
During the month of December 2019 Capital Growth Fund's (CGF) Unit Price increased by PKR 28.47 (3.33%) net of fund management fee.



FUND RETURNS

| PERIOD | RATE OF RETURN |
|------------------------------|----------------|
| 1 month | 3.33% |
| 3 months | 21.39% |
| 12 months | 11.11% |
| Calendar YTD | 11.11% |
| Since Inception | 783.87% |
| Since Inception (annualized) | 15.16% |
| 5 Years | 45.49% |
| 10 Years | 309.94% |

| ASSETS | DECEMBER 2019 | NOVEMBER 2019 |
|------------------------------|---------------|---------------|
| Government Securities | 14.30% | 18.48% |
| Term Finance Securities | 0.39% | 0.41% |
| Cash and Short Term Deposits | 2.72% | 1.75% |
| Stocks & Mutual Funds | 82.59% | 79.36% |



MEESAQ FUND

FUND OBJECTIVE

The objective of the Meesaq fund is to provide an opportunity to investors who want interest free returns. The instruments in which the Meesaq fund invests are selective stocks, sukuk, short term deposits in Islamic banks / Islamic bank branches, Islamic mutual funds and other valid interest-free investments.

FUND INFORMATION

| DESCRIPTION | INFORMATION | |
|-------------------|--|--|
| Fund Name | Meesaq Fund | |
| Fund Size | PKR 9,110 Million | |
| Launch Date | 27.03.2008 | |
| Bid Price | PKR 475.00 | |
| (27.03.2008) | | |
| Bid Price | PKR 1,108.52 | |
| (31.12.2019) | | |
| Category | Non-interest bearing Investment portfolio | |
| Pricing Mechanism | Forward on daily basis | |
| Management Fee | 1.50% p.a. | |
| Pricing Days | Monday to Friday | |
| Auditors | A. F. Ferguson & Co. | |
| Appointed Actuary | Nauman Cheema, Nauman Associates, Lahore | |

BOARD FINANCE & INVESTMENT COMMITTEE

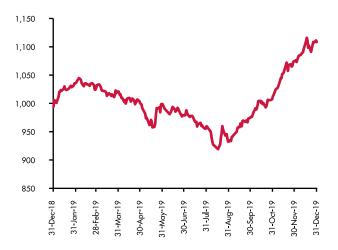
| MEMBERS | DESIGNATION | |
|-------------------------|------------------|--|
| Shahid Ghaffar | Chairman | |
| Javed Ahmed | Member / CEO | |
| Rafiuddin Zakir Mahmood | Member | |
| John Joseph Metcalf | Member | |
| Lilly R. Dossabhoy | Member/Secretary | |
| Shan Rabbani | Member | |

INVESTMENT MANAGEMENT COMMITTEE

| MEMBERS | DESIGNATION |
|-------------------------|------------------|
| Javed Ahmed | Chairman/CEO |
| Lilly R. Dossabhoy | Member |
| Zahid Barki | Member |
| Kashif Naqvi | Member |
| Shan Rabbani | Member |
| Asif Mobin | Member/Secretary |
| Dileep Kumar Maheshwari | Member |

FUND MANAGER'S COMMENTS

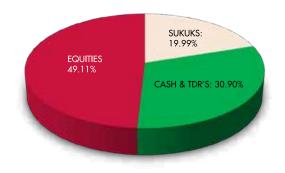
During the month of December 2019 Meesaq Fund's (MEF) Unit Price increased by PKR 33.81 (3.15%) net of fund management fee.



FUND RETURNS

| PERIOD | RATE OF RETURN |
|------------------------------|----------------|
| 1 month | 3.15% |
| 3 months | 13.73% |
| 12 months | 11.55% |
| Calendar YTD | 11.55% |
| Since Inception | 133.37% |
| Since Inception (annualized) | 7.47% |
| 5 Years | 39.95% |

| ASSETS | DECEMBER 2019 | NOVEMBER 2019 |
|------------------------------|---------------|---------------|
| Sukuks | 19.99% | 21.32% |
| Cash and Short Term Deposits | 30.90% | 33.94% |
| Stocks & Mutual Funds | 49.11% | 44.74% |



YAQEEN GROWTH FUND

FUND OBJECTIVE

This fund has been formed to enable Jubilee Life's policyholders to participate in a diversified portfolio of Fixed Income Securities with minimal exposure to equity. Yaqeen Growth fund is suitable for those who wish to earn steady returns on investments through full exposure to debt securities and minimum risk of capital erosion.

FUND INFORMATION

| DESCRIPTION | INFORMATION |
|-------------------|--|
| Fund Name | Yaqeen Growth Fund |
| Fund Size | PKR 3,101 Million |
| Launch Date | 01.06.2009 |
| Bid Price | PKR 475.00 |
| (01.06.2009) | |
| Bid Price | PKR 1,191.64 |
| (31.12.2019) | |
| Category | Capital Protected Fund |
| Pricing Mechanism | Forward on daily basis |
| Management Fee | 1.50% p.a. |
| Pricing Days | Monday to Friday |
| Auditors | A. F. Ferguson & Co. |
| Appointed Actuary | Nauman Cheema, Nauman Associates, Lahore |

BOARD FINANCE & INVESTMENT COMMITTEE

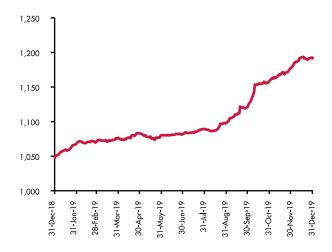
| MEMBERS | DESIGNATION | |
|-------------------------|------------------|--|
| Shahid Ghaffar | Chairman | |
| Javed Ahmed | Member / CEO | |
| Rafiuddin Zakir Mahmood | Member | |
| John Joseph Metcalf | Member | |
| Lilly R. Dossabhoy | Member/Secretary | |
| Shan Rabbani | Member | |

INVESTMENT MANAGEMENT COMMITTEE

| MEMBERS | DESIGNATION | |
|-------------------------|------------------|--|
| Javed Ahmed | Chairman/CEO | |
| Lilly R. Dossabhoy | Member | |
| Zahid Barki | Member | |
| Kashif Naqvi | Member | |
| Shan Rabbani | Member | |
| Asif Mobin | Member/Secretary | |
| Dileep Kumar Maheshwari | Member | |

FUND MANAGER'S COMMENTS

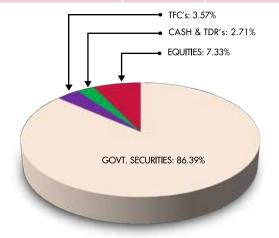
During the month of December 2019 Yaqeen Growth Fund's (YGF) Unit Price increased by PKR 14.28 (1.21%) net of fund management fee.



FUND RETURNS

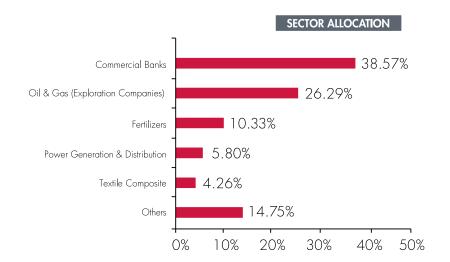
| PERIOD | RATE OF RETURN |
|------------------------------|----------------|
| 1 month | 1.21% |
| 3 months | 6.28% |
| 12 months | 13.76% |
| Calendar YTD | 13.76% |
| Calendar YTD (annualized) | 13.76% |
| Since Inception | 150.87% |
| Since Inception (annualized) | 9.07% |
| 5 Years | 43.60% |

| ASSETS | DECEMBER 2019 | NOVEMBER 2019 |
|------------------------------|---------------|---------------|
| Government Securities | 86.39% | 87.94% |
| Term Finance Securities | 3.57% | 3.66% |
| Cash and Short Term Deposits | 2.71% | 2.42% |
| Stocks & Mutual Funds | 7.33% | 5.99% |



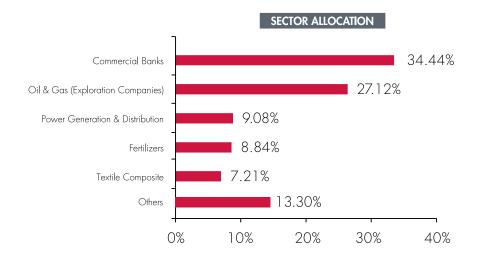
EQUITY PORTFOLIO DETAILS

MANAGED FUND



| TOP TEN HOLDINGS |
|------------------|
| BAFL |
| BAHL |
| ENGRO |
| HBL |
| HUBC |
| MARI |
| MCB |
| OGDC |
| PPL |
| UBL |

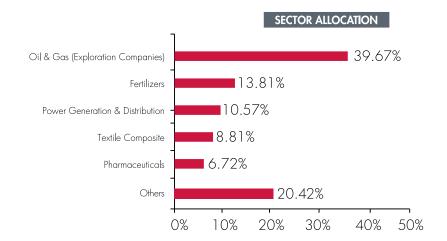
CAPITAL GROWTH FUND



| TOP TEN HOLDINGS |
|------------------|
| BAFL |
| BAHL |
| ENGRO |
| HUBC |
| MARI |
| MCB |
| NML |
| OGDC |
| PPL |
| UBL |

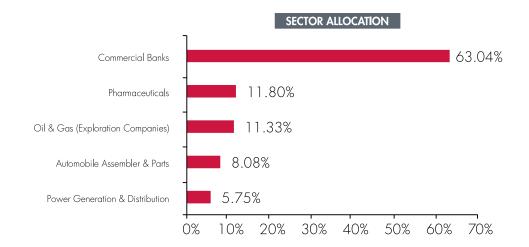
EQUITY PORTFOLIO DETAILS

MEESAQ FUND





YAQEEN GROWTH FUND



| TOP TEN HOLDINGS |
|------------------|
| BAHL |
| HBL |
| HINOON |
| HUBC |
| MCB |
| PPL |
| THALL |
| UBL |

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